



## Albatross inclusions

**ALBATROSS** Tours has outlined its extensive range of tour inclusions - from local dining experiences to free wi-fi on board coaches and in hotels.

The company is also highlighting its European Christmas, New Year and Winter Wonderland tours.

See **page 11** for details.

## Airport ID checks

**POLICE** will be given powers to check travellers for identification at Australian airports under new laws to combat terrorism.

Current laws only allow police to request ID when they have grounds to suspect crime.

Prime Minister Malcolm Turnbull yesterday outlined new security measures at Melbourne Airport after the government's announcement in the Federal Budget that it will provide \$294 million to Australia's air hubs.

Other measures will include additional luggage and pax scans.

## Thomas Cook to return

**THE** Thomas Cook brand will return to the Australian market after an 18-year absence, announcing plans to launch a new range of financial products from regional headquarters in Hobart.

The UK-based travel group will revive its local presence with Thomas Cook Money, offering products including travel insurance, foreign exchange and a pre-paid travel card.

The company is also planning to offer free global wi-fi as part of its insurance packages, which are underwritten by Allianz.

"Thomas Cook Money is

leveraging the company's extensive heritage in the global travel industry to deliver fairer, simpler and digitally-led products that look after holiday money for 365 days of the year, not just when you are on holidays," said the company's Asia Pacific md Mark Tarring.

"We're not a bank. We're a holiday company with a mission to help make holiday money easier to manage for everyone."

The company's return to Australia is part of an expansion of its financial services division, launched recently in the UK.

It says it also plans to use its Australian base as a springboard into other markets in the Asia Pacific region.

However the company does not plan to sell via Australian travel agencies, saying it will operate as a "digital first business", with potential to establish partnership deals in the future.

## APT Europe 2019

**APT** today released its complete 2019 Europe program, with new tours and river cruises and a series of "superdeals" involving fly free offers and air credits.

Travellers have until 30 Nov to take advantage of the offers, which include free flights or Business class fares from \$3,995 for all cruises of 14 nights or more in 2019.

The new range also offers travellers the chance to earn Qantas Frequent Flyer points under the operator's new loyalty deal (**TD Mon**).

New itineraries include a 15-day Imperial Europe river cruise, sailing during the festive season between Amsterdam and Vienna (from \$7,395ppts), and a Switzerland by Rail journey that connects with the Magnificent Europe river cruise for a 27-day holiday (from \$20,890ppts).

APT's ambassador, chef Luke Nguyen, will return to escort a Grand Bordeaux river cruise.

### Today's issue of TD

*Travel Daily* today has 10 pages of news, a photo page for **Savenio**, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Travel Partners

## Burnt out or fired up?

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## AccorHotels buys

**CHILEAN** hotel group Algeciras and AccorHotels have signed an agreement with Atton Hotels to acquire the company.

Atton operates 11 properties across Chile, Peru, Columbia & Florida, and will strengthen Accor's Latin presence.

## Asian visitation jumps

**JAPAN**, India and Vietnam have all experienced double digit growth in popularity from Aussie travellers in Mar 2018, according to data released by the Australian Bureau of Statistics (ABS).

Japan fared the best, scoring a 14% bump on the same period 12 months earlier, delivering 35,400 Aussie short-term visits.

India and Vietnam followed closely behind, with both experiencing an 11% increase to 35,800 and 28,700 visits respectively.

While the Indonesian market remained steady, it too posted some big numbers.

"Indonesia has long been a favourite destination for Australians, and more than 90,000 of us returned from short term trips to Indonesia in Mar," said ABS director of migration statistics Myles Burleigh.

Other market improvers for Mar 2018 included China (up 5%) and

## KIMBERLEY EXPEDITIONS

Aboard our new ship *Coral Adventurer*



> 10 NIGHT CRUISES  
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## Tvl Partners invite

**TRAVEL** Partners is on the hunt for "determined go getters", and is inviting the trade to join its network of mobile travel agents and member agencies.

For more information on the business, check out **page 13** of today's issue.

the United Kingdom (up 3%).

New Zealand retained its position as the most popular short-term outbound destination, posting 130,200 visitors.

Singapore performed the most poorly for the month, dropping by 6% on the Mar 2017 numbers, notching 34,200 Aussie visitors.

Overall short-term resident returns for Mar grew 1.7% on the previous corresponding period.

## Trans-Atlantic pact

**DELTA** Air Lines, Air France-KLM and Virgin Atlantic have signed definitive agreements that pave the way for their expanded trans-Atlantic joint venture (**TD** 28 Jul).

The deal sets out commercial and operational terms for the partnership, which on completion will involve AF-KL buying a 31% stake in Virgin Atlantic for £220 million from the Virgin group, which will retain a 20% share.

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## CMV debut cruises

**CRUISE & Maritime Voyages** (CMV) has announced details of inaugural cruises to be sailed by its new ship *Vasco da Gama* when it joins the fleet in 2019.

The vessel - currently operating as *Pacific Eden* for P&O Cruises Australia (**TD 08 Mar**) - will sail from Singapore to London and then London to Sydney ahead of its first Australian cruise season in late 2019, with bookings set to open tomorrow.

CMV is also offering travel agents a chance to win a five-night voyage as an incentive prize - **CLICK HERE** for details.

## AF/KL interim head

**AIR France-KLM** has appointed Anne-Marie Couderc as non-exec board chairperson to lead the airlines on an interim basis.

The move follows the resignation of ceo Jean-Marc Janailac amid the group's current industrial turmoil (**TD 07 May**).

## TSV backs PNG c'share

**TOWNSVILLE** Airport has urged a rethink on the regulation of flights to Papua New Guinea, aiming to support Air Niugini's current services from the Queensland city to Port Moresby.

Responding to the International Air Services Commission's (IASC) draft decision to reject a Qantas application for free-sale codeshare arrangements with Air Niugini (**TD 01 May**), Townsville Airport has asked that the TSV-POM pairing be treated separately from other routes to Papua New Guinea.

It argues the sector should be considered as "wholly different in structure and potential for competition", and that it does not consider Qantas or Virgin Australia to be in a position to offer their own services on the route in the foreseeable future.

Air Niugini launched twice-weekly TSV-POM services in Mar last year, with 80-seat Fokker 70s.

In a letter to the IASC, TSV says the service has already increased links between Papua New Guinea and Townsville, though it is in an introductory phase with load factors averaging 50%.

"With performance such as this, the notion of a free-sale codeshare being anti-competitive and blocking new entrants is questionable," it says, adding that a Qantas codeshare is needed to support the route's sustainability.

The airport is supported by Townsville Enterprise, the city's economic interest body, which has made a similar submission to the IASC.

**MEANWHILE**, Virgin Australia has applied to the IASC to renew approval for its PNG services, which it currently operates between BNE and POM.

It also asks to renew allocations to Indonesia, with the IASC inviting other applications for capacity on the routes by 29 May.



## Window Seat

**THE Travel Daily** team are all set for some binge-watching thanks to American Airlines.

AA, along with Discover Los Angeles, is sponsoring the 2018 American Essentials Film Festival which is running in Sydney, Canberra, Brisbane and Melbourne until 20 May (see [americanessentials.com.au](http://americanessentials.com.au)).

To celebrate, they've set us up with some excellent American junk food (**pictured**) including popcorn, Tootsie Rolls and of course some yummy Reese's peanut butter cups - sensational!



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## Expedia to drop Stayz brand

**THE** Australian-founded Stayz holiday accommodation brand is set to be phased out in the next few weeks in favour of Expedia's HomeAway global accommodation rental operation.

HomeAway purchased Stayz from Fairfax Media for \$220 million (**TD** 05 Dec 2013), and was in turn acquired by Expedia three years later (**TD** 06 Nov 2015).

Both brands have operated in parallel, but Expedia has confirmed it will unify the short-term holiday rental businesses under HomeAway, according to the *Australian Financial Review*.

HomeAway CEO John Kim said the move would help the operation compete with Airbnb - but there are no plans to introduce room-sharing where the host is present.

He said HomeAway had previously been happy to pursue its traditional market of whole-home listings in holiday locations

outside major cities.

"But the concept of home owners renting out their main residence while they leave town for the weekend has now become mainstream," he said.

Kim said the rebranding of Stayz to HomeAway would help Australian property owners capture more of the growing inbound tourism market.

### Argaman resigns

**TFE** Hotels CEO Rachel Argaman has announced her resignation, departing the company to take up a new opportunity outside the hotel and hospitality industry after more than a decade.

Argaman became CEO of the then Toga Hospitality group in 2007 and will step down at the end of Jul, with TFE chairman Allan Vidor to take an oversight role during the transition period until a replacement is appointed.



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## News Corp travel focus



**NEWS** Corporation hosted key travel clients at its annual "come together" event in Sydney last night, where the mainstream media powerhouse showcased a host of initiatives for 2019.

Travel is a key sector for News, with aspirations to amplify client content across its wide range of traditional & emerging platforms in the news, sport, premium, women's and food segments. For example, the "food"

ecosystem which includes *Taste* and *Delicious* will expand with the addition of 'delicious.travel' in Nov this year - providing access to the "4.7 million Australians who intend to go on a foodie holiday in the next 12 months," according to News Corp group sales director Holly Yates.

She's pictured above left with *Escape* editor Jana Frawley, Jane Moggridge from Viking Cruises and News Corp's Darren Sinclair.

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## Globus revamps its UK brands

**THE** Globus Family of Brands (GFOB) has announced the introduction of the Globus brand into the UK market, which will operate alongside Cosmos and Avalon Waterways - similar to the arrangement in Australia.

At the same time GFOB will discontinue its Archers Holiday brand in Britain, which launched in the 1990s as a direct-to-consumer business selling Cosmos product, but two years ago became trade-facing.

The company admitted it had received "minimal interest" in Archers from agents, saying "supporting and empowering our travel agent partners is one of our most important priorities".

From Jun 2018, the company will focus on Cosmos, Avalon Waterways and Globus in the UK market, "aligning our touring offering with other markets in the Globus Family of Brands".

## Agents missing out on motorbike pay

**KYLEE** Kay, Australian representative for Eaglerider Motorcycle Rentals and Tours, has urged travel consultants to raise the possibility of a motorbike rental add-on with every US enquiry from clients.

She said about 10% of Australian car drivers also held a bike license - meaning there is a motorcycle rider on average in one in every five twin share bookings to the United States.

"With Australians now travelling to over two states per visit and 70% repeat visitation, there are multiple city stops for inclusions on multiple trips," Kay added, estimating total potential commission revenue of \$2 million for the Australian industry.

Just as skiers tend to want to experience the snow whenever they can, motorcyclists are an "easy sell" for an add-on, she said - more info on 1300 329 912.

## Peugeot Europe Mid-Year Sale



- 7 free days\*
  - 50% off delivery & collection fees\*
  - 3 free days for past Peugeot customers\*
- Sale ENDS, 31 May 2018

\*Conditions Apply

**DriveAway Holidays**

## Memphis blues come to town



**MEMPHIS** Travel brought its distinctive style to Sydney last night when it hosted travel agents at a "Blues, Brews and Que" evening at the Hilton Marble Bar.

Guests were treated to a fabulous performance by Memphis-based Southern Avenue

who almost blew the roof off with their funky stylings - and there's more to come, with an event in Brisbane tonight before the group performs at the Broadbeach Blues Festival on the Gold Coast.

**Pictured** above on the microphone are Brand USA's director Matt Fletcher with Chris Ingram from Memphis Travel.

More pics from the event at [facebook.com/traveldaily](https://facebook.com/traveldaily).

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### MY ISABELA II - SOUTHERN GALAPAGOS

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### MV SANTA CRUZ II - WESTERN ISLANDS

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Explore the fascinating landscapes of Cerro Dragon (Dragon Hill), visit Isabela which is made up of six large shield volcanoes fused together, and spot iguanas at the youngest island, Fernandina.

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Wednesday 16th May 2018

## NSW Coast boost

**THE** NSW North Coast has experienced a surge in visitors following a \$300,000 marketing campaign designed to support the region after last year's floods.

Local MP Thomas George says the initiative drove 56,800 visits to visitnsw.com, resulting in a 44% increase in traffic to the Byron Bay, Lismore and Tweed web pages.

He said HotelsCombined saw a 49% increase in accommodation bookings during the campaign, which also involved National Geographic, Stayz and Webjet.

## Heron Island push

**HERON** Island local Lauren Bailey is the hero of a new promotional video inviting tourists to connect with nature.

The 90-second video has been produced in a partnership between Tourism & Events Qld and Gladstone Area Promotion & Development Ltd - [CLICK HERE](#).

## DL welcomes deal

**DELTA** Air Lines has welcomed this week's agreement between the United States and United Arab Emirates to uphold the Open Skies policy between the countries (**TD Mon**).

The carrier highlighted the UAE's commitment to agreed accounting standards and said the deal meant Etihad and Emirates would "pay their share" to operate from UAE airports.

"For far too long, state-owned airlines in Qatar and the UAE have been able to use illegal government subsidies to compete against US airlines and threaten US jobs," said Delta chief legal officer Peter Carter.

## Ukraine e-Visas

**THE** Ukraine Government has introduced an e-Visa system for Australian tourists and business travellers, DFAT says in an updated travel advisory.

[CLICK HERE](#) for applications.

## Qantas and Tesla spark up deal



**ELECTRIC** car brand Tesla is used to pushing boundaries but at Melbourne Airport yesterday the company took it to the next level by successfully towing a Qantas Boeing 787-9 *Dreamliner* along the runway.

The effort set a new record for the heaviest tow by an electric production passenger vehicle.

To mark the moment, Qantas announced a new promotion that will see Tesla owners who are Qantas Frequent Flyer members receive offsets on their mileage, both in their vehicles and in flight throughout the month of Jun.

The campaign forms part of Qantas' Future Planet Program.



Tesla drivers can already take advantage of other benefits with Qantas including accessing wall charge connectors valet areas at airports in Sydney, Melbourne, Brisbane and Adelaide.

Watch the full video of Tesla's passenger vehicle towing the Qantas *Dreamliner* [HERE](#).

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\*Conditions apply

## NT gets China-ready

**THE** Northern Territory Government has revealed it is gearing up to make itself "China Ready", as it prepares for an influx of Chinese visitors resulting from Donghai Airlines' new direct flights from Shenzhen to Darwin starting this month (**TD** 13 Apr).

A key component of the prep includes training 55 tour guides who are able to speak Mandarin.

"Getting 'China Ready' is crucial as we target 30,000 Chinese visitors annually with an estimated expenditure of \$46 million by 2020," said Northern Territory Minister for Tourism and Culture Lauren Moss.

## Eurowings digital

**LUFTHANSA** low-cost offshoot Eurowings is planning to create a new digital company that will serve as a one-stop-shop for all of the airline's online sales activities.

The primary focus of Eurowings Digital GmbH will be to transform eurowings.com into a fast-growing travel platform.

The carrier plans to have the company up and running by the end of the year.

## Riviera 2019 program

**RIVIERA** Travel is preparing to launch its 2019 European river cruise program in early Jun, featuring an expanded list of itineraries made possible by four new ships the company launched last year.

The river cruise specialist noted a 68% jump in Aussie bookings in 2018 when compared with last year, a spike driven by efforts to grow its local presence.

## WTO rules on EU

**THE** World Trade Organization (WTO) has delivered a final ruling in a case against the European Union (EU), concluding the body failed to comply with requests to end subsidies for Airbus.

The matter was first brought before the WTO by the US Trade Representative (USTR) in 2006, where the group argued that European countries had given \$22bn in state aid to Airbus, causing unfair financial damage to its United States rival Boeing.

Yesterday's ruling paves the way for the United States to seek billions in retaliatory tariffs on imports from Europe.

## Ignite Solomons fundraiser



**IGNITE** Travel Group has banded together for a company fundraiser to help raise money for the family of the late Stella Lucas, Solomon Islands Visitor Bureau's marketing information officer who recently passed away in a tragic accident.

"Those who met her feel very privileged to have done so...she added laughter and passion to everything she touched," said Ignite Travel's chief executive officer Ryan Thomas.

Money raised from a sausage sizzle and raffle totalled \$664 and will be sent to Lucas's family.

Some of Lucas' friends (**pictured**) helped out with the raffle - Paulina Harland, Vicki Buchanan and Jasmine Lee, with the raffle winner Natasha Donges.

## Santos tour record

**THE** 2018 Santos Tour Down Under cycling race attracted a record audience, with 810,000 spectators lining the streets of Adelaide to watch.

SA's economy received a \$63.7m injection & the state saw 46,000 overseas/interstate visitors.

## Contiki giveaway

**CONTIKI** is currently running a promotion that gives agents the chance to win VIP tickets for themselves and a friend to Splendour in the Grass 2018.

To be eligible to score the sold out passes, agents need to sell two Contiki trips and submit an entry on Contiki's Facebook page describing their ideal Winter getaway with Contiki.

The promotion ends 31 May.

To view the full competition details, **CLICK HERE**.

## International Travel Concierge

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Greece and Mediterranean Travel Centre is one of Australia's leading destination experts covering the Mediterranean region and specialising in private and small group tailor-made journeys.

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Only short listed candidates will be contacted.



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To learn more about this exciting opportunity with APT Travel Group and to apply please check out our careers page:

<http://www.aptouring.com.au/about-us/careers>



## Perth agents explore Doha



**TO CELEBRATE** the launch of the new Qatar Airways A380 route from Perth (**TD** 03 May), the airline took a group of WA travel agents to Doha to experience the fascinating city.

The group (**pictured**) included Birgit Nuran Patenall, Corporate Travel Management; Russel Brown, Travel Associates Australia; Sally Seward, Personal

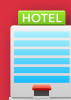
Travel Managers; Jennifer Ann Bardsley, British Travel; Kathleen Clare Meyer Nicholson, TTFN Travel; Isabelle Man Ping Chu, Bonaventure Travel; Rachael Keller, Globetrotter Travel; Amanda Makking, Reeds & Turner Associates; Luke Chittock, Amity Travel; Phillip Symonds, Corporate Traveller; Jennifer Vos, Air Tickets and Yen Kho, Qatar Airways.

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If you're looking to join a high performing team with a great culture then this could be your next big move! Please visit the [TTC Careers](#) page to apply.



## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Queensland winery Sirromet Wines has launched the state's first winery glamping experience. **Sanctuary by Sirromet** will open to guests on 01 Jun, with each pavilion offering views from a private balcony down the hillside to a lagoon, giving the accommodation a "tree house" impression.



**Sheraton on the Park** in Sydney is set for its 25th anniversary next year after unveiling an extensive \$40m renovation. All 510 guestrooms and 48 suites have been redesigned with a focus on "sophisticated but approachable luxury", while the refurbished Club lounge offers guests a comfortable place to relax.



**Intercontinental Fiji Golf Resort & Spa** has launched a resort-wide culinary refresh in order to enhance guests' dining experience. The new menus include a range of local flavours as well as a new cocktail selection, and aim to offer something for everyone across the resort's restaurants and bars.

## CSC investigation

**CHINESE** aviation authorities and Airbus are investigating an incident that involved the windscreen of a Sichuan Airlines plane exploding mid-air, according to *Reuters*.

Reports claim the plane had reached a cruising altitude of 32,000 feet when the right cockpit windshield disappeared, sucking the co-pilot halfway out.

The plane was landed manually and the co-pilot was rescued. The investigation is ongoing.

## Azamara 2020 out

**AZAMARA** Club Cruises has declared 2020 as "a year of immersion" in the release of its 2020 Immersive Voyage Collection brochure.

The collection offers itineraries visiting 42 maiden ports, including Hawaii, South Africa, French Polynesia and Iceland.

The tours include a range of pre- and post voyage land and ocean packages, [CLICK HERE](#) for more.

## Millennials splurge

**TRAVEL** app Skyscanner has released the results of its latest research, claiming the number of millennials opting for "splurget" travel is on the rise.

The business, which defines the term as "a hybrid holiday that is planned on a tight budget, but also includes a luxury element", states 71% of young Australians aged between 18 and 29 are already embracing the holiday style, with almost half agreeing they would save a portion of their budget for "unique" activities.

The report also revealed 63% of millennials would consider the holiday style in the future.

## QF foreign interest

**QANTAS** has released a statement outlining the latest Foreign Relevant Interest in its shares, noting that as of 02 May, relevant interests held by foreign persons reached a potential of 44.13% of the issued share capital of the airline.

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Wednesday 16 May 2018

## Savenio launches new travel hub

**THE** champagne was flowing in Savenio's Brisbane office last week as the agency celebrated the official opening of its new luxury office space in iconic Waterfront Place.

Savenio's Independent Travel Designers joined suppliers & partners from across the industry for a tour of the new office, home to the first Savenio Travel Hub.

Designed by Pam Ellis International Interior Design, with bespoke features including a champagne bar, a purple moss wall and designer furniture, the office has views across the Brisbane river from its vantage point on the building's 29th floor.

"We wanted to create a truly beautiful space to work in, something that reflects the quality of our agents and their work, and the clients they service," said managing director David Brandon.

"Our aim was to offer a sensory experience with key stand-out furniture pieces, and various seating areas where affiliates, clients, colleagues and suppliers

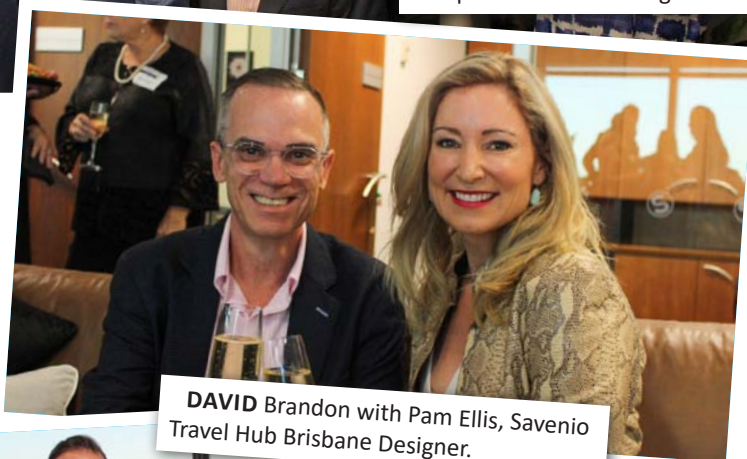
can network, entertain & do business in luxurious surrounds."

The Savenio model is unique in the travel industry, operating as a network of individual agency businesses all connected through the Savenio brand, and the Travel Hub is a space where they can hold meetings, see clients or just work in a shared environment.

For more information, take a closer look at [www.savenio.com.au](http://www.savenio.com.au).



**SAVENIO'S** Brisbane-based Independent Travel Designers.



**DAVID** Brandon with Pam Ellis, Savenio Travel Hub Brisbane Designer.



**DAVID** Brandon with the purple moss entrance sign.



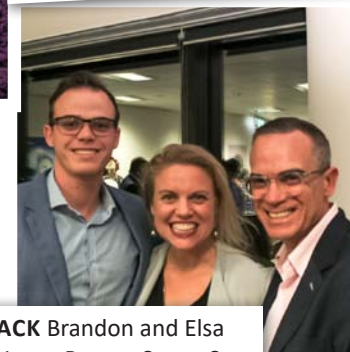
**JACK** Brandon, Paula Brown and Andrew Challinor.



**WILL** Brandon, Hyatt, and David Brandon.



**DAVID** Brandon, Michelle Black, Viking Cruises, and Adrian Clarke, head of marketing Virtuoso APAC.



**JACK** Brandon and Elsa McLean, Regent Seven Seas Cruises, & David Brandon.



**CAROL** Baker, LATAM Airlines, Mark Morrow, Excite Holidays & Donna Phillips Savenio Travel Designer.



**DAVID** Brandon, Christine Sheedy, ICS Travel Group (Virtuoso), and Adrian Clarke, head of marketing, Virtuoso APAC.





## Spencer Travel relocates



**THE** Spencer Travel office has made the move from its home of 20 years in Sydney's Surry Hills to a larger location in Mascot.

The fresh office features a cafe-style breakout space for staff, multiple meeting rooms (**above**) & dedicated quiet rooms.

Penny Spencer, md and founder of the Spencer Group of Companies, said the new offices "reflect the kind of business we are now".

"We have grown and evolved dramatically in recent years, and

the business needed a new space to call its own," Spencer said.

"So we've left Sydney's fashion district and relocated to something truly glamorous."

Spencer Travel can now be found 10km from the CBD at Unit 1C, Level 2, Heritage Business Park, Ricketty Street, Mascot.

## Travel Daily TIME Scholarship

WIN A SCHOLARSHIP  
VALUED AT OVER \$2,000

This month, *Travel Daily* is providing one reader with a scholarship opportunity through the Travel Industry Mentor Experience.

If you have a heavy respect for learning, self-development and are not shy of being challenged then we want to pair you up with a mentor through TIME.

If you've got what it takes, apply **HERE** and *Travel Daily* could be awarding you with a \$2,000 scholarship.

Further details about TIME can be viewed **HERE** or email **TIME@traveldaily.com.au**

Travel Daily



## Langham's new ceo

**LANGHAM** Hospitality has appointed Stefan Leser as chief executive officer.

Based in Hong Kong, Leser brings nearly 30 years of experience to the role and was most recently group chief executive officer and a member of the board of directors at Jumeirah International.

He had also held senior roles for more than a decade at Swiss travel services provider Kuoni Travel Holding.

## Movenpick Vietnam

**MOVENPICK** Hotels & Resorts has signed for a 815-key project in Ho Chi Minh City, Vietnam, set to open in 2020.

Movenpick Hotel Ho Chi Minh City will comprise 288 hotel rooms and 527 serviced apartments, along with business and leisure facilities.

It will form part of a new 84,000m<sup>2</sup> mixed-use development called Kenton Node complex, which is located 10 minutes from downtown Ho Chi Minh City.

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### EDITORIAL

**Editor in Chief and Publisher** – Bruce Piper  
**Managing Editor** – Jon Murrie

**Editor** – Jasmine O'Donoghue

**Contributors** – Adam Bishop, Sarah Fairburn, Jenny Piper, Christian Schweitzer  
[info@traveldaily.com.au](mailto:info@traveldaily.com.au)

### ADVERTISING AND MARKETING

Sean Harrigan and Lisa Martin  
[advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

### BUSINESS MANAGER

Jenny Piper  
[accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Suite 1, Level 2, 64 Talavera Rd  
Macquarie Park NSW 2113 Australia  
PO Box 1010 Epping NSW 1710 Australia  
Tel: 1300 799 220 (+61 2 8007 6760)

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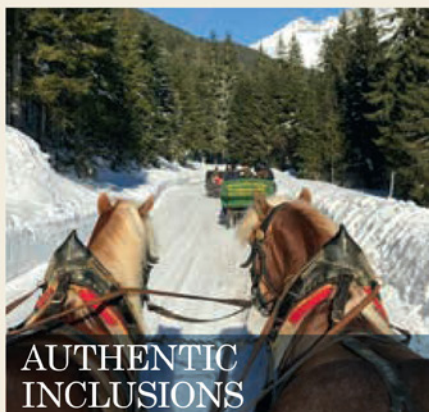
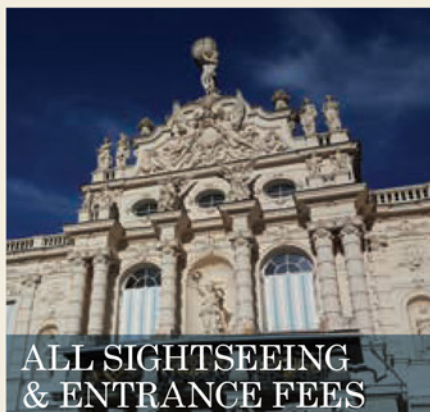


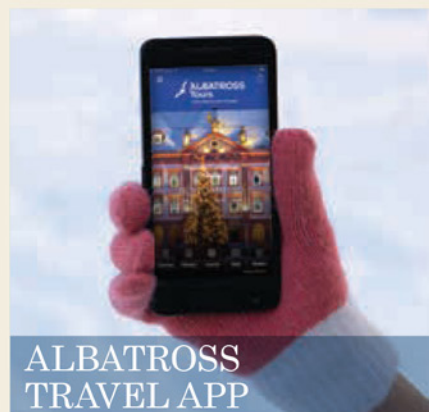
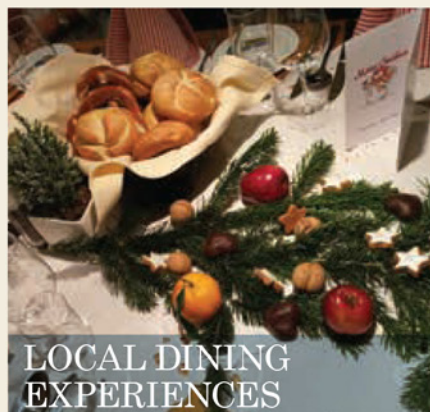
Image taken by Albatross traveller S.Schmidt



Image taken by Albatross traveller C.Kelsey



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### Luxury Travel Consultant | Inner West

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An exciting opportunity is available within the Inner-Western suburbs for an experienced, customer focused consultant. Come join the friendly team in a brand new office specialising in providing memorable experiences to high end clientele. You will comfortably recommending and selling business class flights and luxury products as well as providing superior service to ensure repeat business and referrals from the clients you service. Enjoy an industry high base and lucrative commission.

For more information please call Antony on  
(02) 9119 8744 or click [APPLY](#) now.

### Online Travel Consultant

**Sydney, \$40-57k + Bonus, Ref: 1854SJ1**

I'm looking for a travel industry professional who wants to step away from face to face sales & work for a leading online travel provider. You will be booking packages & tailor making international holidays as well as assisting with online bookings while always delivering excellent customer service. A fun & vibrant team in luxurious CBD offices & a real chance for career progression. A great base salary is on offer with lucrative commissions & the chance to work for an industry leader.

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### Travel Consultant Niche Product

**Brisbane, \$45k + Super + Incentives, Ref: 1930AW3**

Our client is looking for someone who has a passion for travel (especially the South Pacific) looking to step away from face to face consulting! The ideal candidate will be proficient in GDS, have extensive travel knowledge and happy to work autonomously in a productive team environment. Confident and articulate, you will engage with both direct clients and front line staff. If you pride yourself on exceptional customer service and want to work across retail and wholesale, apply now!

For more information please call Amanda on  
(07) 3123 6107 or click [APPLY](#) now.

### Senior Graphic Designer

**Melbourne, \$Competitive + Super, Ref: 3356HC1**

Are you a Graphic Designer with a passion for travel? Yes, then this could be the dream role you have been waiting for. A successful travel company in Melbourne is looking for an experienced Senior Graphic Designer to join their friendly team. You will take a proactive and hands on approach in creating and designing a diverse range of their promotional material and also assisting with their website maintenance and development. The ideal candidate will have experience in the industry.

For more information please call Hannah on  
(03) 9988 0616 or click [APPLY](#) now.

### Luxury Consultant | Non Face to Face

**Edgecliff, Salary to \$65k + Super, Ref: 3289PE1**

My client a well-known bespoke travel company is looking for a superstar retail consultant that excels in customer service & knows luxury travel and how to sell it to elite clientele. You will be rewarded with excellent remuneration and it's Mon to Fri only. Once you join this agency you'll never look back, add this role to your resume & be seen for the strong consultant you are. This is a non-face to face travel role, you must have some ticketing knowledge to be successful in this position.

For more information please call Paul on  
(02) 9119 8744 or click [APPLY](#) now.

### Multi-Skilled Travel Consultant

**Brisbane CBD, \$40-45k + Super + Bonus, Ref: 1263CGA1**

Do you have extensive travel industry experience and high standards in your customer service? Located in Brisbane's CBD, this travel sales focused role will be responsible for booking a wide range of products to satisfy repeat and new business needs. The ideal candidate will be proficient in using a GDS, good fares experience and have excellent worldwide destination knowledge. If you have great sales mentality and a true passion for the travel industry this could be the role for you.

For more information please call Courtney on  
(07) 3123 6107 or click [APPLY](#) now.

### Amendments & Upgrades Team Supervisor

**Brisbane, Up to \$65k + \$20k bonus, Ref: 3425SZ1**

If you are looking for a new challenge and want to work for a company going places with a strong 5 years growth plan, then look no further! This is a business with strong financial security & projection plans for personal and career development. We are looking for someone that's lead a team and want to get out of hands on consulting, you will manage, lead & motivate your team on a daily basis! Teach your team how to upsell, cross sell & looking for opportunities to increase margins!

For more information please call Serena on  
(07) 3123 6107 or click [APPLY](#) now.

### Wholesale Travel Consultant

**Melbourne CBD, Base+ Uncapped Commission, Ref: 3235JP1**

A great opportunity has presented itself to move away from retail face to face consulting and step into a wholesale role with a world leading wholesaler. If you're after a fun workplace where you can really celebrate your success and develop your career this is the role for you. A minimum of one year retail/wholesale consulting experience is all that is required, an understanding of a GDS would be advantageous but not essential. This opportunity won't last long.

For more information please call Josh on  
(03) 9988 0616 or click [APPLY](#) now.



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QLD	Ray Hands	0403 266 933	rayh@travelpartners.com.au
VIC/WA/SA	Chriss Perry	0431 777 181	chrissp@travelpartners.com.au
NSW/ACT	Sharon Orchin	0416 303 777	sharono@travelpartners.com.au

#### MEMBER AGENT SPECIALIST:

National	Arthur Vicario	0431 155 898	arthurv@travelpartners.com.au
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