

Vanuatu campaign

VANUATU Tourism Organisation (VTO) has rolled out a new marketing campaign in Australia and New Zealand called "Answer the Call of Vanuatu".

The campaign highlights the special moments visitors can experience at the destination and the organisation is today showcasing the campaign with an update on **page six**.

Today's issue of TD

Travel Daily today has seven pages of news and photos, an update from **Vanuatu Tourism Office**, plus a full page from:

- Travel Trade Recruitment

Thredbo's record profit

EVENT Hospitality & Entertainment has released plans for a new 450-room Atura hotel for Sydney and revealed Thredbo delivered a record result in FY19.

The alpine destination achieved a record normalised profit before interest and tax in FY19, up 14.6% to \$25 million, along with a 12.1% rise in revenue to \$81.8 million.

Overall the entertainment, hospitality and leisure operator reported a group revenue from continuing operations of \$998m for FY19, up 2% on the prior year.

EVENT CEO Jane Hastings said the group's results were driven by

continued strength from its hotels (which includes QT Hotels & Resorts, Rydges Hotels & Resorts and Atura Hotels), Thredbo and New Zealand cinemas.

The company's statutory net profit after tax was steady at \$111.9 million, a result consistent with the prior year.

The QT brand delivered the highest RevPAR of \$187, 1.3% lower than 2018.

Rydges had a RevPAR of \$127, also down 1.3% and Atura was \$106, up 3.6% on 2018.

Hastings revealed the company submitted a concept development application last month for a new 450-room Atura hotel as part of a mixed-use project on Sydney's 525 George Street.

The proposal includes retail, a cinema, conference centre and 72 residential apartments.

The CEO also flagged progress on its planned expansion of its QT Sydney Hotel (**TD** 22 Oct 2018), confirming the company lodged a concept development application this month for a mixed-use development on George Street.

The Qantas Channel is now live. Registration remains open.

Responsible for a travel agency?
You can continue to register* for the Qantas Channel to be eligible to access a wide range of content for your customers.

Register now



*In order to enable your agency to access the Qantas Channel you should register for the Qantas Channel via Qantas Agency Connect and enter into an agreement with your GDS or Approved Technology Partner to access the Qantas Channel. Acceptance of each agency into the Qantas Channel following registration is subject to Qantas' approval.

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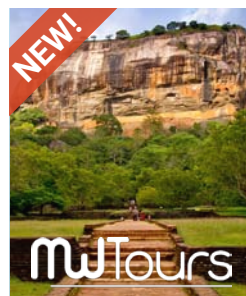
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Ardent's \$61m loss

ARDENT Leisure Group has reported net losses after tax of \$60.9 million for FY19, despite an 121.7% increase in earnings before tax, depreciation and amortisation (EBITDA) to \$11.7m.

The company also saw a 0.5% hike in theme park revenue to \$67.1 million.

Ardent attributed the loss to increased spending on safety, repairs and maintenance, and a higher tax bill, which more than offset revenue growth from new US entertainment centres and theme parks.

The figure is a narrowing of the prior year's loss of \$90.7m, which Ardent ascribed to a reduction in specific items of \$31.8m, such as Dreamworld incident costs.

Ardent also noted the negative effect on its financial results of the nine-month delay of the Sky Voyager ride launch at Dreamworld (**TD** 31 Jul), with the ride set to launch today.

"The current year continued to be impacted by challenging post-incident trading conditions for the Theme Parks business, associated costs due to Coronial Inquest hearings, non-recurring restructuring costs, as well as further impairment charges at the previously impaired US centres," Ardent said.

The company also said it would invest about \$50 million on new rides and attractions at its Australian theme parks such as Dreamworld over the next three to five years.

Ensemble navigates its future

ENSEMBLE is busily increasing its office staff to keep up with growth across Australia and New Zealand following an increase in membership and new technology set to roll out.

Next month the international travel consortium will introduce Navigate to the local market, an integrated booking platform which will bolster its cruise offering and provide exclusive value-added benefits.

Katy Muyt, Ensemble's GM Australia & New Zealand told **Travel Daily** that Navigate would be fully functional in this market by 30 Sep.

"This will make things for members so much easier as Navigate will have direct access to live inventory."

Muyt said that pricing via the Navigate portal would be in Australian and New Zealand currency with local deals from cruise suppliers feeding through

"so agents will get access to the best price for their clients...with around \$300 to \$400 of added value that's exclusive to Ensemble for each cruise booking".

Muyt flagged plans to expand Ensemble's membership, with a goal to get to 100 members in Australia and potential for New Zealand to double from it's current 30 members.

"Our price point to join, when compared to others is very good," she said.

Muyt highlighted that commission rates were "1% to 2% higher than our competitors" and added that agents are attracted to Ensemble because of the number of DMCs and speciality operators they source from to "fill the void" in the luxury market.

Muyt hinted that another big announcement would be made at Ensemble's annual conference, which is set to take place in Oct in Seattle.

Kang Is Sup Court

THE Australian Walking Company's (AWC) controversial Kangaroo Island accommodation proposal is heading to the Supreme Court of South Australia, *The Advertiser* is reporting.

Plans for the high-end lodging in Flinders Chase National Park have been put on hold by the Kangaroo Island Eco-Action group's case in the state's highest court.

The campaigners have applied for a judicial review of approval given to the development by both the State Commission Assessment Panel and the Native Vegetation Council (**TD** 18 Jul).

AWC plans to build two lodges at Sandy Creek and Sanderson Bay to cater for walkers on guided tours of the Kangaroo Island Wilderness Trail, with the company saying the project would "minimise the impact of the natural landscape".

Concerns remain however for a range of nationally- and state-listed species the Park is home to.

HLO merges cruise

HELLOWORLD (HLO) has consolidated its The Cruise Team brand into its Seven Oceans Cruising team, a move designed to give agents a single point of contact and streamline its internal cruise operations.

The decision follows a strong showing from the cruise sector for HLO, labelling cruise sales a "significant driver" of Total Transaction Value (TTV) for its wholesale division in Australia.



Are travel industry disruptors just doing what's always been done in a new way? Find out in the August issue of *travelBulletin*.

CLICK to read
travelBulletin

Regent launches

REGENT Seven Seas Cruises is set to welcome a number of VIP clients and trade partners to a range of season launch events.

The first of the functions will begin in Canberra on 05 Sep and end on 15 Oct in Perth.

Attendees will be served canapes and beverages and given the opportunity to learn all about the new voyages embarking 2020 through to May 2022.

"On top of the events being informative and entertaining, there will also be exclusive limited time offers made available to those in attendance," said Lisa Pile, Vice President, General Manager, Regent Seven Seas Cruises.

For more information or to register, **CLICK HERE**.

Tempo assures the trade

TEMPO Holidays has moved to assure the trade it is fully operational following yesterday's decision from the Australian Federation of Travel Agents (AFTA) to cancel its accreditation for the AFTA Travel Accreditation Scheme (ATAS) (**TD** yesterday).

The company said in a statement to **TD** "we at Tempo Holidays Pty Ltd would like to reassure all our trade partners that we are fully operational in Australia and New Zealand and functioning despite the recent events in India".

"We would like to assure the trade that we have already established a 'Client Money Trust Account', effective 16 Aug, 2019, and all client receipts are now

diverted into that account."

The ATAS cancellation includes all the firm's trading and business names such as Bentours and Cox & Kings.

It follows the temporary suspension of the company from ATAS after its Indian parent, Cox & Kings, confirmed a "cash flow mismatch" (**TD** 03 Jul) which saw its IATA accreditation removed.

Tempo said Cox and Kings India was working on multiple options to resolve the matter at hand and that it would provide further updates "as soon as possible".

Tempo Holidays are tailor-made specialists with almost 30 years of experience and offer fully independent tours through to escorted small groups.

Bentours is a wholesaler which specialises in fully independent holidays and organised group tours primarily in Scandinavian, Nordic and Polar travel.

UA MileagePlus

UNITED Airlines' MileagePlus members can now earn extra miles by shopping online with the launch of MileagePlus Shopping in Australia.

MileagePlus members can log in and browse more than 200 participating retailers, then their purchases are tracked and the miles applied.

Participating vendors include Bing Lee, Interflora, Spotlight, Priceline, Bonds, Estee Lauder and Country Road - **CLICK HERE**.



Window Seat

TWO Kiwi sisters have been playing the same prank on one another for the last three decades, however the ante was upped this week when older sister Angela Rowe got Virgin Australia involved.

The prank involves hiding a little toy of a bearded man for the other to find.

In the past, the toy has been hidden in egg cartons in the fridge, under a sun shade in the car and couriered.

It seemed that with younger sister Marie Walker moving to Tonga that the game would come to an end, however Rowe had other plans.

Instead, she contacted Virgin Australia via Facebook and asked whether or not they'd be able to give her sister the little toy mid flight.

The airline agreed, and, once the flight was on its way Walker was called to the front of the plane by the captain where she was presented the toy.

Walker, surprised, burst into fits of laughter.

"I can't believe you guys went along with this," she said.

A VA spokesperson said they were happy to be involved in the cheeky prank, and later, presented a free return ticket to Rowe to visit her sister in Tonga.

Watch the video **HERE**.



BUSINESS DEVELOPMENT MANAGER - NSW/ACT

MW Tours is an established specialist tour operator offering handpicked tours and bespoke travel arrangements to North & South Asia, Southern & East Africa and Indian Subcontinent.

We are looking for an established Business Development Manager for NSW & ACT to maintain and drive sales within the retail travel agency network.

- Travel industry experience essential
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To apply please email a resume and covering letter to
david.reid@mwtours.com.au

Applications close 30th August 2019

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Albatross '20 tours

ALBATROSS has launched three new tours exploring Europe and the United Kingdom in its latest 2020 brochure.

Choose between the 10-day Belgium & Holland, Cobblestones and Windmills' tour, the 11-day Rhine Castles, Moselle Vineyards & Ancient Cologne' programming or the 10-day Hidden Italy, the Lands of the Etruscans itinerary.

The new programs run from Apr to Oct, with full details available by [CLICKING HERE](#).

Junction6 rebrand

JUNCTION6 has undergone a rebrand and will now be known as Operator Hub.

The booking system, used by tour operators to manage reservations both online and offline, is part of the Adventum Technology Group.

A new team has been formed to support the new brand.

Women in aviation

THE number of women entering the aviation sector as pilots remains stagnant, despite a 5-10% increase in the industry each year, according to a report released by from AtoB.

The study compared data from different airlines to find out which one had the highest percentage of women piloting flights.

In Australia, QantasLink reported 11.6% of its pilots were women, while Hawaiian Air had just 9.6 % female pilots.

Among European airlines, the British airline Flybe and the Luxembourgish Luxair came at the top, with each having 10% of women piloting their fleets.

However, according to Air Line Pilots Association (ALPA) these figures are twice the global average of 5.2%.

Among the lowest proportion of female pilots reported were from Russian carrier Aeroflot at 1.4% and Emirates at 2.3%.

A&K Connoisseurs to Hobart



A GROUP of luxury travel agents were recently invited to attend Abercrombie & Kent's annual Connoisseur Club conference.

Held in Hobart, Tasmania, the group stayed at Macq01, and took part in a forum on luxury travel and were treated to a private, after-hours visit to MONA complete with whisky tasting and a gourmet dinner.

Later, the group were joined by award-winning photographer, author and host of A&K's Golden Eagle Festival Limited Edition Small Group Journey, Palani Mohan, who regaled the group with tales about his adventures in western Mongolia.

The conference concluded

with a behind-the-scenes visit to the Raptor Refuge south of Hobart which is supported by Abercrombie & Kent Philanthropy.

The group are **pictured** at the Raptor Refuge Centre with founder Craig Webb (centre).

Bonjour Wallabies

NEW Caledonia Tourism has revealed the Wallabies will be training in New Caledonia between 23 Aug and 06 Sep ahead of their upcoming matches in Japan.

They will be involved in team building activities, hold meetings and experience the destination.



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[^]Terms & Conditions apply. Please visit flagship.pocrises.com.au for more details.

Friday 23rd August 2019

Travellers Choice mentoring



TRAVELLERS Choice has launched Members Mentoring 2.0, with a number of enhancements to the program designed to add even more value for mentors and mentees.

Panorama Cruise & Travel owner Greg Tucker spent time with mentee Zoe Eagleton from Riverland Travel, with Eagleton enthusing, "we now call each

other with all sorts of questions".

Tucker is **pictured** with Eagleton, sharing knowledge in the "win-win" partnership.

A group of 20 Travellers Choice travel agents took part in the network's initial six-month program, which saw the mentors and mentees work together on business and personal development issues.

Fresh Apex sailings

CELEBRITY Cruises has released four new longer European sailings aboard its newest ship, *Celebrity Apex*.

The new voyages include two 11-night Greece, Malta and Turkey sailings, one 10-night Greece, Malta and Turkey trip and a 11-night Spain, France and Italian Riviera itinerary.

Albany records

OVERNIGHT Visitors to Albany, WA have grown by 26% year-on-year for the Mar 2018 to Mar 2019 period.

International visitors rose 17%, growing from 44,100 to 51,400 during the period.

Regional Express' route to the city carried almost 61,500 pax to Albany since Jul last year and a new 108-room Hilton Garden Inn is currently under construction on the city's waterfront (**TD** 13 Jun).

Best Western acq

BEST Western Hotels & Resorts (BWHR) has acquired hotel management system company AutoClerk.

The purchase is a step in BWHR's efforts to simplify distribution for its hotels by making technology, revenue and customer management simpler.

"This acquisition will enable BWHR to enhance its competencies in an increasingly complex distribution landscape to drive benefits to its hotels with faster and more reliable connectivity," said BWHR President and Chief Executive Officer David Kong.

Tipi investment

HOSTELWORLD has confirmed it has made a US\$3 million (AU\$4.42 million) investment in Australian startup Tipi.

The move is in line with Hostelworld's strategy to partner and invest in technology businesses within the market, and also aims to differentiate Hostelworld from traditional online travel agents.

Founded in 2014, Tipi is a hostel-focused tech company, enabling guests to check-in and download their keys prior to arrival, as well as meet people staying at the same time and see what's happening at the hostel and in the local area.

TECHNOLOGY UPDATE

Today's Technology Update is brought to you by Rezdy

Rezdy integrates Square for all round payment options



We know our users are hard-pressed for time and resources, which is why Rezdy has integrated Square, the card processing facilitator

known for its tap-and-go cards, mobile wallets and chip cards for shops and businesses, into its platform. The integration with the payment gateway giant is another step towards making life easier for tour and activity operators, and by easier, we also mean faster payment (a crucial factor considering many of our customers are single-handedly running their tours and activities).

Users download the Square app and connect their Rezdy and Square accounts. From there, they are guided by simple, step by step instructions. With a user-friendly approach in mind, Rezdy has worked hard to ensure the payment platform fits seamlessly with users' existing profiles.

Why did we choose Square? Using Square provides a point of sales where a customer can pay by Visa, Mastercard, American Express or Eftpos. It also offers other payment gateway solutions such as in-person payments. Every base is covered.

Another reason Rezdy integrated with Square was the certainty of a flat rate per transaction, so users don't have to worry about hidden fees or nasty extras. With security at the forefront of all business owners' and customers' minds, Square comes with built-in APIs to ensure fraud protection, secure data handling and chargeback representation.

This new offering marks the beginning of an exciting time for Rezdy in terms of their technological integration plans.

Simon Mainwaring,
Head of Product, Rezdy



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Content produced
in collaboration with
Vanuatu Tourism Office

VANUATU Tourism Office (VTO) has unveiled a new marketing campaign featuring a rally cry for Vanuatu, encouraging travellers to 'Answer the Call of Vanuatu'.

The new campaign, which goes live today, features fresh, bespoke imagery and video content, presenting the destination's incredible natural beauty and real, life-changing adventures in a fun, light-hearted and cheeky manner.

Vanuatu Tourism Office Chief Executive Officer, Adela Issachar Aru, said travellers always have such a strong connection to Vanuatu when they visit, and it was this bond and engagement with people and place that they had aimed to encapsulate.

"It was imperative to capture the essence of Ni-Vanuatu people in our marketing program as this is always at the core of any holiday experience in Vanuatu.

"However, Answer the Call of Vanuatu is more than just a campaign; our long-term goal is to make this a way of doing business

for the tourism industry, and aim to integrate the sentiment of Answering the Call of Vanuatu into a range of programs that improve the Vanuatu visitor experience," said Aru.

In addition to the catchcry, VTO has developed a tool kit to help agents better understand the new direction.

To access the tool kit **CLICK HERE**.

VTO training incentive

TO CELEBRATE the unveiling of Vanuatu Tourism Office's (VTO) new campaign, the tourism board is giving Aussie agents the opportunity to experience the destination firsthand by winning a spot on their mega famil this Nov.

To be in the running, agents simply need to complete VTO's training modules (which include

new segments); ticket an Air Vanuatu flight for departure in 2020 and explain in 25 words or less what their ultimate Vanuatu moment would be.

All three steps need to be completed by 13 Sep for agents to be eligible for the incentive.

To answer the call of Vanuatu and enter, **CLICK HERE**.

Answer the Call of Vanuatu



Agent rates to Vanuatu

AGENTS can see Vanuatu first hand, with Vanuatu Tourism Office (VTO) offering agent rates for those wanting to explore the archipelago for themselves.

Vanuatu is only a 2.5 hour flight from the east coast of

Australia and there are great agent rates available on flights, as well as special rates for accommodation.

For any queries and to view the specials, visit www.vanuatuspecialists.com/famils.

THE MOMENT
VANUATU FELT
BRAND NEW

ANSWER
THE CALL OF
Vanuatu

2.30pm Matevulu Blue Hole, Espiritu Santo



Learn more at vanuatuspecialists.com

Friday 23rd August 2019

WFS sustainability

THE International Air Transport Association's (IATA) 2019 World Financial Symposium (WFS) will focus on the theme of "Shaping a Sustainable Future - Together".

Held in Miami from 25-26 Sep at the JW Marriott Turnberry Resort, the opening plenary will feature an address by Anko Van der Werff, Chief Executive Officer of Avianca, discussing IATA and airlines' strategy and vision for the future.

An invitation-only high impact seminar will examine the top challenges for sustainability with a focus on the environment and why it is now a CFO issue.

The innovation Jam Session will also return for a third year, with the Meet the Experts session returning for its second.

View the full agenda [HERE](#), and register for the WFS [HERE](#).

Ctrip + MakeMyTrip

CTrip's acquisition of a 42.5% stake in MakeMyTrip has been approved by the Competition Commission of India, according to a tweet by the statutory body on Tue.

The deal will see Ctrip exchange a 5.6% stake in its company with South African-based Naspers, for a 42.5% stake it owns in MakeMyTrip.

Thai arrivals down?

ARRIVAL projections for Thai tourism in 2019 have been downgraded by the country's Tourism and Sport Minister Phiphat Ratchakitprakarn.

Ambitious outlooks at the start of the year forecasted arrivals at around 40.2 million, but that has since been updated to a range of 39-39.8 million.

TRAVEL SPECIALS

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

Savings of up to \$630 per person are available on selected dates with **U River Cruises'** Danube Flow itinerary. Deals are valid for the 07 Sep and 12 Oct departure, with prices now starting at \$3,099 per person for an eight-day voyage from Regensburg to Budapest. The offer is on sale now until 30 Sep. Phone 1300 730 010.

MSC Cruises' 2020-21 earlybird supersaver sale has now been extended for booking until 30 Sep. Save up to \$350 per person, with discounts available across five different cabin types. Conditions apply. Call 1300 028 502 for bookings.

Book a special culinary cruise on the Mississippi River with **American Queen Steamboat Company** and access savings of up to US\$2,000 per couple. Deal includes a pre-cruise stay, drinks with dinner and shore excursions. Book by 31 Dec to take advantage. Call 1800 507 777 to book.

Outdoor Travel is offering savings of up to \$1,890 for last-minute cycle, hike and safari trips in South Africa in Oct. Offer valid for two people travelling together, with the deal triggering a 50% discount for the second person. Tour travels from 06-15 Oct. Call 1800 331 582 for details.

DREAM BIG AND WIN!



Terms & conditions



The countdown is on until Dream Cruises' *Explorer Dream* arrives in Sydney on 27 October.

To celebrate the Australian deployment for the newest member of its fleet, Dream Cruises has partnered with **Travel Daily** this month to give one lucky reader the chance to win a 7-night Queensland coastal cruise in a balcony stateroom on board *Explorer Dream*.

To enter, all you need to do is share with us what dream feature you would include if you were involved in the design of a Dream cruise ship.

Perhaps liquid chocolate on tap in your cabin, or someone to hold your shade umbrella as you lie by the pool?

We're after creative entries in the form of a poem, photo, jingle, video or something else. Use your imagination!

Explorer Dream...Discover a New Dream!

Send your answers to dreamcruises@traveldaily.com.au



DREAM CRUISES

WRD adds Vakkaru

WORLD Resorts of Distinction (WRD) has added Vakkaru Maldives to its portfolio.

The five-star property will hand over its sales, marketing and public relations accounts to WRD for the Australian and New Zealand markets.

Opened in Dec 2017, Vakkaru Maldives is a luxury resort located in the UNESCO Biosphere Reserve of the Baa Atoll.

EW new excursions

EUROPEAN Waterways is now offering a Gastronomic Gascony itinerary onboard the newly-renovated *Rosa* for spring 2020.

The eight-passenger barge will provide wine-tasting and experiential excursions to cheese-making farms.

Guests can currently score 10% off charters on the 12, 19 and 26 Apr departures if a deposit is made by 13 Sep.

Los Cabos increase

LOS Cabos on Mexico's Baja California peninsula has seen a 29% year-on-year visitation increase from the Australian market.

Australia now ranks as the number one long-haul market for the city, and third-highest inbound international market, after the United States and Canada.

Since 2012, over \$1 billion has been invested in hotels and attractions and \$50 million invested in a new terminal at SJD.

Conrad Tianjin

CONRAD Hotels & Resorts is opening Conrad Tianjin in China.

The new 10-storey, 375-room hotel in the city's Nankai District features multiple dining and bar options, an Executive Lounge, a 24-hour fitness centre, 2,665m² of meeting space and a European-style courtyard.



Working in partnership with the Australian Travel Industry

Corporate Travel Account Manager

South Sydney, to \$85k + Super, Ref: 4144PE1

Our client, an award winning boutique leading independent Business Travel Management agency providing a range of travel services to their clients within different vertical markets are looking for a Corporate Account Manager who possess good relationship building, analytical and travel product skills to join their team and nurture + grow a portfolio of small key accounts. You will be rewarded with career progression and development along with being part of a company with high staff retention.

For more information please call Paul on
(02) 9119 8744 or click **APPLY** now.

Digital Marketing Coordinator

Sydney; \$50k-60k + Super, Ref: 1951RL1

An independent boutique travel and tour company are looking for an experienced Digital Marketing Coordinator to join their team in Sydney. This is a diverse role and will suit a marketing and sales professional, from the travel industry who is driven, proactive and who owns the digital marketing space. A salary of circa \$50k-60k is on offer to the successfully candidate plus perks to working within the travel industry along with the chance to work with an independent, boutique travel company.

For more information please call Ronny on
(02) 9119 8744 or click **APPLY** now.

Corporate Role - Travel Consultant

Adelaide, OTE Min \$75k, Ref: 4183AB

Exciting position exists for an experienced Corporate Travel Consultant. You will excel at providing a range of travel options while delivering exceptional customer/client service. Fantastic team environment, and great salary package! What are we looking for? Demonstrated Corporate Travel experience or strong leisure experience with a high level of competency, Sabre GDS Knowledge. Confidence, attention to detail, and ability to work in a fast paced environment! Sound like you - APPLY NOW!

For more information please call Anisha on
(08) 6365 4313 or click **APPLY** now.

Inbound Call Centre Consultant

South BNE, \$43-\$48k + Bonuses, Ref: 4200Mt1

Our client is seeking an experienced Travel Consultant for their office in South Brisbane. You will ideally have worked in a retail travel agency, have strong experience using a GDS, ability to organise and book worldwide travel arrangements and must be able to work autonomously. There is competitive salary plus uncapped earning potential and you should have a passion to succeed and be keen to continue your career as this role evolves. APPLY NOW this is a very rare opportunity!

For more information please call Mark on
(07) 3123 6107 or click **APPLY** now.

Senior Consultant | Boutique Travel

Canberra, \$50-\$55k + Comms, Ref: 3323AJ1

A rare opportunity to join one of the most sought after Retail Travel Agencies in Canberra has just presented itself. This well-established and friendly agency is now on the lookout for an experienced Travel Consultant to join the ranks in order to deliver high levels of customer service to their large and loyal client base. Salary is negotiable depending on experience and the range on offer is up to one of the highest agencies in ACT! A lucrative commission structure is also on offer!

For more information please call Antony on
(02) 9119 8744 or click **APPLY** now.

Business Development & Operations

Sydney, \$60k + Super + Comms, Ref: 2625SJ1

Your chance to work with a unique, high value product in the airline sector. This role is outbound sales & operations with 6 months of training, 2 months in London. Use your sales & business development skills to create a pipeline and then make the bookings for a high detail, high value product. Uncapped commission plus national travel 4 times a year & two months training in London are some of the perks. This is a rare travel industry sales role so apply now and don't miss out!

For more information please call Serena on
(02) 9988 0616 or click **APPLY** now.

Travel Product Coordinator

ADL, Competitive Salary, Ref: 4216AW1

Work for an experienced-based Tourism/Travel business in Product and develop and maintain third-party Product Relationships. As a motivated individual, you will provide strategic support to the Travel Product Team. Take an analytical approach to customer data and market trends to create and update content for travel reservation systems. Do you have MIN. 2 years working in the travel industry across product, sales and/or marketing? Step into this Product Coordinator role - APPLY NOW!

For more information please call Amanda on
(07) 3123 6107 or click **APPLY** now.

Travel Consultant | Flexible Hours

Launceston, \$50k + Super + Coms, Ref: 4852AW2

Want to get your work/life balance back? Want to offer sales through service with pride & passion? Want to provide outstanding customer service to valued customers? Want to work autonomously and confidently within a supportive team environment? Want to share your passion for travel? Do you have the ability to create customised travel itineraries including flights, accommodation, transfers and stopovers? Then THIS is the role for YOU! Work in a World Class established Agency and APPLY NOW!

For more information please call Amanda on
(07) 3123 6107 or click **APPLY** now.



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