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Virgin domestic sale

VIRGIN Australia is offering up to 30% off domestic flights, plus savings on international fares and double Velocity points for travel after 01 Jan 2019, valid for bookings made by 22 Oct.

More details on the [cover page](#).



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VA Tasman lounge revamp

THE imminent cessation of Virgin Australia's trans-Tasman alliance with Air NZ has seen VA announce major changes to its international lounge network.

The move also confirms plans by Etihad to change the way its lounges in Sydney and Melbourne operate, with UK firm No1 Lounges to take over the facilities under a new "The House" brand.

VA will offer int'l lounges in Brisbane, Sydney, Melbourne, Auckland, Christchurch, Wellington and Queenstown.

In Melbourne and Sydney, Virgin Australia international passengers will have access to "The House" under a new global agreement with No1 lounges to open up Etihad facilities to other airlines.

Earlier this month Etihad and No1 confirmed they would debut the brand at the existing LHR lounge (**TD** 04 Oct) but did not detail whether the changes would roll out to other EY ports.

"The House" lounges in SYD and MEL will both be refurbished over the next year, and the Sydney facility will also be expanded.

Velocity Frequent Flyer CEO

Today's issue of TD

Travel Daily today has seven pages of news, including a front cover page for **Virgin Australia**, a photo page from **SmartFlyer** plus full pages:

- Albatross Tours
- Travel Trade Recruitment

Karl Schuster said the news was exciting for VA loyalty members, enthusing that "For the first time eligible guests will have access to international lounges with a Virgin Australia flair".

In Brisbane VA will next month open a new "My Lounge" with capacity for over 100 guests, while in Queenstown and Christchurch guests will access the Manaia lounges currently used by QF frequent flyers.

In Auckland VA customers will access the shared Strata Lounge, while in Wellington a new "Virgin Australia" lounge will be opening in the next few months.

In the meantime, eligible VA flyers will receive a food & beverage voucher for use at any Wellington Airport outlets.

The changes become effective from 28 Oct, with VA Group Exec Rob Sharp saying the announcement showed the airline's "commitment to ensuring guests have the best travel experience with Virgin Australia".

AFTA adds director

GRANT Wilson, Executive Manager of CT Partners, has been appointed to the AFTA Board of Directors, filling the casual vacancy created by the resignation of Helloworld CEO Andrew Burnes (**TD** 30 Jul).

CT Partners GM Ian Edwards will act as an alternate director to Wilson, AFTA confirmed today.

Albatross Italy

SAVINGS of up to \$700 per couple are on offer for Albatross Tours itineraries in Italy.

The earlybird deal is available for bookings made by 31 Oct on the Italian Grande and Italian Alternative tours - see [page eight](#).



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Travel Daily

Wednesday 17th October 2018

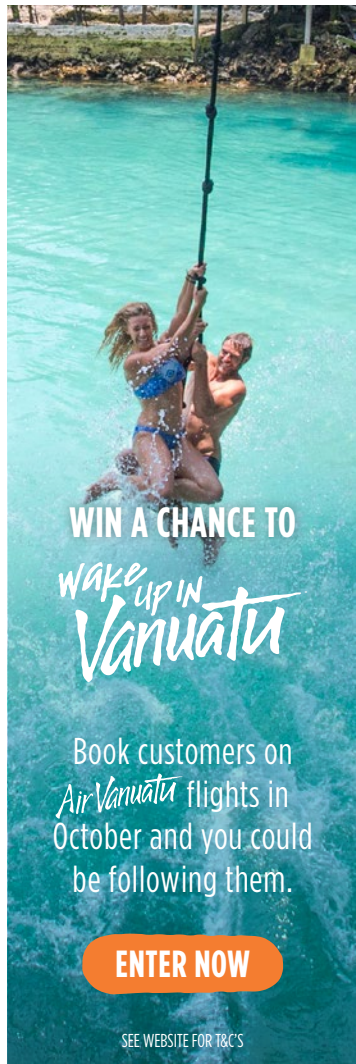


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CZ's third daily SYD

CHINA Southern Airlines has revised the timing of its planned third daily service from Guangzhou to Sydney.

The seasonal addition had been planned for introduction in Dec, but will now begin 11 Jan and continue to 24 Feb.



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Wake up in
Vanuatu

Book customers on *Air Vanuatu* flights in October and you could be following them.

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Explore joins Adv World

EXPLORE Worldwide has signed Adventure World Travel as its local GSA as it mounts a renewed push into the Australian market.

Targeting an "adventurous 50-plus audience", the UK-based specialist will offer its portfolio of 600 small-group tours alongside Adventure World's own range of tailored product, which it says will create a "one stop shop" for the soft adventure market.

The move marks a return to Adventure World for Explore, which previously partnered with The Travel Corporation brand when it launched in the Australian market in 1984.

For the past six years it has been represented in Australia by Cox and Kings.

Explore Worldwide Managing Director Joe Ponte said the company saw significant opportunity for growth in Australia and had begun evaluating its local representation

after his appointment four months ago.

"Really early on Adventure World was the stand-out choice for us," Ponte said.

"They're as passionate as we are about experiential adventure travel and their extensive networks throughout the Australian industry are incredible," he said.

Adventure World Managing Director Neil Rodgers said Explore would complement AW's existing core range.

"Explore is a natural fit for our pillars which are wildlife and wilderness, and culture and heritage," Rodgers said.

A new Explore Worldwide 2019-20 brochure is available now, with an Active brochure due in coming weeks and the full range online at exploreworldwide.com.au.

Cox and Kings will continue to manage its existing Explore customers through to departure.

QF-LA Japan link

QANTAS has applied to the International Air Services Commission (IASC) to use its capacity on the Japan route for codeshare services with LATAM starting from 01 Dec.

Submissions on the proposal can be made until 31 Oct.



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*Entry is open to Australian residents aged 18 years or over who are employed as a travel agent at a travel agency office located in Australia, have a valid individual work email address (generic agency or shared email addresses are not valid) and use a GDS to make bookings, excluding online travel agents and their employees (Entrants). Full terms and conditions apply, visit virginaustralia.com/140chances for more information.



Travel Daily on location in Vienna, Austria

Today's issue of TD is coming to you from the Austria Destination Summit in Vienna, courtesy of the Austrian National Tourist Office.

THE 20 Australian travel agents taking part in this week's Austria Destination Summit in Vienna spent yesterday exploring the city on a range of guided tours showcasing the city's diversity of attractions.

Along with agents from the USA, they were able to choose two of six tours that covered a range of experiences likely to appeal to their clients.

The Vienna component of the summit is followed by famils to a choice of four regional destinations - Burgenland and Styria, Salzburg and the Lake District, the Tirol, and Vorarlberg.

Shangri-La heads to Melbourne

CONSTRUCTION of Melbourne's first Shangri-La Hotel is set to begin following an official ground breaking ceremony earlier this week at the city's newest multi-purpose complex.

Located at 308 Exhibition Street, the new five-star complex will combine the 62-storey Shangri-La Hotel in a western tower with 300 residential apartments in a 60-storey eastern tower, joined by a Sky Lounge overlooking the Royal Exhibition Building and the surrounding Carlton Gardens.

The \$565 million contract will become one of Victoria's most significant projects over the next three years, with development company SP Setia working



closely with Multiplex on the construction.

Shangri-La Asia Limited Chief Executive Officer Lim Beng Chee said demand for five-star accommodation in the city's precinct made the location ideal.

"We couldn't have chosen a more strategic and spectacular location to site our hotel and introduce our Asian-inspired hospitality to all visitors once the complex is complete," he said.

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Window Seat

WHEN people go on holidays it is often said they are in the mood to paint the town red, but what if you were given permission to do this literally?

Well, that's exactly what Art Series Hotels is doing to highlight the virtues of experiential accommodation.

The trendy hotel brand is challenging its guests to grab a spray can and leave their artistic mark on the walls as part of its Colour Your Stay campaign.

No curse words please.



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Jetstar Fiji flights

JETSTAR has confirmed it will operate two additional weekly services between Sydney and Nadi from 15 Dec-19 Jan in response to strong demand, particularly during the school holiday peak.

The flights will be operated by an Airbus A320 aircraft on Tue and Sat, with fares available today starting from \$249 one way.

Visit jetstar.com.

APEC cruise hotels

PRINCESS Cruises and P&O Cruises Australia will send three cruise ships to Port Moresby in Papua New Guinea as lodging for delegates attending the 2018 Asia-Pacific Economic Cooperation (APEC) in Nov.

Pacific Jewel, *Pacific Explorer*, and *Sea Princess* have been chartered to house some of the 10,000 officials and journalists expected to attend the event.

The APEC Summit is a govt forum for 21 Pacific nations.

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Oceania program

OCEANIA Cruises has launched its Europe & The Americas Collection for 2020, featuring calls at more than 400 ports.

Highlights from the latest itineraries include 10 sailings to Turkey with visits to Istanbul, Ephesus and Antalya, as well as seven options to cruise the wine regions of western Europe, all featuring overnight stays in Bordeaux.

Reservations for the new voyages open tomorrow.

View the full online version of the brochure **HERE**.

SIA boosts Sep pax

SINGAPORE Airlines has increased the number of passenger it carried in Sep by 5.6% when compared to the corresponding period last year.

The airline flew 1,681 million passengers for the month, with pax load factor also increasing by 3.4 percentage points in Sep.

Rex cuts isle flights

REGIONAL Express (Rex) will again reduce services between Melbourne and King Island amid a long-running public dispute with the island's council.

Having cut flights earlier this year and later agreed to reinstate them after intervention by the Tasmanian Government (**TD 27 Sep**), Rex Executive Chairman Lim Kim Hai has now declared he is "sick and tired" of the issue and has directed staff to again reduce services, with details to be announced within a week.

"This very marginal route has consumed too much management effort and I have directed my staff to no longer entertain any more discussions with King Island Council or with any intermediaries," he said.

The decision follows news this week that King Island Council had threatened a local newspaper with legal action over its coverage of the dispute, which has centred on the cost of landing fees.

Creative Vienna on foot



AGENTS taking part in the Austria Destination Summit in Vienna this week concluded their time in the capital with a range of half-day tours that demonstrated the diversity of product available to their clients.

Tours included an introduction to Vienna, a cycling tour, a walking tour of the city's creative neighbourhoods, and others that covered musical experiences, food and wine culture, and visits to purveyors to the royal and imperial courts.

The 20 Australian and 40 American agents taking part in the summit concluded their time in Vienna with hotel inspections, and then headed off on famils to four regions – Burgenland and

Styria, Salzburg and the Lake District, the Tirol, and Vorarlberg.

Pictured heading out on their walking tour with Austria Guides' Ilsa Heigerth (centre) are, from left, Lynn Lulitanond, The Travel Studio, Hobart; Liz Mutch, Helloworld Travel Eatons Hill, Brisbane; Cassandra Newbold, Alpha Travel, Armadale, Melbourne; and Annette Hayden, Alpha Travel, Claremont, WA.

WBT GM appointed

WORLD Business Travel has appointed Geoff Fairall to the role of General Manager.

He brings to the role more than 30 years of senior management experience.

Celebrating the Business of Travel Sydney, Wed October 24



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CONFIRMED SPEAKERS INCLUDE:

- **Anthea Hammon**, MD, Scenic World
- **Anthony Hayes**, COO, Sealink Travel Group
- **Anthony Moulder**, Aviation Analyst, CLSA Australia
- **Bob East**, Chairman Tourism Australia/ Chair Experience Co
- **Brett Mitchell**, Regional Director APAC, Intrepid Group
- **Darrin Grafton**, Co-Founder, Serko (SKO)
- **David Hammon**, CEO & Director Hammons Holdings
- **Dax Eddy**, Executive Director, Jamberoo Action Park
- **Jamie Pherous**, MD, Corporate Travel Management
- **Jeff Lewis**, VP Technology & Strategic Initiatives, TripAdvisor
- **Josh Oakes**, Director, The Sunshine Tribe
- **Les Szekely**, Managing Director, Grand Prix Capital
- **Nigel Benton**, Publisher, Australian Leisure Media
- **Quirin Schwaighofer**, Co-Founder & COO, MadeComfy
- **Rachel Wiseman**, Chief Investment Officer, NRMA
- **Robert Halfpenny**, Managing Director, Aurora Expeditions
- **Rob Smith**, Director - ANZ, Merlin Entertainments
- **Rod Cuthbert**, Founder Viator, Former Chairman Rome2rio
- **Simon Lenoir**, Co-Founder, Rezdy
- **Sue Badyari**, CEO, World Expeditions
- **Tammy Marshall**, CEO, The B Hive
- **Vasso Zographou/Michael Simpson**, Savills Hotels

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BA host agents in style



BRITISH Airways and The Oetker Collection together with Atout France hosted a group of agents on a famil to regions of France and London recently.

The group flew Business class on British Airways to Paris where they stayed at Le Bristol.

This was followed by catching the TGV train to Nice and staying at the five-star Chateau St Martin in Vence.

On their last day in France, the agents enjoyed lunch at the Hotel du Cap Eden Roc in Antibes,

before continuing to London, where the group stayed at the Lanesbrough hotel.

Pictured in front of Hotel du Cap Eden Roc in Antibes, France are: Ian Prye, Goldman Travel; Sally Bird, Executive Edge; Spencer Bladon, British Airways; Jenny Wiseman, TravelManagers; Tony Knox, Oetker Collection; Kate Williams, MP Travel; Vicky Woolnough, Travel Beyond; Angela Graesser, Wentworth Travel; and Martina Jorden, Main Beach Travel.

Oaks joins Discovery

OAKS Hotels & Resorts has joined the DISCOVERY portfolio, making the loyalty program the second largest in Aust and NZ.

Now Minor Hotel Group's full set of brands are participants of the DISCOVERY program.

Seaview Dolce refurb

THE Seaview Dolce Hotel in New Jersey has revealed plans for a \$17 million renovation, set to finish in 2019.

The property's 296 rooms, event spaces and dining outlets will all be upgraded.

ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



New Zealand's **Sofitel Auckland Viaduct Harbour** has unveiled its new-look Opera Suite, following a \$500,000 update. The Opera Suite, formerly known as the Prestige Suite, includes an open plan living space and an eight-seater dining table with marina views. The master bedroom features an ensuite with a rain showerhead and bathtub.



Located in Cape Town's city centre, **Pepperclub Hotel & Spa** has revealed its new look following an extensive refurb. The upgrades include a new street cafe, renovation of the restaurant, along with a fresh look for all Studio and Deluxe rooms.

The windows of 49 guestrooms have also been replaced with double glazing to help prevent noise disturbances.



Club Med La Pointe aux Canonniers has reopened following renovations which include an additional 108 rooms. Situated in Mauritius, the resort features new superior rooms, deluxe rooms and suites, along with an exclusive adults-only Zen area with an oceanfront infinity pool and Lazuli bar.

Kangaroo Is to tender

SEALINK Travel Group this morning revealed that the use of port facilities and infrastructure at Cape Jervis and Penneshaw for the Kangaroo Island ferry route will involve a competitive tender from 2024.

The company noted that in 2015 it had requested consideration of an extension of its existing arrangements at the ports to "underpin further investment by SeaLink in both vessels and South Australia".

However South Australian Minister for Transport and Planning, Stephen Knoll, has told the company the government had reached a decision that access to the facilities would be subject to a public tender to take effect from 01 Jul 2024.

SeaLink said it was currently

continuing discussions regarding future arrangements for the route, with existing arrangements in place until Jul 2024.

The company welcomed the government's decision to "move the process forward and provide clarity to SeaLink, its shareholders and the 370 staff we employ in South Australia".

Travel health benefit

PEOPLE who travel are reported to have better emotional and physical health, improved relationships and better productivity at work, according to a study by AARP Travel.

The research, which examined the health and wellness benefits of leisure travel, suggested overall well-being was one of the biggest advantages, with the benefits starting during the initial travel planning phase and extending well beyond the trip.

The longest lasting benefit was improved relationships with loved ones, for an average of six weeks.

Findings also showed that 56% of boomers experienced the most health benefits during the trip, however 23% of millennials experienced a far larger benefit from planning a trip.

Crystalbrook Riley

CRYSTALBROOK Collection Resort, Riley will open its doors in Cairns on 06 Nov.

To celebrate, the group has pledged that \$100 from every room booked online for stays in the first week of operation will be donated to charity group Citizens of Great Barrier Reef.

Bookings can be made **HERE**.

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Do you sell cruise?

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CRUISE

WEEKLY

SmartFlyer celebrates its C.O.R.E



THE Smartflyer AU leadership team: Michael Holtz, CEO NY; Erina Pindar Chamberlain, MD NY; Brent Wallace and Anthony Goldman, Goldman Group; and Stuart Reay. **Absent:** David Goldman and Lisa Borowick.

THIS month, leading travel network SmartFlyer Australia held its annual C.O.R.E event at the Jackalope Hotel in Victoria's Mornington Peninsula.

Held over two days, the conference was formulated on the principles of Collaboration, Originality, Relationships and Education (C.O.R.E), with the event including team sharing, an update from a handful of preferred partners, and time to celebrate the growth of the independent contractor network.

Part of Goldman Group, SmartFlyer Australia is a full-service network comprised of the ultimate travel collective.

Its team of experienced advisors operate remotely, specialising in premium to luxury travel experiences.

"The C.O.R.E event is an excellent way for our Smarties to regroup, talk luxury travel and industry

trends, as well as let our hair down in a beautiful setting," said Anthony Goldman, joint Managing Director of Goldman Group.

"This year we welcomed two of our SmartFlyer partners from NYC, Michael Holtz and Erina Pindar Chamberlain, which was great for the team to put a face to a name."

To learn more about SmartFlyer, contact kataryna@smartflyer.com.au.



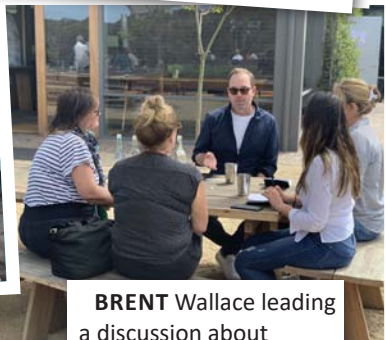
MICHAEL Holtz, CEO Smartflyer, Erina Pindar Chamberlain, MD Smartflyer, and Benjamin Shagrin.



RIYA Thanissorn, Maria Paradisis, Marienne Guberina, Laura Tidswell and Amy Wyatt, with Erina Pindar Chamberlain from NYC.



JEANINE French, Stuart Reay and Annette Zubani building toys for children in need.



BRENT Wallace leading a discussion about maximising productivity.



CHEERS! A team dinner at Jackalope.



MICHAEL Holtz and Josh Ogilvie from Jackalope Hotels, with Anthony Goldman and Erina Pindar Chamberlain.



MEETING mode at Smartflyer CORE.



COLLABORATION time at Jackalope Hotel. What a setting!



SOME of the Smartflyer Australia team.

New DC museum

WASHINGTON DC has opened a new National Law Enforcement Museum, located nearby the city's National Mall.

The museum features almost 800 items across all eras of American law enforcement, including detailed overviews of the 9/11 terrorist attacks.

CLICK HERE to view the website.

JU sale extended

AIR Serbia has extended its sale on flights departing Sydney and Melbourne to Belgrade, The Balkans, Berlin, Moscow, Thessaloniki and Venice, with the deals now available until 06 Nov.

The sale fares are valid for travel until 31 Aug 2019, and include free stopovers at both Abu Dhabi and Belgrade.

Blackout periods apply for travel between 01 and 12 Jan, 20 Jun and 17 Jul, and 14 and 24 Dec.

For more information on the fares and their inclusions, visit the Air Serbia website **HERE**.

Tassie trail ideas

THE period to submit location ideas for Tasmania's next multi-day walking experience has been extended, following strong interest from across the state.

Communities and tourism operators are being invited to submit their thoughts about where the trail should be located before Fri 11 Jan 2019.

For more info and to view the detailed submission criteria, **CLICK HERE**.

KL bag drop halves

KUALA Lumpur International Airport is set to receive 15 more Scan&Fly units following the successful trial of 15 units earlier this year.

According to SITA, the self-serve bag drop kiosks have cut baggage processing time by half for AirAsia passengers, with the service taking between 30 and 40 seconds, compared with 75 seconds previously.



WIN A TRIP FOR TWO TO WASHINGTON DC

From historical monuments to food trucks and barista-made coffee, Cathay Pacific is excited to welcome Washington D.C. to their network! To celebrate, they're giving away 2x Economy Class tickets from Australia to Washington, D.C.

Answer the most daily questions correctly and come up with the most creative answer to the final question. Send your entries to cathay@traveldaily.com.au



Q12. True or False: Cathay Pacific will be expecting more A350-1000 aircrafts to their fleet by 2020?



TRAVEL DAILY

A-League tipping is coming

Get involved now!
Click here to sign up

Grand prize of Etihad Airways flights and tickets to see Manchester City, plus weekly prizes.

AirAsia discounts

AIRASIA is offering discounts of up to 50% across all destinations until 28 Oct.

Fares include departures to Kuala Lumpur from Melbourne from \$173, the Gold Coast from \$192, Perth from \$155 and Sydney from \$185, and are available for travel before 30 Jun.

For more info, **CLICK HERE**.

Eurowings internet

TRAVELLERS on board Eurowings aircraft can now receive free internet for the first 10 minutes of their flight thanks to a new sponsorship with German telecommunications company, Deutsche Telekom.

Customers will then have the option to purchase one of three internet packages via the Wings Connect service, with prices ranging between €3.90 and €11.90 per flight.

Accor China alliance

ACCORHOTELS has signed a memorandum of understanding with Chinese hospitality business Luneng Group that will "create a solid platform combining the management of hotels, luxury and upscale serviced apartments and timeshares in unique destinations in China".

The partnership will also give both companies the chance to explore luxury extended stays via Accor's premium brands.

ACTE appointment

STEPHANIE Smook has been appointed as Regional Director for Europe, Middle East & Africa at the Association of Corporate Travel Executives (ACTE).

In her new role, Smook will work with ACTE Global members and partners to bring education and travel opportunities to the corporate travel community.

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[CLICK HERE FOR THE 2018 AFTA TRAVEL PAGES SUPPLIER DIRECTORY](#)



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The Italian 'Grande' Tour - 18 days

Was from \$7,897. **Now from \$7,547 pp twin share**



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Italian Alternativo Tour - 15 days

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ITALIAN ALTERNATIVO



The Mo

You deserve more than just photos

On many other tours of Europe, with their regular 1 or 2 night stops and repetitive long drives, you may snap some great photos, but that is just about all you will get! Crazy! Wouldn't your rather stay longer, enjoy leisurely breakfasts, explore more, see more, experience more, yet still have time to enjoy lunchtime in a trattoria - 'people watching'...rather than 'clock watching'! There is a massive difference in the way Albatross do things!



Less time on coaches, more time sightseeing! www.albatrosstours.com



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Travel Sales Executive

Sydney, Competitive Salary Package, Ref: 3666SJ1

Sales Executive required for a leading travel wholesaler to cover the NSW region. If you have a good networks with the NSW retail travel agencies, strong relationship building skills and exceptional sales abilities I want to hear from you! On the road promoting this brands awesome product you have the autonomy to manage your territory and help my client stay as a leader in their field. Great salary package, full maintained car and bonus scheme. Apply with your CV or call me for more information.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Team Leader

Sydney, Salary + Comms + Bonuses, Ref: 3157AJ1

A well established and highly regarded retail travel agency now has an opportunity for an experienced Team Leader / Store Manager to lead the existing team of friendly and experienced consultants to new heights. This is an ideal opportunity for any experienced Team Leaders looking for an exciting new change of scenery or an experienced consultant looking to take the next step in their career and make this role their own. Look forward to a competitive Salary + Commission + Perks!

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Global Sports & Events Travel Consultant

Brisbane, OTE \$70-100k, Ref: 3698AW1

Working with a dynamic and fast moving company; you will talk about and sell your love for sports, events & travel! The ideal candidate will be energetic with an engaging personality, a positive attitude and a quick learner! Walking into this role with confidence and motivation and being a successful team member is key to succeeding in this agency! Enjoy work life balance in this non-face to face role! APPLY NOW and work for this Boutique, Global Travel Company!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Marketing Manager I Enjoy Creative Freedom

Melbourne, Competitive Salary, Ref: 1596JP1

If you're an experienced Marketing Manager looking for creative freedom this is the perfect role for you. Working for a travel company that is looking to expand within the Australian market you will be given the freedom to shine in this role. You will be rewarded with a great salary depending on your experience as well as enjoying the perks of the travel industry. If you're looking for a role where you can really leave your mark and be part of something growing this is the role for you.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

After Hours Corporate Consultant | F/T or P/T

Sydney \$75k Package, Ref: 3461PE3

This is an autonomous work from home role & my client, a leading independent corporate travel provider is looking to recruit Corporate Travel Consultant for their team. Your role is to work within the after-hours team to service clients making changes and last-minute bookings. You will work 37.5 hours a week on a rota basis. This is a fantastic opportunity for someone that is looking for the flexibility to work from home that has their own ticketing and corporate consulting experience.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Junior Travel Consultant

Brisbane, Competitive Salary & benefits, Ref: 2104SZ5

Enjoy working in an office where you will be liaising with clients that are from the community & not shopping around! Even though you are expected to make bookings & converting quotes, this is a customer service driven role. Located South West of Brisbane CBD, only a short drive or widely accessible by Public Transport options, you'll be working for a well-respected boutique agency predominately working business hours Mon to Fri with 3 hours every 2nd / 3rd Saturday & no late night trading.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Travel | Administration | Documentation

South Brisbane, \$42-47k + Super, Ref:1336CGA1

A fantastic opportunity has arisen for an experienced travel consultant who would like to take their next step in their career, you will move away from face to face sales. You would be joining a growing team working with domestic, international and cruise product. This role is for those with a proven background in achieving targets, high standard of accuracy and exceptional eye for detail. If you have a minimum of 1 year in a travel role and strong GDS knowledge this could be the role for you.

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Sales Manager – Boutique Touring

VIC & TAS, \$65k + Bonus + Car, Ref: 3677HC1

Join this boutique touring company in a BDM role that will see you building strong relationships with your key clients. You will be working for a company that will back you 110% and allow you to have fun whilst doing it. This brand is going through amazing growth and are looking for an experienced BDM that can put in the work to help continue that growth over the next few years. You will be a passionate experienced presenter with the confidence to take this role on and make it your own.

For more information please call Hannahon (03) 9988 0616 or click [APPLY](#) now.



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