

Travel Daily

First with the news

Thursday 14th June 2018



CANADA & ALASKA
SPECIALIST HOLIDAYS

1300 794 959
WWW.CANADA-ALASKA.COM.AU

CELTIC TRAIL
SELF-DRIVE
7 NIGHTS
FROM
\$1,099
PER PERSON/
TWIN SHARE

Travel Daily

on location aboard

Oceania Regatta

Today's issue of *TD* is coming to you off the coast of Alaska, where we are heading north on an *Oceania Regatta* cruise.

OCEANIA Cruises offers a wide array of shore activities in each destination, and this voyage is no exception, with scores of options in Ketchikan, Sitka and in Prince Rupert, British Columbia.

Passengers under the "O-life" program have shore excursions included in each port, which can be upgraded at a cost for more active or adventurous choices.

Tours range from walking trips around town to guided fishing, wildlife viewing and cultural experiences - while zip lining, canoeing, adventure karting and flightseeing are also on offer for the young or young-at heart.

See oceaniacruises.com.

\$165m revamp for ADL

ADELAIDE Airport will embark on a \$165 million expansion of its main terminal, upgrading its international arrival and departure areas and expanding its retail and dining space.

Work is expected to begin within two weeks after the appointment of Watpac as project builder, with completion expected in 2021.

The expansion of areas for international travellers is a key focus, with larger spaces for immigration processing, expanded security screening, extended luggage belts and a larger duty free precinct.

Retail spaces and dining areas

will be increased by over 80%.

Virgin Australia's lounge will be relocated as part of the works, while a new common user premium international lounge will be added.

There will also be new VIP facilities for international guests.

The airport's md Mark Young said the project was in response to "extraordinary growth".

"Since we opened the existing terminal in 2005, our overall passenger numbers have increased by close to 50%," he said.

"Our international passenger numbers alone have almost tripled over the same period".

Bernardi leaves TP

TRAVEL Partners executive general manager Simon Bernardi has announced his departure from the role to concentrate on inbound business Australia and Beyond Holidays (AABH), where he is a managing partner.

Bernardi told *TD* he had enjoyed his four years at Travel Partners - which was acquired by Flight Centre last year (*TD* 07 Aug) - and was proud of the achievements made while there.

"It was great working with Jeff Hakim and the team on what was initially a three month consultancy," he said.

"Travel Partners has a great model with great people and will deliver real benefits to their network under Flight Centre ownership," Bernardi said.

He added that he was excited to be fully engaged with AABH, which had recently appointed GSAs in the Middle East and India and was experiencing "solid support" from int'l customers.

Today's issue of *TD*

Travel Daily today has seven pages of news, including a photo page for **Air Canada** plus full pages from:

- Voyages to Antiquity
- AA Appointments jobs
- Bentours

Earn what you deserve

Enjoy more as a personal travel manager

Earn. Travel. Live. More.

Find out more

1800 019 599



Travel
Managers
As individual
as you are



Southern
CALIFORNIA
DREAMING...

GREAT
PALM SPRINGS

HILTON PALM SPRINGS
2 Nights from
\$265*
per person
twin share
*Conditions apply

ON SALE UNTIL 13 JULY 2018

✈ E O F Y B O N U S

Earn 50% more Status Credit

when you book and travel on eligible Qantas Flights
Register and book by 19 June for travel by 31 August 2018

Register

*Terms & conditions apply.



BUSINESS
REWARDS

6 NIGHTS
HILTON &
ESCAPE ISLAND

✈️ + 🚗 + 🛏️ + 🍹 **BONUS**

FROM
\$1,749
per person

\$1000
BONUS
VALUE!



new caledonia
travel connection

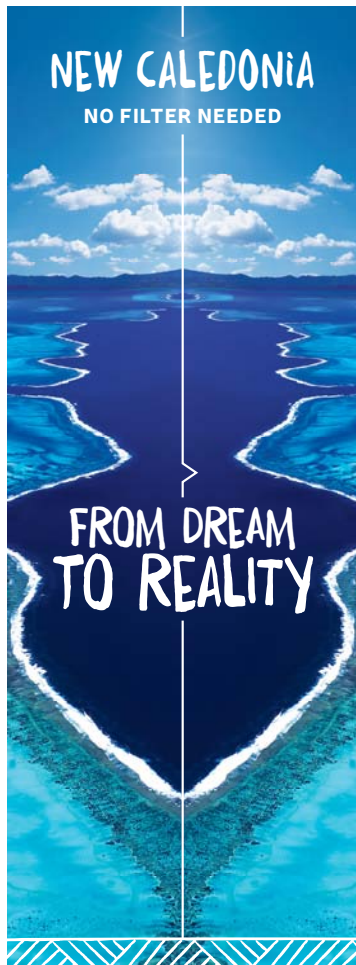
[VIEW DETAILS](#)

Voyages to Greece

VOYAGES to Antiquity is offering Greek island and Croatia cruise-tours involving sailings aboard *Aegean Odyssey*.

They include a 12-night Classical Greece & the Aegean Islands option and a 12-night Dalmatia & Ancient Greece itinerary - see **p8**.

NEW CALEDONIA
NO FILTER NEEDED



**FROM DREAM
TO REALITY**



Green light for W Sydney

MARRIOTT International has confirmed the return of its designer brand W to Sydney, revealing plans for “The Ribbon” development now underway in Darling Harbour (**TD** 13 Jul 2016).

The 593-room hotel will occupy a striking building designed by Hassell architects, tucked between motorway flyovers on a site once occupied by the Imax cinema.

Set for an opening in 2020, the hotel is being developed by the Grocon Group, funded by Greaton Group, and is one of almost 20 properties under development in Australia for Marriott brands.

“Sydney – with its glamorous energy, cultural diversity and statement architecture – is the perfect match for W Hotels,” said Anthony Ingham, global brand leader for W Hotels Worldwide.

“Wherever my travels take me, I am asked again and again when W is returning to Sydney, and I am thrilled to finally be able to

answer the question.”

The hotel will feature a “Wet Deck” pool area with “Insta-worthy” views of Darling Harbour, as well as a restaurant and two bars - including W’s “see-and-be-seen” Living Room.

It will also have an Away Spa and Fit gym, plus 925m² of event space with a grand ballroom.

W Sydney will be the brand’s third hotel in Australia, with W Brisbane now open (**TD** 01 Jun) and W Melbourne due in 2020.

W previously operated a hotel on Sydney’s Woolloomooloo finger wharf, now run by Ovolo.

Marriott Int’l snr director of hotel development for Australia, NZ and the Pacific, Richard Crawford, said the hotel would “shake off convention”.

“The property will be a game-changer for Sydney and an absolute market leader when it comes to luxury hotels in the city,” he said - see pics **page four**.



**Be wined, dined
& entertained.**

(Before you even step off the plane.)

Air Vanuatu

airvanuatu.com/agents

Prince Akatoki plans

STAYWELL Holdings and Prince Hotel Inc have announced a new five-star brand, The Prince Akatoki, offering “refined Japanese hospitality and culture”.

The brand will be applied to future developments in cities like London, New York and Shanghai.



**Keep your
customers
coming
back**



ENJOY TODAY

www.expedia.com.au/taap

telephone
1800 726 618

email
expedia-au@discovertheworld.com.au



65

澳门格兰披治大赛车
Macau Grand Prix

15-18/11/2018



ARE YOU READY?





Dramatic Matterhorn
5 days from \$1,717*PP (SAVE \$205PP)
1300 361 500 | cit@cit.com.au



Air NZ Magic Leap

A NEW partnership between Air New Zealand and spatial computing platform Magic Leap will present New Zealand to potential pax in a new way.

The platform, which blends the digital and physical world, takes the user on a “fantastical journey throughout New Zealand” in an effort to highlight the landscapes and experiences unique to NZ and entice more visitors.

It will debut later this year.

TFF backs funding boost

THE Tourism & Transport Forum (TFF) Australia is urging the NSW Govt to maintain its investment within the tourism and transport sectors in order to maintain the state’s position as the country’s largest visitor economy.

Ahead of next week’s 2018-19 State budget release, TFF chief executive Margy Osmond emphasised targeted investment was critical to ensure NSW was able to meet the challenge of future population growth.

“To ensure NSW realises the full potential of its visitor economy, the government must invest in tourism infrastructure, enhance nature-based tourism experiences, promote regional tourism, and support the growth of the NSW cruise shipping by providing long-term certainty around planning and investment for the cruise industry,” she said.

The TFF is pushing for increased access to Sydney Airport and has recommended the Government complement recent additional

rail services to the CBD with more bus services to the airport.

“Journeys between Sydney Airport and the CBD are often a visitor’s first and last experience of Australia and it is critical that visitors and locals alike can access Sydney Airport in a timely manner,” Osmond added.

The Forum also outlined the importance of investment in integrated transport options to help increase visitor numbers across New South Wales by encouraging them to explore regional areas.

Travelmarvel prize

AGENTS who join Travelmarvel’s new Facebook group and post their most creative Canada-inspired photo or 30-second video will have the chance to win a trip to Western Canada this Oct.

Material must be posted by Thu 21 Jun and include the hashtag #CanadaFam18.

The winner will be announced on the page on 25 Jun - to join the fun, [CLICK HERE](#).

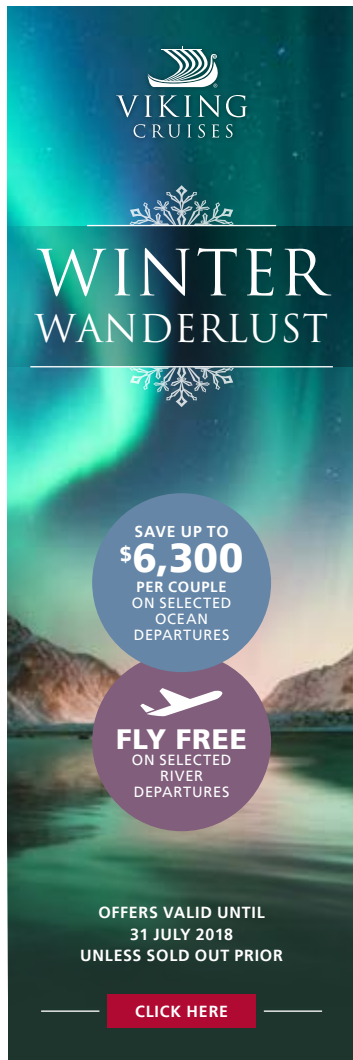
Window Seat

THE excitement of the FIFA World Cup, which kicks off in Russia this week, is not yet apparently rubbing off on some of the country’s workers.

Smiling is not a common facial expression in Russian culture, so in order to ensure a warm welcome for the more than 1.5 million visitors expected during the tournament, employees in key industries are undergoing special training in how to smile and be polite.

Russian Railways and the Moscow Metro are among the organisations taking part, with the BBC reporting that “train conductors are being taught how to smile at foreigners... in an effort to tackle the stereotype that the country’s people are unfriendly”.

The opening match of the World Cup is between Saudi Arabia and Russia tonight, and if the host nation wins it may give the locals a reason to express their happiness.



VIKING CRUISES

WINTER WANDERLUST

SAVE UP TO **\$6,300** PER COUPLE ON SELECTED OCEAN DEPARTURES

FLY FREE ON SELECTED RIVER DEPARTURES

OFFERS VALID UNTIL 31 JULY 2018 UNLESS SOLD OUT PRIOR

[CLICK HERE](#)

World Exp famil

WORLD Expeditions is giving agents the chance to win a \$15k famil to Antarctica with media personality Dr Karl Kruszelnicki.

The all-expenses paid experience includes a berth on the 12-day Antarctic Cruise with Kruszelnicki on board M/V *Ortelius*, return Economy airfares ex-SYD or MEL, plus \$500 spending money.

Agents receive one point for every World Expeditions Travel Group trip sold, departing between 01 Jun 2018 and 30 Jun 2019; [CLICK HERE](#) for info.



Jordan and Oman
22 DAYS | ALL INCLUSIVE |
DEPARTS 14 OCT 2018 | from \$13,950

traveldirectors.com.au

travel directors

WORLDWIDE ESCORTED TOURS

AFRICA | ASIA | CENTRAL ASIA
EUROPE | LATIN AMERICA
MIDDLE EAST | RAIL JOURNEYS

1300 856 661

[MORE INFO](#)

+ Reminder: It is on next week!
2018 Switzerland Travel Experience in June



Switzerland.
get natural.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Travel Daily has welcomed **Anastasia Prikhodko** to the team in the role of Journalist. Anastasia brings with her several years of journalism experience in business events and travel, community newspaper and not-for-profit sectors.

Mobile Travel Agents (MTA) has promoted **Kerryn Taylor** to the role of marketing communications manager. Prior to this Taylor spent 11 years with Eurostar International.

Airservices Australia has announced two key appointments. **John Weber** has been made chair of Airservices for a three-year term and **Fiona Balfour** was reappointed to the board for a further two years.

Robert Kasch has joined **Wellcamp Airport** as commercial manager - Cargo. Kasch has been involved in the industry for more than 25 years covering different roles across Australia and the USA.

Qualmark New Zealand has appointed **Gregg Anderson** as general manager. Anderson has worked with the company since 2016 as a Tourism Business Advisor.

Carrie Hurihanganui will return to **Air New Zealand** towards the end of Jul to take up the newly created role of Chief Ground Operations Officer. Hurihanganui joins from NAB, prior to which she was Group GM Regional Airlines and Airline Operations for Air New Zealand.

CCL 2020 record

CARNIVAL Cruises is set to release its 2020 program, showcasing a record number of 77 sailings from Australia to the South Pacific, NZ and Australia.

The program, which goes on sale in Jul, includes the first full year of sailings for *Carnival Splendor* departing from Sydney.

Also new for the program is a selection of 28 short cruises offering Aussies and Kiwis trips over five days or less.

World Exp Africa

WORLD Expeditions has released its latest Africa and Middle East brochure, featuring 16 new itineraries.

Highlights include new family trips, routes on Kilimanjaro, treks in Uganda, Morocco and Ethiopia, visits to cultural festivals, as well as new walking, cycling and wildlife safaris.

A broader range of accommodation styles is also now available to travellers.

Stay at sought-after lodges in the heart of the parks on our **8 DAY AMERICA'S CANYONLANDS JOURNEY** to **BRUCE CANYON, ZION** and **GRAND CANYON** tour in 2019 starting from **\$4,860*PP** twin share

[VIEW ITINERARY >](#)



TAUCK

W Sydney to wow



RENDERINGS have been released of the upcoming W Sydney at Darling Harbour, following confirmation from Marriott that the property is reintroducing the brand to the city in 2020 (see **page two**).

The unique building will tower over tourist hot spot Darling Harbour, and offer guests sweeping views over the city and harbour area.

The hotel offers a range of amenities to both leisure and business visitors to Sydney, including 925m² of event space which aims to attract a range of



events and conferences.

The opening of W Sydney follows the opening of W Brisbane earlier this month (**TD 01 Jun**).



Find out why a **Host Agency** is a better way to support your business

YOUR TRAVELCENTRE



Take the video tour
What is a Host Agency?



Middleton hotel

THE West Australian Government is set to choose a hotel operator for a new property at Middleton Beach in Albany, having completed an expressions of interest process.

The process saw submissions from local, national and international hotel chains.

The Government will soon kick off an EOI process to find a developer for the project.

NSW export training

NEW workshops have been scheduled by the NSW Government for 2018/19 that will aim to develop tourism businesses' ability to attract more international visitors.

The NSW First Program focuses on product development and creating "export-ready products", and this year's edition has been expanded to include more workshops and webcasts.

View the full details [HERE](#).

CTrip, Booking.com

CTRIP has further cemented its business relationship with Booking Holdings by appointing its chief executive Gillian Tans to the role of observer on the Ctrip board of directors.

The appointment follows a commercial partnership that saw Nth American users of Booking.com's subsidiary OpenTable linked to Ctrip users.

The two companies continue to share combined hotel inventory.

TRYP makeover

BRISBANE'S TRYP Fortitude Valley is undergoing a renovation which will rejuvenate its six courtyard rooms.

The rooms in the street art hotel will have artificial grass installed, along with custom-made bench seats, festoon lighting and gates between every second courtyard.

Guests will be able to book adjoining rooms and open the gate to create a shared space.

Building ties in Hong Kong



THE Hong Kong Tourism Board (HKTB) recently hosted 18 Australian wholesalers and agents to experience Hong Kong's tourism attractions as part of Contract Hong Kong 2018.

The whirlwind trip included visits to the Kee Wah Bakery, Harbour Grand Hong Kong and Hong Kong Disneyland.

The four-day jaunt, held in early Jun, also saw the group meet with local Hong Kong trade partners including hotels, ground operators and attractions.

"Contract Hong Kong enables us to connect our trade partners

with in-market product reps so they can get the most up-to-date information firsthand," said HKTB's trade marketing and business tourism mgr Lisa Lee.

"As our front line ambassadors, it's important that we provide our trade representatives with new and exciting experiences to showcase to their consumer."

Pictured: Gareth Evison, Cruise 1st; Cris Cali, Virgin Australia; Kath Doody, Hong Kong Tourism Board; Danielle Gorman, Expedia; Barbara Boyce, CTS New Zealand; and Vicky Chalkiadaki, Excite Holidays.

Live the dream

Agents Frontline Sales Incentive Scheme*

Your chance to receive
FREE TRAVEL
on Royal Brunei Airlines

*Tickets issued between 9 May - 31 December 2018. Conditions apply

Contact your friendly Sales Representatives
WWW.FLYROYALBRUNEI.COM



Bonus
Earn
Double Points
when travel is during
low season

CLICK HERE
FOR MORE INFORMATION

ROYAL BRUNEI
AIRLINES

MEL makes three for Air Canada

IT'S not every day passengers at Melbourne Airport get to play on an "ice rink" and take selfies with burly hockey players and friendly Mounties, but then an Air Canada inaugural is always a special occasion.

With the launch of its new Melbourne-Vancouver route, operating three times a week using a Boeing 787 Dreamliner, Air Canada now offers year-round non-stop services to Canada from three Australian ports.

The new route, which complements AC's daily Sydney and Brisbane services, is further cementing Vancouver as a fast, friendly and convenient year-round gateway to North America, with Air Canada offering connections to more than 120 destinations across Canada and the United States.

Australian flights are specifically timed to optimise connectivity to the airline's extensive US network, which includes popular cities such as New York, Chicago, Boston and Las Vegas.

Air Canada is the only international network carrier in North America to receive a four-star ranking from independent research firm Skytrax, which has also named Air Canada the Best Airline in North America for six of the last eight years.

For more information visit www.aircanada.com.



A TRADITIONAL warm welcome in Melbourne.



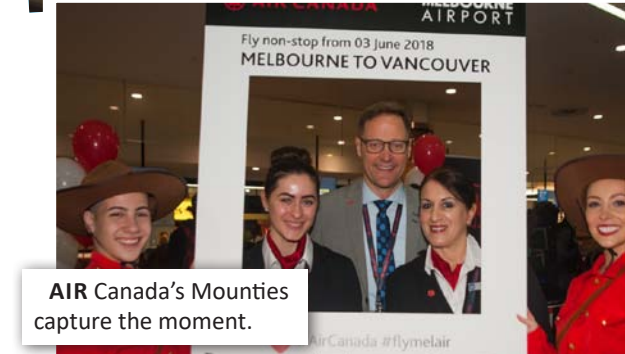
THE friendliest faces on the force!



A GREAT partnership: Vic Naughton, general manager Australia & New Zealand, Air Canada, and Ryan Both, head of commercial aviation, Melbourne Airport.



THE only non-stop service between Melbourne and Vancouver creates a unique cultural connection.



AIR Canada's Mounties capture the moment.



PLAYERS from Melbourne Mustangs & Melbourne Ice helped celebrate Air Canada's launch.

Top performers visit Taiwan



CVFR Consolidation Services top-performing agents of China Airlines were recently treated to a trip to Taipei with China Airlines and CVFR with Tourism Taiwan.

The group spent six days exploring Taiwanese culture, food and must-see places in Taiwan.

Pictured in the back row: Aung Myint, Waratahs Travel; Guru Charan, Guru Travel; Tejpal Singh, CVFR Consolidation Services;

Mary Mansour, AM World Travel; Marlen Abi-Khalil, Planet Blue Travel; Meharish Bawa, Gurkhas Travel and Zahid Islam, Payless Travel International.

In the front row: Napoleon Guines, Travellounge; Thi Lan Chi Trinh, CBD Travel; Manpreet Kaur Walia, Journey Hub Travel; Sofie Lee, Shangri-la Boutique Hotel general manager; Anne Wu, A&M Great Adventure Travel; Ping Chen, China Airlines.

Oprah godmother

HOLLAND America Line has named Oprah Winfrey as godmother of its new ship *Nieuw Statendam*, which is due for delivery on 01 Dec.

Winfrey will christen the vessel in a private ceremony at a later date which is yet to be revealed.

She will also set sail on a three-day Girls' Getaway dep on 30 Jan and host special presentations and events during the cruise.

Tas Visitor Centre

THE Royal Tasmanian Botanical Gardens will welcome a new Visitor Centre, which is set to improve the visitor experience and generate additional revenue to ensure the financial sustainability of the gardens.

The Tasmanian Government has announced it will dedicate \$3.6 million to the project in this year's budget.

Malaysia Airlines Back to Brisbane

WIN TICKETS TO KUALA LUMPUR WITH MALAYSIA AIRLINES

This month, **Travel Daily** together with Malaysia Airlines are giving agents the chance to win two tickets to Kuala Lumpur flying with Malaysia Airlines return from ADL/BNE/MEL/PER/SYD.

In celebration of the resumption of Malaysia Airlines new Brisbane to Kuala Lumpur flights commencing Wed June 6, you and a friend will fly Economy Class to KUL with Malaysia Airlines.

To win, have the most correct answers to the questions throughout the month, and the most creative response to the last question. Send your answers to mhcomp@traveldaily.com.au

Q8: MH operates to two Malaysian cities ex PER. What are they? (HINT)



Terms and conditions apply

Freycinet callout

THE Tasmanian Govt is inviting the public to comment on the draft Freycinet Peninsula master plan, which has been prepared to deliver an environmentally, economically and socially sustainable Freycinet visitor experience for the next 20 years.

The plan identifies five key initiatives: a visitor gateway hub; an entrance corridor, experience nodes, a network of transport connections, and a staged approach to sewerage treatment.

Comments should be received by 9am on 23 Jul.

No Viking paper tax

VIKING Cruises will no longer send paper e-tickets with cruise documentation.

Guests can find their flight details in the printed booklet received in their cruise docs.

Regional training

VICTORIA'S Minister for Regional Development Jaala Pulford has announced a grant of \$150,000 from the state government's Regional Skills Fund for a new training program.

The initiative will help equip tourism operators with tools, knowledge & key contacts needed to capitalise on the growing number of Chinese tourists.

Savenio symposium

LUXURY travel agency network Savenio will bring together around 40 of its independent travel designers for the inaugural Savenio Symposium to be held in Brisbane on 06-07 Jul.

The event will include talks from a range of supplier partners and look at issues including upselling to luxury, working smarter and luxury cruising.

THE WHO'S WHO OF SUPPLIERS ARE IN THE 2018 AFTA TRAVEL PAGES SUPPLIER DIRECTORY.

[VIEW HERE](#)

Discover Hidden
**MEDITERRANEAN
 ADRIATIC & AEGEAN**
 onboard *Aegean Odyssey* in 2019



**CRUISE
TOUR**

**CLASSICAL GREECE &
ISLANDS OF THE AEGEAN**

ATHENS ROUND TRIP | 22 APR 2019 | 12 NIGHTS

Inclusions 2 night pre-hotel stay in Athens
 1 night hotel stay in Delphi & Nauplia
 8 night cruise onboard **Aegean Odyssey**
 7 included tours & expert Guest Speakers
 All main meals and entertainment onboard
 Gratuities, port taxes, wine & beer with dinner onboard

Highlights Experience the Classical wonders of Athens including
 the world famous Acropolis, site of the Parthenon
 Visit the monastery of Osios Loukas, followed by Delphi
 home of the ancient Oracle of Apollo
 Explore the sites of the great ancient city, Mycenae
 Relax on the waterfront in beautiful Mykonos

FARES FROM **AU\$4,162*** PER PERSON TWIN SHARE



**CRUISE
TOUR**

**DALMATIA &
ANCIENT GREECE**

VENICE TO ATHENS | 19 SEPT 2019 | 12 NIGHTS

Inclusions 10 night cruise tour onboard **Aegean Odyssey**
 2 night hotel stay in Athens
 9 included shore excursions & expert Guest Speakers
 All main meals and entertainment onboard
 Gratuities, port taxes & wine or beer with dinner
 Wine, beer or soft drinks with dinner onboard

Highlights Discover the great Renaissance masterpieces in Urbino
 Visit the Diocletian mausoleum in Split
 Cruise the natural wonder of Kotor Bay
 See Olympia, birthplace of the Olympics
 Tour Monemvasia, the "Gibraltar of the Aegean"
 Stroll through the carless idyll of Hydra

FARES FROM **AU\$4,209*** PER PERSON TWIN SHARE



THE MEDITERRANEAN • GREEK ISLES • SCANDINAVIA • BALTIC • BLACK SEA

Ph: 02 9959 1345

email info@vta.net.au

www.voyagestoantiquity.com

*All fares in Australian dollars, per person, twin share based on Inside Cabin category L & including promotional savings, onboard gratuities & port taxes (correct as of 6 June 2018). Valid for new bookings only. All Cruise tour offers are capacity controlled and can be withdrawn or modified at any time without notice, and subject to availability at time of booking. Hotels and transfers offered are on dates specified on itinerary only, at the discretion of Voyages to Antiquity. Cancellation penalties & conditions apply. Prices based on payment by cash or cheque only. Travel agent service fees not included. Voyages to Antiquity reserve the right to change, correct errors, withdraw from sale any or all fares, itineraries, excursions & fees. For full terms & conditions visit www.voyagestoantiquity.com or visit your local preferred Travel Agent.



www.aaappointments.com.au



Want your career search handled confidentially? Call the experts!

****NEW** PREMIUM BRAND**

BUSINESS DEVELOPMENT MANGER

SYDNEY STRONG BASE PLUS CAR AND BONUSES

This premium product is on the lookout in Sydney for a highly motivated, experienced sales manager to assist growing their amazing brand and presence in the region.

You will have strong presenting skills, with sound negotiating skills, and have a strong business acumen. A strong package including a car and quarterly bonuses that are actually paid!! Families and the chance to work for one of the best in the industry.

****NEW** EDUCATIONAL ACCOUNT MANAGER**

ACCOUNT MANAGER/BDM

NSW – SALARY \$70K PLUS UNCAPPED COMMS

This leading provider of educational tours for primary and secondary schools is on the lookout in Sydney. You will be responsible for managing a portfolio, building strong relationships & delivering presentations to increase & bring on new business. Strong salary + car allowance & uncapped commissions. Previous experience in a similar role required along with strong presentation, organisation & communication skills.

PASSIONATE ABOUT PRODUCT?

SENIOR PRODUCT MANAGER/ASSISTANT TEAM LEADER

BRISBANE – UP TO \$120K PKG

Are you an experienced Product Manager looking for a new challenge? You will be responsible for the delivery of the product plan along with the negotiation of rates, contract management & ensuring all targets are achieved. Assist the TL in developing & implementing strategy, enhancing supplier relationships & agreements & developing the team.

Top salary on offer DOE. Previous Product Management experience in a wholesale environment essential.

****NEW** ANALYSE & DEVELOP**

BUSINESS INTELLIGENCE ANALYST

BRISBANE – UP TO \$100K PKG

New opportunity for a business analyst to join this Air Solution team. Responsibilities will include providing analysis within the air space, migrating existing reporting to Power BI platform, develop new solutions & various projects & initiatives using systems & databases. Experience as a data/reporting analyst, strong knowledge of SQL, Power BI, SSRS and SSIS required. If you are a creative thinking & can problem solve we want to hear from you!

EUROPE SPECIALISTS

PRODUCT MANAGER

MELBOURNE BASED – UP TO \$70k PLUS PLUS

Looking for a new role for the new financial year? This wholesaler in Melbourne is looking for an experienced product manager with strong European destination knowledge to join their growing organisation. You will receive a strong salary package and bonus structure. This is large travel company so career progression for the right person is on offer. Please send a CV to apply@aaappointments.com.au.

ARE YOU CREATIVE

MARKETING MANAGER

MELBOURNE – UP TO \$120K PLUS SUPER

This company has a rare opportunity to join their marketing team. You will be responsible for all marketing strategy & implementation, running end to end campaigns, measurement of results & working closely with key stakeholders on strategy & branding to deliver product to market. Proven track record in running successful campaigns across all channels including digital required. Top salary on offer. Call for more information.

MANAGE & DELIVER

SALES MANAGER

MELBOURNE/PERTH – SALARY \$70-\$90K DOE

A great new role exists for an experienced sales professional to sink their teeth into. As a Sales Manager you will grow business through existing accounts as well as identify, build a pipeline & convert new business opportunities. Strong base salary plus bonus on offer for the right candidate. Previous experience in travel or hospitality developing new business & managing a portfolio of accounts is essential along with high level presentation, negotiation & communications skills.

IT SALES

BDM/AM- INDUSTRY SUPPLIER

SYD/MEL – UP TO \$120K PLUS BONUS PLUS SUPER

We are looking for a talented business development manager who is ready for their next move, you would ideally come from an IT sales role or Corporate TMC and have a proven background in sales. This role will see you looking after 70/30 split sales and account management. Included in the package is a great base salary plus a strong bonus scheme and many other benefits. Please send your CV with a cover letter.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

FOR ALL THE BEST EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com.au



HURTIGRUTEN

THE WORLD'S MOST BEAUTIFUL SEA VOYAGE

15% OFF

ON 6, 7, 11 & 12 DAY CRUISES

BOOK: UNTIL 30 JUNE '18 TRAVEL: DAILY, MAY - AUG '18

LAST MINUTE OFFER!

QUOTE: APAC15 FOR DISCOUNT

CLASSIC COASTAL VOYAGE RETURN

12 DAYS FROM **\$2,500*** PER PERSON

BERGEN - BERGEN

TYPE: COASTAL CRUISE

A voyage along Norway's pristine coastline with Hurtigruten takes you into quaint coastal communities, through stunning fjords and UNESCO World Heritage sites, and along more than 1,000 miles of diverse nature. Book the World's Most Beautiful Sea Voyage with Bentours, the Scandinavian Specialists, and gain access to live availability, best available rates and instant confirmation.

125 YEARS
SINCE 1893

CALL 1800 487 844 OR VISIT BENTOURS.COM/HURTIGRUTEN

*Terms and conditions apply. Price advertised is based on the 12 day Classic coastal voyage return, and based on lead in cabin rates for travel in May 2018. Prices are subject to change at time of booking based on live availability, but are correct as of May 2018. 11 day Discovery voyage from \$2370 per person, 7 day Northbound voyage from \$2080 per person and 6 day Southbound voyage from \$1520 per person. Prices are inclusive of discount and based on per person twin share rates. Offer is valid to book until 30 June 2018, is capacity controlled and can be pulled at any time. Daily departures on sale between May-Aug 2018 are available with multiple vessels to choose from. Single, triple and quad cabins also available. For more information and full terms and conditions visit bentours.com

