



NTIA 2019

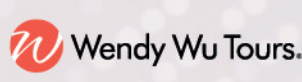
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Wednesday 3rd April 2019



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AFTA says thanks

THE Australian Federation of Travel Agents is today highlighting the generous support of the huge array of industry sponsors backing this year's National Travel Industry Awards.

NTIA voting is now open at afta.com.au - see the **cover page**.

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Scenic sues Croatian strikers

SCENIC has reaffirmed the 15 Aug 2019 delivery date for its long-awaited *Scenic Eclipse*, after issuing lawsuits against union leaders at the Croatian shipyard where the vessel is being built.

Last week unrest at Uljanik prompted a visit by Scenic founder Glen Moroney, with Croatian media reporting that work on *Eclipse* had stopped again due to picketing workers blocking access to the site.

A legal letter from Scenic warned the on-site "strike committee" that the company would file criminal charges if work could not continue.

Members of the Croatian Metallurgical Union have decided to terminate their strike, but the move has been criticised as "sabotage" by other union groups continuing industrial action.

Last week the Uljanik Struggle Board, coordinating the strike action at the shipyard to

express workers' "bitterness and dissatisfaction" once again allowed entrance to the shipyard for subcontractors working on *Scenic Eclipse*.

Workers at the bankrupt shipyard have not been paid for seven months, and the Croatian Government has refused to endorse a rescue plan announced last month (**TD** 13 Feb), which would see the facility taken over by a Fincantieri-backed group.

Reports also cite confirmation from Scenic that its second Discovery Yacht, *Scenic Eclipse II*, was now expected to launch "sometime in 2021, with no set date as yet".

Today's issue of **TD**

Travel Daily today has nine pages of news and photos, a front cover page for **AFTA** NTIA, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment

Magellan marketer

MAGELLAN Travel Group has promoted Paula Phillips to Marketing Manager, in a full-time position replacing Michelle Kerr.

Phillips' role has been expanded from her previous position as Magellan's Member Services & Events Coordinator.

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Airbnb hotel buy

ACCOMMODATION disruptor Airbnb has confirmed a major investment in Indian hotel group OYO, which claims to offer about 460,000 rooms across eight countries including the UK, China, Malaysia and Indonesia.

OYO, which is one of India's fastest growing startups, says it is adding rooms quicker than all three top global hotel chains combined, with a target to overtake Marriott by 2023.

EK finalises Au restructure

EXCLUSIVE

EMIRATES has announced the outcome of its management review in the Australian market (**TD** 23 Jan), with significant changes seeing the departure of several long-serving executives.

A new structure has seen the appointment of Leonie Brennan as Head of Leisure Sales - Australia, with direct reports including Nathalie Fagan and Howard Field as trade-facing Key Account Managers.

Lincoln Bache is EK's new Trade Special Markets Manager, while the airline's Australian sales team "will report directly to Nathalie, Howard and Lincoln in these specialised roles," according to Divisional Vice President for Australasia, Barry Brown.

Will Owens is EK's new Head of Analytics and Operations Australia & NZ, while a trade support and group desk will also report to Owens, managed by Raphael Mannays in Melbourne.

Dean Cleaver will be Head of Regional Sales for Vic/Tas/SA and

WA, while Adam D'Ambrosio will be Head of Regional Sales for NSW/ACT/Qld and NT, with both providing national sales support to the remotely-based Corporate and Leisure sales executives.

Cheryl Embery will join EK later this month from Air NZ, in the newly created role of Head of Corporate Sales Australia, while Rocio Fernandez will be EK Global Corporate Accounts Manager.

The new structure will see the departure of long-time EK Regional Manager NSW/ACT, Tim Harrowell, who has been with Emirates since Jan 2000.

Also leaving Emirates are National Accounts Manager, Tim Shepherd; Regional Manager WA Gary Hilt; and District Manager SA/NT, Paul Jury.

Brown said the new appointments signalled a "new era for Emirates in Australia."

"Australia remains an incredibly important market for Emirates and we're confident we have a team in place who will ensure that we remain competitive amidst both continued local and global market evolution," he said.

QF Uluru debuts

QANTAS today launched the first direct commercial flights to Ayers Rock (Uluru) Airport from both Adelaide and Darwin, responding to surging demand for travel to the Red Centre.

Flights from both cities will operate each Wed and Sat using Boeing 737 aircraft, offering almost 700 additional weekly seats into the destination.

Voyages CEO Grant Hunt said the new flights meant the "spiritual heart of Australia is now more accessible than ever," creating new opportunities for both the leisure and business events sectors.

Oberammergau with Albatross

ALBATROSS Tours is operating a total of 78 departures in 2020 which will give travellers the opportunity to view Germany's once-in-a-decade *Oberammergau Passion Play*.

Savings of up to \$700 per couple are currently available, with the trips including guaranteed Category 1 "best in house" seating - see **page 10**.

Travel Daily



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- River or river based cruise operator
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- Airline

Entries close 12/04/2019

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JQ 787 engine issue

JETSTAR is working with General Electric and Boeing to investigate an issue last Fri at Osaka Airport, Japan in which both engines on a JQ 787-8 surged during landing.

According to reports in Japanese media, the pilots received "visual and audio alerts from the 787 flight systems specifically indicating engine parameter fluctuations," with the Australian Transport Safety Bureau understood to be considering a probe into the incident.

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Highlights from the 18th annual CLIA cruise industry awards in the April issue of *travelBulletin*.

CLICK to read
travelBulletin



Budget of hits & misses

TREASURER Josh Frydenberg's first Budget, delivered last night, has received a mixed reaction from the tourism industry.

The Government's injection of \$50m over the next three years for the National Tourism Icons Program for vital tourism infrastructure and an increase in funding for Tourism Australia, have been welcomed by the ATEC and the Australian Chamber - Tourism.

However, Tourism Transport Forum CEO Margy Osmond was more sceptical.

"The Budget has gone a long way to delivering much needed infrastructure to support the tourism industry, but does not provide enough cash to really sell the product to the world," Osmond said.

"We know that tourism is currently feeling a real boost from a low dollar in a very competitive international market, [and] while

we welcome the announcement of a \$15.6 million increase in funding for Tourism Australia over the forward estimates, it is a relatively meagre increase and a more significant boost is needed to counter previous cuts."

Australian Chamber - Tourism Executive Chair John Hart predicted the changes to income tax will yield dividends for the sector, with an increase in domestic tourism.

The planned \$100 million investment in regional airports, and \$2 billion Melbourne-Geelong fast rail project are being seen as positives for regional tourism.

The decision to uncap the Pacific Labour Scheme and the expansion of the Work Holiday Program are also set to support regional tourism.

However, increases to visa applications were viewed negatively.

VS "flying icons"

VIRGIN Atlantic is claiming a major breakthrough in gender equality with the replacement of its famous "Flying Lady" with a number of new "Flying Icons".

The updated mascots, which will appear on four new A350-1000s being added to the VS fleet this year, aim to represent "modern Britain" amid a pledge by the airline to tackle its gender pay gap and increase diversity and inclusion.

Spokesperson Nikki Humphrey said the new Flying Icons (one of which is **pictured** below) aimed to encourage people from all backgrounds "to feel at home flying with us, but also working with us".



Window Seat

WE'VE heard of low load factors and underperforming airline routes, but this is ridiculous.

A Lithuanian man on a Boeing 737-800 flight from Vilnius to Bergamo in Italy last week ended up being the only passenger on board the plane.

Skirmantas Striamatis was ably served by a full complement of five flight attendants and two cockpit crew on the two-hour flight which he said was a "once in a lifetime experience".

Apparently the 188-passenger jet had been chartered by a Vilnius travel agency to fly a group home, and it offered one-way outbound tickets to backfill the charter.

It turned out Striamatis was the only person to buy a fare on the outbound sector.

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Qantas Cook Islands

THE International Air Services Commission (IASC) has given Qantas the green light to operate an additional 372 seats per week on the Cook Islands route.

The capacity may be used by either Qantas or Jetstar Airways, but the carrier is planning to use the additional capacity to add two more weekly Jetstar Airways services using an Airbus 320 aircraft with up to 186 seats.

The determination is valid for five years from yesterday.

B&R additions

LUXURY travel company Butterfield & Robinson has launched three new expedition trips for 2020 to Rwanda, Nepal and Mongolia.

The additions include the nine-day Rwanda Walking, 10-day Mongolia Active Expedition and 10-day Nepal Walking.

For more information, head to www.butterfield.com.

RCI 2020/21 on sale

SALES are now open for Royal Caribbean International's 2020/21 summer cruise season, which will see four RCI vessels sail down under (**TD** 20 Mar).

The company said the season would "offer more capacity and more itineraries than ever before".

Family fares start from \$809pp quad share for a nine-night South Pacific sailing, dep Brisbane on 03 Feb 2021.

WA readies for ATE

PERTH is preparing to host Australia's largest annual travel and tourism business-to-business event, Australian Tourism Exchange (ATE).

To be held at the Perth Convention and Exhibition Centre from 08-12 Apr, a total of 2,000 tourism buyers, sellers and media from around the world are expected to be in attendance.

WA will have 80 tourism operators taking part.

Outrigger hits the pavement



LAST week's Outrigger Global Showcase saw Outrigger Hospitality Group's head office executives and representatives from Hawaii, the Maldives, Fiji and Thailand join their Australian counterparts for a three city tour.

The 21-strong delegation visited Brisbane, Sydney and Melbourne, led by President and CEO, Jeff Wagoner; Executive Vice President and Chief Marketing Officer Sean Dee; Vice President Hotel Operations Hawaii/Guam, Mike Shaff and Vice President Sales and Marketing Asia Pacific, Andrew Gee.

The events saw the team host guests including key wholesalers and product managers, specialist

travel agents, tourism industry partners, airlines & travel media.

Attendees were updated on the latest developments, including Outrigger's Waikiki modernisation masterplan inclusive of USD\$200m investment for its core Hawaii-owned assets over the next two to three years.

Pictured at a meeting with Flight Centre are: Andrew Gee, Vice President Sales & Marketing Asia Pacific; Allisa O'Connell, Flight Centre Brand Leader; Jeff Wagoner; Graham 'Skroo' Turner, Flight Centre CEO & founder; Mike Shaff, Outrigger Vice President Hotel Operations Hawaii/Guam and Maria Alaveras, Outrigger Sales Manager.

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NCLH ups roadshow

NORWEGIAN Cruise Line Holdings (NCLH) has announced extended locations and dates for its regional roadshow series following "overwhelming success" of events held in Dubbo and Millthorpe last month.

The next event in the series will be held in Newcastle tonight at the Novotel Newcastle Beach with dates soon to be announced for events in Coffs Harbour, Tamworth, Armidale and Port Macquarie.

The series allows regional travel partners to learn about NCLH's three brands over drinks & canapes with the NSW sales team.

Attending agents will experience a presentation highlighting unique selling points and value propositions, as well as destination, market and special offer updates for each brand.

The events also offer travel partners insights on matching the client with the right cruise.

Etihad wellness

PASSENGERS travelling with Etihad Airways will have access to an app designed to combat the affects of jet lag.

Panasonic Avionics Corporation's Jet Lag Adviser will be integrated into the airline's passenger app and leverages artificial intelligence to reduce the impact of long-haul travel.

Using personalised information, the app will provide tips to help travellers adjust to their destination quickly.

FJ Bula Spirit fares

FIJI Airways is offering Australian travellers discounted "Bula Spirit" fares for a selection of flights to, or passing through, the island.

The sale ends on 07 Apr, with return flights from Australian airports to Nadi starting from \$499 incl taxes and surcharges.

Selected travel periods apply.

ONYX showcases Sri Lanka



WORLD heritage sites and an elephant orphanage were among the stops for seven itravel agents during a five-day Sri Lankan famil hosted by ONYX Hospitality.

Departing from Melbourne, the group landed in Colombo, where they were taken on a chauffeur-driven tour of the city before retiring to the OZO Colombo for some rest.

The following morning they went to the Pinnawela Elephant Orphanage, where they were able to get close to the herd.

The ancient rock fortress of Sigiriya was the next stop, with the UNESCO World Heritage site home to the renowned frescoes

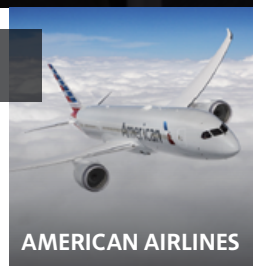
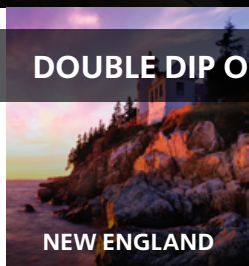
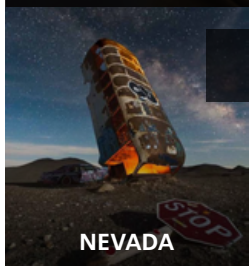
of the Heavenly Maidens of Sigiriya.

The group then moved on to another UNESCO site, Kandy, the last capital of the Sri Lankan kings, visiting the Temple of the Tooth Relic, before closing out the famil with an afternoon of relaxation at the Amari Galle.

Pictured are: Natalie Vogtmann, itravel Nelson Bay; Madeleine Carty, itravel Sydney; Lauren Howard, itravel Port Macquarie; Rebecca McHenry, itravel Sydney; Agnes Tye, itravel Sydney; Peter McKeon, Sri Lanka Airlines; Tina Briggs, itravel Adelaide; Kylie Amos, itravel Newcastle and Louise Barker, ONYX Hospitality.

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Pullman Fiji plans

FIJI'S Nadi is set to welcome a new property this month, when the Pullman Nadi Bay Resort & Spa opens on 19 Apr.

The multi-million dollar resort, located a 10-minute drive from Nadi International Airport and Port Denerau's entertainment precinct, will offer 236 rooms and suites, including 36 deluxe interconnecting rooms and four accessible rooms, all with their own balconies or patios.

A total of 12 direct-beachfront suites are also available.

Guests will have access to the resort's dining options, which include the lobby's RO Bar, Magiti Restaurant, Dan Dan Noodle Bar and the Barefoot Bar & Grill.

An adults-only pool, children's pool, kids' club and Teens' Retreat also feature.

Special opening rates are available, with prices leading in at FJD\$390 per room per night for a Superior Garden View King Room. See pullmanhotels.com.

Exodus turns 45

EXODUS Travel is marking 45 years of adventure travel, with the company announcing it plans to celebrate the milestone with a range of agent and client offers in the coming months.

"Over the next few months we look forward to sharing with our agent partners our celebrations of 45 fabulous years creating incredible travel experiences around the world," said Territory Manager Australasia Lou Day.

ATPI appoints

VIRGINIA Fitzpatrick has been appointed as Head of Consulting and Supplier Relations at global travel and events business, ATPI.

Prior to her new role, Fitzpatrick was Head of Corporate Relations at CAPA - Centre for Aviation, and has a "strong track record of identifying opportunities and managing large travel contracts".

She will be in charge of growing the Australian arm of ATPI.

Delta's Aussie cabin refresh



FOLLOWING an extensive renovation of its 777 fleet, Delta Air Lines has introduced the aircraft on its Sydney to Los Angeles route.

The move gives travellers access to the upgraded Delta One suites, Delta Premium Select cabins and 220 of the "widest main cabin seats of Delta's international fleet," the airline said.

Highlights of the updated Delta One suites include a sliding door to create a private space - the first of its kind on a USA to Australia flight - personal stowage, advanced in-flight entertainment system, plus

premium finishes.

Premium Select cabins now allow travellers to adjust their head and footrests.

Main cabin seats are 47cm wide, with each customer having access to power ports plus complimentary entertainment on personal screens.

Additional updates include nine-abreast seating in the main cabin instead of the industry norm of 10, and the installation of full-spectrum LED ambient lighting with customised schemes depending on the flight phase.

Pictured: Delta One suites onboard the revamped 777.



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Wednesday 3rd April 2019

TripAdvisor awards

TRIPADVISOR has named Qantas for the third consecutive year as the number one airline in Australia in its Travellers' Choice awards for Airlines.

Air New Zealand took the top spot for the South Pacific, while Singapore Airlines was awarded the best carrier in the world for the second consecutive year.

"The airline industry continues to focus on improving the overall flying experience, and these award-winning carriers are at the forefront," said TripAdvisor Flights, Cruise & Car President Bryan Saltzburg.

"Airlines worldwide recognise this Travellers' Choice award as a huge testament to consumer recognition," he said.

Winners were selected using an algorithm that took into account the quantity and quality of airline reviews and ratings submitted by travellers, over a 12-month period on TripAdvisor flights.

United amenities

UNITED Airlines has partnered with luxury skincare brand Sunday Riley for the upcoming release of new amenity kits.

This new collection will begin its roll-out later this month on board and in United Polaris lounges and United Club locations with shower facilities.

"By elevating the skincare products offered on our planes and in our lounges, we can continue to lift the experience customers have when travelling with United," said United VP of Marketing Mark Krolick.

AA neo launch

AMERICAN Airlines launched customer flights aboard its new Airbus A321neo fleet on Tue.

The first flight was American Flight 682 from Phoenix to Orlando, Florida.

Other routes will be added this year as additional A321neos join the fleet.

Carnival legal eagles celebrate



AND you thought travel agents get to have all the fun.

The Carnival Australia legal team are on cloud nine after being honoured as the "Travel, Tourism and Hospitality Team of the Year" at the Australian Corporate Counsel Awards held in Sydney last week.

Carnival's in-house experts were nominated by external law firm Gilbert + Tobin, citing the group's achievements and engagement with the overall Carnival business.

"I am thrilled that the contribution of the team has been recognised in this way," said Carnival Australia General Counsel, Lauren Miller.

"While the award is a wonderful

accolade, we already felt like winners because we learn from and are inspired by each other every day," she enthused.

The team is **pictured** above cock-a-hoop with their accolade, from left: Garth Roche, Angela Howard, Belinda Taylor, Jacqui Mitchell, Jillian Rainbow, Lauren Miller, Katie Cooper, Adele Hvistendahl and Andrew Taylor.

Qantas webinar

QANTAS will host a 15-minute online training session for agents on 10 Apr, with updates on networks, schedules, customer experience and upcoming sales - qantas.com/agencyconnect.

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THE CRYSTAL EXPERIENCE: IN DESTINATION
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Skal marks five golden years



TRAVEL and tourism industry body Skal Australia recently hosted the National Assembly of Skal Int'l on the Gold Coast to celebrate the fifth anniversary of the Gold Coast chapter.

Attendees were afforded the opportunity to rub shoulders with Skal World President Lavonne Wittman, who hails from Pretoria in South Africa and was in town for the event.

The gathering also saw delegates elect current National

Skal Vice President Alfred Merse as its new National President.

Pictured cutting cake are Larry Seaburn, Foundation Club member & Southern Gold Coast's Club Secretary; Skal International World President Lavonne Wittman; Acting National President & Skal Int'l Councillor Denise Scafton; Peter Doggett, Club Founder & former Southern Gold Coast Club President and Kym Marston, President Skal Club Southern Gold Coast.

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ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Focal points of the lobby include a dual-facing fireplace and a large black marble custom bar.

New York's **AKA Tribeca** hotel has a refreshed lobby area following a collaboration with Jennifer Post Design. The updated space features more than 20 varieties of tile and stone and an aPure lighting system by Porsche Design Studio.



Kakadu-based accommodation operator **Cooinda Lodge & Camping** has marked the 40th anniversary of Kakadu National Park by unveiling a complete refurbishment of its Lodge spaces. All rooms have new bathrooms, air-conditioning, lighting, interior decoration and furnishings. The lodge has also announced that it will be launching a new glamping village called Dreaming@Home Billabong in Jun.

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Hyatt Regency Denver Tech Center in Denver has announced the completion of a multimillion dollar renovation to its guestrooms, lobby and public spaces. The 451-room hotel's redesign includes added perks such as complimentary breakfast, free wi-fi, bottled water, newspaper, and a pressed shirt every day. The colour scheme of the renovation used a tonal palette inspired by the local mountains and vegetation.

Hyatt Regency Denver Tech Center in Denver has announced the completion of a multimillion dollar renovation to its guestrooms, lobby and public spaces. The 451-room hotel's redesign includes added perks such as complimentary breakfast, free wi-fi, bottled water, newspaper, and a pressed shirt every day. The colour scheme of the renovation used a tonal palette inspired by the local mountains and vegetation.

Single use TTC

THE Travel Corporation (TTC) has announced that from the start of its 2019 operating season, it will no longer use single-use plastic bottles on its coaches across its Trafalgar, Insight Vacations, Luxury Gold, CostSaver, Brendan Vacations, Contiki, AAT Kings & Inspiring Journeys brands.

The divisions join sister companies Uniworld, Red Carnation Hotels and U River Cruises, which have already removed plastic from operations.

The decision was made in partnership with The TreadRight Foundation.

KE 737 Max in Sep

KOREAN Air has listed the entry of its first 737 MAX 8 aircraft for Sep, initially slated for May.

Routes will include ICN to Aomori, Guiyang, and Tokyo.

Silversea enhances

SILVERSEA Cruises has made a number of new enhancements on board its ships as part of the Project Invictus program.

The latest upgrades include making complimentary sustainable Ars Italica caviar available 24 hours per day.

The premium delicacy can now be enjoyed either in suites or inside all ship restaurants.

Silversea has also expanded its wine list offering, adding more regional options that have been selected by the cruise line's expert Wine Ambassador.

Another enhancement announced is the launch of a new complimentary DVD package for guests that will show the highlights of their voyage.

The video editing will be undertaken by a professional onboard videographer to capture the key cruise memories.

VOTE HERE >



FINNAIR

AITTC brings North East India



THE Consulate General of India in Sydney and Australia India Travel & Tourism Council (AITTC) jointly hosted a tourism roadshow event called "Know North East India Better" late last month to encourage more tourists to travel to the destination.

The event, held at the Consulate premises, welcomed over 80 guests from the industry, who were treated to traditional North East dances by Nabonita Banerjee and her troupe.

High Commissioner of India Ajay Gondane, gave an overview of the tourism industry in India and the benefits tourism brings to the

bilateral relationship of both the countries.

He encouraged the tourism industry leaders in Australia to visit the region, experience it and recommend it to others.

AITTC Chairman Sandip Hor, said that the North East has the potential to boost the overall inbound tourism figures from Australia to India and that the event provided the local tour operators with information about the region, so it could be sold among savvy customers keen on experience of a different kind.

The delegation is **pictured** above.

Trafalgar deals

TRAFALGAR has announced the launch of "here today, gone tomorrow" deals that offer savings of up to 15% on trips.

"We know customers have been waiting to book their 2019 travels and are now craving enticing on the spot offers," said Trafalgar CEO Gavin Tollman.

For further info, **CLICK HERE**.

Sleep in the Louvre

AIRBNB and Musee du Louvre have partnered to offer one winner and their guest the chance to sleep under the Louvre's glass pyramid in a "mini-pyramid" designed for the building's 30th anniversary.

From May, a series of Experiences at the museum will be on Airbnb - more **HERE**.

WIN A TRIP TO AFRICA



This month Acacia Africa and *Travel Daily* are teaming up to give two agents a 14-day Southern African Magic open age Small Group Safari. You can also take a friend for 50% off the tour price.

Visit www.acacia-africa.com for your chance to win a trip to Africa. To win, answer each question correctly and have the most creative final answer. Send your entries to acacia@traveldaily.com.au

Acacia
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3. What are the six different tour styles Acacia Africa offer?

Hint: **CLICK HERE**

The Dolder Bitcoin

ZURICH-BASED luxury hotel, The Dolder Grand, will allow Bitcoin to be used to pay for accommodation, food and beverages or spa treatments from 01 May.

Guests will be able to pay through inappay, a mobile app facilitating the payment process.

Wirecard wins ANA

DIGITAL financial technology Wirecard has signed Asian airline and Japan's largest carrier ANA as its new client for digitalised payment processes.

The new cash-free solution will allow ANA passengers in selected European airports to receive compensation for delayed or disrupted flights.

Wirecard is also providing ANA with a digital card solution that can be loaded with the applicable amounts distributed to passengers.

Laos e-visa system

THE Govt of Laos plans to launch an electronic visa system for 30 days for int'l visitors in Jun.

Travellers from eligible countries will be able to obtain the e-visa for Laos by applying online, **HERE**.

Dusit Bangkok

THAILAND'S hotel and property development company Dusit Thani, and Thailand's property developer Central Pattana, will collaborate on a new city landmark to be called "Dusit Central Park".

The development will link four areas of Bangkok with a mixed-use project which will include a renovation of Dusit Thani Bangkok hotel, Dusit's iconic flagship property.

It will also offer residences, an office tower & shopping complex.

The project is slated for completion in 2024.

LOOKING FOR A SPECIFIC INDUSTRY SUPPLIER?

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Oberammergau Passion Play Tours 2020 **BOOK NOW!**



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We are delighted to be nominated in this year's NTIA Awards and would like to ask you to help us become a finalist! It's as easy as voting for us as your favourite agency support service.

It will take five minutes to complete:

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'BEST AGENCY SUPPORT SERVICE'

<https://www.surveymonkey.com/r/2019NTIAVoting>

**VOTE FOR TRAVEL
TRADE RECRUITMENT**



PR & Communications Manager

Sydney, \$95k + Super + Benefits, Ref: 3981PE1

You will be a central figure in generating creative ideas as well as being at the heart of actioning core proactive and reactive media relations, press releases, press trip identification & arrangements. A market leader in the cruise industry, My client operates ships all over the world. You'll help promote their growing brand to position it at the heart of Australian minds. You work within an integrated marketing department & be responsible for the creation and execution of an effective PR.

For more information please call Paul on
(02) 9119 8744 or click [APPLY](#) now.

Sales Representative - Travel Industry

Sydney, Up to \$60k + Bonuses, Ref: 3974JB1

My client is seeking an experienced Sales Representative for the Perth/WA region! The role involves working with existing accounts and also seeking new business. The successful candidate will need their own car and have an office set up available to them. Responsibilities of the role include striving to exceed sales goals, identifying regional trends and implementing strategies to remain competitive in the market and representing the company at industry events in a professional manner.

For more information please call Jacqueline on
(02) 9119 8744 or click [APPLY](#) now.

Wholesale Ski Travel Consultant - with a TWIST!

Location: BNE OTE \$60k + Famils, Ref: 1842AW4

Our client is a leading wholesale business, looking for travel consultants with a passion for all things snow! Working Monday-Friday (and occasional Saturday) this role will embrace your customer service and strong sales skills. This office is looking for ski enthusiasts who have already hit the slopes and looking to share their ski knowledge and passion. Are you a Travel Consultant who loves to sell? Ready to challenge yourself and consult for individuals, families AND small groups? APPLY NOW.

For more information please call Amanda on
(07) 3123 6107 or click [APPLY](#) now.

Marketing Operations Executive

Melbourne, Circa \$70k, Ref: 4001HC1

Looking for a new challenge in marketing & want to make a brand new role your OWN? This is a newly created role & integral part of the company's future development & also success in the Australian market. This is truly a unique role combining marketing and operations in travel and a fantastic career move! The successful applicant will have both marketing & operations in the travel industry and possess strong organisational skills. Great Salary Package on offer for up to \$70k.

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Marketing Assistant | Cruise

Sydney, Competitive Salary, Ref: 7896AJ1

If you have experience within Marketing, have recently graduated within a Marketing focused qualification or would like to move from a Travel based role into Marketing, this is the perfect opportunity for you! Working closely with the Marketing and Inside Sales team, you will be assist with a number of key functions in order to get Trade Material to market and increase the awareness of your product within the Travel Industry. Work for a world leading and privately owned Cruise company!

For more information please call Antony on
(02) 9119 8744 or click [APPLY](#) now.

After Hours Part Time Consultant

Brisbane, \$65k + Penalty Rates, Ref: 3124SZ5

Looking after the UK & European corporate market working on a 24 hours roster with flexibility, this role will suit someone that can work 60% equivalent to a full time consultant and want that work / life balance. On top of the salary package, there are penalty rates for working any hours between 1am - 6am and also overtime should you be held back with a client. If you have good GDS knowledge, able to handle pressure & a quick thinker/proactive worker, this could be your ideal role.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Travel Consultant | Part Time

Sunshine Coast, High Salary, Ref: 1414CGA1

A rare opportunity has just opened in the Sunshine Coast for an experienced travel consultant to join a great team. A healthy work life balance is paramount and therefore you can look forward to enjoying 3 days off a week in addition to a friendly work environment. The store is in an ideal location with plenty of foot traffic, leading to potential to exceed targets, I am looking for a talented travel specialist with a repeat client base and strong geographical knowledge worldwide.

For more information please call Courtney on
(07) 3123 6107 or click [APPLY](#) now.

Experienced Travel Consultant

Melbourne, Up to \$65k + super, Ref: 3985MT1

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is located in an affluent area in Melbourne and looking for an experienced travel consultant to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. A love and passion for travel is essential, must have at least 3 years' experience. A HIGH BASE SALARY up to \$65k + commission.

For more information please call Mark on
(03) 99 88 0616 or click [APPLY](#) now.

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