# Travel Daily First with the news

Friday 15th June 2018

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# Travel Daily

on location aboard Oceania Regatta

Today's issue of TD is coming to you from Ketchikan, Alaska which is the first port of call for Oceania Regatta on its Panoramic Passages itinerary.

**KETCHIKAN** is described as "the beginning of the last frontier," located at the southern entrance to Alaska's stunning Inside Passage.

Today there are no less than five cruise ships in port, but the township certainly takes the visitation in its stride with highly efficient shore excursions on offer, while many visitors are also enjoying the shopping and scenery downtown.

While Ketchikan prides itself on a huge amount of annual rainfall, we have been fortunate enough to enjoy a stunning day today pics at facebook.com/traveldaily.

## RCL takes Silversea stake

**ROYAL** Caribbean Cruises (RCL) will extend its reach into the ultra-luxury sector with its billiondollar investment in Silversea Cruises (TD breaking news).

Under a deal announced overnight, RCL will borrow US\$1 billion to finance its acquisition of a 66.7% equity stake in the privately owned Silversea.

"Silversea is a crown jewel, and the acknowledged leader in luxury and expedition cruising, two key markets that are poised for growth," said RCL chairman and ceo Richard D. Fain.

"Uniting our two companies presents an extraordinary

#### Today's issue of TD

Travel Daily today has seven pages of news, a photo page for **Globus** plus full pages from:

- Travelmarvel
- Travel Trade Recruitment

opportunity to expand vacation options for guests and create revenue in strategic growth areas," he said.

Silversea's existing majority owner. Manfredi Lefebvre d'Ovidio, will receive 472,000 RCL shares as part of the deal and will remain executive chairman.

The parties have also confirmed Roberto Martinoli will remain as Silversea ceo and will continue working with the Monaco-based line's existing management team.

"This partnership will bolster the growth of this exceptional brand founded by my father," Lefebvre said.

"This new partnership gives Silversea the opportunity to accelerate the growth of the most successful luxury and expedition cruising brand in the world."

#### BridgeClimb over

**BRIDGECLIMB** Sydney has been unsuccessul in its bid to win a new 20-year contract to operate guided walks on the Sydney Harbour Bridge, NSW Roads and Maritime Services has confirmed.

The decision means the end of an era for the operation created by BridgeClimb founder and chairman Paul Cave, who launched the concept in 1998 after years fighting red tape.

The NSW Govt has yet to announce a new operator.

Bookings to 30 Sep will continue, with customers to be contacted about walks beyond Sep.

#### Travelmarvel Croatia

**TRAVELMARVEL** says its 2019 small ship cruises along the Croatian coast are selling fast, with savings of \$1,000 per couple still available.

An eight-day Adriatic Coast & Dalmatian Islands itinerary is priced from \$3,795ppts - see p8.



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**Greg Mortimer** 19/20 Polar Voyages order your copy from TIFS.









#### DriveAway mgr

**DRIVEAWAY** Holidays has announced the appointment of Caroline Ashmore to the role of national marketing manager.

She arrives with more than 15 years of experience in senior level marketing roles across the finance and FMCG sectors.



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# **Etihad mitigates losses**

**ETIHAD** Airways (EY) reduced its losses in 2017 on the back of improved revenues and streamlined costs, according to figures released by the carrier.

EY recorded a loss of US\$1.52 billion for the 12-month period, boosting the bottom line by US\$430 million on the 2016 deficit of US\$1.95 billion and representing a 22% jump.

Passenger revenue was up 1.9% to US\$6.1 billion for the year, while cost reduction for the same period saw a recovery of 7.3%.

The upswing was welcomed by the airlines's board which said the outcome was a good result in a "pivotal" year for EY.

"These are solid first steps in an ongoing journey to transform this business into one that is positioned for financially

#### **Qantas Asia-Pac lift**

**QANTAS** has announced additional services on parts of its Asia-Pacific network in response to increased demand.

From 14 Dec, the carrier will add a third Sydney-Singapore A330 service on Mon, Fri and Sun, giving it 17 flights per week.

From 13 Dec, it will lift Sydney-Jakarta services from five to six weekly with a new Thu flight, also aboard an Airbus A330.

Sydney-Noumea services will increase from three to four times weekly from 12 Dec, with an additional Wed flight aboard a Boeing 737-800.

sustainable growth over the long term," said Etihad Aviation Group chief executive Tony Douglas.

"We made good progress in improving the quality of our revenues, streamlining our cost base, improving our cash-flow and strengthening our balance sheet," he added.

Just over 18.6 million pax were carried in 2017, a jump of 100,000 on 2016.

#### MSC 5th Meraviglia

**MSC** Cruises has placed an order for a fifth Meraviglia class cruise ship that is due for delivery in 2023.

The vessel will feature many cutting edge environmental technologies such as dualfuel engines and advanced wastewater treatment systems.

This brings the number of ships under construction for MSC Cruises to three.

#### Air NZ's Qld push

VISIT Sunshine Coast, Tourism Noosa and the Sunshine Coast Airport have collaborated on a new marketing campaign aimed at encouraging New Zealanders to visit Queensland's Sunshine Coast in winter.

The integrated multimedia marketing push is running in conjunction with Air New Zealand and highlights the incentive of escaping NZ's cold winter in exchange for tropical Qld.

"For many kiwis, the Sunshine Coast is a second home because of our warm climate & laid-back atmosphere," said Visit Sunshine Coast ceo Simon Latchford.

#### Tianjin SYD service

TIANJIN Airlines has announced plans to adjust its services to Sydney commencing 29 Oct, electing to operate a Zhengzhou to Sydney service twice a week instead of the current Tianjin — Zhengzhou — Sydney route.



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when you book and travel on eligible Qantas Flights Register and book by 19 June for travel by 31 August 2018



\*Terms & conditions apply.







#### Tas tourism boost

**THE** Tasmanian Government will attempt to continue the island's current tourism boom with a \$12 million increase in funding for Tourism Tasmania.

The Tourism and Transport Forum (TTF) yesterday welcomed the increased funding in the State Budget and said it was a recognition of tourism's contribution to Tasmania's economic turnaround.

"The \$72 million in funding to implement the Cradle Mountain masterplan is fantastic news for what is already considered a world-class visitor experience," said the TTF's chief executive Margy Osmond.

She also welcomed other measures including \$20 million towards establishing a new multiday hut-based walk.



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# Virgin to tackle churning

VIRGIN Australia has introduced new automated systems to tackle "churning" among travel agents, targetting those who repeatedly book and cancel the same flight segments.

The carrier yesterday announced a new PNR Churning Analysis system which will allow it to identify reoccuring bookings in an effort to maximise its seat availability.

"The repeated cancellation and rebooking of the same segment/s is considered by Virgin as churning," the airline said in a statement to the trade.

"Virgin Australia does not permit excessive churning as per the Virgin Australia GDS Booking Policy," it said.

Effective immediately, new internal system enhancements will automatically monitor for churning and issue alerts.

If a passenger segment has been cancelled and rebooked three

#### **Excite adds Cook**

**EXCITE** Holidays has announced a partnership with Captain Cook Cruises (CCC) in Fiji.

The signing allows Excite to offer CCC Fiji range of cruises on the *MV Reef Endeavour*, which caters to up to 130 passengers.

The vessel offers cruises of between three and 11 nights among islands of Fiji including Tavenui, Fulaga, Komo and Wailagilala - CLICK HERE.

#### **NFS** India release

**NATURAL** Focus Safaris has released its 2018/19 India, Bhutan, Nepal and Sri Lanka brochure, featuring a choice of two escourted tours and a series of private travel options.

The company's 18-day Tigers and Southern Delights tour and 17-day Taj, Temples and Tigers tours will be escorted by NFS gm Anne-Marie Zambelli - email info@awsnfs.com for details.

times on the same flight, the PNR will be warned with a churning notification that requests "please ticket at earliest".

If the passenger segment is still not ticketed, and is then cancelled and rebooked a fourth time on the same flight, a further alert will be issued through a vendor/SSR remark that says "churn violation identified, TKT immediately or BKG will be CXL".

Agents are advised to contact their VA industry account manager of the VA industry support team for more details.

**CLICK HERE** for the statement.

#### &Beyond adds Sth America lodge

**&BEYOND** has expanded its range of luxury lodges outside of Africa, adding its first property in South America.

The Hacienda Hotel Vira Vira in Chile's Lake District will soon be renamed &Beyond Vira Vira as the first step in the company's plan to create a series of lodge "circuits" in South America.

"This is an important step forward in achieving our goal of replicating our African integrated lodge model on another continent," said &Beyond ceo Joss Kent.

The company first established a presence in South America three years ago with the introduction of touring operations in Chile and Argentina, followed later by Peru and Ecuador.

#### Rail Plus World Cup

RAIL Plus has kicked off its "World Cup of Great Train Journeys" in which agents in Australia and New Zealand can win \$15 wine vouchers.

To enter, agents need to fill out a **FORM** and then vote for one of two rail journeys going head-to-head each day until 16 Jul on the Rail Plus **FACEBOOK** page.



## Window Seat

IF THE promise of space tourism stands any chance of becoming a reality, we're going to need a decent glass of inflight bubbly to start things off.

Which is why we're heartened to learn that Maison Mumm is planning to launch a zerogravity Champagne aimed at the discerning astronaut.

In Sep, the French Champagne house is planning to release Mumm Grand Cordon Stellar, which involves a high-tech bottle able to float its contents into a specially designed glass, fit for any modern space capsule. We'll have a magnum. Ta.



Celebrating 30 Years

\$500\* FOR

#### YOU

on every Antarctica pax

+
a bonus 5%
Commission!



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### Bunnik answers the call



saskia Van Dongen (pictured right) from Gem Travel North Croydon in Victoria has walked away with a \$250 Coles Myer voucher courtesy of Bunnik Tours for participating in a Travellers Choice Frontliners Conference Q&A quiz.

Bunnik Tours business development manager Lisa Hunt (pictured left) recently presented Van Dongen with her prize.

#### Norfolk vessels

**THE** Federal Government says new passenger transfer vessels to be used on Norfolk Island will arrive by mid-2019.

More than \$5 million has been allocated by the Government for the builds which aim to create greater opportunities for cruise ship passengers to tour the island and boost the local economy.



#### **Sales Coordinator**

The Walshe Group, GSA for Delta Air Lines, is looking to appoint a Sales Coordinator based in Sydney. The role is ideally suited to applicants with 2-4 years' experience in the travel industry looking to take the next step in their career path.

#### Key Responsibilities:

- Coordinate and design presentations & point of sale material
- Collate data reports
- Maintain and update databases
- Assist with the coordination and attend events, expos and after hours functions
- Provide administrative support to the sales team

#### **Key Requirements:**

- First rate communication, presentation & interpersonal skills
- Knowledge of MS Office and design software
- · Exceptional time management and organisational skills
- Flexibility to meet the varying demands of the role
- A formal qualification in marketing, tourism or communications will be highly regarded

Email applications including a CV and covering letter to applications@walshegroup.com by Friday 22 June 2018

The WALSHE GROUP.



#### APT travel show

**APT** is encouraging travel agents to bring their clients to its travel show in Sydney.

The event will discuss trends in the luxury travel space, feature insider tips, exclusive deals and details on APT's range of destinations and be held at the Westin Hotel Sydney on 19 Jun.

Sweetening the pot will be a performance by the Sydney Symphony Orchestra.

To register for the travel show and view further info on discussion topics, **CLICK HERE**.

#### **Economy prices up**

**THE** latest BITRE figures show a jump in the price of restricted Economy flights for Jun 2018, which are up by 18.8 index points on the same period in 2017.

The Economy price also grew by 1.9 index points on last month.

The trend follows a sharp rise in Economy prices that started in Nov last year.

#### Viking ocean Asia

VIKING has announced a selection of new Asian ocean cruises for 2018 including a Southeast Asia and Hong Kong trip departing 23 Sep.

The 15-day journey is priced from \$5,995pp & visits Thailand, Cambodia, Vietnam and China.

Also available is a Bangkok, Bali & Beyond sailing (departing 18 Nov), and Komodo & the Australian Coast (leaving 30 Nov).

View the Asian cruise list HERE.

#### **Emirates icecream**

**EMIRATES** will give out free ice cream to its customers travelling through Dubai Int'l Airport over the next three months.

Ice cream cups created by the airline's in-house catering team will be handed out in the Terminal 3 departure area.

The move is part of Emirates' ambitions to create "unmatched travel experiences" for its pax.

#### **CATO Traveltek**

**THE** Council of Australian Tour Operators (CATO) has announced travel technology provider Traveltek is now a Platinum Associate Member.

Traveltek is now developing tech to help expand the touring space.



MORE INFORMATION & EXCLUSIVE OFFERS

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\*T&C's Annly

#ThisIsSilversea

# Travel Daily

Friday 15th June 2018

THE Globus family of brands has rewarded its 30 top-selling Australian and New Zealand travel agents with a spectacular annual Supertour - this year in stunning Croatia.

Highlights of the 2018 event included the natural beauty of Plitvice National Park, donning aprons for a traditional Croatian cooking class and venturing south to the Konavle Valley where they indulged in local wines.

The group was also lucky enough to visit nearby Slovenia to take in the sights of Ljubljana and discover the picturesque surrounds of Lake Bled.

Following three final relaxing days at their private beach resort in Dubrovnik, the tour ended on a high with the agents attending a special gala dinner. Each agent was given a beautiful mask and

# **Croatian Supertour for Globus stars**



whisked to Dubrovnik's Old Town for a masquerade ball inside the 16th century Revelin Fortress.

Agents can earn a place on the 2019 Supertour by selling Globus premium tours, Cosmos valueoriented tours, Avalon Waterways river cruises and Monograms independent packages.

For more info CLICK HERE.



SUPERTOUR achievers hit the kitchens for a cooking class in Split.

AGENTS dance the night away at Revelin Fortress.

**GLOBUS** Australasia interim md Peter Douglas cuts a cake celebrating the company's 90th birthday.



**EXPLORING** waterfalls in the spectacular Plitvice National Park.



**AGENTS** shopped at local markets and donned aprons for a cooking class in Spilt.



Diocletian's Palace in the old town of Split.

THE group takes in the sights of Dubrovnik during a tour of the old town.





#### **Best Western card**

BEST Western Hotels & Resorts is offering its Business Advantage members a \$20 Best Western Travel Card for bookings that are made before 03 Sep.

Best Western is also reminding small businesses that joining the rewards program provides access to benefits including discounted room rates, exclusive promotions, 10% more bonus points & free membership to travel organiser Tripit Pro - more info HERE.

#### Call for 9-11 fee

THE Global Business Travel Association has called on the US Congress to pass a five-year FAA Bill to ensure the 9-11 Aviation Security Fee is funnelled exclusively towards air security.

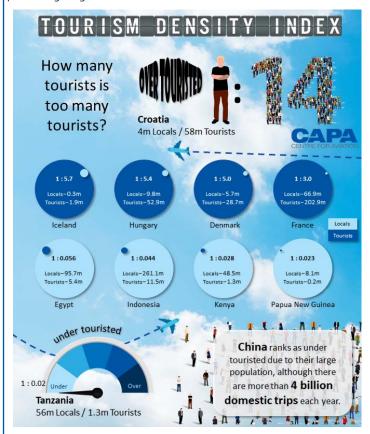
The message was delivered in light of the previous two US budgets which allocated part of the levy to deficit reduction.

The association also opposes any further increase in the passenger facility charge.

#### CAPA CENTRE FOR AVIATION

# **CAPA Insights**

**CAPA** Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



**THE** World Tourism Organization recently released tourism statistics for 2012-2016, highlighting some of the most over- and undertouristed countries around the world.

So how many tourists is too many tourists? Croatia topped the list with an almost 1:14 ratio of residents to tourists (58 million tourists in 2016). Conversely Tanzania, with a population of 56 million, only had 1.3 million tourists in 2016, leaving them with a ratio of 1:0.023.

Regionally, Australia had a ratio of 1:0.34 with 8.27 million tourists in 2016, and New Zealand a ratio of 1:0.74 with 3.50 million.



# **Corporate Chatter**

With Melissa Elf

# **Empowering the traveller**

Companies

want technology

that will enable

make their own

travellers to

decisions...?

A KEY trend we're seeing in the corporate travel sector is that companies are becoming increasingly traveller-centric. Clients are actively looking for ways to decentralise their travel programs and empower their travellers with technology that enables them to make decisions about their own business travel.

A vast majority of corporate travel programs in Australia are travel booker led. However this is slowly changing as companies turn to new technologies to enhance the traveller experience,

and create process and cost efficiencies. Companies want technology that will enable travellers to make their own decisions while at the same time automate and support travel policy compliance by providing in-policy options.

FCM's new mobile travel assistant Sam, which is an Al driven chatbot, is the perfect example of a product that provides personal, intuitive and practical support for travellers. By fulfilling the necessary travel management functions and blending AI with integrated travel consultant support, Sam is a traveller centric tool that can be configured to suit company policy.

The calibre of today's Al driven

technology is giving companies the confidence to trust their travellers to make decisions that traditionally would have been made by a Travel Booker. This shift has corporates moving away from unnecessary preapproval systems.

In saying that, we acknowledge the corporate travel landscape is still predominantly a community led by the travel booker. As such, Sam will have dedicated features to assist bookers. This functionality will be particularly useful for companies not yet ready to take that next step!

We'd love to hear your feedback so feel free to contact me on melissa.elf@flightcentre.com.au.

Melissa Elf is the general manager of FCM Travel Solutions Australia.

## Travel payment goes virtual

**NEW** research released by the Global Business Travel Association (GBTA) has identified five major business travel payment trends.

The report shows that virtual payments are on the rise among business travellers, with 56% of US travel buyers reporting lodge cards, or central travel accounts, are being used, allowing for multiple staff member access.

Regarding mobile wallets, 22% of companies said their corporate cards were already compatible with the technology, while 61% of non-users said they were interested in using mobile wallets in the future.

Roughly one third of respondents admitted to being unsure about the compatibility of the digital payment method.

Another important trend noted

in GBTA's research showed travel policies now overwhelmingly allow ride-sharing, with 89% of travel programs stating they accept the practice.

Interestingly only 1% of respondents said they prohibited ride-sharing & 10% of businesses are yet to adopt a policy.

When it comes to incentivising cost-effective travel behaviour, the data suggests the concept has so far failed to gain any significant traction with only 6% of businesses currently rewarding its employees.

Approximately 25% of companies said they would consider rewarding travellers in cases where admin costs were low, however, a significant 42% stated they would never even consider it.



#### ICS women-only

ICS Travel Group has launched a tour of Myanmar for like-minded female travellers.

The women-only tour includes a cruise along the Irrawaddy River from ancient Bagan to Mandalay aboard the Anawrahta river cruise ship, with a walk along the 160-year old U Bein Bridge and an authentic Shan dinner cooked by a resident family.

This journey will set-off from Yangon on 02 Dec, with the group limited to just 16 places.

For more details and bookings CLICK HERE.

#### Utah's real Jurassic

**GRAND** American Adventures is offering 15 journeys throughout Utah to showcase some of the state's most iconic national parks and its rich dinosaur heritage.

Highlights include the 11-day Bryce's Grand Staircase itinerary which visits Escalante National Park, home to the largest concentration of dinosaur fossils in the world, and the eight-day Dinosaur Footprints in Zion which visits Zion National Park, where two predatory dinosaur species once roamed.

See adventureworld.com.



# **Travel Specials**

**WELCOME** to Travel Specials, *Travel Daily*'s Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Falls Creek Country Club is offering 50% off for a weekend getaway in a two-bedroom apartment for about \$62 per person. Call 03 5758 3391.

Rayavadee in Krabi, Thailand has announced a Worldwide Summer Offer for new bookings received until 31 Jul for travel to the resort until 30 Sep. The offer also includes daily breakfast, an additional bed and third person occupancy. To book, CLICK HERE.

Wendy Wu Tours has extended its Mega Asia Sale until 29 Jun. Choose from almost 300 departures and 60 unique itineraries. Holidays from \$2,990 per person twin share. For more, visit wendywutours.com.au.

**Trafalgar** is offering 10% off for the 10-day Discover The Real Americas trip. Starting from \$3,686 (inc discount) per person. This offer ends on o1 Nov 18. To book call 1800 78 78 78.

USA & Canada 18-20 is on sale now with **Contiki**. Save up to \$1,315 when you pay in full before 05 Sep, 18. Tours start from \$3,669 per person. For more, call 1300 266 845.

#### Airbnb tourist tax

AIRBNB has announced it will automatically collect tourist taxes in 23.000 French locations starting from 01 Jul.

The move means Airbnb hosts will no longer be required to collect and remit French tourism taxes themselves

#### Ryanair ATC calls

RYANAIR has called for urgent action by the European Commission and national govts to help with "alarming deterioration in Europe's Air Traffic Control (ATC) services", due to strikes and staff shortages for the upcoming summer months.

Ryanair's ceo Michael O'Leary has called the continuous disruptions "unacceptable".

#### Hainan inaugural

**HAINAN** Airlines has celebrated its first nonstop service between mainland China and the capitals of Scotland and Ireland.

Flight HU749 travels twice weekly from Beijing to Edinburgh, then onwards to Dublin before its return to Beijing, while HU751 operates twice weekly in reverse.

#### JFK PeriscapeVR

**NEW** York's JFK airport has become the first to offer PeriscapeVR, a Virtual Reality (VR) Experience Centre.

The six month pop-up, located in Terminal 4, will offer immersive experiences for more than 70,000 daily passengers to enjoy while they travel.

#### **DNSW** musical

**THE** NSW Government has secured three musical theatre productions for Sydney.

Chicago will open at the Sydney Lyric Theatre in 2019; Saturday Night Fever will be at the Capitol Theatre around Aug 2019, and Waitress will hit the stage at the Sydney Lyric Theatre in mid 2020.

#### **Raffles Warsaw**

**RAFFLES** Hotels & Resorts has welcomed its third European hotel, Raffles Europejski Warsaw.

The hotel includes 106 rooms and suites, a corner library, marble-clad bathrooms and a variety of F&B options including modern Polish dining and the Singapore Sling cocktail, which originated at Raffles Singapore.

# Malaysia Airlines Back to Brisbane



This month, *Travel Daily* together with Malaysia Airlines are giving agents the chance to win two tickets to Kuala Lumpur flying with Malaysia Airlines return from ADL/BNE/MEL/PER/SYD. In celebration of the resumption of Malaysia Airlines new Brisbane to Kuala Lumpur flights commencing Wed June 6, you and a friend will fly Economy Class to KUL with Malaysia Airlines.

To win, have the most correct answers to the questions throughout the month, and the most creative response to the last question. Send your answers to mhcomp@traveldaily.com.au

Q9: True or false? MH offers a fully flat business class product on its entire wide-body fleet?



Terms and conditions apply

# Travel Daily

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- ✓ Enjoy a guided walk through the Medieval Old Town of Dubrovnik
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# Working in partnership with the Australian Travel Industry



#### **Leisure Consultant | Luxury**

Sydney, \$55-\$65k + Lucrative Commission, Ref:7890AJ2

An exciting opportunity is available within the Inner-Western suburbs for an experienced, customer focused consultant. Come join the friendly team in a brand new office specialising in providing memorable experiences to high end clientele. You will comfortable recommending and selling business class flights and luxury products as well as providing superior service to ensure repeat business and referrals from the clients you service. Enjoy an industry high base and lucrative commission.

For more information please call Antony on (02) 9119 8744 or click APPLY now.

#### **Documentation & Admin Consultant**

Sydney, to \$50k + Super DOE, Ref: 3440PE1

Are you looking for something a little different in the travel industry and have excellent attention to detail & docs experience in Travel? This leading bespoke Company are looking for a fantastic documentation consultant that will be responsible for the finalisation and dispatch of client documentation. I am looking for a consultant who is willing to be flexible in their work place and keen to learn the ropes. This is a dynamic, busy, fun environment where no day is the same, offering a multitude of different tasks.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

#### **Leisure & Corporate Consultant**

Brisbane, \$50k + Super & Lucrative commission, Ref: 1875SZ2

If you are seeking an organisation that values work / life balance where you are not just a number and wish to work in a boutique agency in an autonomous environment without being micromanaged, then this could be your perfect new job! My clients are seeking a well-travelled consultant, fluent in GDS skills dealing with connoisseur travellers. This is not your average travel agency and you will need to have a small handful of clients which you can either tap into or bring with you.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

#### **Experienced Retail Travel Consultant**

East Melbourne, Base & Benefits + Super, Ref: 3461JP

If you're an experienced retail travel consultant with at least 12 months experience looking for a role where you can grow and develop your career whilst reaping some absolutely amazing benefits this is the role for you. Working 9am-5pm Monday to Friday and only every third Saturday from 9:30am - 1pm you'll be rewarded with a salary above industry standards, commission, personal travel and famil allowances. Working on high end bookings with a great repeat and referral client base.

For more information please call Josh on (03) 9988 0616 or click APPLY now.

#### Senior Graphic Designer | Print & Digital

Sydney, \$90k + Super DOE, Ref: 3465PE1

I am currently searching for a highly motivated Graphic Designer who is responsible for maintaining & evolving the visual aesthetic of my clients luxury travel brand across multiple creative executions including print & digital, Reporting directly to the General Manager Marketing & Communications you will produce high-end collateral for trade and consumer audience. This is a lead role that will give you the opportunity to showcase your creative flare whilst working for this bespoke travel brand.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

#### Travel Consultant | Leisure | High End

Townsville CBD, \$40-50k + Super + Bonuses, Ref: 1284CGA1

This fast-paced high end office is looking for an experienced mature travel consultant to come on board and join their busy team. Every day will be different with plenty of enquiries coming through! Book domestic and international hotel, flights and tour reservations for individuals and groups via reservation system or direct with the suppliers. In return long term career progression, a great salary, incentives & a close knit team are the perks of this role.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

#### **Cruise & Travel Consultant**

Brisbane CBD, up to \$50k + super & comms, Ref: 3125SZ1

Selling too many short haul cruising? Want to have more variety in your day with a structured & well established team? If you want to work for likeminded people as a cruise specialist, come on-board and join this team in doing luxury, expedition packages including land & air arrangements. You will be in charge of looking after your own clients in a relaxed, non-face to face environment with fantastic work/life balance whilst being supported by your team with no competition internally.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

#### **Customer Service Consultant**

Melbourne, Base + Bonus, Ref: 3436JP2

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