

WORLD of VIKING

HOW TO PLAY:

Place a mark on the relevant square on your scorecard if you have booked and deposited a particular itinerary.

Continue to mark any deposited bookings on your scorecard during the incentive period.

Call **BINGO!** by emailing us at au.agents@vikingcruises.com once you have marked 5 squares in row. These can be horizontal, vertical or diagonal.

The first agent to call **BINGO!** wins the cruise!

MAJOR PRIZE

Cruise 13 days
from Barcelona to Venice
on Mediterranean Odyssey

Dep 19 March 2019

INCENTIVE PERIOD 1 SEP – 30 NOV 2018

V I K I N G B I N G O !				
 VIKING HOMELANDS 15 days Bergen – Stockholm or vice versa	 ANY RIVER CRUISE WITH A PORT IN BUDAPEST	 ANY OCEAN CRUISE WITH A PORT IN URUGUAY	 ANY RUSSIA OR UKRAINE RIVER CRUISE	 ANY OCEAN CRUISE WITH A PORT IN ITALY
 ANY OCEAN CRUISE WITH A PORT IN SPAIN	 IN SEARCH OF THE NORTHERN LIGHTS 13 days Bergen – London or vice versa	 FROM MIAMI TO SOUTH AMERICA 23 days Miami – Buenos Aires	 ISLANDS OF THE SOUTH PACIFIC 32 days Santiago – Sydney	 NORTH PACIFIC PASSAGE 23 days Tokyo – Vancouver or vice versa
 SOUTHEAST ASIA 27 days Bali – Hong Kong or vice versa	 MEDITERRANEAN ODYSSEY 13 days Barcelona – Venice or vice versa	 SYDNEY TO LONDON VIA AFRICA 57 days Sydney – London	 ANY OCEAN CRUISE WITH A PORT IN INDONESIA	 PORTUGAL'S RIVER OF GOLD 10 days Lisbon – Porto
 PANAMA, CENTRAL AMERICA & CUBA 15 days Miami – Miami	 ANY OCEAN CRUISE WITH A PORT IN JAMAICA	 INTO THE MIDNIGHT SUN 15 days Stockholm – London or vice versa	 MEDITERRANEAN ANTIQUITIES 15 days Athens – Barcelona	 SOUTHERN AUSTRALIA TO SOUTH AFRICA 29 days Sydney – Durban
 ANY OCEAN CRUISE WITH A PORT IN MEXICO	 ANY FRENCH RIVER CRUISE	 MEDITERRANEAN & ITALIAN SOJOURN 15 days Venice – Barcelona or vice versa	 AUSTRALIA & NEW ZEALAND 15 days Sydney – Auckland or vice versa	 ANY OCEAN CRUISE WITH A PORT IN CROATIA

*Viking Bingo incentive period is from 1 Sep – 30 Nov 2018 with all deposited bookings made during this period eligible. MAJOR PRIZE: The winning agent will earn a place on Mediterranean Odyssey sailing from Venice to Barcelona departing 14 March 2019 in a twin share Veranda (V1) cabin. The first agent to register five (5) eligible bookings and call BINGO! will win. Each booking can only be used once on the bingo card. Agents must send their five (5) eligible booking numbers to au.agents@vikingcruises.com to qualify. If in the event no BINGO! is called, the cabin will be awarded by random draw to an agent who has deposited on four (4) out of the five (5) itineraries and sent their entries to au.agents@vikingcruises.com by 7 December 2018. The major prize will be awarded to an agent, not an agency. All eligible bookings must be made with the same agent name to qualify and no agent name changes to bookings will be permitted. Wholesalers are not eligible for the incentive. Prize is cruise only with winning agent responsible for flights and any incidental costs incurred as a result of the prize.



Etihaad takeover?

ETIHAD and Emirates are both downplaying speculation about a potential merger of the UAE-based global carriers.

A *Bloomberg* report overnight cited "four people familiar with the matter" saying talks are at a preliminary stage to see Emirates acquire Etihad's airline business.

The carriers have denied any discussions are under way.

If the deal went ahead it would create the world's largest airline.

Win with Viking

VIKING Cruises is offering travel agents the opportunity to win a 13-day "Mediterranean Odyssey" cruise between Barcelona and Venice, by participating in its Viking Bingo promotion.

The bingo card, included on the **cover page** of today's *Travel Daily*, includes a range of itineraries which can be crossed off each time a trip is booked between 01 Sep and 30 Nov.

FCTG digital acquisition

FLIGHT Centre's purchase of Toronto-based Umapped (**TD** breaking news) will deliver "immediate improvements to several of our businesses," according to FCTG chief digital officer, Atle Skalleberg.

The Umapped platform, available as both a white label and API solution, will see Flight Centre offer "interactive, media-rich itineraries that feature personalised offers and content, live updates, two-way messaging, real-time chat and much more," Skalleberg said.

Flight Centre md Graham Turner said the company would take 100% ownership of Umapped, with the acquisition funded by general cash and the undisclosed purchase price "immaterial".

Turner said the Umapped platform would positively impact consultant productivity as well as customer travel experiences, with plans to deploy the software in

several countries within a year.

He noted that Umapped would be a "key feature of FCB 2.0, the next generation Flight Centre brand offering in Australia".

Flight Centre's GOGO wholesale business in the USA already uses Umapped, with the company's co-founder & ceo Lisa Israelovitch saying "both companies share similar values and a deep commitment to empower travel advisors with technology that adds significant value throughout the customer journey".

She will continue to run Umapped along with chief technology officer Thierry Wong.

Today's issue of TD

Travel Daily today has seven pages of news and photos, including a front cover page for **Viking**, plus full pages from:

- CAPA
- Travel Trade Recruitment

Travel Daily

on location in
Tokyo

Today's issue of *TD* is coming to you from Tokyo, courtesy of the Japan National Tourism Organization.

GOVERNMENT ministers and industry leaders from around the world gathered yesterday to confront issues surrounding sustainable tourism as part of the Visit Japan Travel Mart underway in Tokyo.

Speakers including ministers from Iceland, Mexico, Thailand and Bhutan shared their plans for confronting over-tourism as well as strategies for ensuring that international visitors provide sustainable community benefit.

Buyer and sellers will return for a second day of meetings and seminars today after joining last night's official opening reception. See more on **page three**.



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NZ leases 787-9

AIR Lease Corporation (ALC) has confirmed the delivery of a new Boeing 787-9 aircraft on long-term lease to Air New Zealand.

NZ also currently has A320s and 777-300ERs on lease from ALC.

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Qantas, Cathay codeshare

QANTAS will add 10 new routes to cities in Asia under its new codeshare agreement with Cathay Pacific (**TD** breaking news), including flights from Hong Kong to Bangalore, Mumbai, Kolkata, Delhi and Chennai in India; Colombo in Sri Lanka; Vietnam's Danang, Hanoi and Ho Chi Minh City; and Yangon in Myanmar.

The carriers already have a close relationship as members of the **oneworld** alliance, and interestingly former CX ceo Tony Tyler was recently appointed to the Qantas board (**TD** 30 Aug).

Qantas International ceo Alison Webster said the move was part of a strategy of operating to key global hubs and providing customers with access to an expanded network with airline partners based in those ports.

"Building on the relationship we have with Cathay Pacific through **oneworld**, we'll offer customers

New Choice brand

CHOICE Hotels International has unveiled "Clarion Pointe" described as a "mid-scale select-service brand extension of Clarion" - combining premium elements desired by guests with an affordable travel experience.

Clarion Pointe will offer design touches such as locally-inspired murals, free premium coffee, tea and breakfast and streaming wi-fi.

Choice said it already had over 50 Clarion Pointes in the pipeline.

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travelling from Australia more connections across Asia via Hong Kong, with the added benefit of a codeshare service," she said.

Together Qantas and Cathay Pacific operate more than 100 weekly flights between Hong Kong and Australia, and Qantas will also codeshare on CX long-haul flights from Hong Kong to Perth and Cairns.

Within Australia the CX code will be added to Qantas flights from Adelaide to Melbourne and Sydney; Alice-Springs-Sydney; Brisbane to Cairns, Sydney, Melbourne and Townsville; Canberra-Melbourne; Cairns to Melbourne and Sydney; Darwin to Perth; Hobart to Melbourne; and Melbourne to Sydney.

Codeshare flights will go on sale 22 Oct, for travel effective 28 Oct.

APT Tailor brochure

APT has released a new Tailor Made Journeys Travel Agent Guide, to help consultants make the most of the company's custom travel planning service.

Vietnam and Cambodia have also been confirmed as new destinations to be included in the program, with the APT team ready to work with agents to custom-build an itinerary for individual client preferences.


The program also features South America and Africa, with the guide available on request by calling 1300 196 420.

Corp Traveller WA


LISA King has been appointed as general manager West Australia for Corporate Traveller, with her new role seeing her oversee the 40-strong Perth office - more corporate sector news on **page 6**.

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Luxperience done

THE 2018 edition of Luxperience has come to a close, with organisers already promising a "bigger and better show for 2019".

This year Luxperience saw an increase of over 60% of new buyers across all markets, which organisers said enabled exhibitors to expand their selling base.

Highlights of the event included the business sessions on genuine sustainability, luxury market insights and business elegance.

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NEW MEKONG RIVER CRUISING 2019/20



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Japan targets 40m visitors

JAPAN is aiming to continue its double-digit tourism growth into the next decade as it works to capitalise on major events including the 2020 Tokyo Olympics and next year's Rugby World Cup.

At the Visit Japan Travel Mart in Tokyo yesterday, the Japan National Tourism Organization (JNTO) outlined its ambition to attract 40 million annual visitors by 2020 - a doubling of levels achieved in 2015 - with further aims to hit 60 million by 2030.

Last year the country posted its fifth consecutive year of record arrivals, achieving 19% growth to reach a total of 28.69 million visitors, including almost half a million Australians.

JNTO executive vice president Mamoru Kobori said Japan was also aiming to double annual visitor spending to the equivalent of A\$100 billion by 2020, while at the same time implementing strategies to spread tourism beyond the traditional "golden route" between Tokyo and Kyoto.

"Our promotional efforts are focussed on pursuing these miracle targets," Kobori said.

"Japan is now ranked 16th in the world for inbound tourism arrivals and is catching up to other front-runner destinations.

"By our estimate, Japan is catching up now to Thailand and Malaysia and closing the gap quite rapidly."

Kobori said Asian markets remained Japan's biggest source of overseas visitors, however JNTO planned to boost arrivals from the US, Canada, Australia and Europe via the Enjoy My Japan campaign launched in Feb.

"These travellers usually have little experience in travelling to Japan, but they are potentially active travellers with great potential including for high-end luxury," he said.

"Growth from these markets meets our expectations and JNTO has increased its penetration into these long-haul markets by participating in luxury exhibitions around the world."

Australia is currently Japan's seventh largest market and provides some of its biggest-spending visitors - second only to China in average outlay.

Kobori said JNTO's research showed Australians rated Japanese cuisine as their most preferred attraction, followed by winter sports, culture & history, sight-seeing and hot springs.

KIX back in business

OSAKA'S Kansai International Airport today returns to full operating capacity after suffering extensive damage during Typhoon Jebi earlier this month.

Japan National Tourism Organization exec vp Mamoru Kobori said both the airport's terminals would be fully operational as of today, while rail links from the airport island to the mainland had been restored.

Kobori said the country was recovering quickly from the typhoon as well as from earlier flooding in western Japan and recent earthquakes which hit Osaka and Hokkaido.

Shinkansen bullet train services had been restored and all tourism destinations were now open as usual, he said.

Oman Air appoints

OMAN Air has named Lachlan Burnet as sales manager, based in Sydney, as part of The Walshe Group portfolio.

He has been charged with implementing further growth paths across Australia.

Burnet joins from Bunnik Tours, where he was a business development manager for 11 months and prior to that, a business development manager at Wendy Wu Tours for 10 years.

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Insight achievers to Greece

INSIGHT Vacations will take 20 representatives from its top selling stores nationally to Greece next year, with global ceo Ulla Hefel Bohler in Australia this week to launch the TTC brand's 2019 program.

Hefel Bohler told **TD** there would be another smaller incentive trip to Croatia, with both groups to depart in Apr next year and participation based on sales of Insight and Luxury Gold through until 20 Feb.

The 2019 Insight brochure features 96 journeys, including three new trips to Scandinavia, Malta and Greece, and highlights the "Insight Difference" to make it easier for agents to sell.

Insight's inclusions, premium hotel locations and extended

dining options are a key differentiator, she said, along with the use of customised motor coaches providing extra personal space and leg room for pax.

Hefel Bohler also highlighted Insight's use of unedited customer reviews from the FEEFO platform, with every passenger surveyed after each trip and the feedback going straight onto the Insight website.

She said this was another great selling tool for agents, and also underlined the confidence Insight has in its product by allowing the reviews and other user-generated content to populate the site.

As well as new destinations, several Insight itineraries have been enhanced for 2019 including a revamped Jordan trip with dinner under the stars and desert glamping, as well as a visit to the Iraq Al-Amir Women's Cooperative which is funded by TTC's TreadRight Foundation.

Sonoma new brand

SONOMA County Tourism has refreshed its brand approach, launching a new tagline "Sonoma County: Life Opens Up", along with an updated logo.

The body looking after the northern California county hopes the new look projects an "intimate" and "organic" image.

Scenic three brox

SCENIC Luxury Cruises & Tours has launched a trio of *Scenic Eclipse* destination brochures featuring regions such as Europe, The Americas, Antarctica, the Arctic Fjords and the Baltic.

Available voyages include the 12-day Antarctica in Depth package, departing and arriving at Buenos Aires, and exploring the remote regions of the continent.

To celebrate the brochure launch, Scenic is offering earlybird specials offering travellers savings of up to 10% off full fares.

Call 138 128 for more info.



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Ascott acquisition

ASCOTT Residence Trust has announced the acquisition of a greenfield site for S\$62.4 million to develop a new property targeting the millennial market.

To be named lyf one-north Singapore, the accommodation is located at Nepal Hill in close proximity to 800 startups and will house 324 units.

The property will open in 2021.

Yarra steam trains

THE Victorian Government has announced it will invest in a 14 kilometre Yarra Valley steam rail service, connecting the towns of Yarra Glen and Healesville.

The first stage of the railway project is almost complete, with the State Government pledging to bankroll the second and final stages of project if it is re-elected.

Local residents and businesses have so far raised \$2.74 million to fund the steam train service, claiming to be Australia's largest volunteer infrastructure project.

"Locals have put their blood, sweat and tears into building the Yarra Valley Railway," said Deputy Premier James Merlino.

"It's an amazing community effort and only Labor will make sure it gets finished."

The project is anticipated to generate more than \$30 million for the local economy and create around 120 jobs.

Window Seat

HOTELS and weddings have enjoyed a long and romantic history in business together, however one establishment is hoping to carve out a niche catering to couples who are desperate to say "I Don't".

The Divorce Hotel is a weekend service available at the Gideon Putnam Resort and Spa in Saratoga Springs, New York, helping couples end their union over a fun weekend.

Blake and Stevie Tiernan (pictured) were one such former husband and wife who recently checked in to the hotel - "I can't be married to this guy any longer," a chuffed Tiernan told local media.

We can only presume divorce packages include all of the perks a fun uncoupling ceremony should boast, like carrying the recently-announced divorcee backwards over the threshold and carefully piecing a giant wedding cake back together.



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TECHNOLOGY UPDATE

Today's Technology Update is brought to you by Excite Holidays

The importance of a strong foundation



When you build anything, the foundation on which it is set is critically important. You wouldn't build a house without

a strong foundation, and there is no difference when building a web platform. In the world of development, this is known as a technology stack. Consider it the foundation and frame of your platform.

This is something on which we place a great deal of importance at Excite Holidays, and it is the reason why we are building a brand new technology stack that will take our platform to new heights. For agents, the work we are putting in now will ensure that their experience with us is smooth, fast and provides relevant content. It simplifies the system to allow it to serve content faster, source information interactively and scale effectively. A simplified workflow means that most of the information an agent needs can be served without the need for leaving or opening multiple pages.

With a dedication to growing our product globally, this technology stack will ensure our agents have a good user experience and we can continue to deliver a quality experience as the business scales.

Nicholas Stavropoulos -
Executive Director, Excite Holidays

exc!te
HOLIDAYS

Virgin AFL deal

VIRGIN Australia yesterday announced a new five-year agreement with the Australian Football League (AFL), with the extended pact also now spanning the AFL Women's competition.

Under the deal both the men's and women's leagues will have access to VA services and benefits including baggage allowances, lounge access and an AFL team solution.

Virgin has been the AFL's Official Airline Partner since 2010.

"Securing the deal with Australia's most popular sport for another five years means we can continue making games even more accessible for passionate AFL fans across Australia," said VA ceo John Borghetti.

Schwartz donates

NSW hotelier Dr Jerry Schwartz is donating the profits from his first night as owner of the new Four Points by Sheraton at Sydney's Central Park to the Aussie Helpers organisation.

The charity has been helping Australian farmers since 2002 through the provision of financial support and goods, carting water and animal feed.

The Schwartz Family Company will formally take over the hotel on 08 Oct from developers Frasers Property and Sekisui House.

The 297-room hotel soft opened last month, with the one-night pledge expected to raise up to \$15,000 for embattled farmers.

AWS 2019 out now

AFRICAN Wildlife Safaris has launched its 2019 Africa brochure, featuring an array of options across Botswana, South Africa, Tanzania, Kenya, Rwanda, Uganda, Ethiopia and Egypt.

The specialist wholesaler is highlighting its 30-plus years of experience "crafting tailor-made safaris to Africa's finest destinations," with itinerary planning available by calling 1300 363 302 or info@awsnfs.com.

Travel Associates host showcase



TRAVEL Associates recently hosted more than 200 of its travel advisers and 48 industry partners at an Industry Partner Showcase on the Gold Coast.

Highlights from the weekend at Sanctuary Cove included presentations from industry partners on their latest offerings and emerging travel destinations, three breakout sessions, and a Q&A panel.

The panel featuring brands such as Uniworld Boutique River

Cruises, Silversea Cruises, and Abercrombie & Kent Australia.

The weekend was punctuated by social gatherings throughout the weekend including a Lagoon Party featuring live entertainment and a Gala "Moulin Rouge" dinner event accompanied by colourful can-can dancers.

The brand support team are pictured enjoying the event.

Radisson China plan

RADISSON Hotel Group has flagged significant expansion in China, with aspirations to triple its current 35-strong portfolio in the country by 2022.

To facilitate the growth, the company has appointed Eric Chen, Knight Kang and Kevin Cai, to its China development team.

Chen joins Radisson from Emaar, while Kang was previously with AccorHotels and Cai comes from Centara Hotels & Resorts.

EK food channel

EMIRATES has launched new Food and Wine channels on its inflight entertainment systems, giving customers a behind-the-scenes look at how it creates its onboard menus.

The new Food Channel will feature a range of episodes on different destinations, giving viewers access to EK's F&B philosophy and how the airline works with its partners, said EK senior vice president of catering, Joost Heymeijer.

The Wine Channel details EK's wine buying strategy and the many direct relationships it has cultivated with producers.

Win tickets to Sydney CAPA-ACTE event

This week CAPA is joining with Travel Daily to give readers the chance to win one of five tickets to the CAPA-ACTE Global Summit & Corporate Lodging Forum in Sydney this 3-4 December. The prize includes special ticket delivery to those based in the CBD region, VIP seating & welcome pack, valued at \$2,365.

The CAPA-ACTE event has a new exciting format with more interactive content. It's a must-attend for those seeking to learn from, network and collaborate with today's travel industry leaders! The fantastic line up of speakers will ensure you leave armed with the latest knowledge, solutions and data.

To win, be the first to send your correct answer to the daily question to capa@traveldaily.com.au

What is one of the reasons on the CAPA-ACTE Global Summit & Corporate Lodging Forum event site for 'Why Attend'?



Travel Daily

CORPORATE UPDATE

CWT boosts meetings team

CARLSON Wagonlit Travel has expanded the Australasian presence of its meetings & events division with the appointment of three senior executives.

Michelle Sargent has been named as director & commercial leader of CWT Meetings & Events, alongside Heather Lawson as national operations manager and Ben Ogden as the division's senior events manager.

"Positive business sentiment

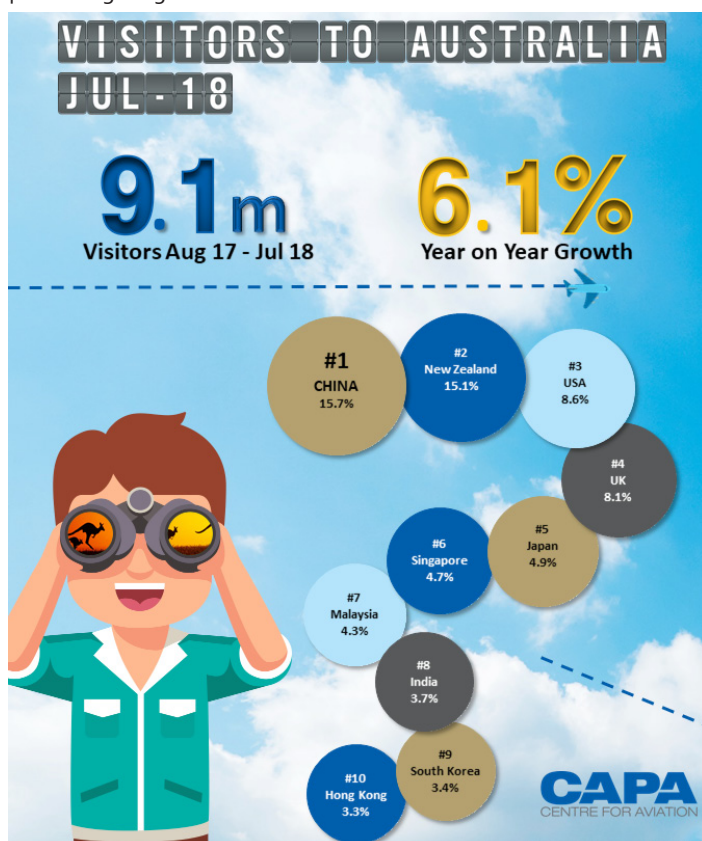
in recent years has created strong demand for meetings and events," said CWT M&E vice president Americas and South Pacific, Tony Wagner.

He said companies want to offer new and exciting destinations to delegates, while being confident their event is being managed by a knowledgeable Australian team.

Sargent joins CWT from her previous role as general manager of Platinum Event Solutions.

CAPA INSIGHTS

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



IN THIS week's CAPA Insights, we take a closer look at Australia's booming tourism market by analysing visitor arrivals to the country.

For the year ending Jul 2018, Australia welcomed an additional 6.1% or 511,700 visitors totalling 9.1 million.

The top 10 countries have remained the same, however Malaysia has overtaken India to become the seventh highest inbound tourism market. China (10.6%), India (19.4%) and Hong Kong (15.5%) were the only countries in the top 10 to see double digit visitor share growth.

Annual capacity is also expected to grow by 3.9% to meet the rising tourism numbers.

CORPORATE CHATTER

with Justin Cross

Why switch to virtual payments?

DIGITAL transformation of core business processes is increasingly important for travel companies looking to build the agility to react to market changes, while effectively serving customers.

Travel companies looking to digitise corporate payment processes are increasingly adopting virtual payments.

Virtual payments are a real-time electronic payment method that can be used to simplify the way global suppliers are paid.

Virtual payments enable automatic reconciliation through single-use card numbers, prevent fraud and misuse with card level security settings, and allow for immediate payment processing by booking, invoice or batch.

Traditionally, the accounts payable (AP) process has been managed manually, an approach that is not only tedious but also prone to human error.

Virtual payments are an important step towards AP automation, allowing you

to reduce the cost of manual processing.

Leveraging virtual card number (VCN) technology also addresses one of the biggest business challenges – cash flow management.

How can VCNs help?

Access to a credit line helps you better balance the need to pay

suppliers with the working capital needs of your business.

Beyond this, VCNs can save you money by avoiding fees and mark ups for international payments and can even create a new revenue

stream for your business with money back on payments made.

At WEX, we have seen some of the largest online and traditional travel companies in Australia, and APAC as a whole, steadily adopting virtual payments to simplify the complexities of making payments to suppliers at home and across the world.

With the growth in virtual payments, the business opportunities are boundless and I would love to share more information with you.



Justin Cross is the Director of Market Development for Asia-Pacific Corporate Payments for WEX.

Email him at: Justin.Cross@wexinc.com.

Troovo WEX deal

CORPORATE payment specialist WEX has announced a new partnership with Sydney-based Troovo Technologies, with the pact aiming to "unlock travel and B2B spend using Troovo Payments and WEX virtual cards".

The initial phase of the deal aims to empower Asia-Pacific travel businesses to realise the full benefits of virtual payments, via Troovo's intelligent "Robotic Process Automation" solutions.

Troovo will provide WEX customers the ability to streamline virtual payments with "no development effort, costs or changes to existing workflows".

BCD predictions

BCD Travel has released a new 2019 Industry Forecast, with expectations that global hotel rates will increase by 1-3% over the next twelve months.

Airfares will climb by 1-2% in most markets, the TMC says, with the largest increases expected in business class fares in the Southwest Pacific region.

The forecast has been published in prior years by BCD's consulting arm Advito, and provides a breakdown of price increases by destination such as India, where hotel rates are expected to climb by as much as 8%.

Download it at bcdtravel.com.

Friday 21st September 2018

Auckland board

AUCKLAND Airport's board has voted to put forward Dean Hamilton and Tania Simpson for election as non-exec directors.

Hamilton arrives with finance and commercial market experience and was most recently the chief executive officer at Silver Fern Farms.

Simpson has held senior roles at the Reserve Bank of New Zealand and Ngai Tahu Tourism.

The nominations will seek to replace the outgoing chairman James Miller and director Henry van der Hayden, who will both retire from the board at the next annual meeting in Oct.

Patrick Strange will move into the role of chairman (**TD** 25 Jul).

Crystal bookings

CRYSTAL Cruises' 2021 World Cruise is now open for bookings, with the Ancient Dynasties & World Wonders voyage due to depart Miami on 05 Jan, 2021.

The 139-day journey will sail through the Caribbean, Hawaiian Islands, South Pacific, Australia, Indonesia, Southeast Asia, the Far East, the UAE and the Mediterranean.

Guests can choose to sail the complete itinerary from Miami to London or book on segments of the cruise, such as Miami to Rome (05 Jan to 12 May 12) or Los Angeles to Rome (21 Jan to 12 May).

For further information **CLICK HERE** or call 1300 059 260.

TRAVEL SPECIALS

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

Jetstar has launched The Aussie Getaways Sale with fares from Sydney to Melbourne (Avalon) starting from \$35 per person one way. Other specials include Sydney to Cairns for \$95 and Sydney to Hamilton Island from \$85. Sale period ends 11.59pm (AEST) 24 Sep. For more info, **CLICK HERE**.

Savings of up to \$2,700 per couple can be made when booking an Indian river safari with **Adventure Resorts and Cruises** before 30 Jan 2019. The 19-night Wildlife Safari by Land and River trip combines a river cruise on the Brahmaputra River with national park lodging. Call 1800 507 777.

Travellers can save 10% on select **Trafalgar** trips when paid in full by 31 Jan 2019. Options include the 11-day Best of Croatia and Slovenia itinerary visiting ancient capitals and Adriatic seaside towns. The deal is valid for travel between 21 Jan and 13 Oct 2019. **CLICK HERE** for more.

Earlybird specials on European cruises in 2019 are now available with **CruiseAway** including an itinerary departing from Barcelona and exploring the Mediterranean. Prices start from \$3,099 per person and includes flights from Sydney to Barcelona, seven nights on board *Norwegian Epic* and accommodation in Spain. View full deal **HERE**.

Bridley's tasty treats

CHLOE Bridley, from Flight Centre in Melbourne, bagged herself some goodies from across the ditch after winning a Tourism New Zealand incentive recently.

The month-long campaign promoted central New Zealand, Wellington and Marlborough and agents went in the running for a prize pack by completing either the Wellington or Marlborough learning modules as a part of the 100% Pure New Zealand Specialist Programme.

Bridley is **pictured** with her prize pack full of goodies crafted from the two regions.



Delta biometrics

DELTA Air Lines has announced plans to introduce the first biometric terminal in the United States at Maynard H. Jackson International Terminal in Atlanta.

Later this year the terminal will begin using facial recognition technology to allow travellers to check-in, drop baggage at lobby counters, be identified at the TSA checkpoint, and board flights.

The option to use the new technology will be elective for passengers.

Hawaii hotel stats

THE Hawaiian hotel sector has reported an 0.7% increase in revenue per available room (RevPAR) for the month of Aug when compared to the same period in 2017.

The Average Daily Rate (ADR) also jumped up by 4.4% for Aug to US\$282.

The results helped to offset a decline in occupancy which slipped 2.8 percentage points to 78.3% for the month, largely driven by Hurricane Lane.



This month, Travel Daily and Evergreen Cruises & Tours are giving travel agents the chance to win a river cruise for two in a balcony suite along the Mekong river.

The prize includes an eight-day Majestic Mekong river cruise along with return economy flights from Australia.

To win this great prize, correctly answer the most daily questions and have the most creative answer to the final question. Send all your entries to evergreen@traveldaily.com.au

Q14. What kind of ship is the *Emerald Harmony*?



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A/H Business Travel Consultant | Part-Time

Sydney, \$35 P/H + Penalties, Ref: 3461PE3

My client, a leading independent corporate travel provider is looking to recruit an After Hours Corporate Travel Consultant for their team. You will be on call to service clients making changes and last-minute bookings, be flexible to shift work during the week and on weekends on a rota basis. (20 hours P/W) & work from home. Importantly you will need to have a professional, calm and reassuring demeanour as you will be dealing with stressed passengers and offering them the best travel solutions.

For more information please call Paul on
(02) 9119 8744 or click [APPLY](#) now.

Business Development Manager

Melbourne West, Base + Benefits, Ref: 3633JP1

This major hotel brand is looking for someone to step up into a Business Development role. They're looking for someone willing to learn and grow their career in this role whilst promoting the hotel locally in Melbourne as well as interstate. You'll need to be a seller with the ability to build strong relationships quickly. You'll really be in control of building the hotels name within Australia and you'll be rewarded for it with a great base salary, car allowance, bonus and super.

For more information please call Josh on
(03) 9988 0616 or click [APPLY](#) now.

Travel Consultant | Townsville

Townsville, Generous Salary Package, Ref: 1320CGA1

This fast-paced vibrant office is looking for an experienced travel consultant to come on board and join their busy team, you will offer personal service creating the perfect holiday for each customer. Every day will be different with plenty of enquiries coming through! Book domestic and international flights, hotels and tour reservations and more. If you are after long term career progression, a great salary, incentives & a close knit team, this could be the role for you!!!!

For more information please call Courtney on
(07) 3123 6107 or click [APPLY](#) now.

BDM | Start leading a team!

Gold Coast, \$55-60k + Super, Ref: 1322CGA1

This is an excellent opportunity for an experienced Business Development Manager/ Executive to step into a management role, take a step away from on road sales & join a well-established and award winning company! You will be based in the Brisbane CBD overseeing the BDM's for QLD & NZ. Reporting to the company's National Sales Manager, you will be responsible for analysing and overseeing with the data provided by the on road BDM's with full assistance from the sales support team. APPLY NOW!

For more information please call Courtney on
(07) 3123 6107 or click [APPLY](#) now.

Store Manager

Sydney, \$55-\$70k + Super + Bonuses, Ref:1236AJ1

An exciting opportunity for an experienced and enthusiastic leader to lead a team to success while being in charge of the smooth day to day operations of the company's flagship store in the heart of Sydney's CBD. With a friendly and social work environment, this is a great opportunity for an experienced Team Leader looking to take the next step in their career and take on the responsibility of a Store Manager. Weekly and Quarterly bonuses in addition to performance based commission!

For more information please call Antony on
(02) 9119 8744 or click [APPLY](#) now.

Store / Branch Manager

Melbourne, \$60k + Comms + Super, Ref: 3656HC1

Are you a Store Manager/Team Leader with extensive travel product knowledge? Are you looking for an exciting new challenge in the travel industry? Do you have solid travel and supervisory experience? A leading and innovative travel company is keen to recruit an experienced branch manager across 2 stores in Melbourne. The role involves training and motivating a team of Travel Consultants to exceed targets, and establish their retail travel branch. Apply NOW - Interviewing ASAP!

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Leisure Consultant | Award-Winning Agency

Gold Coast, \$45k-\$50k + Super + Comms, Ref: 2055AW2

Want to provide outstanding customer service to valued customers of this award-winning agency? Want to get your work/life balance back? Working with this Virtuoso agency, you will have the ability to create customised travel itineraries including flights, accommodation, transfers and stopovers. If you are proficient in GDS, pride yourself in delivering exceptional customer service and thrive in a face to face environment, then this is role for you! An amazing opportunity that won't last long!

For more information please call Amanda on
(07) 3123 6107 or click [APPLY](#) now.

Corporate Travel Consultant

Perth, Up to 60k + Super, Ref: 4567JB1

Our client is seeking an experienced Corporate Travel Consultant for their office near Perth CBD! You will have the ability to organise and book business travel arrangements whilst delivering an unparalleled level of client care. You will ideally possess a background in corporate travel, have strong experience using a GDS and be able to work autonomously. Experience using Tramada is also desirable. The role is Monday to Friday and the successful candidate will enjoy a competitive base salary.

For more information please call Jacqueline on
(08) 6365 4313 or click [APPLY](#) now.



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