



Thursday 18th October 2018

QF, Woolies promo

QANTAS and Woolworths have teamed up for one of the supermarket giant's "biggest consumer offers ever", giving away \$50,000 worth of flights to customers every day until 13 Nov.

To be in the running customers need to spend \$30 or more in a single transaction, and then enter the unique code on their receipt at woolworths.com.au/qantas.

Kayak seat data

METASEARCH giant Kayak has announced a partnership with German tech start-up Quicket, which will allow Kayak to feature seating details and additional information on more than 23.000 aircraft from 400 airlines.

The deal will see configurations displayed during the booking process, including legroom, wi-fi availability, seat recline and more.

The details will feature on Kayak, momondo, Cheapflights, Swoodoo, Checkfelix and Mundi.

VIRGIN Australia is introducing new "carrier charges" in connection with tickets booked using Velocity frequent flyer points, with the move effective for bookings from 01 Jan 2019.

The change mirrors longstanding practice by Qantas, which has for years imposed additional fees on redemption bookings.

In an email to Velocity members overnight Virgin said the changes were "in line with local industry practice," with Velocity still remaining "very competitive and well below the price charged by our competitors".

The carrier charge will apply to all Virgin Australia operated flights as well as Delta Air Lines operated and marketed services between Sydney and Los Angeles.

The carrier charge can be paid with points or a combination of points & cash, and will be applied during the booking process. The fees vary depending on

VA adds redemption fee route, with the biggest impost being a \$230 one way charge for Business class reward flights between Australia and LA, while Premium Economy will cost \$145 and Economy \$60 on LAX routes. For domestic redemptions the

carrier charge is \$5.50 in Business class and \$3.50 in Economy. By contrast, Qantas domestic

carrier charges are currently \$14, while a Business class Australia-US points flight costs \$335 in carrier charges one way.

MEANWHILE Virgin also announced changes to its loyalty relationship with Singapore Airlines, with the conversion rate between the programs changing to 1.55 Velocity points=1 KrisFlyer Mile on 01 Jan, reflecting the "differing reward program currencies" each airline program operates with.

VA also confirmed Air NZ would no longer be a Velocity airline partner effective from 28 Oct.

TD Cruise Survey

DON'T forget to complete the 2018 Travel Daily/Cruise Weekly cruise industry survey to be in the running to win a Google Home Mini as well as EVENT cinema tickets

The short list of questions aims to gather feedback from agents on their dealings with ocean, small ship, expedition and river cruise operators, with all responses kept confidential. **CLICK HERE** to take part.

AQSC on sale

SPECIAL fares are available for American Queen Steamboat Company voyages booked through Cruise Office, with deals on offer to 31 Oct - see page 8.

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from:

- Cruise Office
- AA Appointments jobs



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WA plans Airbnb probe

Dundee's next move

TOURISM Australia is inviting Americans to visit a down under "movie set" in the next phase of its \$36 million Dundee campaign.

Launched today, the marketing push involves a series of videos featuring actor Luke Hemsworth - brother of Chris and Liam - and takes viewers on a behind-thescenes tour of the "Dundee movie backlot".

The latest instalment cost \$8 million and introduces spectacular locations and experiences around the country.

"With the traditional summer booking season just around the corner, coupled with a favourable exchange rate, increased aviation capacity and attractive airfares, now is the perfect time for this next phase of activity in the US," said Federal Minister for Tourism Simon Birmingham.

The campaign will run to Dec and is supported by Qantas, Expedia and state & territory tourism bodies - **CLICK** to view. WESTERN Australia will join other states in mounting an inquiry into the regulation of short-stay accommodation services like Airbnb, with the state's government acknowledging current laws do not adequately cover the new sharing economy.

The WA Parliament's Standing Committee on Economics and Industry has resolved to investigate the rules around short-term holiday letting in the state, taking into account issues including planning laws, licensing, registration and taxation.

The move has been backed by both sides of Parliament in what leaders say will be a bipartisan approach to the issue.

"I want to make sure that there is wide consultation and a bipartisan approach to reform in this industry," said WA Planning Minister Rita Saffioti.

"This inquiry is an opportunity

to have a committee of Parliament test ideas with the industry and to report back to Parliament and then government," she said.

The inquiry follows similar processes by other states including a parliamentary investigation currently underway in Tasmania and a raft of new regulatory changes proposed in NSW (*TD* 08 Oct).

MEANWHILE, businesses emerging around short-term letting continue to evolve, with news today that specialist Airbnb property management company Hometime has acquired Sydneybased service provider Hey Tom.

With the acquisition, Hometime says it is the largest and fastestgrowing provider in Australia.

The company says it allows Airbnb hosts to put their property "on auto-pilot" and is the only entity in Asia to gain Airbnb's professional co-host status.

Courtyard to Melb

MARRIOTT International has confirmed plans to introduce its Courtyard brand to Melbourne, having signed an agreement to manage a property on the western edge of the city's CBD.

Courtyard by Marriott West Melbourne will open in 2021 at 50 Batman Street and will offer 150 rooms, meeting and event facilities, a signature restaurant and a "grab and go" outlet.

The property is being developed by Ousia Investments and will also offer a fitness centre and outdoor swimming pool.

"Marriott International is growing quickly in Australia, where we currently operate 19 hotels and have a further 19 in the pipeline," said Sean Hunt, Marriott International's Area Vice President, Australia, New Zealand and Pacific.

"We're delighted we've found the right site to debut the Courtyard by Marriott brand in the Melbourne market."

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Australian small businesses

\$10.5 MILLION

on flights*

have saved ——



Thursday 18th October 2018

2018 compared to the previous

There were 916,200 movements

by Australian residents during the

month, with inbound arrivals also

up 4.8% year-on-year to 771,700.

destination for outbound travel

during the month, followed by

Year-on-vear. the fastest

UK and Thailand.

New Zealand and then the USA,

growing destinations were China,

was up 13.5%, while the only top

For inbound travellers the top

source market was NZ, followed

Cruisefusion bonus

commission on applicable cruise

sales from now until 31 Dec, to celebrate the launch of its new Odysseus live dynamic packaging

The Cruise1st offshoot is also offering the top-selling agent for the period a free seven-day Royal Caribbean cruise ex Sydney. Cruisefusion GM Geoff Hackett said the new platform had been well received, and was delivering many efficiencies to agents who were enjoying the benefits of being able to process a cruise,

air and hotel booking with live

and dynamic pricing on a single

platform - cruisefusion.com.au.

reservations system.

is offering agents a bonus 2%

CRUISE wholesaler Cruisefusion

by China, Japan and the USA.

up 13.4%, and Singapore which

10 market to see a decline was

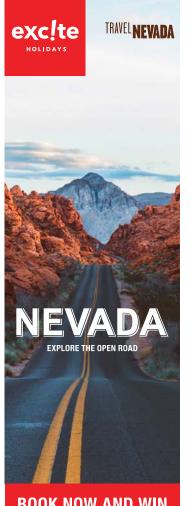
Thailand, down 2.5%.

Indonesia was the most popular

corresponding period.

Outbound up 6% year-on-year

AUSTRALIANS' love-affair with overseas travel is showing little sign of abating, with the latest figures from the Australian Bureau of Statistics showing "short-term resident returns" were up 6% in Aug



BOOK NOW AND WIN



Egyptair red-faced over Barrymore

STAR Alliance member Egyptair has been forced to remove this month's edition of its Horus in-flight magazine from seat pockets, after a major controversy over an interview purportedly with Hollywood actor Drew Barrymore.

The blow-up was triggered by a US political analyst travelling to Cairo with the carrier, who shared photos of the article on Twitter, questioning its legitimacy.

The interview cited Barrymore's "several unsuccessful marriages" and also implied her time as a full-time mother was an "unlimited vacation".

A spokesperson for the actor said she "did not participate" in the story, and officials confirmed the Oct edition had been removed from aircraft despite the author of the contentious article insisting it was based on a genuine interview.



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> A DISNEY-LOVING US couple has revealed plans to visit six of the entertainment giant's theme parks - on opposite sides of the USA - in a single day.

Clark and Heather Ensminger say they will go to the Disney World parks in Orlando, Florida and then grab a direct flight to Los Angeles where they will continue to Disneyland.

The Tennessee couple have a detailed spreadsheet with a strict schedule including breakfast at Disney's Hollywood Studios, a walk to Epcot, then the Magic Kingdom before lunch at Animal Kingdom.

They fly at 4.30pm and aim to be at California Adventure by 8pm local time, before finishing their long day with the midnight fireworks at Disneyland.



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Nat Geo & Scenic

NATIONAL Geographic has partnered with Scenic Luxury Cruises & Tours to launch a new collection of National Geographic River Cruises.

The itineraries will see a National Geographic Expert join Scenic river cruises to offer passengers presentations and informal discussions.

The partnership will include numerous itineraries through Europe: on the Rhine, Danube, Main and Moselle Rivers; in Holland and Belgium; through France's Bordeaux region and Portugal's Douro Valley - as well as on Myanmar's Irrawaddy River.

A National Geographic photographer will also provide photography tips on European river cruising itineraries.

A portion of the profits from the departures will be donated to the National Geographic Society, which supports researchers and experts engaged in protecting and preserving the planet.

Golf Park plan sinks

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PLANS to open a \$5 million Pirates Cove Adventure Golf theme park at Perth's Hillarys Boat Harbour have been abandoned after three contractors backed out.

The West Australian reports the contractors withdrew after learning a shareholder and father of Pirate Cove's two directors was a business partner of a now deceased serial child rapist William Alexander Goad.

Wooroonooran buy

TROPICAL Winds, a subsidiary of CaPTA Group, has taken over the operations of Wooroonooran Safaris in Far North Queensland.

Wooroonooran Safaris offers nature-based tours to the World Heritage listed Wooroonooran National Park, located half an hour drive south of Cairns.

The company specialises in guided tours in English, French, German, Italian, and Spanish.

Industry drives for Daniel



THE Queensland travel industry has continued its longstanding support for the Morcombe family, with the annual Drive for Daniel Golf Day at Carbrook Golf Club.

The popular event, which took place in Jun this year, works with the Daniel Morcombe Foundation, assisting Denise and Bruce Morcombe to continue their efforts to educate and keep the community's children safe, in memory of their son.

This year's tournament raised \$15,000, which was presented in the form a giant novelty cheque by the organising committee.

Pictured handing it over to Denise and Bruce Morcombe are Scott Wagstaff, GM Carbrook Golf Club; Kim Tomlinson of Travellers Choice; Sharon Hando, Travel the World; Peter Balmer, Cruise and Coach World Tours; Danny Roche, Room Res, and Paul Hando, Hando Developments.

The Queensland Travel Industry Daniel Morcombe Golf Day will be held on Fri 24 May 2019, and teams can now be booked in by contacting danny@room-res.com.

Accor+Aeroplan

ACCORHOTELS has renewed its partnership with Canadian loyalty program Aeroplan, which was spun out of Air Canada and allows Star Alliance flight redemptions.

The renewal allows "auto conversion" of Le Club AccorHotels accruals into Aeroplan points on each stay at an AccorHotels property.



*Advertised fares are for return Business Class and Economy Class travel departing from Melbourne. Prices are inclusive of taxes and surcharges correct as of 27 September 2018, and subject to currency fluctuation and availability. Offer ends 5 November 2018 and is subject to change. Business Class fares are valid for travel commencing between 1 February and 30 September 2019. Economy Class fares are valid for travel commencing between 1 February and 30 September 2019. Economy Class fares surcharges, inbound blackout periods, amendment and cancellation fees apply. Additional travel periods, destinations and fares are available from Adelaide, Brisbane, Sydney and Perth. Further terms and conditions apply. For full terms and conditions, please refer to your GDS, visit emiratesagents.com/au, or call Emirates on 1300 880 599.

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PNG visa change

SMARTRAVELLER has advised Papua New Guinea is temporarily suspending visas on arrival for all foreign nationals from 30 Oct to 30 Nov due to Port Moresby's APEC Economic Leaders Week, which will take place 12-18 Nov. CLICK HERE for updates.

More Viking Rhine

VIKING Cruises has released a new round of bookings for its previously sold-out 15-day Rhine & Viking Shores & Fjords ocean and river combination cruise.

Two new cruises are now scheduled to depart on 01 Sep 2020 - one from Bergen to Basel, & the other from Basel to Bergen.

Travellers who book before 30 Nov can save up to \$2,000 per couple, with prices starting from \$9,990 per person.

For more information, contact Viking Cruises on 138 747 or visit the website **HERE**.

Thursday 18th October 2018

Gili Islands progress

THE island of Gili Trawangan, located in Indonesia's Gili Islands, has begun its path to recovery following the devastating earthquakes that struck Lombok in Aug (*TD* 06 Aug).

The Natya Hotel & Resort has officially reopened its doors, with Corporate General Manager Gusti Paramarta urging other properties to do the same.

"We feel optimistic that the situation is getting better day by day," Paramarta said.

Victory to Radiance

CARNIVAL Cruise Line's *Carnival Victory* is scheduled to undergo an extensive \$200 million bow-to-stern refurbishment in Mar 2020 that will see the ship receive new food, beverage and entertainment updates on board. The ship will re-emerge under

the name Carnival Radiance when she debuts in Apr.

TravelManagers get Crooked in Georgia



TWO intrepid TravelManagers, Beverley Burt and Di Yates, were lucky enough to be invited along on a small group famil to experience some of the lesserknown regions hidden away in the Republic of Georgia.

Hosted by Crooked Compass, the 11-day famil took the group to a range of off-the-beatentrack spots, kicking off in the cobblestoned town of Tbilisi where they were taken via cable car to the fourth-century fortress of Narikala.

From here, the group headed west to Kutaisi, stopping off at Mtskheta, a place considered to be Georgia's religious centre.

Other highlights from the region included a hike through the

Okatse Canyon, which includes a 700m suspended walkway that ends with a viewing platform that hangs over the canyon.

TravelManagers Executive General Manager Michael Gazal said famils such as this were a great way for the network to get to know some of the unique global destinations.

"Georgia is definitely on the watchlist...having two of our PTMs experience it in such depth adds value for our entire network, who can tap into their expertise and provide the best possible advice to their clients," he said.

Pictured are TravelManagers Beverley Burt and Di Yates with one of the local Georgian sweet bread bakers.



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Travel Daily

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LAX reimagined



AMERICAN Airlines and Los Angeles World Airports officially broke ground on a \$1.6 billion modernisation project of Terminals 4 and 5 at Los Angeles International Airport (LAX).

Some of the updates include efficient check-in and security processing spaces; gate areas with increased seating and access to modern amenities; and greater ability for airline ops to adapt.

The project is expected to be completed in time for the 2028

Summer Olympics. **Pictured** is a render the Los Angeles International Airport Terminals 4 and 5 project.

Westin Maldives

THE Westin Maldives Miriandhoo Resort has officially opened, marking the brand's entrance in the Maldives.

Located in the Baa Atoll, the property features 70 villas, along with three dining options.



APPOINTMENTS



WELCOME to Industry Appointments, *Travel Daily*'s Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Milos Obradovic has been appointed to take up the role of Restaurant Manager at the **Tank Stream Hotel's Le Petit Flot** restaurant. He was previously Assistant Restaurant Manager at Novotel Manly.

Association of Corporate Travel Executives (ACTE Global) has named Stephanie Smook as the new ACTE Regional Director for EMEA.

Outrigger Enterprises Group has appointed Scott Miyasato as its Senior Vice President and General Counsel. Miyasato will report to Outrigger Hotels and Resorts' CEO Jeff Wagoner and serve as a member of the company's executive team.

Following a restructure, **Hurtigruten** has created two new roles - UK general manager and a position to lead the updated sales area of Europe, into which the UK, Nordics and EMEA will report. **Anthony Daniels**, currently the Head of Sales UK & Ireland at Hurtigruten, has been promoted, adding UK General Manager to his existing role. He will lead the London office and UK operations. The new sales area will be led by Vice President, Sales, Europe, **Heiko Jensen**.

Ryan Both has been appointed to the role of Chief Executive Officer of **Cobham Aviation Services, Australia**. Both returns to the team after two years at Melbourne Airport as Senior Vice President Commercial – Aviation, having previously spent 10 years at Cobham in various roles.

David Kennedy has been appointed Head of the Antarctic Office at **ChristchurchNZ**. He will take up the role from 12 Nov and is coming from the position of CEO at Lincoln Hospitality. He has extensive experience collaborating across local and central government, community and business stakeholders to deliver high impact initiatives.

Dream Hotel Group has welcomed **Lynn Griffith** to the role of Vice President of Human Resources. In this role, Griffith is responsible for developing, delivering and promoting best practices in human resource management for Dream Hotel Group and its portfolio of lifestyle brands: Dream Hotels, Tim<u>e</u> Hotels, The Chatwal and Unscripted Hotels.

Sunshine record

SUNSHINE Coast Airport has recorded 1,331,267 passenger movements, an increase of 11% compared to the previous year and a record annual result.

Over the last 12 months the Adelaide route was the fastest growing service with a 23% increase; the Melbourne route also grew 14%; Sydney by 9%; and the international route between Sunshine Coast and Auckland attracted 7% growth.

QTIC workshops

REGISTRATION for the free Changing Climate, Changing Business Workshops hosted by the Qld Tourism Industry Council, Griffith Institute for Tourism & the Qld Government is now open.

The workshop will cover risks and opportunities to the tourism industry in Qld, case studies from local tourism initiatives and businesses and how Qld tourism is exercising leadership.

Register for the event **HERE**.





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MTA at Tale of Two Cities



SHANGRI-LA Sydney has kicked off its much celebrated "Tale of Two Cities," a series of dining events taking place at the hotel's 36th floor restaurant, Altitude, until 01 Nov.

Inspired by the grand tradition of fine French cuisine from the early 20th century, guests can enjoy a three-course menu created by two Michelin-starred Executive Chef Christophe Moret. The dining experience was first held at Shangri-La Hotel, Paris - the former mansion of Prince Roland Bonaparte - and has now been brought to Altitude's private dining room.

Mobile Travel Agents' (MTA) Co-Managing Director Roy Merricks and Shangri-La Sydney Director of Sales and Marketing Robert Miletic are **pictured** at the first "Tale of Two Cities" series dinner.





From historical monuments to food trucks and barista-made coffee, Cathay Pacific is excited to welcome Washington D.C. to their network! To celebrate, they're giving away 2x Economy Class tickets from Australia to Washington, D.C.

Answer the most daily questions correctly and come up with the most creative answer to the final question. Send your entries to **cathay@traveldaily.com.au**



Q13. How many Australian cities does Cathay Pacific fly to (excluding freighters)?

CATHAY PACIFIC

Victory flight deal

VICTORY Cruises is offering free flights from Australia to the USA on bookings of the 15-night Noble Nova Scotia cruise package made before 31 Dec.

Free return Economy flights to New York are available from Sydney, Brisbane and Melbourne, and include a 10-night cruise aboard the 202-passenger Victory *I*, as well as complimentary shore excursions, free wi-fi and a program of lectures by historians and naturalists.

Call 1800 507 777 for more.

Perth Zoo new era

AS THE Perth Zoo celebrates its 120th birthday, the animal attraction has revealed plans to create new wildlife experiences.

Changes include expanded habitats and an area where visitors can view breeding areas see the future vision **HERE**.

Sabre Jet Airways

INDIAN airline Jet Airways (9W) has renewed a distribution agreement with travel technology company Sabre Corporation.

The five-year contract is effective Apr 2019, and allows agents to access 9W's full range of content through Sabre's online travel platform.

Antarctica discounts

CHIMU Adventures is offering earlybird discounts on two Crystal Cruises voyages to Antarctica when bookings are made before 30 Nov.

Savings of up to \$2,570 per person are available on the trips which will be undertaken by the 200-pax *Crystal Endeavour*, featuring personal butler service, 24-hour room service, swimming pool and casino.

Cruises depart either Hobart or Christchurch in Jan 2021.

THE WHO'S WHO OF SUPPLIERS ARE IN THE 2018 AFTA TRAVEL PAGES SUPPLIER DIRECTORY. VIEW HERE

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START DATE	END DATE	TOTAL DAYS	ITINERARY	AAA	AA	Α	с
17 Feb	25 Feb	9	New Orleans, Nottoway, St. Francisville, Natchez, Vicksburg, Greenville, Memphis	\$3,118	\$3,118	\$3,118	\$2,918
24 Feb	04 Mar	9	Memphis, Vicksburg, Natchez, Baton Rouge, St. Francisville, Nottoway, New Orleans	\$3,118	\$3,118	\$3,118	\$2,918
03 Mar	11 Mar	9	New Orleans, Nottoway, St. Francisville, Natchez, Vicksburg, Greenville, Memphis	\$3,618	\$3,618	\$3,618	\$3,218

AMERICAN DUCHESS - SAVE UP TO US\$1,500 PER PERSON

START DATE	END DATE	TOTAL DAYS	ITINERARY	VS	IS
02 Jan	07 Jan	6	New Orleans, St. Francisville, Nottoway, New Orleans	\$1,802	\$1,102
06 Jan	14 Jan	9	New Orleans, Nottoway, St. Francisville, Natchez, Vicksburg, Tunica, Memphis	\$3,118	\$2,018
13 Jan	21 Jan	9	Memphis, Helena, Vicksburg, Natchez, St. Francisville, Baton Rouge, Nottoway, New Orleans	\$3,118	\$2,018
20 Jan	28 Jan	9	New Orleans, Nottoway, St. Francisville, Natchez, Vicksburg, Tunica, Memphis	\$3,118	\$2,018
27 Jan	04 Feb	9	Memphis, Helena, Vicksburg, Natchez, St. Francisville, Baton Rouge, Nottoway, New Orleans	\$3,318	\$2,218
03 Feb	11 Feb	9	New Orleans, Nottoway, St. Francisville, Natchez, Vicksburg, Tunica, Memphis	\$3,318	\$2,218

For more information contact us today

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*All fares are quoted in US\$ based per person, twin share. Offer expires on 31 October 2018 or when no valid cabins remain. Offer is only valid on new bookings. Full payment is required at the time of booking to redeem this offer. Offer is based on cabin availability and only while inventory lasts. Not valid on group bookings or existing reservations; cannot be combined with other promotions or discounts. All fares are in US dollars, per person, twin share based on specific categories only, includes all discounts and port taxes (correct as of 18 October 2018). Gratuities are included. All offers are capacity controlled and can be withdrawn or modified at any time without notice and subject to availability at time of booking, excursions & conditions apply. Prices based on payment by cash or cheque only. American Queen Steamboat Company reserve the right to change, correct errors, withdraw from sale any or all fares, itineraries, excursions & fees. For full terms & conditions visit www.agsc.com.



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Responsible for leading a team of ticketing consultants and	business. You will have previous Industry BDM experience			
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contracting and finance teams providing commercial	office. Managing amazing destinations you will be			
support to maximise contract margins and profit. You will be	responsible for the contracting and design of itineraries to			
responsible for regular reporting, preparing market share	the destination as well as working with Marketing,			
and destination reports along with ad hoc project work as	Distribution, Yield and Revenue Management teams. Recent			
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