



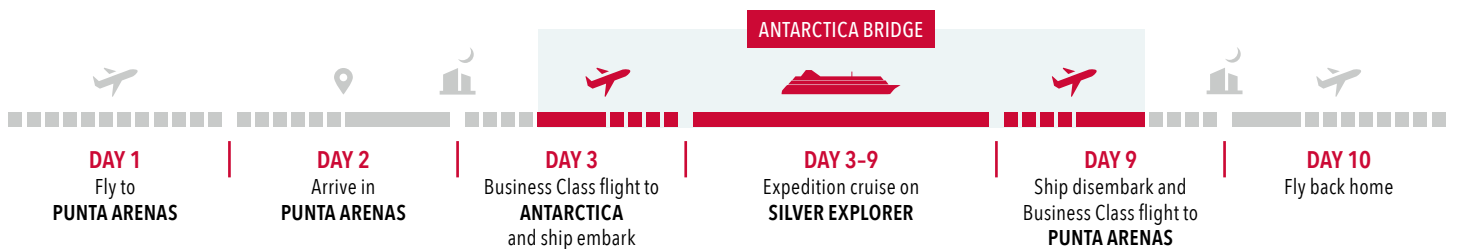
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Fast Antarctica track

SILVERSEA Cruises is showcasing its new “Antarctica Bridge” service (**TD 05 Dec**) which in 2020/21 will allow passengers to experience the frozen continent by flying Business class from Punta Arenas to join *Silver Explorer*, rather than spending time crossing the Drake Passage.

The Fly & Cruise offering allows a full Antarctic experience ex Australia taking just 10 days including long haul flights - for details see the **cover page**.

SQ sprouts Brussels

SINGAPORE Airlines will expand its European network next year, this morning announcing the debut of non-stop flights from Singapore to Brussels effective 25 Oct.

The service will be designated as SQ304/303 and will operate four times weekly using an Airbus A350-900 aircraft.

Tickets for the new Brussels services have gone on sale today, with SQ Senior VP Marketing Planning, Tan Kai Ping, saying the addition “represents SQ’s commitment to constantly expand our network reach”.

NSW seeks airline offers

THE NSW Government has launched a procurement process which will see it directly negotiate with selected airlines for domestic and international travel.

Rather than a formal tender, the approach will see carriers contacted directly by NSW Procurement over the coming weeks, with the aim of “updating the airfare arrangements for the whole of NSW Government”.

Specified locations include flights from NSW to all other states and territories, as well as for travel across NSW regions.

International destinations are not specified at this stage.

A notice on the NSW Tenders website states that “suppliers have been identified based on usage and timely coverage”.

However airlines which have

not been contacted by 31 Jan and wish to submit pricing proposals can contact the relevant agency on 1800 679 289.

Other recent changes to the NSW Govt travel arrangements include last month’s launch of a new accommodation portal operated by Flight Centre’s FCM Travel Services, with over 1,000 contracted providers.

TI three-year plan

TOURISM Ireland (TI) has unveiled a new marketing strategy for 2020-22, underpinned by “sustainable destination marketing practices”.

TI CEO Niall Gibbons said the aim was to grow overseas tourism revenue to the island of Ireland by 13% to €6.54 billion, along with a 7% uplift in visitor numbers to 12 million.

Key initiatives will align promotional activity with capacity, drive regional business, focus on season extension and boost digital trade sales leads.

Ireland’s current campaign is showcased on the **last page** of today’s *Travel Daily*.

Send us your snaps!

IT’S that festive time of year, and we want to see how the travel industry is celebrating.

The best Christmas party photo sent in this week will win a double movie pass, and we’ll feature entries each day too.

Email us your pics by COB on Fri to xmas@traveldaily.com.au to be in the running.

Ocean Rd warning

VISITORS to Victoria’s Twelve Apostles along the Great Ocean Road in the coming days are being asked to plan ahead and consider other nearby attractions, with heavy traffic expected around the popular destination.

Last year over 10,000 people visited the Twelve Apostles every day during the week of Christmas, with 15,000 arriving on 25 Dec.

To manage visitor safety and reduce congestion this year, speed limit reductions will be imposed, while there will also be an increased police presence, barriers to prevent illegal parking, and additional Parks Victoria staff.

Three Mandarin-speaking Rangers will provide assistance to international visitors.

Today's issue of TD

Travel Daily today has nine pages of news, a front cover page for **Silversea Cruises**, photo pages for **ATEC**, plus full pages from:

- TMS Talent
- Tourism Ireland



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Hell-y-eah Seabourn!

SEABOURN Cruises has announced a new agreement with outdoor clothing company Helly Hansen, which will become the cruise brand's Official Apparel Partner as the sole provider of outdoor gear for guests and expedition teams.



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QR plots Greece, Croatia

QATAR Airways has overnight announced further expansions of its global network, including new non-stop seasonal services from Doha to Santorini in Greece and Dubrovnik in Croatia.

QR's new Dubrovnik route will debut on 20 Apr, while Santorini services will commence on 20 May, with both flights to utilise A320 aircraft, offering one-stop connections from Australia.

Network growth will also see new Qatar flights to Osaka, Japan, as well as frequency increases to a host of other destinations across Europe, Africa and Asia.

Qatar Airways CEO Akbar al Baker said the capacity expansions, seeing the addition of 66 additional weekly flights to 20 existing ports, were due to "strong market demand and the recent deliveries of more fuel-efficient aircraft.

"We are committed to offering our passengers as many seamless

one-stop connection choices as possible," al Baker said.

Other Qatar Airways network changes will see flights to Kilimanjaro and Dar Es Salaam in Tanzania de-linked, with non-stop daily services to each destination.

He said the addition of Santorini, Dubrovnik and Osaka would see the QR passenger network grow to 170 destinations, "further consolidating our position as one of the world's most connected airlines".

Boeing halts MAX

BOEING has confirmed it will temporarily cease production on the 737-MAX, pending approval by the US FAA of the aircraft's return to service.

Over 700 737-MAX jets are currently grounded worldwide, with 12,000 Boeing staff in Seattle to be "redeployed" during the 737 production shutdown.

Key resigns at NZ

AIR New Zealand has announced the resignation of former NZ PM John Key from its board, who said he was stepping down due to "increasing commitments on his professional time".

A replacement Air NZ director will be announced in due course.

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Princess promotes trade team

PRINCESS Cruises has revamped the structure of its sales team, boosting its focus on relationships with travel agents.

Under the changes Brett Wendorf has been named as Head of Sales Operations, with oversight of all Princess Business Development Managers across

Australia and New Zealand.

Shaun Kavanagh has been promoted from his current NSW BDM role to become Key Account Manager, overseeing cruise specialist accounts including key wholesaler partners.

The new structure also includes Lachlan Brett as National Account Manager, with responsibility for national accounts on both sides of the Tasman.

“These promotions are key to Princess Cruises’ local growth story and providing the best service to our key accounts,” said Princess Cruises Director of Sales & Marketing, Nick Ferguson.

“We have made this change to ensure the continued success of the Princess Cruises business in the Australian market for the years ahead,” he added.

More cruise news in today’s issue of **Cruise Weekly** - subscribe free at cruiseweekly.com.au.

UA CPT inaugural

UNITED Airlines has launched the first non-stop service between the USA and Cape Town.

South African Tourism hailed the new thrice weekly route which operates from Newark Liberty International in New Jersey using a Boeing 787-9 aircraft.

The new flight reduces the current travel time from New Jersey to Cape Town by over four hours, and also gives customers from more than 80 US cities easy one-stop access to the new South African gateway.

SuperShuttle closing

AIRPORT transfer specialist SuperShuttle has announced it will cease operating effective 01 Jan 2020.

The business, which was established in the early 1980s, served almost 100 cities across the USA from its launch base in Los Angeles.

However the rise of ride hailing apps such as Uber and Lyft has had a significant impact, with the company citing “a variety of factors including increasing costs and changes in the competitive and regulatory landscape.

“These have called into question the economic and operational viability of the company’s operations,” a statement noted.

As well as the distinctive blue and yellow SuperShuttle vans, the closure will also see the demise of sister brand ExecuCar.

SuperShuttle is a wholly owned subsidiary of Paris-based private public transport operator Transdev.



Window Seat

AIRLINES often boast about the quality of their in-flight wine list, but the tea? Not so much.

However all that changed over the weekend on International Tea Day, when Emirates celebrated its 27-year-partnership with Dilmah by conducting a sky-high tea appreciation ceremony.

The master-class, held in the Business class A380 on-board lounge on EK31 from Dubai to London, was hosted by Dilmah Tea founder Merrill J. Fernando and his son, Dilhan, who is now the company’s CEO.

Emirates brews 33 million cups of Dilmah tea every year from a specially curated tea menu - including an exclusive Flowery Broken Orange Pekoe 1 blend created just for First class pax.

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Holiday Inn Melb

INTERCONTINENTAL Hotels Group (IHG) has announced plans to create a new home for sports fans visiting Melbourne with the development of a 160-room new-build Holiday Inn in Richmond, Melbourne.

The hotel, which is due to open in 2023, will be part of a mixed-use development, just 10 minutes' walk from the MCG and Rod Laver Arena.

IHG Vice President of Development Abhijay Sandilya said the hotel would complement the 28 open or pipeline hotels in the region.

It marks the group's second signing with the Pelligra Group, with the Holiday Inn Melbourne Werribee to open in 2021.

India DFAT update

THE Department of Foreign Affairs and Trade has reissued its Smartraveller advice for India, noting that demonstrations against a new Citizenship Amendment Act have turned violent in some areas, with local authorities imposing curfews.

DFAT's India advisory remains at the "Exercise a high degree of caution" level.

Andaz Dubai open

HYATT has opened its first Andaz property in Dubai, with the debut of Andaz Dubai The Palm.

The Andaz "luxury lifestyle" hotel reflects Dubai's rich culture and heritage, with a private beach and 217 guestrooms including 34 suites.

Business Development Manager SA & NT

On The Go Tours are looking for a vibrant, motivated individual to join their team.

Main duties will involve sales calls to our agent network throughout SA & NT. This includes regular agent training, driving sales and developing existing and new relationships within the industry.

This is a position will be full time, but due to the nature of the travel industry, you will need to have a flexible approach and be willing to work outside of regular hours as and when required.

Successful candidates will have:

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- Travel experience to some of the On The Go Tours destinations
- Passion and motivation for the industry
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- Experience in presenting and training
- A confident and articulate manner with excellent verbal and written skills
- Excellent self-organisation and time management skills
- A valid drivers licence
- Australian Residency

Based in Adelaide, you will work autonomously, but work closely with a team of dedicated Business Development Manager's nationally and report to the General Manager Australia/New Zealand and work closely with our Global Head of Industry Sales both based in Brisbane.

On The Go Tours offers an attractive starting salary plus sales bonuses and incentives. To apply for this exceptional travel sales opportunity, please email your resume and covering letter (please include destinations that you have travelled to natalie.james@onthegotours.com)

Applications are open until 31 December 2019 with interviews being held mid-January 2020.

Please note that only short listed applicants will be contacted, but we thank you in advance for taking the time to apply.

With all due respect please no recruitment companies.



Maui hailing Au/NZ success



MAUI, Hawaii's second-largest island, is seeing positive returns on its key statistical metrics, while applauding the lengthy stays partaken by Australians.

Randy Parker, Maui Visitors Bureau Director of Sales, International & MCI, told *Travel Daily* infrastructure investment, return rate and per person per day spending (PPDS) was in a good position for the island.

"[Maui has] 14 resorts on this island, and at the end of the first quarter, 13 of them will be completely renovated," Parker said.

"If you have the investment there, the owners are happy, you're doing well, flights are

being added and all the things you want in a good market are happening.

"I think no matter how you look at it, one of the best ways to see if a marketplace is doing well is how many renovations are going on & how many owners are investing in businesses."

Pictured, Parker throws his arm around close friend, Hawai'i Tourism Oceania Australia MICE Manger Kris Phadungkiatipong.

Africa agent deal

AGENTS can snap up a 50% discount on The Africa Safari Company's six-night wildlife photography tour through Botswana's Chobe National Park.

The offer is available for two agents, and guarantees single room accommodation, all meals and drinks, plus the services of a qualified photographic instructor, the use of a DSLR camera and lenses if required, for \$1,875.

CLICK HERE to book.

HA Vegas non-stop

HAWAIIAN Airlines has celebrated the launch of a new non-stop service between Maui and Las Vegas.

The new route will operate four times a week using the airline's new Airbus A321neo aircraft, featuring 16 First class seats, 44 Premium Economy and 129 Economy class seats.

Advertising Coordinator

Macquarie Park, Sydney

The Business Publishing Group is looking for the services of a proactive Advertising Coordinator.

This is a full-time role working within our sales and marketing team. Key responsibilities will be the development and production of our publications, liaising with clients on quotes and advertising coordination as well as assisting with promotional activities.

We are looking for someone who has strong attention to detail, is organised, a team player and excels at customer service. Experience with Adobe InDesign and Microsoft Office suite is highly desirable.

If this sounds like you apply to jobs@traveldaily.com.au today.

Chilly adventures in Iceland



THESE lucky agents had a particularly cool time in Iceland recently courtesy of destination management company Jones & Co and Iceland Travel.

Over the course of a week, the group experienced some of the iconic attractions of Iceland including the geothermal baths, remote townships in the country's north at the base of iceberg-laden fjords and got their hands into making local bread via heat from volcanic sources.

Pictured in the back row are: Karina Sharp, KCM Travel; Fiona Caffery, Travel Sense; Trevor Jones, Hawthorn Travel & Cruise; Sharon Cairns, Hampton Travel; Philip Smethurst, Bicton Travel; Rosie Champness, Mosaic Travel; Kirilly Plum, Destinations HQ and Simone Kaye, World Wide Travel.

In the front row are: Catherine Stone, Rheom Travel; Glenda Halliwell, Travel Centre Coffs Harbour; Nadine Jones, Jones & Co and Melina Hayes, Solve Travel.

Merry Muster

ORGANISERS of a new Christmas shopping event designed to connect city dwellers with the country are calling for volunteers for their second event, planned for 04 Jul.

The Merry Muster was started by Flight Centre Travel Group Creative Director Kristin Bonner, who wanted to help those facing drought in regional areas.

Bonner gathered friends and colleagues and headed out from Brisbane with over 30 people on the Merry Muster to do their Christmas shopping in regional areas, as well as donating Foodbank food relief hampers, water, exercise equipment and computers to the communities they visited of Dalby and Bell.

The Christmas in July Merry Muster next year will visit a yet-to-be-determined region, while Bonner is keen to capitalise on interest from other capital cities - [CLICK HERE](#) to get involved.

Chimu plots 2020

CHIMU Adventures has launched its 2020 vision campaign, with a focus on products which contribute to local communities, recycle, make efforts to limit carbon emissions, have environmentally sensitive architecture or are fundraising for a good cause.

"Travelling responsibly is mutually beneficial for both traveller & the environment," said Chimu co-founder Chad Carey.

"The travel industry has been subject to increased pressure as the climate emergency has unfolded so we feel it is more important than ever we are discerning about the experiences we promote," he added.

Celebrity spa deal

ONESPAWORLD will be Celebrity Cruises' exclusive spa partner fleet-wide from May 2020, under a new partnership following the success of the brand on *Celebrity Edge*.

Ponant new release

DETAILS of Ponant's newest polar ship *Le Commandant Charcot's* inaugural Antarctic voyages have been released with sailings between Nov 2021 and Apr 2022.

Highlights include a 19-day The Emperor Penguins of the Bellingshausen Sea expedition, 25-day The Ross Sea expedition and 12-day The Weddell Sea & Larsen Ice Shelf expedition.

For more visit au.ponant.com.

Explorer maiden

DREAM Cruises' *Explorer Dream* made her inaugural visit to Auckland on Sun, marking the milestone with a special celebratory welcome event.

"As Dream Cruises commences its journey beyond Asia with *Explorer Dream*, we are excited to continue with our global aspirations and have Auckland in New Zealand as one of our homeports," said Dream Cruises President Michael Goh.

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Oaks GC open

OAKS Hotels, Resorts & Suites has opened the doors on its newly acquired property on the Gold Coast, now branded as Oaks Gold Coast Hotel.

The 108-key property is the accommodation provider's second Gold Coast location and is located in Surfers Paradise, in close proximity to Cavill Avenue. "This beachside abode is perfect for guests seeking the comfort, freedom and space of Oaks hospitality in the tropical paradise of the Gold Coast," said Oaks Hotels, Resorts & Suites Chief Operating Officer Craig Hooley.

"We are thrilled to have acquired this property under the trusted Oaks brand."

BWH support

GRAHAM Perry, the local head of Best Western, has urged Australians to support the country's rural population who are suffering from the effects of the fires.

"With severe fires across numerous locations and a relentless drought, regional Australia needs our support right now and more than ever," Perry said.

"If there were ever a time when we should be making the effort to holiday at home, this is it.

"Tourism plays a critical role in assisting a town's economy recovery following natural disasters...it's immensely important that we band together to support our regional areas."

AFTA UPDATE

from Jayson Westbury



FOR a year that has been full of a varied array of challenges and trouble, it is so sad we find ourselves at the

end of 2019 with the tragedy on Whakaari/White Island in New Zealand and the devastating fires that have swept across NSW.

On the situation in New Zealand, the travel industry has had a great deal of connection in so many ways, given the number of Australians on the cruise ship in the area and the dreadful loss of life due to the incident.

By all accounts, both the Australian and New Zealand governments have done a profound task in managing this situation, something that is never easy.

For all those in the travel industry who have had clients impacted or involved, you also have done a tremendous job in providing the assistance necessary in what is an unbelievable circumstance - thank you.

Our prayers go out to all the family and friends of those who

have lost lives in the incident.

As for the fires, those who are in Sydney will still be feeling the weight of how the last few weeks have been with the heavy smoke that has hung over the city and suburbs, which brings to everyone's front door the gravity of just how bad these fires are.

Joint efforts of the state and federal governments appear to be helping, but there is no easy fix for this crisis which comes just ahead of Christmas.

For those in the travel industry who have been caught up in these fires directly, we are all thinking of you and there are many ways support can be offered: search "support for NSW fires" and I am sure you will find a way to help.

On a final note, I would like to wish all the readers of this column a very happy holiday season and the best of good fortune and luck for the year ahead in 2020.

I will be signing off myself for a few weeks and will return mid-Jan ready to tackle the many issues ahead for travel agents, the industry and all the stakeholders across this great Australian Travel Industry - merry Christmas to all.

Tracking a way through Portugal



PORTUGAL Tourism, Discover Portugal Holidays and Qatar Airways have combined to escort agents on a six-day exploration famil of Portugal.

Attendees were treated like royalty while on the adventure, staying in five-star hotels during the journey, with all meals included to showcase the Portuguese cuisine, wines and deluxe transportation. Destinations visited along the way included the capital, Lisbon, as well as Cascais, Sintra, Obidos, Nazare, Porto, the Douro Valley and Evora.

Pictured taking a tram ride in Lisbon from front to back are: Gill Gaspar, Discover Portugal Holidays; Leisel Brown, Figtree Travel; Daniela Wareham, Ovation Travel; Julie Enders, Out and About Travel; Julianne Gazal-

Rizk, TravelManagers; Courtney Kynoch, Helloworld Travel Lane Cove; Simone Lucas, Amex TLS; Joanne Watson, Spencer Travel; Ana Afonso, Turismo de Portugal; Stella Vlahos, Qatar Airways; Melissa Madigan, Jones & Turner Travel Associates; Jemma York, Academy Travel; Rita Polvin, Sabra Travel; Sofia Coplin, Anywhere Travel; Sarah Whyte, Frontier Travel; and Edwina Menzies, Wentworth Travel.

W
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N



THE LAST ELEPHANTS

This week *Travel Daily* and Swagman Tours is giving a lucky reader the chance to win a copy of *The Last Elephants* coffee table book. Perfect for your agency or a great Christmas present.

The Last Elephants – is the name prophetic? We hope not, but the signs are worrying. This book is a narrative and photographic backup to the Africa-wide Great Elephant Census of 2016. Each chapter has been written by different elephant experts from Africa and beyond reflecting the range of views regarding the future prospects of these majestic creatures. Close on two years in the making, this book has a forward written by HRH Prince William, Duke of Cambridge.

To win, the person who answers the 4 daily questions correctly and has the most creative response to the final question will win. Send your answers to lastelephants@traveldaily.com.au

What is the minimum number of pax required on the **Best of Morocco** departures?

Hint: Answers can be found in the new Swagman Africa 2020/21 brochure or on the Swagman website.

Cathay Change

CHANGE for Good, Cathay Pacific's inflight fundraising program, has reached cumulative donations of HK\$193 million, following an endowment of HK\$9.55 million over the 2018 period.

The charity, which collects spare change in a range of different currencies, aims to safeguard vulnerable children worldwide, supporting living conditions in more than 190 developing states since 1991.

"We greatly appreciate the generosity of our passengers and the efforts of our staff in supporting Change for Good over the years," said Cathay Pacific Airways Director Customer Simon Large.

"Cathay Pacific firmly believes in the power of collaborative efforts to affect positive change."

ATEC's warm Meeting Place welcome

BEAUTIFUL Brisbane put on a superb few days to play host to more than 500 delegates at this year's ATEC Meeting Place.

From the buyers lunch on top of the GoMA to the Annual General Meeting, ELITE presentations and the amazing welcome function at Brisbane's fun Eat Street eating precinct, ATEC members were warmly welcomed to the Sunshine State.

While the B2B sessions saw 300 sellers and more than 100 buyers take part in more than 5,000 business-to-business meetings over two days, delegates also enjoyed the new "Marketplace LIVE" series of TEDx-style presentations and expo-style stalls and conversations.



EMERGING Leaders celebrate their ELITE graduation.

There was a Bollywood welcome to ATEC's new India Host program - a partnership with Tourism Australia and Austrade - tailored to support Australian tourism businesses meet and exceed the expectations of the growing Indian traveller market.



A WARM Brisbane welcome.



ATTENDEES enjoy ATEC's Meeting Place.

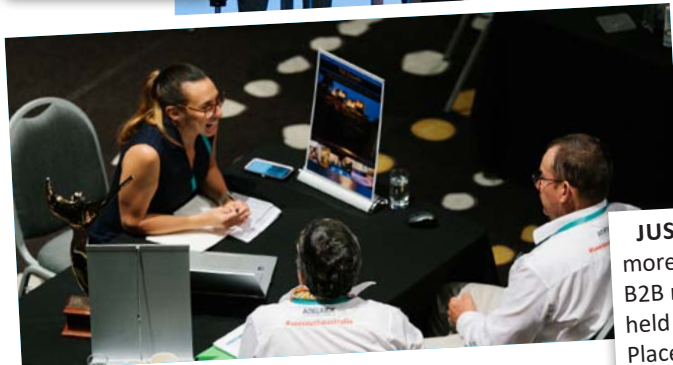


QLD Minister for Innovation and Tourism Industry Development and Minister for the Commonwealth Games Kate Jones at the Welcome Function.



BUILDING commercial connections at the B2B workshops.

TOURISM
Australia's
Phillipa Harrison
and Susan Coghill
give an update on
the Philausophy
campaign.



JUST one of more than 5,000 B2B meetings held at Meeting Place.



LEN Taylor Young ATEC award for Leadership winners: Chantelle Khan, Jessie Hornblow and Mike Webley.

ATEC goes deep diving in Brisbane

A TEC Meeting Place provided a deep dive into the new Tourism Australia "Come live our Philausophy" campaign, followed by plenary sessions from a range of panelists who looked at frontline industry experiences and learnings.

Evenings were filled with conversations and networking from the Young ATEC's poolside get together at the Next Hotel to the CEO forum at Customs House.

Comedian Vince Sorrenti helped to wrap up a great few days and joined the crowd as MC at the Time Travellers Ball Gala Dinner held at the new Howard Smith Wharves, which kicked off with a spectacular fireworks display.

A big congratulations to Caroline Densley from South Australia's Diverse Travel who took out the prestigious Captain Trevor Haworth Outstanding Contribution award, while three outstanding young ATEC members received this year's Len Taylor Young ATEC Award for Leadership - Mike Webley of Pinnacle Tourism Marketing in Cairns, Jesse Hornblow from WA's Pearls of Australia and Chantelle Khan from Viator/Tripadvisor.

Go Beyond Melbourne's Alva Hemming picked up the Outstanding Contribution to ATEC award and West Australia once again took out ATEC branch of the year.



ENJOYING the food on offer at Eat Street.



WESTERN Australia pearl divers at the Time Travellers Ball.



MC AND Gala Dinner Host Vince Sorrenti.



LOOKING at issues from the outside with Southern Africa Tourism Services Association CEO David Frost; NZ Tourism Export Council CEO Judy Chen; and ATEC Managing Director Peter Shelley.



ALVA Hemming, who took out the Outstanding Contribution to ATEC award with ATEC MD Peter Shelley and Chair Denis Pierce.



CAROLINE Densley accepting the Captain Trevor Haworth Outstanding Contribution award.



FIREWORKS mark the end of a successful Meeting Place event.



MICHAEL Nelson, Pinnacle Tourism Marketing; Cheryl Zhong, Equity Travel; and Jason Brereton, HIS Travel.

Magnifica Aus tours

MSC Cruises is inviting the trade to register their interest in a ship visit for *MSC Magnifica* when she is down under in Mar as part of her 117-day World Cruise.

The vessel will be in Hobart on 14 Mar, Sydney on 16 & 17 Mar, Cairns on 24 Mar and Darwin on 30 Mar.

MSC Magnifica will depart on the World Cruise from Genoa, Italy on 05 Jan.

Agents can register their interest by sending an email to events@msccruises.com.au with their preferred date and port.

StayWell Saudi 2020

STAYWELL Holdings has announced the plans to open its first property in Jeddah, Saudi Arabia, operating under the Park Regis brand.

The 144-room property will be located adjacent to the Old Makkah highway and close to government buildings and consulates.

It will feature two restaurants, meeting rooms, swimming pools, a spa and gym.

When it opens its doors in 2020, the hotel will be the third for the company in Saudi Arabia.



THE team at Sanford International Travel marked a successful annual conference at the Intercontinental Sanctuary Cove late last month.

Sanford International Travel Managing Director Georgina Byrt said the highlight of the weekend was keynote speaker Justin Jonesy, one of Australia's leading extreme adventurers and

motivational speakers.

Another key highlight was an 80s themed party, with many key sponsors attending the big bash.

Attendees are **pictured** in their brightest 80s get-up.

Club Med
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There is no doubt that 2020 is going to be biggest year yet! So to help you have something to look forward to in the new year, Club Med are giving you the chance to win a stay at the Club Med resort of your choice in Asia or the Indian Ocean.

The all-inclusive prize includes:

- Five nights for two people in a superior room at the Club Med resort of your choice in Asia or the Indian Ocean
- Gourmet meals and all day snacking
- Premium open bar including beer, wine and cocktails
- A wide range of included sports & activities
- Nightly entertainment

To win, tell us in 50 words or less the most creative way you will you grow your Club Med business in 2020. Send your entry to clubmed@traveldaily.com.au

Delta private pact

DELTA Air Lines has announced a new partnership with private aviation specialist Wheels Up, including a significant investment and a long-term commercial deal.

The agreement will create one of the US travel sector's largest owned and managed fleets of private aircraft, combining the 70-strong Delta Private Jets with Wheels Up's 115 aircraft.

W Hotel for Cairo

MARRIOTT International will open a W Hotel in Cairo, Egypt, under a new agreement with Landmark Sabbour.

Expected to open in 2024, W Cairo will be situated in 1-Ninety - a mixed-use development in the New Cairo district.

It will offer 250 rooms and suites, food and beverage venues and meeting and events spaces.

MONEY

WELCOME to Money, *TD's* Tue feature on what the Australian dollar is doing.

AU\$1 = US\$0.69

THE Australian dollar bounced back from losses on Fri after share markets were boosted by confidence in the US-China deal, with AUD-USD up 0.1%.

Over in Europe, key manufacturing PMI releases over the last 24 hours, which is a reading of the manufacturing and services industries and is seen as a key marker of global activity, show signs of weakness, with the AUD-EUR falling 0.2%.

Wholesale rates this morning.

US	\$ 0.687
UK	£0.515
NZ	\$1.036
Euro	€0.616
Japan	¥75.34
Thailand	฿20.78
China	¥4.756
South Africa	R9.88
Canada	\$0.899
Crude oil	US\$60.07

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**MERRY CHRISTMAS
& HAPPY NEW YEAR**



**TMS
TALENT**

ADVENTURE CONSULTANT

Melbourne - \$45K - \$55K + super

As a wholesale adventure consultant you will be assisting travel consultants and members of the general public prepare exciting travel itineraries. This company has been established for over 25 years and offer amazing bucket list experiences to some of the most talked about and remote destinations worldwide.

Contact Matt

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TEAM LEADER

Sydney - \$70K + super + commission

This is a newly created role where you will be heading up a small team of reservation sales staff. The role of the team leader is to lead, manage, coach, develop, train and motivate the team. This is an award winning business who are going through exponential growth. Excellent famils available and a highly engaged culture.

Contact Susan

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FIT CONSULTANT

Sydney - \$45K - \$55K + super

Inbound Consultant position for an award winning travel business offering fantastic benefits. French or German speaking is essential. You must be passionate about Australia as a tourist destination, creating bespoke itineraries for customers flying across the world to experience the best of Australia. Monday - Friday only.

Contact Natasha

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ONLINE TRAVEL CONSULTANT

Sydney - \$60K - \$70K + super

This role is for an experienced implementations specialist and account manager. You must be technically minded and possess fantastic skills within account management and customer service. This award winning corporate travel agency is well renowned for its employee retention, benefits and great team culture.

Contact Leanne

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ACCOUNT MANAGER

Sydney - \$80K - \$110K + super + bonus

Manage a diverse client portfolio in this dynamic and fast paced role. You will consistently question the level of value you bring to your clients to ensure you provide the best service. This award winning business is known for their advanced customer service and technology. Work in a beautiful CBD office.

Contact Leanne

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RETAIL TRAVEL CONSULTANT

Hawkesbury - \$45K - \$55K + super

You will be the direct point of contact for customers, booking flights around the world, creating bespoke itineraries, booking exciting tours and advising on visa requirements where necessary. This business comes with over 85 collective years' experience in the travel business. Must have previous customer-facing experience.

Contact Giulia

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RELATIONSHIP MANAGER

Melbourne - \$90K - \$95K + super

This tech company uses cutting edge technology to enable companies and consumers to connect in a new, secure and seamless way. For this role you must be analytical and have excellent sales skills which will be the key to your success. You must have a proven track history in sales, account management or new business development.

Contact Adrian

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SENIOR PRODUCT EXECUTIVE

Sydney - \$60K - \$65K + super

You will work closely with the head of product when it comes to strategic planning, whilst building supplier partnerships. This role includes brochure development, itinerary designing, content creation and market analysis. Full time role with Australia's best niche wholesaler. Strong knowledge of Europe required.

Contact Natasha

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