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Travel IQ is being produced by the team which created the successful TRAVELtech and No Vacancy events. It's at **The Langham, Sydney, on Wednesday, October 24**, and the agenda runs from **9am to 5pm**.

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***Note that numbers are strictly limited, ensuring everyone who comes receives maximum value and can properly engage with fellow attendees.***

## CONFIRMED SPEAKERS INCLUDE:

- **Anthea Hammon**, Managing Director, Scenic World; Director, Hammons Holdings
- **Anthony Hayes**, Chief Operating Officer, Sealink Travel Group (SLK)
- **Anthony Moulder**, Head of Transport & Infrastructure Research, CLSA Australia
- **Bob East**, Chairman Tourism Australia/ Chair Experience Co (EXP)
- **Brett Mitchell**, Regional Director APAC, Intrepid Group
- **Darrin Grafton**, Co-Founder, Serko (SKO)
- **David Hammon**, CEO & Director Hammons Holdings, (Scenic World/Sydney Harbour Bridge Tourism Experience)
- **Dax Eddy**, Executive Director, Jamberoo Action Park
- **Jamie Pherous**, Managing Director, Corporate Travel Management (CTD)
- **Josh Oakes**, Director, The Sunshine Tribe
- **Les Szekely**, Managing Director, Grand Prix Capital, early investor in SiteMinder and Rezdy
- **Nigel Benton**, Publisher, Australian Leisure Media
- **Rachel Wiseman**, Chief Investment Officer, The NRMA
- **Robert Halfpenny**, Managing Director, Aurora Expeditions
- **Rod Cuthbert**, Founder Viator, Former Chairman Rome2rio
- **Rob Smith**, Divisional Director, Australia/New Zealand, Merlin Entertainments (LON: MERL)
- **Sue Badyari**, Chief Executive Officer, World Expeditions
- **Simon Lenoir**, Co-Founder, Rezdy
- **Tammy Marshall**, CEO, The B Hive
- **Vasso Zographou/Michael Simpson**, Savills Hotels

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# TravelIQ

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# Travel Daily

First with the news

Wednesday 26th September 2018

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## Travel IQ tickets

**NETWORKING** will be a key feature of the upcoming Travel IQ conference in Sydney, which focuses on the "Business of Travel" with a host of high profile presenters relaying their stories. See the **cover page** for details.

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## MEKONG RIVER CRUISING 2019/20

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MEKONG  
EMERALD  
HARMONY  
LAUNCHING  
AUGUST 2019



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## NewGenISS rollout in Nov

**THE** International Air Transport Association (IATA) today confirmed that the New Generation of IATA Settlement Systems (NewGenISS) will be implemented in Australia effective from 19 Nov.

Australia will be the sixth Asia-Pacific nation to implement NewGenISS, following the system's rollout in Singapore in Apr, the Philippines in Aug, South

### NZ A321s on sale

**AIR** New Zealand has today opened reservations for flights on its first Airbus A321 aircraft, which will enter commercial service in mid-Nov.

The carrier is investing in 20 Airbus "neo" aircraft - 14 A321neos and six A320neos - to replace its existing Tasman and Pacific A320 fleet as well as to cater for anticipated NZ domestic network growth.

The A321neos will offer 214 seats - 46 more than the current A320s, while the new A320neos will have 165 seats.

Seats at the front of the cabin are designated as "Space+" with 83cm of legroom, while standard Economy has a 76cm seat pitch.

All seats have USB connections in the inflight entertainment system monitors, and there is about 25% more space in the overhead lockers.

A timelapse video of the painting of the first aircraft is at [traveldaily.com.au/videos](http://traveldaily.com.au/videos).

Korea this month and upcoming implementations in India and Cambodia.

IATA said NewGenISS was the "most extensive and ambitious modernisation of the IATA Billing and Settlement Plan (BSP)" since it was created in 1971 to facilitate the global distribution and settlement of passenger payments between airlines and travel agents.

Last year BSP processed over a quarter of a trillion dollars in airline funds with "virtually 100% on-time settlement," with IATA to host a series of seminars in Sydney, Melbourne and Brisbane next month detailing NewGenISS.

The new platform includes a host of new risk mitigation measures including three levels of agent accreditation, the introduction of "Remittance Holding Capacity" credit limits and a voluntary pay-as-you-go electronic wallet solution.

NewGenISS - and key issues associated with its rollout in other markets - was detailed in the Jul 2018 edition of *travelBulletin* - see [travelbulletin.com.au](http://travelbulletin.com.au).

### Today's issue of TD

*Travel Daily* today has six pages of news and photos, including a front cover page for **Travel IQ**, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Cosmos product profile

## Cosmos la carte

**THE** Globus Family of Brands is today highlighting its new "Cosmos Lite" offering, combining the convenience of its traditional touring products with a personalised approach to daily itineraries - see the **last page**.

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## MEKONG RIVER CRUISING 2019/20

EMERALD  
HARMONY  
SERENITY POOL



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# Travel Daily

Wednesday 26th September 2018

**coralexpeditions**

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Every booking gives you a chance to **WIN A CRUISE**

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## PX to add Shanghai

AIR Niugini is expanding its international network into China, with plans for a new 767-300 route between Port Moresby and Shanghai Pu Dong.

Reservation systems indicate the flights will operate twice weekly from 23 Oct.

## Intrepid *NY Times* deal

**EXCLUSIVE**

**MELBOURNE-BASED** Intrepid Group's Urban Adventures brand has announced a partnership with the *New York Times*, which is expanding its travel offerings to include a day tours portfolio.

The US media giant has a popular "36 hours" column which details things to do during a short stay in a particular destination.

Urban Adventures will distil these itineraries into "an experience that can be enjoyed in less than a quarter of that time," with the initial *NY Times* offering tours in Budapest, Tokyo, Paris, Toronto, Prague, Mexico City, Philadelphia, Marrakech and Brooklyn.

Urban Adventures MD Tony Carne told *Travel Daily* the deal with the *New York Times* continued strong growth for the brand which will this year record TTV of about \$25 million.

"What we are offering the NYT

is a product with a much higher use case, with daily departing tours in Madrid and Paris we can touch their membership base daily," Carne said.

"The intention is to really broaden that product out...we're hoping to get both Sydney and Melbourne rolled out in the next phase," he added.

Founded nine years ago, Urban Adventures is on track to carry a total of one million passengers by 2021, making it the biggest operator of local experiences in the world in terms of geographic reach with operations in 160 cities on six continents.

Carne said other Urban Adventures partnerships include an agreement with Google, under which the operator has created unique experiences for the internet giant's staff allowing people from different teams to socialise and form bonds outside of the office environment.

## Branson gin deal

**VIRGIN** Atlantic (VS) Founder Richard Branson has announced a new agreement with movie star Ryan Reynolds for VS to become the exclusive UK airline partner for the actor's "Aviation American Gin" brand, serving the liquor in lounges and on board its flights.

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## Travel Daily

on location in  
**Hakodate, Japan**

Today's issue of *TD* is coming to you from Hakodate, courtesy of the Japan National Tourism Organization.

AS THE former capital of Hokkaido, the city of Hakodate occupies a spectacular location on a narrow headland, within sight of the Japanese mainland.

It was once an important shipping port and today welcomes thousands of visitors from int'l cruises who explore the shops and restaurants that are now housed in its old merchant warehouses along the waterfront.

The city is also home to colourful timber buildings which line the steep streets leading up to the headland, where a cable car runs to the summit to reveal panoramic views of the surrounding bays and islands.

The city is also the starting point for the world's longest sea tunnel, through which Shinkansen bullet trains connect Hokkaido to the mainland.

## P&O Adventure on horizon



**PRINCESS** Cruises' *Golden Princess* will be renamed *Pacific Adventure* when it joins the P&O Cruises fleet in Oct 2020, the cruise line has revealed (*TD* breaking news).

*Pacific Adventure* will be the first Grand Class ship to join P&O Cruises and will be followed by its sister ship *Star Princess* at the end of 2021.

P&O Cruises President Sture Myrmell said the brand was "primed to keep transforming the fleet" with the addition of *Pacific Adventure* in 2020.

"We're thrilled to have another ship on the horizon that will continue the exciting evolution of our modern Australian cruise product," Myrmell said.

"We have grand plans for *Pacific Adventure* and we can't wait to

take our guests on unforgettable adventures across Australia and the South Pacific".

The 3,100-passenger ship will introduce an expanded range of accommodation options, including five-berth family cabins and a total of 560 balcony rooms and 230 suites and mini-suites.

It will feature new dining concepts from Australian Chef and Restaurateur Luke Mangan and Melbourne Chef Johnny Di Francesco, along with a multi-deck child-free Oasis retreat with sun lounges, spa tubs, a swimming pool & a dedicated bar.

The Blue Room will be on board *Pacific Adventure*, a live-music blues, soul and R&B venue.

The first program featuring *Pacific Adventure* will go on sale next month and include sailings through to the end of 2020.



## Window Seat

A WESTJET customer who gave a glowing review of her flight was recently met with an unusual response from the airline's AI chatbot Juliet.

The woman sent a note to the bot via Facebook to thank staff for looking after a plant she was transporting home.

"Shout out to the crew member on my flight today who helped me take care of a plant cutting by helping me make a protective case to get a new succulent home," she wrote.

Strangely however, the chatbot Juliet responded with this: "We take these comments very seriously, if you're having these thoughts, please reach out to the Canada Association for Suicide Prevention".

It is believed the word "cutting" likely triggered the misdirected response - but hey, at least the AI bots care, right?



## A Trans-Siberian Christmas

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## Travelmarvel deals

TRAVELMARVEL is offering a range of earlybird specials to mark the release of its new 2019 Western Australia brochure.

Specials include savings of \$1,000 per couple on the new 18-day West Coast Adventure from Perth to Darwin, exploring the Pinnacles, Hamelin Pool and the Pilbara's great gorges.

Offers end 31 Mar - for more information [CLICK HERE](#).

## Sth Africa e-Visas

**SOUTH** Africa's Department of Home Affairs is piloting the development of an e-Visa program for New Zealand visitors commencing Apr 2019.

The trial is aimed at enhancing efficiency in the issuing process for business and leisure travellers, with the e-Visa to be rolled out to other countries if successful.



Discover Hidden

Aegean, Black Sea & Mediterranean

Cruising on Aegean Odyssey in 2019

VTA  
VOYAGES TO  
ANTIQUITY

DISCOVER MORE



## Helloworld agents visit Bali



**A GROUP** of Helloworld Travel agents were recently treated to a reward and recognition famil to Bali, courtesy of Garuda Indonesia and Qantas Holidays.

The agents stayed at the Legian Beach Hotel, and were also hosted by Tour East Indonesia and Bali Hai Cruises, who provided a "very relaxing and enjoyable experience".

The Legian Beach Hotel planted a tree and named it the "Helloworld Tree" to remember the group's visit.

**Pictured** from left to right are: Fab Leiva, Air Tickets; Allirra Franks, Helloworld Travel Glendale; Soo Chan, Helloworld Travel Greenborough; Laura Mccann, Helloworld Travel Bunbury; Michael, Legian Beach Hotel; Jana Gee, Helloworld Travel Dunsborough; Rebecca Stevens, Ulladulla Travel; and Tanya Van Angeren, Sorrento Travel & Cruise.

## India legalises LGBT

**SPECIALIST** travel company, Out in India has welcomed news that India's Supreme Court has legalised LGBT.

The court stated that discrimination on the basis of sexual orientation is a fundamental violation of rights.

Out in India encouraged LGBT locals to come out & be active in the Indian tourism industry.

## Experience Co CFO

**EXPERIENCE** Co has announced the resignation of its Chief Financial Officer Phillip Turner effective immediately.

A search has commenced for a replacement and an announcement is expected to be made over the next few months.

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## Qld Novotel sold for \$100m



**THE** Novotel Twin Waters Resort on Queensland's Sunshine Coast has officially changed hands following a \$100 million sale by Abacus Property Group.

The purchase was completed by The Shakespeare Property Group, which said it would lead the hotel in a range of improvements to reposition the resort as "a leading business events venue and leisure resort in Queensland".

Sunny Yang, General Manager - Hospitality Asset at Shakespeare Property Group said the Sunshine Coast offered "outstanding potential" to grow tourism in the

short and long term.

"The Sunshine Coast is still relatively under-developed, despite having excellent access to major source markets across Australia...with the vast expenditure in infrastructure development, we think our purchase of the Novotel is very timely," Yang said.

The hotel is located between the Maroochy River and Mudjimba Beach and offers 361 rooms, a range of dining options, plus leisure activities.

## SYD kiosks update

**SYDNEY** Airport's international passengers can now access directions, flight updates and information about shops, restaurants and other facilities in Hindi and Arabic when using the airport's digital wayfinding kiosks.

The move is just one of the recent technology-driven improvements across the airport, such as a facial recognition trial and the introduction of self-service check-in and bag drop at T1 International.

## UTracks brochure

**ACTIVE** Europe specialist, UTracks has released its 2019 brochure with over 450 walking, cycling and boat-based itineraries, with 34 new adventures.

Some of the new trips include Italy on foot – a series of magical hilltop towns, the Pyrenees from the Atlantic coast to the Mediterranean on a cycle journey and walking the full length of Switzerland's Via Francigena pilgrimage route from the French border to the St Bernard Pass.

See the brochure and save 10% with an earlybird special **HERE**.

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## Melia merges rewards



**MELIA** Hotels International recently hosted a series of Sales Mission events in cities across Australia, where it announced the unification of its consumer and industry rewards program.

The newly branded MeliaRewards program includes discounts to hotels, flexible payment of combining points plus cash, as well as access to a range

of partner companies to redeem points and services.

**Pictured** at the Sydney event are: My Linh, Melia Ho Tram; Le Luyen, Sol Beach House Phu Quoc; Chiara Della-Torre, ME Milan Il Duca; Benjamin Watts, Singapore Airlines; Lisa Campbell, Melia Hotels International; Chau Dung, Melia Hanoi; and Yeni Lestari, Melia Bali.

## ENTIRE Travel Group

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Australia's fastest growing specialist travel wholesaler, Entire Travel Group, is looking for smart and passionate professionals to join our team of sales specialists.

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#### Here's what we're looking for:

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## AFTA UPDATE

from Jayson Westbury



**AFTA** remains committed to the World Travel Agents Associations Alliance (WTAAA), and

this week in Abu Dhabi, the association embarked on a new frontier.

The WTAAA was formed about a decade ago and in doing so, created a new global organisation that was tasked with representing travel agency associations around the world.

During the annual assembly held at the weekend, a new executive team was elected. This included Mark Meader from the American Society of Travel Advisors (ASTA), who was elected as Chairman.

With the global growth of the WTAAA, it has been constituted that two Vice Chair positions be created and these have been filled by Praveen Chugh, the President of the Travel Agents Federation of India (TAFI) and Guillermo Correa Sanfuentes, the Chairman of the South American Association of travel agencies (FOLATUR).

Also appointed was Michel de Blust from European Travel Agents and Tour Operators Associations (ECTAA) as the Secretary, while Wendy Paradis from the Association of Canadian

Travel Agencies (ACTA) was appointed Treasurer.

This cross section of global representation will ensure that the WTAAA has a current and global lens placed on the issues at hand.

It is not easy to advocate for the many issues before the industry, but AFTA hopes to do so as it drills down & really gets involved in any & all issues before it. These include the IATA NewGenISS, NDC, IATA One order, the emergence of the continued and relentless push by suppliers to encourage consumers to book direct and the freedom of travel by all who may choose to do so.

The Australian travel industry is bound to thrive despite the many distractions that continue to present themselves.

I remain confident that travel agents will endure whatever may come their way. Congratulations to all involved in the travel industry and let's hope that the time remaining in 2018 brings great prosperity to all those who continue to play on a level playing field. The WTAAA will go on under this new executive team to represent the global travel agency community, and warm congratulations are extended to the many new faces that will take the WTAAA forward.

## U by Uniworld 2019

**U BY** Uniworld has released its 2019 trips, including a new itinerary and excursions.

The new addition is the Northern France at a Glance, an eight-day sailing on board *The B* along the Seine River stopping at Paris, Vernon, Les Andelys, Conflans-Sainte Honorine, Roen & Caudebec-en-Caux, with the inaugural departing 21 Apr 2019.

The itinerary will begin and end on Sun, allowing travellers to spend Fri and Sat nights in Paris.

It also includes visits to local markets, climbing to the top of the Etretat's legendary cliffs, and tea time at Chateau du Champ de Bataille.

Other new experiences include new "U Time" excursions on sailings on *The A*, such as the chance to paddle board, canoe or swim in the Ilz River near the Danube bridge.

For more info, **CLICK HERE**.

## G Adv & Nat Geo

**NATIONAL** Geographic Expeditions and G Adventures have expanded their small-group journeys into South America and Europe, with the release of new tours for 2019.

Beginning in Jan, the tours include the chance to visit Bolivia with the addition of the 16-day Peru & Bolivia: Machu Picchu to the Salt Flats, which will allow travellers to hike the Inca Trail and see the Uyuni Salt Flats, priced from \$5,149 per person.

There's also the eight-day Highlights of Bolivia from \$2,599 per person and nine-day Explore Northern Peru, which leads in at \$3,349 per person.

Two new tours in Europe, include the 15-day Iconic Portugal & Spain, from \$4,599pp and the eight-day Hungary & Romania Highlights, from \$2,699pp.

To view the new tours for next year, **CLICK HERE**.



Wednesday 26th September 2018

## A&K Europe brox

**ABERCROMBIE** and Kent has released its 2019 Europe brochure, featuring a range of private & small group itineraries to 28 European countries.

Highlights include new journeys to Italy, Germany, Austria, Malta, Iceland and Poland, with favourites Spain, Portugal, Georgia, Armenia and Norway also available.

The brochure features a cruise along Croatia's Dalmatian Coast aboard a private yacht; visiting wineries in Slovenia; and discovering Prague's architecture.

The program includes travel ranging from river cruises and luxury expeditions, to rail trips - **CLICK HERE** to download.

## Trafalgar \$999 air

**TRAFALGAR** has launched its \$999 return air offer (inc taxes) to Europe and Britain for 2019, for bookings paid in full by 31 Oct.

The deal is available on 95 Trafalgar trips across its Europe and Britain program between 01 Apr and 30 Nov 2019 and flights are from all capital cities on Cathay Pacific and Qatar.

Some of the destinations included are Croatia, Spain, Ireland, Scandinavia and Italy.

Trafalgar Australia MD Matt Cameron-Smith said the deal would be "a pivotal selling tool for our agents".

Clients can also save 10% if paid in full before 31 Jan.

For more, **CLICK HERE**.

## ACCOMMODATION

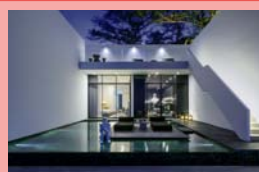
**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



South Africa's **andBeyond Phinda Homestead** has reopened following a complete rebuild of the lodge. Located in the KwaZulu-Natal Province, the property offers an up-close and personal nature experience for guests, with large covered open spaces and expansive use of glass to provide the feeling of being outdoors. The lodge also features rooms with recycled timber accents, plus a large outdoor swimming pool.



Sydney's **Intercontinental Double Bay** has celebrated the official opening of its new Perrier Joet Champagne Rooftop Bar, offering guests a poolside tapas sharing menu, a new range of cocktails plus Perrier Joet Champagne. Delivering sweeping views over Sydney Harbour, the Rooftop Bar is open to both hotel guests and the public from Fri to Sun from 11am until one hour after sunset in Sep, and Tue to Sun, 11am to one hour after sunset from Oct.



Thailand's **The Library** on Chaweng Beach in Koh Samui has revealed the final additions to its collection of luxurious accommodation. The Writer and the Editor villas offer guests features including custom-made 3.3m wide beds with mood lighting, dedicated dining areas and private swimming pools. Additionally, The Editor villa provides guests with an outdoor cinema plus expansive courtyard featuring private gym and jacuzzi.

## Adv Park Geelong

**ADVENTURE** Park Geelong has revealed it will open to the public from 27 Oct.

The water park will operate through to 22 Apr.

The attraction contains the Tornado waterslide, ferris wheel, grand carousel, and roller coaster.

General admission tickets cost \$44.50, with children under 90cm admitted free.

## Tas short-stay bill

**THE** Tasmanian Government plans to this week release a draft Short Stay Accommodation Bill 2018 for public consultation.

The legislation would aim to ensure "everyone is playing by the rules, & paint a clear picture of home sharing across Tas".

The draft and summary of the Bill will be available **HERE**.

## Six Senses Krabey

**SIX** Senses Hotels Resorts Spas has revealed Six Senses Krabey Island in Cambodia is set to open on 01 Dec.

Located on a 30 acre private tropical island 5km off Ream National Park in Southern Cambodia, the property comprises of 40 private pool villas, two restaurants and spa.

## Hilton Colombia

**HILTON** Hotels has announced plans to expand its presence in Colombia with the addition of three properties.

The Atolon Hotel Cartagena Tierra Bomba - Curio Collection by Hilton will open its doors at the end of 2019, while the Hilton Garden Inn Pereira and Hilton Garden Inn Cartagena are scheduled to open in early 2020.



Win a Mekong river cruise worth \$11,000

This month, Travel Daily and Evergreen Cruises & Tours are giving travel agents the chance to win a river cruise for two in a balcony suite along the Mekong river.

The prize includes an eight-day Majestic Mekong river cruise along with return economy flights from Australia.

To win this great prize, correctly answer the most daily questions and have the most creative answer to the final question. Send all your entries to [evergreen@traveldaily.com.au](mailto:evergreen@traveldaily.com.au)

Q17. True or false: the signature pool is on the lower deck?



Travel Daily

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- Enjoy a cable car ride up to Pic du Midi and Picos de Europa
- 27 meals, including breakfast daily and complimentary beverages with all dinners



### Sip bubbly, where it was first invented

Everyone thinks 'bubbly' was invented in the Champagne region. Not so! A full 100 years beforehand, the monks of St Hilaire Abbey created this celebratory brew, and they did it so well too! Known as 'Blanquette de Limoux', it tastes terrific. Maybe that is because the abbey and cloisters where it is made is a 600 year old jewel of Romanesque architecture, or maybe because sipping it, where bubbly was first invented, adds dreaminess and nostalgia to the flavour. Or maybe because it is just so good!

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NORTHERN SPAIN & THE PYRENEES**



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### **Business Development / Sales Manager**

**Sydney, Competitive Salary + Bonus, Ref: 1858SJ8**

Do you have sound understanding of Corporate Travel Sales, Business Development experience and a proven sales record? A Travel Management company are looking for a Business Development Manager to assist with their ongoing expansion across the travel market. You will be sourcing new leads, building rapport and developing relationships across corporate prospects. I am looking for someone with good sales skills and a hunter mentality, uncapped commission and a solid base is on offer in return.

For more information please call Sarah on  
(02) 9119 8744 or click [APPLY](#) now.

### **Reservations Manager | Exciting New Product**

**Sydney, Salary to \$75k + Super + Bonus, Ref: 3470PE3**

This is an exciting time in my clients' business and they are currently looking for an experienced Reservations manager to head their busy reservations team. If you are currently a team leader this is Roll up your sleeves, ready to work shoulder to shoulder in a startup environment then this is the opportunity for you to take your career to new heights, you need to be confident, Energetic & friendly + Ready & excited to take on the challenges & be rewarded within a rapidly growing company.

For more information please call Paul on  
(02) 9119 8744 or click [APPLY](#) now.

### **Travel Consultant | Part Time**

**Gold Coast, \$Competitive, Ref: 1328CGA1**

A rare opportunity has just opened in the Gold Coast for an experienced travel consultant to join a great team. A healthy work life balance is paramount and therefore you can look forward to enjoying 3 days off a week in addition to a friendly work environment. The store is in an ideal location with plenty of foot traffic, leading to potential to exceed targets, I am looking for a talented travel specialist with a repeat client base and strong geographical knowledge worldwide.

For more information please call Courtney on  
(07) 3123 6107 or click [APPLY](#) now.

### **Online Customer Service Consultant**

**Melbourne, Base + Bonus, Ref: 3624JP1**

This is an amazing opportunity for an experienced retail travel consultant to step away from face to face consulting and move to a purely customer service/customer retention travel consulting role for one of Australia and New Zealand's largest online travel agency. This multi award winning travel agency is looking for an experienced travel consultant who has a real love for the industry and travelling as well as building long lasting successful relationships with their clients.

For more information please call Josh on  
(03) 9988 0616 or click [APPLY](#) now.

### **Store Manager**

**Sydney, \$55-\$70k + Super + Bonuses, Ref: 1236AJ1**

An exciting opportunity for an experienced and enthusiastic leader to lead a team to success while being in charge of the smooth day to day operations of the company's flagship store in the heart of Sydney's CBD. With a friendly and social work environment, this is a great opportunity for an experienced Team Leader looking to take the next step in their career and take on the responsibility of a Store Manager. Weekly and Quarterly bonuses in addition to performance based commission!

For more information please call Antony on  
(02) 9119 8744 or click [APPLY](#) now.

### **BDM | Start leading a team!**

**Gold Coast, \$55-60k + Super, Ref: 1322CGA1**

This is an excellent opportunity for an experienced Business Development Manager/ Executive to step into a management role, take a step away from on road sales & join a well-established and award winning company! You will be based in the Brisbane CBD overseeing the BDM's for QLD & NZ. Reporting to the company's National Sales Manager, you will be responsible for analysing and overseeing with the data provided by the on road BDM's with full assistance from the sales support team. **APPLY NOW!**

For more information please call Courtney on  
(07)3123 6107 or click [APPLY](#) now.

### **Store / Branch Manager**

**Melbourne, \$60k + Comms + Super, Ref: 3656HC1**

Are you a Store Manager/Team Leader with extensive travel product knowledge? Are you looking for an exciting new challenge in the travel industry? Do you have solid travel and supervisory experience? A leading and innovative travel company is keen to recruit an experienced branch manager across 2 stores in Melbourne. The role involves training and motivating a team of Travel Consultants to exceed targets, and establish their retail travel branch. **Apply NOW - Interviewing ASAP!**

For more information please call Amanda on  
(07) 3123 6107 or click [APPLY](#) now.

### **Corporate Travel Consultant**

**Perth, Up to 60k + Super, Ref: 4567JB1**

Our client is seeking an experienced Corporate Travel Consultant for their office near Perth CBD! You will have the ability to organise and book business travel arrangements whilst delivering an unparalleled level of client care. You will ideally possess a background in corporate travel, have strong experience using a GDS and be able to work autonomously. Experience using Tramada is also desirable. The role is Monday to Friday and the successful candidate will enjoy a competitive base salary.

For more information please call Jacqueline on  
(08) 6365 4313 or click [APPLY](#) now.



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## Cosmos Lite presents a new category of touring – a la carte style

**By combining the essential features of their award-winning coach tours and a personalised approach to daily itineraries, Cosmos Tours have created a new style of touring which they've termed 'a la carte' touring, under the name Cosmos Lite.**

**COSMOS** Lite offers hassle-free travel with the freedom for travellers

to tailor itineraries to their own interests, budget and pace.

New Cosmos Lite holiday packages include city-to-city transportation, comfortable hotels and daily breakfast. How travellers choose to fill up their days is completely up to each individual. Using the guest portal MyAccount, travellers can purchase only the tours and activities that suit their interest. Should a traveller need guidance on what to do or see, an expert Tour Director will accompany groups between cities and offer suggestions for sightseeing, dining, entertainment and shopping. Or, for

the more independent of travellers, the CosmosGO app is a great tool filled with a host of suggestions and directions at one's fingertips.

Most Cosmos Lite excursions start later than typical tours, giving travellers the option to sleep in or rise early. With no set itinerary, and logistics taken care of, touring with Cosmos Lite means that travellers can joyfully experience the captivating landscapes and cityscapes of Europe, on their own terms and timeline. There's no other holiday package that offers a bigger bundle of freedom, flexibility, affordability and fun!