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FIND OUT MORE >

EK Prem Economy

EMIRATES has revealed it will launch a Premium Economy option in 2020.

The carrier's president Tim Clark said the airline would make the offering available on its newly ordered batch of A380s and that it would be "special."



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QF/NZ codeshare deal

QANTAS has partnered with Air New Zealand on a wide-reaching reciprocal domestic codeshare agreement (**TD** breaking news), with the pact seeing NZ maintain connectivity following the cessation of its long-running trans-Tasman alliance with Virgin Australia in Oct (**TD** 05 Apr).

The tie-up aims to cut journey times and "make travel easier", with up to 30 routes on Air New Zealand's domestic network to carry the QF code, while NZ will codeshare on up to 85 Qantas domestic routes across Australia. The airlines will coordinate on airport operations to provide shorter connection times and open up more onward flights.

Air NZ chief exec Christopher Luxon said the agreement would provide travellers with "a full service experience when they make domestic connections within New Zealand or Australia. "While the two airlines will continue to compete very strongly across all markets...we

are confident that our respective customers will enjoy the reciprocal benefits on both sides of the Tasman," Luxon said.

The agreement excludes Trans-Tasman flights, with Qantas stating it would continue to codeshare on all connecting Jetstar New Zealand services.

The two carriers' ceos noted that over time the partnership may see them explore "areas of mutual interest", including research into biofuels, freight and ground-handling opportunities.

Tickets for the codeshare services will go on sale by the end of Jul for travel from 28 Oct.

Today's issue of TD

Travel Daily today has seven pages of news and photos, a cover wrap for **Silversea Cruises**, plus full pages from:

- Travelmarvel
- Travel Trade Recruitment

Silversea Europe '19

SILVERSEA Cruises is today promoting its 2019 Europe Fly and Cruise offer, with cruise fares including return Economy class air and overseas transfers.

Early booking bonuses of 10% off are also available for bookings made and paid in full by 30 Jun, with Business class and cruise-only options also available.

See the **cover page** for details.



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FROM	DESTINATION	SCHEDULE	FLIGHT NO.	DEPART*	ARRIVE*
Melbourne	London	Daily	BI 006 / BI 003	18:40	06:50 (+1 day)
London	Melbourne	Daily	BI 004 / BI 005	17:05	05:00 (+2 days)

*Flight schedule is correct at the time of publication and is subject to change.

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W brand returns

THE W Hotels brand has returned to Australia with the opening of W Brisbane today.

Located in the city's CBD, the 312-room hotel includes 32 suites, three food and beverage venues and an AWAY Spa.

Marriott Int'l Asia-Pacific vp for luxury brands and brand marketing Bruce Ryde said Brisbane was "a perfect match" for the brand, with its "year-round sun & an outdoor lifestyle".

A W Hotel is expected to open in Sydney, with plans released in Feb for The Ribbon development in Darling Harbour indicating it would be operated under the brand (TD 27 Feb).

Marriott Int'l vp global sales Asia Pacific Ramesh Daryanani told TD the company was in discussions to launch a W Hotel in Sydney, but the introduction of the brand was subject to finalisation and signing of definitive agreements. More on **page four**.

IATA slams airport costs

AUSTRALIAN airport pricing should be more closely regulated to constrain the market power of the country's key gateways, according to International Air Transport Association (IATA) ceo Alexandre de Juniac.

Speaking at an event in Sydney yesterday in the lead-up to this weekend's IATA annual general meeting and World Air Transport Summit, de Juniac noted that while it is significantly cheaper to travel by air today than a decade ago, "airlines and travellers have not seen similar decreases in airport costs.

"The difference is that airlines operate in a competitive environment, while airports have much more market power," the IATA director-general said.

He also welcomed the ongoing progress on the Western Sydney Airport at Badgerys Creek, but noted that with the new facility

not operational until 2026 "there is an urgent need to find ways to use Kingsford-Smith to its full capabilities".

De Juniac said it would also be key to develop a vision of the respective roles of Badgerys Creek and Kingsford-Smith, including ensuring connectivity between the two airports.

He issued a warning about the potential for ticket price rises, with demand for air transport continuing to be above the long-term trend and Apr figures showing passenger growth of 6.2% year-on-year.

"Increases in airline cost inputs, most notably fuel prices, mean that we are unlikely to see increased stimulation from lower fares in 2018, compared to previous years," he said.

The eve of the IATA agm will also include a key announcement from oneworld on Sun afternoon.

New scalping laws

NSW Minister for Better Regulation Matt Kean today confirmed the introduction of new laws cracking down on ticket scalping, making it illegal to re-sell a ticket for more than 10% above the original price.

Any ticket sold in NSW from today onwards is subject to the new laws, with Kean saying last year the Department of Fair Trading received more than 1,000 complaints and enquiries relating to entertainment ticketing issues.

EK points pooling

EMIRATES has enhanced its Skywards loyalty program to allow family members to pool up to 100% of points earned.

The nominated contribution of Miles from each member can be adjusted at any time, with each "My Family" account able to have up to eight participants including a nominated family head.

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Hear about the careers of some of the pioneers of the industry in the June issue of *travelBulletin*.

CLICK to read
travelBulletin

Mantra acquisition done

THE \$1.2 billion acquisition of Mantra Group by AccorHotels (**TD 09 Oct**) was finally settled yesterday, with the deal seeing the firm's portfolio grow by 138 hotels across Australia, New Zealand, Hawaii and Bali.

AccorHotels Asia Pacific chairman and ceo Michael Issenberg said the takeover was the latest chapter in the group's strong regional growth story.

"Since our launch with the Novotel Sydney in Darling Harbour in 1991, AccorHotels has become the largest hotel group in the Pacific, and Australia has

always played a key role in that story," Issenberg said.

He said the deal was a signal of the company's confidence in Australia, both as an attractive destination in its own right and also as a feeder market for AccorHotels' global network.

AccorHotels now operates more than 330 properties in Australia and over 900 in the Asia Pacific.

The group is also the largest private sector employer on the Gold Coast, where the Mantra team will continue to be based, reporting to AccorHotels chief operating officer Simon McGrath.

VS ups Manchester

VIRGIN Atlantic has announced a significant increase in its transatlantic flights from Manchester in the UK, including a new non-stop route to Los Angeles.

The expansion is effective 26 May 2019, and will also see more VS frequencies from Manchester to Boston and Las Vegas.

Flights will connect onward with Virgin's alliance partner Delta.

Skimax 2018/19 out

SKIMAX Holidays has just released its new 2018/19 ski brochure, with a range of earlybird specials covering USA, Japan, Canada, Europe and South Korea snow holidays.

Savings of up to 50% are on offer on accommodation, lift tickets, activities and transfers.

There's also a number of new properties and non-ski activities to sell - see skimax.com.au.

Boulevard upgrade

SYDNEY'S Boulevard Hotel has unveiled new-look rooms and a host of enhanced services including free fibre-optic wi-fi.

Travel industry staff wanting to experience the upgraded property can use the promo code 'swifts' when booking - see sydneyboulevard.com.au.

Edge incentive

CELEBRITY Cruises is offering agents from Australia and NZ the chance to be among the first to jump on board *Celebrity Edge*.

Agents who make a new booking in Jun on any Celebrity Cruises sailing departing before 30 Apr 2019 can register.

Retail agents can register for the incentive **HERE** and wholesale team members **HERE**.

The winning retail & wholesale agent will receive Y-class flights to Miami and one night's accom in Fort Lauderdale, before they board *Celebrity Edge* for a two-night Caribbean cruise in Nov.

Window Seat

AS THE race to capture the space tourism market heats up, the glamorous image of jetting off into Earth's orbit and taking in a hot stone massage in zero gravity may take a hit when you hear about the toilet facilities.

Nasa astronaut Peggy Whitson (**pictured**) recently admitted in an interview with *Business Insider* that she regularly had to "pack poo with her hand" when the loo was on the blink.

"You hover over the wet vac-looking thing and poop into a plastic bag lining a small hole at the top...the video made it seem easy, but it's not easy to aim poop in zero gravity," Whitson conceded.



JTB Uluru day trip

JTB Corporation today operated its first charter flight from Brisbane to Uluru, in partnership with Alliance Airlines.

The charter saw the debut of a three-year agreement announced earlier this year, supporting JTB's 'Global Destination' campaign to offer unique tourism products not previously available to the inbound Japanese visitor market.

Alliance Airlines ceo Lee Schofield said the response to the Uluru day tours had exceeded expectations, with strong interest seeing 25 charters already planned for the rest of 2018.

JTB's charter flights will depart from a range of ports also including Cairns, Darwin and the Gold Coast, with each catering for up to 100 passengers.

The charter services allow guests to spend up to eight hours at Uluru, returning after viewing sunset over the Rock.

SINGAPORE AIRLINES



Sales Executive Permanent full-time position

Singapore Airlines, one of the world's most respected travel brands, is currently seeking a highly motivated individual who is seeking a career in international aviation, to join our Sydney sales team.

The successful candidate will be responsible for:

- Developing and implementing sales strategies to achieve revenue targets
- Sourcing new business opportunities and converting leads into sales
- Developing and managing relationships with key trade partners
- Maintaining an accurate and ongoing sales pipeline
- Actively monitoring and reporting on commercial performance relative to external market activities
- Representing the Company at seminars, conferences, product launches, trade and public expos

The successful candidate will need to demonstrate the following:

- Current sales experience with sound airline / industry knowledge
- Strong commercial acumen and history of achieving results
- Experience in report-building and data-analysis
- Experience in business development (preferably within the airline / travel industry)
- Excellent communication skills both verbal and written
- Strong organisational skills with good time management
- Proficiency using MS Office, Salesforce (or similar) and an ability to quickly learn new systems

All candidates must be eligible to work in Australia, as evidenced by Australian citizenship or Permanent Residency status.

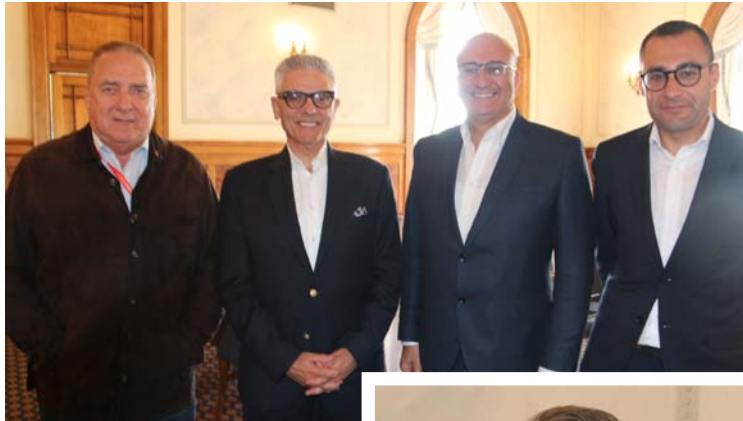
Candidates are also required to hold a valid driver's license and have their own car.

The position base salary starts at A\$62,203, and forms part of an overall salary package that includes superannuation, concessional travel and subsidised health insurance.

Qualified candidates are invited to submit their application by **5pm Friday, 8 June 2018** to Michael Kirkby, Agency Sales Manager NSW via email to: SQ_SYDSALES@singaporeair.com.sg.

Only suitable candidates will be accorded an interview. All applications will be treated in strict confidence.

The Air Malta team is in town



THE upcoming IATA Annual General Meeting which kicks off in Sydney this Sun will see about 1,000 delegates gather at the city's International Convention Centre, including about 130 global airline ceos.

Participants include the senior team from Air Malta, who attended a National Aviation Press Club address by IATA director-general Alexandre de Juniac (**inset**) yesterday.

Pictured above at the event are, from left: Les Cassar of Aviation Online, Air Malta's local gsa with the airline's chairman Dr Charles Mangion; Ronald Mizzi, Tourism Malta; and Joseph Galea, Air Malta acting ceo.



Ardent group cfo

ARDENT Leisure Group has revealed the cfo of its US-based Main Event Entertainment business, Darin Harper, will take on the role of group cfo on 04 Jun.

Fiji Airways app

FIJI Airways has launched a mobile travel app which it said would enable guests to "comprehensively manage their flight journey on the go".

The Fiji Airways Travel App allows travellers to book a flight, check a flight status, manage trips, check-in online, select seats, & receive push travel notifications such as check-in reminder, flight delays/cancellations, and departure gate details.

It also has an Information Hub.

The app is available for free download on Apple and Android.

SENIOR DESIGNER SYDNEY BASED



We are looking for a talented designer to work within an integrated marketing department producing creative, high quality printed and electronic marketing collateral.

The role will be responsible for producing bespoke collateral for trade and consumer audiences, driving creative idea generation, managing print production, upholding brand guidelines and ensuring quality control.

The position would suit a creative designer with 10+ years experience, formal training in graphic design or desktop publishing and the ability to work collaboratively in a fun and fast-paced environment.

Please send a short cover letter and resume to: jobsau@vikingcruises.com. Applications close Friday 15 June 2018.

Marriott plots Au growth

MARRIOTT Int'l is plotting a "tremendous amount of growth," with plans to double its number of hotels in Australia.

The company has 18 properties operating in Australia and 18 more set to open by 2022 and in 2018 will introduce 80 new hotels across the Asia Pacific region.

The expansion is under a plan to expand from 640 hotels in the Asia Pacific region today to 1,000 by 2020, vice pres global sales Asia Pacific Ramesh Daryanani told **Travel Daily** yesterday.

"We feel very bullish about our expansion in the Asia-Pacific region and globally," he said.

Daryanani explained the expansion is fuelled by overall economic stability which has driven demand - particularly from the emerging markets of China and India.

"If hotels are able to deliver great experiences, are in the right location and have great product, they will continue to succeed," he said.

In the local market, Daryanani confirmed Marriott had "a few hotel deals in the works, assuring "Sydney will see new supply come in because the market is

seeing more demand both on the corporate side as well as the leisure side".

Marriott International opened The Westin Perth in May, which Daryanani said had experienced "a phenomenal start".

"The city has seen over 2,000 rooms come through over the last few years so there is supply coming in, but I also see there is demand coming in as well," Daryanani said.

Marriott Int'l will open a Four Points by Sheraton Auckland in Jun, Four Points by Sheraton Sydney, Central Park in Aug & The Westin Brisbane in Nov.

Sebel Bris open

THE Sebel Brisbane Margate Beach has officially opened, representing a \$15m investment in the Redcliffe Peninsula.

Offering 58 rooms with separate dining areas and balconies, the hotel features a rooftop pool and bar and conference facilities.

The occasion was formalised with the ceremonious cutting of the ribbon, conducted by Moreton Bay Regional Council Mayor, Allan Sutherland.



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- ✓ Experience in retail, corporate or wholesale travel
- ✓ Excellent written, verbal and presentation skills
- ✓ An ability to build and nurture relationships
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Backed by an established Sales Department you will receive the resources and support needed to succeed.

COULD THIS BE YOU?

To apply, forward your CV and covering letter to hr@globus.com.au with the position title in the subject line by Friday, 8 June 2018.



Corporate Chatter

With Tony O'Connor

Selling to Corporate Travel Buyers

THE corporate market is very open to mid-sized and smaller corporate travel agencies. The technology gap between small and large TMCs has narrowed, and most should be able to service buyers with spend up to several million. Large TMCs do of course have additional systems and services. But one thing that is definitely open to corporate agents of any size is to sell well. By this I mean selling in a way that suits the customer and selling to procurement.

Increasingly, the person on the other side of the table is a procurement manager rather than an EA or administrator, and procurement managers tend to have heightened "sales wariness".

That is, they don't respond so well to the obvious sell. Hyperbole and unsubstantiated claims tend not to work, and can do damage. Candidates that keep saying they are best usually don't make the short list. Procurement managers are after concise, crisp delivery of verifiable facts.

It's not a good idea to bury the buyer in paper or PDFs. Go easy on uninvited attachments and additional documents. They quite possibly won't even get read. And if an important and attractive part of your offer is on page 37 of Attachment G, too bad.

Another thing about procurement managers that manage travel is that quite often they need help. They probably manage a few other categories; maybe fleet and IT. It's only when they wade into the travel category that they discover how complicated it is. Travel is a very complicated supply category

compared to most others. They need information. They often need low-cost or no-cost education on the industry and how it all fits together and works. Apart from organisations like btTB-GBTA (and consultants!), TMCs are the best source of travel supply chain knowledge, sitting as they do at the junction point. Providing help in this way is a good way to get onto the tender list in the first place. I think that a TMC that sells by helping category managers is destined to have success.

I've been managing TMC tenders for corporates for twenty years. I think that one of the most important factors in winning corporate

business is plain credibility; the extent to which the potential client trusts you and believes what you say. At the end of the assessment process, there will often be a whiteboard in a final meeting where the assessment team has gathered to choose the winner. On the board will usually be the dollars, and three to five key measures or differentiators; say service, OBT etc. One of these will often equate to credibility, even if it's called something else, like professionalism. If it's not on the board, then it's probably in people's thinking in any case.

Every candidate starts the tender with roughly the same credibility, but some chip away at it during the tendering process by their words and behaviour. I think it's safe to say that as long as the dollars are okay and there are no major gaps in the offering, the TMC with the best credibility at the end of the tender wins.

It's not a good idea to bury the buyer in paper or PDFs.

Tony O'Connor is the Managing Director of Butler Caroye, Joint-CEO of Airocheck, and the Director of the GBTA in Australia and New Zealand.

CTM now connected with QDP

CORPORATE Travel Management (CTM) has integrated its systems with the new Qantas Distribution Platform (QDP) (*TD* 22 May), with the listed TMC this week receiving the highest level of certification under IATA's New Distribution Capability.

The Level 3 certification was attained via CTM's integration with QDP, with the firm's chief operating officer Laura Ruffles saying "Qantas is an incredibly important partner to CTM, and we're excited to work with them on this new platform.

"I'd like to thank the technology teams who have worked tirelessly to achieve this great outcome."

Ruffles said CTM was committed to ensuring its customers would continue to have seamless access

to the best travel content and a rich user experience via the company's Smart Technology solutions, including its global Lightning booking tool.

"This has been a very considered and collaborative approach to ensure that CTM delivers greater value to its customers," she said.

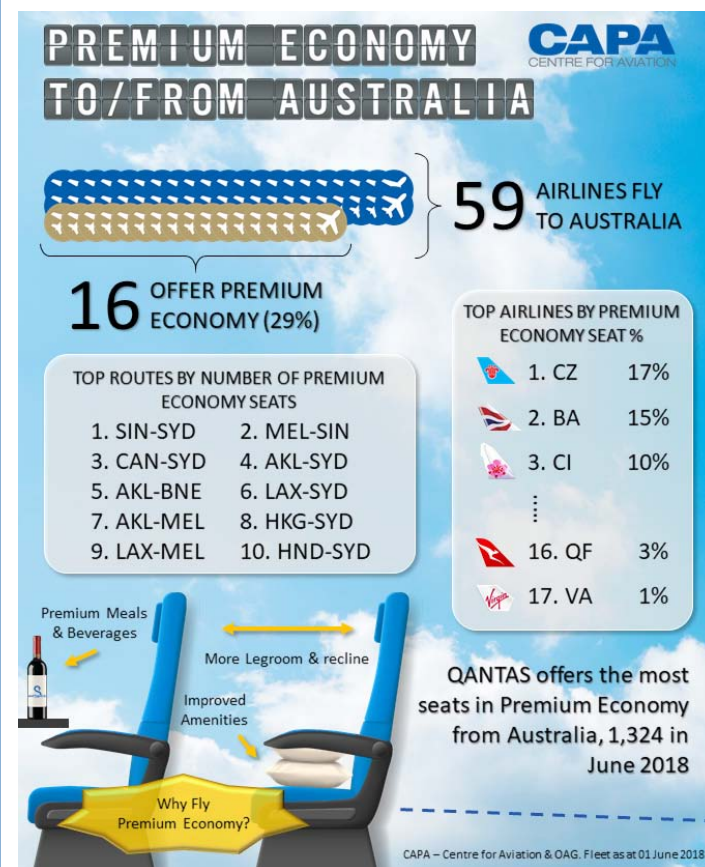
"As a global provider of travel management services and innovative technology, CTM prides itself on being at the forefront of the ever-changing business travel landscape."

CTM has an in-house development team working out of technology hubs in all four of its global market regions, using customer feedback to ensure the most user-friendly systems.

CAPA
CENTRE FOR AVIATION

CAPA Insights

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



In this week's CAPA Insights, we take a look at the Premium Economy offering out of Australia. In the corporate travel world, more and more businesses are seeking to improve the travel experience for their employees, while still managing cost. Airlines' solution to this problem is offering a Premium Economy product in place of Business class. Qantas offers the most seats out of Australia, though ranks 16th (out of 17) for the percentage of Premium Economy seats offered. China Southern offers 17% of their total seats in Premium Economy, followed closely by British Airways.

Industry goes nuts for donuts

Friday 1st June 2018

YAAAS!

International Donut Day has finally arrived, with the Australian travel industry clearly craving their favourite treats.

After running competitions in **Travel Daily** and **Cruise Weekly** offering readers the opportunity to win a dozen donuts we have been absolutely blown away with the response which saw more than 100 entrants demonstrate their poetic prowess.

Such was the outpouring of devotion to the delightful delicacies that rather than just one winner we've decided to give away ten prizes, which will be arriving at the winners' offices over the next couple of days.

The six line winning entries included the ditty from Miriam Whiting of Wendy Wu Tours (**above**) featuring Wendy herself hailing the precious pastries - so we just had to give this one a prize.

Some of the other winning entries are also included here, while a dozen delights are also on their way to winners from Uniworld Boutique River Cruise Collection in Sydney, Rail Plus and South American Travel Centre in Melbourne, and the Scenic groups office in Newcastle.



KIM Taylor of Crystal Cruises in Sydney:
*Round and round they go,
Donuts, donuts to and fro,
Strawberry iced are very nice
However **Crystal** glazed are simply paradise!*

ELLIE O'Byrne, Flight Centre Eastwood NSW:
*Donuts!
The sweetness of the icing,
To the softness of the dough,
Is really quite enticing,
You never can say no!*

LANA Hamer and the NRMA Travel team:
*Don't wanna mess around with cronuts
Oh how I really want donuts
Nothing beats biting into a mouthful of dough
Unless it's with a hot mug o' Joe
Thanks **Travel Daily**
Send us donuts to 9A York St, Wynyard 2000*

KATIE Holland of Travellers Choice in Perth, WA:
*G Floor 130 Royal Street, make sure you write that down
Please send those sweet donuts to our side of town.
Round, sweet and tasty, perhaps not so nutritious
I may be gluten intolerant, but stuff it - they're delicious!
We're desperate to win this and don't care if we sound it.
Travellers Choice to win the dozen doughies - get around it!*

KIM Harrison of Helloworld Travel Wynnum, Qld:
*My boss is a little bit snobby
Eating donuts is one of her hobbies
She finds it obscene.....
When there's no Krispy Kremes
If we don't win, I won't have a jobby!*

ALEXANDRA Singh & Zoe Dean of Uniworld:
*We love that your writing takes 'guts',
(and we bet that you all have nice butts!),
But they'll double in size,
So stick to the pies,
And we'll take those dozen donuts!*

ANNA Small, South America Travel Centre, Melbourne:
*(To the tune of Girl from Ipanema)
Chocolate, sprinkles, frosted cream,
The dozen donuts came to our team, and
When they pass us, each donut makes us say mmmmmmm
International Donut Day
To **Travel Daily** we say hooray
'Cos when they pass us, each donut makes us say mmmmmmm*



THE Crystal marketing team getting ready to hoe in this morning.



NOTHING like donuts to brighten the day at Flight Centre Eastwood!



ALEXANDRA Singh from Uniworld - let's hope she shares with colleague Zoe Dean!

Maroons tickled pink with FC



THE Queensland State of Origin team (pictured) dropped in on the Flight Centre head office in Brisbane this week to say thanks for handling the team's travel arrangements.

During their visit, some of the players had a go on the office's multi-storey slide, a unique feature of the Flight Centre's headquarters that was originally installed as an Apr Fool's prank.

The team also stopped to have lunch with travel company's chief

executive Graham "Skroo" Turner (pictured centre).

The Maroons will soon travel down to Melbourne to take on the NSW Blues at the MCG.

Delta Sky Way LAX

DELTA Air Lines has received approval from the board of Los Angeles World Airports to push ahead with a \$1.86 billion development plan at LAX.

Construction kicks off in Sep and will see upgrades and connections made at Terminals 2, 3, and the Tom Bradley International Terminal.

Key features of the project include a new 27-gate complex on Terminals 2 and 3, security screening points & retail precinct.

"The Delta Sky Way at LAX project is a once-in-a-generation opportunity to invest in and transform the airport experience," said Delta Air Lines chief executive officer Ed Bastian.

Westin high cheese

THE Westin Melbourne is set to introduce a new "high cheese" experience that offers guests an alternative spin on the traditional high tea.

The new service will launch 11 Jun and run throughout winter.

The hotel collaborated with cheese business Maker & Monger and will cost \$70 per person & be available seven days a week.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Metro Hotels & Apartments is running a range of winter deals across its hotels in Australia. The Metro Aspire Hotel Sydney is offering \$234 a night for Premium Deluxe Room bookings for a minimum two-night stay. For more info, head to www.metrohotels.com.au.

Discounts on trips to Cuba are available through **Tempo Holidays**. The operator is offering savings of up to \$1,000 on bookings made before 30 Jun. Promo includes Tempo's eight-day Beautiful Cuba - Deluxe package and is valid for travel between 28 May-31 Oct. **CLICK HERE** for more.

The Celebration Travel Company is offering couples the chance to renew their vows in Fiji with a special five-night land package from \$5,500 per person twin share. The offer is valid for stays at several periods in 2018 and 2019, **CLICK HERE** to view the deal and dates.

Earlybird savings of 15% are available on **Bentours'** new Arctic Norway and Finland coach tours in Norway and Finland. Discounts of up to \$3,110 per couple are available, with departure dates available between Oct 2018 and Mar 2019. Visit www.bentours.com.au/specials.

Silversea Cruises is giving guests the opportunity to receive US\$1,000 worth of onboard credit per suite as well as a one-category suite upgrade. The offer is valid on its 12-day voyage from Broome to Bali when bookings are made before 15 Jul. Call 1300 306 872 for details.

Sealink secretary

SEALINK Travel Group has appointed Andrew Muir as a company secretary to help with the transition of the outgoing company secretary Paul Blewett.

Blewett formally departs the business in early Jul.

AKARYN plastics

AKARYN Hotel Group has announced plans to become a single-use plastic free business by 2020.

The green ambition will be supported by the company's Pure Blue Foundation charity arm.

"The Akyra TAS Sukhumvit Bangkok Hotel is taking the lead on this initiative by becoming the first new hotel in Asia to launch without single-use plastic in its rooms or food and beverage outlets," said AKARYN managing director Anchalika Kijkanakorn.

More info about the Pure Blue Foundation can be viewed **HERE**.

Travix joins NDC-X

ONLINE travel company Travix has joined Amadeus' NDC-X Program to help design a Amadeus Web Services solution catering to the needs of online travel agencies.

The solution will allow travel agencies to shop, order and pay for flights and add services to the booking using the NDC standard.

AMEX LH lounge

AMERICAN Express is now offering Premium Card Members free access to the Lufthansa Lounge Program when they travel through the German cities of Munich and Frankfurt.

Access has been granted to select Lufthansa Lounges in Frankfurt Airport's Terminal 1 Concourse B until 31 Mar 2019, as well as select lounges at Munich Airport's Satellite Building of Terminal 2 until 31 May 2019.

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Documentation & Admin Consultant

Sydney, to \$50k + Super DOE, Ref: 3440PE1

Are you looking for something a little different in the travel industry and have excellent attention to detail & docs experience in Travel? This leading bespoke Company are looking for a fantastic documentation consultant that will be responsible for the finalisation and dispatch of client documentation. I am looking for a consultant who is willing to be flexible in their work place and keen to learn the ropes. This is a dynamic, busy, fun environment where no day is the same, offering a multitude of different tasks.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Wholesale Travel Consultant (Asia)

Brisbane, up to \$60k p.a. Ref: 5214SZ1

Due to growth, my clients are in the market for someone that wish to step away from retail or who is currently working in a wholesale role that has a passion for all things Asia. Working for an Asia Tour Operator, these guys run their own tours & offer bespoke journeys to over 11 countries in Asia by creating unique & at times off the beaten track experience to their customer. If you have a minimum 2 years working in a retail and/or wholesale travel, provide outstanding customer service and are well-travelled throughout Asia, APPLY NOW!!

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Travel Product Manager

Gold Coast, \$55k-\$65k p.a. + super, Ref: 2050AW1

This travel and tourism company are looking for an experienced Product Manager to initially cover parental leave with a view to continue the contract or to have a selection of career opportunities available upon completion of the contract. Key responsibilities: contracting, negotiations & developing product range. If you love negotiating rates and contracts, sourcing and developing products and managing relationships, then this role is for you! Apply for this Monday-Friday Gold Coast role NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Marketing Manager

Melbourne, \$90k-\$120k, Ref: 3108HC1

This is an integral part of the company's future development and also success in the Australian market. We need a leader in marketing and communications for this growing company! You will develop and manage marketing communications channels that grow locally sourced enquiry in the AU market. This is a hands on position - responsible for newsletter production, social media channels, PR and SEO objectives in AUS. Extensive leadership and marketing experience is essential.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Store Manager | Leisure Travel

Newcastle, Attractive Salary Package, Ref: 4371AJ01

For your efforts, you will be well rewarded and get the privilege to lead an amazing team and exciting opportunity has just become available for a Store Manager to lead a friendly and experienced team to new heights. This is the perfect opportunity for an experienced store manager or an accomplished assistant manager/ TL looking to take the next step in their career. This is a well-established office that pride themselves on their customer service levels. Contact me for more details!

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Temp Travel Consultant

Brisbane, Fantastic Hourly Rate, Ref: 1275CGA1

Calling for Temp Travel Consultants! I have a temp role starting Monday! If you have previous experience as a Travel Consultant and are trained in Galileo or Sabre then please let me know! You'll be hard working and ready to hit the ground running. Located in Northern Brisbane, they are offering ideal working hours and chance to work with an amazing team, this is a fantastic opportunity to build your skills. If you're free to start immediately and have the skills required apply now!

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Product Manager – Europe

Melbourne, Up to \$70k plus super, Ref: 3415JP1

If you're an experienced product manager with a love for Europe this is the role for you. In this role you will be responsible for supporting the product team as well as really driving the performance of the company. You will be liaising with suppliers to ensure prompt and efficient delivery of all services and accurate information. You will be able to really make this role your own and develop and grow your career. The company are ideally looking for a product manager with Europe experience but if you have experience in another area with a love of Europe this will be considered.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

Boutique Travel Consultant

Adelaide, Up to \$45k + Comms + Super, Ref: 2785HC1

Do you have the gift of great customer service? If you have proven retail sales experience and can manage complex itineraries then this is the role for you. You will be working towards targets and aiming to earn lucrative quarterly commissions in return for a career within a supportive and friendly environment. You will be highly experienced within the travel industry, have GDS skills and have proven sales results. Long term career progression, a great salary & an amazing team are perks to this role.

For more information please call Hannah on (08) 6365 4313 or click [APPLY](#) now.



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