

YOUR NEW CALEDONIA TRAVEL SPECIALIST

NEW CALEDONIA ON SALE Save up to **\$1,000** per couple

ENQUIRE NOW 1300 660 442 www.ncvoyages.com.au

BOOK NOW

Dave says thanks

AIR New Zealand's avian mascot Dave the Goose is today thanking the Australian travel industry for its support, with a whopping seven of the NZ team nominated in the Best Sales Executive - Air category at this year's National Travel Industry Awards.

Air NZ is also nominated in the Best International Airline - On-line category - see voting details on **page eight** of today's *TD*.

TUI buys river ships

BRITISH travel giant TUI is moving into the river cruise market, confirming the acquisition of three 155-passenger vessels from German firm Werner Tours and Swiss operator Reisebüro Mittelthurgau Fluss.

TUI will launch its inaugural program in the northern summer of 2020, offering a total of 19 Danube, Rhine, Maine and Moselle itineraries under a new TUI River Cruises brand.

Vietnam visitation slides

THE number of Australians travelling to Vietnam declined 8.5% year-on-year in Feb to 26,700, according to figures released yesterday by the Australian Bureau of Statistics.

The monthly Overseas Arrivals and Departures statistics also showed declines in outbound travel to Thailand (down 5.4%), Singapore (down 2.2%) and the USA (down 1.2%).

Overall short term resident returns for the month were 3.5% higher than in Feb 2018, with a 13% increase in travel to China, while other strong outbound markets included India (up 9.4%), Japan (up 8.2%), Indonesia (up

8%) and Malaysia (up 5.3%).

In trend terms short-term visitor arrivals into Australia are up 3% year-on-year, with India the fastest growing inbound market in Feb with a 10.6% uplift to 32,400 visitors.

Every top 10 inbound market grew apart from the UK, down 2.9% to 85,300 for the month, Malaysia, down 5.7% to 29,200, and South Korea, down 2.9%.

India was the fastest growing source of visitors to Australia, up 10.8% compared to Feb 2018, while China was the biggest inbound market during the month, with 206,300 visitors - more than double the next destination in line, New Zealand, which was up a relatively healthy 5.7% in Feb to 92,300.

New Zealand was the most popular destination for Aussie travellers during the month, followed by Indonesia, the USA, India, Japan, China and Thailand.

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from:

- Air New Zealand
- Travel Trade Recruitment

Travel Daily
on location in
Libourne, France

Today's issue of *TD* is coming to you courtesy of Uniworld Boutique River Cruise Collection, aboard the first cruise of its *SS Bon Voyage*.

TODAY we continue to explore the cuisine of the south of France, with Libourne, where the Isle and Dordogne rivers meet, known as the wine-making capital of the Gironde region.

Our brief Uniworld sojourn wraps up on the weekend as *SS Bon Voyage* returns to Bordeaux for walking and cycling tours and for the early risers, a Uniworld "Masterpiece Collection" excursion to see the sunrise over the Atlantic Ocean from the Dune du Pyla, Europe's tallest sand dune.

Check out our *Bon Voyage* blog at traveldaily.com.au/blog.

NCL NORWEGIAN CRUISE LINE®

THANK YOU

We're so excited to be nominated for

BEST CRUISE OPERATOR - INTERNATIONAL DEPLOYMENT

afta NATIONAL TRAVEL INDUSTRY AWARDS 2019

We thank you for your support and would love you to help us win!

VOTE NOW

African Dawn

UGANDA | RWANDA | ETHIOPIA | ERITREA
28 DAYS DEPARTING 6 JAN 2020

traveldirectors.com.au

travel directors

WORLDWIDE ESCORTED TOURS

AFRICA | ASIA | CENTRAL ASIA
EUROPE | LATIN AMERICA
MIDDLE EAST | RAIL JOURNEYS

1300 856 661

MORE INFO

More Uniworld "Super Ships"

"SUPER people deserve Super Ships," is a mantra within Uniworld Cruises, according to President & CEO Ellen Bettridge, who has foreshadowed further enhancements to the company's global fleet.

This week's debut of the transformed *River Royale* as *SS Bon Voyage* in Bordeaux has set the benchmark for other works in progress, including Super Ships for Egypt, Portugal, Venice and on the Mekong (**TD** 06 Feb).

Bettridge told **TD** discussions were already under way with Uniworld's owners, the Tollman family, about a further four ship transformations.

Key changes for *SS Bon Voyage* have included the addition of four suites, new marble bathrooms throughout and additional dining venues, including a rooftop eatery alongside the first infinity pool on a river ship.

Perth's transformation

WESTERN Australia has "never been more ready" for travellers, with Perth undergoing a massive transformation over the past five years, Tourism WA Managing Director Brodie Carr told **TD**.

The state's tourism board is putting an emphasis on road trips and working to attract high-value, FIT travellers, who spend more and want to experience more.

"We don't get the groups like the East Coast and we're really happy about that," Carr said.

"We really like the HVTs (High Value Travellers) and those types of travellers, because WA is really well-suited to them."

Another major drawcard for the state is its unique experiences, Carr said, such as swimming with whale sharks, kangaroos at Esperance, quokkas at Rottneest and its wildflowers.

"Perth city has changed dramatically in terms of being more of a destination, it's easier

to come to, it's affordable, the great infrastructure, but our natural assets are still there and are still amazing and more and more people are coming to see them," Carr told **Travel Daily** this week at the Australian Tourism Exchange in Perth.

The state has come off a "flat spot" after the mining boom, with Carr emphasising the city has now been rejuvenated and is more vibrant.

"The whole atmosphere of the city has changed," he said.

Carr said WA's leisure visitor numbers are trending positively for both int'l & domestic.

Tourism WA is also in the process of "resetting" its narrative and is consulting with the industry to find a single message for tourism in the state.

Once that has been achieved, the tourism board is planning to roll out a whole new brand campaign in 2020.

Club Med recruits

NERYL Chambers has joined the Club Med Sales team as Business Development Executive Victoria and Tasmania.

She was most recently in a retail role at Helloworld Drysdale and has spent the majority of her career as a BDM in Victoria and Tasmania representing The Travel Corporation's Insight Vacations and Contiki Holidays and then Complete Cruise Solutions.

Jet's cancellations

GDS displays show a number of route cancellations from today through to on/after 01 Jun for Indian carrier Jet Airways.

Some of the routes which are closed for travel from today include Chennai-Paris CDG, Delhi-Singapore, Delhi-Kathmandu and Mumbai-Singapore.

The move follows news that the carrier has been asked to de-register 18 of its planes by key lessors (**TD** 11 Apr).

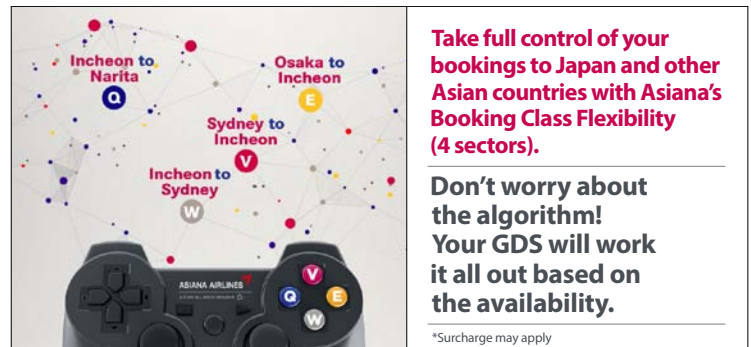


Fly Melbourne to Vanuatu

direct from 18 June 2019
Every Tue, Thu, Sat

Air Vanuatu

airvanuatu.com/agents





Take full control of your bookings to Japan and other Asian countries with Asiana's Booking Class Flexibility (4 sectors).

Don't worry about the algorithm! Your GDS will work it all out based on the availability.

*Surcharge may apply

Reservations 02 9260 4300
flyasiana.com **LEARN MORE**

ASIANA AIRLINES 
A STAR ALLIANCE MEMBER 



Thanks for the support!



Proud nominee:

Best agency support service

CLICK HERE TO VOTE FOR US

Cover·More

Uniworld sabrage success

LAST night Uniworld Boutique River Cruise Collection CEO, Ellen Bettridge, ceremonially launched the new *SS Bon Voyage* - by cutting the top off a bottle of champagne using a sword.



There were a few tense moments in the lead-up to the "sabrage," which took place in the middle of the Gironde Estuary, north of Bordeaux in France.

All went well, with a particularly skilled sword stroke seeing the top of the bottle sliced neatly from the neck much to the relief of Bettridge (pictured).

That was the cue for the lucky guests experiencing the ship's inaugural voyage to sample the bubbly, prior to the cruise's formal celebration dinner.

The *Bon Voyage* will operate three itineraries along the Garonne, Dordogne and Gironde rivers, and as well as immersive excursions the ship continues Uniworld's focus on health and wellbeing, with integrated "Wellness on the Water" programming and cuisine.

Bettridge said the arrival of *SS Bon Voyage* "sets the scene for the anticipation of planned Super Ship launches in 2020 and beyond".

U Cruises rebrand

UNIWORLD Boutique River Cruise Collection CEO Ellen Bettridge has confirmed the rebrand of its youth-focused offshoot as "U River Cruises".

Speaking aboard the inaugural Uniworld *SS Bon Voyage* cruise out of Bordeaux this week, Bettridge told **TD** the change aimed to reflect the unique difference of the U offering, with the aim of reducing confusion.

"U River Cruises is not Uniworld... it's truly a unique experience that is definitely more active, staying overnight in ports, more immersion and definitely more relaxed.

"We found there was a need to make people understand there is truly a difference," Bettridge said.

The pivot to the new brand has coincided with a decision to relocate U's *The B* from France to central Europe (**TD** 29 Jan), meaning this year U River Cruises is only operating one ship, *The A*.

Bettridge said this year U River Cruises bookings were "fantastic," with strong volumes also coming in at a higher average price.

"2020 is going to be our year," the Uniworld and U CEO said.

Can social media influencers really turn beautiful images into sales? Find out in the April issue of *travelBulletin*.

CLICK to read **travelBulletin**



Window Seat

DUBAI International Airport has proved a little too welcoming, after an incident last year where an incoming Saudi jet was damaged by a water cannon.

A video shared on Twitter by *Msdar News* (below) showed the malfunction on the fire engine, which rather than forming a graceful arch of spray directed high pressure water at the fuselage - inadvertently causing an over-wing emergency exit to open inwards.

That in turn led to the automatic deployment of the exit's safety slide, causing minor injuries to a passenger sitting in a window seat next to the hatch, with the UAE General Aviation Authority saying it had now "revised procedures" to prevent a recurrence.



BunnikTours®

Bunnik Tours are the small-group-touring specialists with tours to Europe, the Middle East, Asia, Africa and the Americas. For industry professionals with a passion for travel and innovation, we have an exciting position available to join our team.

Business Development Manager Role in NSW

Are you motivated to achieve sales targets and love the challenge of a growing business?

Based in NSW, the key objective of your role will be to grow Bunnik Tours' presence with travel agencies in the state.

Find out more about this role and join a company with a reputation for service, innovation and quality.

More info [click here](#)

APPLICATIONS CLOSE 22 APRIL 2019

BENTOURS
SCANDINAVIAN & POLAR SPECIALISTS

EXCLUSIVE 10% OFF ICELAND SELF-DRIVES

BOOK BY 18 MAY 2019. USE DISCOUNT QUOTE: CARPROMO

GatewayTravel
est. since 1972

Russia, Belarus, Ukraine, Central Asia, Baltics, Eastern Europe, parts of Europe, Africa, Asia, South America, Holy Land and more...

Legendary train journeys, river cruises (Russia), accommodation, tours, pilgrimages, safaris, independent and groups. Travel packages on request.

www.russiantravelandtours.com.au
www.gateway-travel.com.au

0414 955 109 | sales@russiantravelandtours.com.au

GatewayTravel
est. since 1972

Russia, Belarus, Ukraine, Central Asia, Baltics, Eastern Europe, parts of Europe, Africa, Asia, South America, Holy Land and more...

Legendary train journeys, river cruises (Russia), accommodation, tours, pilgrimages, safaris, independent and groups. Travel packages on request.

www.russiantravelandtours.com.au
www.gateway-travel.com.au

0414 955 109 | sales@russiantravelandtours.com.au

Delegates journey to Rottnest



JOURNEY Beyond hosted more than 100 Australian Tourism Exchange (ATE) delegates and industry partners at Rottnest Island last weekend in the lead up to ATE19.

Guests travelled aboard Rottnest Express and were treated to regionally-inspired canapes and matched wines served by the Indian Pacific team. The function was held at the

newly-opened Pinky's Beach Club at Discovery Rottnest, where delegates had the opportunity to take quokka selfies.

Pictured are Melissa Forbes, Tourism WA; Zahabiya Doctor, Expedia; Sarah Volckaert, Live To Travel; Elodie Hazera, Online Republic; Kelly Torrens, Kensington Tours; Emma Robertson, Go Holidays and Jee Hae Kim, Travel Centre Group.

New Qld offering

A **NEW** Aboriginal interactive cultural experience called Spirits of the Red Sand has launched in Queensland, offering a theatre performance and dinner with a "higher purpose of creating admiration for Aboriginal culture through storytelling and tourism".

During the interactive production, guests move from set to set as they journey back to 1880's Qld and experience the trials and challenges as the British and Aboriginal ways of life collide.

The dinner served is a chargrilled Australian barbecue with dessert and a licensed bar.

Situated in Beenleigh between Brisbane and the Gold Coast, the experience offers round-trip transfers from select hotels.

Trafalgar 19/20

TRAFALGAR has launched its Europe Autumn, Winter and Spring 2019-2020 trips featuring five new itineraries.

The new additions include the week-long Best of Scotland, where travellers visit Glasgow, the Highlands and Edinburgh.

Additionally, guests can experience the fresh eight-day Balkan Escape, which includes Croatia and Slovenia.

Another highlight is the 10-day Best of Morocco, which includes a stay with a local family in their private Riad and an overnight stay in the middle of Atlas Mountains.

ATE to Melbourne

TOURISM Australia today announced that Melbourne will play host to the 41st edition of the annual tourism trade event, the Australian Tourism Exchange (ATE) in 2020.

Tourism Australia MD John O'Sullivan said the event offers a valuable platform for Australian tourism operators to sell their offerings to global travel buyers.

ATE will be held at the Melbourne Convention and Exhibition Centre from 10 to 14 May 2020.

TECHNOLOGY UPDATE

Today's Technology Update is brought to you by Stuba Pacific

Travel tech moves fast. I mean lightning speed. Why?



Development and distribution of digital technologies don't require the moving of a physical asset. Innovation creates

competitive advantage, early adopters acquire new technology, some succeed and drive demand for new technology, stimulating demand. It never stops.

Inside this continuous cycle of evolution, do you sit still, fix or upgrade? Is replacing like admitting you are wrong? Strip away the emotion surrounding that shiny new thing and answers follow.

New technology should do a more "meaningful" (faster, higher, stronger) job of managing processes than old technology. Check the efficiency of the old process, quantify the cost (or risk of no change) of the change and determine if the ROI is real or emotional.

If it is not the answer you were expecting, but the facts and figures stack up, the mistake is not having the "kahunas" to speak up and drive change.

It takes courage. We know because it's happening at Stuba.

12 months since we merged, hard work, rapid growth, fresh eyes from a global management team and customers wanting more has done the maths for us. Deep breaths, factual arguments, budgets approved, evolution on the horizon.

Mark Luckey, Managing Director, Stuba Pacific



JOURNEY BEYOND THE GHAN 90 year Anniversary

CELEBRATE WITH 3 NIGHTS FREE

BONUS HOTEL STAY IN ADELAIDE OR DARWIN. BOOK YOUR GUESTS TODAY.

JOURNEYBEYOND.COM/CELEBRATE

BEST INTERNATIONAL AIRLINE - OFF LINE

THANK YOU FOR NOMINATING FINNAIR AGAIN. WE TRUST YOU CONTINUE TO BE HAPPY WITH OUR SERVICES AND SUPPORT. CONGRATULATIONS ALSO TO OUR BDM LISA MANERA FOR HER NOMINATION IN THE BEST SALES EXECUTIVE - AIR CATEGORY.

VOTE HERE >

FINNAIR



Agent false refunds

A UK Thomas Cook travel agent has been spared from going to jail for forging fake customer refunds.

Holly Cull “racked up huge debt problems while living in Lewes, East Sussex, so began creating false refunds at the branch where she worked in Worthing,” reported the *Daily Mail*.

The publication stated that between Mar and Aug 2017, she took £3,885 from the company, and used it to claim a £3,323 holiday that she had only paid £100 towards.

Cull has been ordered to complete 200 hours of unpaid work in the next 18 months.

Qatar clarifies

QATAR Airways has hit back at accusations relating to its shareholding in Air Italy, stating that “such baseless statements and consistent inaccuracies need addressing as a matter of urgency”.

The Partnership for Open and Fair Skies has highlighted concern that Qatar “is violating last year’s agreement with the United States – making its finances more opaque instead of less and using Air Italy as a proxy to undermine the US airline industry”.

Qatar said its investment was fully compliant with the US-Qatar Open Skies Agreement.

TWELVE agents have returned from a seven-day Insta-California Road Trip joint trade fam with Visit California, Air New Zealand, Currency Pass and Flight Centre.

The agents earned their spot on this “Only-in California” dream fam through a sales incentive that ran with Flight Centre and Air New Zealand in Jan.

Flying into LA with Air New Zealand, the trip featured West Hollywood, Greater Palm Springs and San Diego, with itinerary highlights including a Lakers Game, horseback riding through the desert in Palm Springs, and a boat tour of San Diego Harbour.

The agents stayed at three hotels including Mondrian Los Angeles, the new Kimpton Rowan Palm Springs, & the new Intercontinental San Diego.

Participants were also gifted US\$500 on a pre-loaded Currency Pass to shop whilst in California.

All agents were graduates of Visit California’s digital training platform, California STAR.

The group is **pictured** enjoying their time in California.

Price & ratings king

PRICE and guest ratings carry more weight than brand value as key attributes to hotel property selection, according to a new study conducted by Unabashed Research and Expedia Group.

According to the study, price was the most influential driver of hotel selection, followed closely by guest ratings, with a 72% chance that any consumer will value guest ratings higher than hotel brand.

Participants said they would pay more for a hotel with higher guest ratings: 24% more for a 3.9 rated hotel versus a 3.4 rated hotel, & 35% more for a 4.4 rated hotel versus a 3.9 rated hotel.

Expedia Group Director of Market Management Jamie Griego said “hoteliers, especially those independent ones who don’t have huge budgets on marketing, should focus on providing best services to guests during their stay so to gather more positive reviews.

Samoa special fares

SAMOA Airways is reminding BSP agents that it offers 5% base commission and that currently only cash is the acceptable FOP.

OL also currently has tactical fares ex SYD and BNE to APW valid for travel up to 30 Nov.

Travel Daily & CRUISE WEEKLY present

CRYSTAL CRUISES 2019 WEBINAR SERIES

THE CRYSTAL EXPERIENCE: IN DESTINATION NOW AVAILABLE

CLICK HERE TO REGISTER

Free two night stopover in Abu Dhabi

LEARN MORE

Book by 15 June for travel until 15 July

Choose Well.

Budget boost for trainees



THE Federal Government's \$524.3m Skills Package Delivering Skills for Today and Tomorrow, will be a boost for the travel industry, Australian Travel Careers Council CEO Rick Myatt said.

"This is great news for our Travel Traineeship program that commenced in Aug 2018."

Myatt said the funding would ensure Australians have access to the training they need to secure

the jobs of today and prepare for the jobs of the future.

Federal Treasurer Josh Frydenberg told attendees at a luncheon hosted by the Australian Chamber of Commerce & Industry earlier this month that the funding would provide industries with a skills shortage with suitably trained workers.

Pictured, Rick Myatt and Federal Treasurer Josh Frydenberg.



APT TRAVEL GROUP



BOTANICA WORLD DISCOVERIES

TRAVELMARVEL Travel More

State Sales Manager - NSW

Keen to join Australia's number one travel company, in the best travel role in NSW as our new State Sales Manager? We would love to hear from you if you are confident in your abilities to deliver on the below key outcomes:

- Well established travel knowledge and key relationships
- Create and embed annual strategies to optimise sales and revenue performance
- Know how to get the best out of sales teams through visionary and fun leadership, whilst ensuring they own and deliver on their own targets and KPI's
- Build collaborative and lasting relationships with retail travel partners and suppliers
- Optimise on market opportunities/ trends and stay abreast of competitor activities
- Contribute to the broader business through your innovation and creativity
- Keen to participate in further development to continually improve and grow your career

If you're looking for your next challenge. Head to <https://applynow.net.au/jobs/ni/APT481> to find out more.

TRAVEL SPECIALS



WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

Scandinavian specialists **Bentours** is offering a 10% discount on Iceland self-drive tours booked by 18 May, for departures between May and Sep. For more information, contact res@bentours.com.

AAT Kings is offering Australians the chance to fly free on a selection of guided holidays, including the 10-day Tasmanian Wonders itinerary, which starts from \$5,585pp (return Economy air included). This offer is on sale now until 31 Jul or until sold out, for departures on 18 Oct & 15 Nov 2019, 03 & 24 Jan 2020 and 06 & 27 Mar 2020. For more information or to book, call 1300 780 231.

Intrepid Travel is offering up to 25% off a range of last-minute trips. Savings of \$582 are available on the 21 Apr departure of the 12-day Hoi An to Hanoi, priced at \$1,748pp. The 15-day Bangkok to Singapore departing on 21 Apr is now \$2,325. **CLICK HERE** for more details.

Sports fans visiting Melbourne can save up to 15% on accommodation at the **Metro Apartments Bank Place** with the Game Day Hot Deal. A bottle of bubbly is included as part of the deal plus a 25% discount voucher for meals at the Mitre Tavern. See www.metrohotels.com.au.

Sabre Firefly deal

MALAYSIAN Airlines subsidiary, Firefly, has joined Sabre's global distribution system.

The deal will give Firefly access to Sabre's global travel marketplace, reaching more than 425,000 Sabre-connected travel agents around the world.

Firefly CEO Philip See said the partnership would enhance the airline's presence in Southeast Asia, beyond its traditional markets.

Southwest changes

SOUTHWEST Airlines has modified its summer schedule through to 05 Aug, to account for the grounding of the carrier's Boeing 737 MAX 8 aircraft.

Southwest President Tom Nealon said the changes would impact "a limited number of customers", while the vast majority of passengers' itineraries would be unaffected.

Taste the SALT

SILVERSEA Cruises has revealed details of its new culinary program called SALT (Sea and Land Taste), which will debut on *Silver Moon* when the ship launches in Aug 2020.

The concept will enable travellers to experience the cultures of the regions they are cruising through by experiencing the traditional food.

Silver Moon will also include a SALT Lab where expert local chefs will provide their insights.

Radisson Richter

RADISSON Hotel Group has appointed Kristen Richter as Senior Vice President and Chief Commercial Officer in the Americas.

Richter was most recently Radisson's VP Revenue Optimisation Americas, where she was responsible for revenue strategy, including implementing revenue management systems for franchised hotels in the region.

ACCOUNT MANAGER

A rare opportunity has arisen for an experienced Corporate Account Manager (Mid-Market) position to join Virgin Australia's sales team based in Brisbane Head Office. An ambassador of our brand whether on the road or in the office, you will be responsible for the retention and expansion of revenue within a portfolio of allocated accounts.

We're looking for someone with previous airline or corporate travel industry experience in a similar account management role. The successful candidate will need to be an effective communicator with an enthusiastic approach to build strong commercial relationships.

Applications close 11 April 2019.

APPLY OR FIND OUT MORE



Top gong for marketers



THERE were several big name winners at the 2019 Mumbrella Travel Marketing Awards last night which took place at Sydney's Four Seasons Hotel.

Princess Cruises and its content marketing agency MediaCom took out the award for the best use of native or content marketing for the cruise lines' digital series Grand Designs Australia Offshore.

Princess Cruises partnered with Fremantle Media to film a behind-the-scenes series with host of Grand Designs Australia, Peter Maddison, aboard the *Majestic Princess* to highlight "the most advanced architecture at sea", which screened via the cruise lines' Facebook page last May.

A total of 18 awards were handed out following an extensive judging process by a jury of experts spanning travel, tourism, PR, publishing and marketing industries.

Other winners on the night included Tourism Australia for travel marketing team of the

year in response to their efforts launching *Dundee: The Son of a Legend Returns Home* campaign, which debuted to an audience of millions at the 2018 SuperBowl.

Lake Wanaka Tourism scooped the award for breakthrough destination of the year, having made a significant impact on increasing awareness for travel to the emerging destination and increasing traveller visitation.

Flash deal seller Ignite Travel Group won best disruptor of the year for its risk taking and contestation of the traditional sales and marketing methods of leisure based travel packages.

Best travel influencer campaign was awarded to Klick Communications for its work with Tourism Australia to inspire travel to and throughout the Whitsunday Islands.

Pictured third from left is Nick Ferguson, Director of Sales & Marketing for Princess Cruises together with members of the MediaCom team accepting their award last night.

WIN A TRIP TO AFRICA



This month Acacia Africa and *Travel Daily* are teaming up to give two agents a 14-day Southern African Magic open age Small Group Safari. You can also take a friend for 50% off the tour price.

Visit www.acacia-africa.com for your chance to win a trip to Africa. To win, answer each question correctly and have the most creative final answer. Send your entries to acacia@traveldaily.com.au

Acacia
is
Africa

10. What is Acacia Africa's general booking and enquiry email address?

Hint: [CLICK HERE](#)

AirAsia Broncos

AIRASIA has become the official airline of the NRL's Brisbane Broncos.

The Buck Stops Here campaign was unveiled as part of the partnership during last night's game between the Brisbane Broncos and Wests Tigers at Brisbane's Suncorp Stadium.

AirAsia Group Head of Branding Rudy Khaw said "the new services from Brisbane will soon become the most affordable and convenient way to travel to Thailand's capital - and with the help of the Brisbane Broncos, we hope to see demand for these new flights grow even more".

Solstice leaves

CELEBRITY Cruises' *Celebrity Solstice* makes its final call to Syd for the summer season today before departing for her repositioning cruise to Hawaii via NZ & French Polynesia.

SYD bid for good

SYDNEY Airport and Sydney Community Foundation today launched the 2019 Bid for Good campaign, a joint initiative that raises funds to help grassroots charities around Sydney Airport.


SYD CEO Geoff Culbert and Sydney Community Foundation CEO Jane Jose called on local charities to submit applications for 2019 Bid for Good grants.

Applications close on 01 Jun - [CLICK HERE](#) for info on selection criteria and to apply.

Moxy Bedtime story

MARRIOTT International's Moxy NYC Chelsea is set to launch ASMR Bedtime Stories, available exclusively in-room for one month from 15 Apr.

Autonomous Sensory Meridian Response (ASMR) is a sensory experience where viewers feel tingles from specific visual, auditory and haptic triggers.

A STAR ALLIANCE MEMBER 

AIR NEW ZEALAND 

***Aww shucks, thanks
for nominating us!***

We're chuffed that seven of our team have been nominated for **Best Sales Executive - Air** at the 2019 National Travel Industry Awards, and wish them all the best - we're here with Dave cheering you all on.

We're also excited to be nominated for **Best International Airline - online**. Voting closes today and we'd love your ongoing support, so you know what to do - click that button below!

Good luck to everyone who has been nominated!

[Vote for us](#)

We are delighted to be nominated in this year's NTIA Awards and would like to ask you to help us become a finalist! It's as easy as voting for us as your favourite agency support service.

It will take five minutes to complete:

VOTE TRAVEL TRADE RECRUITMENT IN CATEGORY 31 :
'BEST AGENCY SUPPORT SERVICE'



<https://www.surveymonkey.com/r/2019NTIAVoting>

**VOTE FOR TRAVEL
TRADE RECRUITMENT**



Product Executive

Sydney, \$60-65k + Super, Ref: 3912SJ1

Calling all travel industry product experts who want a diverse and exciting product role and a behind the scenes position. This much loved travel company are hiring for a Product Executive to join their central Sydney team. Help negotiate, contract and coordinate products across your niche destinations. Use your extensive travel industry experience to excel in this role and step away from sales with a company who offer fantastic career progression. Great salary, perks and a great team.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Wholesale Cruise Consultant

Sydney, Up to \$55k + Super, Ref: 2045JB1

My client is seeking an experienced Cruise Consultant for their office based not far from Sydney CBD! The successful candidate will be able to work in a fast paced environment as this is a call centre role. Responsibilities include striving to exceed sales targets, taking in excess of 30 calls per day and providing an unparalleled level of customer service at all times. A strong background in cruise, an understanding of cruise line booking portals and a passion for the industry is a must!

For more information please call Jacqueline on (02) 9119 8744 or click [APPLY](#) now.

Corporate Role - Travel Consultant

Brisbane, OTE MIN \$75k, Ref: 1961AW2

Exciting position exists for a highly experienced Corporate Travel Consultant. You will excel at providing a range of travel options while delivering exceptional customer/client service. Fantastic team environment, travel perks and great salary package! What are we looking for? Demonstrated Corporate Travel experience with a high level of competency, Fares and ticketing and GDS knowledge. Confidence, flexibility and ability to work in a fast paced environment! Sound like you - APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Senior Travel Consultant - Part Time

Bayside (VIC), \$65k + Bonus, Ref: 3914HC1

If you want to work part-time hours, be a part of a Travel & Cruise Agency and earn an excellent salary - APPLY NOW! This is a fantastic opportunity for an experienced tailor made travel consultant to join the expanding team in this leading, luxury clientele based agency. You will be creating bespoke holidays and booking luxury travel packages. The ultimate purpose of this role is to create and convert the sale of high quality tailor-made itineraries to exceed clients expectations.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Senior Consultant | Boutique Leisure Agency

Sydney, Up to \$70k + Perks!, Ref: 7895AJ1

Join one of Australia's most successful Retail Travel Agencies! Enjoy industry high salaries + Benefits including Business class flights EACH YEAR! An exciting opportunity to join one of Australia's most successful and award winning Retail Travel Agencies. You will enjoy servicing high end clientele and putting together once in a lifetime itineraries. In addition to this, you will be well looked after, working a Monday - Friday working week for an industry high base salary and perks!

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Travel Agent - Customer Focused

Brisbane, OTE \$55-\$75k, Ref: 3151SZ1

Located North West within 10km of Brisbane city, our clients are a customer service focused, independently run agency with long standing consultants. The owner of the agency is all about team support & personal development. You will be treated as part of a family and work with mature minded demographics in a realistic KPI driven environment. We are looking for someone with a happy persona with MIN 2 years' experience in travel wanting a different type of retail sales experience

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Travel Consultant | Part Time

Sunshine Coast, High Salary, Ref: 1414CGA1

A rare opportunity has just opened in the Sunshine Coast for an experienced travel consultant to join a great team. A healthy work life balance is paramount and therefore you can look forward to enjoying 3 days off a week in addition to a friendly work environment. The store is in an ideal location with plenty of foot traffic, leading to potential to exceed targets, I am looking for a talented travel specialist with a repeat client base and strong geographical knowledge worldwide.

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Experienced Travel Consultant

Melbourne, Up to \$65k + super, Ref: 3985MT1

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is located in an affluent area in Melbourne who are looking for an experienced travel consultant to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. A love and passion for travel is essential. A HIGH BASE SALARY up to \$65k + incentives + commission. Monday - Friday and third Saturday.

For more information please call Mark on (03) 99 88 0616 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch