First with the news



Wednesday 23rd May 2018

EY MEL all-787s

ETIHAD will move its double daily Melbourne-Abu Dhabi services to an all-787 operation from 01 Oct this year, meaning the carrier will no longer offer a First class cabin on the route.



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US battles dip in arrivals

THE US Travel Association (USTA) has ramped up action to turn around the country's declining tourism market share, with a concerted effort to educate officials in Washington about the importance of travel in boosting economic activity.

Speaking at the IPW 2018 trade show in Denver, Colorado today, USTA president Roger Dow said "more people around the world are travelling than ever before but too many visiting places other than the US.

"Bottom line: we're falling behind our competitors," he said, noting that between 2015 and 2017 the US share of the global travel market slipped from 13.6% to 11.9% - translating to US\$32b in lost visitor spending.

He said while international visitation to many US destinations was thriving - such as Los Angeles, Miami, New York and Orlando - the industry would be doing better if the US had kept its share of the global market.

Dow said USTA had banded together with 14 other major business groups in Washington to launch the 'Visit US Coalition' which aims to work with the White House to promote "a simple and achievable idea: the US should be the most secure and the most visited country in the world".

Key policies being promoted include expanding and rebranding the Visa Waiver Program, setting goals for expanding travel visas, boosting enrolment in the Global Entry pre-clearance and increasing visa processing facilities across the globe.

Dow also highlighted concern about existing and proposed policies, such as the so-called "extreme vetting" of US visa applicants which would demand the social media profile information and travel history from 14 million applicants.

"That's a vast expansion of private data collection with dubious security value," he said.

"Making the US visa system unnecessarily intrusive or burdensome will impact global interest in travel to the US."

MEANWHILE Dow also noted concern around the lack of data on US inbound arrivals, with official releases suspended due to a "glitch" which is believed to have incorrectly classified incoming tourists as returning American citizens.

He said rectifying the issue was a "top priority" for the relevant govt agencies, with hopes it can be corrected by the end of 2018.

Today's issue of TD

Travel Daily today has nine pages of news and photos, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Travel Partners



SEALINK Travel Group today confirmed it had received an unsolicited proposal to acquire the company for \$4.75 per share. The offer was unanimously rejected as undervaluing the firm.



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KIMBERLEY EXPEDITIONS

Aboard our new ship Coral Adventurer



Albatross incentive

ALBATROSS Tours is reminding agents only one week is left to go in the draw to win a pre-Christmas European Festive Tour for two, valued at \$9,200.

Agents will receive one entry for each pax booked on certain tours - more details on page 10.



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VIRGIN Australia has issued an updated version of its Travel Agency Main Agreement, enforcing a requirement that agents provide travellers' contact details and introducing a country of domicile limitation.

The airline has requested all trade partners review the new agreement and its key changes, now available via the carrier's online Agency Hub.

Virgin will now require agents to provide travellers' contact details in a prescribed format, which it says is a key component of its efforts to improve communication with customers.

"In order for our teams to effectively notify and communicate with guests about their travel experience, it's crucial that the phone and email contact information of the travelling guest is provided in the booking," the airline says.

It also requests agents provide

Velocity Frequent Flyer details in guest bookings.

VA revises agency deals

For any PNR that does not have CTCM (mobile contact for irregular operations) or CTCE (email for irregular operations) in the relevant contact field, a Vendor Remark will be added to the PNR prompting the agent to complete this information.

Virgin's new agreement also limits trade partners to fares that are within their Pseudo City Code country of domicile, preventing the sale of fares from other jurisdictions.

It includes updated privacy clauses to address data protection laws and requires agents to include a data protection notice on each e-ticket issued.

The carrier clarifies that it will not allow credit cards issued in the name of a trade partner to be used to pay for fares.

For an explanation and links to the agreement, CLICK HERE.



Trafalgar promotion **TRAFALGAR** has promoted

> 10 NIGHT CRUISES

> MAY - SEPTEMBER 2019

its manager sales development Australia Conrad McCall, to global trade engagement manager.

He has been with the company for 14 years and will move to the Trafalgar head office in Geneva in coming weeks.



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AA welcomes deal

AMERICAN Airlines has welcomed finalisation of an Open Skies agreement between the US and Brazil, saying it will provide significant benefits for travellers.

The deal paves the way for the US Department of Transportation to approve AA's planned joint business with LATAM Airlines, announced in Jan 2016.

The carriers' proposal covers travel between the US/Canada and Brazil, Chile, Colombia, Paraguay, Peru and Uruguay.

Disney roadshow

WALT Disney Parks and Resorts has announced an east coast roadshow involving agent training on the group's latest attractions and initiatives.

Events will also celebrate Disney.Pixar's latest movie *Incredibles 2*, with agents treated to a screening at the end of the training events.

Events are planned in Sydney, Melbourne, Brisbane and Newcastle from 25 Jun to 04 Jul.

CLICK HERE for dates and

locations, and to register.

TRAVELPORT is aiming to integrate with the new Qantas Distribution Platform (QDP) in the last quarter of this year as the airline embarks on its deployment of IATA's New Distribution Capability (NDC) (*TD* vesterday).

The travel technology provider today confirmed it had signed a multi-year agreement with Qantas that includes distribution of the carrier's content via QDP, making it one of a handful of early adoptors of the platform. Serko and CTM have also signed up to the platform, which is currently slated for release in the fourth quarter of this year.

Travelport cco Stephen Shurrock said QF had a "forward looking vision" in being among the first airlines to embark on the NDC.

"Travelport is proud to be a global pioneer of NDC connections with the airline," Shurrock said.

"Whether it's the deployment of Rich Content and Branding or our new NDC capabilities, Travelport is uniquely equipped to support

Senior Retail Travel Consultant

A GREAT OPPORTUNITY to join one of Australia's best travel agencies. Traverite International Balwyn has a vacancy for an experienced,

enthusiastic and successful Senior Retail Travel Consultant to join its busy and growing retail business in Balwyn, Melbourne.

Travelrite International, established in 1985, continues to enjoy strong and profitable growth in retail, cruising and across its range of unique special interest tours. We are looking for and experienced and enthusiastic senior consultant to join our team of 30 happy staff at Balwyn.

An attractive salary, with travel and other attractive benefits, will be paid.

Call Alex Ruggero, Retail Travel Manager, Travelrite International Balwyn toll free on 1800 630 343 or email alex@travelrite.com.au to set up a confidential interview.



Qantas in optimising content distribution globally."

Travelport QDP live in Q4

MEANWHILE a Qantas spokesperson has confirmed that fares offered via existing GDS channels would be the same as those provided via the new QDP.

"Private and published fares available via the QDP will continue to be made available to approved Qantas Trade Partners via existing platforms," the spokesperson said.

The airline would not say whether it planned a GDS fee for bookings made outside the NDC, similar to those announced by British Airways and Lufthansa.

Airbnb plans on ice

THE NSW Government has cancelled a planned announcement on the regulation of accommodation sharing services like Airbnb, reportedly due to concerns within the Coalition party room.

The state's Fair Trading Minister Matt Kean had called a press conference yesterday to reveal the govt's position on new laws for the sector, but cancelled to allow further review of the issue.

LaSalle \$4.8b sale

LASALLE Hotel Properties has announced a deal in which asset manager Blackstone Real Estate Partners will buy outstanding shares in the group for a total of US\$4.8 billion.

LaSalle owns 41 hotels with approx 10,000 guest rooms across the US, managed by brands incl AccorHotels, Hilton and Hyatt. The deal is subject to LaSalle shareholder approval.

Window Seat

VIEW OFFERS

TERMS & CONDITIONS APPLY

DENVER'S IPW trade show this week has seen some fabulous promotional devices on offer, including a huge array of USBs in various forms.

The Las Vegas monorail predictably has all their electronic information in a cool train-style USB.



Memphis Tourism's excellent effort celebrates the city's musical history with a guitar-

shaped USB.

And the Peabody Hotel, also in Memphis, is



famous for its nightly parade of ducks down the centre of the lobby, so they have this cute duck-shaped USB.



prize for opportunistic marketing should definitely go to California

Tourism, which has been giving delegates these authentic replica "Markle Sparkle" diamond rings to celebrate last weekend's Royal Wedding.



300,000+ Properties 65,000+ Tours & Events 50,000+ Transfers 15,000+ Car Hire BOOK NOW







Today's issue of *TD* is coming to you from IPW 2018 in Denver, courtesy of Visit USA and American Airlines.

AMERICA'S major travel trade show continued today with big announcements from a host of key destinations including California, New York, New Orleans and Philadelphia.

Once again the entertainment was unparalleled, with the stars of five Broadway musicals presenting excerpts to the lunchtime crowd, as Broadway Inbound launched a new app for the non English-speaking market that translates performances into multiple languages in real time.

Tonight, delegates will be once again treated to an array of options, with individual suppliers running functions across Denver including Oregon, Disney, Texas, California, Macy's and more.

IPW2018 wraps up tomorrow with a performance by local superstars One Republic.

New NYC precinct

TODAY New York & Company chief executive officer Fred Dixon unveiled the latest details of Hudson Yards, a massive development near Manhattan's High Line which is set to become a significant tourist attraction for the city.

Constructed atop a working rail yard, the development includes a host of office and retail buildings, hotels, public spaces & attractions.

A key feature is The Shed, a versatile exhibition space, with a movable multi-storey 'shell' which will host art and events. Hudson Yards is expected to open in early 2019 and will also feature department stores, restaurants and more shopping.

USA music movie

BRAND USA has launched a new IMAX movie called 'America's Musical Journey,' which aims to encourage visitation to various parts of the country by music aficionados worldwide.

The 40 minute movie is the second Brand USA film following the 2016 'National Parks Adventure'.



California Dreaming...of a prince



BLING is definitely king for the California Tourism team at IPW 2018 in Denver this week, with this threesome showing off their delightful "Markle Sparkle" rings (**see p3**) which celebrate the newly royally married Meghan's Californian heritage.

Melanie Bednall, Aida Osta and Lindsey Guinn are part of the large California contingent, with the state eagerly anticipating the reopening of "Highway 1" - the iconic coastal drive between Los Angeles and San Francisco which has been blocked for some time at Big Sur due to landslides.

Set to reopen in Sep this year, it's being billed as "California's Dream Drive" and forms the centrepiece of a new self-drive strategy encouraging Australians to experience the length and breadth of the state.

Also new for California is an online trade and media centre, offering travel agents an array of localised content, regional profiles and imagery.

The site also links to the online California Stars training program see media.visitcalifornia.com.

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- A "Can Do" attitude and willingness to continue to learn and develop

Please send your resume and cover letter to: mark@maitland.italk.travel

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The Junction



Insight 2018/19

THE latest Europe brochure from Insight Vacations has landed, with special pricing available on packages for the northern autumn, winter and spring seasons.

Travellers can choose from a wide selection of trips during the cooler seasons, including Britain and Ireland, Spain, Portugal and Morocco, Greece, Eastern Europe, the Mediterranean and Christmas markets, with new trips to Egypt, Jordan and Israel also available.

Tour highlights include Scenic Iceland and the Northern Lights, Best of Spain and Portugal, plus Winter Wonderland, a nine-day tour through Munich, Innsbruck, Frankfurt Salzburg and Lucerne.

The release of the new program coincides with Insight's 40th anniversary, with special pricing available on select trips.

Early bookings can also save up to 7.5% on select departures. For more information on the packages, **CLICK HERE.**

Holidays

Wednesday 23rd May 2018

Top Oz landmarks

TRIPADVISOR has announced the winners of its Travellers' Choice Awards for Landmarks in Australia, with the Sydney Opera House taking out the top spot for the second year in a row.

The awards aim to highlight local attractions that are rated highly by international travellers, showcasing the best of what Australia has to offer.

Coming in at second place was the Australian War Memorial, followed by the Sydney Harbour Bridge, the Melbourne Cricket Ground, and Melbourne's Shrine of Remembrance.

Sydney's Queen Victoria Building also featured in the top 10, along with the Port Arthur Historic Site, Perth's Fremantle Prison, Geraldton's HMAS Sydney II Memorial, and Perth's Kings Park War Memorial.

MEANWHILE, Cambodia's Angkor Wat temple was ranked as the number one landmark across the globe.

Trafalgar declares agent day

TRAFALGAR has declared 23 May as "National Agent Appreciation Day", in a bid to say thankyou to the thousands of Aussie agents who support the business each day (*TD* breaking news today).

MD Matthew Cameron-Smith said while the day is currently celebrated in the United States, it was time the event was introduced on a local level.

"Recently, I was in Santa Monica at our global leadership conference and

our USA & Canada teams were sharing all the things they were doing to celebrate their National Agents Day. It astounded me as we always put #AgentsFirst, so why do the North American agents get all the love?" he said.

To celebrate National Agent Day, Trafalgar is engaging agents with a range of different promotions, including the chance to win a \$100 Uber Eats voucher via FACEBOOK by explaining why they love being an agent. In addition, every agent who



#AusAgentsDay

TRAFALGAR

secures a new Trafalgar and CostSaver booking and deposit on 23 May will score a Frenchinspired prize.

Agent Appreciation Day will also see reps from the company hitting the streets with giant "I LOVE MY AGENTS" cookies, and encouraging the use of the hashtag #AusAgentsDay.

Trafalgar will also be planting 100 trees to mark the event.

Pictured are: Trafalgar md Matthew Cameron-Smith with AFTA ceo Jayson Westbury.

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Aussies resist holiday

RESEARCH conducted by InterContinental Hotel & Resorts has found that 32% of Australian respondents said they felt too overworked to take a holiday.

Just under two million full-time workers reported they hadn't been on a holiday in over a year.

The same study found that more than half a million Aussies delay taking annual leave due to the stress they will return to if they are away from the office.

"It's time Australians put themselves first and take a much-needed break," said IHG managing director for Australasia and Japan Leanne Harwood.

"Finding the right work-life balance might be challenging, but it's something that all Australians need to focus on," she added.

The research also found that Qld is the most popular domestic holiday destination, garnering 34% of the vote, NSW following with 18%, and Victoria at 17%.

A&K 2019 tours

ABERCROMBIE & Kent has released its new 2019 Small Group Journeys portfolio which includes new trips to Namibia, Sri Lanka, Kenya, Brazil, & Argentina. Additions include a Behind the Iron Curtain itinerary, travelling to Warsaw, Berlin & Prague.

Popular options such as journeys to Egypt, India, Morocco have been retained for 2019. For more info **CLICK HERE**.

United private suite

UNITED Airlines (UA) and The Private Suite have teamed up to offer UA customers access to a newly built terminal for First and Business class pax at LAX.

Passengers who purchase access will receive personalised checkin, private security screening, and transport to their aircraft on board a BMW 7-Series sedan.

UA pax flying to or from LAX to Melb & Sydney will have access to the exclusive co-branded lounge.



TC bdms make some noise

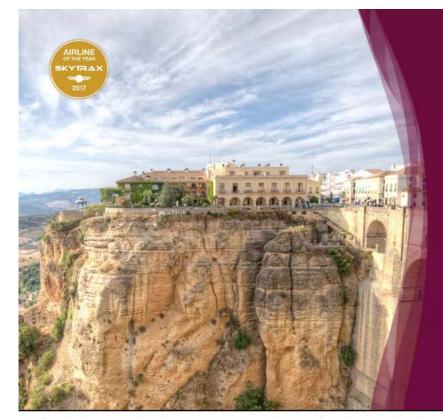
TRAVELLERS Choice made sure the city of Perth heard about its latest team building exercise, with its business development managers scaling the Perth Bell Tower to ring 12 chimes.

The bells, which came to Perth from London and date back to the 14th century, have been rung over the years to mark some historic events including the homecoming of Captain James Cook after his voyage of discovery in 1771 & this year they noted the TC Sales Team Meeting.

The annual meeting provides the group's national network of bdms to share insights into the needs of its members and also includes briefings on Travellers Choice's evolving suite of products and services.

"Every year we find this event generates some clever and often innovative ideas on how our group can better serve its members and help them drive more business through their doors," said general manager Sales Nicola Strudwick.

Pictured are: Leith Poad, sales analyst; AJ Moore, SA; Jane Southee, sales support executive; Paula Moylan, NSW/ACT; Graham Smith, Vic/Tas; Kim Tomlinson, QLD/Northern NSW; Tim Bolton, WA and Nicola Strudwick, general manager sales.



Immerse yourself in Spain

Explore our newest destination Málaga, with seasonal flights starting 13 June 2018, in addition to our current Spanish network including double-daily flights to Barcelona and Madrid.

Book by 30 May 2018 for travel until 31 March 2019*.

Fares per person from':

| Málaga | | Economy | Business |
|-----------|-------------|---------|----------|
| | from AUD | 1,310 | 6,320 |
| Barcelona | from AUD | 1,105 | 6,125 |
| Madrid | from AUD | 1,120 | 6,140 |



Offer valid until 30 May 2018, unless sold out prior. Fares quoted above are for departures from Perth and are the lowest adult return prices per person including taxes, fees, and airport charges. Barcelona and Madrid Economy Class fares are valid for travel between 23 May – 14 June 2018, 27 September – 30 November 2018, and 13 Junuary – 31 March 2019. Málaga Economy Class fares are valid for travel between 1 August – 9 September 2018. Barcelona and Madrid Business Class fares are valid for travel between 1 August – 9 September 2018. Barcelona and Madrid Business Class fares are valid for travel between 23 May – 14 June 2018 and 2019. Málaga Business Class fares are valid for travel between 1 August – 9 September 2018. Other sale dates may be available. Other sale fares are validable. Other sale fares are validable.



The Library books in agent time



THE Library in Koh Samui, Thailand, recently treated agents to a lunch at Long Chim in Sydney as thanks for their ongoing support for the hotel.

The event was hosted by The Library sales manager Apichet Somkao, as part of his visit to Australia to meet with Aussie agents and wholesalers in Sydney and Melbourne.

The Library in Koh Samui commenced unveiling of its new one- and two-bedroom Secret Pool Villas last Nov and is due to open its new villas, The Editor and The Writer, within the next few months.

A 20% early bird promo has also been launched to celebrate its soon-to-be-opened special villas.

Pictured: Annette Zubani, SmartFlyer; Salli Alderson, SmartFlyer; Apichet Somkao, The Library; Carissa Johnson, Spencer Travel, Southside; Tina Killeen, Spencer Travel; and Reece Farmilo, Out and About Travel.

Europcar Gr rebrand

EUROPEAN car rental company Europcar Groupe has officially rebranded to Europcar Mobility Group, a move designed to better reflect its expanding reservoir of diverse brands.

"We needed a name that brought to life the transformation of the Group for our future developments, using the strength of our historical business," said the company's ceo Caroline Parot.

Recent investments have included European car-sharing startup Ubeeqo, chauffeur provider Brunel, and Scooty, a scooter-sharing business. The new Europcar Mobility

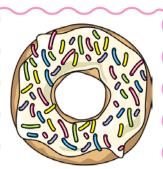
Group logo is **pictured**.



Nth Carolina record

NORTH Carolina has set a new record for tourist visitor spend in 2017, achieving a 4.2% boost on 2016 and notching up \$23.9 billion for the year, according to figures commissioned by Visit North Carolina.

As a result of the milestone, the state declared 06-12 May Travel & Tourism Week in North Carolina.



win your morning tea!

Travel Daily loves donuts so to celebrate International Donut Day happening on 1 Jun, we're giving readers a chance to win a dozen donuts delivered to your office, on us!

In order to get in on this tasty action, all you need to do is write a short donut ditty, with the best entry taking home the prize. It can be a song, a poem, as long as it's 6 lines or less.

Send your entries to donuts@traveldaily.com.au

Entries close 30 May.



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Travel Daily

Wednesday 23rd May 2018

Virtuoso honours APAC



GLOBAL travel network Virtuoso has recognised the achievements of its top agency members, partners and individuals at its annual Asia-Pacific Luxury Awards in Singapore over the weekend.

The awards aim to celebrate the company's top performers, whose sales performance, reputation and service levels have excelled over the past 12 months.

Virtuoso Asia-Pacific managing director Michael Londregan said the awards were about maintaining client loyalty, explaining "these are the advisors and agencies who have been nominated by the most important audience panel that exists – their clients".

This year included two new categories; the Virtuoso Rising Star, which went to Lynn Mayer from Sabra Travel; and the Most Innovative Advisor, which was awarded to Gloria Gammo from SmartFlyer Australia.

Pictured are: member category winners Anthony Goldman; Michael Londregan; David Brandon; Jessica Yap, Country Holidays; Penny Spencer; Lauryn Belleli, Sabra; Matthew Upchurch; Sara Pearce, MTA - Mobile Travel Agents and David Goldman.

Club Med worldwide resorts all-inclusive experiences

"The purpose of life is to be happy... the time to be happy is now and the place to be happy is here" Club Med Founder Gerard Blitz 1950

Today we have an exceptional opportunity to join our Sales team as the Business Development Manager for Queensland, Northern NSW and New Zealand. This role requires an ability to grow sales through our network of travel agencies. We are looking for a positive, driven and highly motivated individual, who can advocate our ambition and premium positioning. To apply for this role we require an experienced Sales Manager with a successful track record of achieving sales targets with a demonstrated experience in providing professional support to clients through Sales Calls and regular product updates and training. Some weekend work required as well as International, Inter-state and Intra-state travel may be required.

We offer a competitive remuneration package including laptop, phone and vehicle allowance, and opportunities to access travel industry benefits. Club Med has a great culture and a strong drive for success, supportive management and a positive working environment.

The position will be based in South East Queensland and reports directly to the National Sales and Customer Care manager.

Confidential applications to hr.australia@clubmed.com Click here for a full description.

Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily*'s Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Sala Samui Chaweng Beach Resort in Koh Samui, Thailand has opened the doors to its exclusive Oceanfront Presidential Pool Villa. The two bedroom luxe accommodation sits on 286m² of private beach front, and comes with its own 52m² private pool. The room is yeddings or other special occasions.

available for private stays, weddings or other special occasions.



Sanctuary Retreats has now reopened its Sanctuary Stanley's Camp in the Okavango Delta in Botswana following an extensive refurbishment project. The revamped camp features 10 new canvas tents, each with their own deck, plus a range of luxury eco-friendly and woven backet lights

interiors such as locally-made woven basket lights.



Guests staying at the **Outrigger Castaway Island, Fiji** can now enjoy tea by the sea thanks to the hotel's new High Tea offering. The menu is available from 3pm to 5pm daily at the Water's Edge restaurant, and includes locally made treats such as island fruitcake,

coconut cake and scones with jam, cream and Fiji honey.

AirAsia ups Hawaii

AIR Asia has announced it will increase the number of flights departing Kuala Lumpur to Hawaii from four to seven weekly, between 16 Aug and 27 Oct.

The change will bump up frequencies on Airbus A330-300 flights along the Kuala Lumpur -Osaka Kansai - Honolulu route.

MEANWHILE, the airline has also made adjustments to flights between Kuala Lumpur and Osaka Kansai, reducing the frequency from 11 to seven weekly.

NZ spending boost

AUSTRALIA took out the top spot for tourism spend in New Zealand for the 12 months to Mar, according to the latest results from the New Zealand's Ministry of Business, Innovation and Enterprise's International Visitor Survey.

Total international visitor spend grew to \$10.9b over the prior period, with Australian tourists contributing to \$2.6 billion, China \$1.7 billion, & the USA \$1.3b.

"A year ago international spend was sitting at \$10.02 billion for the year to Mar 2017," said Stephen England-Hall, ceo Tourism New Zealand.

"These latest figures reinforce the value of tourism to the country."

KrisFlyer vRooms

TRAVELLERS with membership to Singapore Airlines' KrisFlyer frequent flyer program will now be able to use their air miles to book over 300,000 hotels and rental cars around the globe, with the launch of the new KrisFlyer vRooms program.

The new program will offer a broader range of options for travellers, **CLICK HERE** for more.

Japan top access

HENLEY and Partners has revealed the results of its Henley Passport Index, a ranking of passports that provides travellers with an overall picture of travel freedom and visa access.

Japan took out the top spot with its ability to offer citizens visa-free and visa-on-arrival access a record 189 destinations.

Tioga Road open

YOSEMITE National Park has this week opened Tioga Road (Highway 120 East), allowing access to the region's Mammoth Lakes ski area and other tourist attractions including the Devils Postpile National Monument and hot springs.

While the road is open, access is limited and motorists are advised to remain cautious while driving along the route.



itravel coats with kindness



THE itravel group is doing its bit for Australia's homeless this winter by collecting secondhand coats and donating them to Care Essentials where they will be distributed at the Sydney Homeless Connect in early Jul.

Care Essentials publicly thanked itravel group for its recent philanthropic efforts.

"A big thank you to itravel for partnering up with us," the company said in a statement.

"These coats will make a big difference to many over the cold months ahead."

Travel Daily

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Produced each weekday since 1994. *Travel Daily* is Australia's

leading travel industry publication

publications.

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So far, itravel's efforts have seen more than 300 coats, jumpers and jackets collected & donated.

"We are very thankful to our stores, agents, clients, and supporters for the amazing outpour of donations," said itravel's md Steve Labroski.

"It's vital to give back and this is just one way that we're playing our part," he added.

Donations will be accepted up until 15 Jun.

Pictured: itravel Surry Hills' Emma Will and Tina Huynh with some "pre-loved" coats.



This month, *Travel Daily* is providing one reader with a scholarship opportunity through the Travel Industry Mentor Experience.

If you have a heavy respect for learning, self-development and are not shy of being challenged then we want to pair you up with a mentor through TIME.

If you've got what it takes, apply **HERE** and *Travel Daily* could be awarding you with a \$2,000 scholarship.

Further details about TIME can be viewed **HERE** or email **TIME@traveldaily.com.au**

Hollywood free ride

WEST Hollywood is set to launch free nighttime weekend rides on Santa Monica Boulevard from 02 Jun.

The Sunset Trip Trolley will operate every 15 mins from 7pm-3am on Fri and Sat.

The hop-on/hop-off service will connect to hot spots on Melrose Avenue and other West Hollywood locations.

For more info on stops and routes, **CLICK HERE**.

Ardent non-exec dir

Iravel

ARDENT Leisure Group has appointed Toni Korsanos to the role of independent nonexecutive director effective 01 Jul.

Korsanos brings more than 20 years of senior executive experience to the position and was most recently the chief financial officer at Aristocrat Leisure Limited.

She is also a member of Chief Executive Women and a non-exec director of Crown Resorts.

Take the video tour

What is a Host Agency?

Find out why a **Host Agency** is a better way to support your business

EDITORIAL



HOLIDAYS

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Sales Consultant | International Cruise Line

Sydney, \$Ability to Earn 6 Figures, Ref: 3252PEB1

My client is a leader in the cruise industry with a defining name to uphold. They are seeking highly experienced sales professionals to join their brand. To be considered for this position you will be an outgoing, enthusiastic individual with strong sales skills. You will have a love of sales with a track record for consistently delivering outstanding results. These opportunities do not come up very often - please include your knowledge of the sales process in your application to be considered.

For more information please call Paul on (02) 9113 7272 or click APPLY now.

Customer Service Manager

Perth, Competitive, Ref: 3428SJ1

A fantastic opportunity to work within a leading travel company as their Customer Service Manager. A team of experienced consultants are looking for a motivated & proactive leader. You will ideally have excellent experience in people management, call centre and a passion for travel & cruise. This is a varied role involving strategy and change management. It is a great chance to focus purely on management in the travel industry. A great salary, plus bonuses, modern offices & a central location.

For more information please call Sarah on (08) 6365 4313 or click APPLY now.

Head of Operations

Melbourne, \$80k-\$85k + Super, Ref: 3435HC1

A rare role for a Head of Operations to lead this successful travel company. This role is an integral part of a leading wholesale travel company managing their operations team to success. This is a multiskilled position and the perfect role for someone in an operations manager role looking for a new challenge in the travel industry - travel industry experience is a must. Previous Senior Operations Manager experience in the travel industry is crucial as well as management experience.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

African Travel Specialist

Homeworking, \$Competitive + Uncapped Comms, Ref: 2040AW3

This is a specialist travel sales position, where you will be responsible for designing and selling your chance to join a dynamic international travel company, in a multi-faceted role! Maintaining relationships with DMC's, the ideal candidate will also be confident in product knowledge across the continent of Africa. Work from home and earn UNCAPPED commission! APPLY NOW!

GLOBE

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

Luxury Consultant | Award-Winning Store

North Shore, Salary to \$65k + Super. Ref: 3256PE3

My client a well-known bespoke travel company is looking for a superstar retail consultant that excels in customer service & knows luxury travel and how to sell it to elite clientele. You will be rewarded with excellent remuneration along with other fantastic in-house bonuses. Once you join this agency you'll never look back, add this role to your resume & be seen for the strong agent you are. An above average salary is on offer for an experienced dedicated consultant, make your next move now.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

HR & Payroll Advisor

Melbourne, \$70-\$80k, Ref: 3434HC2

This well-known travel wholesaler is experiencing successful growth and is now seeking a Human Resources/Payroll Advisor to join their busy offices in Melbourne. My clients are experts in all things travel. With offices globally my client is going from strength to strength in Australia. From a HR perspective, you will be looking after a growing travel team across the different brands. You will also be in charge of payroll to ensure all smooth operations are adhered to. Apply now!

For more information please call Courtney on (03) 9988 0616 or click APPLY now.

Travel Consultant – No Sales!

Melbourne, Base + Bonus Structure, Ref: 3436JP1

A great opportunity for an experienced travel consultant that is looking to step away from the sales environment and having to fighting for commission. Work for this growing online company assisting their clients with all their travel need. There will be shift work and weekends so you will need to be flexible. However, you will be reimbursed for this with a great salary with a yearly bonus structure in place. As this company is experiencing rapid growth in the online travel sector there will be a lot of career development opportunities. Hurry and apply now as this role won't last long.

For more information please call Josh on (03) 9988 0616 or click APPLY now.

Upgrades & Amendment Advisor

Brisbane, \$50k + \$1500p/mth bonus, Ref: 3426SZ1

If you are looking for a new challenge and want to work for a company going places with a strong 5 years growth plan, then look no further! This is a business with strong financial security & projection plans for personal and career development. We are looking for someone that is wanting to be a part of the Customer Service team & working with existing customers in upgrading their pre booked products. You will be looking for opportunities to increase margins and increase profit.

For more information please call Serena on (07) 3123 6107 or click APPLY now.



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|-----------|---------------|---------|
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