



ACCC on QF/PX

THE Australian Competition and Consumer Commission has weighed in on the controversy around Qantas' application for closer cooperation with Air Niugini on the PNG route (**TD** 06 Mar) which is being strongly opposed by Virgin Australia.

The ACCC says it is important for the International Air Services Commission to "compare the likely future with and without the codeshare arrangement in place" with the threat of entry or expansion by Virgin as the main source of competitive constraint on the Brisbane and Sydney to Port Moresby routes.

The commission says the proposed codeshare has the potential to lessen competition, with developments since a previous IASC assessment in 2016 indicating that the strength of the competitive constraint posed by Virgin may have deteriorated, and urged the IASC to look at trends over longer periods than one year.

Ireland specialists relaunch

TOURISM Ireland has debuted an updated version of its "Ireland Specialists" travel agent training program, and is offering potential spaces on an upcoming famil to consultants who register and complete the educational module.

The update was revealed this morning at a special St Patrick's Day breakfast in Sydney, attended by Charles Flanagan, Ireland's Minister for Justice and Equality.

Flanagan said the Australian tourism market to Ireland was on its "firmest footing ever," with Australia a key market with strong air connectivity and close cultural links between the countries.

As well as longstanding Emirates and Etihad one-stop flights to Dublin from Australia, Qatar Airways also now operates to the Irish capital via Doha and there are great expectations for Cathay Pacific's new Hong Kong-Dublin service which is set to debut in Jun this year (**TD** 01 Sep 2017).

Last year more than 230,000 Australians visited Ireland, with Tourism Ireland (TI) focusing on key touring routes, the "Irish welcome" and screen tourism in partnership with HBO and Disney to capitalise on the popularity of *Star Wars* and *Game of Thrones*, both filmed in the country.

TI country manager Sofia Hansson said strategic partnership activity was centred around key booking periods with the aim of helping the travel trade to leverage heightened awareness of the destination.

Ireland will be in focus locally tomorrow as the Sydney Opera House turns green as part of a global St Patrick's Day event.

Today's issue of TD

Travel Daily today has 10 pages of news and photos, plus full pages from:

- Express Travel Group
- Travel Trade Recruitment

italktravel franchises

THE Express Travel Group is highlighting the availability of new italktravel franchises, with guaranteed territories, a profit share model, fully integrated marketing, IT and business support and ETG's exclusive Book Safe Agent customer protection. More details on **page eleven**.

TTC says thanks

THE Travel Corporation has announced a new series of "exclusive and unique events" to recognise and celebrate the key role travel agents play in the success of its family of brands.

Top consultant supporters across the brands will be invited to one of five events between Apr and Aug this year to take place in Sydney, Perth, Adelaide, Brisbane and Melbourne.

TTC ceo John Veitch said the events would "bring to life our shared passion for travel" - more info at ttcworldofthanks.com.

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Cathay hit by loss

CATHAY Pacific has been hit by its first back-to-back annual loss as the Hong Kong carrier fights increasing competition from low-cost Chinese rivals.

The airline has announced a net loss of HK\$1.26 billion (A\$204 million) for 2017, a deterioration from its loss of HK\$575m in 2016.

Revenue rose 5% to HK\$97 billion in 2017 but passenger yield per kilometre fell 3.3% to HK\$0.523.

Despite the loss, the company says its performance is improving, with the second half resulting in a profit of HK\$792 million.

WTTC global summit

THE World Travel & Tourism Council (WTTC)'s 2018 Global Summit will be held in Buenos Aires 18-19 Apr, tackling issues including the use of technology and biometrics in travel, climate change and threats such as disease outbreaks and terrorism.

Travel to Vietnam surges

VIETNAM has leapt into the top 10 markets for outbound travel from Australia in the last 12 months, with Australian Bureau of Statistics figures released yesterday indicating a 28% year-on-year increase in departures to Vietnam for Jan 2018.

The monthly visitor figures also showed strong outbound growth for Japan, up 16.2% and India which rose 13.8% - at the expense of previous favourite Indonesia which is down almost 11% and dropped into third position after New Zealand (down 1%) and the USA (down 2%).

Overall outbound travel - now based on "short term resident returns" since the cessation of departure cards - was 2.6% higher than in Jan 2017 with 888,100 movements in total.

Thailand gained in popularity during Jan with numbers up 9.6% while there was also growth to China, up 5.8%, and the UK which

increased by 3.4%.

The last 12 months have also seen a strong performance for inbound travel to Australia, with overall figures up 5.7%.

China and New Zealand were neck-and-neck for arrivals into Australia during Jan, followed by the USA, the UK, Japan, India, South Korea and Hong Kong.

The fastest growing inbound market was India, up 23.2% year-on-year, followed by Canada which showed a 12.9% surge in arrivals into Australia.

Travelmarvel Canada

TRAVELMARVEL today launched its Canada and Alaska 2019 preview brochure, with a range of earlybird offers including "fly free" when two guests book the new Highlights of the Rockies & Alaska Cruise trip, or 2 for 1 airfare offers on other itineraries - more info on 1300 196 420.

Routes Asia in Bris

AVIATION leaders from across the Asia-Pacific region will gather in Brisbane this weekend to plan and negotiate new air services at the 16th annual Routes Asia conference, 18-20 Mar.

The event will involve 950 delegates taking part in 2,350 meetings over the three days, with representatives from 96 airlines, 146 airports and 23 tourism authorities.

Queensland Premier Annastacia Palaszczuk said hosting Routes Asia provided an opportunity to leverage the record number of Asian travellers visiting the state.

"Brisbane is the perfect destination to host this conference and we look forward to welcoming aviation industry leaders from around the world to Brisbane and continue working collaboratively to ensure we have direct flight routes and tourism infrastructure in place to meet the needs of key Asian markets," Ms Palaszczuk said.

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To celebrate the release of our 2018-21 Hawai'i Cruising Guide, Norwegian Cruise Line is giving you the chance to win one of five Hawaiian Luau parties for your entire office.

CLICK HERE FOR DETAILS ON HOW TO ENTER

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Friday 16th March 2018

NCL US\$1 deposits

NORWEGIAN Cruise Line is offering travellers the chance to secure bookings with a US\$1 deposit until 19 Mar.

The offer is available fleet-wide when booking a studio, inside, oceanview, balcony or mini-suite room category.

TRAFALGAR

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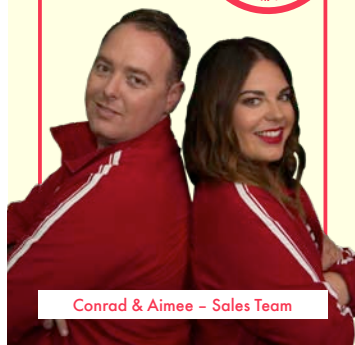
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NTIA

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Conrad & Aimee – Sales Team

Amadeus air chief

AMADEUS has announced the promotion of Cyril Tetaz to head the company's airline division in the Asia-Pacific region, taking over from Hazem Hussein who will move to North America to become ceo of the Amadeus hospitality division.

Tetaz has been head of commercial for airlines since last year and will be responsible for supporting Asia-Pacific airlines in pursuing "growth, greater customer centricity and digital transformation", Amadeus said.

Starck Metz design

HILTON, Metz Mayor Dominique Gros, and Philippe Starck have taken a unique approach for the design of Maison Heler Metz, Curio Collection by Hilton in France.

Renderings of the 14-story hotel show the building topped by an 18th century traditional Alsatian home (pictured).

The house will include a rooftop terrace and garden, local trees and a restaurant and lounge bar.

The 119-room property will include a fitness centre and meeting spaces.



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FIN boosts Europe

FINNAIR has announced additional services on a range of popular routes to Europe in the lead up to the northern winter.

Flights between Helsinki and Switzerland's Geneva will be boosted by two weekly services from Jan, while an extra weekly flight will be added to Malaga in Spain starting Dec, and Lisbon in Portugal will be allocated an extra weekly flight from Dec.

Flights between Helsinki and Japan will also be boosted during the same period, with Tokyo to receive two extra weekly services from 28 Oct & Nagoya grabbing one extra weekly from 29 Oct.

Vanuatu on Today

THE Vanuatu Tourism Office, Air Vanuatu and Helloworld Travel have collaborated on a campaign that will see Vanuatu showcased this weekend during the airing of Channel Nine's *Weekend Today*.

From 17-18 Mar, weather presenter Steven Jacobs will be in Vanuatu to conduct a series of live crosses from the Pacific island nation and highlight some of its best attractions including the Mele Cascades waterfall, fire dancing activities and ziplines in the Vanuatu jungle.

The live spots are intended to drive bookings and create more awareness of what's on offer.

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EUROPE 2019 PREVIEW

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Japan campaign

JAPAN National Tourism Organization (JNTO) has kicked off a new global campaign called "Enjoy my Japan", celebrating the new marketing push with a launch party in Sydney on Wed.

The ambition of the marketing offensive is to attract a larger number of long-haul travellers to visit Japan and check out more off-the-beaten-track destinations.

The centrepiece of the campaign is a new website (www.enjoymyjapan.jp/en) featuring personalised videos showcasing areas and activities not typically associated with Japan.

BA extends sale

BRITISH Airways has extended a sale to Aussies travelling to the UK, Europe and Singapore to midnight, 04 Apr, valid for travel until 30 Nov.

Discounted return Economy fares to the UK start at \$1,157pp.

Ballarat White Night

THE artistic White Night Ballarat event is set to return for a second year tomorrow, featuring an array of colourful projections, music gigs and interactive works.

Testament to its inaugural success last year, White Night Ballarat will be double the size this year and include installations from a range of local artists.

Last year saw 40,000 people attend and generate more than \$3 million for the local economy.

Hainan to EDI, DUB

HAINAN Airlines will launch its first direct flights from Beijing to Dublin and Edinburgh commencing 12 Jun.

The new route will be serviced by an Airbus A330 wide-body aircraft and will fly every Tue, Thu, Sat and Sun.

Hainan Airlines believes the new services will help "promote multilateral cultural integration."



Discover some of the most unique accommodation around the globe in the March issue of *travelBulletin*.

CLICK to read
travelBulletin

AAA Qld chapter

THE Accommodation Association of Australia (AAA) has established a Queensland State Advisory Board that will advocate for important needs of the state.

The new board was formally launched by Queensland's Minister for Innovation and Tourism Industry Development & Minister for the Commonwealth Games, Kate Jones.

"Tourism is one of the largest and most important industries for the Queensland economy and within tourism, the accommodation sector is a dominant player," said chief executive officer of the Accommodation Association of Australia Richard Munro.

"The launch of our Qld State Advisory Board is a significant step forward for accommodation industry representation in the state," he added.

The launch took place in Southport on the Gold Coast.



Window Seat

RUSSIA was the scene of a golden shower recently when a plane took off bound for Krasnoyarsk with its cargo door unlocked, scattering three tonnes of precious metals it was carrying across the runway.

Authorities have so far recovered 172 gold bars and will launch an investigation into the incident involving Air Nimbus.

We wonder whether Russian President Vladimir Putin was on hand to personally muck in and collect those gold bars himself.





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TTF five-point plan

THE Tourism & Transport Forum Australia (TTF) has released a five-point plan and has called on the next South Australian Government to implement it.

TTF is pushing for increased funding for the South Australian Tourism Commission, an increased investment in nature-based tourism infrastructure and the appointment of the Tourism Minister to the Expenditure Review Committee of Cabinet.

It is also campaigning for support of cultural and heritage tourism and improvement of the state's connectivity.

"While a handful of tourism and transport announcements from the major political parties heading into Sat's election is very welcome, what the sector and the State needs is a holistic and long-term plan to take the industry forward," said TTF chief executive Margy Osmond.

"For the sake of SA's economic future, tourism must be a key focus of the next SA Govt."

Voyages dining

VOYAGES Ayers Rock Resort will reopen its Tali Wiru desert dining experience for its fifth season on 26 Mar with a new menu.

The concept offers fine dining on a remote sand dune overlooking Uluru.

Guests enjoy Champagne and canapes at sunset accompanied by the sounds of a didgeridoo, a four-course menu with matched premium Australian wines, tales of Indigenous culture from a storyteller followed by a drink around the campfire.

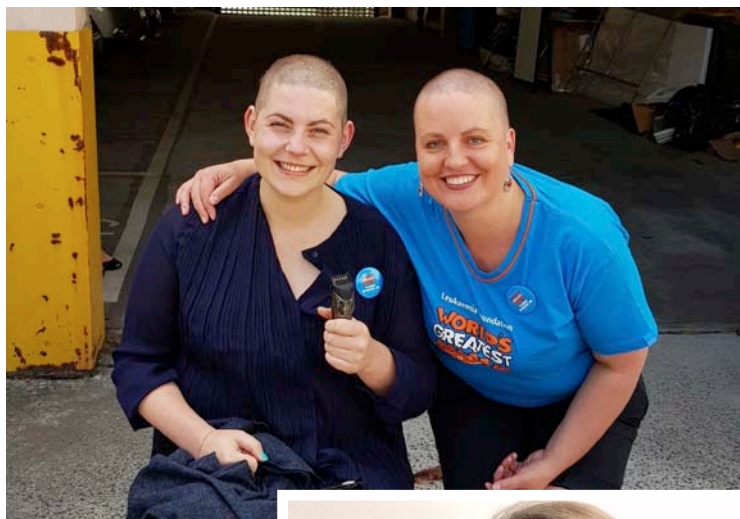
Tali Wiru will run daily from 26 Mar-15 Oct and is \$360pp.

Sofitel exhibition

FROM 22 Mar, Sofitel Gold Coast Broadbeach will display an exhibition by contemporary Indigenous artist Chern'ee Sutton.

Called Caina Putut Ilya Wartanganha, the exhibition is made up of over 30 pieces which will be shown at the hotel until 01 May.

AOT Inbound's close shave



TWO brave AOT Inbound staff said goodbye to their locks this week for The Leukaemia Foundation's World's Greatest Shave.

Anita Freitag and Ottillie Puijk, both members of the AOT Inbound FIT Reservations team, took part in the initiative to raise vital funding for research to help more people survive blood cancers and to also provide families facing the battle with practical support.

Freitag was the inspiration for the shave-off, having been personally affected by blood cancer when her son was diagnosed in 2015 at age five, and who is now in remission.

Puijk joined the pledge and also donated her long locks to help create wigs for cancer patients.

The great shave was supported



by the HLO Normanby Road Social Club in South Melbourne, which organised a "Better than Bunnings" sausage sizzle to raise money for the cause.

The duo raised over \$2,000.

Freitag and Puijk are pictured showing off their brand new hairdos & inset before the shave.

DFAT Turkey advice

SMARTTRAVELLER has warned there is a high threat of terrorist attack in Turkey, particularly in Ankara and Istanbul, and advised attacks could occur at any time.



State Sales Manager - NSW

Would you like to join Australia's most awarded tour and cruise company and become part of the ongoing success of the APT Travel Group. Due to planned staff leave we are currently seeking a State Sales Manager for NSW (Sydney based) to join our National Sales Team.

If you are highly organised, self-motivated, have a passion for sales and enjoy dealing with people this could be the role for you.

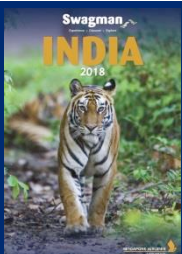
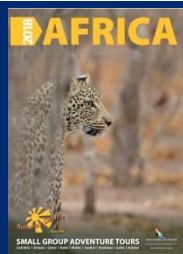
To learn more about this exciting opportunity with APT Travel Group and to apply please check out our careers page:

<http://www.aptouring.com.au/about-us/careers>

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Friday 16th March 2018

Preparing for St Patrick



TOURISM Ireland hosted a St Patrick's Day breakfast this morning in Sydney, in the lead up to Ireland's annual national celebration tomorrow.

A host of travel trade, airlines and suppliers were present along with guest of honour Charles Flanagan, Irish Minister for Justice and Equality, who is in Australia currently for high level talks.

Neil Nolan from Pony Dining

prepared a traditional Irish breakfast - including black and white pudding, pork sausages and even his mum's own recipe for brown bread with whisky butter - a perfect way to kick off the celebrations.

Pictured above at the event are, from left: Tim Harrowell, Emirates; Charles Flanagan; Karen Deveson from Insight Vacations & Sofia Hansson, Tourism Ireland.

SILVERSEASM

RESERVATIONS & GROUPS CONSULTANT

Silversea owns and operates a fleet of nine "Boutique" cruise ships and is recognised as the market leader in the ultra-luxury cruise sector. A fantastic opportunity exists in their Sydney CBD office.

Reporting to the Reservations Supervisor and Manager Groups and Incentives, Asia Pacific, with a dotted line to the Trade Reservations Manager, Asia Pacific. This role will involve the full group cycle from setup through allocations, quotes, bookings, special requests, add-ons and post cruise service. You will also be required to process FIT reservations and assist with invoicing and documentation all the while providing an exceptional level of customer service.

To apply for this role you must have previous reservations experience in group bookings including an understanding of net fares and contracting, exceptional customer service and communication skills plus use of GDS systems and intermediate Microsoft including Excel.

Confidential applications to aushr@silversea.com by Friday 23 March 2018.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Savings of up to \$2,100 and a solo supplement of just 4% are being offered by **Tri State Safaris** for its Simpson Desert tour this Aug. Book by 30 Apr to qualify for the deal. Call 1300 688 225.

PARKROYAL Hotels & Resorts is celebrating Easter by offering 10% discounts and complimentary breakfast for two at select properties. Offer is valid through to 08 Apr for stays 23 Mar-08 Apr - **CLICK HERE**.

Insight Vacations guests can fly for \$999 return to Europe when booking 2018 Europe, Britain, USA or Canada itineraries before 31 Mar. For more call 1800 001 781.

The Northern Territory's **Kings Canyon Resort** is throwing in \$50 credit for guests staying a minimum of one-night and a 50% discount off a second night of accommodation. See kingscanyonresort.com.au.

Oaks Hotels & Resorts is running a range of Bonus Upgrade deals across 14 of its properties in Brisbane, Melbourne and Adelaide - **CLICK HERE**.

Scenic is offering a range of pre-release flight offers to coincide with the launch of its preview 2019 Canada, Alaska and USA program. Deals include Business class flights from \$5,995pp when booking any journey to western Canada of 19 days or longer between Apr-Sep - call 138 128.

Cape Town via SIN

SINGAPORE Airlines is promoting its increased Cape Town services to Australian markets, with daily frequencies to connect with the airline's services from Sydney.

CPT flights via JNB increase from four per week to daily on 26 Mar.

MEANWHILE Singapore Airlines has reported a dip in the number of pax carried for Feb when compared to the same period last year, dropping by 100,000.

SIN's SilkAir subsidiary however jumped by 12.2% for the month, increasing by 40,000 on Feb 2017.

Westin PJ project

WESTIN Hotels & Resorts has launched a new sustainability program called Project Rise: ThreadForward, an initiative that will see the hotel chain recycle hotel bed linen into pairs of pyjamas for needy children.

Kicking off 16 Apr, Westin's social project will encourage its guests to support the cause by purchasing pyjamas online at westinstore.com.

The program follows the success Westin's Let's Rise scheme which last year called for suggestions on aiding communities.

THANK YOU FOR NOMINATING US IN THE 2018 AFTA AWARDS

We are delighted to receive nominations for:

Category 18: **Best Domestic Airline**

Category 19: **Best Airline International Online**

Category 32: **Best Sales Executive**
Industry Supplier Kirstie Myers

Thank you for your ongoing support and good luck to fellow nominees.

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* Book before 31 March 2018. Maximum savings expressed in USD. For all details & T+Cs, [click here](#).

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Khwai camp opens

PANGOLIN Photo Safaris has opened a new Pangolin Khwai Camp in Botswana.

The campsite is located in the Khwai Private Reserve and can accommodate up to 12 guests offering Meru-style tents, en suite bathrooms and private decks boasting impressive views.

Pangolin designed the camp to cater specifically to the needs of photographers with facilities such as a dedicated editing and photo sharing area and plenty of power outlets included.

Sheraton Kagoshima

SHERATON Hotels and Resorts has announced plans to build a branded hotel in Kagoshima, Japan's southernmost major city.

The 223-room property will be the 10th hotel for the brand in Japan and will feature a function space, fitness centre and wedding venue facilities.

The hotel will open in 2022.

FitzSimons on Gem

PROMINENT historian and author Peter FitzSimons has signed on again with Scenic to host a river cruise along the Seine on board *Scenic Gem* on 27 Jun.

The man affectionately referred to by his colleagues as "Fitzy" will share his war knowledge of France with guests on a cruise that visits many major historical battles sites in the country.

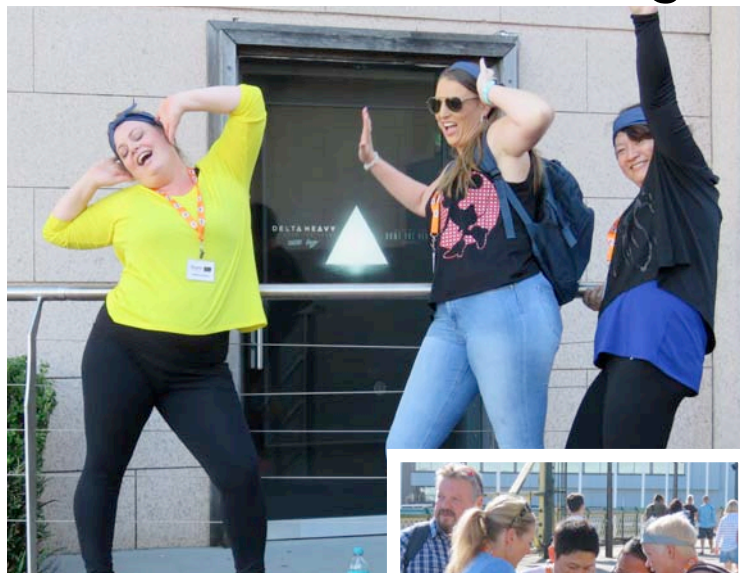
FitzSimons has published a trilogy of books on World War I.

Delta PHX Sky Club

DELTA Air Lines has announced plans to open a new Delta Sky Club at Phoenix Sky Harbor Int'l Airport later this year.

The new space will be located near the Delta gates on the new South Concourse in Terminal 3 and will provide travellers with a complimentary bar, wifi access, and comfortable seating to catch up on work.

TP survives team challenge



A SURVIVOR-STYLE team building event at Travel Partners' annual conference last weekend saw its agents and partners from all over the country armed with iPads sprinting around Darling Harbour hunting for clues.

Attendees were broken up into groups and challenged to undertake a host of public dares such as hugging strangers (consensually) and clambering on top of local monuments.

The activities were all in good fun to bring the agency's network closer together and reward a winner for being the fastest person to achieve all of the



outlandish challenges.

The "Russ's Ladies" tribe took line honours, with Travel Partners' NSW mobile agent Russell Pierce winning a five-night stay for two at Club Med Bintan Island.

A small band of hunters is **pictured** top pulling off their best impression of Madonna's Vogue, while **inset** one group pore over the finer details of the challenge.

Thank You

We are honoured and humbled to be nominated for **Best International Tour Operator**. As a small family business it's an absolute thrill to have our name up there with the world's biggest touring brands.

We don't have the resources for, nor do we believe in, running 'vote for us' campaigns. Rather we only ask that if you or your clients have been genuinely delighted with us then please consider us when you're voting.

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- Globus
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- Intrepid Travel
- On The Go Tours
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- Topdeck Travel
- Trafalgar



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Friday 16th March 2018

Technology Update

Today's Technology Update is brought to you by Excite Holidays.

Search by Anything



The closer technology can align with human behaviour, the more useful it will be. If technology can start to bridge

the gap between the user and the desired outcome, it is doing what it set out to do - make our lives easier.

For our booking platform, this means getting our agents to the hotel or activity they want faster, and more effectively, or if they don't know what hotel they want, then allowing them to easily recommend one to their client based on what their specific needs are. This is where our search functionality, something we have dubbed 'Search by Anything' comes into play. It goes far beyond a hotel name, or a destination, and allows agents to directly search by a nearby landmark, street name, or even a special event. Are your clients going to Melbourne for the race that stops the nation? Simply type 'Melbourne Cup' into the search bar and you'll get a list of all the hotels nearby, ranked by distance from Flemington Racecourse. It's a fast way to make sure you are recommending an appropriate hotel based on the desires of your client, and you can do so all within the same search bar.

Nicholas Stavropoulos -
Executive Director, Excite Holidays

exc!te
HOLIDAYS

Hertz+Eurowings

HERTZ Europe has signed a global partnership agreement with Lufthansa offshoot Eurowings and its Boomerang Club frequent flyer program.

Under the deal Hertz and Thrifty rentals are now available to Eurowings customers from the carrier's website, along with discounted rates, special promotions, online check-in and opportunities to earn loyalty points with each rental.

Conferma Canada Amex deal

CORPORATE travel payment specialist Conferma has announced a new partnership with American Express in Canada with the aim of simplifying corporate travel bookings.

Under the American Express 'vPayment' pact a specific-use account number is generated within the booking platform to pay travel suppliers.

The unique account number is tied to a single travel reservation and matches the booking information with the supplier payment to assist with reconciliation to cost centres, departments and projects.

NZ visitors hit Qld

KIWI visitors have been flocking to Brisbane, contributing to a record influx of int'l visitors.

Brisbane attracted 1.3 million international visitors in 2017, up 6.7% from 2016, the latest International Visitor Survey says.

Lord Mayor Graham Quirk said the city's early-summer lineup of sporting events had helped spark a sharp rise in New Zealand travellers heading to the city, up 29.7% to 60,000 over the year.

"Drawcard events including the third Bledisloe Cup rugby Test, the Ashes cricket, the Rugby League World Cup finals and the Battle of Brisbane 2 boxing event gave our cousins from across the ditch more reasons to visit."

CORPORATE UPDATE

Amex GBT ready for GDPR

AMERICAN Express Global Business Travel has warned that TMCs and companies with significant travel programs need to pay close attention to a change in European regulation which becomes effective on 25 May.

The new General Data Protection Regulation (GDPR) is a "once-in-a-generation tightening of privacy and data protection rules" according to Amex GBT vice president of compliance and risk, Sasha Kalb.

Speaking to **TD** in Sydney this week, Kalb said the complex and sensitive nature of travel transactions meant GDPR was a key issue, particularly because

it applied to any business transacting or working in the EU.

GDPR aims to ensure businesses are transparent about, and accountable for, how they handle individuals' information - not just staff but also clients & customers.

Fines under the new regime can amount to as much as £20m or 4% of global turnover, with Kalb highlighting Amex GBT's readiness for the regulation which has seen the organisation produce a comprehensive white paper on its impact in Asia Pacific.

According to a recent Ernst & Young study only 12% of Asia-Pac companies have a compliance plan that addresses the GDPR.

CAPA
CENTRE FOR AVIATION

CAPA Insights

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



BOEING recently celebrated the 10,000th 737 to come off the production line. In honour of this achievement, let's take a closer look at this impressive result.

Southwest Airlines is the largest operator of this aircraft type and the lucky recipient of the 10,000th one. The delivery of this aircraft has broken the Guinness World Records title for the most produced commercial jet aircraft model.

Incredibly, a 737 airliner takes off or lands around the world every 1.5 seconds and on average there are more than 2,800 737s in the air at any given time.

SILVERSEA Cruises created a grand spectacle around the lengthening of its *Silver Spirit* in Sicily on the weekend, hosting dozens of international industry guests and media at the Fincantieri shipyards in Palermo.

The group donned hardhats and sipped champagne as workers finished the task of cutting the ship in two, then returned the next day to see a new 15m section manoeuvred into position and inserted in *Spirit's* middle.

The operation is part of a US\$70m overhaul of *Silver Spirit* which will result in 34 new cabins and four new dining options, as well as completely refitting interiors throughout.

After witnessing the engineering marvel, guests were treated to a lavish gala dinner at Palermo's



A NEW 15m section is added to *Silver Spirit* in Palermo.

one-time royal palace, the Palazzo Gangi, where they dined beneath chandeliers and were entertained by a string quartet and opera singer.

The weekend also provided an opportunity to explore Palermo's stunning baroque architecture and sample plenty of Sicily's fresh Mediterranean seafood.



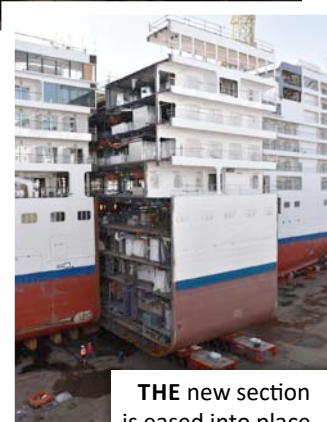
***SILVER Spirit* being prepared for surgery at the Fincantieri shipyards.**



SILVERSEA vp of fleet operations Christian Sauleau, Captain Mino Pontillo, chief marketing officer Barbara Muckermann and senior vp of technical operations and crewing Andrea Zito.



WORKMEN make the final cut.



THE new section is eased into place.

SILVERSEA manager of partnerships and events Elena Simonazzi and director of communications Marina Vivian.



SOPRANO Julia Mazzola performs at the Palazzo Gangi.



SILVERSEA md for the UK Peter Shanks & md for the Americas Mark Conroy.



PROJECT manager for *Spirit's* extension Brian Swenson.



THE teams from Fincantieri and Silversea Cruises.

Royal's "Perfect Day" collection



ROYAL Caribbean International has announced a multi-billion dollar investment to create a "global private island collection" and a \$900m fleet modernisation dubbed "Royal Amplified".

The cruise line will sink US\$200m into its private island in the Bahamas, CocoCay, which will be fitted with a whopper of a

water park (**pictured**).

RCI said the "Perfect Day Island Collection" will consist of a series of exclusive private island destinations around the world, with additional locations to be announced at a later date.

Royal Amplified will see 10 ships reimagined in four years with new features and experiences.



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You and a friend will fly Economy Class to Singapore with Singapore Airlines and then onto Europe with a Lufthansa Group carrier (Lufthansa / Swiss International Air Lines / Austrian Airlines).

To win, have the most correct answers to the questions throughout the month, and the most creative response to the last question. Send your answers to lufthansa@traveldaily.com.au

Q12. Can travellers earn Miles and More on Singapore Airlines flights?

Image: Singapore Airlines Suites on the new A380 aircraft

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Spohr extension

LUFTHANSA ceo Carsten Spohr has been reappointed for another five-year term.

The airline's chairman Karl-Ludwig Kley said Spohr had successfully advanced the modernisation of Lufthansa since his 2014 appointment.

Airline grounded

TRANSPORT Canada has suspended Orca Airways Air Operator Certificate following the company's repeated noncompliance with aviation safety regulations.

Orca Airways was prohibited from providing commercial air services after the dept found it was not meeting regulatory requirements in areas including maintenance, operational control, documentation and quality assurance.

Lotte NY joins Luxe

LUXE Collection by L.E. Hotels has added the Lotte New York Palace to its Luxe Collection.

Lotte New York Palace offers a total of 909 rooms and suites located on Madison Avenue in Midtown, Manhattan.

The Luxe Collection is a group of high-end hotel properties with historical significance in prime locations and aim to offer "the finest services and amenities".

Statendam refurb

HOLLAND America Line's *Nieuw Statendam* will sail from the Fincantieri shipyard in Marghera, Italy in Dec with enhanced rooms.

The ship will feature eight more staterooms and all categories will be reimagined.

Updates include a redesigned Pinnacle Suite and reconfigured Family Staterooms.

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Travel Daily

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For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

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My client a well-known Sydney bespoke travel company is looking for a superstar retail consultant that excels in customer service & knows luxury travel and how to sell it to elite clientele. You will be rewarded with excellent remuneration & uncapped commission along with other fantastic in-house bonuses. Once you join Virtuoso you never go back, add this role to your resume & you will never want for work again. Make the big \$\$ from the huge commissions achievable in this fantastic travel role.

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Office Manager

North West Sydney, Great Lifestyle + Rewards, Ref: 1565AJ1

A rare opportunity has just opened in the North Western suburbs for an experienced Office Manager to lead a great team in a busy environment. A healthy Work-Life balance is paramount and you can therefore look forward to enjoying 3 days off a week in addition to a friendly work environment. The store is in an ideal location with plenty of foot traffic leading to the potential to exceed targets and reap the associated benefits of doing so. Marketing experience is also highly favoured.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Digital Marketing Executive

Melbourne, Circa \$55k + Super, Ref: 3108HC1

My client is a leading Travel Company and is currently recruiting for a Digital Marketing Executive to join their busy office. As a Digital Marketing Executive you will be proficient in SEO and have a passion for social media to help grow their online presence through the creation of unique, engaging, informative and authoritative content. This role includes, but is not limited to, SEO, email and social media campaigns and measuring performance with Google Analytics. Apply now!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Experienced Travel Consultant

Queensland, \$40-\$45k + Super + Commission, Ref:1249CGA1

Are you looking for a new and rewarding role within the travel industry? Are you confident consulting across all platforms which include telephone, walk-ins and emails? Do you have impeccable customer service skills and strive to beat KPI's? This supportive agency is seeking an experienced travel consultant (minimum 2 years) who is ready to hit the ground running, No two days will be the same, bring your passion and high end touch. Having worked in a fast paced environment is essential.

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Corporate Travel Consultant - Temp to Perm

Sydney, Circa \$30ph, Ref: 3328SO

This is a fantastic opportunity to work with a large Global business to arrange their world-wide travel and you can either work from their office or you can base yourself in the CBD in the TMC offices. It is a VIP client in the engineering space and they have numerous exciting projects that you will be working on to book their travel. You will have an exceptional customer service manner and your attention to detail will be paramount. You will be joining a great working culture.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Inside Sales & Reservations Manager

Melbourne, \$Competitive + Bonus, Ref: 3164HC2

Our client is looking for an exceptionally driven and motivated Reservations Manager to be a part of this fast pace & growing business within the Travel & Tourism industry! Where no 2 days are the same, your role will be to come in & assess the sales side of the business by providing feedback & implementing new changes on how to increase revenue. You will motivate the team by providing additional sales training & to ensure all KPI's are met. Monday – Friday working hours.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Corporate Travel Consultant

Adelaide, \$Excellent Salary, Ref: 2797HC1

Looking to work for a fantastic Travel Management Company with an amazing salary and career progression? This is a great career path for you! Have you got previous Corporate Travel or strong retail experience? Do you have solid fare knowledge and use of a GDS and want to work for a reputable Corporate Travel company? This Adelaide based TMC is seeking an experienced corporate travel consultant. The salary offered is very competitive as well as training for a concrete career in Corporate Travel.

For more information please call Hannah on (08) 6365 4313 or click [APPLY](#) now.



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