First with the news Friday 23rd March 2018





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QF, EK hail ACCC ruling

QANTAS and Emirates have welcomed the five-year Australian Competition and Consumer Commission re-authorisation of their alliance (*TD* breaking news), saying the extended pact will deliver "expanded services, greater schedule choice, increased frequent flyer benefits and an ongoing commitment to the development of world class products and travel experiences".

APT Croatia out

APT has today released details of its new Small Ship Croatia Cruising itineraries which will debut next year on the Adriatic Coast on the brand new *MV Queen Eleganza* (*TD* 25 Jan).

The 18-cabin vessel will allow exploration of "hidden gems" that other larger ships cannot access, with a nine day 'Croatian Island Discovery' itinerary leading in at \$6495ppts including a SuperDeal saving of \$1,000 per couple.

Seventeen of APT's top selling agents will be among the first in the world to sail on the brand new ship later this year. More info on 1300 196 420. Qantas international ceo Alison Webster said the decision was an important milestone, with the evolving partnership reflecting changes in demand and allowing QF to leverage new technology.

"With three options to get to Europe: via Perth, Singapore and Dubai, and greater frequency across the Tasman, the ACCC's decision allows us to continue to jointly provide the best network, the best service and the best frequent flyer programs," she said.

Emirates chief commercial officer Theirry Antinori said EK looked forward to "progressing on the plans that will take the partnership to its next phase".

The ACCC decision comes on the eve of tomorrow's inaugural Qantas non-stop commercial flight from Perth to London, for the first time ever removing the "hop" from the Kangaroo Route. More from QF9 in **TD** on Mon.

Today's issue of TD

Travel Daily today has ten pages of news and photos, plus a full page of jobs from **Travel Trade Recruitment**.



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Eclipse itineraries

SCENIC has flagged new itineraries in the European and Russian Arctic, the White Sea. the USA East Coast and southern Greenland as part of its 2019/20 Scenic Eclipse program.

Customers are being invited to pre-register with a refundable \$250 per person deposit to enjoy first choice of departure dates and categories, ahead of the full program release which is scheduled for 04 Apr.

Itineraries include a 13-day voyage from Tromso exploring Russia & the White Sea; a 14day cruise from Longearben to Reykjavik via the famed Svalbard Islands and the previously flagged Northwest Passage cruise between Kangerlussuaq and Nome (TD 08 Mar) - call 138 128.

KQ plots expansion

KENYA Airways has unveiled plans for major growth in its network, with the addition of up to 20 new destinations in Africa, Europe and Asia over the next five years.

In an interview in Nairobi overnight, ceo Sebastian Mikosz said the first additions included at least one European route and one Asian destination on top of its network in Africa.

The carrier has previously hinted at possible non-stop flights to Australia using its Dreamliners.

Mikosz said the SkyTeam carrier's route plan would be submitted to the airline board next month.

TRAVEL and tourism in Australia contributed a record \$197.5 billion to the economy in 2017, according to new research released overnight by the World Travel and Tourism Council.

The study was conducted in conjunction with Oxford Economics, and showed that travel and tourism's contribution to global GDP outpaced the growth in the worldwide economy for the seventh year running.

The direct, indirect and induced impact of travel & tourism accounted for 10.4% of global GDP along with 313 million jobs one in 10 jobs across the world.

WTTC president Gloria Guevara said "travel & tourism creates jobs, drives economic growth and helps build better societies.

"This is particularly the case in Australia... over the last few years Australia has led the world in the use of technology to drive tourism growth through visa facilitation, and has reaped the benefit through increased

MSC assistant

MSC Cruises is claiming an industry first with the launch of a "digital cruise personal assistant" which will debut on the upcoming MSC Bellissima, to be christened in Southampton on 02 Mar 2019.

The voice-enabled gadget will provide quick and easy answers to passenger questions from the comfort of their own cabin.



Record year for Australia

visitors," Guevara said. The report found that Australian outbound travel contributed a staggering 2.3% of total global expenditure, putting it in 8th position overall behind China, the US, Germany, the UK, France. Canada and Russia - all of which have significantly larger nonulations

The WTTC said it was proud to continue to provide this "clear and empirical data" in order to help both private and public bodies make the right decisions for the future of a sustainable travel & tourism sector.

The countries to watch - where tourism and travel's contribution to the overall economy grew fastest in 2017 - included Egypt, Mongolia, Georgia, Nicaragua, Turkey, Moldova, Libya, Nepal, Armenia and Macao.

The full report is available for download at wttc.org.

CAPA lands Burnes

HELLOWORLD ceo Andrew Burnes has been highlighted as one of the key speakers at the upcoming CAPA Aviation and Corporate Travel Summit which is scheduled to take place in Melbourne on 24 May.

Other presenters include respected industry analyst John O'Shea from Ord Minnett, Clare Wheatley from Delta Air Lines and CAPA's Virginia Fitzpatrick more at mel18.capaevents.com.

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Rattle joins Thrifty

ANDREW Rattle has been appointed as national travel industry manager for Thrifty Car Rental, with his considerable industry experience including roles with Qantas, BCD Travel, Helloworld and Travellers Choice.



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New Tigerair slim seats

TIGERAIR Australia has unveiled new slimline leather seats for its fleet of Boeing 737 aircraft, each with new features including additional storage pockets and built-in holders for travellers' tablets or phones.

The carrier says the installation of the new-

design seats (**pictured**) will allow it to add an extra six seats in the cabin "without compromising crew and customer comfort".

The airline will also offer new inflight entertainment courtesy of its partnership with Twentieth Century Fox Film Corporation and Fox Networks, soon to be available across Tigerair's entire fleet of A320 and B737 planes.

The announcements coincide with the introduction of a new winter menu of inflight options.



United Places Melb

MELBOURNE will welcome a new United Places Botanic Gardens hotel in Jun, offering just 12 suites in a property billed as a combination of hotel and home. Located in South Yarra opposite

the Royal Botanic Gardens, it will offer nine one-bedroom suites and three two-bedroom suites with sunken baths and city views. Rates start at \$650 per night including breakfast and a 24/7 personal butler service.



OAG.

TN confirms Prem Y

HUB of THE AMERICAS"

AIR Tahiti Nui has unveiled designs for its new Boeing 787-9 *Dreamliner* and confirmed the introduction of a Premium Economy class, as exclusively revealed by *Travel Daily* (08 Mar).

The new "Tahitian Dreamliner" will be launched in Nov on flights between Tahiti and Auckland, and rolled out on other routes until Sep 2019 when the carrier will retire the last of its A340-300s.

The carrier's new Moana Premium cabin will involve 32 seats in 2-3-2 configuration, each with a 38" pitch, 19-inch width and 8" recline.

Two Moana Economy cabins will have 232 seats in 3-3-3 configuration, while the Poerava Business Class cabin will have 30 lay-flat seats in 2-2-2 format.

The airline has purchased two 787s and signed agreements for a further two from Air Lease Corporation, ahead of its 20th anniversary next year.



CopaAirlines

A STAR ALLIANCE MEMBER

NOTHING ruins a London dinner party quite like a robust discussion on the perils or merits of Brexit.

But Brits will be choking on their roast beef tonight after the revelation that their post-Brexit passports are going to be made by those most unsavoury of continental rivals, the French.

The *BBC* reports today the supplier of UK passports has lost a production contract to a French-Dutch firm and that documents will be printed in France once they revert to a post-Brexit blue format, replacing the current burgundy.

Politicians in Westminster - themselves blue in the face - have already described the decision as "perverse", "disgraceful" and "a farce".

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Cook Islands takes flight



COOK Islands Tourism got together with Air New Zealand and Flight Centre on Wed night to host customers for a night of dance, presentations and giveaways at the Flight Centre Sydney Hyper Store.

Selected Flight Centre travel experts who have visited the Cook Islands were also available on the night to speak to their customers on the attributes of the Pacific island paradise. **Pictured** are Cook Islands dancer Mary Taio with Scott Little of Flight Centre, dancer Mahina Manapori, Air New Zealand's Ryan Montgomery, and Mo Hosea and Crystal Kranz from Cook Islands Tourism.



Princess Aus record

PRINCESS Cruises is aiming to carry more Australian travellers than ever before during a record deployment in local waters over the 2019-20 cruise season.

With the release of its new Australasian program, the line announced it would offer more than 900 cruise days over the summer period, more than any previous year.

Five ships will serve itineraries from Sydney, Fremantle, Adelaide, Melbourne, Brisbane and Auckland, spearheaded by the maiden arrival of the 3,080-guest *Ruby Princess* and the second return season of the 3,560-guest *Majestic Princess*.

The line will offer 141 days' deployment from Fremantle and its first int'l round-trip voyages from Adelaide.

Bookings open for Elite Princess guests at 9am on Wed 18 Apr and at 9am the following day for other customers.

APT Latin brox

APT has released its 2019 South America online brochure along with a series of companion air specials for travel from Australia.

Highlights include the 22-day South America Inca Journey which includes two rail journeys and visits destinations including Santiago, Buenos Aires, Rio de Janeiro, Iguazu Falls, Lima and Machu Picchu, priced from \$16,795 twin share including \$1,000 air credit per couple.

Air offers include an \$800 credit per couple on tours of up to 18 days, \$1,000 for 19-31 days and companion flies free for 32+ days.

MH back to LAX?

MALAYSIA Airlines is forecasting modest growth of 3-4% over the next two years, and is considering a return to Los Angeles and Paris, according to ceo Izham Ismail quoted in Malaysian media.





Travel salary guide

C&M Travel Recruitment today released findings from its travel salary benchmarking analysis, based on information from active job seekers and vacancies.

The recruitment company found that salaries increased in 2017 across most sectors of the travel industry, with the big winners those employed in corporate and inbound travel & sales managers.

"The growing need of experienced leisure travel consultants servicing high end and corporate travel customers has seen salaries increase by 7%," C&M reported.

"Hiring managers are being more creative on including incentives and offering flexible working for these travel consultants," the firm added.

C&M is planning to meet with hiring managers throughout Apr to discuss the study's findings.

To arrange a meeting to discuss the results, call C&M Travel Recruitment on (02) 8221 8840.

Celebrating

Friday 23rd March 2018

FlyPeli ADL launch

THE inaugural FlyPelican flight between Newcastle and Adelaide touched down in the South Australian capital yesterday. FlyPelican will operate the route on a thrice weekly basis.

"Newcastle is a growing tourim destination on the edge of Sydney's northern suburbs and these new flights will capitalise on this market, providing increased access to Adelaide and its regions," ADL airport said. The service has been rolled out in partnership with Alliance Airlines, with crew in Adelaide.

Canada-China unite

GOVERNMENT officials from Canada and China converged in Toronto this week to formally launch the Canada-China Year of Tourism 2018 promotion.

The partnership aims to create stronger ties between the two countries, boost tourist numbers and increase investments.

American dream to reality!



AN AUDIENCE bordering on 150 travel trade participants joined American Airlines in Sydney on Wed night for the finale of the All American Dream Challenge.

The event was the culmination of American Airlines' incentive for agents to design their dream holidays using the All American Fare, as promoted on the microsite aa.com/americandream.

Last week, finalists were chosen by American Airlines and Brand USA and flown to Sydney for an evening of all things American.

Guests sampled cocktails from the American Airlines Flagship Lounge and partner Aviation Gin, and there was US fare for all including corn dogs, pumpkin ravioli, pork sliders and fries. Finalists from STA Travel, Flight Centre, Phil Hoffmann Travel and Destinations Travel Management competed to win the grand prize, which would see the winner fly out the following morning.

The grand prize was two AA return tickets in Premium Econ, with accommodation in LA, New Orleans and Las Vegas, along with activities throughout.

The overall winner was William Bragg from Phil Hoffmann Travel Norwood, who is **pictured** centre flanked by the four other finalists - Alice Rose, Flight Centre Barangaroo; Kate Halam, STA Travel Penrith; Emina Hodzic, Flight Centre Martin Place and Katrina van Beusekom from Destinations Travel Management.

Those finalists also received two return tickets to LAX with AA.





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Tweed convention

AUSTRALIAN Regional Tourism Ltd has chosen the Tweed region of NSW to host its 2018 convention.

The Convention is a platform from which regional tourism practitioners can exchange ideas, discuss and debate issues, challenges and opportunities.

Launched in partnership with Destination NSW, the Australian Regional Tourism Convention runs from 23-25 Oct under the theme 'Pushing the Boundaries'.

It's the first time ART has held a convention in the Tweed, with the region also set to provide pretouring options on 22 Oct.

"The Tweed region offers fantastic flight accessibility through the Gold Coast Airport and a diverse collection of tourism experiences to showcase and discuss," said ART chair Simon McArthur.

Participants will converge at Salt Village in Kingscliff.

Registrations for the event will open early next month.

Marvel rail release

TRAVELMARVEL has released a preview of its Great Rail Journeys program for 2019, offering a collection of earlybird savings on trips in Switzerland, Italy, Japan, the UK and the United States.

Next year's Travelmarvel Great Rail Journeys 2019 Preview guide also unlocks new opportunities across China and India.

The program features the new Great Italian Adventure which includes Venice, Florence and Sorrento, and the Grand Tour of China tour which includes a highspeed rail journey from Beijing to Shanghai - phone 1300 196 420.

Fiji disease concern

FIJI'S Ministry of Health & Medical Services has declared an outbreak of meningococcal disease in the country.

Australian travellers are urged by DFAT to seek medical advise if they experience high fever, nausea and sensitivity to light.

Thumbs up for Wendy Wu!

CHINESE New Year has brought with it fabulous fortune for travel agents selling Wendy Wu Tours, with Australian consultants in the running to win a \$1,000 Universal Visa card every week for six weeks.

The fifth winner randomly selected was Kirby Johnston from Flight Centre Balvidis in WA.

Kirby's winning Wendy Wu Tours booking was to the Majestic Yangtze.

There will be one more chance to win \$1,000 next week, however the top seller of Wendy Wu Tours will receive a whopping \$20,000 Universal visa card.

For more information on the incentive, **CLICK HERE** - but hurry, entries close on 31 Mar.

BA luxury bedding

BRITISH Airways' Club World Business class passengers travelling on the London Heathrow-Sydney route will be offered bespoke bedding thanks to a new partnership that has been struck between the carrier and The White Company. The luxury bedding will be

phased-in on flights soon.



Sabre, VA expand

SABRE has announced it has expanded its tech partnership with Virgin Australia to enable new retailing and product distribution capabilities.

The new arrangement will see Virgin gain access to SabreSonic Digital Experience to optimise its direct distribution channel.

"This technology gives the airline the opportunity to grow new revenue streams, including ancillaries, while offering a unique traveller experience," Sabre's Dasha Kuksenko said.

EVERY CHAMPION WAS ONCE A CONTENDER THAT REFUSED TO GIVE UP. *– ROCKY BALBOA*

Vote Avalon Waterways for Best River Cruise Operator (Category 23)



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ALON



Flexi Handa tickets

OPERA Australia has released more flexible ticketing options for the 2018 season of *La Boheme*.

A Harbour Flexi-Pass allows people to book a ticket to the show without having to choose a date.

Also available are Student rush tickets, which can be purchased with the appropriate ID from 9am on the day of selected performances.

Xiamen MAX order

CHINA Southern Airlines has inked a deal for 30 Boeing 737 MAX narrow-body aircraft for its Xiamen Airlines subsidiary.

Valued at over US\$3.6 billion at list prices, the deal includes 20 MAX 8s and 10 MAX 10s, to be delivered between 2019-2022.

Friday 23rd March 2018

Swiss-Bel for Italy

SWISS-BELHOTEL International has signed its first hotel in Italy, the Swiss-Belresort Evergreen Garden Village.

Set to open within 24 months, the hotel will be located between Verona and Venice.

It will offer 156 rooms, two restaurants, two bars, a tennis court and wellness centre.

Heli crash update

TOURISM Whitsundays chief exec Craig Turner has praised the quick-thinking actions of those who helped at the scene of the helicopter crash at Hardy Reef on Wed (*TD* yesterday).

The two passengers that died in the accident were a couple from Hawaii who were on their honeymoon around Australia.

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You will have proven sales experience within the travel and tourism industry with the results to match. Your ability to manage time and effectively plan as well as your creativity and drive will ensure success.

If you're looking to join a high performing team with a great culture then this could be your next big move. Please visit the <u>TTC Careers</u> page to apply.



INSIGHT VACATIONS The Art of Travelling in Style

Travel Specials

WELCOME to Travel Specials, *Travel Daily*'s Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Up to 30% off Antarctica and the Arctic cruises on the Ponant fleet is being offered by **Chimu Adventures**. For details see chimuadventures.com.

A collection of last minute Easter breaks are available at **Oaks Hotels & Resorts** across Australia. Book three nights or more for stays between 23 Mar-o8 Apr, and receive up to 30% off - **CLICK HERE**.

APT has released a range of offers including a "Companion Fly Free" deal on select itineraries and departures in its new Canada & Alaska Pre-Release 2019 program. Call 1300 196 420.

Easter and autumn deals are on offer at **Metro Hotels & Apartments** Australian properties, including a "Show Family Escape" for stays at Metro Hotel Tower Mill in Brisbane, from \$159 per night - **CLICK HERE**.

Stays of two or more nights at the new **AVANI+ Luang Prabang** in Laos will receive extra perks, including a complimentary room upgrade, daily breakfast and 20% off dining. Prices start from \$240 per night. For more information, see www.minorhotels.com.

Arizona backs QF jv | B

THE proposed joint business agreement between American Airlines & Qantas on transPacific routes continues to gain strength with support now coming from a group of Arizona State Senators and Representatives.

Senators Steve Yarbrough, Karen Fann and John Kavanagh, along with Representatives Rebecca Rios and Mark A Cardenas urged the US Govt to "approve & grant antitrust immunity" to AA/QF.

Byron YHA opens

BYRON Bay YHA has reopened following a multi-million dollar makeover, with a new reception area and a building extension which doubles capacity.

The extension has expanded the property's capacity to 199 beds, across a mixture of multishare and private rooms, with all new rooms featuring ensuite bathrooms and air-conditioning.

Communal catering & lounge areas have been redeveloped.

Corporate International Consultant

Spencer Travel Surry Hills is looking for a full time experienced Corporate International Consultant.

You must have a minimum 8 years' experience as a corporate consultant in the Australian market, within the last 3 years.

Enjoy a varied portfolio of corporate clients and work with like-minded people who love to service their

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If we've served you well this year, may we have your vote?



Today's Technology Update is brought to you by Tramada Systems Pty. Ltd.

Insights from the latest European travel conferences



I recently attended Travel Technology Europe and the Business Travel Show in

London. These events run concurrently, and with a mix of booths, presentations, panels and workshops provide a fantastic opportunity to see new technologies and hear what is top of mind for corporate travel agencies in Europe. We met with a number of our partners such as Cornerstone, Magnatech and BookingBuilder, and talked to many potential partners about how their solutions might complement *tramada*[®].

Two themes clearly emerged at the Travel Technology Europe conference - the European General Data Protection Regulations (GDPR) coming into force in May 2018, and the New Distribution Capability (NDC).

GDPR has wide-ranging requirements for individuals' privacy and the protection of data, and introduces significant penalties for breaches. This is a global issue and at Tramada we have recently taken steps to ensure we comply with the updated Australian privacy laws that came into effect in February.

The challenge of NDC, on the other hand, is how travel businesses can access ancillary airline products without creating inefficiencies in businesses that already operate on extremely thin margins.

Both of these areas are evolving and will continue to be central to our strategy to ensure our clients remain at the leading edge of travel businesses globally.

Jo O'Brien, CEO, Tramada – your travel technology partner



Exodus for women

A RANGE of Female Only Departures has been released by Exodus Travels, billed as the largest collection of women-only trips in the adventure travel space. Led by an "inspirational female

guide", the 11 tours explore regions such as Persia, Myanmar, Costa Rica, Croatia, South Africa, French Riviera, Peru, Iran & China.

"At Exodus, diversity is at the heart of everything they do, and they are deeply passionate about empowering women through travel," Exodus Travels said.

"An essential part of this ethos is about supporting women globally through the power of tourism, whether that be female farmers in Tanzania or local women in the Himalayan Eco Cafes."

Contact Adventure World for info on the women-only tours.

Encore sales open

RESERVATIONS have opened for Norwegian Cruise Line's latest addition, *Norwegian Encore*.

NCL's fourth Breakaway-Plus class ship enters service late next year, cruising the Caribbean.

Accommodating up to 4,000 passengers, *Norwegian Encore* will operate round-trip every Sun to the Eastern Carribean, with her first sailing on 19 Nov 2019.

Norwegian Cruise Line president and ceo Andy Stuart said details of the ship's new features and amenities would be revealed in the next few months.

Encore's debut in Miami will coincide with the opening of NCL's new terminal at PortMiami.

Natural Renewal

THAILAND'S Chiva-Som health & wellness resort is offering a five-night package throughout Apr focused on blending the effects of meditation, personal training, acupuncture & stress release therapy.

The Natural Renewal retreat is priced at \$6,130ppts, but can also be extended to seven-, 10- and 14-nights - for more details on the package, call 1300 857 037.



QR Kids Club rejig

QATAR Airways has taken steps to further enhance its familyfriendly facilities by launching a new flying group for children called Oryx Kids Club.

Little club members of the **one**world carrier will receive special in-flight meals, plush toys, and the ability to earn frequent flyer points.

Kids aged 2-11 are eligible.

Friday 23rd March 2018

AVANI Sukhumvit

AVANI Hotels & Resorts has announced it will open the 382room AVANI Sukhumvit Bangkok towards the end of the year.

The hotel will be the third to open for the brand in Bangkok and will be situated along the city's busiest thoroughfare in the up-and-coming On Nut and Phra Khanong neighbourhoods & only 30 mins from the airport (BKK).



Business Development Manager - SA

Would you like to join Australia's most awarded tour and cruise company and become part of the ongoing success of the APT Travel Group - now celebrating our 90th year. We are currently seeking a Business Development Manager for South Australia to join our National Sales Team.

Our BDM's generally come with some travel industry experience. Regardless of your background you have a burning passion for sales and relationship building. Experience in a B2B role will stand you in good stead when working with your customers, and when you represent the business at trade fares and events. Naturally, sales reporting, planning and market analysis will be second nature to you.

Product Manager - Kimberley and Outback Wilderness Adventures - VIC

Imagine the thrill of a 4WD tour or the serenity of a Kimberley cruise being part of your life every day? It could become a reality if you're our new Product Manager! APT's Kimberley and Outback Wilderness Adventures program consistently delivers unforgettable experiences in one of the most remote areas of Australia, from fully escorted 4WD touring to our Kimberley cruises and our unique wilderness lodges, we continue to set the benchmark in remote excellence.

You might already be a seasoned Product manager in travel or maybe our industry is your next career destination. Either way, your product development, commercial negotiation, sales savviness and people leadership skills will be essential in this exciting role.

To learn more about this exciting opportunity with APT Travel Group and to apply please check out our careers page: http://www.aptouring.com.au/about-us/careers

services and support. Please click here to vote for us

Dear agents and industry partners, thank you for nominating Finnair again. We trust you continue to be happy with our

Best International Airline Off-line



Congratulations to our BDMs Toni Kosmarikas and Karli Koutrouvelis for being nominated in the category Best Sales Executive Industry Supplier



Airocheck takes govt role

AUSTRALIAN fare auditing firm Airocheck has been chosen to provide services to the Australian Federal Government under its whole-of-government travel arrangements program.

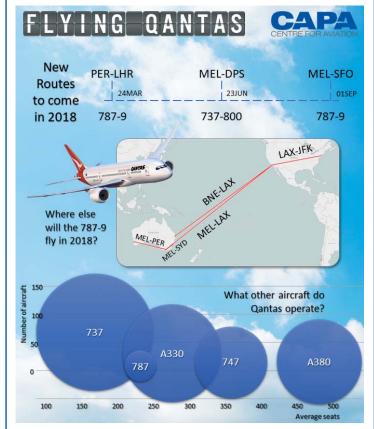
The agreement allows the government to take advantage of Airocheck's auditing system in which invoiced TMC data is compared to base airline settlement data, with any discrepancies checked for possible arbitrary mark-ups in the fare quotation process.

"Our mission at Airocheck is to ensure transparency and good practice by TMCs in the fare levels offered to clients, and that fares are not arbitrarily increased," said the company's joint ceo and cofounder Tony O'Connor.

Airocheck also provides services to TMCs, auditing for good fare quotation practice and providing "FairFare" accreditation.

CAPA CAPA Insights

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



AS WE wait with bated breath for the inaugural Qantas 787-9 commercial service from Australia to Europe (London Heathrow) tomorrow, let's take a look at what other new routes are coming out this year and where you may be able to ride in a Qantas 787-9 if you can't make it to London.

Qantas will receive four more 787-9s between Jul and Nov 2018, opening a number of routes from the east coast of Australia to the United States. The modern aircraft will make up 6% of the Qantas fleet by the time all eight are in service in Nov 2018.

CORPORATE UPDATE Magellan's corporate focus



MAGELLAN Travel's corporate members converged in Melbourne this week for the group's second Corporate Forum in which they explored opportunities presented by their preferred partners.

The forum kicked off with a welcome event hosted by key partner Qantas, which also provided a chance for attendees to enjoy the Melbourne nightlife.

The following day involved presentations from partners including Qantas, Singapore Airlines, Virgin Australia, Serko, Uniglobe, Hertz and AccorHotels.

Accor also hosted the group for lunch on the 35th floor of the Sofitel Melbourne.

Pictured at the forum are Magellan commercial & operations mgr David Stafford, Spencer Travel director Penny Spencer, Maxims Travel director Chris Goddard & Complete Travel Services director Alison Lee.

Bleisure blooming

CORPORATE clients are increasingly combining business and leisure when they travel, according to an Egencia survey of 9,000 customers across North America, Asia Pacific and Europe.

It found that while "bleisure" travel is on the rise, employer perceptions, destinations and proximity to a weekend all play a role in deciding whether to add leisure travel to a business trip.

Seventy-four percent of North American business travellers were planning a "bleisure" trip in the next six months, compared to 87% in Asia and 68% in Europe, Egencia said.



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Please email your CV through to Andrew Want andreww@edentravel.com.au



LH, EW MUC boost

LUFTHANSA has increased its commitment to Munich's new summer timetable, offering 219 more weekly domestic departures than the 2017 period.

The airline will station five of its A380s at MUC to cater for an international growth, with daily flights to Hong Kong, Beijing and LA to be offered, as well as the addition of three new weekly flights to Chicago, bringing total flights on that route to 10.

LH subsidiary Eurowings will also boost capacity by adding 20 weekly flights to Palma de Mallorca and 100 extra domestic weekly departures to Dusseldorf, Hamburg, Dortmund and more.

SOL's contribution

Friday 23rd March 2018

LUXURY retreat Southern

Ocean Lodge will mark 10 years of operation on South Australia's Kangaroo Island, giving cause for the accommodation provider to promote its contribution to South Australia's tourism sector.

Southern Ocean Lodge says that over the last 10 years it has welcomed more than 37,000 guests to stay from 40 different countries, citing 200 of those visitors as returning to stay on more than 10 occasions.

Kangaroo Island remains a major money-spinner for SA, bringing in \$137m in visitor spend for 2017, with expectations to generate \$168m by 2020.

THANK YOU FOR NOMINATING US IN THE 2018 AFTA AWARDS

We are delighted to receive nominations for: Category 18: **Best Domestic Airline**

Category 19: **Best Airline International** Online Category 32: **Best Sales Executive**

Industry Supplier Kirstie Myers

Thank you for your ongoing support and good luck to fellow nominees.







WIN YOUR DREAM EUROPEAN HOLIDAY

This month, *Travel Daily* together with Lufthansa Group and Singapore Airlines, are giving agents the chance to win a holiday to Europe.

You and a friend will fly Economy Class to Singapore with Singapore Airlines and then onto Europe with a Lufthansa Group carrier (Lufthansa / Swiss International Air Lines / Austrian Airlines).

To win, have the most correct answers to the questions throughout the month, and the most creative response to the last question. Send your answers to **lufthansa@traveldaily.com.au**

Q17. Fill in the blank with the correct aircraft type: The A380, B777 and ______ operate on the Joint Venture Routes between Singapore and Germany/Switzerland.

Image: Singapore Airlines A350-900WXB

Isa Rodeo building

THE 60th anniversary of the Mount Isa Mines Rotary Rodeo will see a colourful cast of Aussie characters perform at the event including rock icon Jimmy Barnes, muso-turned-reality TV star Shannon Noll and former country music king James Blundell.

The four-day event will run 9-12 Aug and is expected to attract 15,000 people & generate \$573m for Queensland's economy.

LUX* unveiling

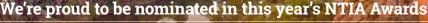
LUX* Grand Gaube in Mauritius has reopened to the public after undergoing a refurb designed by British interior designer Kelly Hoppen and Mauritian architect Jean-Francois Adam.

Terms and conditions apply

The hotel was updated to reflect a more contemporary Indian Ocean living feel & treats guests to an "eclectic, retro-chic" style.

The hotel has 86 rooms and 89 suites and villas with ocean views.

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We'd love you to vote for us in Category 24: Best Tour Operator/Domestic

VOTE NOW >

Travel Daily

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t 1300 799 220





www.afta.com.au/events/ntia/nominations-and-voting

Corporate Travel Consultant - Temp to Perm

Sydney, Circa \$30ph, Ref: 3328SO9

This is a fantastic opportunity to work with a large Global business to arrange their world-wide travel and you can either work from their office or you can base yourself in the CBD in the TMC offices. It is a VIP client in the engineering space and they have numerous exciting projects that you will be working on to book their travel. You will have an exceptional customer service manner and your attention to detail will be exceptional and you will be joining a great working culture.

For more information please call Sasha on (02) 9119 8744 or click APPLY now.

Events & Groups Travel Consultant

Sydney, \$60-\$65k + Super DOE, Ref: 3304PE1

This fantastic boutique Event Management Company is looking for an experienced travel coordinator to join their friendly Events team, you will come from either a corporate travel, groups or events background & have knowledge of GDS systems to be successful in this role, So if you have strong communication skills, thrive working in a busy environment & have an exceptional eye for detail & are looking for something a little different in the travel space then this opportunity is for you!

For more information please call Paul on (02) 9119 8744 or click APPLY now.

Product Coordinator

Melbourne, \$50k + Super, Ref: 3332HC1

Well-suited position for an experienced Product Coordinator to be a part of a growing company with a fun & fast paced working environment. You will have experience working in product previously but also have a good understanding of land/air components as you will be required to package together FIT travel products. This is a very rewarding position as the end result of your work will be used by the Reservation staff to sell. \$50k + Super on offer as well as on the job training.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Travel Specialist Japan

Brisbane, Competitive Salary Package, Ref: 2021AW1

Are you someone that has lived, worked or frequently visited Japan? Do you have a passion for Japan and the desire to help others discover new cultures? This is a specialist sales position, where you will be responsible for designing and selling Japan holiday packages. Promoting our products and services, both to direct customers and travel agents, you will also participate in general office and administration duties. If you have the passion for all things Japanese, then this is the role for you!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

We are delighted to be nominated again for the NTIA Awards 2018. If you enjoy working with us we would greatly appreciate your support



Leisure Travel Superstar

Sydney, \$50-\$55k + Uncapped Commission, Ref: 8989AJ01

An exciting and lucrative position has just opened up for an experienced consultant looking for a change while being rewarded for their performance. Based in the CBD, you can look forward to servicing high end clientele with high levels of enquiry. An experienced and talented retail consultant hungry for success will flourish in this environment. Ideally searching for a strong and successful consultant that can hit the ground running. Feel free to contact me for a chat for more information!

For more information please call Antony on (02) 9119 8744 or click APPLY now.

Online Cruise Consultant

Melbourne, OTE \$60k, Ref: 3188HC1

There is a great opportunity on offer to further your experience within the Travel Industry and specialise in Cruise. Step away from face to face consulting with this Online Travel Consultant position with a leading travel company in central Melbourne. If sales is your forte and you enjoy working in a busy opportunity to utilise your cruise travel experience, mentor colleagues around you and continue in your career development then this role is the one for you.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Marketing Manager

Melbourne, Up to \$120k, Ref: 3108HC1

This is an integral part of the company's future development and also success in the Australian market. We need a leader in marketing and communications for this growing company! You will develop and manage marketing communications channels that grow locally sourced enquiry in the AU market. This is a hands on position - responsible for newsletter production, social media channels, PR and SEO objectives in AUS. Extensive leadership and marketing experience is essential.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Groups Travel Consultant

Gold Coast, \$45 - \$50k + Super + Commission, Ref: 1249CGA1

Are you looking for a new and rewarding role within the travel? Are you confident consulting across all platforms which include phone, walk-ins & emails? Do you have impeccable customer service skills and strive to beat KPI's? This well-established independent luxury travel agency is seeking an experienced consultant (min. 4 years) who is ready to hit the ground running. No two days are the same, bring your passion and high end touch. Having worked in a faced paced environment is essential.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

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