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Virgin's NZ offering

VIRGIN Australia is promoting its enhanced offering on flights to New Zealand - including the first wi-fi offered across the Tasman.

The carrier provides at least 23kg of baggage and 15 minutes of complimentary wi-fi - see today's cover page.

Luxury at record growth

AUSTRALIANS are booking luxury travel "at record rates", with growing demand prompting a raft of luxury travel brands to open sales offices across the country, according to new research conducted for luxury travel network Virtuoso.

The company says Australians make 25% more luxury trips than the international average, and are also the second-highest consumers of Business class tickets in the world.

"(Australians) are some of the world's most intrepid travellers, always looking to new and interesting destinations that

Americans might not have considered yet," said Virtuoso Chairman Matthew D. Upchurch.

Upchurch believes Australians are also willing to pay more for the best experiences.

"They will switch their loyalties, even if it means paying more, to have service that exceeds their expectations," he said.

The report found that Australians take a higher number of international trips compared to the global average (1.9 vs 1.5), and they are also the least thrifty when it comes to budget setting, with only 14% allocating a set amount of spending money.

In good news for agents, the research also suggests that Aussie luxury travellers are more likely to use a travel advisor than the average (64% vs 52%), while the average Aussie expenditure for a luxury trip was \$13,000.

UK-based data analytic firm YouGov carried out the research.

Accor signs in Tahiti

ACCORHOTELS has announced it will rebrand one of Papeete's best-known properties, having taken over management of the former Le Meridien Tahiti.

Effective today, the resort will be known as Tahiti la Ora Beach Resort managed by Sofitel.

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Today's issue of TD
Travel Daily today has nine pages of news, including a front cover page for **Virgin Australia** plus full pages from:

- 50 Degrees North
- AA Appointments jobs


English Premier League


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Travel Daily on location in Vienna, Austria

Today's issue of TD is coming to you from the Austria Destination Summit in Vienna, courtesy of the Austrian National Tourist Office.

THE third Austria Destination Summit kicked off last night with an official welcome for 60 travel agents from Australia and North America, held in the historic Belvedere Palace in Vienna.

Held every four years, the Summit brings together top-level agents with 30 representatives of Austrian destinations and product.

Over the next three days agents will hear destination presentations, join product workshops and experience behind-the-scenes tours of Vienna, before embarking on famils to four Austrian regions.

KL travel scam comes to Australia

UNWITTING Aussie consumers are being targeted in a direct mail campaign operated by Kuala-Lumpur based scamsters.

The sophisticated operation sees a firm called "High Roller Holidays" send glossy brochures and scratch tickets (pictured) via post to Australian addresses, claiming to be part of the company's 15th anniversary celebrations.

The promotional blurb cites the major achievements of High Roller Holidays which interestingly include the fictitious US\$5 million development of a "new five-star hotel with a new adventure theme park in Australia".

Travel Daily was one of the lucky winners, with the scratch card indicating we had won the US\$200,000 second prize!

There is a reasonably convincing



website and a Malaysian phone number to call for verification.

Naturally the fine print indicates that we may need to pay some "service fees" understood to be about US\$3,500 in order to access the prize.

The scam is the latest in a series of similar fraud attempts, with other company names in previous fake brochures including Abel Travel Group, Famosa Travel, Lotus Travel and more.

VA Coffs cutback

VIRGIN Australia is reducing services to the NSW north coast city of Coffs Harbour, with its current 13 weekly services to switch to a single daily flight.

The change is effective from 17 Dec, with the carrier saying it is responding to customer demand.

"Despite these changes Virgin Australia remains committed to providing a reliable and consistent service to the Coffs Harbour Community," VA said.

ACCC franchise call

THE Australian Competition and Consumer Commission has urged for a strengthening of Australia's Franchising Code of Conduct.

ACCC Deputy Chair Mick Keogh said increasing penalties for breaches, requirements to improve information disclosure to franchisees, and stronger unfair contract terms, would help improve the operations of franchise businesses in Australia.

Show your customers more

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Travelport



travelport.com/travelagencies

Travel Daily

Monday 15th October 2018

AirHelp to \$18 billion rescue

AIRHELP, a Europe-based “flight disruption compensation company,” has unveiled its operations in Australia, saying it offers a new option for travel agents to earn revenue while assisting their clients.

The local office is led by Satu Raunola and Minna Monaghan, who have been ramping up operations in recent months targeting TMCs and OTAs with significant transaction volumes.

The business model is based on European Union Air Passenger Rights Law regulation EC261, which provides for mandatory compensation of up to €600 for travellers who are disrupted by a delayed or cancelled flight.

The payouts also apply to incidents of denied boarding or missed connections, but only in situations where the reason for any disruption is within the airline’s control - so weather and air traffic control restrictions do not lead to compensation.

EC261 applies to all flights departing from EU countries on all carriers, or arriving in Europe on an EU-based carrier, and compensation may be claimed within three years of the incident.

AirHelp CEO Henrik Zillmer said every year about 18% of all flights globally are disrupted, with the company having so far assisted over seven million travellers process compensation.

In the event of an eligible claim, AirHelp handles all the paperwork and partners such as travel agents can earn a commission from successful claims while providing an additional value add service to their clients.

For more information contact Satu Raunola via email on satu.raunola@airhelp.com.



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Vic goes to dogs

VISIT Victoria has launched what is being described as “the world’s first tourism campaign optimised for dogs”.

The promotion aims to increase visitor dispersal across the state, showing how man’s best friend loves the quality experiences of regional Vic as much as its owner.

It features content curated by “pet-fluencers” and is an extension of the recently launched *Your Happy Space* campaign targeting humans.

Visit Victoria CEO Peter Bingeman said the *Your Dog’s Happy Space* campaign would encourage more Melburnians to explore regional Vic.

HX YVR upgrade

HONG Kong Airlines is set to deploy its new Airbus A350-900XWB aircraft on its daily Hong Kong-Vancouver flights over the upcoming 14 Dec 18-17 Feb 19 holiday period, replacing A330s.



Window Seat

CHELSEA Football Club owner, Russian oligarch Roman Abramovich, has come up with a unique way to handle racist supporters of the team.

Rather than banning them from attending matches, he is supporting a plan which will see offenders instead sent on a trip to Poland to attend education courses at the Auschwitz former Nazi concentration camp.

The billionaire is reportedly behind the proposal which aims to change anti-semitic behaviour, with club Chairman Bruce Buck saying it is a better option than just banning fans.

Two groups have already been to Poland, with Buck saying “the trips to Auschwitz were really important & effective and we will consider more, as well as other things that will affect people”.

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Tas five point plan

THE Tourism Industry Council Tasmania (TICT) has outlined five key infrastructure and policy priorities for the upcoming Federal Election, with the organisation saying it expects tourism to become a key issue during the campaign.

TICT is urging authorities to keep Bass Strait affordable, with no changes to the current vehicle subsidy scheme, as well as honouring the commitment of \$30m in funding for the Cradle Mountain master plan.

Critical visitor infrastructure and sewage upgrades at Freycinet National Park and Coles Bay should be fast-tracked, TICT said, while an incoming Federal Government is also urged to invest in Northern Tasmania's potential as "one of Australia's premier regional destinations".

The final priority is ongoing support for the "bold reimagining of Hobart's waterfront".

LIN 3 month closure

MILAN Linate Airport in Italy is set for a temporary closure, with a three-month shutdown next year for runway works.

The project is scheduled for 27 Jul-27 Oct 2019, during which Alitalia has confirmed it will transfer all of its Linate flights to Milan Malpensa Airport - about 200 services per day.

Linate is about 10km from Milan's city centre, while Malpensa - already Italy's second busiest airport after Rome Fiumicino, is 50km away.

The closure of the airport is estimated to impact about 2.5 million passengers.

As well as nine daily flights between Malpensa and Rome during the closure, Alitalia has announced an additional four daily Rome Fiumicino-Bergamo Orio al Serio flights.

Affected customers can rebook at no charge on alternative services or receive a full refund.

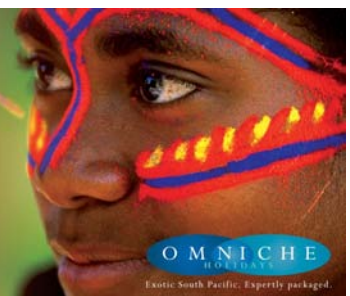
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Qantas flies pink for cancer



QANTAS Group employees this month will travel with a touch of pink on their outfits as part of a campaign to raise awareness of breast and prostate cancer.

Pilots - including QF 737 First Officer Adam Tonkin (**pictured**) - will swap their gold epaulettes for pink ones, while cabin crew

will wear specially designed pins featuring both the National Breast Cancer Foundation pink ribbon and the Movember Foundation moustache.

A video produced in conjunction with the promotion can be seen at traveldaily.com.au/videos.



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TTNQ night of excellence



ABOUT 210 people gathered for the TTNQ Tourism Industry Excellence Awards at Aqua Luna in the Cairns Aquarium last Fri.

"These awards recognise the importance of these people and tell the story of where we have been, giving us a strong base to grow from," said Tourism Tropical North Queensland (TTNQ) Chair Wendy Morris.

The winners pictured are Stewart Christie, Rob Giason

and Gary McKenna from the Reef Restoration Foundation, which received the Innovation Excellence Award; AFL Cairns MD Gary Young, awarded with Life Member; Big Cat Green Island Cruises General Manager Paula Wallace, recognised for Outstanding Contribution by an Individual; and Castaways Resort & Spa General Manager Jasmine Porteous, winner of the Young Achiever Excellence Award.

SQ flight welcomed

AIRBUS has welcomed Singapore Airlines' new A350-900ULR services to Newark (TD Fri), saying the route represents a new era of long-haul travel.

The carrier's maiden service arrived in Newark from Singapore on Fri, marking the launch of the world's longest commercial airline route.

The A350-900ULR aircraft is capable of flying over 20 hours non-stop with increased fuel efficiency, the manufacturer says.

Singapore Airlines has ordered seven A350-900ULRs which will also be used on nonstop routes from SIN to LAX and SFO.

Nobu for Chicago

AIC Hotel Group has welcomed the addition of Nobu Hotel Chicago to its portfolio.

Set to launch in 2019, the hotel will feature 115 guest rooms and suites, a fitness centre, spa facilities and an indoor pool.

Ambassador role

MY HOLIDAY Centre (MHC) has announced media personality Natalie Gruzlewski has been appointed as its brand ambassador and will provide expert travel tips and insider stories for the group's future marketing assets.

"This exciting partnership is a momentous step in our journey to continue changing the way Australians holiday," said the MD of parent company Ignite Travel Group, Randall Deer.

SpiceJet takes MAX

SPICEJET has celebrated the delivery of the carrier's first 737 MAX 8, set to expand and standardise its fleet while also reducing fuel costs per plane by \$1.5m a year.

SpiceJet Chairman and MD Ajay Singh said the 737 MAX would "dramatically reduce noise pollution and greenhouse gas emissions".

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Eurostar Brexit risk

EUROSTAR high-speed rail services via the Channel Tunnel could be disrupted if the UK fails to secure a Brexit deal with Europe, the country's government has warned.

In a contingency paper, the UK Govt says rail operators will need to apply for new licences from European regulators, including Eurostar which currently holds only a UK licence.

It says it will work with European counterparts to ensure services and that travellers should continue to buy tickets.

BA lounge revamp

BRITISH Airways has unveiled its new First lounge at New York's JFK Terminal 7, part the airline's £52 million investment in services at the gateway.

The new lounge is 60% larger at more than 500m² and has a new wine room as its centrepiece, along with a bar and dining room.

DL A220 roll-out

DELTA Air Lines has opened sales for flights aboard its new Airbus A220 fleet which begins services in the US on 31 Jan.

The jet offers a narrow-body layout "with widebody luxury" and will fly from the carrier's New York LaGuardia hub to points including Boston, Dallas/Forth Worth and Houston.

It will also serve routes including Detroit to DFW, Salt Lake City to DFW, Houston to Detroit and Houston to Salt Lake City.

Marriott partnership

MARRIOTT International's five Sydney properties have introduced a series of white-inspired cocktails to mark their partnership with the Diner en Blanc mass picnic taking place on 17 Nov.

The partnership involves Marriott, Westin, Sheraton, Four Points and Autograph Collection branded properties.



EIGHT top-selling Australian Travel Counsellors jetted off last week to receive the royal treatment in Dubai & Abu Dhabi.

The Travel Counsellors' annual rewards trip is designed as a leisure trip for rest and relaxation - not a famil - and saw site inspections replaced with desert adventures and waterslide rides.

Hosted by Product Manager Jason Bell-Davey, the team was whisked away to an Arabian paradise for six days to be pampered with five-star resorts, exquisite food, amazing cultural experiences, massages and exhilarating waterparks.

Pictured in Dubai are: Jason

Bell Davey, Product Manager; Donna Jones; Matt Schmitz; Sara Newton; Kate Trickett; Glenda Carter; Karen Coates; Suzanne Watson and Hamish Naicker.

Emmylou revamp

MURRAY River paddlesteamer *PS Emmylou* has been relaunched after extensive upgrades jointly funded by its operator and the Federal Government.

Australian Paddlesteamers operates the vessel from the northern Victorian town of Echuca and invested \$200,000 in its upgrade, matching funds provided by the Government.





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Sheraton elevated to a Grand



SYDNEY'S Sheraton on the Park has been renamed Sheraton Grand Sydney Hyde Park following completion of a \$50m refurbishment.

The property is Sydney's first Sheraton Grand and finished a renovation which gave a fresh new look to its guest rooms and Sheraton Club Lounge (**TD 15 May**) followed by a revamp of its dedicated meetings and events floor (**TD 19 Jul**).

"When we commenced our renovations we sought

to reimagine the elegance and sophistication of a luxury apartment into our guestroom design by creating a more refined and residential experience," said Marriott International General Manager David Fraser.

"We wanted to set ourselves up for the future by ensuring the new design reflects the more modern direction of the hotel but pays homage to its heritage."

The refreshed Sheraton Club Lounge is **pictured** above and a meeting space is **below**.



BROCHURES

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Qantas Holidays - UK & Ireland 2019

Qantas Holidays has released its 2019 UK & Ireland brochure, featuring an extensive new range of self drives and extended tours throughout England, Scotland and Ireland. The program also includes city break packages in London, Edinburgh and a brand new package in Dublin. The London accommodation section has also been separated into apartment and hotel style accommodation, making it easier for travellers to find the appropriate style of stay.



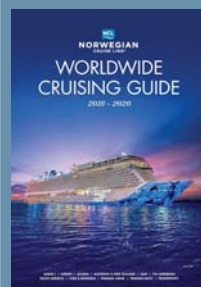
AAT Kings - Australia 2019/2020

AAT Kings' new Australia brochure for 2019/2020 includes over 40 itineraries along with two new trips. The Guided Holidays portfolio has a selection of adventures ranging from exploring the Flinders Ranges, ancient Uluru and Kata Tjuta along with the lush wetlands of Kakadu National Park or making a trip south to Tasmania. One of the highlights is the 13-day Inspiring Australia itinerary from Cairns to Sydney, priced from \$8,225 per person twin share or \$11,010 for a single.



European Waterways - Europe 2019

European Waterways' 2019 brochure features over 100 pages with a wide range of luxury cruises for the new season across Europe. Some of the highlights include UNESCO site visits, romantic dining experiences and wine tastings. Among the newest additions in France is a private tour of the French military stables of the Chateau de Fontainebleau, the 1,500-room country house once used by French monarchs such as Louis VII and Napoleon III. Guests will also get to enjoy a champagne tasting and gastronomic lunch at the Chateau de Ricey-Bas.



Norwegian Cruise Line - 2018-2020

Norwegian Cruise Line has launched its latest Worldwide Cruising Guide, featuring 2019 and 2020 cruise itineraries, fleetwide upgrades and information on product selling points. The guide also contains information on ports that guests can explore across Hawaii, Europe, Alaska, Asia, Australia, New Zealand and beyond, coupled with detailed itineraries to assist with trip planning. Highlights for the 2019 season include new Alaska cruise options and European destinations including Iceland, St Petersburg, Norway, the Greek Isles and more.



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American Airlines 

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Crown sues ATO

CROWN Resorts has initiated legal action against the Australian Taxation Office (ATO), seeking more than \$100m in GST refunds on payments to junket operators, *The Australian* reports.

Much of the junket funds have been spent on attempting to lure Chinese high-rollers to its Melbourne and Perth casinos.

If Crown is successful in its case, it will likely have to pay the Victorian and West Australian governments additional taxes, eliminating any financial gains made from the proceedings, the newspaper says.

The latest case follows an existing \$396 million income tax dispute with the ATO regarding Crown's aborted purchase of American casino operator Cannery in 2007.

China tourism panel

THE Australia China Business Council (ACBC) is gearing up to host the New Chinese Tourist: Success Factors in the Evolving Chinese Tourism Market event in Sydney on 17 Oct.

The panel will include industry experts from Tourism Australia, UWAI, The Star, Equity Travel, and Freedom Road Travel, and discuss key emerging trends in the Chinese tourism market.

The price of tickets starts from \$45 for ACBC members and \$88 for non-members.

VN in-town check-in

VIETNAM Airlines has launched a new in-town check-in service for domestic flights, enabling passengers to make seat selections, collect boarding passes and check baggage at offsite facilities in Hanoi.

The same service will also be introduced in Da Nang from Nov and can only be used by pax on the day of departure.

Dubai supply rises

THE supply of hotel accommodation in Abu Dhabi increased by 5.1% in Sep when compared to the previous corresponding period, according to STR preliminary data.

The United Arab Emirates capital saw other key metrics decline however, including a 7.4% fall in occupancy to 67.4%, as well as a dip in demand by more than five percentage points.

Revenue per available room (RevPAR) also declined by 9.1% in the same period.

Loganair links EK

EMIRATES has signed a major interline agreement with Scottish regional carrier Loganair.

The deal will see select regional airports in Scotland linked with major international hubs via Glasgow and Edinburgh through Emirates' online booking system.

Sofitel makes Operatic debut



THE Sofitel Auckland Viaduct Harbour hotel has unveiled its new Opera Suite following a \$500,000 refurbishment.

The room was formerly known as the Prestige Suite, with the refresh aimed at enhancing the property's luxury appeal.

"Our new-look Opera Suite will appeal to our loyal clientele and attract a new market of discerning guests looking for that next level of luxury," said the hotel's GM Jeremy Healy.

The new Opera Suite boasts floor-to-ceiling views of Waitemata Harbour and Auckland's city skyline, as well as an open-plan living space, an

eight-seater dining table, Minotti Sofa and chairs, and a deep soaking bathtub.

The refreshed luxury offering is priced from NZ\$3,500 per night for two guests, which includes airport transfers in the hotel's own Jaguar.

Pictured: The new Opera Suite.

FJ boosts SQ links

FIJI Airways has expanded its codeshare partnership with Singapore Airlines.

The agreement now covers SQ's services to Japan including the Singapore to Tokyo Haneda and Singapore to Tokyo Narita routes.

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JOURNEY BEYOND

THE GHAN INDIAN PACIFIC THE OVERLAND ROTTNEEST EXPRESS Cruise Whitsundays

SkyBus doubles for AirAsia



AIRASIA and SkyBus have joined forces to boost bus services to Melbourne's West, as the region prepares for the first international flights to arrive at Avalon Airport on 05 Dec.

Around 4,500 new SkyBus services per year will be delivered under the deal, almost doubling the number of existing services connecting Melbourne's Southern Cross Station with Werribee and Avalon international terminal.

AirAsia X Group Head of

Commercial Barry Klipp said "to have SkyBus come on board from the get-go means our guests will not only save on their airfare, but on getting to and from the new terminal too".

Passengers booked to travel 05-12 Dec will be provided with complimentary SkyBus transfers.

Pictured are SkyBus Co-CEO, Michael Sowards, AirAsia X Group Head of Commercial Barry Klipp and Avalon Airport CEO Justin Giddings at Avalon Airport.



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From historical monuments to food trucks and barista-made coffee, Cathay Pacific is excited to welcome Washington D.C. to their network! To celebrate, they're giving away 2x Economy Class tickets from Australia to Washington, D.C.

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Q10. True or False: WIFI connectivity is not available on the A350-1000?



Virgin pride flight

VIRGIN Holidays and Virgin Atlantic have teamed with NYC & Company and the Alliance for Downtown New York to stage the UK's first "Pride Flight" in Jun.

The one-off London to NYC flight will be staffed entirely by LGBT+ pilots and cabin crew and feature an on board DJ, Drag-Queen Bingo, Judy Garland singalong and inter-seat speed dating.

The event honours the 50th anniversary of New York City's Stonewall Uprising.

Contours discount

CONTOURS Travel is offering savings of \$1,100 per couple on three-night stays at Chile's Alto Atacama Lodge and Spa Resort.

The deal applies to stays during Jan and Feb booked by 31 Oct.

The all-inclusive stay includes daily activities, meals & transfers.

For more information, head to www.contourstravel.com.au.

Hilton Taipei open

HILTON has returned to the Taiwan market after 15 years with the opening of the 400-room Hilton Taipei Sinban.

The 31-storey property is New Taipei City's first international upscale hotel and offers extensive meeting facilities.

Located in the central Banqiao District of New Taipei City, the hotel is near shopping and entertainment centres, tourist attractions and Banqiao Station.

Hainan's first A350

HAINAN Airlines operated its first Airbus A350-900 service on the weekend, travelling from Beijing to Shanghai Hongqiao International Airport.

The flight marked the debut of the A350 for Hainan Airlines which has added four of the aircraft to its fleet.

TRAVEL DAILY

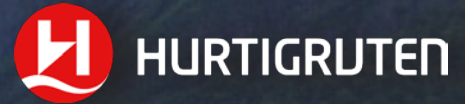
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The trip runs weekly from May to September with fixed departures from Oslo every Saturday. The trip can also run in reverse starting from Aurland every Thursday. It can also be upgraded and shortened.

The standard tour includes twin-share boutique hotel accommodation in ideal locations such as the historic Fossheim Hotel, fjord side guest house Vangsgården and Clarion Hotel Admiral in Bergen. Hurtigruten Cabin: Arctic Superior U package.

"The best group tour I have done that is not a group tour"

Tim Warrington, New Zealand travel writer, July 2018



Itinerary

- Day 1**
Arrive in Oslo and transfer to your centrally located hotel.
- Day 2**
Train to Lillehammer – visit the impressive Garmo Stave Church, open-air museums and the Olympic museum.
- Day 3**
Join 50 Degrees North's private minibus to travel to Lom, a small town encapsulating the very essence of the Norwegian countryside.
- Day 4**
Day tour to Geiranger and join a fjord cruise before returning to Lom to visit its famous Stave Church.
- Day 5**
Continue your minibus journey together to the heart of the Norwegian fjords.
- Day 6**
Spend your day relaxing, hiking and taking in the views in the peaceful little town of Aurland. Enjoy the harbour area with unspoilt views of the fjord and gardens.
- Day 7**
Get your private transfer from Aurland to Flåm, and step aboard the world famous Flåm Railway to Myrdal Station with several stunning lookout points along the way, then express boat to Bergen.
- Day 8-13**
Board Hurtigruten for voyage north up the Norwegian Coast.
- Day 14**
Depart Kirkenes.

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Turn the key and open the door to success when you join this travel company. Managing a team of reservations consultants you'll know the secrets of driving and motivating staff members to reach their full potential and sales targets.

Stepping into this rare management opportunity your previous leadership experience, wholesale travel knowledge & experience in setting targets will set you apart from the pack. Top \$\$ & bonuses on offer.

INBOUND TRAVEL MANAGEMENT OPPORTUNITY

OPERATIONS MANAGER
SYDNEY - \$90K PKG

Our client is looking for an inspiring leader with experience preferably in the Inbound Travel Market. You will be responsible for the overall success of the team including development & delivery of strategy, leading the team & enhancing relationships & agreements to achieve sales & revenue goals. You will be rewarded with a great salary and career progression. Previous experience using Tourplan will have you ahead of the pack.

LEAD A CORPORATE TRAVEL TEAM

CORPORATE TEAM LEADER
MELBOURNE - GENEROUS SALARY PACKAGE

Join this successful Corporate Travel Management Company in a leadership role. You will be managing the day to day functions of your team whilst being able to jump on the phones and assist clients if required. This company offers a very generous salary package with ongoing training and career opportunities, if you have hit a ceiling in your current role, call me today to find out more.

MULTIPLE ACCOUNT MANAGEMENT ROLES

STRATEGIC SENIOR ACCOUNT MANAGERS
SYDNEY - \$110K BASE PLUS PLUS

This award winning TMC are on the hunt for senior strategic account managers to join their very successful team based in Sydney. You will ideally have previous TMC experience in Account Management or sales. You will be joining an organisation that offers a supportive environment with ongoing training and career opportunities. A strong package is on offer, including a high base salary plus bonuses.

INTERVIEWING NOW

FINANCE MANAGER
GOLD COAST - UP TO \$125K PKG

We are currently looking for an experienced finance manager who is CPA qualified, adept in liaising with international companies and a whiz on Excel to join a growing international company on the Gold Coast. Managing a small team, your responsibilities will range from income management to cash flow management, forecasting, reporting and payroll runs. A strong salary package is on offer. This role is interviewing now so apply today.

RARE SENIOR ROLE AVAILABLE IN BRISBANE

GENERAL MANAGER FINANCE - HOTEL FOCUS
BRISBANE - UP TO \$150K PKG

This award winning client is currently seeking an experienced finance leader to assist in growing their successful hotel network division. Working with a strategic and operational focus you'll be in partnership with senior leaders to achieve long term growth and profit along with managing the financial well-being of the hotel operations at a global level. Superb salary package and benefits on offer. Call today for a confidential chat.

READY FOR A NEW CHALLENGE?

PRODUCT & DATA ANALYST - 5 MONTH CONTRACT
BRISBANE - \$93K PKG PRO RATED

Exciting five month contract on offer with a leading travel company. As an experienced analyst you'll work closely with contracting and finance teams providing commercial support to maximise contract margins and profit. You will be responsible for regular reporting, preparing market share and destination reports along with ad hoc project work as required. Strong salary package on offer. Previous experience in a similar role is a must.

STEP UP

PRODUCT SUPPORT TEAM LEADER
BRISBANE - UP TO \$77K PKG

We are currently looking for an experienced wholesale travel team leader to join this product department in their pricing division. Leading a small team you'll be responsible for processing and investigating price beats received globally and identifying solutions to ensure competitive pricing in the marketplace. You will work with sales, product, retail teams and suppliers. This in an initial contract role with a strong salary package and the opportunity to advance your career.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

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