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COMBINE YOUR SKILLS LAST CHANCE TO APPLY PRODUCT/TRAINING MANAGER MARKETING MANAGER **MELBOURNE – GREAT PKG ON OFFER** MELBOURNE – UP TO \$120K PLUS SUPER This is a newly created role based in Melbourne that will see This company has a rare opportunity to join their marketing you product training a team of res consultants overseas. team. You will be responsible for all marketing strategy & Concentrating on Asia, Canada/Alaska, Africa and Europe, implementation, running end to end campaigns, Cruise knowledge also highly sought after. Ideally you will be measurement of results & working closely with key a product manager who has worked across multiple stakeholders on strategy & branding to deliver product to destinations with a passion for training, Please note you will market. Proven track record in running successful campaigns across all channels including digital required. Top salary on need to travel overseas for a 2-4 week period initially and offer. Call for more information. then as the role requires. **GLOBAL ROLE** PASSIONATE ABOUT PRODUCT **PRODUCT MANAGER OPERATIONS MANAGER - MICE BRISBANE – UP TO \$94K PKG** SYDNEY- PACKAGE OVER \$100K Are you experienced in developing relationships & have Amazing role on offer to an experienced Meetings and Events manager looking for their next step. You will be strong negotiation skills? We are looking for experienced Product Managers to be responsible for the delivery of the leading a two teams totaling 9 people and growing. People Management is the key for this role, we are looking for a product plan along with the negotiation of rates, contract strong people leader who is ready to take these teams management & ensuring all targets are achieved. Educate forward. MICE experience is also essential, great salary, agents & build relationships with internal/external benefits and a flexible work environment ie work from home stakeholders. Strong analytical, negotiation & time management skills required. is on offer. **NEW**UNIQUE HR ROLE LEAD THE TEAM HUMAN RESOURCES ADVISOR **RESERVATIONS SALES MANAGER** TASMANIA - \$70K + Accom. MELBOURNE - \$100K PLUS We are looking for a HR professional to work in this beautiful Turn the key and open the door to success when you join Cradle Mountain location. Duties will include providing this travel company. Managing a team of reservations and advice & support to dept. heads & staff, drive initiatives, support consultants you'll know the secrets of driving and performance management, manage workers comp amongst motivating staff members to reach their full potential and other HR tasks. Salary plus accommodation on offer. HR sales targets. Stepping into this rare management experience required, hospitality background preferred, along opportunity your previous leadership experience, wholesale with strong communication & organizational skills. If you travel knowledge & experience in setting targets will set you have a can do attitude we want to hear from you! apart from the pack. Top \$\$ & bonuses on offer. **GLOBAL ROLE INSPIRE YOUR TEAM CORPORATE ACCOUNT MANAGER GENERAL MANAGERS** SYDNEY- STRONG SALARY PACKAGE MELBOURNE/PERTH – \$100K-\$120K + SUPER + BONUS We are looking for experienced General Managers or Hotel As a global Corporate Account Manager you will be responsible for the regional program with the objective of Managers for a number of properties in Melbourne & Perth. growing revenues, increasing revenues, increasing margins You will be responsible for overseeing all aspects of the and retaining the business. To do this, you will have a property, lead a capable management team, and focus on thorough knowledge of corporate travel as well as the customer service, budgeting & forecasting & delivering professional communication & negotiation skills to deal with results. Previous experience in a similar role. Great salary plus people at all levels up to executives. Interviews to commence super plus bonus. Good career progression plus a great team this week. environment. Apply today!

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