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ROYAL Caribbean, Celebrity Cruises and Azamara Club Cruises are today highlighting their "suite life" experiences, including RCI's "Royal Genie," Celebrity's Edge Villas and specialty dining on Azamara - see the **cover page**.

Celestyal appoints Williams

FORMER Globus Family of Brands managing director for Australasia, Stewart Williams, has taken on a new role as the Asia Pacific regional manager for Celestyal Cruises.

Williams, who left Globus earlier this year for personal reasons after almost three decades with the organisation (**TD** 08 Feb 2018), has been tasked with overseeing and developing all of Celestyal's Asia-Pacific accounts.

Cyprus-based Celestyal Cruises specialises in serving the Greek Islands and the Eastern Mediterranean, operating two mid-sized vessels - the *Celestyal Crystal* and the *Celestyal Olympia*, both built in the early 1980s.

The company formerly operated as Louis Cruises, rebranding as Celestyal in 2014.

The line is a member of Cruise Lines International Association. As well as enhancing Celestyal's revenue streams locally, Williams' brief includes enhancing brand awareness among both the travel trade and end consumers.

He'll also work to provide B2B and B2C marketing and public relations support for the brand.

MH Perth boost

MALAYSIA Airlines will increase capacity on the Perth-Kuala Lumpur route during the upcoming summer peak season, with its daily flights to be operated using A330-300 aircraft rather than 737s from 14-22 Dec.

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HA to Boston

HAWAIIAN Airlines this morning announced a new non-stop route between Honolulu and Boston, using Airbus A330 aircraft.

Flights will initially operate five times per week from 04 Apr 2019, providing a new one-stop connection for Australians to the US east coast.

UK passport alert

BRITAIN'S Foreign and Commonwealth Office (FCO) has warned that rules for travel by UK citizens to most European countries will change in the event of a "no-deal Brexit".

Officials are currently attempting to negotiate a range of issues around the UK's exit from the EU, but the FCO advised that if things are not finalised by 29 Mar 2019, prospective travellers must ensure they have six months of passport validity.

It is estimated that about two million people with their passports close to expiry could be affected, sparking an expected rush of applications for new passports as a result.

Another consequence of a no-deal Brexit would be a requirement for Britons to purchase an international driving permit if they wish to drive in the European Union, the FCO said.

Today's issue of TD

Travel Daily today has nine pages of news, including a front cover page for **RCCL**, photo pages from **Atout France** plus full pages from:

- Flight Centre
- AA Appointments jobs

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HOLIDAYS
QANTAS



AF to relaunch DFW

AIR France has announced the launch of new non-stop flights between Paris and Dallas Fort Worth, seeing AF return to Texas after almost 18 years.

Up to five weekly flights will kick off on 31 Mar 2019, using Airbus A330-300 aircraft.

SQ, LH seek Scoot deal

SINGAPORE Airlines and Lufthansa have lodged a request with the Australian Competition and Consumer Commission which aims to include Scoot in their wide-ranging collaboration agreement (**TD** 20 Oct 2017).

The pact, last year touted as one of the biggest ever commercial deals for Lufthansa in Australia, allows coordination of operations between Singapore Airlines' home markets of Singapore, Australia, Indonesia and Malaysia and Lufthansa's home markets of Germany, Austria, Belgium and Switzerland.

A "minor variation" to the deal has now been sought, in order to include Singapore Airlines' wholly owned low-cost long-haul offshoot Scoot.

Scoot currently operates four routes between Australia and Singapore, one of which - the Gold Coast - is not currently served by Singapore Airlines.

The application notes that the joint venture agreement currently applies to SQ, LH and certain subsidiaries including SilkAir, Swiss International Air Lines and Austrian Airlines - but Scoot was not originally part of the deal.

The carriers noted that Scoot's new flights from Singapore to Berlin (**TD** 21 Jun) fall within the geographic scope of the deal, and they would like to "explore the potential for coordination of pricing, sales, marketing and inventory management and revenue sharing between them" in a way that includes Scoot.

The application insists that the proposed variation is minor because the corporate groups involved will not change, and nor will the nature of the authorised conduct or the geographic regions subject to revenue sharing.

The ACCC said it expects to make a decision about the proposed variation this month.

ZQN disruption

AIR New Zealand has warned of weather disruption for flights to Queenstown today, with customers "strongly recommended to defer non-urgent travel" to the destination and waivers in place allowing additional flexibility re changes.



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US visitor turnaround

AMERICA'S so-called "Trump slump" in tourism has been reversed by the US Government which has withdrawn negative figures for 2017 and replaced them with revised data showing positive visitor growth.

The US National Travel and Tourism Office (NTTO) had previously announced it was suspending tourism data publication while it investigated anomalies in arrivals data (**TD 12 Apr**), including its previous figures which showed a 5% decline in international visitors from 2016 to 2017.

The NTTO now says tourism increased 0.7% last year to almost 77 million foreign arrivals, whose

spending increased 2% to a record US\$251 billion.

"International travellers continue to set spending records visiting the United States, and I expect that trend to continue in 2018 spawning further job growth," said US Secretary of Commerce Wilbur Ross.

The revisions had been ordered after the NTTO found data from US Customs and Border Protection had not been calculated correctly.

However the reversal has been met with cynicism, with at least one US media outlet launching Freedom of Information action to establish how the re-calculations were made.

SINGAPORE AIRLINES



Singapore Airlines (SIA), one of the world's most respected travel brands, is currently seeking a highly motivated individual who is seeking a career in international aviation, to join our Sydney sales team.

Sales Executive (Permanent full-time position).

The successful candidate will be responsible for:

- Developing and implementing sales strategies to grow SIA market share & revenue
- Identifying and converting new sales opportunities
- Developing and managing relationships with key trade partners
- Monitoring market trends and reporting on commercial performance
- Representing the Company at seminars, conferences, product launches, trade and public expos

The successful candidate will need to demonstrate the following:

- Current sales experience with sound airline / industry knowledge
- Strong commercial acumen and history of achieving results
- Experience in report-building and data-analysis
- Experience in business development (preferably within the airline / travel industry)
- Excellent communication skills both verbal and written
- Strong organisational skills with good time management
- Proficiency using MS Office, Salesforce (or similar) and an ability to quickly learn new systems

All candidates must be eligible to work in Australia, as evidenced by Australian citizenship or Permanent Residency status.

Candidates are also required to hold a valid driver's license and have their own car.

The position base salary starts at A\$62,203, and forms part of an overall salary package that includes superannuation, attractive travel benefits and subsidised health insurance.

Qualified candidates are invited to submit their application by **5pm Friday, 21 September 2018** to Michael Kirkby, Agency Sales Manager NSW via email to: SQ_SYDSEALS@singaporeair.com.sg.

Only suitable candidates will be accorded an interview. All applications will be treated in strict confidence.



Air profits slipping

AIRLINE profitably declined globally in Q2 2018 according to the latest Airlines Financial Monitor released by the International Air Transport Association (IATA).

Industry earnings posted before interest and taxes (EBIT) for the quarter came in at US\$7.293 billion, down from the US\$9.699 billion recorded in the same period of 2017.

The same report showed passenger yields continue to trend lower overall, with Premium Economy cabin yields showing more resilience to market pressures than Economy during the period.

Ponant Kimberley

PONANT has released itineraries for its Kimberley voyages in 2020, featuring a range of 10- to 13-night sailings.

The latest collection includes popular tourist staples in the region such as the Hunter River, King George Falls, Mitchell Falls, Montgomery Reef and the Horizontal Falls.

Cruises will take place on the 92-cabin *Le Laperouse*.

"We have barely any cabins left in 2019 for the inaugural *Le Laperouse* season...so we have released our 2020 season...so we have released our 2020 season for sale now to give guests a jump start on planning," said Ponant vice president for Asia-Pacific Monique Ponfoort.

Call 1300 737 178 for more info.

Window Seat

SO WHAT is turning the popular tourist attraction of Lake Ontario into a giant fish bowl?

Negligent pet owners, an expert from Fisheries and Oceans Canada claims.

The smallest of North America's Great Lakes has become infested with goldfish, with an estimated 50 million of the creatures inhabiting the lake's waters thanks to illegal "pet dumping".

Scientists are worried the fish will out-compete native species for both food and space.

Looks like we will need a particularly large toilet bowl to solve this one!



Mangkhut impact

TYPHOON Mangkhut has caused the cancellation of hundreds flights as the storm continues to cause destruction in Hong Kong and Southern China.

Qantas has offered waivers for customers holding a ticket issued on/before 13 Sep to the affected region - more info [HERE](#).

Virgin Australia is encouraging any guest travelling to/from HK to check its website for flight status.

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ANA wellness plan

ANA Holdings, the parent company of Japanese airline ANA, is launching a new program, ANA Travel Wellness, to help travellers “recharge” while in flight.

The program will release its first initiative, a mobile app to relieve the feeling of jetlag, in partnership with NeuroSpace, a start-up company that creates measures to advance the quality of sleep, in Apr 2019.

Test trials of the app will be conducted on select employees and passengers travelling int’lly.

SQ pilot fails test

SINGAPORE Airlines was forced to cancel flights SQ247/8 from Melbourne to Wellington return on Sat after a member of the flight crew failed an alcohol test.

The pilot was stood down pending an investigation and has returned to Singapore.

“We sincerely apologise to those affected by the cancellation of these flights, however the safety of our customers and crew is our highest priority,” an airline spokesman said, adding that alternative arrangements had been provided for affected pax.

SYD T1 goes quiet

SYDNEY Airport is set to reduce the number of public announcements made at its Terminal 1 international facility from today as part of a new “quiet terminal” initiative.

Announcements will be confined to gate areas at T1, with only critical announcements to be broadcast beyond these areas.

Collette incentive

COLLETTE’S new incentive for travel agents will run until 30 Nov.

Agents will receive a \$50 gift card for their first booking and a \$25 card for every additional booking, with a choice of either a Coles Myer or Wish voucher.

Every booking goes in the draw to win a \$1,000 gift card in Dec.

Majestic Princess floats in



PRINCESS Cruises’ *Majestic Princess* “touched down” in Sydney shortly after sunrise on Sat, sailing into her new homeport along a 1,550 metre illuminated runway (pictured).

The floating sea-strip was created by 62 buoys with bright red and white flares, guiding the ship’s path into Sydney Harbour. “*Majestic Princess* was only launched last year and is the flagship of our fleet, so it’s an incredible vote of confidence in

both the Australian cruise market and the appeal of Australia as a cruise destination for such a spectacular ship to be based here for six months,” said Princess Cruises senior vice president, Asia Pacific, Stuart Allison.

The 3,560-guest ship is the first international ship to visit Australia for the nation’s summer cruise season, carrying close to 70,000 Australian and international travellers on 18 cruises this season.



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Crystal webinar winner!



MICHAEL Davis-Smith from Travel Associates in Rose Bay, NSW has been chosen as the winner of the competition run in conjunction with the recent Crystal Cruises webinar series created in partnership with **Travel Daily & Cruise Weekly**.

The three-part series saw **TD** editor Jasmine O'Donoghue discuss the latest Crystal developments with Crystal md Australasia, Karen Christensen, covering the line's ocean, river and expedition yacht offerings.

Agents who registered were invited to submit an entry describing the Crystal experience, with Davis-Smith's suggestion being: *Crystal sails, glides and sleeps confidently above other leading brands when imagining luxury travel, inspiring cuisine, legendary service and bold*

innovation that is World's Best.

Davis-Smith has won an all-inclusive 14-day *Crystal Serenity* voyage roundtrip from Los Angeles departing 07 Dec, visiting San Francisco, Santa Barbara, Ensenada, Puerto Vallarta, Mazatlan, La Paz, Cabo San Lucas and San Diego.

He's pictured accepting the prize voucher from Ameyla Grey, Crystal BDM NSW, ACT and Qld.

Croc birthday deals

THE Mercure Kakadu Crocodile Hotel is celebrating its 30th anniversary next month, and is offering a range of celebratory packages for outback lovers.

The Jabiru-based reptile-shaped property will host a gala dinner on 26 Oct, with prices leading in at \$199 - kakadutourism.com.

BayviewTravel

Join one of the best

Bayview Travel, a 2018 NTIA finalist for Best Travel Agency (single location), is looking for a dedicated travel advisor to join the team.

Make the move to Melbourne's leading Bayside Travel Agency, with:

- High-end clientele
- Virtuoso and Preferred Partner connections
- A strong focus on servicing clients
- Monday to Friday 9am to 5.30pm, with no weekends
- Generous remuneration package and bonuses
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If you have a minimum of 3 years leisure consulting experience with excellent communication skills, and preferably Amadeus & Tramada knowledge, then please send your resume to chris@bayviewtravel.com.au

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SALE ENDS - 26 Sep

*Conditions Apply. Prices are per Person based on Twin Share



Okinawa boost

JETSTAR Asia has announced a fourth weekly frequency on its non-stop flights between Singapore and Okinawa in Japan.

The additional return service will commence on 15 Nov, timed at the start of the Singapore school holiday period.

HNL Ritz-Carlton

THE Ritz-Carlton Residences at Waikiki Beach in Honolulu, Hawaii has confirmed its new Diamond Head Tower will open on 15 Oct.

The move will mark the completion of the resort, with the expansion complementing the existing Ewa Tower with a total of 552 studio, one-, two-, three- and four-bedroom accommodations.

All rooms and suites face the ocean - ritzcarlton.com/waikiki.

OL now in Sabre

SAMOA Airways flights can now be booked via all GDS platforms, with the carrier confirming a new connection to Sabre, alongside existing availability in Amadeus and Travelport Galileo.

Sabre travel agents who are active with BSP Australia and NZ can now book and e-ticket OL directly using the carrier's 162 stock, with the distribution expansion coming in the lead-up to the launch of the airline's new non-stop flights between Brisbane and Apia (**TD** 04 Sep).

Samoa Airways has also confirmed the schedule for the twice weekly two-class 737-800 BNE-APW services.

During the peak Christmas/New Year period some flights will also utilise a Solomon Airlines A320.



Head of Leisure Sales

Europcar Mobility Group is a world leader in the vehicle rental and new mobility markets. This role is suited to an ambitious and passionate leader who has strong strategic planning skills and focused on building long-term, value-based customer relationships a fast paced, goal orientated and sales driven environment.

Therefore, the ideal candidates will have experience in:

- Optimising and delivering margin levels through pricing initiatives, value-adding and other ancillary sales.
- Maintaining market surveillance to identify opportunities and enhancing the value proposition to meet current and future needs
- Adapting sales methods to suit specific international markets, wholesale and direct channels and changing market dynamics
- Building relationships and transacting with multiple countries and cultures.

To be considered for this role you will:

- Advanced strategic sales capability.
- Strong project management, negotiation and conflict resolution skills.
- Understanding of the Leisure/Travel industry, in particular Tour Operators, Travel Agents and Brokers.
- Strong leadership skills with ability to lead and coach teams and deliver business outcomes.

To apply please send your resume and cover letter to trevina.bernard@europcar.com.

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Cholera warning

SMARTTRAVELLER has updated its travel advisory for Zimbabwe to warn of a cholera outbreak declared by authorities in Harare.

Win tickets to Sydney CAPA-ACTE event

This week CAPA is joining with Travel Daily to give readers the chance to win one of five tickets to the CAPA-ACTE Global Summit & Corporate Lodging Forum in Sydney this 3-4 December. The prize includes special ticket delivery to those based in the CBD region, VIP seating & welcome pack, valued at \$2,365.



The CAPA-ACTE event has a new exciting format with more interactive content. It's a must-attend for those seeking to learn from, network and collaborate with today's travel industry leaders! The fantastic line up of speakers will ensure you leave armed with the latest knowledge, solutions and data.

To win, be the first to send your correct answer to the daily question to capa@traveldaily.com.au

What's the venue where the CAPA-ACTE Global Summit & Corporate Lodging Forum be held in Sydney, on 3-4 December?



\$15b MEL rail proposal

MELBOURNE Airport has joined a consortium bidding to construct a \$15 billion rail link to the city centre, having yesterday unveiled a detailed blueprint for a 20-minute "Super Train".

In partnership with IFM Investors, Metro Trains and Southern Cross Station, the airport is proposing to match the \$5 billion commitments announced by both the Victorian and Commonwealth governments (**TD 09 May**), and says it can begin construction two years earlier than first planned, in 2020.

To be called AirRail Melbourne, the 24-hour service would offer trains as frequent as every 10 minutes during peak periods, travelling from Southern Cross Station for under \$20 one-way.

It would involve 27km of new track in twin rail tunnels and would also open up additional rail capacity for Melbourne's west.

Melbourne Airport ceo Lyell Strambi said the link would help cope with a near doubling of passengers over the next 20 years.

"As Melbourne marches toward

becoming Australia's largest city our infrastructure needs to keep pace," Strambi said.

"Our vision is for a seamless passenger experience at the airport, properly integrated between the train carriage and the terminal."

The AirRail proposal would connect with the wider Victorian rail network, including via a redeveloped Sunshine Station "superhub" to provide greater access from regional areas.

The consortium says its plan will cut road congestion while also complementing the Metro Tunnel and proposed Suburban Rail Loop projects.

Travel Beyond JV

TRAVEL management company Travel Beyond Group (TBG) has announced a joint venture with inbound travel company, Exclusive Travel Group (ETG), a specialist in upmarket travel.

The partnership sees ETG's local operations now positioned as a brand under TBG in Australia, joining its established units Corporate Travel Management, Entertainment and Sport Travel Management, Events Beyond and Escape Beyond.

"This JV gives Exclusive Travel Group the opportunity to market, promote and use the resources and infrastructure of TBG to drive high-end inbound into the Australian market," said TBG managing director Tim Lane.

Busabout Europe

BUSABOUT'S new 2019/20 Europe brochure features all-new small group adventures for 20 people or fewer.

Seven new itineraries range from seven to 14 days and include the nine-day Hidden Gems from \$1,299pp taking travellers to the Austrian Alps, Bled and Venice.

Luxperience kickoff

LUXPERIENCE 2018 opened last night with an awards ceremony at Merivale's ivy Ballroom.

Today exhibitors and buyers have gathered at the ICC Sydney for the first day of appointments and meetings, which will continue until Wed.

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A night in Bordeaux at Sofitel on Collins

TWO hundred and fifty guests, including opinion leaders, French luxury brands and celebrities, gathered recently at Sofitel Melbourne on Collins for “A Night in Bordeaux”, sponsored by Air France, Etihad, APT Cruises and AccorHotels.

Guests were welcomed with Lillet and Martell Cognac - epitomising Nouvelle-Aquitaine’s diversity - for an Air France and Abu Dhabi photo exhibition in the lobby. Dinner saw Atout France’s regional manager Patrick Benhamou present the star of the event: exceptional Bordeaux Grands Crus fine wines from Pessac Leognan served throughout a gourmet three-course dinner.

The grand surprise of the night was the first opening of the Commanderie de Bordeaux chapter in Melbourne with a ceremony on stage anointing Sofitel GM Clive Scott, Honorary French Consul Myriam Boisbouvier-Wylie, Fashion Week President Laura Anderson and Bird’s Basement jazz club owner Albert Dadon.

Every guest went home with a fabulous Chloe perfume.



APT product manager Sarah Latimore with Atout France regional manager Patrick Benhamou.



AIR France and the stars: Guilhem Laurans and Quentin Voss.



LILLET and Cognac cocktails from Nouvelle-Aquitaine.



ETIHAD'S Alan Glover with Cinzia and Andrew Burnes of Helloworld Travel.



THE classy Atout France team: Sarah Multigner, Anais Leloup, Claire Kaletka-Neil, Aude Boucher and Sarah Elfassy.

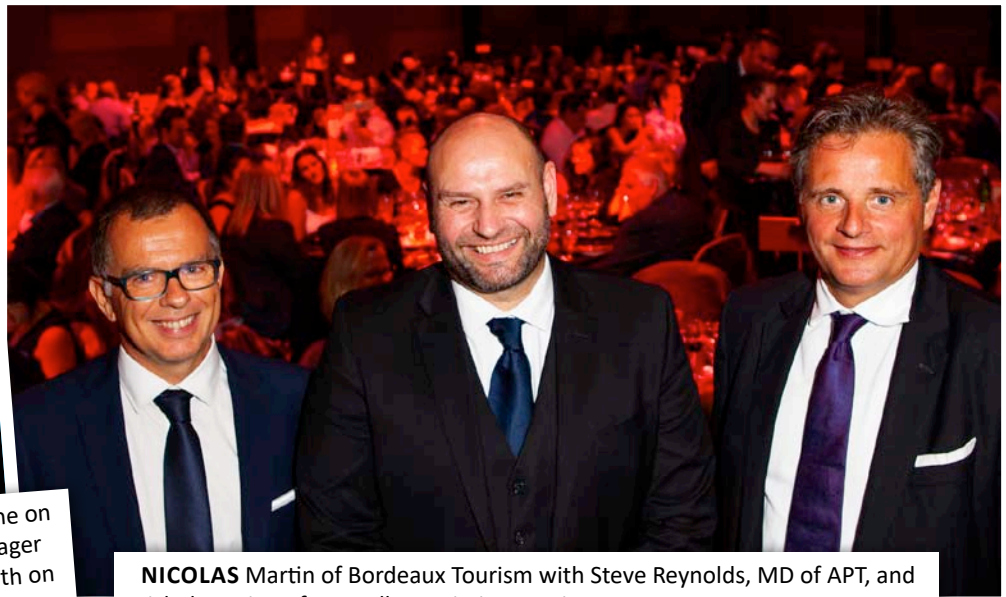


A night in Bordeaux at Sofitel on Collins

BORDEAUX and Nouvelle-Aquitaine tourist office statistics show the Australian market performing strongly (up 20% on 2016 stats). Steve Reynolds from APT also acknowledged the strong demand from Australians for river cruises through the Nouvelle-Aquitaine region, which also encompasses such beautiful areas as Biarritz, the Dordogne valley, the Basque Country, Cognac and the Pyrenees.



SOFITEL Melbourne on Collins general manager Clive Scott holds forth on beautiful France.



NICOLAS Martin of Bordeaux Tourism with Steve Reynolds, MD of APT, and Michel Durrieu of Nouvelle-Aquitaine Tourism.



AUDE Boucher of Atout France with the Chloé gift bag touch.



DOMINIQUE Portet, Regine Marchand and Celine Boute.



ALBERT Dadon is received into the Commanderie de Bordeaux.



ELODIE Choquet, Oriane Coquerel and Susie Duzenman.



RÉGION
Nouvelle-Aquitaine
Regional Tourist Board

Joon off to Quito

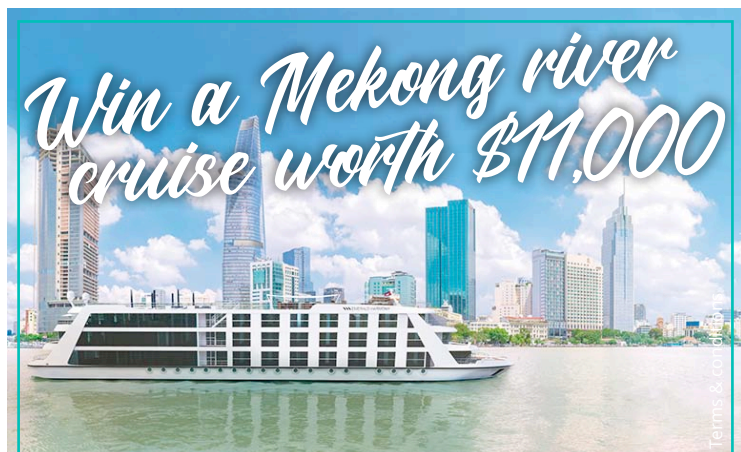
AIR France subsidiary Joon has confirmed plans to launch services from Paris CDG to Quito, Ecuador, from 14 May next year. The carrier will offer three weekly flights priced from €299 one-way and use an Airbus A340.

AC's 17th lounge

AIR Canada (AC) has opened its 17th Maple Leaf Lounge at the Saskatoon John G. Diefenbaker Int'l Airport in Canada. The new space caters for up to 40 customers and features maple wood screen walls decorated with local Saskatchewan art, a full-service bar, self-serve buffet area, & a range of digital newspapers.

Eco masterclass

ECOTOURISM Australia hosted its inaugural Ecotourism Masterclass in Cairns last week which saw 55 attendees from across the industry gather for a robust discussion on ecotourism. Themes of the session included conservation, philanthropy, Indigenous tourism, and citizen science, with the aim to provide attendees with practical advice for their respective businesses. "Ecotourism Australia had seven icons of the industry share their insights and secrets of success with other members and interested stakeholders," said Ecotourism Australia chief executive Rod Hillman. For more info, [CLICK HERE](#).



This month, Travel Daily and Evergreen Cruises & Tours are giving travel agents the chance to win a river cruise for two in a balcony suite along the Mekong river. The prize includes an eight-day Majestic Mekong river cruise along with return economy flights from Australia. To win this great prize, correctly answer the most daily questions and have the most creative answer to the final question. Send all your entries to evergreen@traveldaily.com.au

Q10. When will the *Emerald Harmony* launch?

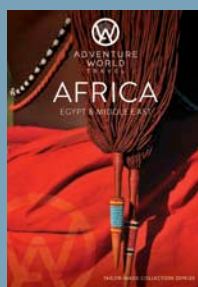


BROCHURES

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Tempo Holidays - Mediterranean 2019/20
Tempo Holidays has launched its Italy, France, Spain, Greece, Croatia & Turkey brochure for the 2019/20 season. The 234-page brochure packs in more than 57 new products and offers a range of ready-made and tailor-made tour options. It also contains travel to Portugal, Slovenia, Bosnia, Malta, Montenegro, Cyprus, Georgia and Armenia. Some of the highlights include the 11-day Rome to Venice tour, where travellers get to visit Rome, the ruins of Pompeii, Florence and the hills of Tuscany. The brochure also contains information on cruises along the Dalmatian coast and the Aeolian Islands.



Adventure World - Africa, Egypt & Middle East
Adventure World Travel has launched its 2019/20 Africa, Egypt and Middle East collection, featuring an expanded range of offerings in Mozambique, Zambia, Rwanda, Kenya and Morocco. The brochure also contains itineraries in Lower Zambezi National Park and South Luangwa National Park, a new 5-day Explore South Luangwa tour, which guests can tailor-make with a selection of lodges and bushcamps. Additionally, there are two new itineraries, the Ultimate Gorilla Photo Safari and Migration Photo Safari providing wildlife viewing opportunities with the assistance of a safari expedition leader.



APT - Outback Wilderness Adventures 2019
APT's new 2019 Outback Wilderness Adventures brochure features APT's 11-day Cooktown & Cape York 4WD adventure starting from \$7,995 per person twin share. The tours are suitable for no more than 20 guests and all meals, sightseeing, national park fees and airport transfers are included. The program contains information on APT's exclusive range of Signature Experiences, where travellers can embark on a scenic helicopter flight over the most northerly point of Australia's mainland, Cape York; travel the rugged Bloomfield and Old Telegraph tracks; and explore the Steve Irwin Wildlife Reserve.

Eurowings to Vegas

BUDGET carrier Eurowings has revealed it will launch a direct service from Dusseldorf to Las Vegas from Jul.

Tickets are now bookable on the new route which will fly three times a week.

The move will further expand Eurowings' reach to Nth America from Dusseldorf Airport, already flying to New York, Fort Myers in Miami, and Cancun, Mexico.

Whitsundays rally

THE Whitsundays will host the Queensland Rally Championship from 03-05 May next year.

The motor racing event forms part of the tourist region's inaugural Festival of Motoring, a push to introduce the Whitsundays to a new demographic of visitor.

The festival will include a round of the Qld Rally Championship called Rally Whitsunday.

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HOT JOBS OF THE WEEK

Travel Manager - Sydney

Do you have two years' travel sales experience? FCM Travel Solutions are looking for multi-skilled Travel Managers to join our team. The challenging world of corporate and leisure travel management will be sure to take your career to new heights!

Closing date: 24 September 2018

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Business Improvement Manager - Melbourne

Do you have experience in business implementation and have a technological background? We are looking for a Business Improvement Manager who will be responsible for the successful project management and implementation of technology products into the Corporate Traveller business. The role is a key conduit between Flight Centre Technology and the front end business.

Closing date: 28 September 2018

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Campaigns Executive - Brisbane

Are you wanting to take the next step in your marketing career? We are on the lookout for a National Campaigns Executive to join the Flight Centre Brand Marketing team, a dynamic part of the Flight Centre Travel Group. You will execute and measure the brand's co-operative campaign and above-the-line advertising activities.

Closing date: 21 September 2018

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Publishing Coordinator - Brisbane

Are you passionate about not only delivering amazing travel experiences, but creating the inspiration for people to embark on life-changing travel adventures? The Infinity Holidays Publishing Team is excited to offer a unique opportunity to join one of the most creative areas of Infinity Holidays as a Publishing Coordinator.

Closing date: 25 September 2018

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Travel Manager - Brisbane

Have you ever wanted to see the world of celebrity close up? From Academy Award winners to Olympic gold medalists, Stage and Screen has managed them all. We specialise in providing travel management services to the creative, sporting and entertainment industries. Join the biggest name in the entertainment travel industry, as a Travel Manager.

Closing date: 20 September 2018

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Technology Product Manager - Brisbane

FCM Travel Solutions is looking for a Product Manager to provide product leadership and optimisation for our assigned portfolio across corporate brands within Australia and New Zealand. The successful applicant will be an expert in all stages of the product lifecycle, including the rollout of product trials and new product launches.

Closing date: 21 September 2018

[APPLY NOW >](#)



Corporate Travel Manager - Townsville

We're looking for a multi-skilled travel specialist to join our thriving team as a Travel Manager for Flight Centre Business Travel. If you already have experience working in travel sales, this is a great opportunity to develop and move into the challenging world of corporate and leisure travel management.

Closing date: 26 September 2018

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Travel Manager - St Lucia Campus

Campus Travel is Australia's only travel management company dedicated exclusively to the needs of academic and university travellers. Campus Travel's Consultants enable our academic travellers to 'connect their individual brilliance' with the help of unique itineraries. We are looking for a Travel Manager to join our team!

Closing date: 28 September 2018

[APPLY NOW >](#)





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BE A TRAVEL SUPPLIER

TRAVEL RECRUITMENT ACCOUNT MANAGER SYDNEY – TOP SALARY PKG + BONUSES

Love being a part of the travel industry but over consulting? This is an exciting opportunity to become a travel supplier to the TOP CLIENTS in the industry. From cruise companies, to airlines, corporates and more, you will enjoy supplying your premium clients with their next talented employee whilst helping your colleagues find their PERFECT MATCH! As Australia's largest travel recruiter, you will love being part of our fun AA team, earning a top salary.

NEW

STRATEGIC SENIOR ACCOUNT MANAGER SYDNEY- \$110K BASE PLUS PLUS

This award winning TMC are on the hunt for a senior strategic account manager to join their very successful team based in Sydney. You will ideally have previous TMC experience in Account Management or sales. You will be joining an organisation that offers a supportive environment with ongoing training and career opportunities. A strong package is on offer, including a high base salary plus bonuses.

LEAD THE TEAM

RESERVATIONS MANAGER SYDNEY - STRONG PACKAGE ON OFFER

Turn the key and open the door to success when you join this travel company. Managing a team of reservations consultants you'll know the secrets of driving and motivating staff members to reach their full potential and sales targets. Stepping into this rare management opportunity your previous leadership experience, wholesale travel knowledge & experience in setting targets will set you apart from the pack. Top \$\$ & bonuses on offer.

ATTENTION INBOUND MANAGERS

OPERATIONS MANAGER SYDNEY –TOP PACKAGE & BONUSES ON OFFER

Our client is looking for an inspiring leader with experience preferably in the Inbound Travel Market. You will be responsible for the overall success of the team including development & delivery of strategy, leading the team & enhancing relationships & agreements to achieve sales & revenue goals. You will be rewarded with a great salary, career progression and more.

PROMOTE THIS FANTASTIC PRODUCT

NSW/ACT BDM STRONG SALARY PACKAGE + BONUSES ON OFFER

This premium product is on the lookout in NSW/ACT for a highly motivated, experienced sales manager to assist growing their amazing brand and presence in the region. You will have strong contacts in the travel trade, with sound negotiating skills, presenting skills and have a strong business acumen. This is a brand people know and love. Please call for a confidential chat.

THIS WON'T LAST LONG

PRODUCT MANAGER MELBOURNE - \$100K PACKAGE

Are you experienced in developing relationships & have strong negotiation skills? We are looking for an experienced Product Manager to be responsible for the delivery of the product plan along with the negotiation of rates, contract management & ensuring all targets are achieved. Educate agents & build relationships with internal/external stakeholders. Strong analytical, negotiation & time management skills required.

PASSIONATE ABOUT PRODUCT

PRODUCT MANAGER GOLD COAST – up to \$72K PKG + BONUSES

Looking for a new product role? This leading travel company have a Product Manager role based in their Gold Coast office. Managing amazing destinations you will be responsible for the contracting and design of itineraries to the destination as well as working with Marketing, Distribution, Yield and Revenue Management teams. Recent experience in a similar role is a must. Interviewing now – call to find out more.

A NEW CORPORATE CHALLENGE

ACADEMIC CORPORATE TRAVEL MANAGER BRISBANE – \$60K +

Here's an exciting opportunity for corporate consultants wanting a new and exciting role. This leading travel management company is seeking an experienced senior travel consultant to join their dedicated academic division in an implant environment. Working Mon – Fri hours you'll be servicing a large corporate account along with booking leisure arrangements when required. Strong salary package, top career progression and more on offer.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

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