

—AGENT ACADEMY—



SCENIC°



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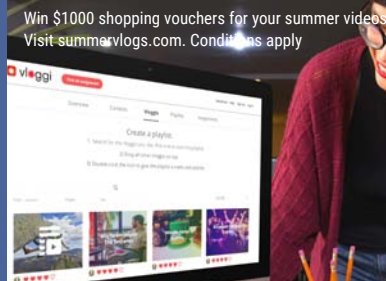
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*Terms and conditions apply, refer to www.scenic.com.au/agentacademy



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Create trip videos for your clients
Use our website to easily combine clips and create branded videos for your agency

Scenic e-training

SCENIC has launched a new “Agent Academy” global online e-learning platform for travel consultants.

The portal, available 24/7 on any digital device, will provide a growing range of training courses for the company’s agent partners across both the Scenic and Evergreen brands.

Initially four courses are available, with the portfolio to expand across the year aligned with product launches.

Scenic Director Trade Sales and Commercial Partnerships, Emma Davie, said the platform had been developed in conjunction with key agents in Australia to provide a central point for detailed product training and updates.

“This e-learning portal is a valuable new industry tool, offering quick, easy to complete courses on a continuing basis to assist agents to better understand and sell our product portfolio, enabling them to broaden their knowledge and better service their clients’ needs,” she said.

A launch incentive includes \$1,000 Scenic Rewards points for the first consultant in each state to complete the four launch courses by 28 Feb, with the next 50 to receive \$100 Scenic Rewards points.

For details see the **cover page** or scenic.com.au/agentacademy.

Today's issue of TD

Travel Daily today has six pages of news and photos, a cover page from **Scenic** plus full pages from:

- Windstar
- Travel Trade Recruitment
- Tourism WA product profile

Bestjet to be liquidated

YESTERDAY’S second meeting of creditors of the collapsed Bestjet Travel and Wynyard Travel voted for the businesses to be liquidated, amid revelations that the company’s Xero-based online accounting system had been accessed four times since the OTA ceased trading on 18 Dec.

Administrators Nigel Markey and Bradley Hellen of Pilot Partners confirmed that Xero had provided them with login details to the platform, which Director Robert McVicker had previously referred to Michael James, husband of former owner Rachel James (**TD** 03 Jan 2019).

Both Michael and Rachel James had claimed they were unable to access the accounting system, but Pilot Partners told creditors yesterday they had found Michael James was listed as the administrator of the software when they were given access.

The accounts had not been reconciled for some time, the administrators noted.

McVicker and the James’ were no-shows at yesterday’s meeting, which was attended by officials

Helloworld catch-up

TWO episodes of the Helloworld TV show will be broadcast this weekend, due to a change in scheduling as a result of last week’s Australian Open.

At 4.30pm tomorrow the show will feature Disneyland California, Vancouver Island, Honolulu and King’s Canyon, while Sun’s episode at the same time will showcase Kyoto, Western Australia, Hong Kong and the Cotswolds in the UK.

from the Australian Securities and Investment Commission.

Also present was Kate Ryder, coordinator of the Bestjet Fiasco Action Group, who has been advocating on behalf of thousands of impacted consumers, along with reps of IATA and consolidator CVFR Travel Group.

The administrators noted that their ability to pursue the matter was constrained by funding, with credit card processor IntegriPay lodging a claim over \$3.6 million it had deposited in the Bestjet bank account on the day the company was shut down.

So far Pilot Partners has accrued fees approaching \$400,000, but is understood to have not been paid because of the IntegriPay claim.

Oceania bottles out

OCEANIA Cruises is claiming a world first today, with a plan to eliminate plastic water bottles across its fleet by the end of 2019.

A new partnership with Vero Water will provide guests with the “gold-standard of still and sparkling water,” with Oceania’s entire fleet to be fitted with new distillation systems from Apr.

The new systems will utilise dishwasher-safe glass bottles which can be reused multiple times, with Oceania CEO Bob Binder saying the move would eliminate up to three million plastic bottles per year.

Initially Vero Water will be rolled out in suites, staterooms, bars, restaurants and lounges, while later in the year all guests will be provided with their own re-useable Vero Water bottle for use on shore excursions.

Win a Viking cruise!

VIKING Cruises has partnered with *Travel Daily* this month to offer a lucky reader a fabulous *Viking Sun* voyage departing New York in Oct 2019.

Entries are now open for the photo competition, which will see the person who sends in the most creative pic experience Bermuda and the West Indies in Viking Cruises’ unique style.

For details on how to participate see **page six** of today’s issue.

Memorable journeys

At SriLankan Airlines Business Class, we transform every journey into a luxurious experience. Immerse yourself in luxury onboard our A330-300 Aircraft, flying daily non-stop from Melbourne to Colombo.

srilankan.com



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Opera House to Teatro Colón - Connecting Australia to the finest **cultural experiences**

Discover the lesser known Hawaiian islands. Read more in the February issue of *travelBulletin*.

CLICK to read
travelBulletin



The future of travel

AUSTRALIA'S Minister for Trade, Tourism and Investment Simon Birmingham has called on stakeholders in the travel industry to have their say on a draft report developed by the Beyond Tourism 2020 Steering Committee.

Birmingham said the strategy was an opportunity to develop a new long-term vision.

Interested parties can read the draft report **HERE**.

Responses close 08 Mar.

Travelport steps up NDC

TRAVEL commerce platform Travelport has completed the onboarding of the first group of travel agencies to receive access to NDC content.

The move follows implementation of the company's NDC roadmap last year, with its booking solution now able to cater to clients of various sizes such as American Express Global Business Travel, DNATA,

Gray Dawes Group, Global Travel Management, Meon Valley Travel, Premier Holidays, TAG, Travel Counsellors and Travel & Transport Statesman.

"We work at the heart of the travel industry and our agency customers rely on us to provide them with choice through access to the broadest range of travel content," said Travelport Senior Vice President Global Agency Sales Nick Dagg.

"NDC is no exception and we've taken great care in managing the roll out of our NDC booking capability through Smartpoint to our agency customers," he added.

Travelport recently shared insights from the first phase of its NDC implementation, highlighting agent familiarity, workflow integration, a considered roadmap, the demand for NDC content and broad industry collaboration as key points.

The tech company has revealed it will follow up with further Smartpoint enhancements along with an API NDC connection channel through Travelport's Trip Service API in a few months' time.

The Kimberley calls

WESTERN Australia's The Kimberley is today being showcased in a product profile.

The wilderness area offers highlights including the pearling town of Broome and the Bungle Bungle Range.

See **page nine** for more.

APTMS rebrands

ASIA Pacific Travel Marketing Services (APTMS) has rebranded as Linkd Tourism.

The move follows market research which found the APTMS name "no longer best represented the services or personality of the company".

A new website is now live, which sees a complete refresh of the previous APTMS website to become more user friendly and optimised for mobile.

The website retains its agent log in portal, with a full suite of training materials and webinar content for its range of clients.

The full service representation agency has clients including Alamo Rent A Car and Colorado Tourism Office.

See www.linkdtourism.com.

QF Alliance stake

QANTAS blindsided listed regional charter operator Alliance Airlines this morning, revealing it had acquired a 19.9% stake in the company (**TD** breaking news).

The board of Alliance confirmed it had not received any approach from Qantas prior to the announcement, in which QF said it planned to "ultimately seek regulatory approval from the ACCC to build on its current shareholding with a longer term view of taking a majority position in Alliance Airlines in order to better serve the charter market".

Qantas accrued its holding for about \$60 million, paying an average of \$2.40 per share.

REGIONAL SALES MANAGER SYDNEY & NORTHERN NSW



COMPETITIVE SALARY & BENEFITS

We're looking for an energetic, goal-orientated Regional Sales Manager to join our dynamic sales team on the road.

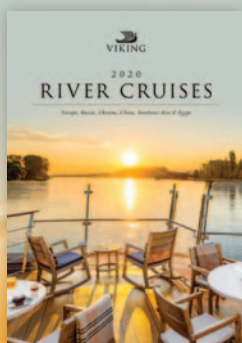
The ideal candidate will have exceptional relationship management skills and a successful track record of achieving sales targets within a similar previous role. Travel industry experience would be a bonus, but isn't necessary.

This position comes with a competitive salary package, fantastic industry perks and valuable health benefits.

Viking is set to become the world's largest small-ship cruise company this year, so now is the perfect time to join our fun, supportive and rapidly expanding team!

To apply, please send a cover letter and your resume to jobsau@vikingcruises.com

Applications close 15 February 2019. Only successful candidates will be contacted. No agencies.



2020 RIVER BROCHURE OUT NOW!



VIEW HERE

Azamara & Creative

CREATIVE Cruising has teamed up with Azamara Club Cruises to launch an incentive offering travel agents a \$25 gift card for every 2019 Azamara sailing which is booked and deposited between 21 Jan-28 Feb.

To coincide with the incentive the wholesaler has put together some packages with savings for its travel agent partners to on-sell to their clients.

Packages include a seven-night French Riviera cruise on *Azamara Pursuit*, three nights of pre-cruise accommodation in Barcelona and Qantas return airfares from \$5,049 per person twin share.

Click Frenzy Travel

CLICK Frenzy Travel has confirmed a record number of brands are expected to be involved in this year's event, which will run from 7pm Tue, 26th Feb (AEDT) to midnight Wed, 27 Feb.

Brands getting on board include Webjet, Flight Centre, Mantra, Flybuys Travel and G Adventures, with an anticipated 500+ deals to be available as part of the sale.

NSW insurance campaign

THE NSW Government has launched a campaign urging overseas visitors to take out health insurance to help combat the \$30m of annual unpaid hospital bills.

The push is targeting overseas visitors and their families who travel here without health insurance coverage and follows a suggestion by the Government that health insurance become mandatory across visa classes.

Each year about 16,000 Medicare-ineligible inpatients require hospitalisation in NSW and of the \$100m invoiced, about \$70m is paid.

"While we recognise that overseas visitors are important to the NSW economy, health insurance is a very minor part of travel expenses and it is not at all unusual for countries to mandate health insurance for overseas visitors," said NSW Health Minister Brad Hazzard.

"I am also asking the Federal Government, through the Minister for Immigration, to assist in getting the message out loud and clear through immigration

channels that travellers coming to this state should have adequate health insurance," he added.

Last Oct, NSW raised at the COAG Health Ministers meeting that health insurance become mandatory across all visa classes and an advisory council is currently looking at options.

"No person needing urgent medical treatment will be turned away from a NSW public hospital, but this proposal will ensure taxpayers don't wear the costs incurred by Medicare-ineligible patients not covered under a Reciprocal Health Care Agreement," Hazzard said.

Virgin Voy cabins

VIRGIN Voyages has released details of its cabins, which it described as being "designed for function and mobility".

The company said the design counters "the boxiness of traditional sea cabins" and most will have "transitional Seabeds", hammocks, sensory mood lighting, in-room entertainment with 43"+ HDTVs, minibars, flexible wardrobes and bathrooms with rainshowers.

Of the cabins, 93% offer sea views, and there is also an option for inside cabins with solo accom and a bunk bed option.

Sustainability is also a key element of the rooms, with air-con, lighting and curtain settings able to auto-adjust for energy conservation when the passenger is not in the room.

Most wall switches have been removed as the lights and blinds are automatic, but the technology can be controlled from a tablet.



Window Seat

THE US Government shutdown had a silver lining for visitors to a national park in northern California.

With no staff to discourage sea creatures from congregating at a beach in Point Reyes National Seashore, about 60 adult seals that gave birth to 35 pups took over the popular tourist area, knocking down a fence and moving into the parking lot, the *San Francisco Chronicle* reports.

Officials have no plans to move the animals while some of them nurse their pups.

Reinstated staff are considering offering guided tours of the colony.

So it appears Trump at least managed to seal one deal.



Hilton's new HQ

HILTON has moved into a new Asia Pacific headquarters in Singapore as the company enters "a brand new chapter".

Hilton has doubled its footprint in Asia Pacific in recent years and has more than 750 hotels open and under development in the region.

The office stretches across three floors of the Centennial Tower in the CBD.

From the new HQ, Hilton manages its five sub regions of Asia Pacific, from India to Japan, China and Australasia.



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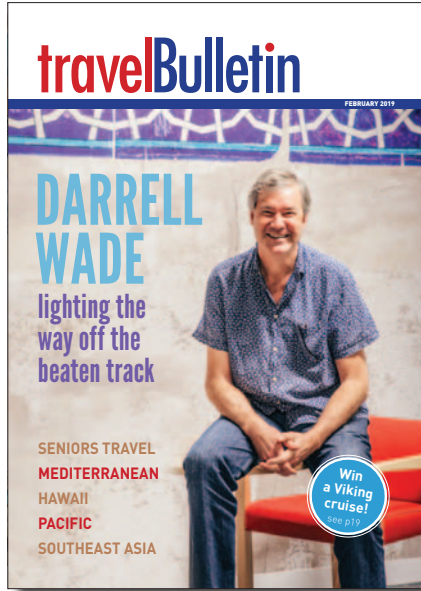
HE NORMALLY likes to keep a low profile, but in this month's issue of *travelBulletin* we have managed to coax Intrepid Travel's co-founder Darrell Wade to tell us the story so far.

The intriguing tale of Intrepid includes lots of twists and turns, and crack reporter Adam Bishop has put together a fascinating read.

Feb's *travelBulletin* also revisits the Magellan takeover by Helloworld, with Steve Jones looking at where the network is one year on.

Features this month include Seniors Travel, the Mediterranean, Hawaii, the Pacific and Southeast Asia, including stories to inspire travel agents' clients alongside key destination selling tips.

There's also an overview of the complex web of mysterious companies connected to Bestjet,



along with our regular portfolio of industry commentary and insight.

The issue is now in the post to subscribers (sign up for just \$55/year at travelbulletin.com.au), with the online edition available by [CLICKING HERE](#).

Rail Europe CEO down under



THE newly appointed CEO of Rail Europe made his first visit to Australia this week, meeting the team at the company's recently rebranded operation formerly known as Rail Plus.

Khoi Nguyen, pictured above with Patrick Benhamou from Atout France, took on his new role in Aug last year, alongside his appointment as Director of e-Voyageurs SNCF, an initiative leading the digital transformation of the French railway network.

Nguyen was most recently Chief Digital Officer of European B2B distributor of industrial supplier IPH Group, with his career also including senior roles within electronics manufacturer Philips and retail disruptor Amazon.

Nguyen noted that Australia

was Rail Europe's second biggest market after the USA, having overtaken South Korea in the last 12 months.

"We have exciting plans to grow the market even further," he said, while Rail Europe's Commercial Director Richard Leonard confirmed the company was looking at distributing the locally developed Great Train Journeys product in other parts of the Rail Europe international network.

Leonard and Nguyen both reaffirmed the company's commitment to its travel agent partners, with Leonard highlighting strong demand for high value product such as the Golden Eagle trans-Siberian journey which was seeing "sales through the roof".

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TravelManagers walk like Egyptians



SIX Personal Travel Managers (PTMs) took a step back in time late last year when they were invited to visit the ancient treasures of Egypt as part of a nine-day famil hosted by On the Go Tours.

After disembarking from their Etihad Airways flight, the group began their itinerary in Cairo, where they visited the pyramids before heading to the city of Aswan and enjoying a cruise down the Nile.

The group stopped off at

Kom Ombo to visit some of the region's iconic temples along the way, before heading to Luxor and the famous Valley of the Kings.

The trip concluded back in Cairo, where the group enjoyed a visit to the Egyptian Museum and the Khan el Khalili bazaar.

Pictured: On the Go Tours' expert guide, **centre**, was a wealth of knowledge on all things Egypt for TravelManagers' Phoebe Luong, Alma Araullo, Lesley Cavill, Maria Pandalai and Karen Raeburn.

SAS new number

SCANDINAVIAN Airlines (SAS) has established a new toll-free number to service Australian trade enquiries.

The line is 1300 727 707 and is operational Mon to Fri, 9am - 5pm (closed public holidays).

The news follows problems with a 1300 phone number set up for Australian enquiries after it closed its local operations in early Nov last year (**TD** 02 Nov).

Avani Thai opening

AVANI Hotels and Resorts has announced the opening of its upscale property in Koh Samui Thailand called Avani+ Samui.

The 58-room resort features large terraces and balconies, free high-speed internet, spa area, pool villas and rain showers.

Russia supersonic

RUSSIA'S United Aviation Corporation (UAC) has flagged plans to develop a new supersonic passenger jet starting in 2022.

The country's first supersonic passenger plane, Tupolev Tu-144, began passenger service in 1977 but was deemed potentially unsafe only a year later.

Florida fly-in hotel

ORLANDO Melbourne International Airport in Florida is seeking developers to design and build a new fly-in hotel that will have direct airfield access, water views, and rooftop dining.

The accommodation concept will attempt to capitalise primarily on the growth in demand for corporate tenants and business meeting spaces.

"It is mission critical that we keep pace with this growth... convenience for our corporate tenants is paramount," said the airport's Director Greg Donovan.

Aranui 5 inaugural

ARANUI Cruises' *Aranui 5* has made its inaugural visit to Pitcairn Island earlier last month.

The visit was part of a new 13-day itinerary across Tahiti's southern archipelagoes which sold out within two weeks.

The vessel's guests were guided by the ship's crew & descendants of *Bounty* mutineers.

TECHNOLOGY UPDATE

Today's Technology Update is brought to you by Instant Travel

Innstant: Helping travel companies be one Switch Away from Being A Content King



In the online travel world, having the optimum API content is a necessity.

We are proud to say that the Innstant team has been

working hard over the last few months to create our latest content API using JSON format (Javascript object notation).

Client key benefits include 700,000 plus worldwide properties from Innstant, greater speed, more rate options, faster and easier integration and last but not least a Content Switch option.

What is so special about JSON?

In short, unlike parsing XML software which is slow and cumbersome - JSON is faster.

The biggest advantage of the JSON format is that it is lighter than XML because its data is formatted serially and contains no tags. This makes it easier to read and faster to parse.

How can the Innstant Content Switch benefit your business?

The Innstant Content Switch solution supports 2 types of clients:

Travel Agents, Tour Operators and APP Travel companies:

This type of client can avail of the Innstant content in one single API powered into their own system and they can create their own business rules with either B2B and B2C rate options.

Larger Travel Companies:

Retail, wholesale & larger travel companies can avail of almost 130 supplier API's in one feed featuring up to approximately one million-plus properties. The client has the ability to negotiate their own commercial agreements with the global suppliers with no mark up between their contracted rate and what is displayed in the search results.

If you are looking for global content, have a long development backlog or simply want to save money availing of multiple suppliers in one single switch, then check www.innstantgroup.com for further information or contact our team to learn how we can help grow your business!

Darryl Ismail, CEO, Innstant Travel



Travel Daily presents

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Freedom Road deal

RETAIL and online travel service, Freedom Road Travel has been named the official member and fan travel service provider of the Queensland Rugby Union.

The deal will see Freedom Road Travel launch its first online travel portal for fans and members.

The Queensland Rugby travel booking platform will be made accessible to members of the 240 Queensland clubs, with a contribution of every booking made going directly back to the local club.

Freedom Road Travel will work in partnership with a range of travel brands including family-friendly hotels and resorts, airlines, luxury properties, cruise lines and tour companies.

TNQ's first chatbot

TROPICAL North Queensland (TNQ) has launched the region's first chatbot called "Locals of Tropical North Queensland".

The chatbot is designed to provide travellers with local knowledge ranging from marine life to diving locations, to allow them to better plan their trip.

CLICK HERE to learn more.

Philippines advice

SMARTTRAVELLER has updated its travel advice for the Philippines to include info about terror attacks in western Mindanao.

Travellers are advised not to travel to central & western Mindanao, and to reconsider travel to eastern Mindanao.

WIN A CRUISE

AND EXPERIENCE THE VIKING DIFFERENCE

This month Viking Cruises is giving *Travel Daily* readers the chance to win a deluxe veranda stateroom on New York, Bermuda & the West Indies departing on 10 October 2019 on *Viking Sun*.

To be in the running to win all you need to do is these two simple steps:

1. SNAP A PICTURE

Send us a photo showing your favourite Viking ocean cruise inclusion.

2. REGISTER FOR REWARDS BY VIKING

Entrants need to be registered for Rewards by Viking. Make sure you submit your Rewards ID number with your photo. If you



haven't already, register at www.rewardsbyviking.com.

The most creative entry will win! Send your entries to viking@traveldaily.com.au



WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

Save up to \$2,500 per couple on the Imperial Russia 2019 cruise tour package from Russian river cruising specialists, **Cruise Russia**. Bookings made by 29 Mar will have a chance to receive a complimentary upgrade to a balcony cabin-more info can be found **HERE**.

Travellers can save \$936 on **Busabout's** 22-day West to East Roadtrip. Starting from \$3,743 per person, the offer is on sale until 28 Feb. Call 1300 287 226 for further details.

Book before 31 Mar to save 30% on the eight day Parisian Royal Holiday luxury river cruise with **Uniworld**. Starting from \$3,149 per person, twin share the offer is on sale until 31 Mar, call 1300 780 231.

Evergreen Cruises & Tours is offering savings of up to \$2,300 per couple on the eight-day Sensations of Lyon and Provence river cruise. The offer is available until 28 Feb or until sold out. **CLICK HERE** to learn more.

Extreme Bike Tours has released a 10% discount on its 2019 and 2020 Himalayan expeditions in northern India, when booked before 28 Feb. For more information on the expedition visit www.extremebiketours.com/himalaya.

KLM hologram bar

KLM Royal Dutch Airlines has launched its "Take-Off Tips" campaign to promote its "live hologram bar" where travellers can exchange tips with others heading in the opposite direction.

Using a live connection, the take-off tips bar allows travellers to chat with a hologram of their counterparts at Amsterdam, Oslo, and Rio de Janeiro airport.

Natascha van Roode, Head of KLM Marketing Communication said "it is such a joy to be able to bring people together time and time again, we rejoice this in our latest campaign themes and 'take off tips' is no exception".

Watch the video **HERE**.

Hawaii visitor stats

VISITORS to the Hawaiian Islands spent \$17.82b in 2018, an increase of 6.8% compared to 2017, according to the 2019 stats from Hawaii Tourism Authority.

A total of 9,954,548 visitors came to Hawaii in 2018, a 5.9% increase from 2017.

Total visitor days rose 5.3%, with Oahu (4.3%), Maui (6.2%) and Kauai (7.6%) all showing growth in arrivals.

Lewis' Daydream

AUSTRALIAN actor Lincoln Lewis has been named the Daydream Island ambassador, when it reopens in Apr 2019.

Lewis played roles in *Home and Away*, *Underbelly* and *House Husbands* and will be one of the first to explore the new Daydream Island.

Lufthansa Hub

THE Lufthansa Innovation Hub (LIH) opened its first foreign office in Singapore earlier this week.

The focus of the LIH Singapore will be on exploring market developments in the digitalisation of travel and mobility, as well as to establish a network of relevant tech players and the first strategic partners on site.

WTACH formed

FORMER Pacific Asia Travel Association Pacific region Director Chris Flynn has founded World Tourism Association for Culture and Heritage (WTACH).

The association has been formed to "protect local cultures, heritage and historical sites that are in peril from overtourism".



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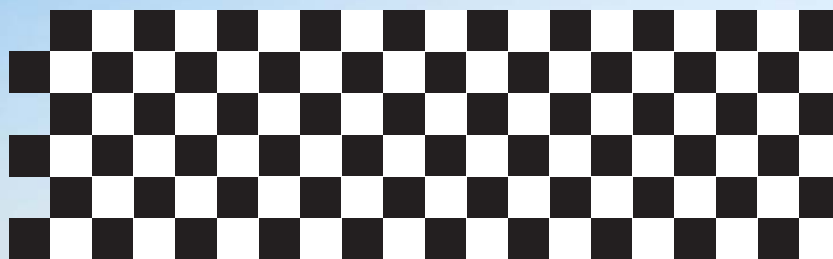
LEAVE THE CROWDS & CLICHES BEHIND

Small, Elegant Ships That Carry Less Than 310 Guests

Monaco Grand Prix

Fly, Cruise & Stay Package from \$8,609*pp

SAVE UP TO \$6,306*pp!



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*T&Cs apply



Working in partnership with the Australian Travel Industry

Group Travel Consultant

Sydney, Competitive, Ref: 3454SJ1

A unique role is available for a group travel specialist working for a boutique company. You will be dealing with direct groups & agents while tailoring an international product. Be it 10 people or 10,000 are you up to the challenge? Experience is necessary from either a reservation or group's background along with the drive for long term career progression. Training will be provided but you need to have a love for group's. In return a competitive salary is on offer & a great team environment.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Corporate Travel Consultant

Perth, Up to \$65k + Super, Ref: 4434JB1

Our client is seeking an experienced Corporate Travel Consultant for their office in Perth CBD! You will have the ability to organise and book business travel arrangements whilst delivering an unparalleled level of client care. You will ideally possess a background in corporate travel, have strong experience using a GDS (Galileo or Amadeus preferred) and be able to work autonomously. The role is Monday to Friday and the successful candidate will enjoy a competitive base salary.

For more information please call Jacqueline on (02) 9119 8744 or click [APPLY](#) now.

Regional Travel Role | Sales AND Service

Rockhampton, \$45-\$50k + Comms, Ref: 1966AW1

The role will be heavily customer service focused offering your expertise on worldwide destinations. Consulting across all platforms, including face to face, online and over the phone, this regional community travel agency is looking for New Regional Travel Consultant to join their team! Time for some work/life balance?? Deliver EXCEPTIONAL service, Earn BIG \$\$\$ and join this Regional Travel Agency NOW! Only work 2x SATURDAY mornings per month and get your work/life balance back!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Outbound Sales Executive

Melbourne, Up to \$60k + Bonus + Super, Ref: 3613HC12

Working in outbound sales & looking to work for a niche travel brand? You will be representing a well-known & respected company, a true market leader. If you are a high achieving sales person with outbound sales call experience and you can sell ice to Eskimos, you will be selling unique travel packages to clients. This travel company are expanding and have multiple opportunities available to help grow their brand awareness. The company are on track to a VERY strong future growth plan.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Corporate Consultant

Sydney, \$60k + Perks, Ref: 1622AJ1

An exciting opportunity has presented itself in the Hills District for an experienced Corporate Travel Consultant. In order to be successful for this role, you will be an experienced team player who is confident when dealing with corporate clients. You will be servicing existing clients and will enjoy building and nurturing relationships while helping out with every aspect of the clients travel requirements. Enjoy working in a friendly and welcoming environment with a great team.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Business Travel Consultant

Brisbane CBD, OTE \$75-\$100k per annum, Ref: 3859SZ1

Work in a leading business travel agency with your own personal BDM to get new business contracts for you to book! This is an exciting opportunity located in both Brisbane CBD and inner city region! You will be booking travel up to \$2.5 million dollars and earn an amazing salary based on percentage of service fees charged instead of a commission / margin structure! We are looking for strong retail consultants wanting to step into a business role or an experienced Business Consultant.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Online Travel Consultant

Brisbane, \$40-50k + Super + Com, Ref: 1359CGA1

I'm looking for a travel industry professional who wants to step away from face to face sales & work for a leading online travel provider. You will be booking packages & tailor making international holidays as well as assisting with online bookings while always delivering excellent customer service. A fun & vibrant team in luxurious offices & a real chance for career progression. A great base salary is on offer with lucrative commissions & the chance to work for an industry leader.

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Hiking Travel Consultant Specialist

Sth Est Melbourne, \$58k + Super, Ref: 9214JP1

Are you an experienced travel consultant tired of selling the standard destinations? Are you wanting to specialise in selling the most breathtaking hiking trails around the world? This is the role for you, sell destinations like the Camino, Base camp and Great Ocean Walk. Work in a team where you are valued and given the rewards with an amazing salary and great team benefits. Due to continued growth you will be joining a team who really values the team members in the office. Apply NOW!

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.



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online... on mobile... in branch



The Call of the Kimberley

The Kimberley in Western Australia's North West is one of the world's last true wilderness areas.

A land of spectacular natural beauty, some of the region's highlights include the pearling town of Broome, the unique beehive formations of the Bungle Bungle Range in the World Heritage listed Purnululu National Park, Australia's only Horizontal Waterfalls at Talbot Bay, the epic Gibb River Road, Lake Argyle, and many more.

Following the wet season from December to February, operators will be preparing for the 2019 tourist season.

A self-drive four-wheel-drive adventure on the epic Gibb River

Road, spanning 660 kilometres from Derby to Kununurra, will reward visitors with gorges, waterfalls, station stays and Aboriginal experiences.

Short on time? Get a bird's eye view of the majestic landscape on the Kimberley Aerial Highway – a series of remote landing strips dotted throughout the region. Explore the Bungle Bungle Range and the magnificent Lake Argyle, and fly over the Buccaneer Archipelago, home to 800 small picturesque islands and the famous Horizontal Waterfalls.

A Kimberley cruising adventure will take passenger to remote crystal-clear pools with dramatic waterfalls and secluded coastal retreats.

No trip to the Kimberley would be complete without visiting the tropical pearling town of Broome, where the outback meets the ocean. One of

Australia's most multicultural and unique towns, Broome strikes the perfect balance between relaxing holiday and extraordinary adventure.

A range of events also take place around Broome and the Kimberley throughout the year with highlights including the Ord Valley Muster, Cable Beach Polo, Shinju Matsuri Festival, and the Broome racing season.

HOW TO GET THERE

Qantas and Virgin run daily services to Perth to Broome, with flights taking around 2.5 hours. Qantas also runs direct seasonal services from Sydney, Melbourne, Brisbane and Darwin.