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HLO acquires Asia Escape

HELLOWORLD Travel Limited says its purchase of a 60% stake in Perth-based Asia Escape Holidays (*TD* breaking news) will give it the ability to offer a greater “mid-haul all-inclusive package range”.

CEO Andrew Burnes said the acquisition was an “excellent strategic fit to Helloworld Travel’s existing wholesale businesses and provides the group with a trade focused brand that has the expertise and speed to market to compete in the growing package and impulse buying market for travel throughout the Asia Pacific region”.

Asia Escape Holidays offers product in 16 destinations across Asia, the Indian Ocean and the Pacific, and will continue to be run by managing director Mason Adams, who retains a 40% stake.

Adams said the investment by

HLO was a “significant milestone for Asia Escape, and being a part of the Helloworld Travel Group will provide the business with fantastic opportunities to continue to build our business”.

Helloworld is paying \$2.88 million for 60% of the company, along with an option to move to 100% ownership in four years.

Asia Escape Holidays was previously part of an unsuccessful reverse listing on the Australian stock exchange through defunct mining firm Red Gum Resources (*TD* 15 Feb 2015) alongside Holiday Planet and Motive Travel.

According to the Asia Escape Holidays website, the company currently has more than 40 staff.

Today's issue of *TD*

Travel Daily today has nine pages of news and photos, plus full pages from:

- Albatross Tours
- AA Appointments jobs
- Tourism WA

West comes to East

WESTERN Australia is ramping up its travel industry engagement with an East Coast roadshow this month taking in Brisbane, Sydney and Melbourne.

More than 35 WA suppliers are participating, with attendees able to win “extraordinary WA prizes” as well as a place on an upcoming famil - see the **last page** for info.



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New editor for TD!

JASMINE O'Donoghue has been appointed as the new editor of *Travel Daily*, with the publication's long-time leader Guy Dundas leaving tomorrow to take up a new opportunity after more than a decade in the role.

O'Donoghue has been with the Business Publishing Group, *TD's* parent company, since 2015, and is the current editor of sister title *Cruise Weekly* as well as writing across other publications within the group including *travelBulletin* and *Business Events News*.

Dundas joined *Travel Daily* in 2007 and has made a strong contribution to the brand's domination of the Australian travel industry news sector, breaking many exclusive stories and building strong relationships with key stakeholders.

TD owners Bruce and Jenny Piper thanked him for his loyal service and wished him all the best for the future.

More appointments on [page 7](#).

Regional marketing collateral

TOURISM Australia and Austrade have today released a range of collateral which aims to showcase investment opportunities in Australia's regional tourism destinations.

The new tools provide a snapshot of key information such as visitation, airport infrastructure, accommodation and the investment landscape in eight destinations - one for each state or territory.

The Whitsundays, Katherine, Margaret River, Kangaroo Island, East Coast Tasmania, Canberra, the Great Ocean Road and the Snowy Mountains all feature, as an indication of the opportunity for tourism across the country.

Steve Ciobo, Minister for Trade, Tourism and Investment, said "Australia remains an attractive destination for tourism investment.

"Our economy has outperformed its peers for

more than two decades, and is in its 27th year of consecutive economic growth," he said.

Ciobo noted that Australia is the world's 10th largest international tourism market, as well as leading the globe for visitor spend per trip according to the UN World Tourism Organization.

He said international visitors are seeking world-class nature and wildlife experiences, food and wine, and aquatic and coastal activities, "all of which are abundant in regional Australia".

See tourisminvestment.com.au.

QF PER near miss

THE Australian Transport Safety Bureau is investigating a runway incursion at Perth Airport on 28 Apr, which resulted in a rejected takeoff by another aircraft.

Both planes were Qantas Boeing 737s, with one entering the runway as the other had commenced its take-off roll.

ACCC approves Brisbane port pact

THE Australian Competition and Consumer Commission this morning granted authorisation for an agreement between the Port of Brisbane and Carnival Australia for the development of a new \$158m cruise terminal.

The deal will see Carnival pay a fixed annual amount to the Port for 15 years, in return for preferential berthing rights which give Carnival first pick of 100 days at the terminal each year, up to a maximum of four days a week.

The ACCC's Roger Featherston said the Commission recognised the deal helped underwrite the projected investment by the Port.

"Brisbane has no dedicated 'mega' cruise ship terminal, and the construction of this terminal is expected to increase tourism and deliver a real benefit to the community," he said.

More in today's *Cruise Weekly* - free at cruiseweekly.com.au.

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Sydney rates keep rising

THERE is no end in sight to the current strong occupancy rates for Sydney hotels, with heavy ongoing demand likely to keep prices high despite the launch of several new properties.

According to Bryan Merzeo from

Deloitte Access Economics, prices are being forecast to rise 6% annually for the next three years while the current year-round 90% average occupancy rate will be flat because "there's nowhere to go".

Merzeo gave an overview of the current Australia hotel building boom earlier this week at the btTB/GBTA corporate travel conference, noting that the situation is different in Melbourne where more than 2,000 additional rooms will come online in 2019.

There's a pipeline of 43 new properties, with 3,000 more rooms in 2020 meaning room rates in the Vic capital won't grow.

Perth is also a "hot and oversupplied" market, he said, with a 23% growth in room capacity in 2018/19, while Brisbane is also resetting to adapt to the post mining construction boom with 13% more rooms.

Tourism fraud charge

THE former head of the New Orleans Multicultural Tourism Network has surrendered to police after an arrest warrant was issued over allegations of fraud.

Tonnette Rice has been accused of writing cheques to herself from the agency worth over \$70,000, with court documents claiming she used the money for her "personal benefit".

She resigned more than a year ago, around the time an official investigation into the agency's spending kicked off.

The Network was publicly funded to the tune of \$500,000.



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Exposure DU DMC

ASIAN travel specialists ASIA DMC has appointed Exposure Downunder to represent them in the Australian market.

Destinations represented include Cambodia, Laos, Myanmar, Thailand, and Vietnam, with an emphasis on off-the-beaten-track style packages.

Exposure Downunder's focus will be educating agents on Asia DMC's products, including famils running in early 2019.

Ormina into Puglia

A NEW seven-day Puglia City Break package has been introduced by Ormina Tours.

Highlights of the southern Italy tour includes stays in Matera, Lecce and Trulli, as well lunch at the Leone De Castris Winery, cooking traditional orecchiette, and an Apulian style lunch at a beach in Monopol.

Prices start at \$2,575ppts - for more information, [CLICK HERE](#).



Window Seat

THOSE wacky chefs in Dubai have done it again, with the launch of a new \$100 24-carat "golden burger" at the glitzy Maison Rouge eatery at the Conrad Hotel.

However the glittering meal (**pictured** below) is actually surprisingly affordable, with the eatery saying it's so big that it is made to share.

Two large patties, salad, cheese and the chef's 'secret burger sauce' are served on a homemade red velvet bun frosted with edible gold.



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CT adopts new tools

TRAMADA Systems advises The CT Connections Travel Group has now implemented a range of extra modules incl Calypso & Onyx integration, GDS App and Offline Booking Automation, *tramada* connect BI and Credit Card Enhanced Data feeds.

AAA lauds GST crackdown

THE Australian Accommodation Association (AAA) has welcomed the Federal Government's move to introduce the GST on offshore online travel agencies (**TD** yest).

"We welcome the first step the Turnbull Government has taken to force offshore online travel agencies to pay their fair share of tax in Australia," said AAA chief executive officer Richard Munro.

"Expedia...and Booking.com command almost 85% of online accommodation bookings in Australia, yet they employ very few people in Australia and pay virtually no tax.

"It's high time that these wrecking balls of Australia's accom industry start paying their way instead of robbing hard-working local accommodation businesses," Munro added.

The AAA flagged plans to lobby the Australian Competition and Consumer Commission (ACCC) to ensure that foreign online travel

sites don't respond by hiking up commissions.

While praising the GST stance, Munro added, "the last thing we want is for these foreign giants to ramp up their commissions even more, meaning Australian accommodation businesses simply end up paying online travel agencies even more".

MEANWHILE, Luxury Escapes has applauded the Federal Govt's proposed GST crackdown.

"The Govt deserves enormous credit for finally creating more of a level playing field that ensures the same GST treatment, regardless of whether it's booked through an Australian owned & based company like Luxury Escapes or a foreign company like Expedia," ceo Adam Schwab said

Schwab encouraged the gov't to continue to take on these foreign-based tax avoiders who pay little or no income tax in Australia...to shift profits offshore".

Icelandair to DUS

ICELANDAIR will add a fifth route to Germany in Oct with the launch of services from Reykjavik (Keflavik Int'l) to Dusseldorf.

Boeing 737 MAX 8 aircraft will operate the route four times a week, joining existing FI services to FRA, TXL, MUC and HAM.

Wendy Wu Tours.

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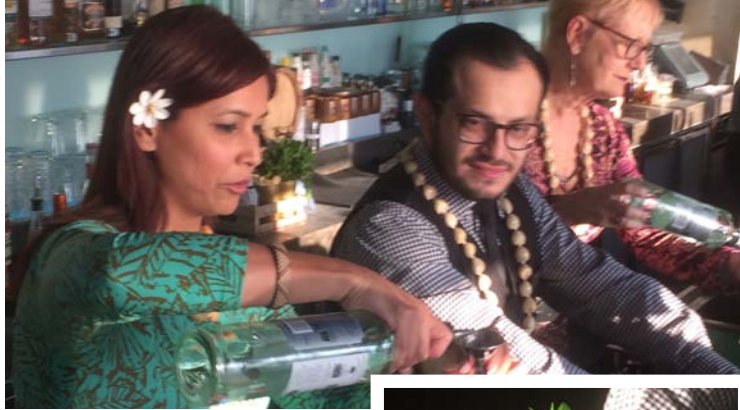


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HTO shakes off volcano warning



HAWAII Tourism Oceania (HTO) treated partners from the Hawaiian islands and members of the trade press to some cocktail making in Sydney yesterday to reaffirm the message that Hawaii is "business as usual" despite some recent volcanic eruptions.

The only area currently affected by the Kilauea volcano is a remote area on the island of Hawaii's east side, with HTO keen to assure the Aussie market that there is no reason to alter their travel plans to Hawaii.

"Obviously we would never jeopardise the safety of our visitors," said sales manager for Island of Hawai'i Visitors Bureau Teresa Cosgrove.

"If there is gas being blown in from certain directions then we would definitely close that area...



but the volcano is on a very small part of a very big island.

"The only thing that would adversely affect tourism is misinformation," Cosgrove said.

Air and hotel services in Hawaii are operating as normal & air quality on the island of Hawai'i remains "largely unchanged" according to an Island of Hawai'i Visitors Bureau statement.

Pictured: O'ahu Visitors Bureau's Karishma Chowfin prepares a fresh beverage - inset: the signature Mai Tai cocktail.

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State Manager NSW/ACT Branded and Associate Networks

Due to movement and growth in our Helloworld Travel Retail Network portfolio we have an exciting opportunity available for an experienced and self-motivated State Manager NSW/ACT.

Located in North Sydney, you will play a key role in:

- maximising both individual Franchisee and Franchise Company profitability;
- provide direction to the Helloworld Travel network;
- supports both individual Franchisee and Franchise Company and is accountable for driving results in their state or region;
- offer Business Manager support to their portfolio by acting as a small business mentor;

In addition, the State Manager will be responsible for managing a team of Business Managers and ensuring they are reaching their targets. For more information click [here](#).

If this role sounds like you, please send your resume to careers@helloworld.com.au by 5 June 2018.

Peugeot Europe Mid-Year Sale



- 7 free days*
 - 50% off delivery & collection fees*
 - 3 free days for past Peugeot customers*
- Sale ENDS, 31 May 2018

DriveAway Holidays

Art Fair at the OPT

SYDNEY has secured the two day National Indigenous NAIDOC Art Fair, which will be held at the Overseas Passenger Terminal from 30 Jun to 01 Jul.

The event provides a platform for remote indigenous art centres and artists to promote and sell their work in Sydney.

10,000 visitors attended the inaugural one-day event last year.

NSW Minister for Aboriginal Affairs Sarah Mitchell said this year's Art Fair "will provide an opportunity for thousands more to experience Aboriginal art & help reinforce NSW's reputation as a State with a strong, vibrant & diverse Indigenous culture".

Minister for Tourism & Major Events Adam Marshall added that NSW "has cemented its position as the most popular state for international visitors to experience Aboriginal tourism".

EW adds DUS/BKK

EUROWINGS will launch a new long-haul service between Dusseldorf in Germany and Bangkok, overnight announcing two weekly flights to the Thai capital starting 28 Oct.

Park MGM opens

LAS Vegas hotel Monte Carlo has opened its doors as Park MGM for the first time as part of a rebranding collaboration between Sydel Group and MGM Resorts International.

The 3,000 room Park MGM will be joined before the end of year by a Las Vegas version of New York's NoMad, a standalone 292-room hotel that will occupy the top four floors in Park MGM.

Geelong outcry

THE Victorian State Government has chastised the Federal Government for failing to deliver funding for the Geelong City Deal in its latest Federal Budget.

The Andrews Labor Government allocated \$153.2 million for the Geelong City Deal in its budget handed down last week.

"This is a slap in the face to our whole region by the Turnbull Government," said Victorian Minister for Tourism and Major Events John Eren.

The Geelong development plan would see a new convention centre, and significant investment in the Shipwreck Coast Master Plan (**TD Fri**).

Business Development Manager Victoria

DriveAway Holidays is looking for an established Melbourne based BDM to represent our company to existing travel agencies, as well as grow and develop new business opportunities in both Melbourne and regional areas of Victoria.

We require a BDM that has a clear understanding of the Travel Industry and is looking for a permanent full time role.

- Minimum 3 years BDM or travel industry experience with established industry relationships
- Self-motivated with the ability to work autonomously
- A highly dedicated & motivated individual with excellent presentation
- Excellent verbal and written communication skills
- Own reliable vehicle
- Excellent package, industry tools & training will be provided for the successful candidate

If you are an experienced, enthusiastic BDM looking for that next step in your career representing Australia and New Zealand's self-drive specialists, apply now!

Please forward a cover letter and resume to HRSydney@driveaway.com.au by **Friday 18 May 2018**.

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Disney performance

THE Walt Disney Company's parks and resorts division has helped drive strong second-quarter results, delivering a 13% increase in revenue over the same period last year.

Parks and resorts revenue reached almost US\$4.9 billion in the three months to 31 Mar, contributing to overall group revenues of US\$14.5 billion, up 9% on the same period last year.

iVenture Stockholm

TRAVELLERS to Stockholm can now visit 24 different tourist attractions via the new cash-free, unlimited access iVenture Card.

The pass, which is available for one, two, three, five, or seven-days, must be used across consecutive days, and includes access to Hop-On Hop-Off bus tours, the Vasa Museum and the family-friendly Cosmonova.

Prices start at \$90, **CLICK HERE** for more information.

QF/CI c'share nod

THE Int'l Air Services Commission has given the green light for Qantas to codeshare with China Airlines on flights between Australia and New Zealand.

The determination enables Qantas to carry China Airlines' CI designator code on trans-Tasman flights, without limits on passenger numbers or cargo.

The Commission noted that no submissions from third-parties were received.

Discover Parra site

LOCAL leisure and tourism vendors in Sydney's Parramatta area are invited to feature their services on the revamped destination website Discover Parramatta.

Driven by the Australian Tourism Data Warehouse, the portal offers visitors access to information on local cafes, restaurants, accom & leisure activities in Parramatta.

See discoverparramatta.com.

DREAM Cruises treated its trade partners and media to a lavish event in Sydney yesterday as a sign of the company's appreciation of their support.

The adventure started with a scenic ride on the "Dream Cruises Express" - a branded Hillsbus currently operating on certain suburban routes.

The bus then pulled up at Sails on Lavender Bay, where the group caught up with the "Dream Team" over lunch.

Dream Cruises is working to build up its presence in the local market as part of an ambition to bring a Global class vessel to Australia in 2021.

The line currently has two Global class ships on order with shipyard MV Werften, for delivery late 2020 and 2021.

At 204,000 tonnes, the Global class would be larger than the 168,666-tonne *Ovation of the Seas*, which currently holds the title for the largest cruise ship to

ever sail in Australian waters.

Genting Cruise Lines' svp international sales, Michael Goh told **TD** the plan for the class was to have a six-month operation in North Asia followed by another six months in Asia Pacific.

"Australia has been identified as one of the places that we wanted to come," he said.

Goh said Dream was aiming to bring the class down under in 2021, so firm deployment plans would have to be ready by 2019.

Kakadu flash camp

CELEBRATING its third year, 'Flash Camp @ Kakadu' returns to Cooida Camping Ground from 16 Jun to 16 Sep.

The bespoke double and twin bell tent accommodation provides tourists with a glamping experience in the middle of Kakadu National Park, & includes communal bathroom amenities, a restaurant and a pool.

Prices start at \$140 per night.

SENIOR PRODUCT DEVELOPMENT MANAGER

Do you have a passion for product, the ability to engage, motivate and inspire a team of product professionals and an innovative and creative flair?

If this sounds like you, an exciting opportunity awaits as Senior Product Development Manager in Helloworld Travel Limited's Wholesale Product Department.

Based in Melbourne and reporting to the General Manager Wholesale Product, you will be responsible for providing direction and inspiration to the Product Development Team to create and deliver an innovative and competitive product offering for our Wholesale brands.

You will work closely with our Destination & Procurement, Tactical Procurement, Advertising & Promotions and Brochure Production teams to develop and deliver compelling campaign product and contribute to the delivery of our wholesale brochure range. You will also manage your own destination portfolio.

To be considered for the position, it is essential you have previous experience in a similar role within the travel industry (preferably with a Wholesaler), proven experience in leading a team, sound knowledge of Australian and international destinations, attention to detail and a creative flair.

To apply please send your CV and cover letter to careers@helloworld.com.au. Applications will close at 5pm AEST on 17/5/2018. Only successful applicants will be contacted.



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Only short listed candidates will be contacted.





WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Air Canada's Vice President of Global Sales **Duncan Bureau** has been announced as the new President of the carrier's low-cost offshot **Air Canada Rouge**. He has served at Air Canada since 2014 and was previously at Malaysia Airlines.

Spicers Retreats has created a new role overseeing its five Qld properties, with **Andrea Martin** taking the role of Qld Group Operations Manager. She was previously Spicers Hidden Vale General Manager and will be replaced by **Stephen McAteer**. **Bobbie Murphy** has returned to Spicers as GM of Spicers Clovelly Estate, replacing McAteer.

Booking Holdings has appointed **John W Brown** as Chief Executive Officer of **Agoda**, the company's Asia-based digital travel business, effective 01 Jun. Brown has served as Agoda's Chief Operating Officer since 2014 and was previously Chief Product Officer.

The Philippines Government has chosen former agriculture undersecretary **Bernadette Romulo-Puyat** to serve as the country's new Tourism Secretary, replacing Wanda Tulfo Teo who has resigned.

Lonely Planet ceo **Daniel Houghton** is leaving the company to take on an unnamed role elsewhere, *The Australian* reports. His departure comes five years after parent company NC2 Media purchased the travel brand from the BBC.

Chris Branagan has been appointed director of technology for the **Hotelbeds Group**, following its integration with Tourico Holidays and GTA. Branagan was previously technology chief for GTA.

Pacific Resort Hotel Group has promoted **Ani Thompson** to the role of Regional General Manager, in addition to her ongoing role as General Resort Manager of Pacific Resort Rarotonga.

Adam Armstrong has been chosen to head **Silversea Cruises'** operations locally as Managing Director Australia & New Zealand, taking up the role in Aug after 10 years at Royal Caribbean.

TSV \$10m upgrade

A \$10 million upgrade at Townsville Airport has been completed, increasing its capacity through an expanded and resurfaced apron.

"The 18,000m² of apron expansion will deliver space for two parking bays for the largest aircraft currently operating at Townsville Airport and is expected to provide up to 33% more capacity at peak times," said Queensland Minister for State Development Cameron Dick.

TSV experienced passenger growth of 14% in Mar, its 10th consecutive month of growth.

KLM809 incident

KLM was forced to divert a flight to Phuket and cancel onward services yesterday after a passenger's mobile phone overheated and created smoke in the cabin.

Flight KL809 from Amsterdam to Kuala Lumpur landed safely and the aircraft was later cleared to resume service, however crew rest requirements meant the aircraft was delayed 18 hours.

Passengers were accommodated in hotels and an onward flight to Jakarta was cancelled.

Centric additions

HYATT has opened two new Centric properties in South America - the 166-room Hyatt Centric Las Condes Santiago in Chile and the 254-room Hyatt Centric San Isidro Lima in Peru.

The pair are the first Centric-branded properties in each country and join more than 40 Hyatt properties in Sth America.

DC arrivals growth

WASHINGTON DC welcomed 20.8 million domestic visitors last year, a 4.2% increase on 2016.

Destination DC said the result represented the US capital's eighth consecutive year of record arrivals, and brought a total visitor spend of US\$7.5 billion.



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Flights to Mykonos start 30 May 2018.

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Athens	from AUD	1,055	6,145
Mykonos	from AUD	1,205	6,315
Thessaloniki	from AUD	1,075	6,315



GOING PLACES TOGETHER

* Book by 15 May 2018. Fares quoted above are for departures from Perth. Athens and Thessaloniki Economy Class fares are valid for departures between 27 September 2018 - 30 November 2018 and 13 January - 31 March 2019. Mykonos Economy Class fares are valid for departures between 1 - 26 September 2018. All Business Class fares are valid for departures between 10 May 2018 - 31 March 2019. Other sale fares are available from Melbourne, Sydney, Adelaide, and Canberra. Fares may vary due to currency fluctuations. Seasonal surcharges, weekend surcharges, and other blackout periods may apply. For all other terms and conditions, please review at time of booking. Mykonos flights start 30 May 2018 and are seasonal.

Heritage Maldives

SRI Lankan enterprise Spence Hotels is set to open its first overseas Heritage property on Aarah Island, Raa Atoll Maldives in the winter of 2018.

The resort will include 26 luxury duplex ocean suites, 56 sunset ocean villas and 68 land villas.

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Idaho joins co-op

ROCKY Mountain International, the multi-state tourism office for Montana, North Dakota, South Dakota and Wyoming, has welcomed the Idaho Division of Tourism Development into its local tourism cooperative.

The partnership aims to drive incremental awareness and tourism to the area while showcasing the five-state region to the international traveller.

The new brand name will be announced in Denver on 18 May.

Tianjin LHR launch

A **NEW** direct flight from London Heathrow to Xi'an, China has launched, as carrier Tianjin Airlines continues to ride on the steady economic growth and tourism between the UK & China.

An Airbus 330 aircraft will take passengers to London twice weekly on Mon and Fri, and will carry up to 260 on board.

Tianjin Airlines offers services to China from Melbourne & Sydney.

Vegas strike looms

MEMBERS of the Culinary and Bartenders Union working on The Strip and Downtown Las Vegas will convene in their thousands at the University of Nevada on 22 May in order to hold a strike vote.

Contracts of more than 55,000 union workers will expire on 01 Jun, with employees set to air their grievances if a strike occurs.

Tourists are encouraged to avoid the Uni while voting takes place.



HELLOWORLD

Travel has pulled out the big guns for its annual Helloworld Business Summit, with most of the company's senior executives attending a welcome reception last night in Adelaide.

The rooftop bar at 2KW in the SA capital was the venue for the event where the company's head of corporate, associate and affiliate networks David Padman welcomed delegates.

He's **pictured** above centre with,



from left: Peter Prowse, group gm of global sales & business systems; Michael Burnett, chief financial officer; John Constable, group gm retail & commercial; and Simonn McKearney, HLO group gm for New Zealand.

Inset is executive director Cinzia



Burnes with Steve Brady, Qantas Holidays national sales manager and Nicole Chapman, The Cruise Team.

And at **left** are Hawaiian Airlines' Andrew Best; Brett Dann from Hunter Travel Group; & Stu Milne of Qantas.

More pics from Helloworld at [facebook.com/traveldaily](https://www.facebook.com/traveldaily).



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Thursday 10th May 2018

Free Quito mini-stay

TEMPO Holidays is offering a free pre-cruise stopover in Quito when booking a four- or six-night *Santa Cruz II, Isabela II* or *La Pinta* Galapagos Islands cruise.

Valued at \$900, the three-day mini stopover includes two nights' accom in a four-star hotel, return private transfers and a city tour.

The offer is available for new bookings made before 30 May on select 2018 departures.

Cruise prices start from \$4,795 per person twin share for the five-day *MY Isabela II* Southern Galapagos cruise which visits the Charles Darwin Research Station, Floreana and San Cristobal.

Hertz free wi-fi

HERTZ Europe has introduced free mobile wi-fi for qualifying car rentals at more than 200 depots across the continent as the car rental giant marks its centenary.

The complimentary 4G internet connection is provided via the Hertz Connect portable device & is offered at select locations in Belgium, France, Germany, Italy, the Netherlands, Spain & the UK.

To access the offer, guests need to book their vehicle online for a maximum of 28 days as a Hertz Gold Plus Rewards member and spend a minimum of US\$250 (approximately \$335) - for more details, [CLICK HERE](#).

BNE, Air NZ, EZE show & go



MORE than 100 travel agents registered for Brisbane Airport Corporation's second travel agent "show and go" event held earlier this week at the airport.

BAC's initiative is aimed at building closer ties between the airline, agents and the facility.

The Queensland gateway partnered with Air New Zealand to offer two agents a chance to win flights with the carrier to Buenos Aires, via Auckland.

Winners also received an Intrepid Travel four-day holiday that includes Tango dancing lessons, Malbec wine tasting and a local Argentinian barbeque.

One of the winning agents was Kaylee Mills from Flight Centre Stafford, who is **pictured** with Jim

Parashos, head of aviation BNE; Tim Swan, regional manager Qld, Air NZ and Oliver Philpot, int'l aviation marketing manager, BNE.

U, TRM challenge

U BY Uniworld is teaming up with one-time Bachelor Australia contestant Tim Robards to offer a European cruise as the grand prize of his latest challenge.

Run over 10 weeks, The Robards Method (TRM) Twosome Challenge is open for couples, friends and siblings, with the goal to transform physically & mentally.

The winning duo will be awarded a Rolling on the Rhine cruise from Amsterdam to Frankfurt on *The A*, including flights - details [HERE](#).



Travel Daily TIME Scholarship

WIN A SCHOLARSHIP
VALUED AT OVER \$2,000

This month, *Travel Daily* is providing one reader with a scholarship opportunity through the Travel Industry Mentor Experience.

If you have a heavy respect for learning, self-development and are not shy of being challenged then we want to pair you up with a mentor through TIME.

If you've got what it takes, apply [HERE](#) and *Travel Daily* could be awarding you with a \$2,000 scholarship.

Further details about TIME can be viewed [HERE](#) or email TIME@traveldaily.com.au




Do you have a flair for B2B journalism?

Journalist –
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The Business Publishing Group is seeking an experienced journalist to contribute to our leading news publications spanning travel, cruise, events and pharmacy. Your track record in daily news reporting will be exemplary, as will your capacity to write to deadlines and collaborate in a small team environment.

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3 WEEKS LEFT



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You will receive one entry for each passenger booked. The winner will be drawn at random on 5 June and will be notified by email. Good luck!

For full terms and conditions please visit albatrosstours.com.au/agent-competition

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PRODUCT/TRAINING MANAGER
MELBOURNE – GREAT PKG ON OFFER

This is a newly created role based in Melbourne that will see you product training a team of res consultants overseas. Concentrating on Asia, Canada/Alaska, Africa and Europe, Cruise knowledge also highly sought after. Ideally you will be a product manager who has worked across multiple destinations with a passion for training, Please note you will need to travel overseas for a 2-4 week period initially and then as the role requires.

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MARKETING MANAGER
MELBOURNE – UP TO \$120K PLUS SUPER

This company has a rare opportunity to join their marketing team. You will be responsible for all marketing strategy & implementation, running end to end campaigns, measurement of results & working closely with key stakeholders on strategy & branding to deliver product to market. Proven track record in running successful campaigns across all channels including digital required. Top salary on offer. Call for more information.

PASSIONATE ABOUT PRODUCT

PRODUCT MANAGER
BRISBANE – UP TO \$94K PKG

Are you experienced in developing relationships & have strong negotiation skills? We are looking for experienced Product Managers to be responsible for the delivery of the product plan along with the negotiation of rates, contract management & ensuring all targets are achieved. Educate agents & build relationships with internal/external stakeholders. Strong analytical, negotiation & time management skills required.

GLOBAL ROLE

OPERATIONS MANAGER -MICE
SYDNEY- PACKAGE OVER \$100K

Amazing role on offer to an experienced Meetings and Events manager looking for their next step. You will be leading a two teams totaling 9 people and growing. People Management is the key for this role, we are looking for a strong people leader who is ready to take these teams forward. MICE experience is also essential, great salary, benefits and a flexible work environment ie work from home is on offer.

NEW UNIQUE HR ROLE

HUMAN RESOURCES ADVISOR
TASMANIA - \$70K + Accom.

We are looking for a HR professional to work in this beautiful Cradle Mountain location. Duties will include providing advice & support to dept. heads & staff, drive initiatives, performance management, manage workers comp amongst other HR tasks. Salary plus accommodation on offer. HR experience required, hospitality background preferred, along with strong communication & organizational skills. If you have a can do attitude we want to hear from you!

LEAD THE TEAM

RESERVATIONS SALES MANAGER
MELBOURNE – \$100K PLUS

Turn the key and open the door to success when you join this travel company. Managing a team of reservations and support consultants you'll know the secrets of driving and motivating staff members to reach their full potential and sales targets. Stepping into this rare management opportunity your previous leadership experience, wholesale travel knowledge & experience in setting targets will set you apart from the pack. Top \$\$ & bonuses on offer.

GLOBAL ROLE

CORPORATE ACCOUNT MANAGER
SYDNEY- STRONG SALARY PACKAGE

As a global Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

INSPIRE YOUR TEAM

GENERAL MANAGERS
MELBOURNE/PERTH – \$100K-\$120K + SUPER + BONUS
We are looking for experienced General Managers or Hotel Managers for a number of properties in Melbourne & Perth. You will be responsible for overseeing all aspects of the property, lead a capable management team, and focus on customer service, budgeting & forecasting & delivering results. Previous experience in a similar role. Great salary plus super plus bonus. Good career progression plus a great team environment. Apply today!

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