

# A FORCE FOR GOOD EVENT

BROUGHT TO YOU BY ≈ JITO CONNECTED

## INTERNATIONAL WOMAN'S DAY

8th March 2019

**HARNESS**  
*Your Hustle*

**OUR EPIC**  
*Line-up*

**OVER 30**  
*Speakers*



**Helene Taylor**  
JC Host, Founder & MD



**Wendy Wu**  
Founder of Wendy Wu Tours



**Kim Wethmar**  
CEO for TravelEdge



**Emma Murray**  
Performance Psychologist



**Lucy Piper**  
Head of Content for Intrepid Group



**Katrina Barry**  
Managing Director for Contiki



**Alison Taylor**  
Snr VP Global Sales & Distribution  
for American Airlines



**Belinda Anderson**  
Mindfulness Coach

INTERNATIONAL  
WOMAN'S DAY 2019

*Sponsors*

[www.aforceforgoodhub.com](http://www.aforceforgoodhub.com) | [www.jitoconnected.com](http://www.jitoconnected.com)

**VIEW EVENT NOW**



Intrepid Group



Celebrity **X** Cruises  
SAIL BEYOND

amadeus



American Airlines



TRAVELZOO



HANDS ON  
JOURNEYS



GLOBUS  
family of brands

IHG

Travel Daily



*Have it all...*  
lifestyle, career, rewards #gomobile

Call us today

If you need a better work/life balance call us today for a confidential chat 1300 682 000.

## Woman's Day event

**TICKETS** are still available for next month's "Force for Good" International Woman's Day event taking place on 08 Mar 2019 hosted by JITO Connected.

A range of high profile speakers will encourage participants to "harness your hustle" in a day of learning, health & wellbeing, growth, inspiration and secrets of success, which is expected to be attended by over 500 industry members - see the **cover page**.

## Lefebvre, Kent buy A&K

**THE** former 100% owner of Silversea Cruises, Manfredi Lefebvre d'Ovidio, has announced the acquisition of Abercrombie & Kent, alongside the company's current CEO Geoffrey Kent.

The strategic partnership between the pair will see the purchase of 100% of A&K from its current owner, Chinese-based Zhonghong Holdings Group, which bought the upmarket travel operator almost three years ago from US hedge fund manager Fortress (**TD** 25 Jul 2016).

Lefebvre, who sold 66.7% of Silversea Cruises to Royal Caribbean for US\$1 billion last year (**TD** 15 Jun 2018), and remains the cruise line's Executive Chairman, will hold 85% of A&K, with Kent owning the other 15%.

The pair, who both live in

Monaco, are long-time friends and neighbours, and the A&K acquisition is a completely separate investment to Silversea.

"Experiential travel is a core part of today's trends, and I think that the sector where A&K operates allows a lot of growth and potential expansion," Lefebvre told **Travel Daily** this morning.

A&K currently has over 2,500 staff working in 56 global offices.

It was founded in 1962 by the family of Geoffrey Kent, who said the new ownership would provide a foundation for expansion - with outbound growth from Australia a central focus of the business.

In-destination operations are also key, with Kent telling **TD** "we would like to open up between five and 10 DMCs a year."

"No other company can match us when it comes to our DMCs, which give us control of every last detail of our clients' experiences."

The price of the deal, which will be finalised later this year, has not been disclosed.

Kent will remain CEO of A&K, while Lefebvre will be Chairman of Abercrombie & Kent Holding.

## SQ ups Osaka

**SINGAPORE** Airlines is responding to growing demand for Japan by adding a third daily Singapore-Osaka non-stop flight.

The additional service will operate using A330-300 aircraft from 27 Apr, adding almost 2,000 weekly seats in each direction.

SQ also operates six daily flights to Tokyo, along with daily services to Fukuoka and Nagoya, while Sapporo and Hiroshima are serviced by Scoot and SilkAir.



ADVENTURE  
WORLD  
TRAVEL

**NO SINGLE  
SUPPLEMENT\***  
BOOK BY MARCH 8



EXPLORE!  
Worldwide  
SMALL GROUP JOURNEYS

ON OVER 90 DIFFERENT TRIPS

**EXPLORE!**

### Today's issue of **TD**

**Travel Daily** today has eight pages of news, including a front cover page for **JITO Connected**, a photo page for **Ponant**, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment



**New Zealand North Island Trip\$ Incentive**  
There's two ways to win!

Book a North Island Winter Escape package or sign up and become a Bronze New Zealand Specialist

 **HOLIDAYS**  

\*For full terms and conditions please see [www.triponline.com.au](http://www.triponline.com.au)



### UNVEILING HAYMAN ISLAND BY INTERCONTINENTAL®

Opening 1 July 2019, bookings now available. To learn more visit [intercontinental.com/hayman\\_island](http://intercontinental.com/hayman_island)

Live the InterContinental life.

  
**INTERCONTINENTAL.**  
HAYMAN ISLAND RESORT



Fly to **South America** for less!  
Business from:  
**\$3,999**

 **LATAM AIRLINES**

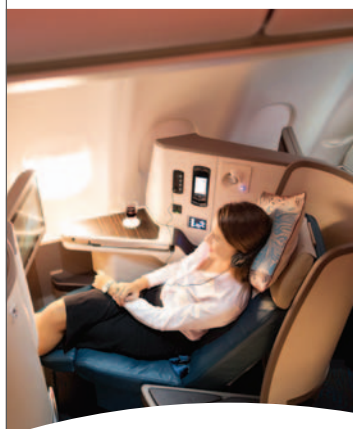
**%  
BIG  
DEAL**  
LATAM



## ACCC reviews QF Alliance acquisition

**THE** Australian Competition and Consumer Commission has launched a "Public Informal Merger Review" investigating QF's acquisition of a 19.9% stake in Alliance Airlines (**TD** 01 Feb).

Stakeholders are invited to comment, with the ACCC assessing whether there has been a breach of section 50 of the Competition and Consumer Act - see [accg.gov.au](http://accg.gov.au).



## Memorable journeys

At SriLankan Airlines Business Class, we transform every journey into a luxurious experience. Immerse yourself in luxury onboard our A330-300 Aircraft, flying daily non-stop from Melbourne to Colombo.

[srilankan.com](http://srilankan.com)

## Virgin turns the corner

**VIRGIN** Australia's first half results released this morning (**TD** breaking news) showed the airline's best underlying profit in 11 years, and was delivered despite additional fuel costs of more than \$88 million.

The carrier's overall revenue was up 10% to a record \$3.07 billion for the six months to 31 Dec, driven by strong domestic yield, passenger growth and new routes including SYD-HKG.

CEO John Borghetti, who is stepping down next month following the appointment of Paul Scurrah (**TD** 06 Feb), said the results "continue to demonstrate the ongoing success of our cost transformation program which is improving cash flow and reducing financial leverage to deliver sustainable profitability".

Borghetti said VA had built a "strong, competitive domestic operation," which was continuing to attract more customers.

After-tax profit soared to \$73.8 million, including \$24.6 million in net restructure costs, mostly due to fleet simplification.

About two thirds of the airline's revenue came from its domestic operations, which also recorded a 6.3% yield improvement and was

performing at an "all time high," according to Borghetti.

Losses in the international operation narrowed to \$12 million, but margins declined due to increased fuel costs and the impact of the competitive international environment, particularly on USA routes.

"We remain focused on accelerating access to the Greater China market through services to Hong Kong and through our partnerships with key airline partners," Borghetti said.

Tigerair Australia recorded an \$8 million loss due to accelerated depreciation costs, but achieved a 14.2% yield improvement, while the Velocity frequent flyer business delivered almost 350,000 new members and its highest ever redemption levels for rewards.

Borghetti said based on forward domestic bookings and current market conditions, group revenue was expected to grow by at least 7% during the current quarter.

Shares in Virgin Australia jumped 6% following the announcement, to 20.7c each.

## EXP CEO goes

**ANTHONY** Ritter, the CEO and Executive Director of ASX-listed activities provider Experience Co, has resigned from his roles with immediate effect, and is being replaced on an interim basis by Non-Executive Chairman Bob East.

The shock news was revealed as part of a trading update from the company this morning, which confirmed softer trading in Far North Queensland and a downgrade in earnings guidance.

The company is now expecting pre-tax earnings of \$30m-\$33m for the year to 30 Jun 2019, versus previous expectations of \$37m-\$41m.

Founder and MD Anthony Boucat will step down as an Executive Director of the company when a new CEO is appointed, but will remain on the board as a Non-Executive Director.

Other appointments include a new CFO, Owen Kemp, and Ian Douglas, formerly Director of Corporate Finance with RSM.

East said "ensuring we have the right senior executive team remains a key strategic priority," with a process underway to recruit a suitable CEO.

## Brussels strikes

**ALL** flights to and from Belgium have been cancelled for a 24 hour period, as part of a national strike expected to impact more than 16,000 passengers.

Brussels Airlines has cancelled its entire schedule today, but is operating long haul inbound services from the US and Africa scheduled to land tomorrow.



JOURNEY BEYOND

CONTACT YOUR  
JOURNEY BEYOND  
TEAM, EXPERTS IN  
THE WHITSUNDAYS

Pictured: Renee and Mel,  
Journey Beyond Business Development Team

2020/21 Voyages and  
early bird offers out now!

Find out more

 **aurora**  
expeditions



Save  
up to  
25%\*

\* Conditions apply

You think you know the Mediterranean, but do you know these gems? Read more in the February issue of *travelBulletin*.

**CLICK to read**  
**travelBulletin**



## Jet Airways issues

JET Airways has revealed it has been forced to ground four of its jets due to missed payments to aircraft lessors.

In a statement the airline said it was working with the leasing companies and updating them on its "efforts to improve its liquidity".

The latest news follows ongoing financial issues for the airline which has already failed to meet its debt payment obligations to banks and has been struggling to pay its staff salaries.

The airline is in talks with banks to convert debt to equity and Etihad Airways to secure funding.

## Eclipse delayed until Aug

SCENIC founder Glen Moroney has assured the industry that the 15 Aug 2019 revised delivery date of its long-awaited *Scenic Eclipse* "is most definitely achievable" (*TD* breaking news yesterday).

The third delay in the ship's schedule was initially confirmed to key travel agent partners who immediately scrambled to rebook disrupted clients on other cruise lines, before a general announcement late yesterday.

"We are deeply sorry for the inconvenience these delays to the launch of *Scenic Eclipse* have caused our guests," a company

spokesperson said.

"As a company we have done everything possible to complete the ship within the time limits that were set previously, but a series of events that are outside our control have put us in a position where we must delay."

The ongoing impacts of financial challenges at the Uljanik shipyard in Croatia are expected to reduce now that a restructuring plan is in place, which will see the facility taken over by a consortium including Italian shipbuilder Fincantieri and Croatian firm DIV.

"Scenic is confident that these new owners will bring stability and focus to current and future ship builds," the company said.

The Scenic Group has signed a letter of intent with the new consortium which will see Uljanik set up a new Discovery Yacht division, fully focused on completing *Scenic Eclipse* and expediting the build of *Scenic Eclipse II* and future vessels in the Scenic Discovery Yacht fleet.

More details in today's issue of *Cruise Weekly*.

## Tiger's two-for-one

TIGERAIR Australia has launched a "2FOR1" sale ahead of Valentine's Day on all of its domestic routes.

Highlights include Sydney-Gold Coast from \$71.95 per couple and Melbourne-Hobart from \$69.95.

Sale ends at midday on 15 Feb for travel from the end of Apr.



## Window Seat

SOMETIMES it simply doesn't pay to have the window seat.

A small airport in South Carolina was grounded this week after a near naked streaker starting running up and down the tarmac.

Incoming flights were turned around from the Florence regional Airport, with local police responding to the "indecent exposure incident".

A woman, wearing just her underwear, was eventually detained by authorities after she tried to escape into a wooded area that backs on to the airport.

Police later said that no charges are likely to be filed against the woman, perhaps because she didn't have her proper papers on her?

## Stuba migration

ACCOMMODATION wholesaler Stuba has hailed the migration of agents from roomsXML and Getabed to the new Stuba platform as a success.

Stuba is the new brand following the merger of Getabed and roomsXML.

As of the first week of Feb Stuba had 100% of roomsXML agents and 76% of Getabed agents on the Stuba platform.

The achievement was reached nine months after announcing the merger.

**NEW DATES  
COMING  
SOON**

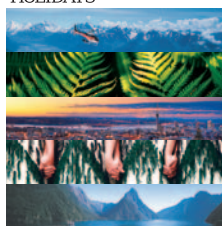
**AFRICA'S  
TRAVEL  
INDABA**

**OUT  
NOW!**

> Sep 2019 - May 2020  
**200+ GUARANTEED  
DEPARTURES**  
> **5 STYLES OF TOURING**

>> **ORDER @ TIFS**

**NZ  
COACH  
HOLIDAYS**



2019/20

GET YOUR BROCHURES READY &

**WIN**

AN 8 DAY NEW ZEALAND TASTE OF THE  
NORTH ISLAND TOUR FOR 2 VALUED AT  
OVER \$**5700\***



>> **MORE INFO**



**100%  
WHOLE  
SALE**

\*Conditions apply.



## JAL shifts res date

**JAPAN** Airlines will extend its reservation start date for international flights from the conventional 330 days to 360 days prior to departure, effective 01 Apr.

The carrier said the new rule was in response to a rise in inbound demand from overseas countries every year.

The move aims to meet the needs of overseas visitors who wish to plan their trips to Japan in 2020 as early as possible, including hotel reservations.

It will be rolled out to domestic flights at a later date.

## Kiroro resort plan

**JAPANESE** ski resort Kiroro is set to undergo a major redevelopment that will see it become a year-round alpine destination featuring hotels, restaurants, bars, and shops.

The Property Perfect-owned resort is located in Hokkaido.

## Qatar golf tie-up

**QATAR** Airways has become the official partner of Golf Australia, after signing a three-year deal with the sporting association.

The carrier was also named sponsor of the Ladies' Professional Golf Association annual ISPS HANDA Women's Australian Open tournament teeing off tomorrow.

"We believe in the power of sport as a way of connecting our pax," said QR Senior Manager of Australasia Adam Radwanski.

## Eurowings Hertz

**PAYING** homage to its partnership with car rental company Hertz, Eurowings has christened its new Airbus A320 by painting a special Hertz livery on the aircraft.

The "Hertz plane" was officially christened in a ceremony at Dusseldorf Airport.

The first destination for the plane was London.

## Pulse marks 30 years



**BRISBANE'S** Pulse Travel (formerly known as South Brisbane Travel) is celebrating its 30th anniversary this year.

The company started out in 1989 providing leisure travel services to West End locals and the Greek community and has since evolved into a large corporate travel provider, now located in Browning Street.

It was established by original employees/partners, Anthea and Stan Klinakis, who were joined a couple of years later by Susan Sherrington and then Rebecca Rayfield, with all four still with

the company to this day.

"Staff satisfaction has, and will always be, a focal point for our business," said Pulse Travel Director, Stan Klinakis.

"Ensuring our employees are motivated, supported and grow with the Pulse family is something we pride ourselves on."

Pulse Travel awards its staff a one carat diamond for every 10 years of service, with six team members on one carat, three on two carats, and one having received three diamonds.

The Pulse Travel team are pictured above.

**WEEK 5  
ENDS THIS SUNDAY**



## DISCOVER EUROPE WITH NORWEGIAN

# WIN

**1 OF 5 WEEKLY PRIZES**

*Plus*

**ENTER WEEKLY TO WIN THE  
MAJOR PRIZE**

## HURRY LAST CHANCE TO WIN

**ENTER NOW**



## Walhalla open again

**THE** historic village of Walhalla in Gippsland Victoria is open for visitation again after bushfires closed off roads to the destination earlier this month.

All major tourist attractions are also open for business.

## Kyoto "Edutainment"

**A NEW** series of "edutaining experiences" have been launched in Kyoto by new venture Family Experience Japan, targeting the family travel market.

Activities on offer include traditional craft, games, and Japanese flower arrangement.

The program is geared towards families with children aged from six to 17.

For more information on the new experiences, [CLICK HERE](#).

## easyJet 3D tool

**EUROPEAN** airline easyJet has launched a new feature on its app that uses 3D augmented technology to scan cabin bags to check their size prior to travel.

The new tool was developed in collaboration with Travelport and is initially only available on the iOS platform.

"We continue to place innovation at the heart of our industry-leading mobile travel app," said easyJet Head of Digital Experience Daniel Young.

## Venezuela danger

**DFAT** is advising Australian travellers not to head to Venezuela due to the unstable political and economic situation.

Ongoing tensions will likely see large demonstrations take place in all major cities, with shortages of food, water, medicine and petrol escalating the risk of violent crime.

## ETG's babies galore



**EXPRESS** Travel Group's (ETG) newest babies came in for a visit for Chinese New Year celebrations last week.

The latest additions mark 20 babies born in two years from ETG staff throughout Australia.

**Pictured:** ETG agents, Satomi Kanai and Juri Saito with MD, Tom Manwaring.

## Koro after dark

**WORLD** Resorts of Distinction (WRD) boutique resort Koro Sun in Fiji has launched a "Rainforest Spa After Dark" concept that allows guests to enjoy their spa experience in the evening.

[CLICK HERE](#) to learn more.

## Samoa incentive

**SAMOA** Airways is giving away a self-famil with Omniche Holidays and Taumeasina Island Resort under its latest incentive.

One agent will receive two return airfares to Apia from Bris or Syd, a five-night stay at Taumeasina Island Resort with transfers, breakfast daily and a hosted dinner for two.

To go in the draw to win, agents need to book a Samoa package including accommodation and flights with Samoa Airways through Omniche Holidays from today through until 08 Mar.

Bookings must be deposited by 08 Mar.

## Check park alerts

**TRAVELLERS** heading to National Parks and State Forests in North and Central Qld are advised to check park alerts before venturing, following damage caused by the floods.

"Roads and tracks have been damaged, streams may still be flooded, and conditions in waterways will have changed," Qld Minister for Environment Leeanne Enoch said.

Closed or partially closed areas include all trails in the Atherton Forest Mountain Bike Park.

[CLICK HERE](#) to check the latest park alerts.

## WIN WITH HEBRIDEAN ISLAND CRUISES



This week Hebridean Island Cruises and Travel Daily are offering readers the chance to win a \$50 Visa gift card everyday!

Hebridean Island Cruises is unique and elegant way to cruise remote and off the beaten track locations. Carrying just 50 guests, *Hebridean Princess* has an enviable reputation for exceptional service, fine food and wine and the very warm welcome extended by her dedicated crew of 38. She has thirty spacious, elegant and well-appointed cabins, 10 designed especially for the single traveller. Discover Hebridean's Exclusive Agent Offer online now at [Agent World Australia!](#)

To win, be the first agent to send the correct answer to the question to [hebridean@traveldaily.com.au](mailto:hebridean@traveldaily.com.au).

3. 'What is the name of the 'Food & Drink Interest' Themed Cruise taking place in September 2019?

HINT: The answer can be found in the 2019 Hebridean Princess Cruises Directory [HERE!](#)



HEBRIDEAN ISLAND CRUISES

## Your premium travel career starts here

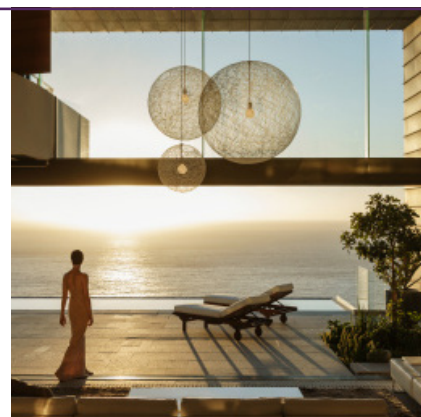
At Travel Associates we realize every day is different and every travel itinerary is unique. Take your travel career to the next level, working with premium product and suppliers to give your clients the travel experiences of their dreams.

**TRAVEL ASSOCIATES**

Our experience counts.

Join us and take advantage of the benefits you deserve.

[Find out more](#)





## Qantas Hols screens *Green Book*



**QANTAS** Holidays hosted movie nights in Jan for over 1,500 travel agency clients across the country to see 2019 Academy Award Best Picture Nominee, *Green Book*.

Travel agents took up the offer from Qantas Holidays to host exclusive movie nights to show their clients' appreciation.

"*Green Book* is set in America's south and given our exceptional range of USA product, including our recently released USA Escorted Coach Tours brochure, it was a great opportunity to help our agents treat their own clients to a movie that might also inspire their travel plans," said Steve Brady, National Sales Manager Qantas Holidays.

"It was also an opportunity to showcase our Global Stars and Cruise Stars partners," he said, adding, "Dubai Tourism, Emirates, Crystal Cruises and Air Canada all featured with either stunning

brand screenings of their own or special offers for the clients".

**Pictured** are: Margaret Sibraa, Qantas Holidays; Aaron Gilmore, Insider Journeys; Rachael McGuirk, Helloworld Travel Scone; and Alison Watts, Helloworld Travel.

### CityPASS update

**THE** Southern California CityPASS program recently transitioned to a "build-your-own custom experience" which allows travellers to create their own personalised holidays from a range of attractions.

Travellers can choose from the Disneyland Resort, Universal Studios Hollywood, SeaWorld San Diego, LEGOLAND California Resort, San Diego Zoo or Safari Park and more.

For information on the packages, [CLICK HERE](#).

## ACCOMMODATION

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Aman has unveiled its first holistic wellness centre with new wellness immersions at **AMANPURI**, Thailand. Amanpuri is the brand's first resort to provide medical services including anti-ageing and preventive medicine, aesthetic and sport performance, along with healing techniques and alternative therapies.



**Domaine des Etangs**, an 11th century chateau situated in the Cognac countryside, France has been restored to house a library stacked by Mayfair booksellers, Heywood Hill, along with a lush spa and a private collection of art. The spa, the Moulin des Etangs, produces nut oil and uses plants from its garden in part of the treatments offered including body scrubs and footbaths. There are also two heated pools and Roman baths.



**Hyatt Regency Bangkok Sukhumvit** in Thailand has welcomed the opening of Market Cafe. The new restaurant features a menu of Thai dishes with bold spices and vibrant flavours, including Khao Niew Moo Ping (grilled pork with sticky rice) and northern Thai sausage. Japanese dishes such as curry, miso soup and grilled fish are also included, along with Indian spreads of sambar, aloo, paratha, naan and crunchy samosas.

### Magellan Marketing

**TOURISM** Marketing Executive and former Las Vegas Convention and Visitors Authority Marketing Vice President, Michael Goldsmith has recently launched Magellan Marketing.

The new venture specialises in destination marketing and management, sports and special event marketing, international business development, strategic counsel, digital marketing, publicity and media relations for destinations & hospitality brands.

Goldsmith brings over three decades of travel marketing expertise to Magellan Marketing.

For further information about the new venture, visit [MagellanUnlimited.com](http://MagellanUnlimited.com).

### Terrigal renovation

**CROWNE** Plaza Terrigal Pacific on the Central Coast is set to undergo a complete refurbishment of its conference and event facilities during Jun and Jul.

Enlisting interior design company Make Architects, this will be the first full renovation of the space in the last 10 years.

The refurbishment will include an updated look for meeting and break-out areas with upgraded bar and coffee facilities, carpets and interiors along with new audio-visual equipment.

The upgrade will also include access to Encore meeting enhancements such as the Cumulus Event app.

Find out why a **Host Agency** is a better way to support your home business

**YOUR TRAVELCENTRE**



**Take the video tour**  
What is a Host Agency?





## Le Lapérouse returns to Australia

ON FRI 08 Feb, some 230 years after the French navigator Comte de Lapérouse arrived in Botany Bay, Sydney cruise agents welcomed the arrival of one of the world's youngest ships, namesake *Le Lapérouse*, one of PONANT's small luxury expedition fleet.

At anchor off Point Piper, *Le Lapérouse* looked like a jewel, her petite size belying the global expedition capabilities of this new-build, the enjoyment of French champagne and a gourmet dinner enhanced by a dramatic electrical storm.

Monique Ponfoort, PONANT Vice President Asia Pacific said, "Ice-rated and environmentally sensitive, *Le Lapérouse* is designed to take guests to the four corners of the world, probe deep into river systems, moor in small bays or visit ancient harbours simply not accessible to large ships".

Featuring just 92 staterooms and suites, *Le Lapérouse* lacks nothing in the way of luxurious appointments and facilities, including a Jules Verne-like world first, Blue Eye, a multisensory underwater lounge perfect for viewing and listening to surrounding marine life.

*Le Lapérouse* is bound for New Zealand, Melanesia and the Kimberley coast before heading north in Sep for voyages in Asia - for more info, [CLICK HERE](#).

Images: ©Studio PONANT, Charlotte Ortholary, Dara Munnis and Christophe Dugied.



**SARINA** Bratton AM, PONANT Chairman Asia Pacific chats with guests.



**A STUNNING** Sydney backdrop for *Le Lapérouse*.



**PAUL** Rickard, Helloworld Caloundra and John Cooney, Helloworld Hosted Journeys.



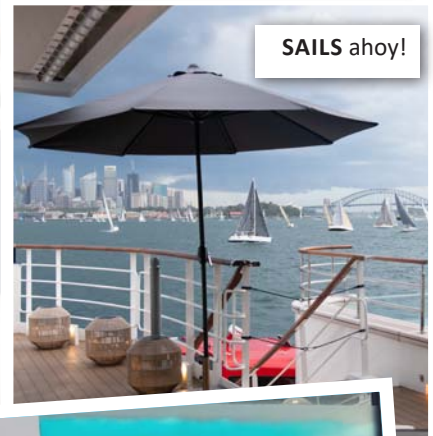
**NICHOLAS** Janzen, CYCA; Monique Ponfoort, PONANT; Eddie Moore, CYCA; Eva Robert, PONANT.



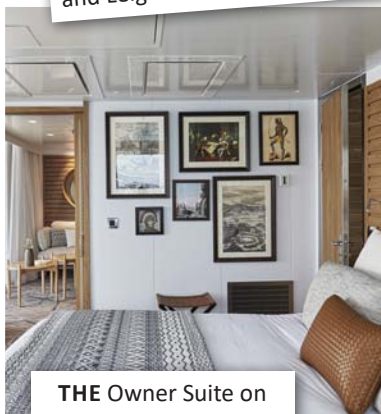
**MELISSA & Andrew** Millmore, Travel The World.



**AMANDA** McClelland & Adam Vance, Cruiseco and Leighton Schembri, Goldman Travel.



**SAILS** ahoy!



**THE** Owner Suite on board *Le Lapérouse*.



**ALL** smiles from Gail Kardash & Sharon Godden, Travelview.



**TASTY** treats to tempt guests.



**GLORIA** Chiu, Chung Pak Travel; Monique Ponfoort, PONANT and Corry Fung, Chung Pak Travel pose with PONANT's Captain Lemaire.



Wednesday 13th February 2019

## Advisors' 20-yr island party



**ALLY** Kilpin and her business partner and husband, Nick recently celebrated their 20-year

anniversary as MTA Advisors in style at Richard Branson's private hideaway on the Sunshine Coast, Makepeace Island.

MTA – Mobile Travel Agent's Co-Managing Directors Karen and Roy Merricks joined in the celebration and are centre in white caps.

Kilpin is pictured far right.

## Poppy gets a pass

**POPPY'S** on the Lagoon in Port Vila has launched the new Poppy's Pass for guests staying four nights or more, offering \$200 worth of bonuses on massages, cocktails, lunches and dinners. The Pass costs \$99 per room.

## French experiences

**EUROPEAN** Waterways has introduced new experiences on its sailings in France for 2019. The range of new experiences on board *La Belle Epoque* include a birds of prey demonstration, as well as a private wine tasting at prestigious wineries including Domaine Laroche in Burgundy. Last-minute promotions of 20% off on charters and cabins on select departures in Apr and May 2019 are available on *La Belle Epoque*, when booked by 18 Feb. Cabin prices start as low as €3,592ppts (AU\$5,734).

## WIN A CRUISE

### AND EXPERIENCE THE VIKING DIFFERENCE

This month Viking Cruises is giving *Travel Daily* readers the chance to win a deluxe veranda stateroom on New York, Bermuda & the West Indies departing on 10 October 2019 on *Viking Sun*.

To be in the running to win all you need to do is these two simple steps:

#### 1. SNAP A PICTURE

Send us a photo showing your favourite Viking ocean cruise inclusion.

#### 2. REGISTER FOR REWARDS BY VIKING

Entrants need to be registered for Rewards by Viking. Make sure you submit your Rewards ID number with your photo. If you



haven't already, register at [www.rewardsbyviking.com](http://www.rewardsbyviking.com).

The most creative entry will win! Send your entries to [viking@traveldaily.com.au](mailto:viking@traveldaily.com.au)



## WTTC biometrics

**THE** World Travel & Tourism Council (WTTC) and the International Border Management & Technologies Association (IBMATA) have announced a partnership to promote the increased use of biometric technology.

The two organisations will work with border agencies globally to speed up passenger movements and improve security protocols.

## voco UK opening

**THE** 180-room voco St John's, Solihull has reopened as a voco property following a refurbishment and rebrand.

The hotel was previously known as St John's Solihull and is situated in the West Midlands of the United Kingdom.

It features a fully equipped health club, an indoor swimming pool, a sauna, restaurant/bar area, and 13 meeting spaces to cater to a variety of events.

voco St John's, Solihull is located only a short distance from Birmingham Airport.

## MEL heads to India

**A VICTORIAN** tourism delegation featuring senior executives from Melbourne Airport, Visit Victoria and Invest Victoria are on their way to the CAPA India conference to champion Melbourne as an appealing travel destination.

The move follows strong growth on the Melbourne-India route, which has recorded a 300% rise in passenger numbers over the last 10 years.

More direct services between India and Melbourne will be high on the delegation's agenda, with MEL now having the capacity to introduce additional services.

## Mulia dining exp

**THE** Mulia, Mulia Resort & Villas - Nusa Dua, Bali has introduced a new dining experience inspired by the full moon.

Set alongside the resort's pier near the beach of Nusa Dua, guests can now partake in a seven-course Mediterranean dinner menu created by the award-winning team of Soleil.

## SIGN UP FOR 2019 FOOTY TIPPING

Footy tipping is back for 2019 with the grand prize of flights from Emirates for each code, plus weekly prizes from Expedia.

CLICK ON THE CODE BELOW TO SIGN IN OR JOIN FOR 2019.

**SUPER S RUGBY**



**AFL**

Travel Daily

[www.traveldaily.com.au](http://www.traveldaily.com.au)

*Travel Daily* is part of the Business Publishing Group family of publications.

Produced each weekday since 1994, *Travel Daily* is Australia's leading travel industry publication.

#### EDITORIAL

**Editor in Chief and Publisher** – Bruce Piper  
**Editor** – Jasmine O'Donoghue  
**Contributors** – Adam Bishop, Sarah Fairburn, Anastasia Prikhodko, Jenny Piper, Christian Schweitzer  
[info@traveldaily.com.au](mailto:info@traveldaily.com.au)

#### ADVERTISING AND MARKETING

Sean Harrigan, Hoda Alzubaidi and Lisa Martin  
[advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

#### BUSINESS MANAGER

Jenny Piper  
[accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Suite 1, Level 2, 64 Talavera Rd  
Macquarie Park NSW 2113 Australia  
PO Box 1010 Epping NSW 1710 Australia  
Tel: 1300 799 220 (+61 2 8007 6760)

*Travel Daily* operates by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

**CRUISE**  
WEEKLY

**travelBulletin**

business events news

**Pharmacy**  
Daily



# Come share our love of CROATIA



Exploring the ancient squares of  
Trogir & Split



Taking in the breathtaking waterfalls in  
the Krka National Park



Escaping to the 'lavendar island' of Hvar  
for 3 nights of relaxation

**Enter now for your chance to WIN a trip for two  
on one of our 2019 Croatia & the Adriatic tours  
Valued at up to \$12,914!**

**For YOUR chance to WIN this  
amazing prize simply...**

**1) Register** your interest by completing the entry  
form online via  
[albatrosstours.com.au/agent-competition](http://albatrosstours.com.au/agent-competition)

**AND**

**2) Make a booking** on any Albatross 2019  
Summer tour between 10 February - 10 April 2019

For full terms and conditions please visit [albatrosstours.com.au/agent-competition](http://albatrosstours.com.au/agent-competition)



**CLICK HERE TO REGISTER NOW**





*Working in partnership with the Australian Travel Industry*

### Sales Manager

Perth, Up to \$80k + Bonuses, Ref: 14835J1

I have a dream Sales Manager role available in Perth suitable for a travel industry professional who loves people management and sales management. Either senior managers or experienced consultants who have leadership aspirations can apply as the right culture fit is essential. Motivate and drive your team to success reporting on their progress and statistics and coach and mentor sales techniques. Great salary, monthly bonuses based on your teams performance and a growing travel company.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.

### Group and Events TEMP

Sydney, up to \$35p.h, Ref: 7887AJ1

A leading Groups and Events company is currently looking for an experienced Travel Consultant who would be interested in gaining some experience within an industry leading Groups and Events company. They have a number of large groups heading over to Europe over the next few months and require someone to act as a personal Travel Consultant for their clients that are looking to alter their itineraries, either pre or post event. Great team and an exciting opportunity that won't last long!

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

### Global Sports | Events | Luxury Travel Management

Brisbane, Lucrative Salary Package, Ref: 6141AW1

Working with a dynamic & fast moving company; you will talk about & sell your love for sports, events & travel! The ideal candidate will be energetic with an engaging personality, a positive attitude & a quick learner! My client is looking for an experienced Events/Marketing Manager to maintain, develop & execute successful client relationships, manage Event Budgets & manage Event & Travel logistics. Walk into this role with confidence & work for this Boutique, Global Travel Company

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

### Sales Support & Admin

N.Suburbs Melbourne, \$45k + Super, Ref: 3830

Are you looking for something a little different in the travel industry? We have a great sales support role available with a leading travel company. This highly successful travel company are looking for a fantastic sales support assistant. We are looking for a consultant who is willing to be flexible in their work place and keen to learn the ropes. This is a dynamic, busy, fun environment where no days are the same, offering a multitude of different tasks are yours to sink your teeth into

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### African Adventure Travel Specialist

Sydney, up to \$58k + Super, Ref: 2021PE1

Africa really does have it all! Create exceptional bespoke travel arrangements for your discerning clients; utilize your skills and love of Africa by joining this unique travel organization. Our client is seeking an energetic and passionate Africa Travel specialist. You will have the ability and desire to sell, plan and advise on travel arrangements to a diverse client base whilst delivering an unparalleled level of client care. Are you able to tailor-make holidays to Africa?

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### Product Coordinator - International

Gold Coast, circa \$55k + Super, Ref: 2185SZ5

If getting into products is something you are most interested in however, just never had the opportunity to do so, especially living in the Gold Coast, this is your chance for that much needed change! We are looking for an experienced travel consultant OR even an experienced product coordinator to join a developing & growing business! This is an initial mat leave contract however, you will not have to worry about job security as for the right person, they will make room for you!

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Experienced Travel Consultant

Mackay, \$\$ Competitive Salary, Ref: 1339CGA1

Our client is seeking an experienced Travel Consultant for their office in Mackay You will ideally have worked in a retail travel agency, have strong experience using a GDS, ability to organise and book worldwide travel arrangements and must be able to work autonomously. There is competitive salary plus uncapped earning potential and you should have a passion to succeed and be keen to continue your career as this role evolves. APPLY NOW this is a very rare opportunity in Mackay!!!

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

### Retail Travel Consultant - Work Close to Home!

West Melbourne, \$DOE + Comm, Ref: 3889JP1

Do you thrive in the retail environment when selling travel? Do you love the connection face to face with your clients and getting excited with them? Join this boutique retail Travel Agency in either of their two locations in the Western Suburbs in Melbourne. You will be joining a market leader who is going from strength to strength. You will be rewarded with a base salary DOE + UNCAPPED Commissions + Profit Share Scheme + Super in conjunction with a great working environment and team.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.



Find your ideal travel job at [www.TravelTradeJobs.com.au](http://www.TravelTradeJobs.com.au)  
**online... on mobile... in branch**