

## FOLLOW YOUR TASTE BUDS IN SOUTH AUSTRALIA

If you are a MasterChef fan or food and wine connoisseur, then you may have had the gastronomic pleasure of enjoying a MasterChef feature week in South Australia. The South Australian Tourism Commission (SATC) were thrilled to have a week hosting the contestants and crew in Adelaide, McLaren Vale, the Adelaide Hills and the Barossa showcasing some of Australia's best food and wine experiences.

As announced at the recent Owner Manager's conference in Adelaide by SATC CEO Rodney Harrex, Helloworld Travel are proud to be the call to action partner.

Helloworld Travel are supporting SATC and MasterChef with a campaign showcasing six delightful epicurean packages; some of which are featured below, on sale until 17 July 2018.

Book your clients on a South Australian getaway today!



### ADELAIDE IN STYLE

#### INCLUDES:

- 2 nights accommodation at Mayfair Hotel Adelaide ★★★★★ in a Superior Queen room
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- FREE MiniBar†
- Penfolds Iconic Experience including a private tasting and a 3 course lunch with matching wines.

2 nights from **\$549\*** per person twin share

VALID FOR TRAVEL: 07 Jun - 31 Aug, 09 Dec 2018 - 11 Jan and 21 Jan - 09 Feb 2019.  
Other departure dates available, seasonal surcharges may apply.

### BAROSSA

#### INCLUDES:

- 2 nights accommodation at Majestic Roof Garden, Adelaide ★★★★★ in a Classic room
- 3 nights accommodation at Lyndoch Hill, Barossa Valley ★★★★★ in a Garden View room with continental breakfast daily
- 2 FREE glasses of wine and a cheese plate at the Lyndoch Hill restaurant\*
- Adelaide Central Markets Discovery tour including food tastings
- Jacob's Creek Introduction to Wine including 2 course lunch, tutored wine and food tasting
- 'Taste Your Birth Year' tour at Seppeltsfield
- 6 DAYS AVIS Group C car hire\* (Toyota Corolla or similar)

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VALID FOR TRAVEL: 07 Jun - 31 Aug 2018.  
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## Hello MasterChef

**HELLOWORLD** Travel is celebrating *MasterChef's* recent visit to SA in conjunction with the South Australian Tourism Commission (SATC).

Helloworld is the call-to-action partner for the Network Ten initiative - see our **cover page**.

## NTIA People's Choice

**THE** Australian Federation of Travel Agents (AFTA) has named the state finalists for the 2018 People's Choice: Retail Travel Agency of the Year category in its National Travel Industry Awards.

New Farm Travel is the finalist for Qld; Chris Watson Travel for NSW; Weston Cruise & Travel for ACT; Destination HQ Beaumaris for Vic; Home Travel Company for Tas; Kingscote Travel for SA/NT and Bicton Travel for WA.

A total of 10,519 consumers voted for their favourite

accredited retail agency this year, a 32% increase on last year.

The winner will be announced at the NTIA Gala Dinner on 21 Jul at ICC Sydney.

Only a few seats remain for the gala dinner, which is shaping up to be the biggest to date.

Organisers are anticipating a turnout of 1,400 attendees, who are set to be entertained by a platinum recording artist and Aria award winner.

Several airlines will offer up \$100,000 worth of prizes from the likes of Air New Zealand and the Star Alliance.

## WA on the road

**TOURISM** WA is gearing up for a series of self-drive seminars in Vic and Qld, showing travel agents how to benefit from fly-tour packages to Perth including road trips into the state's regions.

See **page 13** for details.

## Albatross winner

**ALBATROSS** Tours is congratulating Danielle Small of Flight Centre Queen Street who has won a European Pre-Christmas Tour for two valued at up to \$9,200.

See **page 10** for a choice of Albatross festive itineraries.



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## Today's issue of TD

*Travel Daily* today has nine pages of news, a photo page for **Shangri-La**, a front cover page for **Helloworld**, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Consolidated/Beyond China
- Tourism WA

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## Travel Daily on location in Newport, Rhode Is.

Today's issue of *TD* is coming to you courtesy of Collette, which is this week celebrating 100 years of travel by hosting a 'Future of Travel' Global Forum.

**TRAVEL** industry leaders from across the globe are gathering in Providence, Rhode Island, for Collette's Centennial celebration.

The event opens later today with a cocktail party at the Tennis Hall of Fame, and tomorrow guests will transfer to Collette's home town of Providence for a tour of world headquarters.

The Global Travel Forum at the Rhode Island Convention Centre will offer key insights into the ongoing evolution of travel including a panel session on the future of travel distribution featuring Flight Centre's Nick Lucock - more in *TD* tomorrow.

## Oz enjoys local travel

**TOURISM** Research Australia has released its latest National Visitor Survey on domestic travel by Australians, which shows almost all states and territories experienced visitor growth between Mar 2017-Mar 2018.

According to the report, domestic overnight travel was up on previous years, showing growth of 7% that was also underpinned by a visitor spend increase of 5%.

The strongest performers in domestic travel were NSW and Tasmania, which both enjoyed visitor growth of 10%, the highest in the country.

The ACT also proved to be a popular spot, with the territory welcoming around 2.7 million visitors and growth of almost 8% on the previous year's figures.

Nature-based activities were cited as being potential key drivers for holiday-makers, with regional areas featuring

outdoor activities showing strong positive growth, including the Blue Mountains (up 19%), the Yarra Valley (up 34%), Freycinet National Park (up 32%), and NT's Kings Canyon (up 18%).

## FC founders leave

**FLIGHT** Centre has revised its shareholding deed to remove two of its smaller founding shareholders, Friday Investments (owned by the Goldberg family) and Trinity Holdings (owned by the Greive family).

The pair will no longer be considered substantial holders in the company.

Flight Centre's key founding shareholders - the Turner, Harris and James families, who together hold 42.2% of shares - will remain party to the deed.

The amendment does not impact the size or structure of the Turner family holding.

## SOO reminder

**DON'T** forget to get your tips in by 7:00pm for Sun night's Game two of the 2018 NRL State of Origin if you're taking part in *Travel Daily's* exclusive travel industry footy tipping competition.

To be in the running to win our overall State of Origin series prize of an NRL jersey of your choice thanks to TMS Talent, you'll need to be the person to correctly answer (or be closest to the correct answer) to the following questions:

- 1) Who do you think will score the first try in Game 2?
- 2) How many field goals will be kicked during Game 2?
- 3) What will the final score be at the end of Game 2?

To get involved, tips need to be submitted to [socomp@traveldaily.com.au](mailto:socomp@traveldaily.com.au).



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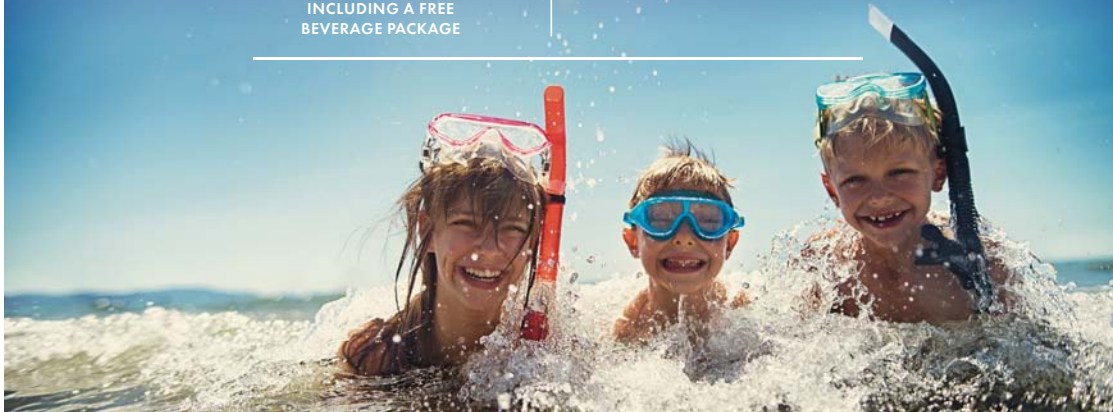
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## HA ups BNE-HNL

**HAWAIIAN** Airlines will increase frequencies between Brisbane and Honolulu over the summer peak.

From 10 Dec to 08 Jan, services from Brisbane will increase from three to four weekly, operating on Mon, Tue, Thu and Sat.



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Click here to download or order your copy from TIFS.

## Airlines overtaken on TV

**AUSTRALIA'S** airlines have been overtaken as the biggest travel presence on television, with online aggregators now wielding larger budgets for small-screen advertising.

Figures from media and data company Nielsen (**TD** yesterday) show major websites like Trivago, TripAdvisor and Hotels Combined favour television as their main promotional channel, spending millions of dollars more than the major carriers.

Trivago is now the top television advertising spender in the Australian travel sector, having secured airtime worth \$19.3 million over the past year.

It was followed by TripAdvisor (\$10.7m) and Hotels Combined (\$10.5m), with Flight Centre in fourth place (\$8.9m) and the biggest spending airline, Jetstar,

in fifth (\$8m).

Other big spenders on television included WebJet (\$7.2m), Expedia (\$6.9m), Royal Caribbean International (\$6.9m), Qantas (\$5.9m) and Scenic (\$5.5m).

The figures are based on rack-rate equivalents and do not include volume discounts.

They cover a period of almost one year, from 04 Jun 2017 to 19 May 2018.

While the online firms dominate television, metropolitan press remains the travel industry's preferred advertising medium.

Imagine Cruising (\$53.6m), Ignite Travel (\$45.8m) and TripADeal (\$32.6m) are the biggest mainstream press advertisers.

Despite the dominance of online companies, digital advertising remains a relatively minor vehicle for travel companies.

Flight Centre (\$3.9m) is the top digital spender, leading Trivago (\$3.3m) and Booking.com (\$1.7m).

## KQ com backflip

**KENYA** Airlines has suspended plans to cut its base commission until further notice.

The carrier last month announced it would cut its base commission from 5% to 0% starting from 01 Jul (**TD** 31 May).

In a letter to trade partners in Australia and New Zealand, the carrier said it was considering "unforeseen impact" and seeking "more appropriate solutions".

It said it counted on "your continuous support" and was committed to working with "our valued business partners".



**SOME** businesses can show a dogged determination to get rid of stress in the workplace and the good people at iTravel's head office are no exception.

The company has two therapy dogs called Maxie (**pictured**) and Tink who regularly sniff out home based agents to keep them calm and happy.

"I'm working to keep stress in check - along with my bad breath," Maxie barked.

Tink enjoys travelling and would like to be ceo one day.



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### SYD traffic update

**SYDNEY'S** domestic terminals have shown positive passenger growth, with figures showing a 2.6% rise in May 2018 compared to the prior corresponding period, according to the latest report from Sydney Airport.

International traffic also showed strong growth of 5.6% during the same period, with Sydney Airport ceo Geoff Culbert noting the change was "predominantly driven by the delivery of additional seat capacity".

### Etihad chauffeurs

**TRAVELLERS** using Etihad Airways' chauffeur service in the UAE can now manage their own bookings online following an upgrade to the airline's website.

The upgraded features enable customers to make a booking up to 12 hours prior to their flight, receive SMS and email confirmation, as well as connect with their chauffeur prior to their collection time.

### NSW parks a winner

**NSW** parks and gardens, local infrastructure and the visitor economy were big winners of the NSW Budget announced yesterday (**TD** yesterday).

The Government has allocated \$630 million to growing tourism and recreational opportunities in a bid to "protect and conserve environmental and heritage assets", while a further \$7 million has been allocated to strategic infrastructure to extend tourism opportunities and improve visitor safety in National Parks.

The Tourism & Transport Forum welcomed the results, with chief executive Margy Osmond stating the \$258 million allocated to the construction of the Parramatta Light Rail, plus the \$35 million commitment to support planning and final business case for the North-South Rail Stage 1 to service the new Western Sydney Airport would "further enhance the growth of the State's booming visitor economy".

**A GROUP** of 16 excited travel professionals recently experienced the beauty and wonder of Sri Lanka, thanks to small group touring company Bunnik Tours.

Their seven-day itinerary kicked off in Negombo on 07 Jun, where the group put on their best outdoor gear and climbed the stunning Sigiriya, or "Lion Rock".

After enjoying a taste of a King Coconut, a local delicacy, the refreshed group then headed to Minneriya National Park where they enjoyed an elephant safari by jeep.

Next up, they visited a local village to learn about some of the resourceful ways the locals

use coconuts, including how to extract the coconut water and flesh, as well as how to make rope from the remaining husks.

The trip was not without some comforts, with a relaxing facial and massage on offer for the slightly weary travellers at a spice plantation in Matale.

Next stop was the colourful city of Kandy, complete with traditional dancing experiences, Batik sarees, and delicious Sri Lankan cuisine.

The trip concluded in Colombo with a city tour and a trip to the Gangarama Temple, before a farewell dinner.

**Pictured** are the agents at Lion Rock in Negombo.

More to  
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for less

Rare fares are now available to Dubai and selected destinations across the Americas and Europe, starting from \$1,299\* return. Limited time only. Book by 4 July 2018.

| DESTINATION            | ECONOMY CLASS                    | BUSINESS CLASS                   |
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|                        | PER PERSON<br>RETURN FROM* (AUD) | PER PERSON<br>RETURN FROM* (AUD) |
| Dubai                  | \$1,299*                         | \$7,299*                         |
| London                 | \$1,329*                         | \$7,479*                         |
| Edinburgh <sup>†</sup> | \$1,379*                         | \$7,589*                         |
| Paris                  | \$1,469*                         | \$7,329*                         |
| Madrid                 | \$1,489*                         | \$7,619*                         |
| Athens                 | \$1,499*                         | \$7,329*                         |
| Rome                   | \$1,499*                         | \$7,349*                         |
| Lisbon                 | \$1,589*                         | \$7,619*                         |

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\*Advertised fares are for return Business Class and Economy Class travel departing from Melbourne. Prices are inclusive of taxes and surcharges correct as of 13 June 2018, and subject to currency fluctuation and availability. Offer ends 4 July 2018. Business Class fares (excluding London) are for travel commencing between 4 July 2018 and 31 May 2019. Business Class fares to London are for travel commencing between 15 July and 15 August 2019, and 1 November 2018 and 28 February 2019. Economy Class fares (excluding London) are for travel commencing between 24 September and 30 November 2018, and 14 January and 31 March 2019. Economy Class fares to London are for travel commencing between 2 October and 30 November 2018. Higher levels apply for other travel periods. Flight restrictions, day-of-week surcharges, inbound blackout periods, amendment and cancellation fees apply. Additional travel periods, destinations and fares are available from Adelaide, Brisbane, Sydney and Perth. Further terms and conditions apply. For full terms and conditions, please visit emirates.com/au, your local travel agent or call Emirates on 1300 303 777. Offer subject to change. ~Services to Edinburgh will commence 1 October 2018.



### VA Alice inaugural

**THE** new twice weekly Virgin Australia service between Brisbane and Alice Springs has officially commenced, with the first flight departing Brisbane and arriving in Alice Springs to a water-cannon salute yesterday. "Competition has now entered the Alice Springs - Brisbane route, offering competitive fares and creating choice for residents and businesses in both cities," said NT Airport ceo Ian Kew.

Kew said the services were a win for the Territory Government's \$103m Turbocharging Tourism package, where \$10.85 million has been invested into cooperative marketing with airlines & other partners to drive visitation & support sustainable airline services.

VA general manager network management Hope Antzoulatos said the service would strengthen the domestic network and provide better connectivity to international destinations.

### Basketball pre-sale

**KEITH** Prowse Travel has launched an exclusive pre-sale offer to purchase travel packages to The Boomers vs USA Basketball series in Melbourne before individual tickets go on sale.

The two exhibition matches against the US are due to be played at Melbourne's Etihad Stadium on 22 and 24 Aug.

Keith Prowse Travel is the official travel agent for the event & Flight Centre Travel Group is the sub-agent - call on 1300 730 023.

### Alitalia uniforms

**ALITALIA** (AZ) has unveiled a range of new uniforms created by famous Italian fashion designer Alberta Ferretti.

"The collaboration with Alberta Ferretti brings prestige to AZ...the new uniforms represent the work of thousands of coworkers who perform a very crucial role," said AZ chief commercial officer Fabio Maria Lazzarini.

### Domestic tix price up

**THE** price of domestic Australian flights rose in 2017 according to a report compiled by Flight Centre's 4D division.

The *4D Focus - Australian Aviation and Airfare Analysis* report's figures show Economy class tickets increased by 8.9% in 2017 when compared to the previous year.

"The ticket increases... witnessed during the year in the domestic space had been driven by strong consumer demand, steady tourism growth and gradual increases in carrier published fares," said 4D general manager Felicity Burke.



## Big USA Sale on now! Fares from \$999.

**BOOK YOUR CLIENT TO THE USA TODAY.**



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## Nth Qld hosts Superyacht famil



**TOURISM** Australia supported a tour of North Queensland last week for delegates from the United Kingdom, Hong Kong, Tahiti and the United States.

The Superyacht Group Great Barrier Reef famil took the team on a five-day tour of major regional attractions including The Great Barrier Reef, Cairns Marlin Marina, Mossman Gorge, Lizard Island and Hamilton Island.

Participants were also hosted on a sailing trip on board luxury yacht, *MY Spirit*.

The Australian superyacht sector generates close to \$190 million per annum from international visitors.

The delegates are **pictured** enjoying their recent North Queensland tour.

### TNZ Spring push

**TOURISM** New Zealand has launched Spring Road Trip, a collaborative campaign with regional tourism organisations and tourism operators aimed at enticing Australians to head across the ditch.

The campaign promotes four road trip itineraries and offers deals for travel Sep-Nov 2018.

## COOK ISLANDS ON SALE

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## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Rydges Sydney Central** in Surry Hills has completed its renovation with 271 refurbished rooms and 38 new executive rooms and corner suites across the property. Smart, energy efficient room controls have been installed allowing sensors to track when guests enter and depart. Each room will also offer USB points, brand new 49 inch LED/LCD TV's and an upgraded movie streaming service.



After an extensive renovation **Park Inn by Radisson Danube Bratislava** in Slovakia has reopened. The hotel features 240 rooms and suites, including five meeting rooms with the latest audio/visual technology. The 500m<sup>2</sup> meeting space includes boardrooms and a conference hall, accommodating up to 250 attendees. Guests can also enjoy Italian cuisine at Bocca Buona restaurant.



**Londolozzi Varty Camp** located on the Sand River in the Sabi Sand Game Reserve, South Africa, has reopened its doors following a restoration of the original Londolozzi accommodation. The refurbishment of the eight chalets and two superior chalets placed an emphasis on outdoor living, and the spaces feature an open-air, shaded outdoor lounge area, outdoor shower and outdoor dining plus private plunge pools.

### PSA disruption

**REGIONAL** carrier PSA Airlines, which operates about 12% of American Airlines (AA) services, has stabilised its computer systems after a technical glitch which caused the cancellation of about 2,500 flights yesterday.

PSA will operate a reduced schedule for the next few days as it restores full service.

### Tour East website

**TOUR** East has launched its new website which has been designed to be "a knowledge and information centre for its B2B travel industry partners".

Tour East senior vp Chris Bailey said the site acted as a "gateway for its travel industry partners" and the redesign aimed to create "a fresh new digital shop window to the world of Tour East".

The next phase of site upgrades will cover the MICE section.

### Pullman Singapore

**ACCORHOTELS** and Singapore-based developer EL Development have announced the construction of Singapore's first Pullman, set to open in 2022.

The 342-room hotel will feature a rooftop bar, executive lounge with views over Fort Canning, along with a vibrant lobby, health and fitness centre and pool.

### A&K world journey

**LUXURY** travel company Abercrombie & Kent has launched a 23-day package called Cultural Treasures: Around the World by Private Jet.

Fifty guests will travel on a privately chartered Boeing 757-200ER and visit Kyoto, Kathmandu, Abu Dhabi and Italy.

Tour dates are 12 Oct to 03 Nov 2019, costing US\$129,000pp for double occupancy and the single supplement is US\$16,500.

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## Agents select Norfolk tour



**NORFOLK** Select recently escorted a famil group of Travellers Choice agents from Sydney, Melbourne, Adelaide, Brisbane and Canberra on a tour of Norfolk Island.

The itinerary included tasting local cheese and wine, car rally racing, and huddling together for a scary ghost tour through the

ruins in World Heritage Kingston.

The group is **pictured** posing at the site of the Captain Cook monument and includes: Joel Christian, National Parks guide; Simone Kelly, Kirrallee Moyle, Kymberley Rohrshiem, Emily Troube, Dave Bantoft, Marita Behrendorff, Debra Grace, Siobhan Whitby, & Katie Humber.

## MARKETING SERVICES EXECUTIVE, TRADE

The Hong Kong Tourism Board is a dynamic, global marketing organisation whose mission is to promote Hong Kong as a unique, world-class destination.

The Board requires a Trade Marketing Services Executive for its Australia, New Zealand and South Pacific operations based in Sydney.

The Trade Marketing Services Executive is responsible for assisting the Manager, Trade Marketing & Business Tourism coordinating and implementing Trade & MICE projects. An understanding of current trade distribution channels is essential. The position is also responsible for trade enquiries, database management, brochure stock control, and some basic administrative duties.

Ideally, candidates will have tertiary qualifications, marketing experience in a tourism-related field, extensive computer skills, good presentation and communication skills, together with a working knowledge of Hong Kong. Remuneration package will be negotiable but will include medical benefits and superannuation.



Applications should be sent by 5 July 2018 to  
E-mail: [anna.chui@hktb.com](mailto:anna.chui@hktb.com)

## WSA tenders sought

**TENDERS** for Airport Planning Services are currently being sought for the Western Sydney Airport in Badgerys Creek.

Parties must register their interest to receive the formal tender documents due for release next month.

WSA Co has made registration of interest documentation available **HERE**.

Invitations to submit a Registration of Interest close at 4:00pm (AEST) on 20 Jul.

## QT Perth auditions

**QT PERTH** is gearing up to run a unique recruitment drive seeking staff with a creative bent in preparation for the hotel's opening on 01 Aug.

The employee auditions will run in conjunction with the Western Australian Academy of Performing Arts and will feature buskers, street artists and a host of "surprises" as part of QT Hotels & Resorts' quirky brand immersion program.

Potential candidates can register their interest **HERE**.

## Premium relocation

**SPORTING** travel company Premium Sport Tours has moved to a larger head office in St Kilda.

The company opted to move on the back of solid sales growth.

Its reservation number remains the same (1800 477 678).

## Backyard appointment

**BOUTIQUE** Asian tour specialist Backyard Travel has announced the appointment of Trystan Trestchenkoff as its new gm.

He joined the company in 2016 in the role of marketing manager, and has now been promoted to general manager to take over from founder Maeve Nolan.

"I'm looking forward not only to growing the brand, but working with our partners to offer new insider tours," Trestchenkoff said.

## Solomon Apr stats

**FOR** the fourth month in a row international visitation to the Solomon Islands has shown double digit growth, resulting in a record first quarter.

Figures released by the Solomon Islands National Statistics Office (SINSO) show international visitation increased for Apr by 11.8% over the corresponding month in 2017.

Australian visitors continued to dominate, climbing 13% from 2,689 to 3,038.

New Zealand figures increased 17% from 443 to 519 and Papua New Guinea increased from 377 to 492, while US grew 19% from 341 to 409.

Japan climbed by 40% from 207 to 290 and European traffic represented a 48.9% increase.

## WIN WITH BREAKAWAY

Breakaway Travelclub, Australia's largest and leading travel industry travelclub, has teamed up with Luna Park this week



to give two lucky **Travel Daily** readers the chance to win a double day unlimited rides pass to Luna Park Sydney.

Luna Park Venues is one of Sydney's most sought-after meeting, exhibition and conference centres.

All you need to do to win is LIKE Breakaway Travelclub's Facebook page and tell us which travel deal featured on their page in the last two weeks you would love to take advantage of and why?

Email your answer by COB on Fri 22nd Jun to [lunaparktix@traveldaily.com.au](mailto:lunaparktix@traveldaily.com.au)

The two most creative entries will be the winners.



## DISCOVER SOUTH AUSTRALIA

St Hugo, Barossa

2 NIGHTS FROM **\$165\*** PER PERSON TWIN SHARE

\*Conditions apply





# Getting lost in Shangri-La

**SHANGRI-LA** Hotels and Resorts invited customers to get “Lost in Shangri-La” at its recent Annual Showcase from 04 to 08 Jun.

With the support of airlines, DMCs and NTOs, a total of 21 properties from China, Hong Kong, Singapore, Malaysia, Philippines, Sri Lanka, Fiji and Australia were on show at the event, which included updates on the hotels and their destinations, as well as information on inspiring journeys and unforgettable experiences designed to capture the customer’s imagination.

Showcases in Sydney and Melbourne attracted great attendance from the leisure, MICE and corporate sectors, who had the opportunity to immerse themselves in Shangri-La’s renowned Asian style of hospitality with a special guest appearance in Sydney by Shangri-La Hotel Sydney’s larger-than-life executive pastry chef, Anna Polyviou.

Anna created “Anna’s Mess” to the delight of the luncheon guests, highlighting the creative and innovative dining experiences the Shangri-La offers its customers.

This year, Shangri-La’s four-star brand, Hotel Jen, participated in the Showcase, highlighting growth across its Beijing, Singapore, Hong Kong, Manila, Male (Maldives), Penang, Shenyang and Brisbane properties.

Senior leadership representatives from Hong Kong also came down to support the Showcase, with Nichlas Maratos, executive vp sales, and Pippa Williamson, senior vp sales, enjoying the opportunity to reconnect with the Australian market, having joined Shangri-La towards the end of last year.

A range of prizes were up for grabs during the event, including flights, accommodation and tours from the airlines, DMCs and hotels, and were well received by lucky winners in Sydney and Melbourne, who will jet off to experience more Shangri-La hospitality first hand!



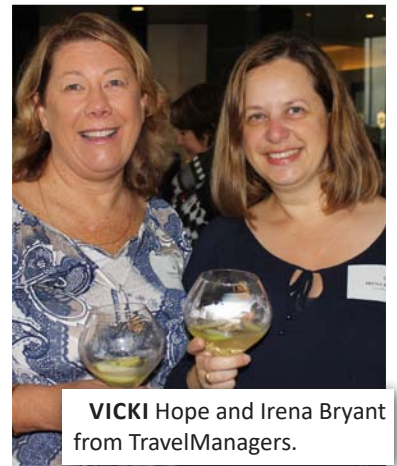
**MARLENE** Fang from Hotel Jen Orchardgateway, Singapore with Amy Loh, Hotel Jen Tanglin, Singapore and Nina Henderson from Hoot Holidays.



**CATHY** Tobin and Luke Mitchell from Insider Journeys.



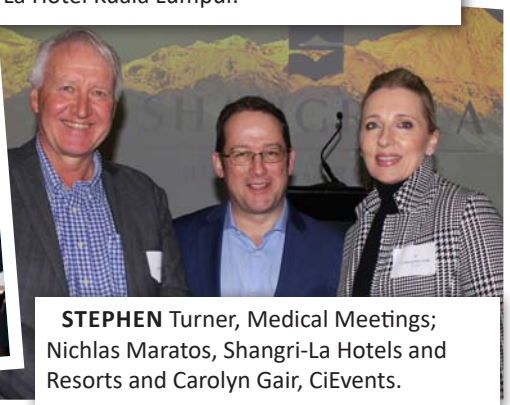
**AMY** Loh, Hotel Jen Tanglin Singapore; Pershan Cruz, Shangri-La’s Mactan Resort and Spa Cebu; Julie Painter, Travel Managers and Elaine Tan, Shangri-La Hotel Kuala Lumpur.



**VICKI** Hope and Irena Bryant from TravelManagers.



**ANTHONY** Jepson and Virginia McMarthy, CVBS; Consuelo Jones, INTAS; Pershan Cruz, Shangri-La’s Mactan Resort Cebu; Jelyn Palad, Philippine Airlines; Karla Rey, Philippine Department of Tourism and Cristina Ong-Cruz, Makati Shangri-La and Shangri-La Hotel at the Fort, Manila.



**STEPHEN** Turner, Medical Meetings; Nichlas Maratos, Shangri-La Hotels and Resorts and Carolyn Gair, CiEvents.



**KYLIE** Cilex of TravelManagers and Pippa Williamson of Shangri-La Hotels and Resorts.



**JAN** Bracey and Carina Tanna of MTA.



**PIPPA** Williamson of Shangri-La Hotels and Resorts.



**ANNA** Polyviou, Executive Pastry Chef at Shangri-La Hotel Sydney tells guests how to eat “Anna’s Mess”.



## CATO recognises founder



**THE** Council of Australian Tour Operators' (CATO) founder and long serving gm Peter Baily was given an apposite farewell in Sydney last night where members and dignitaries recognised his contribution to the travel industry spanning over 50 years.

AFTA ceo Jayson Westbury praised Baily for his steady support of industry deregulation whilst former CATO chairmen, Michael Hay and Rod Eather acknowledged Baily's unwavering belief in the land supply side

of the industry during CATO's formative years.

Brett Jardine, md of CATO, said the event was a fitting way to "farewell our great mate".

Earlier in the day at CATO's annual general meeting, Dennis Bunnik, md of Bunnik Tours, was re-elected chairman of CATO with new suppliers added to a diverse executive committee.

**Pictured** above is Peter Baily between Dennis Bunnik and Brett Jardine and **below** are members of CATO's executive committee.



## Malaysia Airlines Back to Brisbane



### WIN TICKETS TO KUALA LUMPUR WITH MALAYSIA AIRLINES

This month, **Travel Daily** together with Malaysia Airlines are giving agents the chance to win two tickets to Kuala Lumpur flying with Malaysia Airlines return from ADL/BNE/MEL/PER/SYD.

In celebration of the resumption of Malaysia Airlines new Brisbane to Kuala Lumpur flights commencing Wed June 6, you and a friend will fly Economy Class to KUL with Malaysia Airlines.

To win, have the most correct answers to the questions throughout the month, and the most creative response to the last question. Send your answers to [mhcomp@traveldaily.com.au](mailto:mhcomp@traveldaily.com.au)

Q12: MH will operate which aircraft on its BNE/KUL services? (HINT)



Terms and conditions apply

### SpiceRoads deals

**SPICEROADS** Cycling has announced that any of its scheduled 2019 departures can be locked in at the cheaper 2018 prices when bookings are made before 01 Jul.

See the list of bike tours **HERE**.

### Hahn interline deal

**GERMAN** airline Hahn Air has signed an interline agreement with Canadian carrier Sunwing Airlines which will see both airlines cooperate on ticket sales to destinations in Canada and in the Americas.

"We're happy to help Sunwing optimise its distribution strategy and offer wider exposure through eight Global Distribution Systems," said Hahn Air vp of the Airline Business Group Steve Knackstedt, adding that the deal allowed agents to offer more options.

### Aussies plan 3+ mths

**A REPORT** by currency exchange business Travel Money Oz shows that 64% of Aussie travellers book their flights more than three months in advance.

The survey also suggests that around half also arranged passports and accommodation more than three months ahead.

When it comes to sorting out foreign currency, the report showed 50% of Aussies exchanged all cash before leaving, with one third choosing to do so only a fortnight prior to departure.

### Indigo Washington

**IHG** will open three new Indigo-branded hotels in Washington - Hotel Indigo Vancouver Downtown, Hotel Indigo Everett and Hotel Indigo Spokane.

All three properties are slated to open before Q2 of 2020.

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## CONGRATULATIONS

*Danielle Small*

Flight Centre Round the World Experts - Queen St

You have won a **European Pre-Christmas Tour** of your choice for 2 people!  
Valued at up to \$9,200.

### Late Availability: Festive European Tours



Find out more

#### Paris, Lyon & the French Alps

11 days only \$4,299pp twin share

- Spend 3 nights in vibrant Paris, be enchanted on a special 'Paris by Night' illuminations drive
- Explore 4 Christmas Markets in Paris, Lyon, Annecy and Milan
- Stay 4 nights in beautiful Megeve surrounded by the soaring peaks of the Mont Blanc massif
- Enjoy ice curling and a romantic horse drawn carriage ride



Find out more

#### Christmas in the Austrian Tyrol

10 days only \$3,999 pp twin share

- Celebrate Christmas over 5 nights in the heart of Neustift - a delightful Tyrolean village in the snow covered Stubai Valley
- Savour the fabulous Christmas Markets in Munich, Salzburg, Innsbruck and Berchtesgaden
- Wake up on Christmas Day surrounded by massive snow covered peaks of the Stubai Valley
- Visit 'Mad' King Ludwig's Fairytale Neuschwanstein Castle



Find out more

#### An Austrian & Swiss Winter Wonderland

12 days only \$5,299pp twin share

- Enjoy a 3 night stay in Salzburg, visit the lakeside town of St Wolfgang and enjoy a Salzburg walking tour
- Enjoy a 4 night stay in Zermatt, beneath the mighty Matterhorn
- Stay 2 nights in delightful Klosters and explore medieval Innsbruck
- Glide through the Swiss Alps in the Glacier Express panoramic train carriages



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### Experienced Luxury Consultant

**Sydney, \$55-\$60k + Lucrative Commission, Ref:7890AJ3**

An exciting role is currently available to join a great team in a brand new office. We are looking for an Experienced Consultant that specialises in recommending and selling luxury products to high end clientele. If you enjoy delivering superior customer service and putting together luxurious 5 star travel packages then this is the role for you. In return, you will be rewarded with an industry high base and a commission structure that makes sure you are rewarded for your performance.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

### Corporate Groups & Events Consultant

**Sydney, Salary to \$70k + Super, Ref 3469PE1**

If you are a creative thinker, have strong communication skills, thrive working in a busy environment and have an exceptional eye for detail, then this opportunity is for you! This Corporate company is at the top of its game, has high staff retention & people are lined up to become part of their stellar travel team. They are currently looking for someone with groups/events experience to look after academic & professional group travel. It's a challenging role paying top \$ for the right candidate.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### Travel Consultant | Lucrative Salary Package

**Sunshine Coast, Lucrative Salary Package, Ref: 1990AW4**

Are you an experienced Travel Consultant? Want a Lucrative Salary Package? Looking for the ideal work/life balance? Our client is a successful Travel Agency and is looking for a customer focused and sales driven consultant. Sound like you? Ready for a new challenge? Need a Sea Change? Then this role is for you! Focusing on sales through service and delivering exceptional customer service, you will be working on high end bookings with a strong repeat and referral client base!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

### Experienced Retail Travel Consultant

**East Melbourne, Base & Benefits + Super, Ref: 3461JP1**

A rare opportunity to join a growing and thriving travel agency. Really grow your career with endless career opportunities as business continues to grow. You'll also be rewarded with great work life balance - Working 9am - 5pm Monday to Friday and only every third Saturday from 9:30am - 1pm you'll be rewarded with a salary above industry standards, commission, personal travel and famil allowances. You'll be working on high end bookings with a great repeat and referral client base.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

### Luxury Consultant | Full time or 4 days P/W

**North Shore, Salary to \$65k + Super, Ref: 3256PE3**

My client a well-known bespoke travel company is looking for a superstar retail consultant that excels in customer service & knows luxury travel and how to sell it to elite clientele. You will be rewarded with excellent remuneration along with other fantastic in-house bonuses. Once you join this agency you'll never look back, add this role to your resume & be seen for the strong agent you are. An above average salary is on offer for an experienced dedicated consultant, make your next move now.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### Travel Consultant | Leisure | High End

**Townsville CBD, \$40-50k + Super + Bonuses, Ref: 1284CGA1**

This fast-paced high end office is looking for an experienced mature travel consultant to come on board and join their busy team. Every day will be different with plenty of enquiries coming through! Book domestic and international hotel, flights and tour reservations for individuals and groups via reservation system or direct with the suppliers. In return long term career progression, a great salary, incentives & a close knit team are the perks of this role.

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

### Accounts and Administration

**Brisbane CBD, \$50k including super, Ref: 3227SZ2**

This is an entry position for an experienced travel consultant wanting to step into more of an accounts & administration focused role. We are looking for a min of 2 years' experience as a travel consultant or within a travel accounts/administration support role. This is a great opportunity to get a foot in the door within a global business where you will be supported to grow and develop your career path from day 1. You must have high attention to detail & happy with a set working week.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Marketing Manager

**Melbourne, \$90k-\$120k, Ref: 3108HC1**

This is an integral part of the company's future development and also success in the Australian market. We need a leader in marketing and communications for this growing company! You will develop and manage marketing communications channels that grow locally sourced enquiry in the AU market. This is a hands on position - responsible for newsletter production, social media channels, PR and SEO objectives in AUS. Extensive leadership and marketing experience is essential.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.



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# Earn Rewards for tickets sold ex Australia Beyond China between 1-28 June 2018



Win one of  
four Business  
Class tickets by  
achieving the most  
sales per state

\$50 voucher per Economy ticket Beyond China

\$70 voucher per Premium Economy ticket Beyond China

\$100 voucher per Business ticket Beyond China



CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 01JUN —28JUN 2018 on 100% CZ itineraries ex Australia plated to CZ (784). Child, Infant, Group, Sales, Wholesale and Cancelled or Refunded tickets are not eligible. To be eligible for the major prizes a minimum of \$20,000 in net international (ex Aus to Beyond China) ticketed sales is required. \*The states are: Vic, NSW, QLD, and WA+SA. Prize tickets are with CZ and permitted to anywhere on the CZ Asian network. Agents cannot win more than 1 major prize. This promotion is open to all full time international selling agents only. Vouchers are capped and all ticket claims must be emailed to [promotions@consolidatedtravel.com.au](mailto:promotions@consolidatedtravel.com.au) by COB 04 JUL 2018. Consolidated Travel and China Southern Airlines reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 28 May 2018



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**25 JUNE - lunch session - Indooroopilly**  
**26 JUNE - lunch session - Melbourne CBD**  
**27 JUNE - lunch session - East Malvern**

Tourism WA is bringing east coast agents the latest training on fly-drive holidays from Perth and how to package that memorable road trip into WA's extraordinary regions.

Sessions are only 2 hours and lunch or breakfast is on us! All attendees go in the draw to win wine and other produce from Margaret River, Swan Valley, Manjimup and Great Southern regions.