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Want your career search handled confidentially? Call the experts!

**\*NEW\* DON'T MISS THIS ONE!**

**MARKETING MANAGER**

**MELBOURNE – UP TO \$120K PLUS SUPER**

This company has a rare opportunity to join their marketing team. You will be responsible for all marketing strategy & implementation, running end to end campaigns, measurement of results & working closely with key stakeholders on strategy & branding to deliver product to market. Proven track record in running successful campaigns across all channels including digital required. Top salary on offer. Call for more information.

**\*NEW\* ARE YOU A DYNAMIC LEADER?**

**GENERAL MANAGER**

**MELBOURNE – \$110K-\$120K + SUPER + BONUS**

We are looking for an experienced General Manager or Hotel Manager for a beautiful property in Lorne. You will be responsible for overseeing all aspects of the property, lead a capable management team, and focus on customer service, budgeting & forecasting & delivering results. Previous experience in a similar role. Great salary plus super plus bonus. Good career progression plus a great team environment. Apply today!

**\*NEW\* DELIVER EXCEPTIONAL SERVICE**

**RESERVATIONS MANAGER**

**BRISBANE – DOE UP TO \$70K + SUPER**

A great new opportunity to join this unique & expanding hotel brand as Reservations Manager. Work as part of the wider Revenue team you will work closely with the General Manager to maximise their position in the market through strategy and driving revenue through all channels. Previous Reservations experience in a senior role essential along with strong communication, organisation & problem solving skills. Great salary on offer plus career progression.

**\*NEW\* GROW YOUR CAREER!**

**CORPORATE SALES MANAGER**

**SYDNEY – ATTRACTIVE \$\$\$ DOE**

Join this Travel Management Company in Sydney where you will be responsible for your region with a lot of potential to win new business. My client is looking for an experienced Business Development Manager who has come from a TMC with a strong track record in building a pipeline & bringing in new business. This company offers a great salary package DOE. If you have a desire to succeed & a track record in corporate sales we want to hear from you.

**ARE YOU A DYNAMIC LEADER?**

**DIRECTOR OF SALES & MARKETING**

**SUNSHINE COAST – UP TO \$110K + SUPER**

This international hotel chain is now looking for an innovative Director of Sales to join their team. You will be responsible for leading the sales & marketing team, developing strong relationships with key decision makers, design & implement strategies across all markets & forecasting & budgeting. Current experience as DOS within hotels essential along with proven results in sales & marketing. Great package + benefits on offer.

**\*NEW\* LEAD THE TEAM**

**RESERVATIONS SALES MANAGER**

**MELBOURNE – \$100K PKG**

Turn the key and open the door to success when you join this travel company. Managing a team of reservations and support consultants you'll know the secrets of driving and motivating staff members to reach their full potential and sales targets. Stepping into this rare management opportunity your previous leadership experience, wholesale travel knowledge & experience in setting targets will set you apart from the pack. Top \$\$ & bonuses on offer.

**CORPORATE SALES ROLE**

**BUSINESS DEVELOPMENT MANAGER**

**BRISBANE – \$\$ DOE + BONUS**

Exciting time to join this expanding hotel group as a Corporate BDM. Working as part of the sales team you will be responsible for managing the corporate market, building relationships and a pipeline to bring in new business across the portfolio of hotels. Previous experience in a similar role required with strong presentation, negotiating and contracting skills. Great salary plus bonus on offer for the successful candidate.

**UNIQUE OPPORTUNITY TO GROW YOUR CAREER**

**SENIOR BUSINESS DEVELOPMENT MANAGER**

**SYD – BIG BASE \$100K PLUS BIG BONUSES**

Join this unique travel company in Sydney, you will be responsible for the growth in corporate area, whilst overseeing the operational duties, a strong track record in sales within a TMC and good leadership qualities are the core skills required for this role. Career growth is huge for the right candidate, salary is flexible dependent on the person with a great commission scheme.

**AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM**

[executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

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