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Travel Daily

First with the news

Friday 7th September 2018

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AY appointment

FINNAIR has announced the appointment of Arnaud Michelin as its new regional manager for Australia, NZ & New Caledonia.

Sydney-based Michelin will be responsible for all consumer and trade activity for AY in the region.

His career has included almost a decade with Air France/KLM in its Australian office, as well as a stint with Norwegian Cruise Line and most recently at leadership training group Liquid Learning.

Facebook adds flight ads

FACEBOOK is targeting prospective travellers with a new "Flight Ads" solution which allows airlines to automatically reach people who have expressed an interest in travel.

Rolling out in the coming weeks on Facebook and Instagram, the new option expands the previous offering which only re-targetted customers who had searched a particular airline website or app.

Facebook Australia/NZ head of travel Paul Nahoun said "we know how important it is for travel advertisers to reach the right people with the right message, personalised depending on where a traveller is in their decision journey".

He said the expanded Flight Ads solution expands the reach to include new customers still

deciding on a final destination, right through to those zeroing in on a specific flight.

Facebook users can still opt out of any Flight Ad they see by clicking on the upper right corner, and can also manage settings via their personal Ad Preferences.

Nahoun said testing of the new system by Air France in the US boosted targeted search traffic to its website and also lowered cost per search by 66%.

Sth Africa roadshow

THE Australian travel industry is being invited to Meet South Africa at a series of upcoming events across the country.

Evenings of South African inspired food, wine and entertainment will also help celebrate Nelson Mandela's Centenary, with the roadshow taking in Perth on 08 Oct, Brisbane on 10 Oct, Sydney on 11 Oct, Auckland 16 Oct, wrapping up in Melbourne on 18 Oct.

Two trips to South Africa will also be up for grabs at each show - to register see the **cover page** of today's *Travel Daily*.

Today's issue of TD

Travel Daily today has seven pages of news and photos, including a front cover page for **South African Tourism** plus full pages from:

- Consolidated Travel
- Travel Trade Recruitment

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Cover-More chief

ZURICH Insurance Group has appointed its former head of corporate & life pensions, Hanno Mijer, as the ceo of Cover-More.

He replaces Mike Emmett who has presided over strong growth for the business including several key acquisitions, Latin American expansion and Cover-More's Zurich takeover (**TD** 13 Apr 2017).

Emmett will remain in the business until the end of the year to support the transition.

evergreen

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MORE INFO

Consolidated BNE bonus offers

CONSOLIDATED Travel is offering vouchers for every ticket sold ex BNE to selected destinations between 05 Sep and 02 Oct 2018.

Rewards are on offer for HA flights to HNL, SQ to SIN and VA to LAX - see **page eight**.

Ponant names ship

PONANT has announced that its new polar expedition vessel (**TD 05 Feb 2018**) will be named *Le Commandant Charcot*.

The world-first hybrid-electric icebreaker will be powered by liquefied natural gas, with the ship named after French explorer Jean-Bapiste Charcot, described as "an emblematic figure of French polar expeditions".

Pre-bookings for voyages aboard the new ship can be made effective immediately to secure a stateroom and the earlybird price, with general bookings to open from 04 Apr 2019.

DriveAway deal

DRIVEAWAY Holidays is giving a \$50 Visa gift card to every travel agent that books a Renault European car lease from now until 30 Sep 2018.

The offer is ideal for clients wanting to drive in Europe for between 21 and 175 days, with all-time low prices on just 200 vehicles available until 31 Oct - more info 1300 363 500.

SQ ADL A350-900 debut

SINGAPORE Airlines has announced that Adelaide will be the launch destination for its first Airbus A350-900 aircraft fitted with all-new medium-haul cabin products.

The new offering will debut on 18 Dec ex the SA capital, with flight SQ278/279 to be operated daily by the two-class A350 which features 40 seats in Business class and 263 in Economy.

The Business class cabin has a 1-2-1 configuration, while Economy seating is arranged

3-3-3 and all seats have the latest Thales AVANT inflight entertainment system.

KrisFlyer members will be able to bookmark and resume content as well as customise and save preferences and playlists for their subsequent flights.

Customers will also be able to select their choice of playlists from the SingaporeAir mobile app before departure, and transfer their selections to *myKrisWorld* by pairing their devices with the onboard system.

The A350-900 will also feature high-speed in-flight wifi internet.

SQ regional vice president South West Pacific, Philip Goh, said the deployment of the new aircraft would boost Adelaide capacity by almost 7%, and "reinforces our commitment to South Australia".

He also confirmed that Brisbane would be the second Australian city to receive the A350-900, with the aircraft change on Queensland flights to take place in 2019 once the second aircraft with the new product is received, boosting capacity by about 5%.

Sabre dynamic air pricing solution

SABRE Corporation has launched "Sabre AirVision Dynamic Availability" and "Sabre AirVision Fares Optimizer," two new pricing solutions said to allow airlines to proactively address rapidly changing market conditions in real time.

To be adopted initially by Etihad Airways and Aegean Airlines, the new platforms allow airlines to strategically adjust their fares based on real-time market data, recommending pricing structures based on customer segmentation and competitor price checks.

The system "generates fare recommendations by estimating each customer's potential willingness to pay," with initial testing revealing a potential to achieve incremental revenue growth for the carriers.

Evergreen Harmony

EVERGREEN Cruises & Tours is offering flight-inclusive deals in conjunction with the launch of its new 2019/20 South East Asia brochure, which showcases itineraries on its first Star Ship on the Mekong River.

The *Emerald Harmony* lead-in itinerary includes a seven-night deluxe river cruise on board the ship, two nights in Ho Chi Minh City, three nights in Siem Reap, 30 meals with complimentary beverages, all tipping, port charges and taxes plus return flights and airport transfers.

Evergreen director of sales, marketing and product, Angus Crichton, said the "exceptional" package was priced from just \$4,035 per person and also featured a range of included cultural experiences.

The program also features other itineraries including the seven-night *Emerald Harmony* Mekong River cruise, such as the 17-day Treasures & Temples of Vietnam and the 21-day Grand Tour of Vietnam and Cambodia.

For more information call Evergreen on 1300 383 747.

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Quake hits airport

HOKKAIDO'S main airport suffered damage and lost power in yesterday's magnitude 6.6 earthquake which struck Japan's north island, forcing its closure.

The New Chitose Airport serves the city of Sapporo and will be closed until at least later today, local media report.

Osaka's Kansai Int'l Airport is also closed after this week's typhoon (**TD** yesterday).

Atura ADL opens

ATURA Adelaide Airport Hotel has opened its doors, offering 165 rooms in a new seven-storey development (**TD** 12 Jul 2017).

Linked to the terminal plaza, it offers eight event spaces for up to 320 people, a Hangar Bar & Grill and a Meeting Point Cafe.

World pax hit new high

THE number of people travelling by air worldwide has exceeded 4 billion for the first time after a 7.3% surge in passenger numbers last year.

Data released by the International Air Transport Association (IATA) shows 4.1 billion passengers were carried on scheduled services in 2017, about 280 million more than during the previous year.

IATA says the growth has been driven by improved economic conditions and lower airfares.

"Flying has never been more accessible," said IATA ceo Alexandre de Juniac.

"In 2000, the average citizen flew just once every 43 months.

"In 2017, the figure was once every 22 months," he said.

Airlines connected a record number of cities worldwide, providing regular services to over 20,000 city pairs in 2017, more than double the level of 1995.

Growth was strongest in the Asia-Pacific region, where the number of passengers increased 10.6% to reach 1.5 billion in 2017, or 36% of world market share.

The top five carriers by pax were AA, DL, UA, EK and WN.

Melbourne-Sydney was the world's second busiest domestic route, behind Korea's Jeju-Seoul Gimpo pairing.

Jetstar ups carry-on

JETSTAR has introduced a new baggage option that increases the carry-on allowance from seven to 10 kilograms.

The new service is priced from \$13 on Starter Fares & is available to purchase on Jetstar.com.

"This is particularly useful for those travelling with a laptop or camera bag or those travelling on short trips with an overnight bag," said Jetstar's chief customer officer Catriona Larritt.



Window Seat

AS IF air travel wasn't already traumatic for germ-ophobes, researchers in Helsinki have turned their attention to airport sanitation and pinpointed the highest source of common bugs that cause colds and flu.

And the main culprits, they say, are those plastic bins used at security screening points.

According to a report in the *Washington Post*, half of plastic security bins may carry viruses responsible for respiratory infections like rhinovirus or adenovirus.

Worse, the bins were more likely to be contaminated than other facilities like the airport toilets, which are cleaned more frequently and effectively.

The researchers said the results showed airports were potential risk zones for any emerging pandemic threat, and recommended they offer hand sanitiser to travellers and disinfect more frequently.

In the last year Erin...

- Experienced cruising on the Mekong and the Rhine rivers
- Invested in her future by undertaking company dedicated specialist training to become a Valued Leader
- Was promoted to Assistant Manager
- Enjoyed nights out with her amazing team
- Helped out at the Adelaide Koala and Wildlife Hospital on company time
- Celebrated her success at a ritzy End of Financial Year awards dinner
- Made our clients travel dreams a reality (much to their delight)

Erin works for Phil Hoffmann Travel.

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Texas rounds up roadshow



TRAVEL Texas recently concluded a roadshow in Australia and New Zealand that included visits to Auckland, Brisbane and Sydney.

More than 250 travel agents met with the tourism body across the three cities, with Travel Texas' economic development and tourism marketing specialist Tommy Woods suggesting Texas

had great growth potential in Australia as an outbound market.

"Thanks to the new launch of United Airlines' direct flight from Sydney to Houston...it's now faster and easier for Australians to visit Texas and explore its rich culture, culinary delights, and landscapes," Woods said.

Pictured: Travel Texas and key partners in Australia.

82%

of customers will book with an ATAS accredited travel agent.



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Crystal world cruise

CRYSTAL Cruises has revealed details of its latest 139-day World Cruise on board *Crystal Serenity* departing 05 Jan 2021.

The Ancient Dynasties & World Wonders sailing will journey through destinations like the Caribbean, Hawaiian Islands, & Australia, with four separate departure options available.

The cruise opens to the public for bookings from 20 Sep, 2018.

Canadians welcome

AUSTRALIAN Chamber-Tourism has welcomed news that Canadians up to the age of 35 years will be eligible for working holidaymaker visas from 01 Nov.

"The extension of age eligibility from 30 to 35 years for the Canadian market is a step in the right direction...working holiday makers spend approximately 2.5 times more than they earn," said Australian Chamber-Tourism executive chair John Hart.

AAT Kings 2019/20

AAT Kings has released its 2019/20 Australian program, including two new itineraries.

The domestic specialist has added an East Coast Contrasts that begins in Cairns and travels to Sydney, offering a chance to snorkel on the Great Barrier Reef and visit a cattle property.

It will also offer a three-day Capital Blooms journey between Sydney and Bowral, including Canberra's Floriade festival and the Bowral Tulip Time Festival.

A 10% early payment discount is available for guests who book and pay in full before 31 Jan.

Aircalin spring sale

AIRCALIN has launched its New Caledonia Spring Sale offering one-way flights from Australia to Noumea from \$286.

Fares are on sale to 28 Sep, for travel between 07 Sep 2018 and 31 May 2019 from Sydney, Melbourne and Brisbane.

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*You must be a Qantas Frequent Flyer member to earn Qantas Points. A joining fee may apply. Membership and points are subject to the T&Cs of the Qantas Frequent Flyer program available at qantas.com/terms. All itineraries, fares, programs, promotions and policies are capacity controlled, subject to availability and to change at the discretion of Crystal Cruises. Crystal Cruises reserves the right to correct errors or omissions. For full T&Cs visit crystalcruises.com/legal. ©2018 Crystal Cruises, LLC. Ships' registries: The Bahamas and Malta.



JAL boosts Manila

JAPAN Airlines (JAL) will expand its Southeast Asia network by launching flights between Tokyo Haneda and Manila, starting from 01 Feb 2019.

The new daily service is in addition to existing services from Tokyo Narita to Manila, which operate twice daily.

MEANWHILE JAL and Garuda Indonesia have signed a strategic partnership agreement to offer codeshare flights between Japan & Indonesia flights.

A&K signs up Marta

ABERCROMBIE & Kent (A&K) has welcomed Aussie actor Marta Dusseldorp as its ambassador.

A&K md Sujata Raman said Dusseldorp "is a passionate traveller, a consummate performer and someone who embodies the A&K spirit of adventure".

"We look forward to sharing the world of A&K with her," she said.

Bentours adds six

BENTOURS has launched six new multi-country Northern European tours, which will feature in the Bentours 2019 brochure Scandinavia, Northern Europe & Expedition Cruising.

The trips, ranging from 13 to 21 days, include London, Lapland & Fjords from \$6,390pp & Scotland to Scandinavia from \$6,685pp.

Bentours brand leader Ryan Bennett said the tours were "created to compliment the wider Bentours portfolio and product offerings, while meeting the demands of the market".

CLICK HERE for brochure.

Le Boat self drive

LE BOAT is offering discounts on all 2019 cruises, for bookings made by 30 Nov.

The savings include 20% off budget/comfort boats for seven nights and 10% off Mystique/Royal Mystique/Vision fleet.

Details can be found **HERE**.

THE CruiseCo Group recently enjoyed a famil hosted by Star Clippers which saw the group sailing around popular tourist spots in Indonesia.

The group visited the country's Moyo Island, where agents rode motorbikes to check out the island's waterfalls.

Another visit was made to Satonda Island for some hiking.

The lucky agents included: Matthew Clements, Bicton Travel; Michael Drew, Bicton Travel; Rachaele Maree Chartres, MTA; Karen Daly, Ramsgate Travel; Patricia Greene, Suncity Travel; Zara Henderson, Travel Centre Coffs Harbour; Micha Treasure, Cathie Rice Travel; Tracey Natasha Herbert, Southlands Travel & Cruise; Anita Hutton, CruiseCo Escort; & Amy Craig, Star Clippers.

SKYE Suites for Syd

ARC By Crown Group has announced that its luxury boutique serviced apartment building SKYE Suites Sydney will open its doors next month.

The five-storey tower located in Kent Street in the CBD will offer 73 serviced apartments, including studio suites, one-bedroom suites and two-bedroom suites.

A rooftop and retail precinct will also be incorporated during a second phase of development, scheduled to open in Nov.

The suites will feature interior furnishings such as DeLonghi appliances, Vittoria coffee machines, and Kevin Murphy toiletries & haircare products.

The property will also boast an ice cave-themed lobby.

SOLSTICE sale

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CORPORATE UPDATE

Rise in corp family travel

INCREASING numbers of corporate travellers are bringing families on business trips, according to research by the Association of Corporate Travel Executives (ACTE) and American Express Global Business Travel (GBT).

In a new report, the organisations found 38% of travel managers in the Asia-Pacific region reported an increase in enquiries about family travel,

while 47% had noted an increase in travellers wanting to mix leisure with business.

Jo Sully, GBT's vp & regional gm, Australia & SE Asia, said, "Life on the road for frequent business travellers can be isolating, and put strain on family life.

"So it's unsurprising that we're witnessing a steady rise in the number of requests to bring family along."



Corporate Chatter

With Andrew Buerckner

Change the mindset

"**HOW** are you feeling today? I mean really feeling. It's a different question to 'How are you?', isn't it? Our default response to this question is usually a polite 'Well, thanks. You?' regardless of whether it's true or not.

Signs of stress, anxiety and poor mental health are, for most of us, figuratively and literally below the surface. They're not always obvious to colleagues and workmates as we bottle them up between the hours of 8.30 and 5.30 for fear of appearing weak or off-balance. Instead, we continue with the 'Morning! How are you?' 'I'm fine...'

you? charade, despite being much more mental health 'literate' than we were a few years ago. Or so we thought.

The fact that people still don't feel they can confide in a colleague or employer really is astonishing. When someone unexpectedly hobbles into work on crutches, our immediate reaction is to gasp and actively

enquire as to 'What happened?!' But if that same person arrived looking tired, stressed, or even visibly upset, it wouldn't be uncommon for us to turn a blind eye, or avoid engaging with their struggle for fear of

being 'intrusive'. This corporate mindset has to change. We need to remove the stigma attached to conversations around mental health and find tangible ways of supporting people who are struggling.

I want my team to be genuinely happy and healthy at work, not just pretend to be.

As Sir Richard Branson famously said: "Clients do not come first. Employees come first. If you take care of your employees, they will take care of your clients."

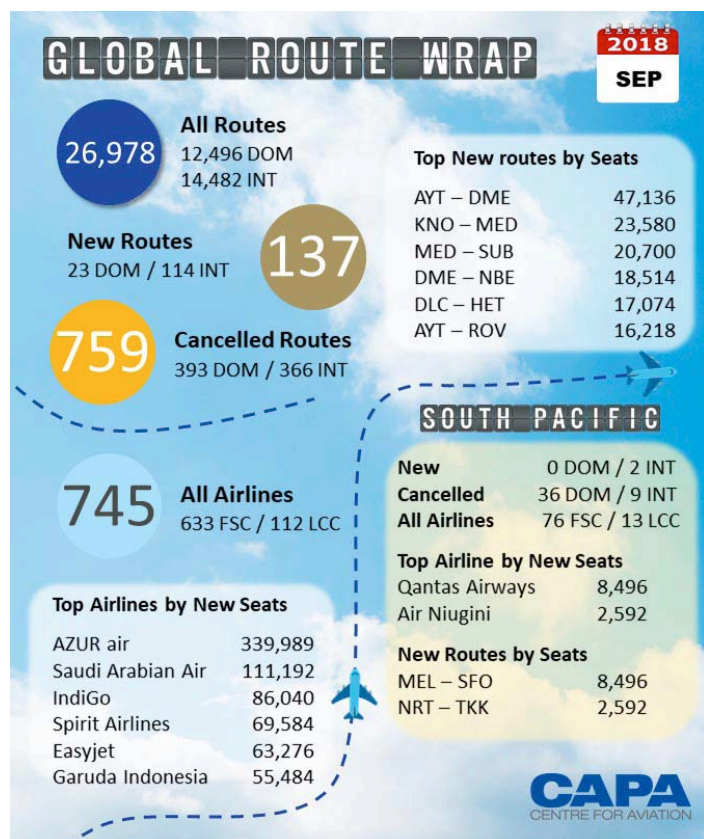
What are you doing to promote mental health and happiness in your workplace? I'd love to connect and share successes and challenges in this space - email Andrew.Buerckner@ptc.travel.

‘We need to remove the stigma attached to conversations around mental health and find tangible ways of supporting people who are struggling’

Andrew Buerckner is a director of Platinum Travel Corporation, a comprehensive, Australian-owned travel service, providing clients with expert corporate, leisure and event travel management solutions.

CAPA Insights

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



IN THIS week's CAPA Insights, we once again delve into the growing aviation market around the world.

In Sep 2018, 137 brand new routes will be launched globally, however with the end of the Northern Hemisphere summer there are 759 cancelled routes.

In comparison to the previous month this equates to nett loss of 98 routes globally, though a nett gain of three new airlines (all full service carriers), will assist with growth.

For the South Pacific region, Qantas launched Melbourne's first direct service to San Francisco (four times weekly).

AirPlus automates

CORPORATE travel payments provider AirPlus International has added Troovo as an automation technology partner to integrate with the AirPlus virtual card platform AIDA.

Troovo automates the data entry requirements of processing travel and payment transactions and will connect to AIDA to "reduce manual handling to zero while ensuring 100% accuracy and security".

AirPlus country manager for Australia Danielle Jones said Troovo was at the cutting edge of virtual payments automation.

"It is great to see a technology partner that is based in Australia who we can soon offer into new markets," she said.

Pan Pac B2B loyalty

THE Pan Pacific Hotels Group has introduced new loyalty programs for B2B and B2C channels in a bid to provide "more meaningful benefits".

The Pan Pacific Connections program for corporate bookers is an invitation-only program to recognise and reward those who book rooms, meetings and events at all Pan Pacific properties.

Membership is open to both corporate accounts and individual booker accounts, where members earn points for every eligible stay and meeting.

The program's members can log-in to their account via a digital platform to book negotiated corporate rates or special corporate rates directly.

Friday 7th September 2018

Island project open

THE first Mistere Retreat has opened on Kangaroo Island at Nepean Bay, marking the first stage of a \$10 million development of boutique style accommodation.

The first Mistere Retreat features three bedrooms set on 100 hectares with ocean views.

The development will eventually offer 12 self-contained villas, 14 eco tents and seven luxury Airstreams with outdoor decks if authorised, along with tennis courts and stables.

The next phase is at approval stage and will include American Airstream accommodation and farm animals.

Kilauea goes quiet

HAWAII Tourism Authority (HTA) has announced that air quality is now clean and clear on the island of Hawaii, following the eruption of Kilauea volcano.

"After three months of continuous lava flows, we are cautiously hopeful this cessation in activity becomes permanent," said HTA's president and ceo George D. Szigeti.

"The island is safe to visit, the air quality is good and, by coming here, travellers will be supporting community economies and helping residents with their recovery," he said.

For updates on air quality ratings **CLICK HERE**.



This month, Travel Daily and Evergreen Cruises & Tours are giving travel agents the chance to win a river cruise for two in a balcony suite along the Mekong river.

The prize includes an eight-day Majestic Mekong river cruise along with return economy flights from Australia.

To win this great prize, correctly answer the most daily questions and have the most creative answer to the final question. Send all your entries to evergreen@traveldaily.com.au

Q4. If you want to visit Cambodia on board *Emerald Harmony*, how many itineraries are there to choose from?



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Adventure Canada and **Cruise Traveller** are offering savings of more than \$3,000 per couple on the 25 day Crossing Canada package for bookings made by 30 Sep. Call 1800 507 777 for more.

Save 10% when paying in full by 01 Nov with **Trafalgar's** early payment discount on its 14-day Alaska and The Yukon journey. **CLICK HERE** to see full itinerary.

Save up to \$810 per couple when booking last minute deals with **AAT Kings**, including the 11 day Tastes of Southern Australia adventure. The offer is on sale now until sold out. Call 1300 556 100.

Travel with **Maldives Travel Connection** and pay \$5,399 for a seven night Conrad Maldives Rangali Island package. Some of the inclusions are return Economy class flights with Singapore Airlines and domestic flight and speedboat transfer from the airport to the resort. See **HERE** for further details.

Windstar Australia has announced a Fly/Cruise & Stay offer departing Australia 12 Jan and 18 Feb 2019 featuring a 16-night Philippines & Borneo adventure from Singapore to Hong Kong aboard Windstar Cruises' All-Suite vessel *Star Legend*. The offer is available for bookings received by 30 Sep, priced from \$5,589 per person twin share. Call 1300 749 875 for more.

Until Dec, **Marriott Vacation Club** resort is offering its lowest nightly rates of the year, which start at US\$165 (\$229) per night for two-bedroom apartments that sleep up to six, subject to availability. Go to www.Marriott.com for bookings.

Save up to \$585 per person when booking **Adventure World Travel's** four-day Explora En Rapa Nui travel itinerary before 01 Mar 2019. Prices start from \$2,875 per person twin share and include discount, three nights' accommodation, all meals and beverages, daily explorations and transfers. Visit www.adventureworld.com.

Helen Wong sale

HELEN Wong's Tours is offering discounts of \$200pp on two of its China group tours in 2018/2019 until 31 Oct.

The savings apply to the 12-day China Gems from \$3,700pp, twin share & the 14 day Yangtze Wonders from \$4,430pp, twin share tours - **CLICK HERE**.

Winter options

GRAND American Adventures is offering travellers winter excursions to Canada and the US.

Adventures include the six-day Churchill Polar Bear experience, featuring a three-hour tour of the Churchill area, the Polar Bear Jail and a dog mushing experience from \$5,948 - **CLICK HERE**.

Lucky camp opens

THE campground and recreation area at Lucky Bay in WA's Cape Le Grand National Park was reopened yesterday after more than \$4.2 million in upgrades.

The revamp is set to cater "for the increased demand and provide a contemporary camping experience," said the state's Environment Minister Stephen Dawson.

Rottnest whales

TO CELEBRATE the start of whale watching season, Rottnest Express is offering an earlybird special.

Book one adult by 15 Sep and get 50% off the second adult fare. Visit **HERE** for more info.

Consolidated Travel ex BNE Sale!

Consolidated Travel are giving you the opportunity to earn vouchers for every ticket sold ex BNE to select destinations between 05SEP18 and 02OCT18

Hawaiian Airlines ex BNE to HNL

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Multi-Skilled Corporate Travel Consultant

Melbourne, \$55k-\$65k, Ref: 3626HC1

Looking to work for a fantastic Travel Management Company with an amazing salary supportive team environment? This is a great career path for you! Do you have solid fare knowledge and use of a GDS and want to work for a reputable Corporate Travel company? This is a varied and exciting role with a fantastic client. If you are driven by success and love working within the travel industry, delivering outstanding customer service in a boutique office environment this is the role for you!

For more information please call Hannah on (03) 99 88 0616 or click [APPLY](#) now.

Online Travel Reservations | Tropical Destinations

Brisbane, \$40-50k (DOE) + super + coms, Ref: 1999AW3

Want to work for an award winning online travel agency? Enjoy selling tropical and luxury destinations? Want to step away from face to face travel consulting? This online, award winning, company is looking for a talented and confident travel consultant, happy to step away from face to face consulting and kick some KPI goals! Focusing on tropical destinations and luxury products, you will put together itineraries for Special Interest Groups, Family Vacations and Wedding/Honeymoon packages!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Part Time Travel Consultant

N. Brisbane, Salary open to be discussed, Ref: 3457SZ4

Enjoy working in an office where you will be liaising with clients that are from the community & not shopping around! Even though you are expected to make bookings & converting quotes, this is a customer service driven role. Located Northern Suburbs of Brisbane, you'll be working for a well-respected boutique agency predominately working 3 days per week with no weekends or no late night trading. My client is looking for someone that ideally has local retail consulting experience.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Travel Reservations Manager

Sydney, Salary to \$75k + Super + Bonus, Ref: 3470PE3

This is an exciting time in my clients' business and they are currently looking for an experienced inside sales manager to head their busy reservations team. This role will be responsible for providing strong leadership, managing sales rep activity and growing the team. You will have the autonomy to set the teams based on achieving the company's objectives for your team. You will also be a proven partnership leader that can demonstrate a track record of taking a team to the next level.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Online Travel Consultant – Fares & Ticketing!

Melbourne, Base + Bonus Structure, Ref: 3624JP1

A great opportunity for an experienced travel consultant that is looking to step away from the sales environment and having to fighting for commission. Focus on customer service and customer retention. Work for this growing online company assisting their clients with all their travel need. There will be shift work and weekends so you will need to be flexible. However, you will be reimbursed for this with a great salary with a yearly bonus structure in place. As this company is experiencing rapid growth in the online travel sector there will be a lot of career development opportunities.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

Experienced Travel Consultant

Townsville, Generous Salary Package, Ref: 1316CGA1

This fast-paced vibrant office is looking for an experienced travel consultant to come on board and join their busy team, you will offer personal service creating the perfect holiday for each customer. Every day will be different with plenty of enquiries coming through! Book domestic and international flights, hotels and tour reservations and more. If you are after long term career progression, a great salary, incentives & a close knit team, this could be the role for you!!!!

For more information please call Courtney on (07)3123 6107 or click [APPLY](#) now.

Sales Consultant – Travel Industry

Perth, 53k + Super + Uncapped Commission, Ref: 3362JB1

Calling all experienced Sales Consultants! Our client is seeking candidates with a strong sales background to work in their dynamic call centre team in the travel industry. If you possess exceptional sales skills & the ability to work in a fast paced environment, this role is for you! Travel industry experience is not required but is highly desirable. This role involves weekend work on a rotational roster. The successful candidate will enjoy a generous base salary plus uncapped commission.

For more information please call Jacqueline on (08) 6365 4313 or click [APPLY](#) now.



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