### **Travel Daily** First with the news



Wednesday 31st October 2018

If you need a better work/life balance call us today for a confidential chat **1300 682 000**.

### CX comp last day

TODAY is the final day for entries to our Oct monthly competition, in which Cathay Pacific is offering a major prize of two tickets to Washington DC.

The final question is on page eight of today's Travel Daily, with another fabulous competition kicking off in TD tomorrow.

### VA Tamworth pilots

VIRGIN Australia has been chosen to launch a new Aviation Centre of Excellence in the NSW regional city of Tamworth.

VA CEO John Borghetti said the industry was currently facing a global pilot shortage, with the new "world-class facility" set to develop a pipeline of pilots for the Virgin Australia Group and other carriers across the world.

Tamworth Mayor Col Murray said VA's proposal makes "best use of our facilities and offers a sustainable return for Tamworth Regional Airport".

## Auckland's first QT hotel

AUCKLAND is set to receive its first QT Hotel in early 2020 following a management deal between Event Hospitality & Entertainment (EVENT). Russell Property Group and Lockwood Property Group.

The project will see an existing building converted into QT Auckland, which will feature over 150 rooms, several conferencing and event spaces, and a new QT signature dining concept and bar. It will be located in Viaduct

Harbour, in the city's downtown entertainment precinct. Event Hospitality and

### Albatross earlybird

ALBATROSS Tours tomorrow kicks off its "earlybird 2" sale for 2019, with savings of \$200 per person on bookings of next year's European tours made between 01 Nov and 21 Dec 2018. More details on page nine.

**Entertainment CEO Jane Hastings** said Auckland was a key city that had been a missing piece of the QT footprint.

QT Auckland will be the 10th QT hotel in the group and the third QT in New Zealand, joining QT Wellington and QT Queenstown.

**Russell Property Group Director** Brett Russell said the decision to convert the building to a hotel was "an easy one" as it was "one of the best conversion opportunities available".

### **UA Papeete flights**

**UNITED** Airlines has debuted its first non-stop service between San Francisco and Papeete.

The new thrice weekly Tahiti flights are utilising Boeing 787-8 aircraft, and the carrier has also confirmed that rather than operating seasonally as originally announced the route will now continue year-round.

### Avis scholarship finalists revealed

**AVIS** Budget Group this morning named the 2018 finalists for its long-running Avis Scholarship program.

The top four applicants who "consistently demonstrate extraordinary customer service and innovation in their work" are Cei Creighton of MTA Mobile Travel Agents in Qld; Carolyn Cruickshank of Flight Centre Vic; Krystle Tse from Traveledge NSW; and Jo Patton of TravelManagers.

The official judging day will take place on 13 Nov, followed by the announcement of the winner.

### Today's issue of TD

Travel Daily today has eight pages of news and photos, including a photo page from The Hotel Connection plus full pages from:

Albatross Tours

• Travel Trade Recruitment

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**LO.5 MILLION** 

Australian small businesses have saved -

on flights'



# DFAT expands on Lion Air warning

**THE** Department of Foreign Affairs and Trade has reissued its travel advice for Indonesia and Vietnam, detailing a list of Lion Air subsidiaries which are affected by the current ban on official travel (*TD* yesterday).

According to the update, Australian Government officials and contractors in Indonesia have been instructed not to fly on Lion Air or its subsidiaries which include Batik Air, Wings Air, Lion Bizet, Thai Lion Air and Malindo Airlines.

The move follows the fatal crash of a Lion Air plane on Mon, with DFAT saying "the decision was made in the context of Work Health and Safety of staff".

An exception applies where these airlines fly to and from Australia, with DFAT saying the measure is temporary and subject to review following the findings of the investigation of the crash of the two-month-old Boeing 737-MAX aircraft off the Jakarta coast.

"Australian travellers should make their own decisions on which airlines to travel with," the Smartraveller advice suggests. **SHARES** in Corporate Travel Management slumped more than 27% when the ASX opened this morning, as investors reacted to the negative report by hedge fund VGI Partners (*TD* Mon).

Trading opened at \$20.01, down \$7.63 on the closing price last Fri, but buyers emerged after a conference call with analysts where CEO Jamie Pherous insisted it was "business as usual". However after a bounce back up to more than \$24, as **TD** went to press today the price had dropped again to \$21.45 - equating to a paper loss for Pherous of \$127 million.

CTM shares had been in a trading halt since Mon, pending a response from the company to the damning VGI report which made allegations of accounting irregularities and "ghost offices".

Pherous stressed that VGI had a significant "short" position in CTM stock, meaning it was set to benefit from a slump in the company's share price.

The CTM response (*TD* breaking news) acknowledged that the company needed to keep its



## CTM shares plummet

website updated with office locations, but Pherous also explained that in some cases small offices in various countries enabled the company to access VAT benefits for clients as well as utilise local fares.

The company also said it would no longer use the term "patented" in relation to its proprietary technology, but on the more substantive accounting issues raised by VGI, CTM comprehensively rejected claims it had misstated figures in relation to revenues, receivables and cash.

Pherous reiterated previous guidance which forecasts underlying EBITDA of \$150 million for the current financial year.

Speaking at the CTM Annual General Meeting today Chairman Tony Bellas said the report "does not take into account the company's excellent performance record and continued successful execution of strategy.

The company also confirmed Bellas, who had been set to retire, would remain as acting Chair in light of the "need to maintain stability".

### Aghan joins ETG

**EXPRESS** Travel Group (ETG) has announced the appointment of Jason Aghan to the new role of National Sales Manager.

Aghan joins ETG effective 05 Nov 2018 after almost three decades with Cathay Pacific, most recently as Manager Victoria/ Tasmania and Corporate.

Within Express Travel Group his key responsibilities will cover revenue growth and preferred sales performance within the ETG family of brands, which now includes the Select Travel Group, Independent Travel Group and the italktravel franchise network.

Express Travel Group's GM of Sales, Jonathan Nelson, will move into a new role as the company's Regional Manager WA/SA effective from 01 Jan 2019.

Nelson is returning to Perth for family reasons, after spending the last seven years at the company's Melbourne head office.

ETG CEO Tom Manwaring said he was thrilled to welcome Aghan.

"His solid industry experience is perfect for this role of further building and supporting our independent agency family Australia-wide," he said.





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### Force For Good tix

JITO Connections has opened earlybird ticket sales for its "A Force For Good" - International Women's Day 2019 event on 08 Mar in Sydney.

The event aims to "drive diversity, inclusion and help inspire more female leaders" and will feature over 30 speakers in two venues, five optional workshops and be followed by a networking party.

For further details, CLICK HERE.



### Travel **Differently!**

The strategy, technology and innovation event for travel industry leaders

4-6 Dec. 2018 **Novotel Sydney** Central Sydney | Australia

**PROPOSALS** for developing tourism - including a potential new cruise ship terminal - have been detailed in a series of master plan options for The Spit region of the Gold Coast.

Released by the Queensland Government, the options have been put forward for community consultation before a single plan is established to govern future development of the site.

The process incorporates existing tourism facilities like Seaworld, the Sheraton Grand Mirage Resort and Palazzo Versace, while also proposing new low-rise developments, public spaces and reserves. Several options for cruise

facilities are presented, although the master plan process will not decide whether the Gold Coast should proceed with any new terminal development. Instead, it provides options for

### **Rex King Island**

**REGIONAL** Express (Rex) has released details of its reduced services to King Island, following an ongoing dispute between the airline and the island's council over landing fees (TD 17 Oct).

From 22 Jan, Rex will cancel its Tue and Wed services departing Melbourne at 11.05 and leaving King Island at 12.20.

The airline said it would monitor the situation and make further adjustments to the schedule and ticket prices as necessary.

Rex had previously announced the services would end in Aug, but agreed to reinstate them before later returning to its original decision to reduce flights.



# **Qld to mull Spit options**

the Philip Park precinct both with and without a cruise terminal and ocean-side jetty.

One option proposes facilities for mid-sized ships of up to 2,500 pax, while a second would allow for larger ships of up to 4,000 pax.

Other proposals in the plans include the creation of a dive attraction such as an underwater sculpture park, and glamping facilities towards the northern tip of The Spit.

Several proposals expand on current facilities in the village district, aimed at linking the area's existing resorts.

They include a cultural hub, a seafood market, mixed-use developments to "enliven" the entry to Seaworld, and berthing for superyachts or boutique cruise ships.

Other features include a "marine stadium" for water activities, wetland boardwalks and public parks.

The master plan process was instigated last year after a controversial high-rise casino proposal was scrapped. CLICK HERE to download plans.

### Travel insurance that's worth it

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THE Travel Daily team would like to extend our thanks to American Airlines for scaring the entire office with these very spooky treats!

For the record, very few of these sweet donuts contained any actual spiders - phew!



"Fortunately", we also received some very forward focused goodies from APT Travel Group to promote APT and Travelmarvel's China and Vietnam itineraries. Prediction = delicious!





nib

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### AirAsia marks 11 yrs | Q'town new blood

**AIRASIA** is celebrating 11 years of flying long-haul with oneway fares leading in at \$149 on standard seats and from \$511 on the Premium Flatbed.

Travellers can fly one-way from the Gold Coast, Sydney and Melbourne to Kuala Lumpur from \$171, Phuket from \$214, Siem Reap from \$218, Perth to Denpasar from \$149 and Perth to Phuket from \$184.

The promo fares are available until 04 Nov for travel between 01 May and 26 Nov 2019.

CLICK HERE to select flights.

### NFS Canada brox

NATURAL Focus Safaris has announced the launch of its new 52-page 2019 Canada & Alaska brochure.

The latest collection includes a range of unusual accommodation options such as the mobile Tundra Buggy Lodge in Churchill call 1300 363 302 for more info.

# **TWO** new members were recently elected to the Destination Queenstown board

following its AGM. The new faces include Matthew Day from Real Journeys and Glyn Lewers from Airey Consultants, while the industry body has coopted Josie Spillane of Highlands and Game Over Queenstown for a second term.

The board has also appointed Ann Lockhart to the second available co-opt position.

### **Emirates A380 exp**

**EMIRATES** has expanded the network of destinations operated by its flagship A380 aircraft with the launch of new scheduled A380 services to Hamburg and Osaka this week.

The operations increase capacity by 22% on the route to Hamburg and 38% on the Osaka flight, enabling more pax to fly with Emirates to the destinations.

### Agents relax in the Maldives



**CLUB** Med and Singapore Airlines treated nine Australian travel agents on a famil to relax in the Maldives at Club Med Cani and a night at Club Med Finolhu.

The seven-day famil was a reward for the participants, who were from top-selling agencies of the Club Med and Singapore Airlines Air & Land package.

Highlights of the famil included stand up paddle boarding, seaside sunset yoga and a fourhour snorkelling cruise to swim with turtles and manta rays.

During their stay at Club Med Finolhu the agents experienced the new Fusions Multiverse dining experience, tucked into a floating breakfast in their private plunge pool and had all their needs catered to by their personal butler.

**Pictured** in the top row are: Susanne Cawthry, Helloworld Moone Ponds; Zoe Hyatt, Flight Centre Tailor Made Adelaide City; Olivia Bracia, Travel by Wyndam; Jasmine Johnson, First & Business Travel SYD; and Jessica Knowles, Flight Centre Robina.

In the front row: Cayla Gibson, First & Business Travel MEL; Danielle Curtis, Flight Centre Parabanks; Samantha Temple, Hobart Personal Travel Manager; Tenneal Baker, Club Med; & Sam Mylrea, Flight Centre Noosa Civic.

# WEST HOLLYWOOD HEART OF LA



FIND OUT MORE



### Fiji marketing push

TOURISM Fiji, Fiji Airways and FUI Water have partnered on a destination travel marketing campaign, "Fiji's Finest Getaway".

Launched earlier this month, the partnership is led by The Bachelor Australia couple Tim Robards and Anna Heinrich, with the marketing series showcasing content from their trip to Fiji.

Tourism Fiji CEO Matt Stoeckel said, "We want to convey to the Australian market the relaxation, exploration and adventure abound on the beautiful islands of Fiji."

Stoeckel also said through the content produced, "Australians will quickly realise why Fiji is such a popular holiday destination".

The video and photo series can be viewed HERE.





WENDYWUTOURS.COM.AU/AGENTS

### Qld resort for sale

THE Don Pancho Beach Resort in Bargara in Queensland has been listed for sale via an Expressions of Interest campaign.

The 3.5 star rated resort is situated on a 3,940m<sup>2</sup> beachfront site in Bargara, 14 kilometres east of the Bundaberg CBD.

It is being promoted as having "development potential" and appealing to "hotel owners through to developers".

The resort comprises 44 selfcontained units, a restaurant, conference room, car parking and recreational facilities, including a swimming pool, BBQ area, and half-court tennis court.

### Eastern Euro site

**EASTERN** Eurotours & Mediterranean Holidays has launched a new agent website featuring "the best dynamic prices, instant availability and expanded content".

The fresh website contains 20% more live tour, cruising and package content available for online booking.

To celebrate the launch, Eastern Eurotours is offering agents 16% commission for 2019 tour, cruise and package bookings made online before 15 Nov, with the promo code NEW16. CLICK HERE to view the website.

### **Travel Partners try island life**



A GROUP of Travel Partners enjoyed the benefits of a growing relationship with Infinity Holidays following the FCTG acquisition earlier this year (TD 17 Sep), with the agents being hosted on a trip to Fiji.

The mobile and member agents visited six properties at Denarau, Mana Island, Castaway Island, Tropica Island & Sonaisali Island.

Sally Mallett from Infinity Holidays said it was "a great opportunity for the Travel Partners Mobile and member agencies to experience Infinity's

### QF Premium sale

**QANTAS** is offering savings on bookings of two or more seats in Premium Economy, Business or First class

The Premium Companion sale runs until 07 Nov and includes flights from Sydney, Melbourne or Brisbane to Los Angeles or San Francisco, with Premium Economy return from \$2,899. Find the full details HERE.

product and share the hospitality of the Fijian people".

Pictured on Castaway Island are: Lingo Reece, Castaway Island Duty Manager; Sally Mallett, Infinity Holidays; Angela Denney, Travel Partners; Denita Kovacevic, Globe Trotters Cruise & Touring; Michaela Conomos, Travel Partners; Eva Carroll, Travel Partners; Meli Titokis, Castaway Island Sales Manager; Anthony Smit, Travel Partners and Gemma Ferguson, Travel Partners.

> TREAT YO' SELF 💋 Wendy Wu Tours. ONE OF 25 **TRIPS TO ASIA** 25 YEARS OF WU





### **Experienced Travel Consultant - Runaway Bay**

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The successful applicant will need to be able to work rostered Saturdays and late nights.

Please contact Liz on Ph: 0477 766 660 or runawaybayjob@gmail.com



# Princess' biggest Europe

**PRINCESS** Cruises has announced 2020 will be "its biggest European season ever" as the cruise line is set to see its fifth Royal-class ship *Enchanted Princess* debut in Jun 2020 with a series of Mediterranean voyages.

As part of its maiden season, Enchanted Princess will sail from Barcelona, Athens and Rome, offering a variety of cruises from seven to 12 nights.

"Europe is our top long-haul flycruise destination for Australian guests and, in 2020 we're pleased to announce we have three of Princes Cruises' newest ships *Enchanted, Sky* and *Regal* based in the region," said Princess Cruises Senior Vice President Asia

### Have a holiday like Harry & Meghan!



Kingfisher Bay Resort

This week Fraser Island is joining with SEALINK Travel Group

*Travel Daily* to give readers the chance to win the "Fraser Island Adventure" Package for 2 people, valued at \$449 per person twin share.

The prize includes ferry to Fraser Island, two nights Accommodation, buffet breakfast, 4WD guided tour of Fraser Island (going to the rainforest and Lake McKenzie where Harry went). Visit www. kingfisherbay.com to learn more.

To win, be the first to send your correct answer to the daily question to fraserisland@ traveldaily.com.au

> Name two activities you can do whilst on Fraser Island?



#### Pacific Stuart Allison.

"Australians love discovering Europe by sea, with the continent offering a rich mix of history and culture that appeals to our guests," he said.

Fares for the Western Mediterranean and Aegean Medley cruise on board *Enchanted Princess* from Barcelona to Athens departing 25 Jul 2020 start from \$4,219 per person twin share.

CLICK HERE for more info.

### Emirates taxi app

**EMIRATES** Skywards has launched an on-demand ground transportation booking app called Emirates Skywards Cabforce in partnership with CarTrawle.

The mobile app offers its loyalty members a transportation service in 27 countries and 117 cities across the world.

Members can also earn Skywards Miles on every ride booked through the Emirates Skywards Cabforce app. Download the app **HERE**.

### Tahiti whale swim

**MAJESTIC** Whales Encounters has announced its first whale swim adventures in Tahiti.

The two seven-night getaways in Oct next year include accommodation at a beachside resort, all meals, Polynesian cultural experiences and five days spent in the waters swimming with humpback whales. For bookings or information **CLICK HERE**.

### **HK Ocean Park**

MARRIOTT Hotels, Lai Sun Group and Ocean Park Hong Kong have opened the Hong Kong Ocean Park Marriott Hotel.

The 471-room property contains four restaurants and leisure facilities, along with a pillar-free ballroom at 1,200m<sup>2</sup> and flexible outdoor spaces for events.

### Helloworld's Amazing Albany



THE Amazing South Coast turned on a show for a group of Helloworld's Wholesale Reservations consultants visiting Albany last week as guests of Tourism WA.

The group experienced a fourday self-drive tour of Australia's South West, visiting the National Anzac Centre and Albany's Anzac memorials, including the location of Australia's first Dawn Service, before enjoying Albany's Field of Light: Avenue of Honour exhibit.

The group was hosted on a Lights and Dine package to experience the product which can now be booked through all Helloworld brands.

**Pictured** are: Brett Ramsden; Luke Formston; Akemi Kawabata, Esther Kim, Qantas Holidays; Trisha Bridge; Susan Blakey, Sunlover Holidays; and Claude Pearson, Tourism WA.

### Life House launches

LIFE House has launched its first collection of lifestyle hotels, with the first two located in Miami's Little Havana and South Beach see more HERE.



### **Corporate Sales Executive - Melbourne**

SIA Melbourne seeks to appoint a highly motivated and skilled Corporate Accounts Executive to join the Melbourne Sales Team in a permanent full time position. The position is responsible for managing relationships with Corporate TMCs and Corporate Accounts to achieve set KPIs.

The successful candidate will possess:

- Sound commercial acumen with a clear focus on Business
   Development
- A proven track record in achieving sales targets.
- Strong analytical skills in monitoring market trends and reporting on commercial performance.
- Experienced in developing and successfully implementing sales and marketing strategies.
- High level of written and verbal communication skills
- The ability to organise, prepare and deliver sales presentations with confidence.
- Sound proficiency in using MS Office, Salesforce (or similar) and an ability to quickly learn new systems.
- High standards of professional deportment and personal presentation.
  A current driver's license with access to their own vehicle, safe driving record and the ability to obtain security clearance for an ASIC pass.

This is a full time permanent position with an ideal commencement date from week of the 12th November 2018. The position base salary starts at A\$62,203, and forms part of an overall salary package that includes superannuation, attractive travel benefits and subsidised health insurance.

Written applications with CV should be forwarded, by close of business 02 Nov 2018, to: Chris Rowe, National Corporate & VIC/TAS Sales Manager, Level 8, 31 Queen Street, Melbourne 3000 or email: chris\_rowe@singaporeair.com.sg

Please note: only short listed applicants will be contacted for an interview.



### Wed 31st October 2018

SARAH Whitty and the team at The Hotel Connection are proud to now represent Unforgettable Croatia, offering small ship cruises around the beautiful islands of the Dalmatian coast.

All new bookings offer travel agents 12% commission, with 15% available on deluxe ship departures on 25 May, 27 Jul, 03 Aug and 10 Aug next year.

Unforgettable Croatia operates a growing fleet of privately chartered 38-passenger ships, most built in the past two years and some offering cabins with private balconies.

Its bespoke itineraries include delicious on-board meals with drinks, spacious beautifully appointed cabins, and allinclusive daily excursions with highly experienced cruise directors.

Weekly departures are offered every Sat from May to Oct, and 2019 availability is good across all three ship types - deluxe, luxury



and superior.

The operator provides specialist advice from its offices in London and Croatia, with all pricing in Australian dollars and private transfers included.

FIT and group bookings are available.

For a brochure and additional details email contact@ thehotelconnection.com.au and for reservations email sales@ unforgettablecroatia.com.

For more information visit www.unforgettablecroatia.com.









A DELUXE category ship sets off along the Croatian coast.



THE beautiful coastline of Dubrovnik.









### **GoUSA TV App**

BRAND USA has launched its new GoUSA TV App, a platform featuring tailored video content designed to encourage increased visitation to the United States.

Content available on the app currently focuses on the outdoors, road trips, food and drink, and culture and events.

GoUSA TV will release new content weekly and Brand USA plans to expand its reservoir of tourism collateral to include films and live videos in the future.

The app is available for iOS devices, as well as on Roku, Apple TV and Amazon Fire TV.

For further information on the new app, CLICK HERE.

### **Emirates winners**

**EMIRATES** has announced the 25 winners of its earlybird incentive competition, each winning a share of \$100,000 worth of prizes.

Five of the agents scored a holiday to Dubai flying Emirates Business class: Heidi Reynolds, Helloworld Macarthur Square; Craig Andrew Reid, The Village Travel Wilston; Anna Byrne, Adelaide Travel; Donna McDonald, Your World of Travel; and Lisa Klemm, Helloworld Bassendean.

The remaining 20 winners will each win a double pass to the exclusive Emirates suite at the Australian Open tennis in 2019.



From historical monuments to food trucks and barista-made coffee, Cathay Pacific is excited to welcome Washington D.C. to their network! To celebrate, they're giving away 2x Economy Class tickets from Australia to Washington, D.C.

Answer the most daily questions correctly and come up with the most creative answer to the final question. Send your entries to cathay@traveldaily.com.au



Q19. Tell us in 25 words or less what would be the first photo you'll take in Washington, D.C. and why?

### CATHAY PACIFIC

### ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily*'s Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



COMO Metropolitan London has revealed a new restaurant called Gridiron by COMO. The new eatery is a collaboration with leading British chef Richard H Turner, and pays homage to the ancient art of grilling with an open kitchen format. Fire-cooked

specialities on the menu include grilled squid with roast cod and Barnsley Hillside hogget chop.



Live! Casino & Hotel has announced the opening of its new luxurious Live! Spa at the new flagship Live! Hotel in Hanover Maryland. The large boutique facility is equipped with a full menu of services including massage therapies, body

treatments and facials. Live! Spa is now open seven days a week from 8am to 8pm



A renovation at the Four Seasons Hotel **Singapore** has seen the completion of the Suite Collection. The new accommodation options comprise four residences - the Royal Suite, Governor Suite, Ambassador Suite and the Presidential Suite. Each

features key motifs, textures and colour palettes that aim to reflect the cosmopolitan nature of Singapore. The Suite Collection arrives as part of a room renewal program at the hotel which commenced in Jul.

### Skal Perth meeting

THE Skal Club of Perth has announced it will hold its Nov Sundowner Function on 09 Nov at The Camfield in Burswood, Perth.

The event is a prelude to the WA Travel Awards where travel industry representatives can mingle before the formal awards on 10 Nov.

Interested parties can RSVP to attend HERE.

### **Movenpick Africa**

**MOVENPICK** Hotels & Resorts has made a push on the Mozambique market by flagging plans to open the Movenpick Hotel Maputo in 2021.

The 150-room property will cater to the growing number of corporate and governmentrelated travellers in the country and feature a range of dining options plus meeting and conference facilities.

### Parks Vic upgrade

PARKS Victoria has completed upgrades to 60km of the

when finished in 2020 & provide a range of hiking options including fully facilitated guided tours.

### Mexico airport halt

A REFERENDUM in Mexico has voted to halt construction on a partially built airport to instead channel funds towards improving existing airport facilities.

The estimated cost of the new airport at Texcoco, situated northeast of Mexico City, has been put at US\$13 billion and was pitched to ease pressure on the capital's ageing main airport.

However incoming President Andres Manuel Lopez Obrador has been a strong critic of the project, citing environmental and corruption issues.

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Grampians Peaks Trail in Victoria. The tourist walk will be 160km





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### Financial Controller | Tramada Expert

Sydney, Competitive Salary, Ref: 3696AJ3

A leading Corporate Travel Management company currently experiencing high levels of growth have an exciting opportunity for an experienced Finance Controller/Manager to join their friendly and welcoming team. This is a varied role requiring a high level of attention to detail for preparing, managing, reconciling payments from suppliers and customers as well as streamlining internal policies and procedures. Please note that experience working with Tramada is vital to be successful for this role.

For more information please call Antony on (02) 9119 8744 or click APPLY now.

### **Cruise Travel Consultant**

#### North Brisbane, \$43-47k + Super + Comms, Ref: 1342CGA1

Seeking a dynamic, enthusiastic, sales focused travel consultant with at 12 months experience within a sales role. Come and join a leading name in travel within their growing department. This company really looks after their staff so expect excellent working environment and amazing perks! This role is for someone with a proven background in achieving targets and displays the highest level of customer service. Apply now if you're ready to take your next step in your career.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

### **Online Travel Consultant | M-F Only!**

#### Melbourne, \$55k + Super, Ref: 3716JP1

If you're ready to take a step into the future and work in online travel this is the role for you. You will be starting on a 12 month maternity leave cover with a chance to move to a permanent position within the company upon completion. You'll be working for an award winning travel agency taking care of booking all their high end packages. You'll be given a great base salary as well as enjoying the Monday to Friday role in a supportive team environment. Move with the future of travel!

For more information please call Josh on (03) 9988 0616 or click APPLY now.

### **Global Sports & Events Travel Consultant**

#### Brisbane, OTE \$70-100k, Ref: 3698AW1

Working with a dynamic and fast moving company; you will talk about and sell your love for sports, events & travel! The ideal candidate will be energetic with an engaging personality, a positive attitude and a quick learner! Walking into this role with confidence and motivation and being a successful team member is key to succeeding in this agency! Enjoy work life balance in this non-face to face role! APPLY NOW and work for this Boutique, Global Travel Company!

GLOBE

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

### **Corporate Travel Consultant | Travel Claims**

Sydney, Up to \$60k + Super, Ref: 3607PE1

My clients have just won a huge new corporate insurance account & therefore are looking for talented travel people with at least 12 months retail or corporate travel experience. Assist travellers that need to utilise their travel insurance & book emergency travel back home due to unforeseen circumstances that allows coverage by their insurance. You will need to have a strong sense of empathy for this role as at times your clients may be in distress you will be their point of contact.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

### **International Product Manager**

#### Gold Coast, \$60k-\$80k + Super, Ref: 35775Z2

Want to work close to home in a flexible, autonomous environment with other like-minded people? We are looking for someone with contracting experience in a product capacity & negotiation skills. Reporting directly to the Product Director, you will be the Product Manager in charge of your own niche whether that might be Cruise, Asia, The Americas - to name a few. Great central location close to public transport with onsite parking. Working Mon-Fri with flexible start & finish times.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

#### Wholesale Consultant – Scandinavia/Europe Melbourne, Base + Comm, Ref: 3707HC1

If you're an experienced Travel Consultant looking for your next step away from face to face selling and you have an undying love of Scandinavia and Europe this is the perfect role for you. In this role you will be assisting Travel Agents with booking amazing unique itineraries for their clients. In return for your efforts you will be rewarded with a good base salary plus bonuses and commissions. You'll also enjoy working for a company and in a team that will support your career growth.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

### **Multi-Skilled Corporate Travel Consultant**

#### Perth, Up to 70k + Super, Ref: 2034JB1

Our client is seeking an experienced Corporate Travel Consultant for their office in Perth CBD! You will have the ability to organise and book business travel arrangements whilst delivering an unparalleled level of client care. You will ideally possess a background in corporate travel, have strong experience using a GDS (Sabre or Amadeus preferred) and be able to work autonomously. The role is Monday to Friday and the successful candidate will enjoy a competitive base salary.

For more information please call Jacqueline on (08) 6365 4313 or click APPLY now.

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