

Travel Daily

First with the news

Thursday 7th June 2018

CANADA & ALASKA
SPECIALIST HOLIDAYS

1300 794 959
WWW.CANADA-ALASKA.COM.AU

WIN!
**A ONCE IN A LIFETIME
ROCKY MOUNTAINEER FAMIL ...**

CLICK FOR DETAILS



evergreen

**2019 Canada,
Alaska & USA**

**Full Program
Out Now!**



**New Brochure
New Programs**

**CLICK FOR
NEW BROCHURE >**

AC/CA sign partnership

AIR Canada and Air China have formed the first joint venture agreement between a Chinese and North American airline.

The tie-up expands upon an existing codeshare arrangement that will involve flights between Canada and China as well as select connecting domestic flights in both countries.

The new strengthened deal will be phased in gradually over the next six months and offer customers "flexible flight choices, favourable fare products and seamless travel experiences".

"Air China and Air Canada as Star Alliance members have the foundation of a profound cooperation and under a joint

venture framework will offer a wider range of products and quality services," said Air China chairman Jianjiang Cai.

"The Sino-Canada market is one of the important long-haul markets to Air China, which has been developed rapidly in recent years with an increase of 17.8% in 2017," he added.

News of the expanded cooperation coincides with the Canada-China Year of Tourism 2018, an initiative intended to promote the importance of trade between the two countries.

Over the last two years, Air China has launched flights directly linking Beijing with Montreal (TD 09 Jun 2015), while Air Canada launched new nonstop flights between Montreal and Shanghai (TD 17 Feb 2017) to meet growing demand.

Albatross Xmas

ALBATROSS Tours is today highlighting a selection of 2018 Christmas in Europe tours.

The operator is offering a 10-day Austrian White Christmas departing 19 Dec, which will see travellers celebrate Christmas over four nights in Leogang.

More details on **page eight**.

Today's issue of TD

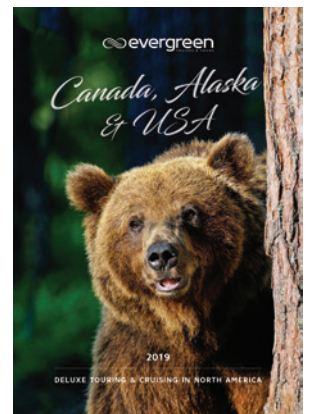
Travel Daily today has seven pages of news, including a photo page for APT Travel Group plus full pages from:

- Albatross Tours
- AA Appointments jobs

evergreen

**2019 Canada,
Alaska & USA**

**Full Program
Out Now!**



**New Brochure
New Programs**

**CLICK FOR
NEW BROCHURE >**

Warm up in New Caledonia

#BoardNow fly to **NOUMEA** from:

\$295 ONE WAY

Sale ends 22 JUN

All taxes included. Terms and conditions apply

Aircalin

www.aircalin.com



Choose how much you want to earn

Join TravelManagers
Earn. Travel. Live. More.

Find out more 1800 019 599

TravelManagers
As individual as you are

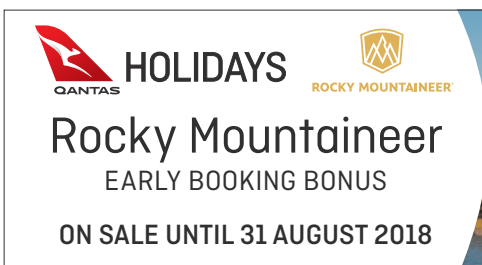


HOLIDAYS ROCKY MOUNTAINEER

Rocky Mountaineer
EARLY BOOKING BONUS

ON SALE UNTIL 31 AUGUST 2018

*Conditions apply



**JOURNEY THROUGH THE
CLOUDS DISCOVERY
SELF-DRIVE 7 NIGHTS**

from **\$3,935*** per person
twin share



Air NZ Honolulu

AIR New Zealand has leased Boeing 777-200ER aircraft from Singapore Airlines to operate its Auckland-Honolulu services between 17 Jul and 02 Sep as part of current operational changes.



Take your customers way beyond infinity.



JOIN TODAY AT
www.expedia.com.au/taap
 telephone 1800 726 618
 email expedia-au@discovertheworld.com.au

QF joins Amadeus NDC

AMADEUS has signed Qantas to its New Distribution Capability project NDC-X, becoming the second major GDS to link with the airline since the announcement of its Qantas Distribution Platform (QDP) last month.

The Australian airline is the first carrier to begin integration with the Amadeus NDC-X program, through which it will sell its fares and offer new content by later this year.

The pair's partnership was announced today, coinciding with an Amadeus presentation to the board of AFTA on its NDC-X program and progress.

It follows a similar agreement struck between Qantas and Travelport (TD 22 May).

Amadeus manager of air solutions strategy Jan Buyckx said the company's NDC-X platform would be available by the end of this year, but would be "deployed in a scalable manner for the worldwide market" in the first half of next year.

Xmas Isle land sale

THE Federal Government has announced it will release Crown Land on Christmas Island for use in projects including future tourism developments.

Registrations of interest have been called for the purchase of seven parcels of land and the long-term lease of four more.

"Amadeus is playing a very important role in bringing the industrialisation of NDC forward," Buyckx said.

"This is a marathon - it's going to be a long, consistent, step-by-step approach.

"We will be integrating, airline by airline, as soon as they have the required capabilities in terms of supporting the different use cases that are required by our users," he said.

The first elements of NDC would relate to merchandising capabilities, Buyckx said, allowing more personalisation, better packing and relevant offers.

However he said it would be a platform for even greater innovation in the future.

"It's really opening the doors to a much more opportunistic and value-driven industry," he said.

BA links Fiji Airways

BRITISH Airways has announced a partnership with Fiji Airways, just days after the Pacific carrier joined the oneworld alliance under its new "oneworld connect" tier (TD Fri).

The partnership will involve codeshare services on trans-Pacific routes, allowing British Airways to sell fares from Singapore, Los Angeles and San Francisco to FJ's base in Nadi.

The pairing also allows members to earn Avios loyalty points on FJ services.

Minor moves on NH

THAILAND'S Minor International hotel group has purchased a 25% share of Madrid-based NH Hotels, the next step in a plan to mount a full takeover of the Spanish company.

Minor yesterday confirmed it had reached an agreement to purchase a stake currently held by China's HNA Group, worth €619 million.

The hotelier said it would also launch an all-cash public tender offer to acquire the rest of NH Hotel Group's shares, in a plan worth as much as €1.64 billion.

"Today we are embarking on a new era, driving investment strategy to further cement our footprint in the European hospitality industry," said Minor ceo Dillip Rajakarier.

"We will be able to create a network of over 540 hotels with a reach across Asia, Oceania, the Middle East, Africa and Europe."

Minor International owns and operates 161 hotels, in addition to a series of restaurant and hospitality businesses.

NH Hotel Group operates 382 hotels with almost 60,000 rooms in 30 markets in Europe, the Americas and Africa.

The HNA Group's sale of shares comes as part of a multi-billion dollar sell-off of property assets aimed at reducing its debt.

The Chinese company has already sold real estate in Australia, the US and Hong Kong, along with its shares in Hilton.



Travel Daily

on location in
Portland, Oregon

Today's issue of *TD* is coming to you courtesy of Travel Portland, celebrating all things floral with the city's annual Rose Festival.

PORTLAND, Oregon is located on the US West Coast, a 2.5 hour flight north of Los Angeles.

The city prides itself on its "makers culture" with a host of local coffee, beer, wine, food trucks and restaurants.

It's also the gateway to Oregon, which offers spectacular coastal and mountain vistas and a huge array of activity options including hiking, skiing, cycling, rafting and rock climbing.

Cultural attractions include numerous art galleries and museums, and Portland is also known as the "City of Roses" with the famous flower celebrated since 1907 in the annual Portland Rose Festival.

The Grand Floral Parade draws hundreds of thousands of excited sightseers with a host of giant floats, marching bands, horses and entertainment.

QTIC unveils a new look

THE Queensland Tourism Industry Council (QTIC) will introduce a revamped membership structure next financial year, coinciding with the roll-out of a new logo (above).

The organisation will offer three membership tiers - Tourism Supporter, Tourism Advocate and Tourism Champion - which will no longer be tied to members' staffing levels.

"It's all about giving you the choice of membership level and providing more value for you," QTIC chief executive Daniel Gschwind told members at a launch in Cairns.



QUEENSLAND TOURISM INDUSTRY COUNCIL

The Voice of Tourism

"What level QTIC Member you are is no longer determined by how many staff you have - instead you choose the level of involvement you want, and the benefits you want from your membership," he said.

The organisation's new logo is its first refresh in 17 years and represents a speech bubble to symbolise "the voice of tourism".

QTIC is also planning a new website involving the logo.



Window Seat

DURING a press conference on Tue this week Qantas chief executive Alan Joyce raised the issue of the high cost of ensuring items on aircraft were compliant with safety standards.

In reference to a discussion about the ongoing evolution of airline seats at the IATA annual general meeting in Sydney, he pointed out that the exhaustive safety certification procedures required by CASA meant toasters on Qantas A380s cost a whopping \$50,000 each.

"I'd really like to go to Ikea and buy a cheap toaster and put it on our aircraft but that would never get approval from the regulators," Joyce quipped.

Karratha Arts hub

THE Karratha Red Earth Arts Precinct has opened to the public this week, a cultural hub featuring a 450-seat theatre, library, amphitheatre and outdoor cinema.

The precinct cost \$56m to build.

Swiss pop-up stays

SWITZERLAND Tourism has launched a series of pop-up hotels as part of its "Swiss Urban Feel" campaign.

The temporary hotels have been set up across eleven major Swiss cities, offering visitors the chance to spend a night in atypical locations such as the hotel garden of the Beau-Rivage Palace in Lausanne and the 14th century fortified tower of Krummturm located in Solothurn.

The concept was developed on the back of Switzerland Tourism's recent research findings that showed 25% of overnight visitors from 130 countries sought "hidden" accommodation.

The pop-up hotel campaign will run until Aug and prices lead in at \$200 per night.

MH BNE launch

MALAYSIA Airlines staged a welcome event at KL International Airport yesterday to mark its inaugural Kuala Lumpur-Brisbane-Kuala-Lumpur service (*TD* 06 Jun).

The celebratory send-off was attended by Malaysia Airlines' chief commercial officer Arved von zur Muehlen and Tourism Malaysia's deputy director general of production division Junus Suhud, and was jointly organised by Tourism Australia, Tourism and Events Queensland and Brisbane Airport Corporation.

"Today's relaunch is about rekindling a very strong, long-term partnership between Queensland and Malaysia," said Brisbane Airport Corporation chief executive Julieanne Alroe.

SENIOR DESIGNER SYDNEY BASED



We are looking for a talented designer to work within an integrated marketing department producing creative, high quality printed and electronic marketing collateral.

The role will be responsible for producing bespoke collateral for trade and consumer audiences, driving creative idea generation, managing print production, upholding brand guidelines and ensuring quality control.

The position would suit a creative designer with 10+ years experience, formal training in graphic design or desktop publishing and the ability to work collaboratively in a fun and fast-paced environment.

Please send a short cover letter and resume to: jobsau@vikingcruises.com. Applications close Friday 15 June 2018.

Swiss urban + feeling.

Boutique Towns.



Our magazine
View online



Competition
Participate & win



Selected for you
To our favourite escapes



Switzerland.
get natural.

Agents explore Lone Star



A TEAM of agents recently dusted off their cowboy hats and travelled to Texas with American Airlines, as guests of Visit Texas.

The group experienced the American Airlines Hub and HQ at Fort Worth, and were treated to baseball, a BBQ, brews, bucking broncos and the wine scene.

The itinerary showcased the differences between Dallas and Fort Worth, and included a trip to wine country Fredericksburg.

Pictured are: Alice Rose, FCBT

Barangaroo; Bec Roberts, FCBT Spring St; Paulina Zielinska, FCBT Barangaroo; Vinay gagar, FCBT York St; Ryan Coyle, FCBT Barangaroo; Kayte McDougall, Round The World Hyper George St; Leona Nguyen, FCBT York St; Lisa Knagge, FC Met Centre, Andrea Campbell, Travel Texas and Chris Catanzariti, AA.

Old Syd Town sold

WARWICK International Hotels president and founder Richard Chiu has reportedly sold the site of the former Old Sydney Town theme park for more than \$15m.

According to *Commercial Real Estate*, the new buyers of the 120-hectare land parcel on the NSW Central Coast are looking to keep the existing zoning, which could see it used for recreation and tourism operations.

The property includes the Australian Reptile Park.

DFAT Lebanon

SMARTTRAVELLER has updated its advice for travel to Lebanon "due to the unpredictable security situation, the threat of terrorist attack and ongoing political and sectarian tensions".

DFAT now recommends travellers exercise a high degree of caution in Lebanon and higher levels apply in some parts.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Gareth Williams, co-founder and ceo of **Skyscanner** has taken up a new role as chair of the company. He will be replaced as ceo by the current chief technology officer **Bryan Dove**.

Lufthansa Group Airlines has named **Alain Chisari** as its new vice president sales Asia-Pacific, effective Sep this year. Chisari has held several key positions in European airline operations over the last 20 years.

Kristin Colvile has been appointed as the new ceo of **SkyTeam** global airline alliance. Colvile has over 25 years of airline industry experience, serving Delta Airlines in multiple leadership roles, most recently leading Delta's cargo enterprise.

The Travel Corporation has announced key management appointments across Asia, with **Robin Yap** stepping into the role of chairman emeritus for the group's Asian operations. **Nicholas Lim** has also been appointed to managing director of TTC Asia and **Mae Cheah** will take on his former role as president of Trafalgar Asia.

COMO Hotels has appointed new management teams in Bali and Thailand. The gm appointments include **Ram Hiralal**, who will oversee the day-to-day ops of COMO's flagship Shambala Estate in Bali, and **Rohan Chandra**, who will head up the COMO Metropolitan in Bangkok.

On The Go ANZAC

ON THE Go Tours has released a new ANZAC Day itinerary and 2019 dates for its classic tours.

The fresh eight-day Anzac Coo-ee tour will start in Turkey's Istanbul and include a visit to the seaside town of Ayvalik, the Roman ruins of Troy, Pergamum and Asclepion.

Each of the Anzac Day tours spend Anzac Eve & Day in Gallipoli.

Windstar incentive

WINDSTAR Cruises is running an EOFY agent incentive.

Agents booking and depositing on any 2018 or 2019 Windstar cruise between 01 Jun and 30 Jun 2018 will receive a \$50 Coles/Myer gift card per booking.

Bookings for the EOFY Agent Incentive are to be directed to Windstar Australia.

Fiji acquisitions

THE Sheraton Fiji Resort, The Westin Denarau Island Resort & Spa and the Denarau Golf & Racquet Club have been acquired by the Fiji National Provident Fund (FNPF) from Marriott Int'l for an undisclosed sum.

The properties will undergo substantial renovations which will include guest rooms, meeting space and public areas.

FNPF chief investment officer Viliame Vodonaivalu said the purchase was "an important acquisition for FNPF on behalf of the people of Fiji."

"These are very important assets in Fiji's tourism history and are representative of Fiji's rich history and culture."

Marriott International will remain as the operator of the assets under long-term management agreements.

Find out why a **Host Agency** is a better way to support your business

YOUR TRAVELCENTRE



Take the video tour

What is a Host Agency?



Bali Cartoon centre

TURNER Asia Pacific, in partnership with Indonesian real-estate company The MAJ Group, has announced plans to build an entertainment park in Bali under the Cartoon Network brand.

The family attraction will offer a giant water park featuring water rides and wave pools and is scheduled to be opened in 2020.

The integrated project (pictured) will form part of The MAJ Nusa Dua complex, a tourist destination in southern Bali featuring hotels and a golf course.

“The new park will...further cement Bali as the premier family destination in Asia and one of the world’s top tourist locations,” said The MAJ Group chairman Gita Wirjawan.



Westin goes distance

WESTIN Hotels & Resorts has signed a global partnership with Charity Miles that will see guests who work out at any Westin hotel earn an extra (US) dollar per mile for their charity of choice.

The initiative will run until 06 Sep and participants wanting to take advantage of the partnership will need to use the Charity Miles app to earn points.

Learn more [HERE](#).

QF ATSB report

THE Australian Transport Safety Bureau’s investigation report into an engine pylon crack found on a Qantas Boeing 747-438 in Oct 2016 has been released.

The report concluded the fatigue cracking in four outboard strut ribs in the No. 2 engine pylon did not affect the safety of the aircraft and was likely due to exposure to vibratory loading within the pylon during normal engine operation.

Agents say g’day to Chile



AIR Tickets, LATAM Airlines and the South America Travel Center (SATC) recently whisked away a group of nine lucky agents to enjoy the spoils of the stunning South American country of Chile.

The famill included a range of highlights, with the group enjoying the majestic peaks of Los Torres and Los Cuernos, visiting the remote region of Chilean Patagonia, taking in the views cruising the Patagonia Fjords, trying local wines at the Vina VIK winery, as well as enjoying some much-needed down time at the coastal town of Valparaiso.

The group **pictured** are: Jenny

Mitchell, The Travel Studio; Nicole Prestipino, Helloworld Travel Drysdale; Emmi Niedermair, Macedon Rangers Travel Service; Mahalia Steve, Emma Whiting Travel; Lisa Myers, WOW! Travel; Rosa Zanin, Helloworld Travel Surrey Hills; Fab Leiva, AirTickets; and Susie Rutz, East Ivanhoe Travel.

GK adds Nagasaki

JETSTAR Japan has announced plans to add a Tokyo Narita – Nagasaki service from 06 Sep.

The new route will fly daily and use an Airbus A320.

THE SHIPYEAH! SALE

\$1 DEPOSIT + FREE ROOM UPGRADE*

ON SELECT CRUISES



[LEARN MORE](#)

*Conditions Apply.

P&O CRUISES
LIKE NO PLACE ON EARTH

APT revels in the Rockies

APT recently showcased the very best of Western Canada to 32 lucky travel agents on its highly sought after Canadian Rockies famil.

Their unforgettable 10-day experience took them to Vancouver, Banff, Lake Louise, Jasper, Sun Peaks, Whistler and the stunning island of Victoria.

They experienced the finest APT luxury inclusions from GoldLeaf aboard the Rocky Mountaineer to stays at iconic Fairmont properties in prime locations, including the breathtaking Chateau Lake Louise and, of course, exclusive APT Signature Experiences.

Highlight activities included the Ice Explorer vehicle on Athabasca Glacier, private breakfast at Butchart Gardens and a Seaplane Flightseeing trip taking in the breathtaking scenery over Victoria.

APT also turned up the speed, offering the agents a chance to take

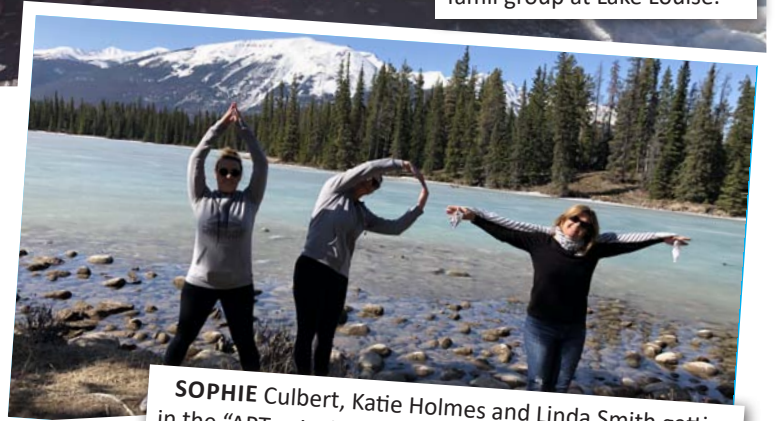


THE APT Canadian Rockies famil group at Lake Louise.

a Harley Davidson Motorcycle Sidecar Tour.

The wow factor continued as agents were treated to an APT "surprise and delight" with a stunning scenic helicopter flight taking in the majestic Rockies from above.

The APT Canada & Alaska 2019 brochure is out now - [CLICK HERE](#) to view.



SOPHIE Culbert, Katie Holmes and Linda Smith getting in the "APT spirit" at Fairmont Jasper Park Lodge.



AGENTS enjoying Blue River Safari, an APT Signature Experience.

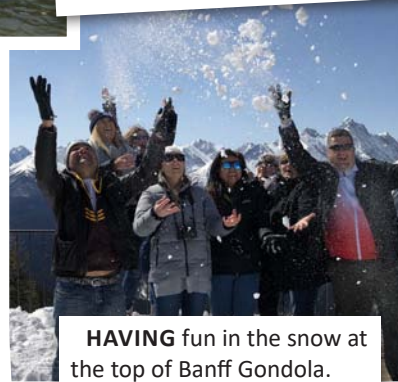


CRAIG Brown, Lisa Koskinen, Tanya Wilkinson & Cameron Rhone turning up the speed on their Harley tour.



SARA Salisbury enjoying the life of an ice hockey player.

LUCY George, Irina Petrova, Rachael Hall, Brie Carter, Megan Johnston, Margie Colbeck & Abby Vartan boarding the Rocky Mountaineer.



HAVING fun in the snow at the top of Banff Gondola.



MARGIE Colbeck, Lucy George, Carly Cunningham, Ky Graham & Tanya Wilkinson at the top of Banff Gondola.



ON LOCATION at Fairmont Banff Springs with APT's Canada 2019 brochure.



READY for an Alpine Scenic Helicopter flight, an APT Signature Experience.

FC agents taste Emerald City



EIGHT Flight Centre Travel Group agents were recently treated to a whirlwind tour of Seattle courtesy of Visit Seattle and Delta Air Lines.

The group experienced the dining scene and nearby national parks of the Emerald City, with highlights including a culinary tour of Pike Place Market, a tour of the Boeing Factory and a trip to the top of The Space Needle.

In between activities, the group relaxed in their luxury accommodation provided by

Thompson Hotel Seattle and The Westin Seattle.

Pictured at Pike Place Market are: Adam Barnes, TA Warringah Mall; Mark Jeffries, FCBT Adelaide St; Bridget Cringle, SF Belconnen; Jacob Walton, FC Product and Harley Wright, FC Toowong.

In the bottom row: Libby Harvey, FC Port Lincoln; Noelle Loyszaga, FC Cherrybrook; Andrea Campbell, Visit Seattle host and Ray Cashman, FC Product.

Florida visitor record

FLORIDA welcomed 33.2 million visitors to the state for Q1 2018, an increase of 7.4% on the corresponding period in 2017.

The latest figures represent a record for visitation for any quarter in Florida's history.

"We will continue developing more innovative and cutting-edge marketing programs to build on this success," said Visit Florida chief executive Ken Lawson.

RyanAir strikes deal

RYANAIR has signed its first cabin crew union recognition agreement with the ANPAC and ANPAV unions in Italy, a move falling in line with the carrier's announcement in late 2017 to recognise unions for collective bargaining purposes.

The Irish airline's decision to sign the agreements follows a series of recent strikes from its workers protesting against poor work conditions.

Malaysia Airlines Back to Brisbane



WIN TICKETS TO KUALA LUMPUR WITH MALAYSIA AIRLINES

This month, *Travel Daily* together with Malaysia Airlines are giving agents the chance to win two tickets to Kuala Lumpur flying with Malaysia Airlines return from ADL/BNE/MEL/PER/SYD.

In celebration of the resumption of Malaysia Airlines new Brisbane to Kuala Lumpur flights commencing Wed June 6, you and a friend will fly Economy Class to KUL with Malaysia Airlines.

To win, have the most correct answers to the questions throughout the month, and the most creative response to the last question. Send your answers to mhcomp@traveldaily.com.au

Q4: What is the new MH tag line?

(HINT)



Terms and conditions apply

Virtuoso Bvlgari

VIRTUOSO is offering its clients exclusive accommodation deals for stays at the luxury Bvlgari Shanghai hotel opening 20 Jun.

Offers include room upgrades to the next category at the time of booking, valid until 31 Dec.

More benefits include free breakfast for two daily, \$10 hotel credit, and complimentary wi-fi.

The property offers 63 rooms and 19 suites and features health and fitness amenities including an extensive spa and fitness services.

Furnace blasts off

A PARTNERSHIP between the Lithgow City Council and the Federal Government has seen the city's historic Blast Furnace Park complete a redevelopment.

The restoration of the heritage site is expected to increase visitor numbers to Lithgow.

ACA 2018 speakers

THE Australian Cruise Association has announced the speaker line-up for its upcoming conference and agm, which will be held in Broome 12-14 Sep.

Delegates will hear from Sture Myrmell, president Carnival Australia and newly-appointed chairman CLIA Australasia and Susan Bonner, the new Royal Caribbean Cruises md Australia and New Zealand.

Also on the line-up is Carnival Australia's Captain Mike Drake, Ports Australia ceo Mike Gallagher, Seabourn director deployment & itinerary planning Timothy Littlely and Princess Cruises vice president shore operations Bruce Krumrine.

The conference will be themed "Forging Stronger Relationships" and will examine how sectors of the industry are working collaboratively for a greater gain.

THE WHO'S WHO OF SUPPLIERS ARE IN THE 2018 AFTA TRAVEL PAGES SUPPLIER DIRECTORY.

[VIEW HERE](#)

EDITORIAL

Editor in Chief and Publisher – Bruce Piper

Managing Editor – Jon Murrin

Editor – Jasmine O'Donoghue

Contributors – Adam Bishop, Sarah Fairburn,

Jenny Piper, Christian Schweitzer

info@traveldaily.com.au

ADVERTISING AND MARKETING

Sean Harrigan and Lisa Martin

advertising@traveldaily.com.au

BUSINESS MANAGER

Jenny Piper

accounts@traveldaily.com.au

Suite 1, Level 2, 64 Talavera Rd
Macquarie Park NSW 2113 Australia
PO Box 1010 Epping NSW 1710 Australia
Tel: 1300 799 220 (+61 2 8007 6760)

Travel Daily operates by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Australia's most loved festive holiday programme



Austrian White Christmas

10 STUNNING DAYS | VIENNA TO LUZERN
DEPARTS 19 DECEMBER, 2018

- Celebrate Christmas over 4 nights in Leogang village in an 800 year old Coaching Inn with festive drinks in the Samerstall stables and a horse drawn carriage ride on Christmas Day
- Savour the fabulous Christmas Markets in Vienna, Salzburg, Innsbruck and delightful Schönbrunn Palace at dusk
- Stay 3 nights in glorious Vienna and explore the Vienna Woods visiting the Heiligenkreuz Monastery
- Visit baroque Salzburg, the Silent Night Chapel, Kitzbuhel and Zell-am-See

[Find out more](#)



Christmas in the Austrian Tyrol

10 WONDERFUL DAYS | MUNICH TO MUNICH
DEPARTS 19 DECEMBER, 2018

- Celebrate Christmas over 5 nights in the heart of Neustift - a delightful Tyrolean village in the snow covered Stubai Valley
- Savour the fabulous Christmas Markets in Munich, Salzburg, Innsbruck and Berchtesgaden
- Enjoy a walking tour of Salzburg's old town through to the Christmas Markets
- Visit 'Mad' King Ludwig's Fairytale Neuschwanstein Castle
- Ride on a thrilling bobsled down the Olympic run in Igls

[Find out more](#)



Austrian Lakes Christmas Holiday

8 ENCHANTING DAYS | MUNICH TO MUNICH
DEPARTS 21 DECEMBER, 2018

- Celebrate Christmas over 7 nights with all breakfasts and dinners included, in the delightful first class White Horse Inn beside Lake Wolfgangsee
- Experience a traditional Christmas Eve dinner and Christmas Day Turkey lunch
- Visit Prien, and cruise across Lake Chiemsee to enjoy a guided tour through Ludwig's Royal Palace of Herrenchiemsee
- Take a trip down the Berchtesgaden Salt Mines, and relax on a horse-drawn carriage ride on Christmas Day

[Find out more](#)

CONTACT OUR SALES TEAM TO REQUEST TRAINING ON ANY OF OUR TOURING PROGRAMMES



Longer Stays



Genuinely Inclusive



Guaranteed 'My Time'



www.aaappointments.com.au



Want your career search handled confidentially? Call the experts!

****NEW** PROMOTE AN ICONIC BRAND
BUSINESS DEVELOPMENT MANGER
SYDNEY STRONG BASE PLUS CAR AND BONUSES**

This premium product is on the lookout in Sydney for a highly motivated, experienced sales manager to assist growing their amazing brand and presence in the region. You will have strong presenting skills, with sound negotiating skills, and have a strong business acumen. A strong package including a car and quarterly bonuses that are actually paid!! Families and the chance to work for one of the best in the industry.

****NEW** EDUCATIONAL ACCOUNT MANAGER
ACCOUNT MANAGER/BDM
NSW – SALARY \$70K PLUS UNCAPPED COMMS**

This leading provider of educational tours for primary and secondary schools is on the lookout in Sydney. You will be responsible for managing a portfolio, building strong relationships & delivering presentations to increase & bring on new business. Strong salary + car allowance & uncapped commissions. Previous experience in a similar role required along with strong presentation, organisation & communication skills.

**PRODUCT SPECIALIST
SENIOR PRODUCT MANAGER/ASSISTANT TEAM LEADER
BRISBANE – UP TO \$120K PKG**

Are you an experienced Product Manager looking for a new challenge? You will be responsible for the delivery of the product plan along with the negotiation of rates, contract management & ensuring all targets are achieved. Assist the TL in developing & implementing strategy, enhancing supplier relationships & agreements & developing the team. Top salary on offer DOE. Previous Product Management experience in a wholesale environment essential.

****NEW** REPORT & ANALYSE
BUSINESS INTELLIGENCE ANALYST
BRISBANE – UP TO \$100K PKG**

New opportunity for a business analyst to join this Air Solution team. Responsibilities will include providing analysis within the air space, migrating existing reporting to Power BI platform, develop new solutions & various projects & initiatives using systems & databases. Experience as a data/reporting analyst, strong knowledge of SQL, Power BI, SSRS and SSIS required. If you are a creative thinking & can problem solve we want to hear from you!

**EUROPE SPECIALISTS
PRODUCT MANAGER
MELBOURNE BASED – UP TO \$70K PLUS PLUS**

Looking for a new role for the new financial year? This wholesaler in Melbourne is looking for an experienced product manager with strong European destination knowledge to join their growing organisation. You will receive a strong salary package and bonus structure. This is large travel company so career progression for the right person is on offer. Please send a CV to apply@aaappointments.com.au.

**DON'T MISS THIS ONE!
MARKETING MANAGER
MELBOURNE – UP TO \$120K PLUS SUPER**

This company has a rare opportunity to join their marketing team. You will be responsible for all marketing strategy & implementation, running end to end campaigns, measurement of results & working closely with key stakeholders on strategy & branding to deliver product to market. Proven track record in running successful campaigns across all channels including digital required. Top salary on offer. Call for more information.

**BEST OF BOTH WORLDS
SALES MANAGER
MELBOURNE/PERTH – SALARY \$70-\$90K DOE**

A great new role exists for an experienced sales professional to sink their teeth into. As a Sales Manager you will grow business through existing accounts as well as identify, build a pipeline & convert new business opportunities. Strong base salary plus bonus on offer for the right candidate. Previous experience in travel or hospitality developing new business & managing a portfolio of accounts is essential along with high level presentation, negotiation & communications skills.

**IT SALES
BDM/AM- INDUSTRY SUPPLIER
SYD/MEL – UP TO \$120K PLUS BONUS PLUS SUPER**
We are looking for a talented business development manager who is ready for their next move, you would ideally come from an IT sales role or Corporate TMC and have a proven background in sales. This role will see you looking after 70/30 split sales and account management. Included in the package is a great base salary plus a strong bonus scheme and many other benefits. Please send your CV with a cover letter.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

FOR ALL THE BEST EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com.au