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Reef sleep offer

CRUISE Whitsundays is highlighting its new "Reef Sleep" experience, giving guests the opportunity to spend a night sleeping under the stars at the Great Barrier Reef, on a pontoon about 39 nautical miles offshore - see the **cover page** for details.

ATAC hits new heights

THE biggest year ever for air ticket sales and exceeding many preferred partner targets has seen the Australian Travel Agents Co-operative (ATAC) achieve a record total transaction value (TTV) for the 2017/18 financial year, surpassing all prior periods.

Speaking with *Travel Daily* at the group's annual conference in Singapore over the weekend, ATAC Chairman Ken Morgan said the final figures "will be up around the \$225m to \$230m TTV mark for the last financial year".

The figure represents a 10% increase on the prior period.

Air consolidation sales increased 40% on the previous year, with the group seeing average override payments rising above \$25k.

The group also reported a surge in membership, with ATAC GM Michelle Emerton saying the group "currently is at 115 members and we've got another four sitting in the wings in Western Australia."

"We've just had one new member from Queensland join with another two to come over to us and we've got another one in Victoria," she said.

Both Morgan and Emerton highlighted transparency and the core financial proposition of ATAC as a key driver for its growing membership.

"We put more money back into our members' pockets, not take it from them," Morgan said, adding "what you earn is what you keep".

With no up front fees, marketing levies and lean managerial overheads, Morgan opined "all you get back from ATAC are cheques eight times a year and our members love that".

More from ATAC on **page four**.

Travel Daily on location in Singapore

Today's issue of *TD* is coming to you from the 2018 Australian Travel Agents Co-operative (ATAC) conference.

BEFORE ATAC's 2018 conference wrapped up yesterday attendees heard from Andrew Bryant, an expert on how to lift performance and boost productivity.

Then they had the chance to discover Singapore via a tour with a social media challenge.

Iconic sites across the city provided the perfect backdrop for attendees to hone their Facebook, Snapchat and Instagram skills.

Sunday concluded with a formal gala dinner where sponsors conferred rewards and prizes upon ATAC members for achievements made throughout the year.

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Cruise Weekly x 3!

TODAY marks the start of an expansion of the publishing schedule of *TD*'s sister newsletter *Cruise Weekly*, which will now be distributed each Mon, Wed and Fri to subscribers - sign up free at cruiseweekly.com.au.

Today's issue of TD

Travel Daily today has nine pages of news including a front cover page for **Journey Beyond**, a photo page for **ANTO**, plus full pages from:

- American Qu Steamboat Co
- AA Appointments jobs

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ETG launches new Express Pay system

EXPRESS Travel Group has today announced the debut of "Express Pay," an online merchant service platform which enables travel retailers to charge client credit cards for services transacted on their behalf.

Express Pay is an approved merchant service provider for the AFTA Chargeback Scheme, meaning payments made via the system are automatically ACS-enabled, providing coverage to agents for chargebacks in the event of supplier failure.

The locally developed platform also gives agents the option of incorporating a B2C version of Express Pay onto their own websites for clients to make payments 24/7.

ETG Executive GM Ari Magoutis said Express Pay was available to all members of the group and put them at the forefront of payments technology.

Express Pay complements the "Book Safe Agent" suite of agency insurance products available to Select, Independent Travel Group and italktravel franchisees.

Magellan Chair steps aside

MAGELLAN Travel Group co-founder Andrew Jones has confirmed his departure as the network's Chairman, as the Magellan board winds down operations following its acquisition by Helloworld Travel this year (**TD** 02 Mar).

Jones made an emotional farewell address at a gala dinner on Fri night which wrapped up the Magellan Travel Group's 2018 conference, reflecting on the decade since he established the business along with Trevor Jones and Kevin Dale.

He thanked the group's founding members and suppliers who supported Magellan from the start and urged attendees not to underestimate what a fantastic industry they are part of.

"Travel is full of great people with a common interest; it's a fantastic, fun industry where ultimately you control your own destiny," he said.

Jones also highlighted the success of the HLO takeover, saying "with Helloworld you are in safe hands...over the last six

months they have delivered on everything.

"Andrew Burnes is a fantastic CEO and he's genuinely committed to you, the agents...he gets it."

Jones confirmed that having exited Magellan following the earlier sale of Andrew Jones Travel to Corporate Travel Management (**TD** 14 Dec 2016) he was leaving the travel industry, with plans to run a farm in Tas.

"I have loved every minute of serving you as your Chairman... when I sit back in a few years' time I look forward to toasting the continued Magellan success."

More from Magellan on **page seven**, with a wrap-up of the conference to also appear in the next edition of *travelBulletin*.

AQSC savings

AMERICAN Queen Steamboat Company is offering savings of up to US\$600 per person on US river cruises, with the offer valid for bookings confirmed by 30 Nov 2018 - for more details see **page 10** of today's *Travel Daily*.



NZ mega-famil

TOURISM New Zealand today announced details of its 2019 "100% Pure New Zealand Specialist famil" as it continues its strong focus on the travel trade.

In partnership with Air NZ, the initiative will see 100 Australian agents experience one of 10 itineraries across 25 NZ regions, with the week-long trip taking place 22-28 Mar 2019.

TNZ GM Australia Andrew Waddell said famil was an integral part of the organisation's trade activity, with 49% of Australians booking NZ holidays via agents - apply for the famil at traveltrade.newzealand.com.

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Photo Credit: Sean Condon & Samoa Tourism

Scenic Eclipse hit by construction turmoil

SCENIC is facing upheaval at the Uljanik shipyard where its expedition vessel *Scenic Eclipse* is under construction, with striking workers and a financial crisis forcing a change of board at the Croatian builder.

The Uljanik Group appointed a new chairman and three-member management board on Fri, Croatian media report, with talks now underway with creditors and government over a restructure.

Scenic Chairman Glen Moroney said progress was being achieved and strikes had been resolved, however Scenic had taken full ownership of *Eclipse* and was contracting suppliers directly to ensure the build continued.

“Due to the shipyard’s financial situation and strike action we have faced some delays, but we continue to address these as they arise,” Moroney said.

See more in **Cruise Weekly** today.

Webjet \$240m purchase

WEBJET will spend \$240 million buying Dubai-based Destinations of the World (DOTW), an accommodation wholesale platform it says will consolidate its position in the business-to-business arena.

The company has operations across the Middle East, Europe, Asia-Pacific and the Americas, and will be purchased using \$102 million in debt as well as an entitlement offer to existing shareholders worth approximately \$153 million (TD breaking news).

“DOTW is highly complementary to WebBeds’ existing portfolio and significantly enhances WebBeds’ existing Asia-Pacific and Americas businesses, while further expanding its presence in Europe and the Middle East and Africa regions,” said Webjet Managing Director John Guscic.

“In addition to providing 5,600 unique new contracts,

the overlap in existing directly contracted hotels will deliver increased depth to our global inventory offering,” he said.

The addition follows Webjet’s acquisition of JacTravel in 2017, which Guscic said had been largely integrated and was continuing to drive growth.

DOTW generated a TTV of US\$529 million in the year to 30 Jun, with earnings (EBITDA) of US\$16.4 million.

Webjet will issue approximately \$28 million in new shares to continuing management shareholders and the private equity vendor of DOTW at an issue price of A\$12.77 per share.

The acquisition is expected to be completed on 22 Nov.

Webjet also issued an earnings guidance for 2018-19, saying it was on track to deliver underlying EBITDA of at least \$110 million, up from the \$87.4 million of last financial year.



Window Seat

WE’VE all had those days at work when a little afternoon nap would improve things, but an American baggage handler has found himself in an entirely different state after falling asleep in an aircraft cargo hold.

The Kansas City worker was reportedly drunk when he nodded off aboard an American Airlines Boeing 737 and found himself transported to Chicago O’Hare about an hour later.

AP reports the cargo hold was pressurised and heated - no doubt aiding the man’s undisturbed slumber.

Chicago police say he was discovered only after the aircraft landed and that he confessed to being drunk.

He was otherwise unharmed in his adventure and no charges have been laid.

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Conditions apply see www.onesourcecruises.com. Open to AU/NZ res. 18+ employed as travel agent for WLCL registered agency at time of entry/publication & registered with Princess Academy with a rank lower than ‘Commodore’. Max 1 entry p/person. Cruise 27/10/19-3/11/19. NSW LTPS/18/27872, ACT TP18/01756, SA T18/1605.

Sky Voyager detailed



DREAMWORLD has released details of a \$17m simulated flying experience called Sky Voyager, which is set to launch at the theme park this summer.

The ride features an electrical motion platform with six gondolas of 10 seats each suspended in front of a giant dome screen.

It will combine motion-programmed seating, 4K adventure flying footage and sensory effects to take guests on a simulated journey over some Australia's most picturesque landscapes and destinations.

Experiences include gliding

over the ocean towards Surfers Paradise and Sydney Harbour at sunset, hovering above a raft on the rugged Tully River in Far North Queensland and hot air ballooning in the Barossa Valley.

The move marks the most significant investment at the park since the Thunder River Rapids tragedy of 2016, which claimed four lives (**TD** 26 Oct 2016).

Sky Voyager was developed in partnership with simulation company Brogent Technologies and travel website Experience Oz has been named ambassador for the attraction.

A render is **pictured**.

All smiles in Singapore



SINGAPORE Tourism played host to delegates attending the 2018 ATAC conference over the weekend, providing a journey through the iconic Gardens by the Bay attraction before putting on a lavish seafood banquet.

John Conceicao, Executive Director for Singapore Tourism, told **TD** that Australia was Singapore's fifth largest source market representing 1.08 million travellers in 2017, up 5% on the previous year.

Conceicao said a similar growth figure was anticipated for 2018.

The Formula One Grand Prix, which takes place each Sep, continues to be a major drawcard with Conceicao saying the MICE market continues to grow for this event with Australians now representing the second highest attendees behind visitors from

the United Kingdom.

Spending an extended weekend in Singapore is also proving popular for travellers from the east coast of Australia, often to indulge in fine dining & shopping.

Conceicao is **pictured** with Michelle Emerton, GM ATAC and Ken Morgan, Chairman ATAC.

Virgin Aus veterans

VIRGIN Australia has introduced a new policy to "acknowledge the important contribution veterans have made to keeping our country safe and the role they play in our community," the airline said.

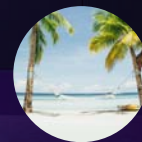
Veterans who present their cards and lapel pins during the boarding process will be given priority boarding and be recognised onboard.

THE VIRGIN AUSTRALIA ALL-INCLUSIVE GIVEAWAY

Have you heard? You can now help your clients fly all-inclusive from Australia to New Zealand to be in with a chance to win your share of

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*Entry is open to Australian residents aged 18 years or over who are employed as a travel agent at a travel agency office located in Australia, have a valid individual work email address (generic agency or shared email addresses are not valid) and use a GDS to make bookings, excluding online travel agents and their employees (Entrants). Full terms and conditions apply, visit virginaustralia.com/all-inclusive-giveaway for more information.

Daydream to debut in Apr 2019

DAYDREAM

Island Resort in the Whitsundays will officially soft launch on 10 Apr 2019 following an extensive two-year redevelopment.



The new look resort also includes an updated brand (pictured), said to signal “the revitalised premium offering guests will experience” including relaxed dining concepts, vibrant bars and modern rooms & suites. The island will offer a revitalised pool landscape with spectacular water views, with Director of Sales and Marketing Jayson Heron saying the brand “gives a nod to the island’s heritage whilst also looking to the future”.

Bookings are now being accepted from 10 Apr 2019 onwards - for more information see daydreamisland.com.

Wu going solo

WENDY Wu Tours (WWT) today confirmed the launch of a new range of trips designed specially for solo travellers.

Almost two-thirds of WWT guests already travel solo, but the company recognised the need to create a bespoke range of trips for this market segment, with no single supplement applicable to the departures which were soft launched two weeks ago.

Group CEO Joe Karbo said there had already been a strong uptake for the offering, with Japan proving the most popular destination at this stage.

A total of six new tours comprise the portfolio, taking in Vietnam, China, India and Cambodia as well as Japan.

Trips range from 10-15 days in duration, and include flexible free time to allow participants to find their own dining options or explore on their own or with new-found friends - 1300 727 998.



NSW Minister for Tourism and Major Events Adam Marshall has unveiled the state’s new Food & Wine Tourism Strategy and Action Plan, with the aim of helping to boost the vibrant culinary tourism sector.

The initiative highlights 27 actions which will be rolled out by the NSW State Government, including marketing, product development workshops and research to identify local opportunities, trends and gaps.

Marshall said ongoing collaboration between industry and Government would play a key role in achieving the objectives laid out, encouraging food and wine operators to become familiar with the plan “so we

can all work together to ensure travellers continue to develop a real hunger and thirst for NSW”.

Marshall also detailed a 2030 target of tripling overnight regional visitor spending to \$25 billion.

The plan was launched on Fri in the regional city of Griffith at the Piccolo Family Farm, with officials in attendance (pictured) including, from left: John Dal Broi, Griffith City Council Mayor; Wendy Greiner, Chair of Murray Regional Tourism; Austin Evans, Member for Murray; Adam Marshall, NSW Minister for Tourism and Major Events; Luke Piccolo, Piccolo Family Farm and owner/chef of Limone Dining; and Alex Smit & Neil Druce, both Directors of Destination Riverina Murray.



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India Tourism's new faces



INDIA Tourism said it remains firmly committed to the Australian market despite the closure of its local office as part of a worldwide rationalisation

earlier in the year (*TD* 11 Jul).

Speaking with *TD* at the Singapore office last week, Sudeshna Ramkumar, Assistant Director India Tourism said that it was "business as usual" despite not having a physical presence within the Australian market.

"We continue to work with the travel industry as the trade are most important to helping promote our destination," Ramkumar said.

Rail journeys and river cruise experiences within India are earmarked for promotion as well as a digital marketing push with Ramkumar saying that the Singapore office can be contacted for trade support at info@indiaturism.com.sg.

Ramkumar is pictured right with Amit Raj, information officer.

New '19 golf tours

THE Golf Touring Company has announced two new tours for 2019, both available with 10% commission for travel agents.

An 11-day Golf & Horseracing Tour of England in Jun will take in the prestigious Royal Ascot races and includes rounds at several top golf courses.

An 11-day Golf & the English Premier League itinerary in Sep will be escorted by former player Michael Bridges.

Both tours are priced at \$7,495ppts land only.

CLICK HERE for details.

Qantas regional

QANTAS has expanded its discounted fare program for residents in regional areas after a 12-month trial in selected cities.

The scheme allows residents to access discounts of 20-30% for return travel between their local airport and the nearest capital city or major centre.

Three airports have been added to the scheme - Longreach, Blackall and Barcaldine, for travel to Brisbane.

They join nine other points in Queensland and WA that are already in the program.

Qantas has also tripled the number of annual trips a resident can make under the scheme, from four return trips to 12.

TA scores AFL deal

TOURISM Australia (TA) will again partner with the Australian Football League (AFL) to support a game in Shanghai.

St Kilda will play Port Adelaide in a Jun clash, with broadcasts on television in Guangzhou and Shanghai coinciding with various marketing and promotional activities to help entice more Chinese travellers to Australia.

"This will not only be a great opportunity to help promote the game in China, but also presents a platform to promote Australia as a world-class tourism destination," said Federal Tourism Minister Simon Birmingham.

"I congratulate TA and the AFL for the work they're doing."



Destination
Country and Outback NSW

Destination Country and Outback NSW Chairperson

Destination Country and Outback seeks to appoint a new Chairperson to its Board.

Destination Country and Outback was established in 2017 to oversee and implement Destination Management initiatives in its area to increase visitation and contribute towards achieving the NSW Government's overnight visitor expenditure goal for 2020. Destination Country and Outback is a company limited by guarantee and funded by the NSW Government through Destination NSW, the Government's lead agency for tourism and major events.

- Three year appointment
- Annual fee: \$20,000

Applicants will need to have expertise, knowledge or skills (demonstrated or by relevant qualifications or experience) in one or more of the following areas:

- Leadership, strategic planning and business management
- Tourism/marketing/publicity expertise
- Community and/or Local Government participation
- Regional service delivery
- Working with multiple stakeholders and/or government
- Legal/audit, financial control and reporting/risk management
- International business/legal experience
- Asset management/market research
- Event management or promotion
- Working with Aboriginal groups and communities and/or Local Government.

Candidates will need to demonstrate a strong understanding of corporate governance, a commitment to high ethical standards and teamwork, and well developed communication, negotiation, advocacy and influencing skills. You will have well-developed skills in critical thinking, proven judgement and objectivity. The Destination Network has particular interest in increasing women's representation on its boards and committees.

The position description for the role can be downloaded from <https://www.destinationnsw.com.au/contact-us/jobs>

Applying for the Role

Please direct your application to Ross Pearson, by email consisting of a covering letter [maximum two pages] as well as supplying an updated copy of your resume [maximum five pages] with relevant skills and experience and identifying how these relate to the requirements of the role.

Enquiries to: Ross Pearson, Chief Operating Officer, Destination NSW by email ross.pearson@dns.com.au or call (02) 9931 1320.

Closing Date for Applications: 16 November 2018 at 5pm



A-LEAGUE

A-LEAGUE
WINNER R3

Congratulations

KARINA PETROVICS

from *Travel Managers*

Karina is the top tipper for R3 of *Travel Daily's* A-League footy tipping competition. She's won a \$250 travel voucher from Keith Prowse Travel.

**KEITH PROWSE
TRAVEL**

A-League tipping competition is sponsored by Etihad Airways and Excite Holidays, with the top tipper for the season winning a trip to Manchester to see Manchester City play.

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Magellan honours achievers

THE Magellan Travel Group celebrated in style on Fri night, hosting its 2019 conference delegates and supplier partners at a gala dinner at Sydney's Hyatt Regency Hotel.

The evening was emceed by Channel 7's Mark Beretta, and sponsored by APT and Qantas Airways.

Award winners on the night included Melissa Provaroni from Rheom Travel - **pictured** above with Magellan GM Andrew Macfarlane and Beretta - who was named the Rising Star of the Year.

Other winners included James Jang of Where2travel Malvern as Magellan's Leisure Travel Consultant of the Year; Joanne Cranston



from Maxim's Travel who was Corporate Travel Consultant of the Year; Dayne Byrne from Platinum Travel Corporation who took out the Specialist Consultant of the Year category; and the new 2018 Loyalty Award which was presented jointly

to Blair Leslie of Mosman Travel and Tina Killeen from Spencer Travel.

The winners will fly Qantas Business class to San Francisco on an all-expenses-paid trip personally escorted by Macfarlane, courtesy of Qantas Airways and Visit California.

Also pictured **above** are a colourful Suzanne Bohme and Reece Farnilo of Out And About Travel, while at **right** are



Emma Davie from Scenic with Helen Paulus of Geelong Travel.

Lots more Magellan pics at [facebook.com.traveldaily](https://facebook.com/traveldaily).

BROCHURES

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Qantas Holidays - Canada and Alaska 2019-20
Qantas Holidays has begun distributing its Canada and Alaska brochure for the 2019-20 season. The program includes the regulars of Rosedale on Robson in Vancouver, Rocky Mountaineer and Avis and Alamo car hire, as well as a selection of Alaskan cruising & wildlife experiences. It features a range of new sightseeing options including the Gastronomic Gastown tour in Vancouver and the Spectacular Glacier Seaplane tour from Whistler.



Flight Centre - Britain & Ireland 2018/19
Flight Centre has released its first in a new range of 14 branded brochures which replace the previous Infinity-branded product. The 78-page Britain & Ireland program packs in a wide range of hotels, along with major events, destination tips, group touring options, car hire, rail and long-haul flight options. It also includes sections for holiday inspirations, travel tips and information on how to get around in the destination.



Sunlover Holidays - Qld Rail Holidays 2019-20
Sunlover Holidays' 2019-20 Queensland Rail Holidays brochure features an extensive range of holiday packages combining Queensland Rail train journeys with accommodation and "must do" experiences. New packages making their debut in 2019-20 include the six-day Daydream Island Getaway, five-day Townsville Adventure, six-day Palm Cove Experience, and five-day Outback Concierge Package.

TAFE WOW Africa

TAFE NSW Sydney's Travel, Tourism and Events will host an upcoming World on Wednesdays event next week on 14 Nov.

The regular updates feature a series of presentations from destination and tourism industry experts, with the final session for 2019 seeing Bench Africa's Martin Edwards up the front.

Students, staff and industry are welcome to attend the presentation for some valuable professional development - register by **CLICKING HERE**.

SkyPoint renovation

THE Gold Coast's SkyPoint Observation Deck has unveiled its recently renovated event space on level 78, following more than \$900,000 of investment in the attraction by Ardent Leisure.

The private area was featured in a special Event Showcase last Thu, with business delegates from across Brisbane and the Gold Coast experiencing it - see traveldaily.com.au/videos.

Solomons bonus

TOURISM Solomons is offering agents the opportunity to win a pre-paid Visa card, as part of the ongoing promotion of the new "Solomon Is" branding (**TD 06 Jul**).

To be in the running, simply provide a short picture caption for the mega-cute image **below**.



For more information or to enter email Richard Skewes on richard@ptm.net.au, with the competition closing on 14 Nov.

Austria's third Destination Summit

FROM 14-21 Oct the Austrian National Tourist Office hosted the 3rd "Austria Destination Summit" (ADS) for 60 top travel advisors from Australia and the USA.

Participants came together in Vienna for three days before they could choose one of four post-convention tours to explore Burgenland/Styria, Tirol, Salzburg/Salzkammergut and Vorarlberg.

The educational focus of the ADS was the "Destination Day" held at Schönbrunn Palace, an in-depth learning experience and meeting opportunity with 30 key suppliers. The experiential Vienna program included an evening at Belvedere Palace to come face to face with Klimt's *The Kiss*, a welcome cocktail at the Park Hyatt Vienna for members of the Australian contingent and explorations by bike, discovering the more modern side of Austria's capital and taste-testing Viennese flavours. A much talked about highlight was an exclusive private performance at the Spanish Riding School complete with dinner afterwards in the baroque reception rooms of the Imperial Palace.

The aim of the ADS is for travel agents to "engage, explore, experience" what the heart of Europe has to offer, particularly for high-end clients, and the week-long itinerary was specifically curated to match supply and demand with a high number of Virtuoso agencies present.

The Australian market shows continued growth for Austria, an increase of about 30% of overnights in the last six years – a result that was toasted to in Vienna!



THE Australian contingent in front of the Schönbrunn Palace.



SUPPLIER workshop during Destination Day.



ANTO CEO Petra Stolba, Spanish Riding School CEO Elisabeth Gürtler, ANTO Region Manager USA/AUS Michael Gigl, ANTO Australia Director Astrid Mulholland-Licht with the famous riders of the Spanish Riding School.



AN EXCLUSIVE viewing of Klimt's *The Kiss*.



DESTINATION Day at Schönbrunn Palace.



EXPLORING Vienna by bike.



WELCOME Drinks at Park Hyatt Vienna.



A GROUP shot at the Spanish Riding School.

Emirates says cheers to 15 years



EMIRATES celebrated 15 years of service flying between Dubai and Brisbane on 27 Oct, with the Emirates and Brisbane Airport Corporation Aviation teams coming together to say cheers to the special occasion.

More than 29,300 Emirates flights have landed in Brisbane over the last 15 years, with the flights delivering around 8.5

million passengers.

Pictured celebrating the milestone is Chris Sparkes, Brisbane Station Manager - Emirates, and Jim Parashos, Head of Aviation Brisbane Airport Corporation, with some representatives from the Emirates and Brisbane Airport teams.

AirAsia X fined

NEW Zealand border officials have fined AirAsia X NZ\$9,000 for knowingly allowing a passenger on board without clearance to enter New Zealand.

According to Immigration NZ, a check-in agent overrode a "do not board" warning in the Advance Process Passenger System in order to get the passenger on board, reports the *NZ Herald*.

The traveller was refused entry on arrival in AKL and sent back to Kuala Lumpur, with AirAsia X saying it had put measures in place to prevent a recurrence.

QF cuts accelerator

QANTAS is closing down the "AVRO accelerator program" it launched with a fanfare last year (*TD* 20 Mar 2017), with the *Financial Review* saying five QF staff are affected.

The scheme aimed to centralise innovation, offering 12-week Slingshot programs for startups to work in partnership with QF, with up to \$150,000 of funding.

The carrier is reportedly putting responsibility for innovation back into each business unit.



Terms & conditions

Enter for your chance to win a 12 day safari to Botswana – including flights!

Fly on South African Airways, Best Airline to Africa and travel with Australia's Best Speciality Wholesaler, Bench Africa, on the Highlights of Botswana Mobile Safari.

To win, all you need to do is have the most creative photo showing your 'Africa' face – the over the top, super excited or emotional expressions that many people make on seeing the incredible experiences that Africa offers. It can be from a trip you took to Africa or even from here (using your imagination!)



Send your entries to bench@traveldaily.com.au

Nikko Bangkok

NIKKO Hotels International has announced the addition of the new Hotel Nikko Bangkok to its portfolio, with the property to open its doors in early 2019.

The Nikko Bangkok is the 38th property in the Nikko Hotel group, with bookings now being accepted - nikkobangkok.com.

Brazil yellow fever

THE Department of Foreign Affairs and Trade is urging travellers to Brazil to ensure they are vaccinated against yellow fever, with the country currently seeing an outbreak of the disease.

Travellers should also carry their yellow fever vaccination certificate with them, according to smartraveller.gov.au.

NZ A321neo plane

AIR New Zealand has formally accepted delivery of its first Airbus A321neo (new engine option) aircraft, with the plane departing Airbus' Hamburg factory on Fri.

The four-day journey to NZ will see the new plane arrive in Auckland late this evening via Oman, Kuala Lumpur and Cairns, with a team of nine on board.

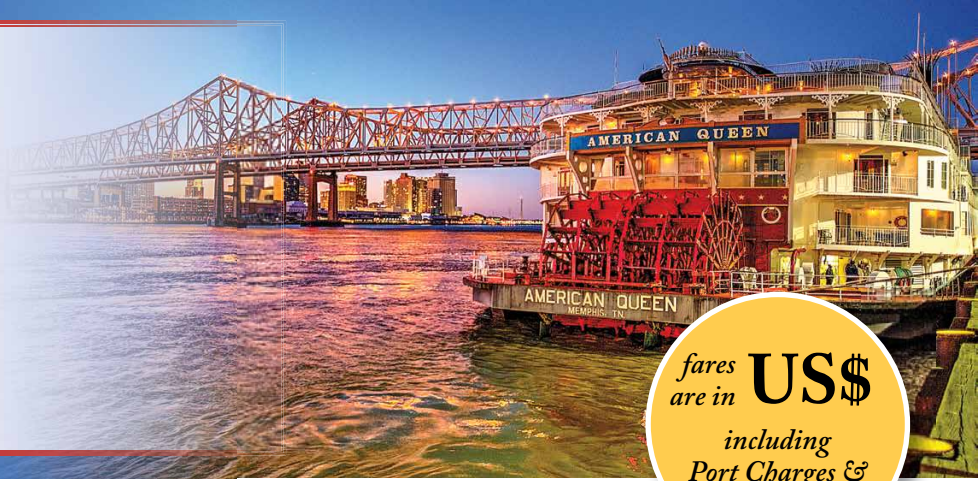
The A321neo is the first of 13 new Airbus neo aircraft on order, and is expected to enter commercial service on 23 Nov, operating flight NZ739 from Auckland to Brisbane.

Additional aircraft will be delivered until late 2019, with the new fleet eventually replacing NZ's A320s currently operating Tasman and Pacific services.

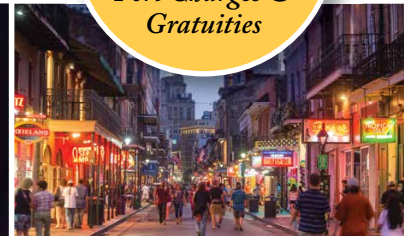
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AMERICAN QUEEN - SAVE UP TO US\$600 PER PERSON

START DATE	TOTAL DAYS	ITINERARY	AAA	AA	C	E
12 May	9	New Orleans, Nottoway, St Francisville, Natchez, Vicksburg, Greenville, Memphis	\$5,318	\$4,818	\$4,318	\$2,418
23 Jun	23	New Orleans, Nottoway, St Francisville, Vicksburg, Greenville, Memphis, New Madrid, Paducah, Cape Girardeau, Chester, St Louis, Alton, Hannibal, Clinton, Dubuque, La Cross, Red Wing	\$12,357	\$11,157	\$10,057	\$6,357
27 Oct	9	Memphis, New Madrid, Paducah, Savannah, Florence, Chattanooga	\$5,318	\$4,818	\$4,318	\$2,418

AMERICAN DUCHESS - SAVE UP TO US\$600 PER PERSON

START DATE	TOTAL DAYS	ITINERARY	LFS	DS	VS	IS
23 Jun	9	Memphis, Helena, Vicksburg, Natchez, Baton Rouge, St Francisville, Nottoway, New Orleans	\$7,618	\$7,618	\$5,118	\$3,118
8 Sep	9	New Orleans, Oak Alley, Natchez, Vicksburg, Nottoway, New Orleans	\$6,718	\$6,718	\$4,518	\$2,618
22 Dec	9	New Orleans, Oak Alley, Natchez, Vicksburg, Nottoway, New Orleans	\$6,318	\$6,318	\$4,118	\$2,518

AMERICAN EMPRESS - SAVE UP TO US\$400 PER PERSON

START DATE	TOTAL DAYS	ITINERARY	A	C	D	E
14 Apr	9	Vancouver (WA), Astoria, Stevenson, The Dalles, Richland, Clarkston	\$4,718	\$3,118	\$3,018	\$2,918
23 Jun	9	Vancouver (WA), Astoria, Stevenson, The Dalles, Richland, Clarkston,	\$6,118	\$4,118	\$4,018	\$3,918
10 Nov	9	Vancouver (WA), Astoria, The Dalles, Hood River, Stevenson, Portland	\$4,118	\$2,418	\$2,318	\$2,218

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SYDNEY & MELBOURNE – UP TO \$100K PKG + BONUSES

This unique sales opportunity will see you work with key travel industry partners to devise and implement tailored sales and marketing strategies for their business. You'll work on local sales and marketing plans, provide product training on supplied products; as well as identify and develop relationships with new business opportunities. A strong salary package + bonuses, car allowance and tools of the trade on offer. Call to find out more

AIRLINE SALES

ACCOUNT MANAGER

MELBOURNE- STRONG \$\$ PACKAGE

Due to growth this well-known airline are on the hunt for a BDM/Account Manager to be based in Melbourne covering VIC, TAS and SA. You will ideally have a background in sales within the travel industry but if you are currently a retail travel consultant looking to get out on the road, you will also be considered. Salary plus car allowance and phone allowance etc is on offer for the successful candidate, interviews commence next week.

FARES AND TICKETING EXPERT

TICKETING MANAGER

SYDNEY- \$85K PKG

Are you a fares and ticketing expert looking for your next role? This award winning global company are looking for a fares and ticketing leader to join their large ticketing team.

You'll be responsible for leading a team of ticketing consultants and act as an expert for all systems, airfare and ticketing queries. This role is based in a central area, close to transport. Salary is up to an \$85k package and future career opportunities are on offer.

MOVE YOUR CAREER FORWARD

OPERATIONS MANAGER

SYDNEY – \$90K PKG

Our client is looking for an inspiring leader with experience preferably in the Inbound Travel Market. You will be responsible for the overall success of the team including development & delivery of strategy, leading the team & enhancing relationships & agreements to achieve sales & revenue goals. You will be rewarded with a great salary and career progression.

ON THE ROAD AGAIN

BDM –PREMIUM PRODUCT X 2

SYDNEY-STRONG SALARY PACKAGE

We are searching for BDMs who are passionate about increasing sales with the ability to source and secure new business. You will have previous Industry BDM experience with established relationships in the trade. Offering a base salary, bonus scheme, and tools of the trade.

Call today and take your pick of two great organisations looking for representation.

UNIQUE & CHALLENGING ACCOUNTS

ACADEMIC CORPORATE TRAVEL MANAGER

BRISBANE – UP TO \$70K PKG

Here's an exciting opportunity for senior corporate consultants wanting a new and exciting role. This leading travel management company is seeking an experienced senior travel consultant to join their dedicated academic division in an implant environment. Working Mon – Fri hours you'll be servicing a large corporate account along with booking leisure arrangements when required. Strong salary package, top career progression and more on offer.

PACKAGE GURU

PRODUCT & MARKETING CONSULTANT

BRISBANE– STRONG PACKAGE ON OFFER

This leading travel company is looking for an experienced travel product coordinator or consultant to join their support team. You'll be responsible for sourcing, compiling, pricing and packaging air, land & cruise specials for sale. The ability to work to tight deadlines and know the industry trends is a must. Previous product or travel consulting experience is required. Earn a strong salary package and have the opportunity to progress up the ladder.

SMART NEGOTIATOR

PRODUCT MANAGER

GOLD COAST – up to \$72K PKG + BONUSES

Looking for a new product role? This leading travel company have a Product Manager role based in their Gold Coast office. Managing amazing destinations you will be responsible for the contracting and design of itineraries to the destination as well as working with Marketing, Distribution, Yield and Revenue Management teams. Recent experience in a similar role is a must. Interviewing now – call to find out more.

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