

## Jupiter ascending

VIKING Cruises has floated out its sixth ocean ship, *Viking Jupiter*, which is scheduled for delivery in early 2019.

*Jupiter's* arrival will make Viking Cruises the "largest small ship ocean cruise line in the industry".

## NZ faces tourism impact

NEW Zealand's tourism industry has issued a call to confront the impact of growing international visitation as the country attempts to address community concerns.

At the TRENZ travel industry exhibition in Dunedin this week, Tourism Industry Aotearoa (TIA) chief executive Chris Roberts said there needed to be a greater focus on sustainability, infrastructure investment and high-value visitors.

"The tourism industry is booming and delivering huge benefits to communities across New Zealand," Roberts said.

"But rapid growth has its challenges in terms of things like congestion and pressure on infrastructure," he said.

"Then there are the reputational issues – a small number of badly behaving freedom campers can colour the public's overall perception of visitors."

Roberts said new thinking was needed so the industry could "operate smarter and more

sustainably" so that New Zealand could benefit as much as possible "with our environment and our way of life enhanced by the hosting of visitors".

Roberts pointed out that 60% of New Zealand's total tourism spend came from domestic travellers, and that int'l visitation was not high by global standards.

"New Zealand's ratio of annual arrivals to population is 0.8 to 1," he said.

"In Ireland, it's 2 to 1, Croatia 3.3 to 1, and in Iceland, it's more than six times our ratio, at 5.1 arrivals for every resident."

Roberts said tolerance of tourism had to be self-determined by every destination.

"The New Zealand tourism industry must be committed to addressing the issues raised by New Zealanders - it's a responsibility we all share."

He said TIA would lead the charge through initiatives like its Tourism Sustainability Commitment launched last year and the Tourism 2025 Growth Framework, in addition to "tourism telling its stories better".

## Vale Michael Tonkin

THE travel industry is this week mourning the untimely death of Michael Tonkin



from Eastern Europe Travel/Russian Travel Centre, who had been the company's "energetic director of sales and marketing" since 2004.

Tonkin's stellar 30-year industry career also included founding UK & Europe Travel and later Britain & Europe Online.

His funeral will be held Mon 14 May at 11am at the Great Northern Garden of Remembrance at 31 Tallowood Drive, Deception Bay Qld 4508 with a reception afterwards to celebrate his life.

## Symphony godfamily

ROYAL Caribbean International's new ship, *Symphony of the Seas*, will be the first vessel of a global cruise line to have a godfamily.

Actors and RCI fans Carlos and Alexa PenaVega and their seven-month-old son Ocean have taken on the title and will be taking part in the ship's formal naming ceremony in Miami in Nov.

*Symphony* is the world's largest cruise ship and is currently homeported in Barcelona.

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## Marvel last chance

THE next week provides the last chance to take advantage of preview pricing in TravelMarvel's 2019 Canada & Alaska program.

Preview offers are on sale up until 17 May and include the Highlights of the Rockies and Alaska Cruise itinerary, available with a fly free offer.

See **page nine** for details.

## Today's issue of TD

*Travel Daily* today has eight pages of news, a photo page for **Viking Cruises** plus full pages from:

- TravelMarvel
- Travel Trade Recruitment
- Tourism WA

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## US\$1.1b profit for Emirates Group

**THE** Emirates Group recorded a US\$1.1b profit in 2017/18, with the company's newly released annual report confirming Emirates Airline carried a record 58.5 million passengers.

The profit was up 67% on the prior year, with Australia a key driver of revenue, and sales in East Asia and Australasia up 12%.

Overall revenue jumped 8% to US\$27.9 billion, with ceo Sheikh Ahmed bin Saeed Al Maktoum saying business conditions remained tough.

The year included major aircraft orders, with a US\$15.1 billion deal for 40 Boeing 787-10s and \$16b for 36 extra Airbus A380s.

## Garuda \$99+ to Bali

**BREAKAWAY** Travelclub is offering industry rates from \$99 plus taxes for return Economy class flights from Perth to Bali with Garuda Indonesia.

Economy fares from Sydney and Melbourne lead in at \$199 & Business from \$999 plus taxes.

Taxes are approx \$282-\$368pp - call 1300 380 747.

## Kolkata consulate

**THE** Australian Government will open a new consulate in Kolkata, India more than 30 years after the previous presence closed.

The move boosts the number of Australian diplomatic posts in India to four, with existing offices in New Delhi, Mumbai and Chennai.

## Qantas \$5b regional lift

**QANTAS** has released figures showing its operations created a \$5 billion economic boost for Australian regional economies & helped support over 40,000 jobs.

A study by Deloitte Access Economics shows the Qantas Group last year made more than \$800 million in direct contribution to regional areas and a further \$700 million in indirect contributions to suppliers in areas like transport support, professional services and retail.

It says the carrier sustained more than 1,000 direct jobs in roles like pilots and cabin crew, and supported a further 5,000 in the supply chain - such as travel agents and support staff.

The study calculates that Qantas facilitated almost \$4 billion in tourism spending in regional Australia, supporting an additional 36,000 jobs.

"Qantas was founded in outback Queensland almost one

hundred years ago, and since then we've been partnering with small and big businesses right across regional Australia," said QantasLink ceo John Gissing.

**MEANWHILE** Qantas today announced the next step in a process to choose a regional location for its new Pilot Academy.

The airline has called for submissions from state and local governments to find a regional centre with a suitable airfield, access to uncongested airspace and the infrastructure to support and accommodate 100-500 student pilots.

## Trivago takes Happy

**GERMAN** travel technology company Trivago has acquired travel start-up TripHappy.

The US-based start-up uses artificial intelligence tech to highlight relevant location and neighbourhood information during online hotel searches.

Trivago's purchase is designed to harness its ability to deliver better traveller search experiences and follows the previous purchase of AI start-up tripl in Sep 2017.

"We are always looking for innovative ways to solve the hotel search problem," said Trivago's head of corporate development Elie Matta.

## WA hits the road

**THE** "Just Another Day in WA" roadshow is about to hit the east coast, featuring 37 West Australian products.

Events will be held in Sydney on 22 May, Brisbane on 23 May and Melbourne on 24 May, offering attendees a chance to win a famil to discover Perth's recent transformation and other WA holiday prizes.

For more details and registration, see **page 11**.

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## SYDNEY ✈️ HONG KONG

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Flights commence 2 July 2018.



## Topdeck ups Nth America

TOPDECK is planning to increase capacity to Canada and the USA in its 2019/2020 program after its latest Youth Traveller Survey showed both markets now make up two of the top three sought-after destinations for youth travellers globally.

"The USA has pushed up the ranking to second and Canada is actually a new entry to the top five which is really interesting," said Topdeck regional manager Asia Pacific Ben Ittensohn.

In response, the youth travel specialist is set to feature two new North American trips including a 10-day Pacific Northwest tour and an 11-day BBQ & Blues package.

Popular staples have also been earmarked for expansion to keep pace with recent growth.

"Our most popular trip to the US and Canada last year was our Canadian Rockies trip which was

sold out across all departures... so we've put up more capacity on that program for next year with plans to grow the Canada market outside of this for the 2020/21 program," Ittensohn said.

Topdeck's survey also found that young Aussie travellers want more multi-destination tours, listing "ticking off all the bucket list destinations" as their most important travel priority.

"In the USA for example the bucket list includes places like Las Vegas, New York, Chicago and Miami," Ittensohn said.

The new 10-day Pacific Northwest tour kicks off 10 Jun 2019 and is priced from \$1,989 per person, while the 11-day BBQ & Blues package commences 16 Apr 2019 & starts from \$2,809pp.

Full details for Topdeck's latest itineraries will launch in the next couple of weeks with earlybird discounts set to be included.

## OL BSP membership

SAMOA Airways (OL) has become a member of the Billing and Settlement Plan (BSP) for Australia, enabling BSP participating travel agents using Amadeus to directly process e-tickets using OL's 162 code.

The airline believes becoming an active member of BSP will enable it to better target Australian agents.

"Empowering the travel trade is a strategic objective of the airline and this latest development will significantly support those efforts," said chief executive Tupuivao Seiuli Alvin Tuala.

To celebrate becoming a member, Samoa Airways is currently offering retail agents across Australia and New Zealand a 5% base commission on GDS bookings ticketed to 30 Jun 2018.

MEANWHILE OL's integration with Travelport and Sabre is expected to be operational from this month or Jun at the latest.



## Window Seat

GLOBETROTTERS concerned about the air quality of the cities they visit can now breathe easy after a new app launched that equates air pollution with cigarettes smoked.

"Shoot! I Smoke" on iOS or "Sh\*t I Smoke" on Android was created after experts warned that living in big cities with high pollution is comparable to cigarette smoking.

In Beijing for example, the app says breathing the air is equivalent to smoking more than six cigarettes per day.

This is a handy app, no ifs or butts about it!



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## Italy & Greece Leading Fams



**THE** Leading Hotels of the World (LHW) has hosted two of its six Leading Famils for 2018, with the trips traversing Italy and the Greek Islands.

The Leading Famils program was designed to educate luxury travel agents in the LHW collection, while showcasing the destinations the hotels are found. LHW's associate manager,

grps Renee Fowler and sales & marketing coordinator Christina Mason led one famil through Venice, Milan, Lake Como and Florence, while director for Australia/NZ Craig Adamson escorted another group around Mykonos, Santorini and Crete.

Adamson said the Leading Fams have been "key to our success in growing out travel trade business over the last few years".

LHW's remaining famils for 2018 will visit Southern Italy, South America, Western Europe & USA.

**Pictured** at Villa d'Este in Lake Como on the Italy fam from left are: Michelle Hansen, Aurora Travel; Jodi Jankelowitz, Rose Bay Travel; Jeremy Ferguson, Travelmanagers Australia; Ginine Schulberg, FBI Travel; Renee Fowler, Gregory Bradelle, Villa d'Este; Christina Mason, LHW and Janette Dvash, Allure Travel.

## LATAM 1Q rev up

**ONEWORLD'S** LATAM Airlines Group achieved a 3% increase in revenue passenger kilometres of 39.3 million for the first quarter of 2018 compared to the same period last year.

The figure was driven by a 3.6% boost on LATAM's int'l operation.

Passenger loads across its total operation were up 2.7% during the quarter, with international numbers soaring 4.2%.



**More flights, more often from 16 June.**

Daily to Port Vila ex Sydney.  
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[airvanuatu.com/agents](http://airvanuatu.com/agents)



Uncover Canada's Sunshine Coast in the May issue of *travelBulletin*.

**CLICK to read**  
**travelBulletin**

## NT marketing push

**TOURISM** NT and Tourism Australia will unveil the Northern Territory's draft marketing direction for 2018/19 to local tour operators during events to be held later this month.

Presentations will be conducted in Alice Springs, Darwin and Katherine from 15 to 17 May.

NT Acting Minister for Tourism & Culture Eva Lawler said "We want to strengthen connections, communication, coordination and planning across the sector".

"With the presentation from Tourism Australia in Darwin, this will be an opportunity to find out more about their strategic objectives and global market strategy as well as latest news and int'l insights," Lawler said.

## IHG events reward

**MEETING** planners have the chance to double their IHG Rewards Club points by booking a meeting at a participating hotel in Australia, New Zealand and Papua New Guinea by 15 Jun.

The offer applies to meetings held between now and 30 Sep at InterContinental, Crowne Plaza, Holiday Inn and Holiday Inn Express hotels and resorts.

## JU extras on GDS

**TRAVELPORT-CONNECTED** agents can now issue Electronic Miscellaneous Documents (EMDs) for various ancillary services on Air Serbia's prime flights.

The new services include automated pricing to a standard bag up to 23kgs or an extra-large bag up to 32kgs, unaccompanied minors, priority boarding, pre-reserved seat assignment & more.

The service is available to agents using Galileo, Worldspan & Apollo.

Call Aviation Online for further details on 1300 722 499.

## Eclipse solar eclipse

**SYDNEY-BASED** Eclipse Travel has developed an itinerary that will take in the solar eclipse on 04 Dec 2021, the path of which lies near the South Orkney Islands.

The cruise includes a 21-day voyage to Antarctica on the scientific research ship *Akademik Ioffe*, along with explorations of Falkland Islands & South Georgia.

Capacity on *Akademik Ioffe* will be limited to less than 100 pax.

It departs on 23 Nov 2021 from Ushuaia and is priced from US\$16,795pp triple share, and US\$19,195pp twin share.

More at [eclipsetravel.com.au](http://eclipsetravel.com.au).

## For sale Travel Agency South East Queensland

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Easy accessibility and plenty of passing traffic boasting an excellent turnover of \$2m+ per annum with plenty of room for growth with this region's rapid growing rate. New businesses and families are moving into the area with a very strong population growth, especially in the Over 65s demographics (13% growth). Recent research also confirms that 2016 was a strong year for the travel industry, and this will continue through 2017 and beyond. Millennials were responsible for much of this growth and make up a large proportion of this region's demographic.

For further information,

Contact Keith Sim, Travel Accounting Specialist  
[keithsim@travelbookkeeper.com.au](mailto:keithsim@travelbookkeeper.com.au) Ph: 0431 532 140



## Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

A farewell package is available at the **Solar Springs Health Retreat** before the NSW Southern Highlands property closes for a transformation on 29 Jul. A two-night mid-week stay starts from \$6,400pts and includes a 15% discount - call 1800 044 944.

Save up to 50% on off selected Galapagos Island Cruises with **Chimu Adventures** - call 1300 873 981.

**Tangalooma Island Resort**, Queensland, is running its biggest sale of 2018, with up to 41% off stays. Sale ends 13 May and is valid for travel until 30 Aug. Visit [www.tangalooma.com/onsale](http://www.tangalooma.com/onsale).

Stay for two nights and pay for one at Western Australia's **Berkeley River Lodge**. Prices for a two-night stay start at \$2,799. For more details, head to [berkeleyriverlodge.com.au](http://berkeleyriverlodge.com.au).

**Tahiti Travel Connection** is offering a wide range of deals featuring savings of up to \$5,500 per couple. Book by 04 Jun for travel through to 31 Mar 2019. See [www.tahititravel.com.au](http://www.tahititravel.com.au).

### Best of El Questro

**WESTERN** Australia's El Questro resort has created a five-day package designed to showcase the best of the Kimberley region.

The Experience the Best of El Questro package includes two nights at Emma Gorge and three at The Station, as well as a 30-minute scenic helicopter flight, a Buddy's Point 4WD tour, a Bush Culture and Nature Tour, two hours of horseback riding and a picnic by a waterhole.

The package is on sale to 24 Sep, for travel until 30 May and between 06 Aug and 29 Sep.

### Accor food scheme

**ACCORHOTELS** has launched a scheme allowing its hotels to sell surplus food to locals at discounted prices via an app.

In conjunction with Too Good To Go, Accor has enlisted 25 of its UK properties to take part in the initiative, covering cities including London, Birmingham, Liverpool, Manchester and Edinburgh.

It follows a successful partnership between Accor and Too Good To Go since Sep 2016 in other European countries which has so far saved over 32,000 meals from going to waste.



### Fares and Ticketing Gurus Wanted

Are you looking for the next move in your travel career?

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**Only successful applicants will be contacted.**

## HLO's Ayers and graces



**DELEGATES** at the Helloworld Business Summit in Adelaide had a chance to celebrate amid some of the city's best bluestone heritage when they dined at Ayers House this week.

Attendees were treated to a lavish evening in one of the SA capital's grandest old mansions, the former home of five-times premier Sir Henry Ayers.

**Pictured** are (back row) Andrew Want, Cinzia Burnes, Bob Spellman & Sam Hay, with (front row) Kevin Headings, Georgina Byrt, Trevor Wogan, Andrew Burnes, Kathryn Sari & Kurt Sari.

### Carnival Cuba 19/20

**CARNIVAL** Cruise Line has expanded its Cuba program in 2019-20, adding another 23 sailings to Havana.

The cruises range from three to five days and will be operated by five ships - *Carnival Sunshine* from Charleston, *Carnival Triumph* from Fort Lauderdale, *Carnival Paradise* from Tampa and *Carnival Victory* and *Carnival Sensation* from Miami.

The 3,002-passenger *Carnival Sunshine* will become the largest cruise ship to ever call at Havana.

### A&K wildlife mission

**ABERCROMBIE** & Kent has signed the Buenos Aires Declaration in a bid to fight the illegal trade of wildlife.

The luxury specialist becomes the first to commit to the declaration, which was launched recently at the Global Summit of The World Travel and Tourism Council in Argentina.

"It is our duty to educate travellers about the threat facing some of the world's most treasured species – the African elephant, Bengal tiger and the rhino to name a few – and to do everything we can in the fight to end the evil practices that threaten these species," said A&K Australia's managing director, Sujata Raman.

The company's philanthropic arm is currently involved in 30 projects worldwide to improve lives where A&K guests travel.

### KLM to CGK T3

**KLM** Royal Dutch Airlines will move its operations to Terminal 3 at Jakarta's Soekarno-Hatta Airport Terminal 3 from 15 May, allowing easier connections to flights within Indonesia.

DISCOVER *Los Angeles*

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## FCM launches AI chatbot

**FLIGHT** Centre Travel Group has launched its "Sam" artificial intelligence-powered chatbot in Australia, with the technology developed by the company's Europe innovation lab.

Sam is now available for clients of FCM Travel Solutions and Campus Travel, with other Flight Centre brands including Stage and Screen and Corporate Traveller to roll it out later this year.

The system works to assist corporate travellers interactively, giving messages that are "intuitive, helpful and include practical information and advice that is based on context, relevance and a traveller's

personal preferences," according to FCTG corporate division executive mgr, James Kavanagh.

He said as well as fulfilling normal travel management functions, Sam could track a traveller's location, providing real-time traffic and flight information along with interactive city guides, weather updates & gate changes.

"Sam will even give you information about what carousel your luggage is on, and allows you to book an Uber ride within the app," Kavanagh said.

FCM already has travellers from more than 80 national and multi-national companies using Sam across the USA and UK.

## Business travel accolades

**THE** 2018 btTB-GBTA travel management award winners were announced earlier this week in Sydney, coinciding with the business and corporate travel association's two-day conference.

Taking out the award for Travel Partner of the Year was AirPlus International, while the top honour for Travel Program of the Year went to the Queensland University of Technology.

Announcing the award winners, Nigel Wardropper, managing director for btTB, said the "winners demonstrated a substantial contribution to their organisations through program changes and innovations and

new processes or enhancements that have increased the value of travel management within their organisation".

The awards are independently judged through a series of submissions marked against key criteria on a scoring sheet.

**Pictured** is Michael McCormick, the executive director of the GBTA, presenting the award to Danielle Jones from AirPlus.

Jones was recently appointed AirPlus International country manager - Australia, taking over from David Newington who has moved into a regional role for AirPlus in the Asia Pacific region.



## Airocheck approval

**AUSTRALIAN** airfare auditing firm Airocheck has awarded its fare fair certification to TMC Globe Trotter following an extensive audit.

The certification process is designed to highlight best practice among TMCs ensuring there is no systematic marking up of airfares through a process that checks base IATA settlement data and compares this to TMC booking data to highlight discrepancies.

"There's been a fair bit of discussion in the market about fare levels coming out of some TMCs," said Airocheck co-founder and ceo Tony O'Connor.

"It's not the case that most TMCs mark-up fares but some clearly do," he said.

Airocheck operates in Australia, America and Hong Kong with plans to expand the service into other markets.

## RoomIt tech chief

**CARLSON** Wagonlit Travel's hotel distribution division RoomIt by CWT has appointed Jack Staehler as its new chief technology officer.

Based in RoomIt's Chicago headquarters, he also joins CWT's product and technology team.

Staehler has held a number of technology roles with Candant Travel, Orbitz and Sears Holdings, and most recently with RR Donnelly, a global provider of marketing and business communication services.

**CAPA**  
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## CAPA Insights

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.

### MONTHLY ROUTE RECAP

2018  
MAY

868

New Routes 3.3% of all routes

#### Most New Routes

Nordwind	125
Frontier Airlines	78
Volotea	50
Japan Air Commuter	46
Germania	41

295

Domestic Routes

573

International Routes

231

Airlines 182 FSC / 49 LCC

117

Countries

#### Top 3 New Routes in South Pac

Broome - Singapore
Darwin - Shenzhen
Tahiti - San Francisco

#### New Airlines flying to South Pac



645

Cancelled Routes 2.6% of all routes in Apr-18

New Routes - May 2018



In this week's CAPA Insights, we once again delve into the growing aviation market around the world. In May-2018, 868 new routes will be launched, equating to an increase of 3.3% of all routes. A total of 117 countries across all regions will see new routes added.

American low cost carrier, Frontier Airlines, continues its vast expansion plans with an additional 78 routes launching. Other new additions include SilkAir's twice weekly Singapore-Broome charter service operating from 22 May to 04 Jun; Donghai Airlines' twice weekly Shenzhen-Darwin service; and French low-cost carrier French Bee's Paris Orly-San Francisco-Papeete service.



**AHOY** there Sailor!

**MORE** than 120 agents attended Viking's Vör training night in Adelaide on Wed night, where they learnt about Viking over a two-course meal & drinks.

Andrew Gill presided as MC and the entire trade team from Viking attended, along with managing director Australia and New Zealand, Michelle Black.

The agents had a fantastic night enjoying delicious food and drinks in a beautiful venue, Ayers House, while winning a range of exciting prizes.

Viking is holding more Vör nights in the following locations: Canberra on Wed 16 May, Gold Coast on Mon 21 May, and Hobart on Wed 20 Jun 2018.

Places can be reserved [HERE](#).



**VIKING** Vör agent night at Ayers House Adelaide.



**TEAM** Viking - Liz Sawers, Victoria Scobie, Keira Smith, Michelle Black, Tanjil Daffern, Alister Burn, Erin Kramer, & Kim Vaughan.



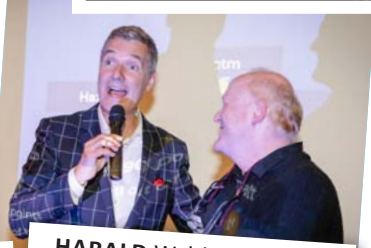
**ADELAIDE** agents enjoying the festivities of Viking Vör night.



**LISA** Clarke, Clarke & Turner Travel Associates with MC Andrew Gill thrilled at her prize win.



**THE** Holidays of Australia team.



**HARALD** Walther from Harald Walther Travel. Another lucky prize winner.



**MICHELLE** Black, managing director Viking Cruises Australia & New Zealand.



**ADELAIDE** agents at the first Viking Vör night of the year.



**AGENTS** discover the Viking difference in the new agent training manuals.



### AC transcon boost

**AIR** Canada has added capacity on key transcontinental routes in response to the strike vote mandate given by the pilots of its competitor WestJet.

The Star Alliance member said it would upgauge aircraft used on routes between Toronto and Vancouver, Calgary, Edmonton, Winnipeg, Montreal, Ottawa, Halifax and other popular medium-haul flights.

AC is capitalising on Westjet's current uncertainty, saying pax "can book Air Canada with confidence...we will continue adjusting capacity where possible to limit disruptions".

### IHG China focus

**INTERCONTINENTAL** Hotels Group this week revealed it has inked 10 new deals under seven of its brands, ranging from luxury to mid-scale, in Western China.

Additions incl InterContinental Chengdu Shawan, Crowne Plaza Mianyang High-Tech Zone and Hotel Indigo Jiuzhai in the Sichuan Province, HUALUXE Guiyang Financial City in southwestern China; Hotel Indigo Puzhehei, in the Yunnan Province, two EVEN Hotels - Chongqing Central Park and Xian High-Tech Zone, Holiday Inn & Suites Lanzhou Centre and two Holiday Inn Express hotels in Guilin and Meishan.

**GLOBUS** family of brands has kicked off its annual Supertour, this year travelling through Croatia and Slovenia.

Twenty top selling Australian consultants & their counterparts from New Zealand are on the tour which has explored the capital of Zagreb, Split (**pictured**), along with the Plitvice Lakes National Park - a forest reserve in central Croatia known for a chain of lakes that are joined by waterfalls.

Into nearby Slovenia, the agents took in the sights of Ljubljana & picturesque Lake Bled, Predjama Castle and the Postojna Caves.

Their trip has also included a visit to scenic Mostar in Bosnia

and Herzegovina where they posed for selfies beneath the iconic Old Bridge, shared in a Dalmatian cooking class and strolled through the local markets in Split, and saw some of the landscapes of Vrgorac made famous in *The Game of Thrones*.

Follow their travel movements using #gfobsupertour2018.

### CA adds CTU/LGW

**AIR** China has loaded flights into agent GDS for its new Chengdu-London Gatwick service.

The route will be operated on a thrice-weekly basis using Airbus A330-300 aircraft.

## Travel Daily TIME Scholarship

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This month, *Travel Daily* is providing one reader with a scholarship opportunity through the Travel Industry Mentor Experience.

If you have a heavy respect for learning, self-development and are not shy of being challenged then we want to pair you up with a mentor through TIME.

If you've got what it takes, apply **HERE** and *Travel Daily* could be awarding you with a \$2,000 scholarship.

Further details about TIME can be viewed **HERE** or email **TIME@traveldaily.com.au**



## Do you have a flair for B2B journalism?

Journalist –  
Macquarie Park, Sydney



The Business Publishing Group is seeking an experienced journalist to contribute to our leading news publications spanning travel, cruise, events and pharmacy. Your track record in daily news reporting will be exemplary, as will your capacity to write to deadlines and collaborate in a small team environment.

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- Conduct interviews in pursuit of unique story angles and exclusives

You will have a minimum of five years experience. Familiarity with inDesign would be an advantage. We offer an attractive salary package commensurate with experience.

If you have what we want please send your CV and cover letter, by 11 May 2018, to Christian Schweitzer at [jobs@traveldaily.com.au](mailto:jobs@traveldaily.com.au)



# CANADA & ALASKA

2019 PREVIEW – ENDING 17 MAY!

  
**NEW TOUR FOR  
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THE ROCKIES &  
ALASKA CRUISE**

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- ✓ Canadian Tour Director and Driver, tipping, transfers, port charges, entrance fees and many meals

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\*Conditions apply. SEE: [travelmarvel.com.au/specialdeals](http://travelmarvel.com.au/specialdeals) for full conditions. Prices are per person (pp), AUD, twin share and include port charges. Prices are correct as at 8 May 2018. Prices based on URVWVS17: 26 April 2019. Prices are inclusive of the \$400 pp Early Payment Discount. Prices are based on Ocean-View Staterooms on the Holland America Line cruises. The VIA Rail Journey on the URVWVS17 is optional and is not included in the advertised price. Enquire for details. OFFERS: Limited seats on set departures are available and are subject to availability. DEPOSITS: A first non-refundable deposit of \$1,000 pp is due within 7 days of booking. EARLY PAYMENT DISCOUNT: Applicable if tour is paid in full 10 months prior to departure. A \$400 pp discount is applicable on Canada & Alaska tours of 17 days or more. Australian Pacific Touring Pty Ltd. ABN 44 004 684 619. ATAS accreditation #A10825. TM4461



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### Fares & Ticketing / Admin | Adventure Travel

Sydney, to \$55k + Super DOE, Ref: 3393PE5

Are you looking for something a little different in the travel industry? If you have strong fares and ticketing skills join this well know travel Company and manage the flight bookings, changes, amendments along with completing daily administration duties. A young fun friendly environment awaits you and no day will be the same in this dual skilled role. Attention to detail is a must as you will be responsible for all air bookings from PNR creation until the guest returns home.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### Online Travel Consultant

Sydney, \$40-57k + Bonus, Ref: 1854SJ1

I'm looking for a travel industry professional who wants to step away from face to face sales & work for a leading online travel provider. You will be booking packages & tailor making international holidays as well as assisting with online bookings while always delivering excellent customer service. A fun & vibrant team in luxurious CBD offices & a real chance for career progression. A great base salary is on offer with lucrative commissions & the chance to work for an industry leader.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

### Product Manager – Europe

Melbourne, \$65k + Super, Ref: 3415HC1

My client is an established yet growing business that is seeking an experienced Travel Product Manager specialising in Europe! If you have a goal in mind, they are the type of business that will support you to get there! My client is looking for an experienced Product Manager in the travel or tourism industry with a strong background in Europe looking for a new challenge. If you have a goal in mind, they are the type of business that will support you to get there – Apply now!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Leisure Travel Consultant

Brisbane CBD, \$40-45k plus super + bonus, Ref: 1263CGA1

Do you have extensive travel industry experience and high standards in your customer service? Located in Brisbane's CBD, this travel sales focused role will be responsible for booking a wide range of products to satisfy repeat and new business needs. The ideal candidate will be proficient in using a GDS, good fares experience and have excellent worldwide destination knowledge. If you have great sales mentality and a true passion for the travel industry this could be the role for you.

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

### Operations Manager

Sydney, \$75-\$80k + 10% Bonus + Car, Ref: 4367AJ1

A rare and exciting role has just become available with a market leading Travel Service Provider looking for a customer focused, high performing manager with a background within the Travel Industry. You will be responsible for the overall management of the retail, financial and operational performance of this particular location. You will need to be confident, well presented and have strong managerial skills as you will be overseeing a team of approximately 60 (including casuals).

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

### Step into Corporate Travel!

Melbourne, OTE \$75k + Super, Ref: 3398JP1

Are you an experienced retail travel consultant looking to take the next step in your career and move into a corporate role? This is your chance. This agency is looking for someone who loves to work towards targets and thrives in a fast paced environment. You will be given a \$55K guarantee for your first six months whilst you're building your portfolio before you will go to your \$50K retainer with an uncapped commission structure – First year earnings of over \$75K. Combined with endless health and wellness benefits and travel opportunities this is not a role to miss. INTERVIEWING NOW!

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

### Wholesale Travel Consultant

Brisbane, Base + Uncapped Comms, Ref: 2020AW3

Joining one of the largest wholesale brands in travel you will have access to educational trips, a competitive salary package and uncapped commission! If you are an experienced travel consultant but prefer to work behind the scenes - then this wholesale role is for you! Dedicated to providing outstanding service and the best deals available, this role gives you the chance to expand your knowledge, gain further experience and fast track your career!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

### P/T Leisure Travel Consultant

Brisbane, Salary depending on Hrs, Ref: 3278SZ1

Due to expansion, this role has become available for an experienced Travel Consultant with a min of 4 years' experience wanting to work within an established retail store in a part time capacity. Our clients are flexible on the hours you work but ideally looking for 3 days per week. We are seeking someone GDS trained and can feel confident in looking after an existing 'hot' database of customers. You are not required to have your own clientele however, if you do – that is a bonus!

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.



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