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Travel Daily First with the news

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Simply make a group booking for 20 passengers or more ex. SYD before 30 Jun, 2018 to enter the draw. *Terms and conditions apply.

DELTA

Wednesday 6th June 2018

Viking 2020 on sale

VIKING Cruises has opened its 2020 European river cruise program for sale, with clients able to book now at 2018 prices.

Voyages on the Danube, Rhine and in France are on offer - for details see the **cover page**.

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HLO plots NZ expansion HELLOWORLD Travel is planning for significant growth network is referred to internally as "Blue Label", and will be an

planning for significant growth in its New Zealand operations, including the launch of a new NZ-based Helloworld Business Travel network along with a new "boutique luxury brand".

The new networks were unveiled last weekend by HLO NZ executive general manager Simon McKearney in Tokyo, where the company's NZ owner manager conference took place.

McKearney said Helloworld had "come a long way in the last three years," describing progress so far as "chapter one."

"We're now starting on chapter two, and we're focused on delivering our value proposition perfectly," he said.

The launch of Helloworld Business Travel in NZ will provide a new network targetting SME businesses, giving additional options to existing and new Helloworld members with the established backing, experience and resources of Helloworld Business Travel in Australia. The new luxury-focused

Today's issue of TD

Travel Daily today has seven pages of news and photos, a front cover page for **Viking Cruises** plus full pages from: • Consolidated/Beyond China • Travel Trade Recruitment

Helloworld Travel Group

network is referred to internally as "Blue Label", and will be an invitation-only network initially expected to comprise around 12 unbranded stores across NZ. McKearney said the new

networks would fill gaps in the market currently unserved by HLO.

A Helloworld spokesperson told *Travel Daily* the Blue Label concept was only applicable for NZ, as there was currently no Helloworld Associate network across the Tasman.

Haval Motors + Helloworld HTG

HELLOWORLD Travel Hunter Travel Group (HTG) has launched a new partnership with Haval Motors Australia, which will see HTG's Helloworld Business Travel manage the automotive group's corporate travel and events program nationally.

Haval will provide its sporty mid-size H6 SUV wrapped in Helloworld Travel Branding, with the vehicle to travel nationally and be used in events, community activations and sponsorship activities.

HTG managing director Brett Dann said he was thrilled to showcase the branded vehicle across the agency's network, with Haval a specialist manufacturer of premium SUVs.

See **page 10** for a special Haval Motors travel industry offer.

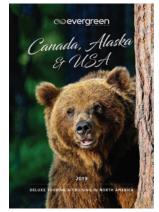
EY A380s to CDG

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ETIHAD Airways will switch the second of its daily Abu Dhabi-Paris flights to an A380 from 01 Oct, making its services to the French capital an all-superjumbo operation offering The Residence, First, Business & Economy class.

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Wednesday 6th June 2018

Qld "cruise powerhouse"

TMS Talent has come on board to help the travel industrv celebrate the 2018 NRL



State of Origin competition which kicks off in Melbourne tonight.

The TD reader who is able to most accurately answer questions across the series will win a State of Origin or NRL team jersey of their choice.

The questions for tonight's match are:

1. Which player will score the first try in game 1?

2. How many tries will be scored by the losing team of game 1?

3. What will be the final score at the end of game 1? Send your best guesses before 7:40pm AEST tonight to

soocomp@traveldaily.com.au.

Keep watching TD for further questions in the lead-up to games 2 and 3 in the 2018 SOO series.

THE revised agreement between Carnival Australia and the Port of Brisbane to allow the new Brisbane International Cruise Terminal (TD breaking news) will allow Brisbane to "take its place on the world cruising map for some of the globe's most iconic cruise lines", according to Carnival Australia president Sture Myrmell.

The new pact follows conditional approval of the deal by the Australian Competition and Consumer Commission (TD 10 May), with Carnival and the Port saying they have "agreed a way forward in the best interests of the cruise industry, Qld tourism and the state's economy".

Under the revised deal Carnival has committed to purchase a maximum of 100 "foundation" berthing days annually for the next 15 years, with no more than four in any week.

Port of Brisbane ceo Roy Cummins said the agreement provided commercial certainty to underwrite the development of the new \$158m facility.

PRISTINE TASMANIA

EXPEDITIONS

Small ship Coastal Treks plus Sydney to Hobart cruise

"This is also good news for the cruise industry as a whole, which will benefit from access to a world-class terminal facility.

"Cementing this partnership today means we can avoid delays and maintain our construction timeline which - weather permitting - targets completion in the second quarter 2020," he said.

Carnival Australia ceo Sture Myrmell said the terminal would be a major piece of national infrastructure, and the "single most important investment in cruise tourism in Queensland in 12 years".

In the wake of the announcement Carnival Cruise Line has confirmed that Carnival Spirit will homeport year-round from the new terminal in 2020, with bookings for Brisbane sailings to open early next month.

Sheraton vision

MARRIOTT International has announced a "transformation vision" for Sheraton Hotels & Resorts, which is being showcased this week at a major hotel conference in New York.

JAN-MAR 2019

DISCOVER MORE

coralexpeditions

Sheraton is the third largest brand in the Marriott portfolio and the largest outside of the US in terms of room count.

The new vision for public spaces complements the new Sheraton guestroom introduced late last year, with the strategy featuring "collaborative venues, technology enabled designs and a host who helps deliver a unique experience that is exclusive to Sheraton".

MH returns to BNE

MALAYSIA Airlines will resume operations into Brisbane Airport this evening, with non-stop flights from Kuala Lumpur for the first time since 2015 bringing an expected 60,000 additional int'l visitors to Qld annually.





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*Flight schedule is correct at the time of publication and is subject to change.

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runway at London's Heathrow

airport have won the backing of

the way for a Parliamentary vote

overcome decades of delays and

opposition, and will significantly

boost the capacity of the airport.

The £14 billion plan has

Construction is expected

new runway is scheduled for

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Sabre expands CA

SABRE will expand its

operational disruptions.

partnership with Air China,

introducing new technology

to improve its management of

technology will help automate

major and minor disruptions

affect passengers.

The Sabre AirCentre Operations

the airline's recovery efforts when

to begin in 2021 and the

planning permissions.

next month

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View Cruises >



IT LASTED just seven minutes. Yesterday newly inducted IATA chairman Akbar al Baker - the famously outspoken ceo of Qatar Airways - commenced his new role with an undertaking to "try to control controversial statements made by me".

Unfortunately he struggled almost immediately, when responding to a question in a media conference which wrapped up the 74th annual IATA agm in Sydney.

Asked about gender equity across the airline industry and in particular at QR, Al Baker said there were many women working at the carrier.

But there were audible gasps when he qualified his statement by saying: "But the airline must be led by a man, because it's a very challenging position".

Wednesday 6th June 2018

Airbnb laws under fire LHR plan takes off **CONTENTIOUS** plans for a new

NEW laws governing holiday letting services in NSW have been met with mixed reaction, with Britain's cabinet ministers, paving hoteliers denouncing them as a "cosy deal" between the state's government and Airbnb.

> After delays and internal political disputes, the NSW Government vesterday released its plan for regulating shortterm holiday rentals on online platforms like Airbnb and HomeAway (the former Stayz).

The rules include a 180-day limit on the amount of time within a year that a Sydney property can be let, when the host is not present.

Areas outside Sydney will be exempt from time limits, though councils can apply their own caps of up to 180 days.

Other measures include a dispute resolution process, the ability for strata bodies to prevent short-term letting within an apartment block, and a code of

conduct with a "two strikes and you're out" rule for breaches.

The Tourism & Transport Forum (TTF) welcomed the laws, saying they recognised the "brave new world of the sharing economy" and addressed the concerns of the various interested parties.

However the Accommodation Association of Australia (AAA) denounced the laws as "weak regulation" that would cost jobs in regional areas while compromising consumer safety.

"This is a very disappointing outcome for the accommodation industry, particularly the way it seemingly thumbs its nose at operators of accommodation businesses in regional NSW," said AAA ceo Richard Munro.

"On the surface, it appears a cosy deal has been struck between the Minister for Innovation/Better Regulation and Airbnb, with little or no input from our members," he said.

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PROUD



RailPlus incentive

RAILPLUS is giving agents the chance to win prizes to celebrate the release of the 2019 Rocky Mountaineer brochure.

Up for grabs are engineers' hats, soft toys, cook books, Myer gift cards, travel bags and a \$500 gift card of the winner's choosing.

To enter, download the brochure **HERE**, count the total number of animals in it and email the answer to competitions@ railplus.com.au by Fri 29 Jun.

Qatar goes digital

DISCOVER Qatar, the destination management arm of Qatar Airways, has launched its digital transformation project, which will connect the company's inventory of hotel rooms and services with global tour operators and travel providers.

The new service offers a "flexible, reliable and scalable platform" for more than 30,000 companies worldwide.

Wednesday 6th June 2018

BNE gigabit launch

A NEW high-speed fibre internet service has been activated at Brisbane Airport, making it the first airport "gigabit" precinct. The installation gives its 480

business tenants 1000 Mbps upload/download speed, compared to best case NBN connection of up to 100 Mbps.

The new service aims to attract "sophisticated technology companies" to set up business.

Stradbroke \$11m

THE Queensland Government has announced it will contribute \$11 million in an effort to support the development of North Stradbroke Island.

The funding, which forms part of next week's State Budget, is in addition to the \$20 million allocated to the North Stradbroke Island Economic Strategy in 2016, and will support a range of sustainable tourism and local business initiatives.



New Cal Rendezvous review



NEW Caledonia Tourism held its annual Rendezvous Workshop last week, gathering a group of 50 suppliers, wholesalers and trade from across Australia and New Zealand to educate them on the location's varied landscape and diverse offerings.

The group of international delegates enjoyed the location's

sand and sunshine, along with various presentations on the country's latest tourism offerings.

An information session on the UNESCO World Heritage-listed lagoon - the biggest in the world was a highlight.

Pictured is the group of sunseekers enjoying some local New Caledonian culture.



w www.traveldaily.com.au



Wednesday 6th June 2018

IATA urges open borders

THE International Air Transport Association (IATA) yesterday issued a global call for governments to spread the economic and social benefits of aviation "by removing onerous barriers to the free movement of people across borders".

Speaking at the IATA annual general meeting in Sydney, the organisation's ceo Alexandre de Juniac said in the next 20 years the number of passengers flying would double.

"That's excellent news for the global economy, as air connectivity is a catalyst for job creation and GDP growth...but we will not get the maximum social and economic benefits from this growth if barriers to travel are not addressed," de Juniac said.

IATA launched a new Open Borders Strategy which includes

G welfare pledge

G ADVENTURES & Planeterra have joined Friends-Int'l's ChildSafe Movement to launch a set of child welfare guidelines in a move to raise awareness of child protection & welfare in tourism.

WINDSTAR

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reviewing visa requirements and removing unnecessary restrictions; including travel facilitation as part of bilateral and regional trade negotiations; linking registered traveller programs between countries; and using Advance Passenger Information more efficiently.

MEANWHILE, also at the IATA agm, delegates were warned that the rising cost of fuel and surging demand is likely to see global airfares rise by an average of 3.2% this year.

TravelMgrs Hawaii

TRAVELMANAGERS has revealed the two keynote speakers for its National Conference, to be held between

17-19 Aug in Oahu, Hawaii. Bushfire survivor Turia Pitt will share her story of determination and achievement with the group, reminding them that "with the right mindset, we can truly achieve anything".

She will be joined by founder of NZ-based House of Travel Chris Paulsen, who will speak on the topics of success and leadership.

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Agents test their knowledge



OVER 70 agents put their knowledge of the Lone Star State to the test last week at a themed trivia event hosted in Sydney by Travel Texas, Brand USA, Visit Houston and United Airlines.

Held at Surly's American BBQ restaurant in Surry Hills, agents were treated to Texas-themed cocktails, southern cuisine and line dancing, with one winner also walking away with two return Economy class tickets to Houston, courtesy of United.

Travel Texas marketing director Australia Andrea Campbell said the function "was a fantastic opportunity to give agents a taste of what Texas has to offer".

"We're finding that Aussies are looking for more authentic American experiences in off-thebeaten-track destinations like Texas, especially on their second and third visit to the US." **Pictured** are: Deidre Parkes-Finch, United Airlines; Andrea Campbell, Travel Texas; Chris Tudehope, Travel Texas and Lauren Whicker, Brand USA.

May bookings down

RECENT data released by Forwardkeys has shown a downturn in Australian bookings to Hawaii, with the company suggesting volcanic activity as a possible cause.

Booking numbers for the period 03-31 May showed a slide of 32.2% for Australians, while Canadian bookings fell 23.2%, 47.7% for Germany & 27.5% for New Zealand.

Looking ahead, predictions remained positive, with ceo & co-founder, Olivier Jager noting bookings were "still 2.2% ahead compared to this time last year".

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We are looking for a talented designer to to work within an integrated marketing department producing creative, high quality printed and electronic marketing collateral.

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formal training in graphic design or desktop publishing and the ability to work collaboratively in a fun and fast-paced envrionment. Please send a short cover letter and resume to:

jobsau@vikingcruises.com. Applications close Friday 15 June 2018.



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Wednesday 6th June 2018

Travel Partners plot growth



THE Travel Partners senior management and sales team came together in Sydney last month for a two-day business development conference led by managing partner Jeff Hakim and FCTG gm corporate - specialists brands Dani Galloway.

Travel Partners is currently experiencing rapid growth following its acquisition by FCTG (TD 07 Aug), with Mobile Agents, Member Agencies and Travel Associate Franchises all on the increase, particularly from Victoria and WA, which are seeing the greatest rise. "This is an exciting time of

growth for Travel Partners, offering agents the flexibility and freedom to run their own businesses whilst maintaining the support of Australia's largest travel group," Galloway said.

Pictured in the back row are: Ray Hands, bdp Qld & NT; Sharon Orchin, bdp NSW & ACT; Dani Galloway, gm corporate and Arthur Vicario, bdp NSW. Front row: Chriss Perry, bdp Vic, Tas, SA & WA; Jeff Hakim, md and Steve Paterson, TA Franchise.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily*'s Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Country Inn & Suites by Radisson, La **Crosse, WI** has opened following a nearly US\$2m renovation. The property now features the brand's latest design, which includes modern interiors and spacious rooms. The 91-room hotel offers a fitness centre, business centre, indoor pool, free wi-fi and a meeting room.

The Sanctuary Sussi & Chuma property at Victoria Falls has completed an extensive facelift. A new Explorer Lounge and a riverside outdoor bar overlooking the Zambezi has been added to the property. The lodge's 12 Sussi treehouses have also been remodelled with "a very authentic Zambian character".

An US\$8m renovation of 111 guest rooms at The Howard Johnson Anaheim Hotel & Water Playground has been finished. The refreshed rooms feature "a contemporary, retro-inspired look circa 1965", with blue wall coverings and Disney-themed art. The hotel

has also upgraded wi-fi access points in each room.

IATA heads to Seoul

KOREAN Air will host the 75th IATA annual general meeting and World Air Transport Summit in Seoul, South Korea, next year.

The Jun event will coincide with Korean Air's 50th anniversary and will be the first time the Korean capital has hosted the gathering of world aviation leaders.

The host city was named at the 2018 event in Sydney this week.

Indigo Japan plans

THE historic Japanese city of Inuyama will get its first internationally branded hotel with the opening of the Hotel Indigo Inuyama Urakuen in 2021.

The 150-room hotel is close to the city's famous castle and is being rebuilt with a spa, health club and meeting facilities.

Ethiopia Ebola

SMARTRAVELLER has advised Aussies planning to visit Ethiopia that additional health screenings have been set up at all entry points to the country to help fight the spread of Ebola virus.

Travellers who record a high temperature may be guarantined.

Acacia gorilla trek

ACACIA Africa has launched two new safari tours exploring East Africa, including a nine-day Troop to the Gorillas overland journey in Uganda.

The tour starts in Kampala and costs from \$1,395pp plus a gorilla & chimp permit from \$1,005.

The operator has also released a 10-day Best of East Africa tour in Kenya and Tanzania, priced from \$5,390pp plus \$1,060 safari pass.



This is a full-time contract position. If interested please forward your resume & application to kurniawati@garuda-indonesia.net.au by close of business 18 June 2018.



Wynn solar facility

WYNN Las Vegas switched on the Wynn Solar Facility last week, with the hotel using the green power source to offset up to 75% of its peak power requirements.

The solar energy generator will also be used to power the resort's new meetings and conventions space expansion which is scheduled to be operational in Mar 2020.



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Wednesday 6th June 2018

Holiday Inn Kolkata

INTERCONTINENTAL Hotels Group has announced plans to open another Holiday Inn hotel in Kolkata, India.

It is anticipated the 110-room Holiday Inn Resort Kolkata NH6 will have 90 rooms operational by the end of 2018, with the remaining 20 rooms expected to be delivered by 2020.

Hotel features will include a gymnasium, pool, spa and banquet facilities.

JetSmarter LAX

JETSMARTER members can now access The Private Suite at LAX which includes premium services such as a stocked food pantry, private bathroom, twoperson daybed, runway view, and on-call attendant.

The Private Suite is available at no extra charge for JetSmarter members travelling domestically and internationally, both in and out of LAX.

Radisson openings

RADISSON Hotel Group has opened the Radisson Ningbo Beilun in the port city of Ningbo in China.

The 21-storey, 230-room hotel is located within close proximity to commercial offices, dining outlets and retail malls, with plans to open in Q3 2018.

MEANWHILE Radisson has announced it will open The Tsinandali Estate, A Radisson Collection Hotel in Georgia.

The 141-room hotel will be located in the wine region of Kakheti and open in Oct 2018.

Malaysia Airlines Back to Brisbane



This month, *Travel Daily* together with Malaysia Airlines are giving agents the chance to win two tickets to Kuala Lumpur flying with Malaysia Airlines return from BNE/ADL/SYD/MEL/PER.

In celebration of the resumption of Malaysia Airlines new Brisbane to Kuala Lumpur flights commencing Wed June 6, you and a friend will fly Economy Class to KUL with Malaysia Airlines.

To win, have the most correct answers to the questions throughout the month, and the most creative response to the last question. Send your answers to **mhcomp@traveldaily.com.au**

Q3: MH operates to two Malaysian cities ex PER. What are they? (HINT)

Dusit Asia expansion

THAI hotel property developer Dusit International has announced a major expansion across Asia with plans to open at least 10 new properties over the next 12 months.

The expansion will include new hotels in Bahrain, Bangladesh, Bhutan, China, Philippines, Qatar, Singapore and Vietnam.

When all are operational, the total number of Dusit-branded properties will rise to 37.

NZ visitor orgs unite

THE i-SITE Visitor Information Network and the Department of Conservation in New Zealand recently met in Auckland to discuss how the two organisations can combine to offer visitors better info services. Discussion points included

cooperating on sales, training, and technology.

Terms and conditions apply

Konnol nuch

TEQ Keppel push TOURISM and Events

Queensland has rolled out the next phase of its "Find your Perfect Next" campaign, with the latest instalment focusing on Capricorn's Great Keppel Island.

A 90-second video has launched featuring the island's local Geoff Mercer and will be amplified through select destination blogs.

To view the full promotional video, **CLICK HERE**.

NT China push

CHINESE media and trade delegates arrived in Darwin yesterday to start a famil tour aimed at promoting what the Top End has to offer Chinese tourists.

The NT Govt trip will include a ride on an Adelaide River Jumping Crocodile Cruise and follows the launch of new direct flights from China to Darwin with Donghai Airlines (*TD* 30 May).

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Group Travel Consultant

Sydney, \$Competitive, Ref: 3454SJ1

A unique role is available for a group travel specialist working for a boutique company. You will be dealing with direct groups & agents while tailoring an international product. Be it 10 people or 10,000 are you up to the challenge? Experience is necessary from either a reservation or group's background along with the drive for long term career progression. Training will be provided but you need to have a love for groups. In return a competitive salary is on offer & a great team environment.

For more information please call Sarah on (02) 9119 8744 or click APPLY now.

Corporate Apartment Reservations Agent

North Sydney, to \$55k + Bonus - OTE \$70k, Ref: 3427PE2

Due to recent promotions my client is seeking to appoint an experienced, outgoing, enthusiastic, and well-presented full time corporate accommodation reservations agent to join their Sydney team. With a warm smile & friendly disposition, the right candidate will be responsible for creating memorable moments for their corporate guests, from first & last impressions, delivering exceptional customer service. This exciting position requires flexibility along with a good sense of humour & a great personality.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

Travel Product Manager

Gold Coast, \$55k-\$65k + Super, Ref: 2050AW1

This travel and tourism company are looking for an experienced Product Manager to initially cover parental leave with a view to continue the contract or to have a selection of career opportunities available upon completion of the contract. Key responsibilities: contracting, negotiations & developing product range. If you love negotiating rates and contracts, sourcing and developing products and managing relationships, then this role is for you! Apply for this Monday-Friday Gold Coast role NOW!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

Africa Travel Specialist

Melbourne, Up to \$65k, Ref: 3450HC1

AFRICA destination specialists say hello to your dream travel job! If Africa is your passion and you have travelled the region extensively, why not specialise in what you love to do! This is a fantastic opportunity for an experienced tailor made travel consultant to join the expanding team in this leading, award-winning luxury tour operator based in Melbourne. You will be creating bespoke holidays and group travel to Africa. Do a job you can be passionate about day in and day out. Apply now!

GLOBE

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Senior Travel Consultant

Sydney, Industry High Salary + Comms, Ref: 7890AJ3

An exciting role within the retail sector has just presented itself which is ideal for any experienced Travel Consultants looking to further their career within the travel industry. Based in a brand new office in the best location in the CBD, you can look forward to servicing high end clientele and high levels of foot traffic. An experienced consultant hungry for success will flourish in this environment and enjoy an industry high base + a lucrative, uncapped commission structure.

For more information please call Antony on (02) 9119 8744 or click APPLY now.

Cruise Travel Specialist

Brisbane, Competitive Salary Package, Ref: 1279CGA1

Calling all Cruise Travel Specialists! This leading and reputable travel provides is ever expanding, you will enjoy perks and benefits in return for your hard work. If you have cruise product knowledge, retail or reservations experience, customer service skills and ability to work to sales targets, this is the role for you! The ideal candidate will enjoy and thrive on delivering the highest levels of customer service at all times whilst meeting call targets and conversion rates.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

Wholesale SE Asia Specialist

Brisbane, \$50k-\$60k, Ref: 5214SZ1

Work with a reputable & well sought after tour operator in the wholesale division, talking and making bookings for both travel agents and customers through phone & online enquiries so no more face to face! Being a tour operator, you will gain first-hand experience working with the ground suppliers & internal departments such as product & marketing. Due to acquisition & expansion, our clients are looking for a talented and experienced travel consultant with a min of 2 years' experience.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

Customer Service Consultant Melbourne, Base + Bonus, Ref: 3436JP2

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