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Wednesday 10th April 2019



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Crown Wynn falls through

WYNN Resorts has walked away from a potential acquisition of Crown Resorts after word of the buyout was leaked to the media.

The Las Vegas-based casino operator released a statement a short time ago stating it would no longer be holding discussions with Crown regarding a possible takeover offer.

"Following the premature disclosure of preliminary discussions, Wynn Resorts has terminated all discussions with Crown Resorts concerning any transaction," the company said.

The James Packer part-owned Crown Resorts confirmed news of acquisition talks yesterday, releasing a statement that said "the proposal currently

contemplates acquisition consideration (50% cash and 50% Wynn shares) with an implied value of A\$14.75 a share," valuing Crown at about \$10 billion.

Crown owns casinos in Melbourne, Perth and London, and will soon open another in Sydney, with shares in the company jumping as much as 22% in light of the potential acquisition by Wynn Resorts.

The value of Crown had fallen 20% since mid last year, a slide the company primarily attributed to an economic slump in China.

James Packer stepped down from Crown's board in Mar last year, citing mental health issues, however he still retains a 46.8% stake in the business.

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Today's issue of TD

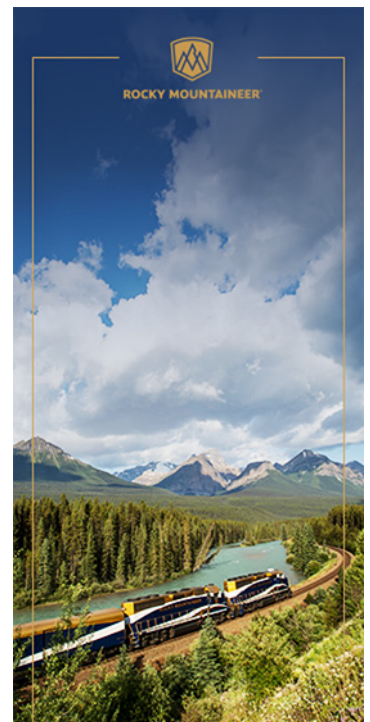
Travel Daily today has nine pages of news, a cover wrap from Singapore Airlines, photo page for Excite Holidays plus full pages from:

- Bunnik Tours
- Travel Trade Recruitment
- Globus
- Air New Zealand

SQ thanks agents

SINGAPORE Airlines is thanking agents for their ongoing support of the carrier after it picked up the Best Airline in the World gong at the TripAdvisor Travellers' Choice Awards.

SQ remains committed to continuous customer experience and innovation - see cover page.



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Bunnik Egypt Jordan

BUNNIK Tours is currently offering tours of Egypt and Jordan from \$10,995 per person.

The 26-day small group adventure includes explorations of Cairo, a cruise down the Nile, tours of the great pyramids, and Jordan's ancient city of Petra.

Price includes return Economy airfares, airport transfers, and air-conditioned vehicles for all tours.

For more information, head to **page 10**.

Tourism Aus taps people

TOURISM Australia (TA) is planning to continue reinventing Australia's international brand by tapping into the stories of locals, and people who have been to Australia, Tourism Australia MD John O'Sullivan said.

Speaking at the Australian Tourism Exchange (ATE) in Perth this week, O'Sullivan told **TD** one of the biggest strategic challenges TA faced was that "a lot of the tourism boards are doing the same things over and over".

"We think that telling that story through the eyes of people is much more powerful," he said, using the example of the Dundee campaign, which saw the board push a fake trailer for a new Dundee sequel in a bid to attract US travellers (**TD** 06 Feb).

TA will also work to leverage the competitive advantages and reputation of Australia, with research showing international markets often see Australians as welcoming, and offering a unique and privileged way of life.

"We're kind of isolated from a lot of the turbulence of the world at the moment and that's something that is quite a commodity," he said.

Other opportunities include changes in technology, with it becoming easier to research and book trips, and additions such as Qantas' Perth-London service making the country more accessible.

He also noted there was opportunity to highlight Australia's cultural and indigenous stories.

Air NZ says thanks

AIR New Zealand would like to thank the travel industry for nominating the airline in the category of Best Sales Executive - Air and Best International Airline - Online at the upcoming National Travel Industry Awards.

The AFTA National Travel Industry Awards Gala Dinner will be held at the ICC Sydney on Sat 20 Jul.

There's still time to vote for Air New Zealand - see **page 13**.

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voting closes 12 April 2019



Travel Daily en route in Bordeaux, France

Today's issue of *TD* is coming to you courtesy of Uniworld Boutique River Cruise Collection, which today kicks off a preview cruise of its stunning new *SS Bon Voyage*.

UNIWORLD President and CEO, Ellen Bettridge is on board the *SS Bon Voyage* this week in Bordeaux to experience the ship's makeover alongside several of her key team members.

The ship will cruise to Cussac Fort Medoc, Pauillac la Fayette and Blaye tomorrow, where guests will experience a gala welcome dinner after a day of exploring the countryside.

There's certain to be plenty of wine tasting on the agenda along with some unique culinary activities - more on *SS Bon Voyage* in today's *Cruise Weekly*.

VS plots Asian expansion

VIRGIN Atlantic has unveiled the latest generation of its in-flight cabin products, with the carrier's new Airbus A350s featuring a host of innovations and the potential to expand its global destination network.

Speaking at the launch in London overnight, VS Chief Commercial Officer, Juha Jarvinen said while the airline was currently concentrating on its upcoming new routes to Tel Aviv and Sao Paolo, Asia was also a key focus for growth, in particular the rapidly expanding China market.

VS has 12 of the A350 aircraft on order, which will ultimately replace its ageing 747 fleet, with the new Upper Class cabin featuring a social area called The Loft which replaces the 747 bar.

Suites (pictured) are an evolution of the current product,



arranged in a herringbone pattern with all-aisle access and flat beds.

Economy features standard seats as well as a "delight" option with an extra 8cm of legroom, while the Premium Economy seat pitch is 96cm.

Technical innovations include high-speed wi-fi, larger in-flight entertainment screens and the ability to attach personal devices.

VS CEO Shai Weiss said "by the end of 2022 we will have the youngest, greenest and most environmentally friendly fleet in the sky".

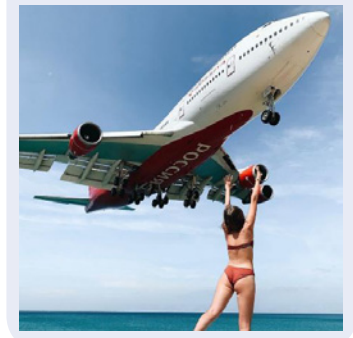


Window Seat

AS MUCH as some of us may gripe at the sheer volume of selfies taken in public places, perhaps implementing the death penalty is a little extreme.

Phuket authorities are considering heavy penalties, including capital punishment, for tourists taking photos on Mai Khao beach near the island's major airport.

Thai authorities claim the pics may be distracting for pilots.



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Sustainability AWARDS

2 DAYS LEFT TO ENTER

If your business is leading the way in sustainable practices, be recognised!

[Click to enter](#)

Jet Airways sell-off

LENDERS of India's oldest private airline, Jet Airways India, have invited interested bidders to buy up to 75% of the debt-laden carrier, reported *Bloomberg*.

The news outlet stated that buyers need to submit their interest by 10 Apr.

Potential bidders should have a net worth of at least 10 billion rupees (US\$144 million) in the preceding financial year or at least three years of airline experience.

"Accumulated losses in nine of the past 11 years have caused Jet Airways to delay payments to banks, lessors and employees, while its founder Naresh Goyal was forced to cede control of the carrier," *Bloomberg* stated.

It was also reported that the Indian Government was looking into ways to save jobs at the airline including asking other carriers such as low-cost operator SpiceJet to consider taking over some aircraft.

Sustainability awards

THERE are only two more days left to get entries in for the inaugural *Travel Daily* Travel and Tourism Sustainability awards.

If your business has been leading the way in sustainable practices, [CLICK HERE](#).

Oceania plant menu

OCEANIA Cruises has revealed its new plant-based menus at sea, as part of the company's latest OceaniaNEXT innovation.

The cruise line now has more than 200 new healthy menu selections, featuring the current gourmet offerings and plant-based choices available at breakfast, lunch, and dinner in The Grand Dining Room and Terrace Cafe.

Menu highlights include Poke Bowls, hearty pastas & Pad Thai.

"These new plant-based options are flavourful, colourful, bold, and creative," said Oceania Cruises President and CEO Bob Binder.

TC agents' wild time in Fiji



TRAVELLERS Choice agents got up close with Fiji's wildlife recently on a famil hosted by Qantas Holidays.

The group spent four nights cruising the North Yasawa Islands with Captain Cook Cruises and also visited properties in Denarau and the Coral Coast.

A trip to Kula Adventure Park

was one of the highlights of the famil, where they got a behind-the-scenes tour of the animal sanctuary.

Pictured are: Samantha Ford, Annette Simpson-Rial, Jacinta Lane, Anna Whitworth, Maree Beaton, Emily Troube, Carol Franklin, Montana McCosker and Kim Rayner.

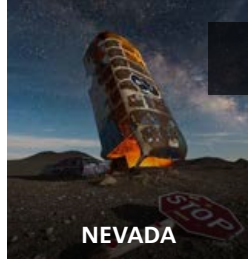
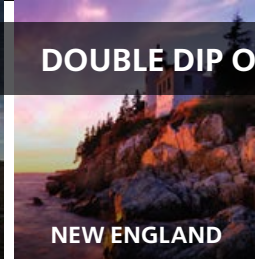
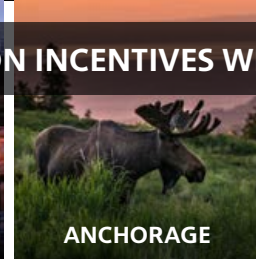
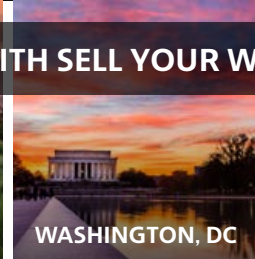
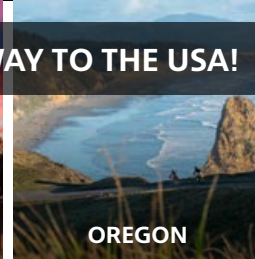
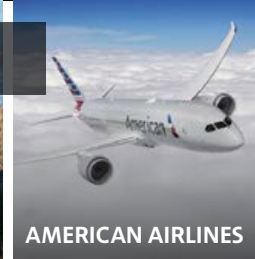


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SQ marks 35 happy returns



BRISBANE Airport and Singapore Airlines recently held joint celebrations to mark 35 years of the carrier flying into the

Queensland capital. Passengers were invited to join Jackie D'Antonio, Area Manager Qld and Northern Territory for SQ and Jim Parashos, Executive General Manager Aviation Development & Partnerships BAC at the departure gate to enjoy a glass of champagne.

After consuming a few bubbles and posing for the cameras, guests then boarded the new Airbus A350-900 aircraft.

Singapore Airlines is now operating four daily flights from Brisbane and will deploy an Airbus A350-900 jet on all flights from the start of May.

Pictured celebrating the milestone are Jim Parashos, Executive GM Aviation Development and Partnerships BAC and Jackie D'Antonio, Area Manager Qld and NT for SQ.

ACCOUNT MANAGER

A rare opportunity has arisen for an experienced Corporate Account Manager (Mid-Market) position to join Virgin Australia's sales team based in Brisbane Head Office. An ambassador of our brand whether on the road or in the office, you will be responsible for the retention and expansion of revenue within a portfolio of allocated accounts. We're looking for someone with previous airline or corporate travel industry experience in a similar account management role. The successful candidate will need to be an effective communicator with an enthusiastic approach to build strong commercial relationships.

Applications close 11 April 2019.

[APPLY OR FIND OUT MORE](#)



Your move, India

THE West Australian Government has a "very serious offer" for Air India and Jet Airways to begin operating direct flights from India into Perth, WA Tourism Minister Paul Papalia told media at the Australian Tourism Exchange in Perth yesterday.

"It's only a matter of just getting people to the point of making a decision," Papalia said, emphasising the government was "absolutely determined" to achieve the services.

The move is supported by Tourism Australia MD John O'Sullivan, who said "whoever makes the first move from an aviation perspective [in India] to do a direct flight, we think will stand to benefit because there is so much latent demand in that market to get to Australia".

Currently airlines only offer flights from one city in India to two Australian destinations, yet the market is growing by almost 20% compound for the past five-six years, O'Sullivan said.

CVFR Sales Head

CVFR Consolidation Services has announced the appointment of Davina Korner to the newly created position of Head of Sales Australia.

Korner had been with the company for eight months prior to the promotion and will be based in the Brisbane office.

All state sales managers around Australia will now report into Korner, who will in turn answer directly to CVFR Consolidation Services Managing Director Nidhi Menroy.

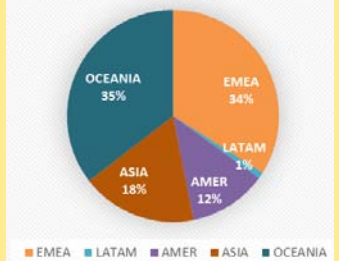
"The restructure was to allow the sales team to be able to better service our valued agents... [and] grow our business and our national footprint," Menroy said.

HOT DESTINATIONS

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Expedia TAAP Destinations MAR 19



Expedia TAAP reports a steady trading month for March. AU TAAP agents booked 1177 different destinations, across 134 Countries. Europe still dominates this time of year and we show very good growth out of Paris. Hong Kong had a terrific month with strong YOY growth.

The top ten destinations booked last month were Sydney, Melbourne, London, Brisbane, Singapore, Hong Kong, Bali, Rome, Paris and Perth. Adelaide, Gold Coast, Tokyo, LA and Vegas in particular, had a huge month, just outside the top 10.

China showed strong growth last month as did UAE and South Africa having a good run.

Regionally, EMEA up to 34%, OCEANIA down to 35%, Asia down to 18% and North America up to 12% of the transaction mix.

Some of the out of the way destinations included Bretagne-Finistere France, Ba Ria-Vung Tau Vietnam, Bozeman MT and Coimbatore, India.

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Ponant on track

PONANT'S fleet development plans are on track, with the cruise line welcoming its eighth ship, *Le Bougainville*, to the fleet this month.

Le Bougainville is the third in the Ponant Explorers series of six new ships, and it is currently on route to Malaga, Spain, where it will start its maiden cruise on 15 Apr.

Baillie appoints

BAILLIE Lodges has appointed Sonya Boaden to its senior management team at North Queensland's Silky Oaks Lodge.

Boaden will manage the resort through planned property enhancements & intro of new products over coming months.

FiftyFive3 debut

LUXURY travel sales and marketing specialist, Tamara Kobiolke, is back in Australia establishing a new boutique agency, FiftyFive3.

Kobiolke aims to support her clients through strong industry partnerships.

The agency has been appointed to represent Hello Scotland DMC, Rocco Forte Hotels and Wedgwood DMC group for England, Ireland, Germany, Spain, USA and Southern and Eastern Africa, in the Australian market.

Before returning to Australia, Kobiolke worked for high-end hotel brands and events companies in the UK and Thailand, including Fairmont Hotels & Resorts.

Ministers out in force at ATE



THE 40th Australian Tourism Exchange (ATE) opened its trade floor yesterday in Perth, with Federal Tourism Minister Simon Birmingham saying the event has seen "remarkable transformation".

"ATE was an event 40 years ago that was just a handful of providers in Sydney, but today we're here with hundreds of providers, thousands of delegates and a tourism market that has grown over that time to now sustain more than nine million visitors to Australia," Birmingham told media.

Birmingham, along with WA Minister for Tourism Paul Papalia reinforced their commitment to the tourism industry.

"We want to ensure that the nine million plus visitors that we have today continues to grow, that it grows high-end, high-quality, high-value visitors who have the experience of a lifetime while they're here," he said.

WA Minister for Tourism Paul Papalia emphasised the government was "absolutely committed to tourism as being an essential driver of our economy", announcing a doubling of the normal international marketing spend for the next 14 months.

"Unlike the rest of Australia, at the moment China isn't our number one source of visitors, it's number six," he told media.

"So you can imagine the uplift we could achieve if we can grow that market and we can grow our other Asian markets."



Pictured: Brodie Carr, Managing Director Tourism Western Australia; John O'Sullivan, Managing Director Tourism Australia and Paul Papalia, WA Minister for Tourism.

Inset is Federal Tourism Minister Simon Birmingham visiting the Escapegoat Adventures stand, with Ian Fehier, Escapegoat Adventures.

SeaLink Rezdy deal

SEALINK Travel Group has announced a global partnership with Rezdy that aims to deliver a seamless booking process for trade partners.

Announcing the deal, SeaLink Chief Executive Officer Jeff Ellison said the offering would be rolled out to trade around Australia in the coming weeks.

Ellison added the partnership would bring innovation, flexibility and last seat availability to help grow sales, for experiences from Sydney Harbour cruises to adventure tours on Kangaroo Island.

Rezdy General Manager of Partnership Kevin Lu said "this partnership allows our network of resellers from around the world to access top Aussie products in real-time".



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FINNAIR

TravelManagers golf support



TRAVELMANAGERS recently gathered for its annual fundraising golf day at the Mornington Golf Club, which saw 104 players teeing off and more than \$24,000 raised for the Love Your Sister charity.

TravelManagers' Business Partnership Managers and organiser of the event, Kellie Browning said suppliers were exceedingly generous in their support of the day, and provided a range of prizes from air tickets to bottles of champagne, as well as sponsoring a barista coffee cart, bacon and egg breakfasts and gourmet barbecue lunches for all participants.

Pictured are the 104 golfers who came together this year to

help raise more than \$24,000 for the Love Your Sister charity.

The food is splendid

REGENT Seven Seas Cruises has flagged the introduction of improved restaurant and culinary experiences on board *Seven Seas Splendor* from Feb 2020.

New foodie enhancements will include the launch of new dishes across seven of the ship's restaurants, updated restaurant designs, new culinary arts classes and Gourmet Explorer Tours.

"[The changes will] excite all the senses to provide luxury travellers with world class meals and an unrivalled experience," said Regent Pres Jason Montague.

ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Pullman Quay Grand Sydney Harbour's restaurant Q Dining has undergone a refurbishment. Q Dining's redesign fuses "modernity and timeless luxury" to create a space which offers both day and night dining. The a la carte menu, designed by Executive Chef Brett Humphries focuses on land and sea dishes, infusing native flavours and uses only sustainable, ethical and locally sourced produce.



Shangri-La's Fijian Resort & Spa on Yanuca Island has revealed its exclusive adults-only precinct, new restaurants and updated accommodation. The Reef Wing is home to six fully renovated Reef Bures, each a beachfront retreat for couples with a private lawn stepping down onto the reef beach, an outdoor rain shower and a huge living space in a private and secluded section of the island.



Salt Meats Cheese has officially opened its doors in Mantra South Bank, its first venue in partnership with Accor. The 130+ seater bar and eatery is open for breakfast, lunch and dinner. Menu highlights include dishes like the crab tagliolini, with blue swimmer crab with zucchini and chilli, risotto pumpkin with pistachios, goat's cheese, parmigiano, marjoram and stuffed lamb neck with garlic and herbs, cannellini beans and salsa verde.

Ascott secures deals

THE Ascott Limited (Ascott) has settled contracts to manage 14 properties with over 2,000 units across China, Germany, India, Indonesia, Japan, Malaysia, Thailand and Saudi Arabia.

Three of the 14 new properties are under its "lyf" brand, located in Japan, Malaysia and China.

Ascott's lyf properties feature flexible communal spaces and social programs, cater to "creative professionals, technopreneurs, trendsetters and millennial travellers".

Azamara additions

AZAMARA Club Cruises has launched 15 new AzAmazing Evenings - signature events designed to connect guests with the local culture of a destination.

The AzAmazing Evenings are unique to each location and feature local talent and performances, as well as being hosted in historic venues such as The Odeon of Ancient Ephesus in Turkey and The Solis Theatre in Uruguay.

Highlights include a Musical Tribute to the Knights of Rhodes on the 10-night Greece Intensive Voyage.

CLIA NT course

CRUISE Lines International Association (CLIA) Australasia has teamed up with Tourism Northern Territory to introduce a new education option for travel agent members which focuses on the Top End.

The course is available in the CLIA Learning Academy and includes details on the seven regions of the NT, what travellers can expect, things they can do and places they can explore.

Additionally, the interactive course offers a notes portal, which is accessible throughout and allows users to print or email notes and keep them for future reference.

For more information on the course, **CLICK HERE**.

Powerhouse move

WESTERN Sydney is a step closer to having its own world class museum following the purchase of the riverbank site for the Powerhouse Precinct.

NSW Minister for the Arts, Don Harwin said the acquisition of the land from the City of Parramatta means it's now full steam ahead for the Powerhouse move to Parramatta.



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Excite agents Discover Great Britain

EXCITE Holidays and VisitBritain painted the town red (and blue, and white) for its "Discover Great Britain" campaign. Although the reception may have been fit for royalty, the celebration at Centennial Homestead on Tue 26 Mar drew 50 agents from across NSW, as well as trade partners.

The British-themed bash saw the bar and lush greenlands of Eastern Sydney transformed into an elegant manor house and treated guests to a classic Pimms cocktail on arrival.

The drinks then kept flowing throughout the night with a gin & tonic cocktail station with London Beefeater Gin.

With unofficial photo duties complete - in the custom London-style red phone booth, of course - guests were treated to a luscious grazing station and roaming canapes, then occupied themselves with lawn games like croquet, giant chess and an oversized jenga.

Less skillful players were also kept entertained by a DJ and live music acts performing acoustic versions of classic songs by British artists. There may or may not have been a few rowdy renditions of "I'm too sexy" by Right Said Fred.

In between mingling with Excite staff, including Regional Manager, William Gabb, and Business Development Managers, Brooke Hobson and Belinda Brown, key announcements came courtesy of VisitBritain's George Christakis. The brand's Commercial Manager AUS & NZ was truly passionate in explaining why Great Britain is one of the greatest destinations for travellers. After Belinda Farrelly was awarded a lucky door prize of a \$500 Excite Holidays Voucher, the night came to a sweet end.

Agents were encouraged to fill up on classic British candies and cupcakes from the lolly bar, then walked away with a take-home gift bound to be anybody's cup of tea - a goodie bag full of Britain's best.



AGENTS were welcomed with Pimms cocktails.



ELENI Mandadakakis, Altitude Travel; Michelle Adler, Sabra Travel; Brooke Hobson, Excite Holidays; Lynn Mayer, Sabra Travel; and Maria Corban, Altitude Travel.



CORRINE Bowes and Madelaine Carty, itravel Hurstville.



DELICIOUS cupcakes & British candies up for grabs.



MARY Ventimiglia, Viator Travel and William Gabb, Excite Holidays.



THE Excite team pose for a photo.



VISITBRITAIN'S George Christakis and winner Belinda Farrelly.



AGENTS took home goodie bags filled with British treats.



South America sales surge



ORGANIC growth in sales for South America experiences has seen Qantas Holidays launch its first dedicated brochure for the destination, packed with an extensive array of product.

Speaking to *Travel Daily* at a Peruvian-inspired brochure launch last night in Sydney, Steve Brady, National Sales Manager for Qantas Holidays said “we have been watching our sales for South America grow off the back of the cruise market, so the logical question was if the business is there already, what more could we do?”

Brady said the 66-page South America brochure spans Peru, Chile and Argentina and provides agents with options for tailor-made holidays, cruising, extended touring and city stays.

“The product range we’ve pooled together in our new brochure is everything from fully independent city stays, hotel packages and day tours through

to luxury train journeys and Intrepid tours.

“The brochure has an extensive range of choice for customers,” Brady added.

According to Melissa Warren, Trade Marketing Manager Wholesale for Helloworld, the brochure will appeal to customers wanting “more unique places” that will “give cultural experiences different to what they’ve experienced anywhere else”.

Coinciding with the launch of the South American brochure last night was an incentive for agents to win their place on a Peru famil.

Brady announced that five consultants who complete a Peruvian training module and achieve the highest sales through to 30 Sep will win a six-night tour of Peru inclusive of flights with LATAM and a Hiram Bingham Train Journey to Machu Picchu.

Pictured above is Melissa Warren and Steve Brady.

WIN A TRIP TO AFRICA

This month Acacia Africa and *Travel Daily* are teaming up to give two agents a 14-day Southern African Magic open age Small Group Safari. You can also take a friend for 50% off the tour price.

Visit www.acacia-africa.com for your chance to win a trip to Africa. To win, answer each question correctly and have the most creative final answer. Send your entries to acacia@traveldaily.com.au

8. True or False – Each Overland Truck carries a maximum of 24 clients?

Hint: [CLICK HERE](#)

Jetstar payments

CUSTOMERS holding a Chinese domestic bank account can now use Jetstar’s WeChat payment option, offering greater access to the carrier’s range of online fares.

The introduction of the new payment option follows the addition of two new Chinese destinations, Guiyang and Xuzhou to the Jetstar network.

“We are very pleased to include the WeChat Pay option to our payment channels on Jetstar.com as we continue to deliver great travel experiences while providing our customers in China with their preferred method of payment when making bookings,” said Group Head of Sales and Commercial for Jetstar Asia, Paul Rombeek.

Jetstar currently operates services to 14 destinations across the Greater China region.

Wild Earth voyage

WILD Earth Travel has launched a new voyage that takes travellers to East Antarctica to follow the legacy of late explorer, Sir Douglas Mawson.

Departing New Zealand, the trip’s highlights include a visit to the Snares, Auckland Island, and Macquarie Island, before heading to Mertz Glacier & Mawson’s Hut. Call 1800 107 715 for info.

Lee to step down

LONG-TERM Director on the Sydney Airport Board Michael Lee has announced he will not seek re-election at the next Annual General Meeting.

Lee, who has been on the board for more than 15 years, will not be replaced.

“I thank him for his dedication... and wish him the very best,” said Chairman Trevor Gerber.

LOOKING FOR A SPECIFIC INDUSTRY SUPPLIER?

[CLICK HERE FOR THE 2019 AFTA TRAVEL PAGES SUPPLIER DIRECTORY](#)

EGYPT & JORDAN IN DEPTH



days: **26** from **\$10,995_{pp}**
 ✈️ **Airfares & Tips Included**

Take an in-depth journey back in time to the ancient worlds of Egypt & Jordan. Explore bustling Cairo, cruise down the Nile, float in the Dead Sea and discover the wonders of Petra. Discover a whole world of incredible pyramids, magnificent monuments, beautiful temples, and a rich and fascinating history.



Tour Snapshot	Destinations visited: 2 countries	Character accommodation: Bedouin-style camp and Nile River cruise	No hidden extras We include more!	Travel dates: Available between 12 July 2019 and 12 June 2020
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TOUR INCLUDES:

Travel

- Return economy-class flights from Australia to the Middle East. Taxes included
- 3 economy-class flights within the Middle East
- Airport transfers on the first and last day of tour
- All touring in air-conditioned vehicles (excluding basic jeep in Wadi Rum)
- Nile River Cruise

Accommodation

- 18 nights in good quality hotels (4-5 star)
- 1 night at a Bedouin-style desert camp with shared facilities
- 4 nights in an outside cabin on board a luxury Nile River cruise

Meals

23 breakfasts, 9 lunches and 13 dinners, including group welcome and farewell dinners

Tour Guides

- English-speaking local guide and driver in Jordan*
- English-speaking, university-qualified Egyptologist guides in Egypt



SIGHTSEEING AND SPECIAL EXPERIENCES:

- Take in the abundant scenery of the spectacular Dana Natural Reserve during a walk on part of the Dana Village Trail
- Discover the magic of Petra by night as the rock city is lit by more than 1,000 candles. Enjoy Jordanian music and Bedouin mint tea whilst admiring the spectacular view.
- Swim in the Dead Sea where you can float without trying, and cover your body in the therapeutic mud
- Learn the local cuisine at a cooking class and enjoy the culinary creations for dinner
- Visit the self-sufficient Coptic Monastery of St Bishoy, one of the world's earliest Christian monasteries
- See the WWII battlefields where Rommel's advance on Cairo was halted and visit the Commonwealth War Cemetery associated with the battle of El Alamein
- Explore the incredible twin temples of Abu Simbel, carved out of the mountainside as a monument to Pharaoh Ramses II and his queen, Nefertari

*English-speaking driver and local specialist guides at Jerash, Ajloun Castle, Umm Qais, Mt Nebo & Petra for group sizes below 5 passengers.

We are delighted to be nominated in this year's NTIA Awards and would like to ask you to help us become a finalist! It's as easy as voting for us as your favourite agency support service.

It will take five minutes to complete:



<https://www.surveymonkey.com/r/2019NTIAVoting>

**VOTE FOR TRAVEL
TRADE RECRUITMENT**



Product Executive

Sydney, \$60-65k + Super, Ref: 3912SJ1

Calling all travel industry product experts who want a diverse and exciting product role and a behind the scenes position. This much loved travel company are hiring for a Product Executive to join their central Sydney team. Help negotiate, contract and coordinate products across your niche destinations. Use your extensive travel industry experience to excel in this role and step away from sales with a company who offer fantastic career progression. Great salary, perks and a great team.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Wholesale Cruise Consultant

Sydney, Up to \$55k + Super, Ref: 2045JB1

My client is seeking an experienced Cruise Consultant for their office based not far from Sydney CBD! The successful candidate will be able to work in a fast paced environment as this is a call centre role. Responsibilities include striving to exceed sales targets, taking in excess of 30 calls per day and providing an unparalleled level of customer service at all times. A strong background in cruise, an understanding of cruise line booking portals and a passion for the industry is a must!

For more information please call Jacqueline on (02) 9119 8744 or click [APPLY](#) now.

Corporate Role - Travel Consultant

Brisbane, OTE MIN \$75k, Ref: 1961AW2

Exciting position exists for a highly experienced Corporate Travel Consultant. You will excel at providing a range of travel options while delivering exceptional customer/client service. Fantastic team environment, travel perks and great salary package! What are we looking for? Demonstrated Corporate Travel experience with a high level of competency, Fares and ticketing and GDS knowledge. Confidence, flexibility and ability to work in a fast paced environment! Sound like you - APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Senior Travel Consultant - Part Time

Bayside (VIC), \$65k + Bonus, Ref: 3914HC1

If you want to work part-time hours, be a part of a Travel & Cruise Agency and earn an excellent salary - APPLY NOW! This is a fantastic opportunity for an experienced tailor made travel consultant to join the expanding team in this leading, luxury clientele based agency. You will be creating bespoke holidays and booking luxury travel packages. The ultimate purpose of this role is to create and convert the sale of high quality tailor-made itineraries to exceed clients expectations.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Senior Consultant | Boutique Leisure Agency

Sydney, Up to \$70k + Perks!, Ref: 7895AJ1

Join one of Australia's most successful Retail Travel Agencies! Enjoy industry high salaries + Benefits including Business class flights EACH YEAR! An exciting opportunity to join one of Australia's most successful and award winning Retail Travel Agencies. You will enjoy servicing high end clientele and putting together once in a lifetime itineraries. In addition to this, you will be well looked after, working a Monday - Friday working week for an industry high base salary and perks!

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Travel Agent - Customer Focused

Brisbane, OTE \$55-\$75k, Ref: 3151SZ1

Located North West within 10km of Brisbane city, our clients are a customer service focused, independently run agency with long standing consultants. The owner of the agency is all about team support & personal development. You will be treated as part of a family and work with mature minded demographics in a realistic KPI driven environment. We are looking for someone with a happy persona with MIN 2 years' experience in travel wanting a different type of retail sales experience

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Travel Consultant | Part Time

Sunshine Coast, High Salary, Ref: 1414CGA1

A rare opportunity has just opened in the Sunshine Coast for an experienced travel consultant to join a great team. A healthy work life balance is paramount and therefore you can look forward to enjoying 3 days off a week in addition to a friendly work environment. The store is in an ideal location with plenty of foot traffic, leading to potential to exceed targets, I am looking for a talented travel specialist with a repeat client base and strong geographical knowledge worldwide.

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Experienced Travel Consultant

Melbourne, Up to \$65k + super, Ref: 3985MT1

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is located in an affluent area in Melbourne who are looking for an experienced travel consultant to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. A love and passion for travel is essential. A HIGH BASE SALARY up to \$65k + incentives + commission. Monday - Friday and third Saturday.

For more information please call Mark on (03) 99 88 0616 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch

Our family is growing

come and join us



At Globus family of brands, our success is driven by our people; not only do we strive to make travel enriching for our clients, we also shape the careers of our people. Built on a solid foundation of integrity, collaboration, passion, accountability, courage and service—the Globus family of brands experience is challenging, rewarding and fun.

We are expanding our Sales Team and are scouting for new talent to join the family.

REGIONAL SALES MANAGER NSW/ACT

PRIMARY JOB DUTIES

- Responsible for all aspects of managing an efficient sales team
- Build and maintain relevant networks and relationships with travel industry professionals
- Continually monitor sales activity and effort
- Recruit, develop and mentor a sales team

WHO ARE WE LOOKING FOR?

- Minimum 5 year's experience in sales
- Exposure to managing and motivating a sales teams
- Well-developed verbal and written communication skills
- Strategic thinking and forward planning skills
- Flexible to travel domestic & international as required

NATIONAL ACCOUNT MANAGER BRISBANE BASED

PRIMARY JOB DUTIES

- Manage strategic relationships with key agents
- Build and maintain relevant networks and relationships in the industry
- Represent Globus family of brands to a high standard
- Develop new opportunities in the promotion and sales of all our products

WHO ARE WE LOOKING FOR?

- Minimum 5 year's experience in sales and marketing
- Extensive experience in developing and implementing account sales and marketing programs
- Demonstrated experience in the creation, development and execution of sales promotion initiatives
- Strong negotiation, presentation and interpersonal skills

BUSINESS DEVELOPMENT MANAGER QLD SOUTH

PRIMARY JOB DUTIES

- Achieve sales targets
- Work towards a strategic plan
- Build and maintain rapport with travel agencies and consultants
- Conduct regular seminars, film nights and consumer promotions

WHO ARE WE LOOKING FOR?

- Minimum two year's experience in sales
- Comprehensive knowledge using a CRM System
- Excellent verbal, written communication and presentation skills
- Self-motivated and achievement orientated

BUSINESS DEVELOPMENT MANAGER VIC NORTH

PRIMARY JOB DUTIES

- Achieve sales targets
- Work towards a strategic plan
- Build and maintain rapport with travel agencies and consultants
- Conduct regular seminars, film nights and consumer promotions

WHO ARE WE LOOKING FOR?

- Minimum two year's experience in sales
- Comprehensive knowledge using a CRM System
- Excellent verbal, written communication and presentation skills
- Self-motivated and achievement orientated

If you are interested, please apply today!

For all applications please visit our Careers page via <https://www.globus.com.au/why-globus/careers>

For any further enquiries regarding these positions, please contact hr@globus.com.au


GLOBUS

COSMOS

MONOGRAMS

AVALON
WATERWAYS

GLOBUS
family of brands

A STAR ALLIANCE MEMBER 

AIR NEW ZEALAND 

***Aww shucks, thanks
for nominating us!***



We're chuffed that seven of our team have been nominated for **Best Sales Executive - Air** at the 2019 National Travel Industry Awards, and wish them all the best - we're here with Dave cheering you all on.

We're also excited to be nominated for **Best International Airline - online**. Voting is open until Friday and we'd love your ongoing support, so you know what to do - click that button below!

Good luck to everyone who has been nominated!

[Vote for us](#)