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Air NZ, SQ pact extended

THE joint venture between Air New Zealand and Singapore Airlines has been approved for another five years, with the NZ transport ministry indicating it had resulted in ongoing benefits for customers of both carriers.

The pact was launched in 2014, with NZ Minister for Transport Phil Twyford saying services operated by the airlines through the alliance "strengthen New Zealand's ties with our close neighbours in South East Asia and other emerging markets".

Twyford said reauthorising the deal through until 28 Mar 2024 would result in more benefits including a wider range of flight times, more seats and reciprocal frequent flyer schemes.

Webjet Europe sale

WEBJET Exclusives has gone all out to promote its 2019 Europe program, with a four page wrap in *Fairfax* newspapers today offering up to \$1,000 spending money on EK and EY flights - including tours of Switzerland, Italy and Britain & Ireland.

ETG seals Cover-More deal

COVER-MORE Travel Insurance has signed a new five-year agreement with Express Travel Group (ETG), with the pact to see Cover-More policies sold across ETG's network of more than 700 travel agencies nationally.

The partnership will see Cover-More provide travel insurance policies that include cover for cancel-for-any-reason (CFAR), terrorism and mental illness, as well as a range of "other unique benefits," the companies said.

Cover-More will be attending ETG's annual conference in Shanghai next month to inform agents about the new policies, with Executive General Manager, Sales & Distribution Michael Stein saying the agreement was recognition of Cover-More's commitment to providing an outstanding travel insurance and

medical assistance product for agents to offer their customers.

"We're committed to providing agents with a product that travellers can't find without planning their holidays through their travel agent," he said.

Stein said other benefits of the policy included coverage for cancelled tours due to numbers, new-for-old luggage and a range of adventure sports.

The announcement continues a spate of news for ETG which last week confirmed an exclusive retail travel partnership with Luxury Escapes for distribution of its packages and promotions via the italktravel and cruise agency network (TD 03 Oct).

Ponant+Nat Geo

PONANT and National Geographic are today promoting their extensive new partnership (TD 08 Aug) with savings of up to 30% on a range of expeditions.

Deals are available on trips in the Caribbean, Antarctic, South Pacific and Kimberley - for info email natgeo.au@ponant.com or see the cover page of TD today.

Today's issue of TD

Travel Daily today has eight pages of news and photos, including a front cover page for Ponant plus full pages from:

- Flight Centre
- AA Appointments jobs

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AI revises refunds

AIR India has reduced the “refund validity” period for its tickets effective from 01 Oct.

Tickets issued on 098 paper were previously valid for refund for up to two years from the date of issue, but the carrier has now advised that tickets will be treated as “expired for refund” after 15 months.

The revision applies to all ticket types, including domestic and international tickets and both partly and fully unutilised tickets.

LE hits the road

LUXURY Escapes has today launched a major national roadshow which will take in 11 cities over the next three weeks.

The consumer-facing events are being backed by Visit Indonesia, the Hong Kong Tourism Board, Tourism Authority of Thailand, Malaysia Tourism, Dubai Tourism and Abu Dhabi Tourism - more details at luxuriescapes.com.

Silversea plots expansion

THE deep pockets of Silversea Cruises’ new 66% owner, Royal Caribbean, are enabling significant investment in the brand, with the Silversea flagship *Silver Muse* to arrive in local waters in less than three months.

Newly appointed Silversea Managing Director Australasia Adam Armstrong has hit the ground running and will update the industry at an upcoming series of events across the country.

Armstrong was recently briefed at Silversea’s head office in Monaco, and last Fri provided further details of “Project Invictus” which will see the entire Silversea classic fleet updated to the same hardware as *Silver Muse* over the coming months.

The so-called “Musification” of *Silver Wind* will take place in an extended dry-dock from Nov, followed by *Silver Whisper* which is undergoing a full bow-to-stern renovation, Armstrong said.

Silver Spirit, which was dramatically lengthened earlier this year (TD 09 May), has already undergone the treatment.

“By the end of 2019 all that investment by Royal Caribbean is really elevating Silversea to be the premium ultra-luxury brand on the seven seas,” he said.

Silversea has two more Muse-class ships on order - *Silver Moon* due for arrival in 2020, followed by *Silver Dawn* in 2021.

Armstrong also hailed the 10-year anniversary of the Silversea expedition product, saying there was surging demand in this space.

“We have great expansion plans that I can’t share with you today for our expedition product...we are very excited with what’s to come,” he said, citing the “action-packed new chapter, new leader, new money, new deployments and new flagship for Australia”.

More from Silversea in *Cruise Weekly* tomorrow.

Vale Tony Randall

THE Australian travel industry is today mourning Tony Randall, who died on the NSW north coast last Fri after a short illness.

Randall was a former Director of Air Tours Australia, who had a wide range of warm and lasting friendships in the travel sector.

He spent his later years working with great distinction in community service in Coffs Harbour, with a funeral to be held at 11.30am this Thu 11 Oct at Coffs Harbour Crematorium.

CX Adelaide boost

CATHAY Pacific is expanding capacity between Adelaide and Hong Kong, with the addition of a sixth weekly service from 28 Oct.

The changes will also see timetables rejigged, with three CX weekly departures from ADL to operate overnight, departing at 12.15am each Wed, Fri and Sun.

Tue, Thu and Sat services will depart at 1pm.

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A-League kicks off

DON'T forget to register for *Travel Daily's* new A-League tipping contest for a chance to win some great prizes courtesy of Etihad Airways, Keith Prowse Travel and Excite Holidays.

The season kicks off on Fri 19 Oct and is the first time **TD** has offered a round-ball competition, with a top prize of a trip for two to the UK to see Manchester City play a game on their home turf.

"Anyone who knows Etihad knows football is one of our passions – you'll see our name across the shirts of some of the top teams in the world, including here in the A-League, so it's great to be part of the *Travel Daily* A-League competition this year," said Etihad Airways General Manager Australia & New Zealand Sarah Built.

To join the comp **CLICK HERE**.

Google training

GOOGLE My Business Marketing Manager Australia and NZ Jean Magalhaes will feature in an online training program from Tourism Tribe.

For more details, **CLICK HERE**.

NSW details Airbnb reforms

THE NSW Government has today released a "Statement of Intended Effect" detailing planned regulatory changes for Short-Term Rental Accommodation (STRA) in the state.

The new "whole of government policy" intends to address the rise of operators such as Airbnb, and introduces criteria such as the maximum days that short-term letting can operate each year.

Minimum fire safety and evacuation requirements are also prescribed, along with the introduction of a new land use definition and permissibility for the purposes of short term letting.

The government is seeking feedback on the details of the planning framework, which would replace the existing regulatory system that simply comprises a voluntary Code of Conduct.

The changes would also see the introduction of new strata legislation which would allow owners' corporations to adopt a by-law with a 75% majority vote preventing short-term rentals in their blocks for lots that are not the principal place of residence of

the host.

STRA would be permissible in all dwellings across the state, but the proposed amendments would make it clear that the offering is "not a form of tourist and visitor accommodation".

Properties in the greater Sydney region would be prohibited for use for STRA for more than 180 days per year unless the host was present on site, while in regional areas local councils will have flexibility to change this period depending on local needs.

Feedback on the framework is now being sought, via an online form at planning.nsw.gov.au.

Evergreen Africa

EVERGREEN Tours has launched its 2019 Africa brochure and a range of earlybird deals.

The program features a 29-day Cape Town to Cairo itinerary, starting from \$15,565pp, which takes in highlights from Cape Town to Johannesburg and then from Cairo to Aswan and includes five of Evergreen's "You're Invited" experiences.

The company's "You're Invited" offering includes exploring a traditional local village in Zimbabwe and visiting an Elephant orphanage in Sth Africa.

Earlybird deals include savings of up to \$2,000 per couple for African tours of 15 days or more, which are booked and deposited by 31 Jan - view the brox **HERE**.

Window Seat

WHEN it comes to airline cockpits, we thought Cathay Pacific had already taken the prize with the misspelt livery it applied to one of its aircraft (**TD** 20 Sep).

But it turns out UK travel giant Thomas Cook has gone one better with a display of exuberance never before seen in the skies.

A newly painted plane has taken off on European routes with a promotion for the company's beach hotel portfolio, carrying the slogan "I love Cook's Club".

But airport bystanders got an altogether different message when one of the plane's emergency exits was opened on the tarmac last week, **pictured**.

Unsurprisingly, Cook's Club hotels are promoted as an "adults only" offering.



Hilton Curio Africa

AFRICA'S first Curio Collection by Hilton, Legend Hotel Lagos Airport, has opened.

The 54-room hotel is located at Murtala Muhammed Int'l Airport.

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G Adv Ripple score

ADVENTURE tour operator G Adventures has introduced "Ripple Score," an evaluation score for trips indicating what percentage of a tour's local expenditure remains in the local economy.

Jamie Sweeting, G Adventures' Vice President for Social Enterprise and Responsible Travel said "the Ripple Score is a way for the company to provide transparency for its travellers, and to drive the travel industry forward in terms of accountability".

For more info, [CLICK HERE](#).

Cycling Wollongong

THE City of Wollongong in NSW has secured the rights to host the 2022 UCI Road World Championship cycling event.

The international sporting fixture is expected to deliver more than \$94 million to the NSW visitor economy.

Air crew harassment

UP TO 65% of Australia's cabin crew are experiencing sexual harassment from passengers and co-workers, according to a report released today by the Transport Workers Union (TWU).

Based on the responses of 400 cabin crew, the report found four out of five had experienced sexual harassment from co-workers, while three out of five had experienced sexual harassment from passengers.

Almost 70% said they had not made formal reports on the incidents, with 56% saying they did not think it would be handled appropriately and 39% saying they feared reporting it would make the situation worse.

"These results are sad and shocking," said TWU National Secretary Michael Kaine.

"Today we are lifting the lid on this widespread problem and demanding a change to the way sexual harassment of cabin crew is dealt with," he said.

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Singapore, NSW renew deal



SINGAPORE Airlines (SIA) and the NSW Government have extended their partnership to boost tourism traffic to the State, with a new two-year Memorandum of Understanding (MoU) set to take effect from 01 Jul 2019.

The agreement was signed between Minister for Tourism and Major Events Adam Marshall and the airline's senior representatives in Singapore.

"Visitors from Singapore are currently worth an impressive \$245 million to our State's economy and I am delighted we have renewed our agreement with Singapore's national carrier to help grow this number even further," Marshall said.

Pictured: NSW Minister for Tourism and Major Events Adam Marshall with SIA's VP Customer Experience Yeoh Phee Teik and Singapore Airlines cabin crew.



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FC explores South Africa



AROUND 113 Flight Centre Perth and Northern Territory Team leaders travelled to South Africa for their Annual Team Leaders Conference, hosted by South African Tourism and South African Airways.

The teams were split into three groups each visiting different areas of the country, including diverse sites and activities.

The itinerary started off in Johannesburg, where the groups explored Soweto by quad bike, enjoyed the Cape Winelands and ventured on safari.

The team then regrouped in Cape Town for their annual conference at Southern Sun Cape Sun which was followed by a safari-themed gala dinner at Grand Africa Cafe & Beach.

South African Tourism's Hub Head for Australasia, Mosilo Sofonia, said highlights included the world-renowned wildlife safari in the Pilanesberg National Park, "a truly unforgettable experience for all."

WA & NT Product Leader Flight Centre Travel Group Kelly Weinbauer said, "The response from our Leadership Team has been absolutely phenomenal after this conference with the majority of them rating South Africa as their favourite destination.

"I have no doubt that most of them will be back to see more - there is just so much to do," said Weinbauer.

The group is **pictured** at Table Mountain in Cape Town.

Etihad kids' packs

ETIHAD Airways is building on its partnership with wildlife charity Born Free by refreshing its "Etihad Explorers" children's packs (**pictured**), which now include an activity booklet.

The aim is to provide the younger guests with an understanding of animal welfare and how they can play a part in reducing impact on fragile natural habitats, wildlife conservation and wild animal welfare.

Etihad Airways Head of Guest Experience Jamal Ahmed Al Awadhi said the packs were also a way of forming a lasting bond between young guests and Etihad Airways, "making them more aware of who we are and where we fly to and, with the support of Born Free, enhancing their knowledge of important issues facing the planet".



Sanctuary new suite

SANCTUARY Retreats is building a new Geoffrey Kent Suite at Sanctuary Olonana in Kenya, set to open 18 Mar.

The property relaunched in Jul and the new addition will include two private ensuite bedrooms, a dining area, lounge and private decking area.

Qld fast train plans

TRAVEL times between Brisbane and tourism destinations including the Gold Coast and Sunshine Coast would be slashed to 45 minutes or less under a high-speed rail plan put to Queensland mayors.

The \$70 billion proposal would involve connections from Brisbane to destinations including Maroochydore, Southport and Toowoomba, with travel times ranging from 20 to 45 minutes.

The Courier Mail reports the plan has been developed by infrastructure consultants SMEC who were commissioned by the South-East Qld Council of Mayors.

Trains would use existing lines and would be slower than high-speed options overseas.

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Aussies eye off First

FLYING First class is on the top of the list of Australians' flying ambitions, according to new figures from finder.com.au.

In a survey of 2,033 people, 23% of respondents listed First class as their number one flying ambition, followed by securing a free upgrade (17%) and flying Business class (11%).

Joining the mile high club was only on 5% of respondents' to-do lists, followed by flying Premium Economy (4%), while just 1% aspired to be on a maiden voyage of a new route or aircraft.

Radisson ups Africa

RADISSON Hospitality has accelerated its expansion in Africa, signing 10 new hotels across the continent in 2018.

Radisson Hotel Group Exec VP Elie Younes said the company had added 1,300 rooms to its portfolio in Africa so far this year.

Moore park reno

THE NSW Government has committed \$20m towards a \$65m revitalisation of Sydney entertainment venues the Hordern Pavilion and Royal Hall of Industries at Moore Park.

The Hordern Pavilion will undergo a major renovation that will protect its heritage value and The Royal Hall of Industries will become the Sydney Swans HQ and Community Centre.

Additions will include a museum, cafe & function space.

Vic cultural tourism

MELBOURNE'S cultural scene is attracting record numbers of visitors, with figures showing int'l cultural tourists injected almost \$2b into the state economy last year, an 88% increase since 2013.

China is the city's fastest growing int'l market for cultural tourism and is expected to be worth more than \$1b by 2025.

Agents accept New Cal's roses



NEW Caledonia Tourism and Aircalin made the most of last week's finale of *The Bachelor Australia*, hosting a viewing party for 60 agents at Sydney's Ivy Den.

Nick "Honey Badger" Cummins and his final two bachelorettes shared their final moments in New Caledonia before Cummins sent them both packing and chose to remain a bachelor.

The event saw guests treated to French champagne and canapes as they watched the shock end to the series.

New Caledonia Tourism Director Australia Caroline Brunel said *The Bachelor Australia* was the perfect way to highlight the destination as an "ultimate setting for a romantic escape".

"No matter the outcome of the final rose ceremony, I have no doubt that after seeing the luxurious Sheraton New Caledonia Deva Spa &

Golf Resort, the views over the UNESCO World Heritage-listed lagoon and barrier reef, the magnificent sunsets and picturesque beaches, that Australians will fall in love with New Caledonia," Brunel said.

Unlike the bachelor, Kyung Foreman from Flight Centre didn't go home empty handed, winning two return tickets to New Caledonia with Aircalin.

Foreman is **pictured** celebrating with New Caledonia Tourism and Aircalin New South Wales Sales Executive Zack Redfern.



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- **Corporate / Broker Business Development Manager**, Sydney
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If you have the goods (and the CV to prove it), share them with us at covermore.com.au/careers

Awesome Adv adds

THREE new short tour options have been added to Awesome Adventures Fiji's 2019/20 season.

The company said tours were designed to offer travellers who were short on time "a taste of what the Mamanuca and Yasawa Island groups have to offer".

The additions include a three-night "Sea's Every Day!" adventure, a one-night Ultimate Encounter and two-night Short and Shark Snorkel.

Awesome Adventures Fiji's Full Monty activities are optional additions to each package.

The Bula Combo Passes have also been renamed Awesome Passes and the two Coconut Awesome Pass split into two categories, Standard & Upgrade.

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Holiday Inn Aussie expansion



INTERCONTINENTAL Hotels Group this morning confirmed the 2020 opening of a Holiday Inn & Suites property in the Melbourne suburb of Ringwood.

The 164-room property will be part of a mixed-use development also featuring 82 residential units being developed by Ninety Four Feet, Omni Property Group and Hamilton Marino Builders.

The Holiday Inn pipeline in Vic also includes properties in Bourke Street Mall, Coburg, Dandenong,

Werribee and Geelong along with existing hotels at Melbourne Airport and on Flinders Street.

Ninety Four Feet is also partnering with IHG in the development of the new Hotel Indigo Auckland (**TD** 16 Aug).

InterContinental Hotels Group currently has 48 hotels in Australia with another 22 in the pipeline including Hayman Island and the new voco Yarra Valley.

Emirates earlybird

EMIRATES is offering earlybird fares for 2019 travel to Dubai, Europe and the UK until 05 Nov.

Travel period is from 01 Feb to 30 Sep 2019, with fares starting from \$1,329 return from MEL.

Fares are available in First, Business and Economy class.

For more info, [CLICK HERE](#).

DL A220 takes flight

DELTA Air Lines' first Airbus A220-100 twin-engined jet aircraft (previously known as the Bombardier CSeries) took its maiden flight over the weekend.

DL will be the first US airline to operate the A220, in early 2019.

BROCHURES

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Venture Far - Africa 2019/20

Venture Far has released its 2019/20 Africa brochure featuring active, romantic and family orientated itineraries. The program includes a luxury safari escape while staying in lodges in Cape Town. Another highlight is the Boutique Botswana trip where travellers stay in a range of accommodation including a lodge in the Okavango Delta, luxury tents overlooking Moremi Game Reserve, a safari lodge in Chobe National Park and at the historic Victoria Falls in Zimbabwe.



Bentours - Scandinavia 2019/20

The Bentours' Scandinavia, Northern Europe & Expedition Cruising 2019/20 brochure features a new range of escorted small group tours. Additions include the 14-day Helsinki to Bergen trip which offers a night in a glass igloo, two nights at Kirkenes Snow Hotel in Gamme cabins, city tours of Helsinki and Bergen, along with a visit to Rovaniemi, the home of Santa Claus and winter activities. The brochure also features new multi-country tours that depart from London and Edinburgh; touring options in Germany and Poland; as well as Antarctica and Arctic expedition cruises with Hurtigruten.

Leading loyalty

THE Leading Hotels of the World has renovated its Leaders Club loyalty program to offer travellers enhanced benefits and exclusive access to the portfolio's more than 400 independent luxury hotels worldwide.

Members will now accrue Leaders Club points on up to three rooms per reservation that can be applied towards stays at any Leading Hotels' properties.

Additionally, members can now access expanded room types, better availability and fewer date restrictions when redeeming points, which can also now be done online.

To learn more about the Leaders Club [CLICK HERE](#) or call (1-800) 222-033.

Qatar order switch

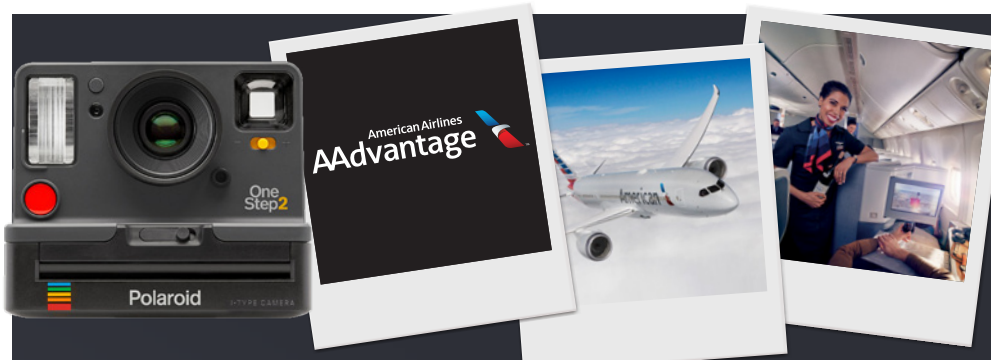
QATAR Airways has upgraded five of its current order of A350-900s to the higher-capacity A350-1000.

The airline has taken delivery of 30 A350 aircraft from a total order of 76 A350 XWBs.

The A350-1000 offers 28% more capacity in the Premium Economy class cabin and features the airline's Qsuite seat.

The A350-1000 currently operates on the London and Frankfurt routes and will launch on JFK service from 28 Oct.

"The strong performance of this aircraft and the need for extra capacity on the world's fastest growing airline are the key factors behind this latest announcement," the airline said.



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American Airlines

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BA seeks fresh new look



BRITISH Airways has announced that fashion designer Ozwald Boateng (pictured) will be the chief designer for its new staff uniform in 2019.

The uniform revamp will place a modern twist on the classic uniform as part of British Airways' 100th anniversary next year.

"Our uniforms have been an iconic symbol of our brand throughout our 100-year history

and our partnership with Ozwald will take us forward to the next chapter in our journey," said British Airways Chief Executive Officer Alex Cruz.

The carrier is investing £4.5 billion over the next five years on the design and creation of the airline's new work attire.

"I'm looking forward to taking the uniform and refining it into a collection," Boateng said.

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Q5. Is arrival time for the Hong Kong to Washington, D.C. service in the morning or in the evening?



Regional funding

THE NSW Government is offering grants of up to \$20,000 for organisers of regional events.

The 2019 Incubator Event Fund is open to events that are planned to take place between Jan and Jun next year and is aimed at supporting the state's regional tourism industry.

"We are committed to supporting more activity across our regions because when people visit, they stay in local accommodation, buy from local shops and eat at local restaurants and cafes, putting more tourist dollars in the pockets of local business people," said NSW Minister for Tourism and Major Events Adam Marshall.

Applications to apply for grants close 04 Nov.

A second funding round for events taking place between Jul and Dec 2019 will open to organisers from Mar next year.

Design additions

DESIGN Hotels has added six new properties to its collection of independent hotels.

The locations for the new additions include: Inhambane, Mozambique; Tapei, Taiwan; Ho Chi Minh City, Vietnam; Tulum, Mexico; Cordon-Combloux-Megeve, France; and Healdsburg, the United States.

Reflections invests

REFLECTIONS Holiday Parks has invested \$300,000 to improve wi-fi infrastructure at nine of its NSW coastal parks.

The upgrading of cabling and installation of communication towers has already commenced, with work set to continue throughout 2019.

"We are forging ahead to build the foundations for a better digital experience," said the company's CEO Steve Edmonds.

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LOOKING FOR THE NEXT DESTINATION IN YOUR TRAVEL CAREER?

Check out our current career opportunities!

HOT JOBS OF THE WEEK

Travel Manager - North Sydney

Do you have two years' travel sales experience? FCM Travel Solutions are looking for multi-skilled Travel Managers to join our team. The challenging world of corporate and leisure travel management will be sure to take your career to new heights!

Closing date: 12 October 2018

[APPLY NOW >](#)



Business Development Manager - Sydney

A unique opportunity is now available for an experienced Business Development Manager, to work with Flight Centre's Wholesale and retail leaders to develop strategies and identify opportunities to grow the Infinity Group's sales and profit.

Closing date: 10 October 2018

[APPLY NOW >](#)



Specialist Recruiter - Sydney

Do you have experience in recruitment? We are looking for a Specialist recruiter who will provide full cycle recruiting including needs analysis, candidate sourcing, interviewing and relationship management with both the business leaders and candidates. Join our dynamic team today!

Closing date: 8 October 2018

[APPLY NOW >](#)



Travel Manager - Brisbane

Have you ever wanted to see the world of celebrity close up? From academy award winners to Olympic gold medalists, Stage and Screen has managed them all. We specialise in providing travel management services to the creative, sporting and entertainment industries. Join the biggest name in the entertainment travel industry, as a Travel Manager.

Closing date: 19 October 2018

[APPLY NOW >](#)



Travel Sales Expert - Melbourne

Are you looking to take your next flexible step in the travel industry? We are looking for a Travel Sales Expert with 5+ years in the industry who loves to provide outstanding customer service to join Australia's leading premium leisure travel agency group.

Closing date: 12 October 2018

[APPLY NOW >](#)



State Marketing Manager - Sydney

A rare opportunity has arisen within Flight Centre Travel Group's marketing division as a State Marketing Manager where you will be responsible for the marketing strategy & implementation for our Flight Centre brand businesses in New South Wales.

Closing date: 8 October 2018

[APPLY NOW >](#)



Travel Manager - St Lucia Campus

Campus Travel is Australia's only travel management company dedicated exclusively to the needs of academic and university travellers. Campus Travel's Consultants enable our academic travellers to 'connect their individual brilliance' with the help of unique itineraries. We are looking for a Travel Manager to join our team!

Closing date: 10 October 2018

[APPLY NOW >](#)



Program Manager - Melbourne

Are you looking for your next role in the world of Client Services? This role as a Program Manager will offer the opportunity to demonstrate and grow your skill-set across all elements that are fundamental to a successful Recognition & Incentive Program.

Closing date: 15 October 2018

[APPLY NOW >](#)





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***NEW* SENIOR FINANCE ROLE**

**GENERAL MANAGER FINANCE – HOTEL FOCUS
BRISBANE - UP TO \$150K PKG**

This award winning client is currently seeking an experienced finance leader to assist in growing their successful hotel network division. Working with a strategic and operational focus you'll be in partnership with senior leaders to achieve long term growth and profit along with managing the financial well-being of the hotel operations at a global level. Superb salary package and benefits on offer. Call today for a confidential chat.

***NEW* A LEADING ROLE**

**PRODUCT SUPPORT TEAM LEADER
BRISBANE – UP TO \$77K PKG**

We are currently looking for an experienced wholesale travel team leader to join this product department in their pricing division. Leading a small team you'll be responsible for processing and investigating price beats received globally and identifying solutions to ensure competitive pricing in the marketplace. You will work with sales, product, retail teams and suppliers. This in an initial contract role with a strong salary package and the opportunity to advance your career.

***NEW * CONTRACT ROLE IN BRISBANE**

**PRODUCT & DATA ANALYST – 5 MONTH CONTRACT
BRISBANE - \$93K PKG**

Exciting five month contract on offer with a leading travel company. As an experienced analyst you'll work closely with contracting and finance teams providing commercial support to maximise contract margins and profit. You will be responsible for regular reporting, preparing market share and destination reports along with ad hoc project work as required. Strong salary package on offer. Previous experience in a similar role is a must.

A WHIZ WITH NUMBERS

**FINANCE MANAGER
GOLD COAST– UP TO \$125K PKG**

We are currently looking for an experienced finance manager who is CPA qualified, adept in liaising with international companies and a whiz on Excel to join a growing international company on the Gold Coast. Managing a small team, your responsibilities will range from income management to cash flow management, forecasting, reporting and payroll runs. A strong salary package is on offer. This role is interviewing soon so apply today.

MULTIPLE ACCOUNT MANAGEMENT ROLES

**STRATEGIC SENIOR ACCOUNT MANAGER
SYDNEY- \$110K BASE PLUS PLUS**

This award winning TMC are on the hunt for a senior strategic account manager to join their very successful team based in Sydney. You will ideally have previous TMC experience in Account Management or Sales. You will be joining an organisation that offers a supportive environment with ongoing training and career opportunities. A strong package is on offer, including a high base salary plus bonuses.

NEXT STEP IN YOUR INBOUND CAREER

**OPERATIONS MANAGER
SYDNEY – \$90K PKG**

Our client is looking for an inspiring leader with experience preferably in the Inbound Travel Market. You will be responsible for the overall success of the team including development & delivery of strategy, leading the team & enhancing relationships & agreements to achieve sales & revenue goals. You will be rewarded with a great salary and career progression. If you have used Tourplan this will be highly sought after.

SOMETHING A BIT DIFFERENT IN CORPORATE

**CORPORATE TEAM LEADER
SYDNEY – GENEROUS SALARY PACKAGE**

Join this successful Corporate Travel Management company in a leadership role. You will be managing the day to day functions of your team whilst being able to jump on the phones if needed. This company offers a very generous salary with ongoing training and career opportunities, if you have hit a ceiling in your current role, call me today to find out more.

NEW COMPANY IN AUSTRALIA

**RESERVATIONS MANAGER
SYDNEY - STRONG PACKAGE \$80K**

Turn the key and open the door to success when you join this travel company. Managing a team of reservations consultants you'll know the secrets of driving and motivating staff members to reach their full potential and sales targets. Stepping into this rare management opportunity your previous leadership experience, wholesale travel knowledge & experience in setting targets will set you apart from the pack. Top \$\$ & bonuses on offer.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

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