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Travel Daily

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Constellation comm

CONSTELLATION Journeys is offering "full commission on high value bookings" of its all-inclusive private journeys in Eastern Europe, Africa and Round the World - see the **last page**.

The Ghan capacity boost

JOURNEY Beyond has announced a major expansion of its iconic "The Ghan" rail journey between Adelaide and Darwin, doubling peak season departures to twice weekly and adding more Platinum Service carriages.

The parent company of Great Southern Rail has also introduced new holiday packages connected with the additional trips, which depart Adelaide each Wed and return from Darwin on Sat.

The growth will coincide with the 90th anniversary of the legendary train in 2019, which the company is marking with "90 days of celebration" in the Jun-Aug high season.

With the second weekly departure, travellers will be able to break their journey in Alice Springs and rejoin the train a few days later.

The Darwin-Adelaide Sat departure is being branded as "The Ghan Expedition" with packages including four nights in Darwin, a day at the Litchfield

National Park waterfalls plus other local experiences, and then three nights on the train including all meals, beverages and off train excursions in Katherine, Alice Springs and Coober Pedy.

Six new premium Platinum Service carriages will join the fleet "in response to high market demand", the company said.

Platinum Service offers large cabins with double beds, in-cabin breakfasts, transfers and access to the Platinum Club.

Guests booked on departures during the celebratory period can "expect a few surprises to make their journey extra special", while the commemoration will culminate in a special anniversary journey scheduled for 04 Aug.

The additional departures are on sale now - for more details see the **cover page** of today's **TD**.

IATA 'risk' warning

TRAVEL agents in New Zealand have been warned to ensure they update IATA about so-called "risk events" in the lead-up to the implementation of NewGenISS in the coming months (**TD** 26 Sep).

Speaking at a summit convened by the Travel Agents Association of NZ today, IATA Area Manager South West Pacific, Matteo Zonarini, said agents' risk ratings could be based on various events.

"Some of these are no brainers, like defaults, dishonours and late payments...but there are less obvious things like change of ownership, legal status or shareholders - because there are credit terms transferred and a different owner we didn't know about," Zonarini said.

NewGenISS involves new assessments of agent risk profiles under the "GoStandard" model, which has led to disruption in some markets where the new system has already rolled out.

Wu partner fly free

WENDY Wu Tours is offering a "Partner Flies Free" deal in conjunction with its new brox.

The offer applies to more than 40 tours and 320 departure dates across 2019 to China, Japan, India, Sri Lanka and more, for bookings made by 14 Dec.

The Asian specialist has also launched a "25 Years of Wu, 25 Trips for You" famil incentive, inviting consultants to book for their chance to win of 25 famil places to Asia - more info at www.wendywutours.com.au.

APTMS boosts team

ASIA Pacific Travel Marketing Services (APTMS) has expanded its NSW team, with newly created roles for Emma Kim as Account Manager (DMCs) and Polly Simmons as PR Manager.

APTMS has added several new clients this year including Colorado Tourism Office, Indian DMC Creative Travel and LA City Tours, with the growing Sydney office complementing the firm's Gold Coast headquarters.



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Today's issue of TD

Travel Daily today has eight pages of news, including a front cover page for **Great Southern Rail** plus a photo page from **South Africa Tourism** and full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Constellation Journeys



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Branson ready for the launch pad

RICHARD Branson is close to launching his first mission into space under his Virgin Galactic enterprise, with lift-off scheduled "within weeks".

US media report the human headline is preparing for his own trip into space within coming months and has been undergoing astronaut inductions including fitness and centrifuge training.

"We should be in space within weeks, not months, and then we will be in space with myself in months and not years," the Virgin founder told *CNBC*.

"We will be in space with people not too long after that so we have got a very, very exciting couple of months ahead."

Branson and his SpaceShipTwo have been in a close contest with the Blue Origin project mounted by Amazon CEO Jeff Bezos to provide the first suborbital space flights for paying tourists.

Isles unite in Pacific push

PACIFIC island nations have united behind a common identity aimed at boosting visitor growth and promoting sustainable development across the region.

Under the banner "Blue Pacific", destinations including Fiji, Samoa, Vanuatu, the Cook Islands and French Polynesia will join with others to create a united image based around the region's natural environment and cultures.

It comes as the South Pacific Tourism Organisation (SPTO) welcomes new members in Rapa Nui (Easter Island), Wallis & Futuna and Tokelau, and precedes the 2019 China Pacific Tourism Year in which island nations will focus on their fastest-growing source of inbound travellers.

The Blue Pacific concept was outlined this week in Apia, Samoa, at the 28th Council of Tourism Ministers Meeting, where regional leaders gathered under the theme "Protecting our

Blue Pacific, our Livelihood and our Home".

"The Blue Pacific and the Blue Continent is indeed a common identity for our Pacific people," Samoan Prime Minister Tuilaepa Sailele Malielegaoi told the meeting, the *Fiji Times* reports.

"It directly defines us and provides iconic images and branding of pristine environments, beautiful and friendly people of exotic and artistic cultures in our international tourist source markets," he said.

Albatross Euro deal

ALBATROSS Tours is offering savings of \$350 per person on trips to Europe when bookings are made before 31 Oct.

Itineraries available include a 15-day Black Forest, Bavaria and the Tyrol adventure.

For further info see **page nine**.

Accor finalises sbe

ACCORHOTELS has completed its acquisition of a 50% stake in the sbe Entertainment Group, operator of high-end hotel brands including the SLS, Delano and Modrian brands (**TD 02 Jul**).

sbe founder and CEO Sam Nazarian will retain 50% of the group under the deal, while AccorHotels will gain design-oriented properties in fashion capitals in the US and Europe.

"Sam Nazarian is an innovator with an inborn sense of creating unique experiences and groundbreaking hotels and F&B concepts," said AccorHotels Chairman & CEO Sebastien Bazin.

"We are delighted to join forces and mutualise our skills for the benefits of our guests."

sbe has 25 hotels in operation or planned, including the Mondrian Los Angeles, Hudson New York, St Martins Lane London and Delano South Beach in Miami, as well as the Hyde and The Originals brands.

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More see insurance as key

AN INCREASING number of Australians view international travel insurance as a “necessity” according to the latest edition of the annual SureSave Travel Insurance Index.

The 2018 poll, which surveyed 1,000 respondents in Australia about travel insurance, found 73% of people “wouldn’t leave the country without it” - a 10 point increase from the situation six years ago when only 63% considered it to be a must.

However 8.5% of those surveyed said they only purchased travel insurance if they visited destinations perceived as “risky” while 5% said they “rarely or never” took out insurance.

Those figures are also major improvements on 2012, when one in five travellers admitted to never travelling with insurance.

The index has been independently commissioned

by SureSave every year since 2012, with Head of Agency Sales, Matt Endycott saying significant progress had been made, but Australians were still clearly travelling abroad without adequate cover.

“It’s our job to help agents explain to their customers that all travel carries an element of risk,” Endycott said.

The poll also found 27% of travellers carried an electronic copy of the Product Disclosure Statement for their cover, but more than half only “skim read over it and have a general idea of what they are covered for”.

TK Qatar boost

TURKISH Airlines is expanding its service to Qatar with the 30 Oct debut of a new thrice weekly 737-800 service between Istanbul Sabiha Gokcen Airport and Doha.

LHR fined over USB

LONDON Heathrow Airport has paid a whopping £120,000 fine over a lost USB stick which reportedly contained top secret information about the Queen’s travel arrangements.

The UK Information Commissioner’s Office (ICO) levied the penalty citing serious data protection failings at LHR.

The USB contained more than 1,000 files in 76 folders, and was not encrypted or password protected, the ICO said.

Only a few files contained sensitive information, but this included a training video which exposed the names, dates of birth and passport numbers of 10 people, while the personal data of about 50 Heathrow aviation security staff was also revealed.

The ICO didn’t confirm reports in the UK *Mirror* which claimed the contents also included patrol timetables, routes for dignitaries, and Royal security measures.

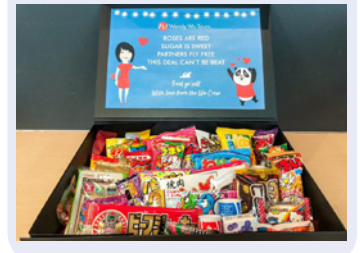


Window Seat

WENDY Wu has celebrated the launch of its Partner Flies Free campaign by sharing a selection of Asia’s most delectable snacks and treats with **Travel Daily**.

Among the treasure trove of sweetness were candy mobile phones and baked sweet rolls filled with cream, with the team enjoying a heated debate as to which treats offered the biggest flavour surprise.

For more information on the deal and its eligible destinations, see **page one**.



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TC celebrates Gold in Portugal



MORE than 130 members of the Travel Counsellors (TC) global network, along with suppliers and head office team, popped over to Portugal last weekend to celebrate TC's Annual Gold Weekend in the city of Faro.

Heralding another successful sales period were four lucky Australian Gold Travel Counsellors, who were treated to the trip as thanks for their hard work and top-ranking sales efforts.

Pictured enjoying their time in the Algarve, Portugal, are Kaylene Shuttlewood, MD, Travel Counsellors (centre) with Gold Travel Counsellors Samantha Slattery; Suzanne Watson; Liz Van Boxel, and Matt Schmitz.

Hostel G to Perth

GCP Hospitality is set to debut its new Hostel G concept in Perth, with a focus on "art, design and community living".

Slated to open in Jan 2019, the hostel will be located in the Northbridge precinct and will offer 296 guests rooms in either private or shared capacity.

Unique additions to the hostel are the Glam Shared Rooms which are designed for female guests and come with hair dryers and bathroom amenities, as well as the Greatest Suite rooms designed for families which include queen-size beds plus bunk beds.

For more see hostelgperth.com.

ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



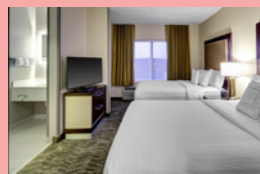
approximately 30% bigger in size.

&Beyond Kichwa Tembo Tented Camp in Kenya has upgraded 12 of its classic tents, which now feature four-poster beds, updated basins, a lighter colour scheme and a new outdoor seating area. The tents have also been extended to make them



while providing a style update.

Park Hotel Clarke Quay, located in Singapore, has unveiled its revamped lobby. The updated furnishings include couches and rustic rattan ottomans, along with new brass lamps. The new furnishings are intended to reflect Singapore's colonial past



also received makeovers.

High Hotels has recently completed the \$4 million renovations of **SpringHill Suites and Courtyard by Marriott**, in Florida, USA. The hotel features new furniture, floor and wall decor. The lobby, dining areas, business centres, fitness centres and meeting rooms

China bookings up

CHINA'S week-long National Day holiday from 01 to 07 Oct has seen the greatest growth in flight bookings from Japan, the US and Australia to China, according to research conducted by travel commerce platform Travelport.

Flight bookings made from Japan to China for the holiday period through GDS increased by 8,853, up 37.5% compared to the same period in 2017.

Bookings made in the United States to China rose by 4,772 (+18.9%) and in Australia by 2,537 (+29.9%).

Among other markets, flight bookings to China almost doubled in Cambodia (+136.9%) and Turkey (+100%).

FJ goes cashless

FIJI Airways is set to introduce cashless transactions across Sydney, Melbourne, Brisbane and Adelaide Airports from 15 Oct.

The cash-free transactions, which recently completed a successful trial period in Wellington and Christchurch Airports, will be applicable on new ticket purchases, Business class upgrades, lounge access, extra leg room seats, up front seats and baggage fees.

Credit and debit cards or Australian EFTPOS cards will be accepted, for info **CLICK HERE**.

Sri Lanka openings

ONE Transworks Square has announced its plans to bring The Ritz-Carlton and JW Marriott to Colombo, Sri Lanka, in 2021.

The Ritz-Carlton will feature 200 guestrooms and 187 residences, along with four dining options and spa.

JW Marriott Colombo will include 250 rooms and 218 residences, three restaurants and a lobby lounge, with an additional 1,870m² of banquet space.

"We see potential for future growth in Sri Lanka and look forward to partnering with One Transworks Square in introducing our diverse luxury offering," said Paul Foskey, Chief Development Officer, Asia Pacific, Marriott International.

EW expanded brox

EUROPEAN Waterways has launched its 2019 brochure, which features a new look plus more than 100 pages of itineraries and expanded exclusive guided tours.

New for 2019 is a private tour of the French military stables at the Chateau de Fontainebleau, famous for being the country house of Louis VII and Napoleon III.

A launch special on select 2019 departures is available on bookings made before 07 Jan 2019 - download the brox **HERE**.

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PTMs go crazy for Kani



SEVEN Personal Travel Managers (PTMs) from TravelManagers were treated to a fam to the Maldives late last month, exploring all of the facilities on offer at Club Med Kani and Finolhu Villas.

The luxurious tour included getting the royal treatment at Club Med Kani, enjoying a host of different water sports, relaxing with some yoga and pilates classes, before chilling out with a few choice cocktails at the resort's Beach Bar and dining at the Velhi Restaurant.

"To see the different room options first-hand and to sample the amazing variety of meals and activities available makes the property so much easier to sell," said Michelle Thomas, a PTM rep from Norah Head NSW.

"It was paradise on steroids," she added.

After spending two days at Club Med Kani, the group was whisked off to sample the nearby Club Med Finolhu Villas.

Highlights of the final night's stay included stylish beach suite accommodation, a private plunge pool, an outdoor shower, and the services of a personal butler.

The lucky PTMs qualified for the TravelManagers fam by participating in a sales incentive run over May and Jun this year, based on bookings at the two Maldives-based Club Med properties, and Club Med Bintan.

Pictured: Darren Kelk, Angharad Omalley, Adam Ferraro, Michelle Thomas, Carolyn Johnston, Jose Canas, Carli Hester, Ric Pattaro, and Barbara Turner.



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Sunshine on Croatia

SUN Island Tours has announced the release of its 2019 Croatia, Slovenia and Central Europe brochure.

An expanded range of Croatian journeys and cruises is included in the latest collection (51 cruise and 44 coach tours), a boost driven by 40% year-on-year sales growth in the market.

Other destinations offered in the latest brochure include Germany, Poland, the Czech Republic, Austria and Hungary.

Call 1300 665 673 for more.

#ChooseWinners

CRUISE Lines International Association (CLIA) Australasia has revealed the first winners of its #ChooseCruise promotion.

New Zealand agency Quay Cruise has picked up a P&O Cruises prize for its efforts to promote the cruise push.

"We are delighted with the sales and the new leads that the CLIA cruise month promotion is generating," said Quay Cruise MD Michelle Malcolm.

Sarah Fenton from MTA Travel also scored a \$500 Breakaway Travel Voucher for her social media campaign run last week.

RCL HomePort tool

RCL Cruises has gone live with its new agent portal called HomePort.

The new tool was designed to meet the needs of travel partners and includes the latest industry news, as well as resources such as marketing kits.

Agents can register to use the new HomePort tool [HERE](#).

KrisFlyer is golden

SINGAPORE Airlines (SQ) has introduced new reward incentives for Elite Gold members of its frequent flyer program KrisFlyer.

Elite Gold Rewards offers a range of added benefits such as double the KrisFlyer miles, one-class cabin upgrades for short-haul flights, and upgrades to Premium Economy class.

The Elite Gold members can take advantage of the new offers on both SQ and SilkAir flights, with the new incentives coming into effect yesterday.

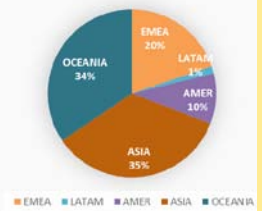
For further information on the full list of benefits, [CLICK HERE](#).

HOT DESTINATIONS

THE TAAP TOP TEN
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Expedia TAAP Destinations SEP 18



Expedia TAAP reported steady trading through September. Expedia TAAP agents AU booked 1,041 different destinations, across a massive 141 Countries. Agents are really finding fabulous Package Rate Bargains at this quieter time of year.

The top ten destinations booked through September were Sydney, Melbourne, Bali, Singapore, New York, London, Hong Kong, Gold Coast, Oahu and Tokyo. Los Angeles, Fiji, Cairns and Paris were just outside the top 10. Japan is on a rocket showing huge growth this year.

Asia outpacing the domestic market last month with Bali, Tokyo and Hong Kong recording outstanding growth numbers. Domestic markets still strong with Cairns, Melbourne and Perth showing continued strong performances. Strongest growing countries included Italy, Fiji and Netherlands, all showing terrific YOY growth.

Regionally, EMEA down 3 to 20%, OCEANIA up to 34%, Asia up 3 to 35% and North America no change from 10% of the transaction mix for the last couple of months.

Some of the out of the way destinations included Ibaraki Japan, Galena IL, Carcassonne France and Tunis Tunisia.

Wherever they are going, we've got your back.



Minor luxury for China



TWO new properties are set to be opened under the M Collection Brand in China

following the signing of management contracts by hotel group Minor Hotels.

The M Collection Hengquin Zhuhai, scheduled to open in 2020, is the first M Collection branded hotel to open in China and will be located at the Pearl River Delta along a mountain reservoir, offering views across to the southern corner of Zhuhai.

The 54 key villa resort M Collection Hangzhou in the Zhejiang Province, slated to debut in 2022, will offer guests a variety of suites and villas, along with an all-day restaurant, wine cellar, VIP Club, indoor and outdoor swimming pools, forest mountaintop spa, organic farm and agricultural activities.

Pictured is an artist's impression of the new M Collection Hangzhou.

Emirates comm

EMIRATES is offering agents the chance to earn 10% commission when booking an Emirates Dubai Rugby 7s discounted package.

The package includes meet and greet service on arrival, return airport transfers, accommodation on a bed & breakfast basis and 24-hour check in/check out.

To book, call Emirates on 1300 880 599.



THE 7.5 magnitude earthquake that shook the Indonesian Island of Sulawesi on 28

Sep and caused a devastating tsunami continues to take its toll on the island. Reports say that at least 2,000 people have passed away, as searches continue for thousands of missing people.

This is a significant and dreadful event for the nation of Indonesia.

Some 65,000 houses and buildings have been destroyed and around 70,000 residents have been displaced. These numbers are staggering and the city of Palu may never be the same. Bali, which fortunately has not been impacted and is located over 1,500kms away from the incident, continues to be open and trading as normal.

The Australian Government Smarttraveller website has not changed the overall travel advisory for Indonesia including Bali, but has of course increased it to a "Reconsider your Need" level for central Sulawesi and Papua provinces. These things are always difficult to really understand and from the level of enquiry that we have received at AFTA it seems that some consumers and perhaps some

reporters have not done enough research to really understand what is going on.

Given that Sulawesi is not known as a significant tourist destination for Australians, my advice is always to refer people to the Smarttraveller.gov.au website to help give a clearer understanding of the situation.

It is so unfortunate how the island nation of Indonesia is impacted by these natural disasters, and it is very difficult to see the pictures and news stories covering this problem.

If you want to help, there are a number of ways to donate to efforts and the best way to choose is to simply google "donate to Indonesia tsunami".

In my case I have elected to support the Red Cross - this is of course a personal choice. It is difficult to know what to do in these early weeks. It is a story that I am sure we will continue to hear about, and it is good to know that the Federal Government is already supporting with emergency funding and other resources, something that Australia is good at.

Our thoughts and prayers will be with the people of Palu in the coming months and perhaps longer as the clean-up and repair work gets underway.

50 Degrees grows

SCANDINAVIAN travel specialist 50 Degrees North is expanding its Canadian office due to "increased demand from North Americans seeking to travel to Scandinavia" the company stated.

In North America, 50 Degrees North has welcomed Titta Teras to assist with reservations and itinerary/product development in cooperation with the company's Norwegian office.

In the Iceland office, Soffia Gustafsdottir will supervise operations and assist visitors in the destination.

The company has also released its escorted tours and self-drive itineraries for 2019.

These include a small escorted adventure, "Beautiful Norway" and Iceland self-drive adventure, "Snaefellsnes and Golden Circle Self Drive".

To view the brochure and for further info, **CLICK HERE**.

Kyoto website rejig

KYOTO City Tourism Association has updated its website in a move to make it more user-friendly.

Website improvements include the ability to book restaurants and experiences online, a current event list, plus regional information on Kyoto.

See www.kyoto.travel/en.

Carnival community

CARNIVAL Corporation and several of its brands – AIDA Cruises, Carnival Cruise Line and Holland America Line are working closely with local and international NGOs to assist with a series of community projects supporting children, education and emergency preparedness in the Caribbean.

Some of the projects include building a children's recreation centre on the island of Grand Turk, plus rebuilding a school and playgrounds in Puerto Rico.



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South African roadshow kicks off

THE South African Tourism Roadshow commenced in Perth this week, with almost 200 local travel agents treated to an educational and entertaining evening hosted by comedian and South African Tourism Ambassador Urzila Carlson.

The event took attendees on an interactive journey of South Africa to learn about the diverse country's fine wine, cuisine, welcoming culture, and South African wildlife.

The night was also filled to the brim with excitement and prizes that saw two lucky agents win a spot on a famil trip to "Meet South Africa" for themselves.

Agents who join one of the remaining events will also have the opportunity to win a spot on the familiarisation simply by



VICKI Gordon, South African Airways; winner Maddy Kirk, Helloworld; winner Chloe Breeze, Flight Centre; Melyne Hovasapian, South African Tourism; and host Urzila Carlson.

attending the night, and those who don't win on the night will get another chance to win one of six spots on the famil by entering the South African Specialist Competition **HERE**.

Registrations to attend roadshow events in Brisbane, Sydney, Auckland or Melbourne can be accessed **HERE**.



ENJOYING the South African cuisine and wine.



TRAVELMANAGERS enjoying the night.



KRUGER Panel with Urzila Carlson.



SWAGMAN Africa.



THE South African Airways stand.



HOST Urzila Carlson strikes a pose.

Voyages' golden hat trick



VOYAGES Indigenous Tourism Australia collected a hat trick of accolades in the Northern Territory's Gold Plate Awards.

The company's signature dining experience, Tali Wiru, took out Best Contemporary Restaurant, Best Tourism Themed Restaurant, and received the major award of Restaurant of the Year.

Voyages said it was "beyond excited" to accept the awards, adding "this outstanding

achievement would not have been possible without the tireless efforts of our Tali Wiru team who deliver the highest level of service excellence on a daily basis".

Tali Wiru offers travellers fine dining under the stars with views of Uluru and Kata Tjuta.

All four courses use native herbs and spices, with menu items including wallaby with fermented quandong and toothfish with coastal greens, desert oak and fermented muntries.

The team is **pictured**.

NDC Exchange

BRITISH Airways, Delta Air Lines, United Airlines, the airlines of the LATAM Group, and Finnair will participate in NDC Exchange, a platform which acts as a bridge between IATA's New Distribution Capability (NDC) and traditional distribution methods.

NDC Exchange is provided by ATPCO and SITA and aims to enable a quick adoption of NDC at a lower cost.

CCC Fiji three free

CAPTAIN Cook Cruises is running a "Three Nights Sail Free" deal offering three free nights on any seven-night Fiji cruise.

Savings of up to \$2,100 per person are available with itineraries including the Colonial Discovery cruises.

Sale ends 09 Nov, for travel until 31 Mar 2019.



WIN A TRIP FOR TWO TO WASHINGTON DC

From historical monuments to food trucks and barista-made coffee, Cathay Pacific is excited to welcome Washington D.C. to their network! To celebrate, they're giving away 2x Economy Class tickets from Australia to Washington, D.C.

Answer the most daily questions correctly and come up with the most creative answer to the final question. Send your entries to cathay@traveldaily.com.au



Q7. What is the name of the airport that Cathay Pacific's new Washington, D.C. service operates to and from?



Baros renovation

BAROS Maldives will relaunch in Nov after a two-year refresh.

The resort will unveil its newly renovated villas, bar and restaurants as well as enhanced guest experiences.

Travellers will also have access to a fresh website featuring virtual tours of Baros Villas and a refined loyalty program.

Novotel in Okinawa

NOVOTEL has made its debut in Okinawa with the opening of the 328-room Novotel Okinawa Naha.

Located a 15-minute walk to the World Heritage Shuri Castle, the 15-storey hotel offers a 360-degree view of the former royal capital of the ancient Ryukyu Kingdom.

Dining options include four restaurants and a bar and three meeting rooms that can cater for up to 540 guests.

Avid Europe launch

INTERCONTINENTAL Hotels Group has entered into a multiple development agreement with GS Star GmbH to open 15 avid hotels in the German market.

The deal is the first step in IHG's ambition for avid hotels to become one of its biggest brands in Germany and will see the launch of the mainstream avid hotels brand in Europe.

The first newbuild avid hotel is planned to open by 2020.

WTTC Euro partner

THE World Travel & Tourism Council (WTTC) has welcomed Turismo de Portugal President Luis Araujo as its newest member and destination partner.

It marks WTTC's first formal alliance with a destination partner based in Europe and is its fifth new destination partner in five months.

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- Explore Neuschwanstein Castle on a guided tour
- Explore the extravagant Linderhof Palace and gardens
- Visit the Passion Play Theatre in Oberammergau
- Ride on a steam train along the picturesque Ziller Valley
- Admire the Krimmler Wasserfälle (Waterfalls)
- Explore Hitler's Eagles Nest and the historic Salt Mines
- Enjoy a full day to explore Salzburg



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**Travel Consultant | Award Winning Agency
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An exciting Mon-Fri position has just opened up for an experienced consultant looking to join one of Australia's most successful and award winning Retail Travel Agencies. You will enjoy servicing high end clients and putting together once in a lifetime itineraries. In addition to this, you will be well looked after, working for an industry high salary and complementary business class flights each year! An experienced and friendly team looking for a team player who has a passion for Travel.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

**Luxury Travel Consultant
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Join a high end leisure and close-knit travel agency. You will ideally have two plus years' experience working in travel consulting and a great understanding of luxury holidays. Your role will ideally be working with only the high end clients in providing them with destination knowledge and options for their upcoming experience of a lifetime. We are after experienced travel agents with strong GDS knowledge and who would like to make a career out of doing something different.

For more information please call Courtney on (07) 123 6107 or click [APPLY](#) now.

**Online Implementation Specialist
Brisbane, Up to \$70k, Ref: 3686SZ1**

This is a hybrid role, a mix of strategic thinking & being a level 1 support to the corporate accounts. You will be familiar with Serko as the OBT and have previously or currently worked for a TMC in a similar position. We are looking for this unique individual to be managing the daily resolution of incidences, troubleshooting & training / ongoing technical support to corporate clients. Along with that, you will provide suggestions and ideas on how to improve the system & functionalities.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

**Sales Executive | Niche Travel Product
Melbourne, \$55-60k + Bonus, Ref: 3613HC1**

This leader in a niche field is looking for someone to step up into a Business Development role to join their team. They're looking for someone willing to learn & grow their career in this role whilst promoting their brand nationwide. You'll need to be a seller with the ability to build strong relationships quickly & you'll really be in control of building your portfolio up. This is a great opportunity if you are a Travel Consultant looking for that next step up!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

**After Hours Corporate Consultant | Full-Time
Sydney, \$35 P/H + Penalties, Ref: 3461PE3**

This is an autonomous work from home role & my client, a leading independent corporate travel provider is looking to recruit Corporate Travel Consultant for their team. Your role is to work within the after-hours team to service clients making changes and last-minute bookings. You will work 37.5 hours a week on a rota basis. This is a fantastic opportunity for someone that is looking for the flexibility to work from home that has their own ticketing and corporate consulting experience.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

**Corporate Role - Travel | Great Salary
Brisbane, \$50-65k + Travel Perks, Ref: 1960AW4**

Exciting position exists for a highly experienced Corporate Travel Consultant. You will excel at providing a range of travel options, delivering exceptional customer/client service. Fantastic team environment, travel perks & great salary package! What are we looking for? Demonstrated Corporate Travel experience with a high level of competency, Fares and ticketing, GDS knowledge- conversion course can be provided, confidence, flexibility & ability to work in a fast paced environment, articulate & professional. Sound like you? APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

**Business Development Manager
VIC & TAS, Base + Bonus + Car, Ref: 3677JP1**

Join this boutique touring company in a BDM role that will see you building strong relationships with your key clients. You will be working for a company that will back you 110% and allow you to have fun whilst doing it. This brand is going through amazing growth and are looking for an experienced BDM that can put in the work to help continue that growth over the next few years. You will be a passionate experienced presenter with the confidence to take this role on and make it your own.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

**Corporate Travel Consultant
Perth, Up to 70k + Super, Ref: 9923JB1**

Our client is seeking an experienced Corporate Travel Consultant for their office in Perth CBD! You will have the ability to organise and book business travel arrangements whilst delivering an unparalleled level of client care. You will ideally possess a background in corporate travel, have strong experience using a GDS (Sabre or Amadeus preferred) and be able to work autonomously. The role is Monday to Friday and the successful candidate will enjoy a competitive base salary.

For more information please call Jacqueline on (08) 6365 4313 or click [APPLY](#) now.



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