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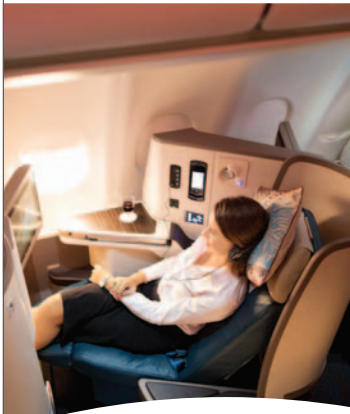
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See today's **cover page**.



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Malindo plots ADL flights

MALAYSIAN carrier Malindo Air continues to expand its operations in Australia, today filing schedules for a new Adelaide service.

Reservations are not yet open for the flights, which will operate from Adelaide to Kuala Lumpur via Bali, giving South Australians a further option for travel to the Indonesian holiday island as well as the Malaysian capital.

According to GDS screens, the carrier plans to operate the route four times per week using Boeing 737-800 and -900 aircraft.

The flights are scheduled to depart ADL at 7.40am each Mon, Wed, Fri and Sun, arriving into

Bali at 12.45pm & KUL at 3.50pm. Malindo also currently services Perth, Brisbane and Melbourne, with its network connecting through to more than 40 ports across South East Asia and India.

Avalon to add another Suite Ship

AVALON Waterways has announced the 2020 debut of the *Avalon View*, which will be the Globus offshoot's 14th "Suite Ship" in Europe.

The launch of *View* will follow the upcoming introduction of *Avalon Envision* this coming Apr, with both vessels offering two Royal Suites and 65 Panorama Suites across two full decks, as well as 16 smaller staterooms.

Envision will sail on the Danube River, while *View* will cruise the Rhine, with savings of up to \$4,600 per couple currently available on selected 2020 trips.

Today's issue of TD

Travel Daily today has nine pages of news and photos, a front cover page from **Silversea Cruises**, plus full pages from:

- Los Angeles Tourism
- AA Appointments jobs



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Daydream Island, reopening April 2019.



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ISLAND

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IATA collaboration

THE International Air Transport Association (IATA) has urged the US Govt to work alongside industry to grow the benefits of the aviation sector, with IATA CEO Alexandre de Juniac citing an expected 62% increase in demand for US domestic and international travel over the next two decades.

De Juniac said aviation already supported about 6.5 million jobs in the USA, contributing more than US\$778 billion to GDP.

“Delivering aviation’s economic and social benefits requires a policy framework that supports competitiveness,” he said.

Current issues include a proposal introduced in last year’s FAA reauthorisation bill which would have required regulation of airline ancillary fees.

The measure, ultimately excluded from the final bill, aimed to “eliminate the unbundling model that has allowed airlines to keep fares low by asking consumers to only pay for those things they value,” de Juniac said.

He also urged leaders to work together to ensure aviation was not endangered in the event of another government shutdown.

\$2.4m CMV alleged theft

SUSANNE Hunter, the wife of former Cruise and Maritime Voyages Australia CEO Grant Hunter, is facing court after being charged with misappropriating more than \$2.4 million from the cruise company.

Susanne Hunter was a Director of CMV Australia, with *Seven News* last night revealing the alleged swindle as the pair visited NSW Police detectives.

The report confirmed multiple fraud and money laundering offences are being investigated, involving allegations of hundreds of money transfers from the company to Susanne Hunter’s bank account over a period of three to four years.

CMV issued a statement confirming that an “internal investigation into accounting irregularities uncovered some concerns regarding the handling of company funds while the business was under the management of Mr Grant Hunter, CEO and his wife, Mrs Susanne Hunter, Passenger Service & Office Manager between 2013 and 2017.

“The matter was referred to police and is now the subject of a formal criminal investigation, on which Cruise & Maritime Voyages is unable to comment further.”

Grant and Susanne Hunter have not been involved with CMV since Sep 2017, when Dean Brazier was appointed as MD.

Prior to running CMV Australia, Grant Hunter was Managing Director of Classic International Cruises (CIC) in Australia, which was placed into voluntary administration in 2012 (*TD* 01 Nov 2012) due to an inability to secure a replacement vessel after the *Athena* cruise ship it used was impounded over non-payment of bills by its European owners.

The CIC collapse saw more than 5,000 passengers disrupted, along with millions of dollars in payouts from the then Travel Compensation Fund.

In the current criminal investigation no charges have been laid against Grant Hunter, and there is no suggestion he has done anything wrong.

When Brazier took up his new role 18 months ago, CMV said Grant and Susanne Hunter were leaving to “pursue a new career opportunity overseas”.

The case against Susanne Hunter is expected to be heard later this month.

CAPA promotion

DEREK Sadubin has been named as Managing Director of CAPA - Centre for Aviation.

He has been with the business for more than 20 years, and the CAPA website also indicates that founder Peter Harbison is now Chairman Emeritus of the firm, which is a key source of aviation market intelligence and hosts high profile conferences.

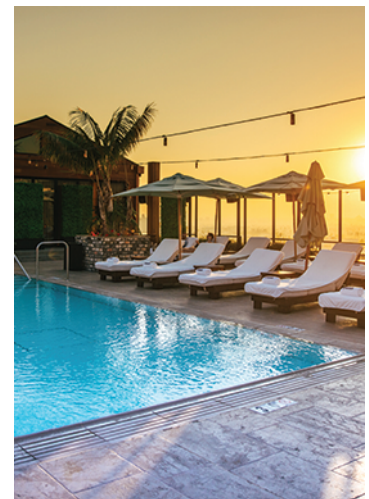
More industry appointments on **page eight** of today’s *TD*.



JOURNEY BEYOND

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Pictured: Renee and Mel, Journey Beyond Business Development Team



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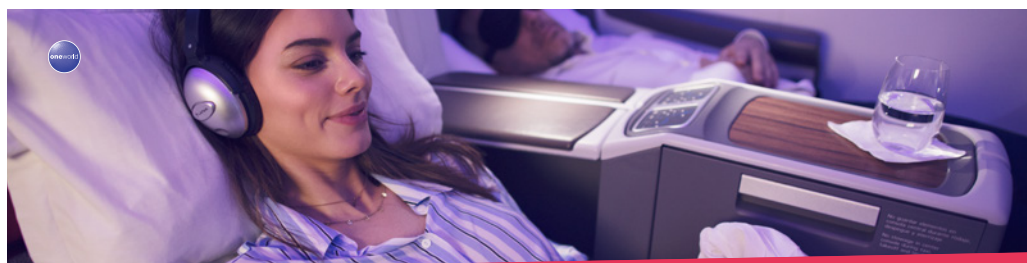
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Montreal opening

RESERVATIONS have now opened for the upcoming debut of the new Four Seasons Hotel Montreal, Canada, which will open its doors on 01 Jun - just in time for the 2019 Montreal Grand Prix.



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InterContinental buys Six Senses

INTERCONTINENTAL Hotels Group (IHG) last night announced the expansion of its luxury portfolio with the US\$300 acquisition of Six Senses Hotels Resorts Spas (**TD** breaking news).

Six Senses currently operates 16 hotels and resorts in 12 countries, and has a pipeline of a further 18 signed management contracts.

IHG CEO Keith Barr said under its new ownership he expected the brand to expand to as many as 60 Six Senses properties over the next decade.

"IHG's growing portfolio of luxury brands is a collection of the very best in the travel industry," Barr said.

"Each one offers something unique to our guests, and together they offer an unparalleled choice of locations and experiences.

"We're incredibly proud to

welcome Six Senses into our family of brands and look forward to opening more stunning hotels, resorts and spas - each one staying true to Six Senses' world-renowned reputation for wellness and an unwavering commitment to purposeful travel," he added.

The acquisition means that "in the near future" travellers will be able to book stays through IHG channels and also benefit from the IHG Rewards Club loyalty scheme, the companies said.

CZ plans Vienna

CHINA Southern Airlines has opened reservations for a new route to Austria, with planned flights from Guangzhou to Vienna via Urumqi scheduled to commence on 18 Jun.

The service will operate thrice weekly using a Boeing 787-8.

Star Alliance Skyscanner pact

THE Star Alliance has launched an upgraded website, partnering with flight meta-search provider Skyscanner to enable users to search for flights, view fares and book them directly with Alliance member carriers.

The booking facility sits alongside other popular site features such as the lounge finder and flight status search.

"By introducing the alliance carrier fare search feature, made possible through our Skyscanner partnership, we are responding to our alliance customers' feedback," said Star Alliance Director of Digital & E-Services, Jeremy Drury.

"Anything that is bookable on our member airlines' websites can now be reached through our site," he said, adding "we look forward to exploring further opportunities with Skyscanner".

Other technology developments under way at Star Alliance include interline baggage tracking, seat assignment at time of reservation, and inter-carrier frequent flyer membership number validation.



Window Seat

WONDERING what to get your crush for Valentine's Day today?

Worry not - Trafalgar has come to the rescue, with the timely launch of what's being described as "the world's first travel fragrance".

La Belle Vie has been created in partnership with legendary Paris perfumery Fragonard, with the aim of connecting guests with Trafalgar's "The Good Life" brand philosophy.

CEO Gavin Tollman said the scent was a "harmonious blend of delicate white petals and a hint of white grapefruit zest".

Suitable for both men and women, *La Belle Vie* (**pictured**) is available exclusively for Trafalgar guests travelling in France, with some trips including an insider experience at Fragonard's Paris HQ.

Check out Tollman's enthusiasm at traveldaily.com.au/videos.



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Travel Daily

Thursday 14th February 2019

NZ Cook Is aircraft

AIR New Zealand has announced northern summer operational changes, which will take place on the AKL-RAR-LAX route between 04 May and 26 Jul, and 31 Aug and 28 Sep.

A 787-9 Dreamliner will replace the route's Boeing 777-200ER.

WIN WITH HEBRIDEAN ISLAND CRUISES



This week Hebridean Island Cruises and Travel Daily are offering readers the chance to win a \$50 Visa gift card everyday!

Hebridean Island Cruises is unique and elegant way to cruise remote and off the beaten track locations. Carrying just 50 guests, *Hebridean Princess* has an enviable reputation for exceptional service, fine food and wine and the very warm welcome extended by her dedicated crew of 38. She has thirty spacious, elegant and well-appointed cabins, 10 designed especially for the single traveller. Discover Hebridean's Exclusive Agent Offer online now at [Agent World Australia!](#)

To win, be the first agent to send the correct answer to the question to hebridean@traveldaily.com.au.

4. Charles MacLean is the Guest Speaker onboard which August itinerary?

HINT: The answer can be found in the 2019 Hebridean Princess Cruises Directory [HERE!](#)



HEBRIDEAN ISLAND CRUISES

New Viking cruises

VIKING has released four new ocean cruise itineraries covering South America, Australia, Asia, the Mediterranean and more.

Highlights include the 30-day Mumbai to Mediterranean Passage; the 28-day Australia, Indonesia, & Asia journey; the 26-day Jewels of Southeast Asia voyage and the 22-day South America & Around Cape Horn adventure.

Call 138 747 for more details.

Qantas Vancouver

QANTAS has adjusted its Sydney-Vancouver seasonal service and will not operate three weekly flights during Jun and Jul, GDS displays show.

The airline will continue to serve the route three times a week from 12 Dec 2019-25 Jan 2020 using Boeing 747-400 aircraft.

Doha Declaration

A NEW manifesto calling for a "serious review of the existing aviation regulatory framework network" has been welcomed by Qatar Airways Group Chief Executive Akbar Al Baker.

The "Doha Declaration" documentation makes a number of recommendations, including calls for government to "Actively encourage aeropolitical discussion and further engagement at the highest levels" as well as to "enhance sustainability - in its broadest meaning - in the aviation sector".

italktravel comes to Nowra



EXPRESS Travel Group has welcomed italktravel & cruise Nowra to its group of franchised italktravel stores, with the branch officially opening its doors for business last week.

Prior to its rebranding, the store was known as Helloworld Travel Nowra, which had served the local area since 1988 under the Longford family.

Owner Emma Longford said she was excited about the opportunities the franchise presents for the business.

"I am proud to be part of a network that prides itself on customer relationships and feeling 'part of the family'...to

have the support of the national network creates amazing opportunities for our clients and staff," she said.

Express Travel Group Executive GM Ari Magoutis is similarly pleased with the business agreement, stating he was "thrilled to welcome another like-minded agency" to the network.

"The opportunities presented with joining italktravel include exclusive territory, and the buying power of a billion-dollar retail business," he said.

Pictured: the italktravel & cruise Nowra team Shanni Leatham, Emma Longford and Bradly Baldwin.

SIGN UP FOR 2019 FOOTY TIPPING

Footy tipping is back for 2019 with the grand prize of flights from Emirates for each code, plus weekly prizes from Expedia.

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NT airport security upgrade

DARWIN and Alice Springs Airports will be the first in Australia to fully adopt “Computed Tomography” (CT) screening systems for checked baggage and passengers, under a new contract awarded to Smiths Detection by Northern Territory Airports this week.

The cutting-edge systems are said to speed screening and lead to fewer physical bag searches.

“We want to keep customers safe, ease their transition through their airports, and provide peace of mind for everyone,” said NT Airports CEO Ian Kew.

“We’re striving for excellence and we’re excited to partner with Smiths Detection who share the same vision and tenacity as us.”

Smiths will install seven machines as part of an integrated checkpoint platform which will also feature iLane automated tray return systems.

The CT screening systems

allow a high rate of throughput on baggage belts, with a high detection rate and low level of false alarms, while the product information also indicates that laptops can remain in bags.

The projects at Darwin and Alice Springs airports are scheduled for completion by mid-2020.

Oceania 2021 world

OCEANIA Cruises has revealed its 2021 Around the World in 180 Days voyage on board *Insignia*.

Departing Miami on 09 Jan 2021 and culminating in New York City on 09 Jul, the voyage will call in at 100 ports in 44 countries.

Highlights include three days in Myanmar’s Yagon, three days in Turkey’s Istanbul and additional overnights in Bora Bora, Cairns, Hong Kong, Saigon, Bangkok, Singapore and Mumbai.

For more information on the cruise, [CLICK HERE](#).

The “Big Five” land down under



THE first Ynot Concepts Showcase is underway this week with the company’s African clients, dubbed “The Big Five”, in Australia to engage with the travel trade industry.

Reps from African Bush Camps, Grootbos Private Nature Reserve, Lemala Camps and Lodges, Sabi Sabi Private Game Reserve and Wild Horizons kicked off the week in Melbourne meeting with wholesalers to provide product updates and network.

Last night The Big Five mingled with over 100 travel partners at an event in Sydney, & the group will back up today for scheduled

appointments with local wholesalers at Sydney’s QT hotel.

“It’s been a hugely successful week for all involved and will conclude with a media breakfast on Fri morning,” Ynot Concepts Managing Director Rob Gurr told *Travel Daily*.

Pictured above at The Arthouse Hotel in Sydney last night are: Jesse Stanger, Ynot Concepts; Beks Ndlovu, African Bush Camps; Jacques Smit, Sabi Sabi; Shane White, Wild Horizons; Alisa Feillafe and Rob Gurr, Ynot Concepts; Leanne Haigh, Lemala; Michael Lutzeyer, Grootbos and Belinda Kent, Ynot Concepts.

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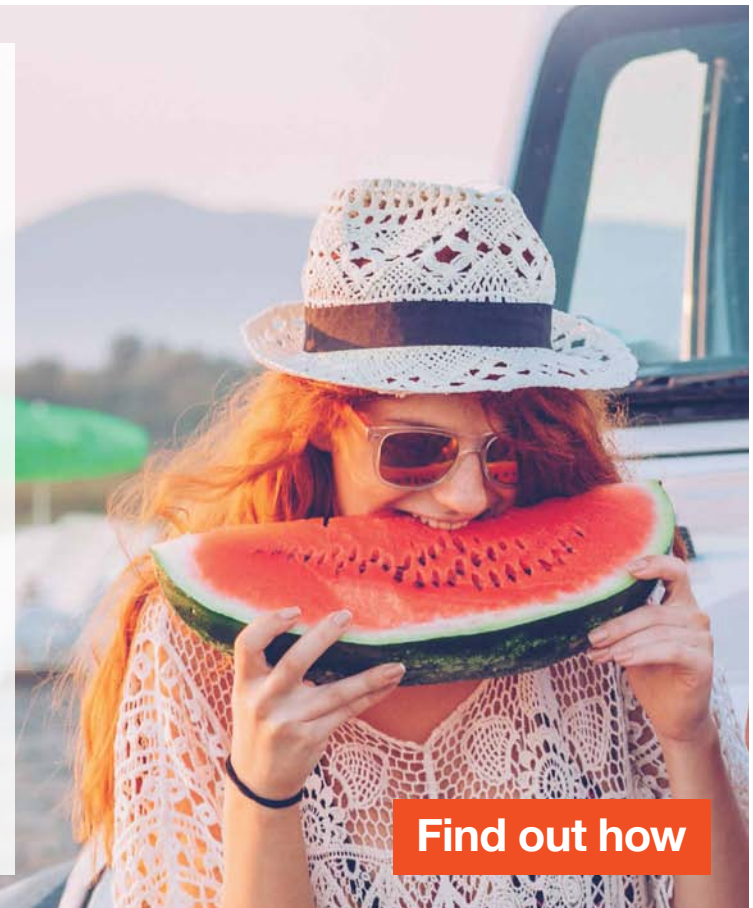
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GPT fly free deal

NEW Zealand Coach Holiday specialists Grand Pacific Tours is providing a “fly free” deal for new bookings made in Feb and Mar 2019.

The deal is valid ex Sydney, Melbourne, Brisbane and Coolangatta on selected departures with a duration of 16 days or longer.

For more information about the offer, [CLICK HERE](#).

Barrier additions

BARRIER Beach Resort, Vanuatu, has opened a series of new Superior and Executive Beachfront and Garden Fares.

Located on the island of Espiritu Santo, the resort now boasts a total of 18 fares, thanks to the addition of six new fares.

The Superior option features 76m² of space with a living and bedroom area, a raised freestanding bath and separate en-suite.

Singapore record

SINGAPORE'S tourism sector experienced its third consecutive year of growth, as Tourism Receipts (TR) grew 1% to S\$27.1b, due to growth in Visitor Arrivals (VA) across almost all of the top 15 markets and higher visitor spending from all top five TR markets, according to the Singapore Tourism Board.

Australia remains the fifth overseas market for Singapore with a 2% growth in 2018.

AF digital updates

AIR France has launched a number of digital innovations to ensure a “streamlined and personalised travel experience”.

The new features include updates on the Air France app such as additional payment methods of Google Pay and Apple Pay, real-time baggage tracking and a guided airport tour.

Other updates include on board wi-fi and a message pass.

AC marks La Poutine week



AIR Canada Australia last week celebrated the end of La Poutine Week in style with burgers, chips, gravy and cheese.

The Air Canada Australia team is **pictured** enjoying their lunch.

Thai office move

THAI Airways Int'l Sydney office will relocate from 25 Feb.

The new address is Level 32/31 Market St, Sydney, 2000.

Contact details for the office will remain the same.

CTM reps Bhaya

COMPLETE Travel Marketing (CTM) has signed a new partnership with Bhaya Cruise Company that will seek to raise the cruise company's profile via a strategic combination of sales and marketing activities.

Bhaya Cruises operates 17 boats across four categories, from traditional wooden vessels to more private options.

Qantas companion

QANTAS is running a companion sale on bookings for two or more seats in any cabin on an international flight.

One-way fares from Sydney-Hong Kong start from \$509pp and Brisbane-Los Angeles from \$949.

Sale ends 11.59pm AEDT tomorrow, unless sold out prior. For more details, [CLICK HERE](#).

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Air Astana profit dip

AIR Astana has announced a net profit of US\$5.3 million (A\$7.4 million) for 2018, a dramatic drop on the US\$39.1 million recorded for the 12 months in 2017.

Despite the carrier notching up a 10% bump in revenue to US\$840.8 million, the bottom line was adversely affected by rising jet fuel costs which was up by 27.5% over the period.

Broadway line-up

GLOBAL travel ticketing company Broadway Inbound has revealed a new line-up of shows in its Broadway Collection.

Eleven new productions have been added ahead of the busy US spring/summer travel season, including a musical that follows the rise of the legendary quintet, The Temptations, called *Ain't Too Proud: The Life and Times of The Temptations*.

For more information on the new shows, [CLICK HERE](#).

Raffles Sleep Ritual

RAFFLES Hotels & Resorts has introduced a new wellbeing program designed to help guests get a better night's sleep.

The new Raffles Sleep Rituals service will provide clients with a linen eye pillow, "goodnight cards" that encourage mindfulness, and a sand timer engraved with their personal details to help them drift off.

The hotels selected to pilot the new program are Raffles Dubai, Raffles Makati, Raffles Seychelles and Raffles Europejski Warsaw.

Phuket opening

TWINPALMS Hotels & Resorts has announced plans to open a new beachside hotel in Phuket, Thailand, in Jul 2019.

Accommodation options at The Twinpalms MontAzure resort will feature suites, penthouses and private pool suites, as well as a lap pool and a restaurant serving Asian cuisine.

GERMAN National Tourist Board (GNTB) Australia recently kicked off its 2019 global campaign in Milsions Point Sydney to mark the centenary since the Bauhaus architecture and art movement was founded.

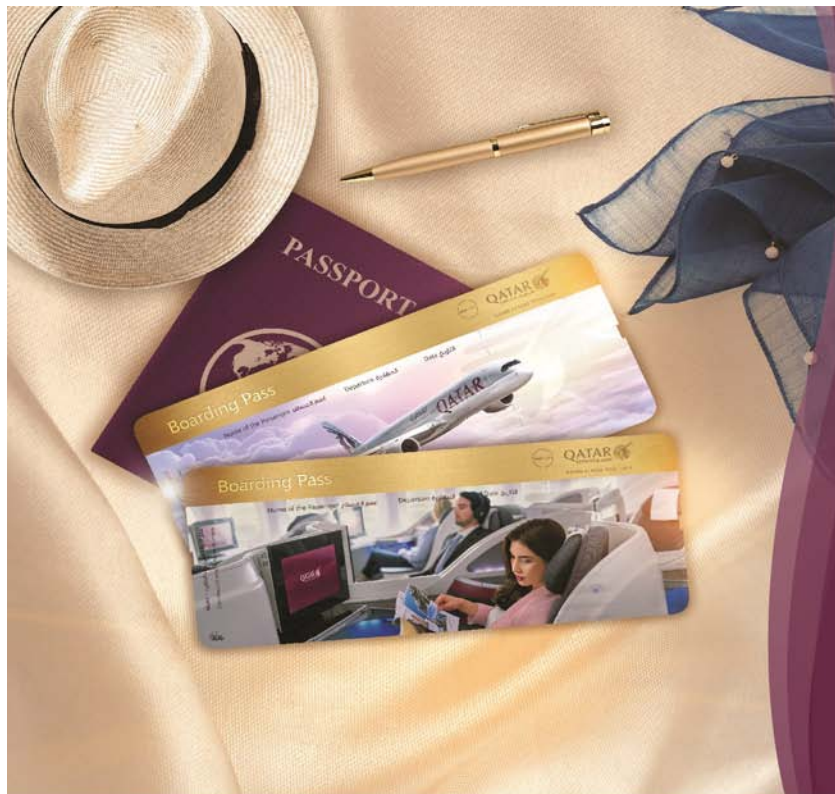
The evening saw Thea Brejzek, Professor for Spatial Theory at UTS, provide guests with an overview of the Bauhaus movement, its centenary and celebrations in Germany.

There was also a tour of Seidler

Penthouse with Dirk Meinecke (pictured), architect at Harry Seidler & Associates, to provide an insight into the Bauhaus connection in Australia.

The event was a prelude to a larger celebration kicking off in Berlin later this year with a large number of performances, concerts, film showings and discussion events planned.

For more information on the international celebration schedule, [CLICK HERE](#).



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GOING PLACES TOGETHER

* Offer valid until 18 February 2019, unless sold out prior. Fares (AUD) quoted above, including \$5,899* pp from Adelaide to Istanbul, are the lowest adult return prices per person (pp) including taxes, fees, and airport charges departing from Adelaide. *Companion* refers to a minimum of two (2) and maximum of eight (8) people travelling together on the same booking for the entire journey. Business Class companion fares shown above are for travel between 1 March - 11 December 2019. Other sale fares are also available departing from Melbourne, Sydney, Perth, Adelaide, and Canberra on other travel dates. Fares may vary due to currency fluctuations. Seasonal surcharges, weekend surcharges, and blackout periods may apply. A credit card transaction fee of 1.5% applies, with a maximum of AUD \$70 per person for bookings. There is no charge for debit card and other forms of payment. For all other terms and conditions please review at time of booking. For more information, visit the Qatar Airways website. Malta flights start 4 June 2019.

** To be eligible for the bonus Qmiles offer, Privilege Club members must register by 5 March 2019 or at least 24 hours prior to travel, whichever is earlier.

A&K's busy year ahead



ABERCROMBIE & Kent (A&K) is gearing up for a record 2019 on the back of multiple years of double digit growth for the luxury travel operator.

The company has kicked off the year with the release of its new Wellness-Inspired Luxury Small Group Journeys brochure (**TD 07 Feb**), featuring programs to South East Asia, India, Kenya and Peru.

"These itineraries also include time for rest, relaxation and rejuvenation, coupled with activities such as hiking and walking, and we've got lots of really special insider interaction which is what A&K specialises in," said A&K's MD Sujata Raman at a media event yesterday.

A&K's Limited Edition Small Group Journey portfolio features destinations such as Armenia, Uzbekistan, Iran and Madagascar.

Raman said, "We've seen a lot of interest from our international

offices, so we have a lot of Americans and Brits also buying into these tours".

Closer to home, A&K's charter of Ponant's *Le Laperouse* in the Kimberley in Jun, which will include A&K's own expedition crew, "is almost sold out with less than half a dozen spaces remaining," said Raman.

Commenting on yesterday's acquisition news (**TD yest**), Raman said, "the change in ownership will have no impact on the day-to-day operations of the business & the way we look after our guests and travel agency partners".

A&K's new partnership with the Sydney Symphony Orchestra also launched yesterday with the opening night of the Master series.

Pictured are A&K's Anthony O'Shea and Sujata Raman with A&K ambassador Marta Dusseldorp (centre).

APPOINTMENTS



WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

The **Australian Federation of Travel Agents (AFTA)** has welcomed back **Courtney Duddleston**, who has accepted the role of Head of Strategy & Finance. She was AFTA's Finance Manager between 2012 and 2016.

Amanda Pegg has stepped into the role of New Business Development Manager at **CT Connections**. Pegg brings with her 11 years' experience within strategic multichannel industries, including corporate travel.

Nidhi Gupta Mondal has joined **Favbeds** as its new General Manager. She is a veteran in the industry, bringing more than 15 years' experience across travel and hospitality to her role.

Roomit by **CWT**, the hotel distribution division of Carlson Wagonlit Travel has appointed **Brian Zacker** as Vice President of Global Sales. He will be responsible for all aspects of hotel distribution sales & retention.

Bob Guy has retired from his position as Senior Manager at **Destination Asia**. He will be succeeded by **Sadie Yeoh**, who has been the General Manager at Destination Asia Malaysia since 2011.

Cycas Hospitality has welcomed its first CEO since it was founded in 2008 with the appointment of **Matt Luscombe**. He was previously Chief Commercial Officer at IHG for 10 years.

Celebrity reno

CELEBRITY Cruises' ship *Celebrity Millennium* has finished her multi-million-dollar refurbishment, as part of the cruise line's "biggest fleet-wide modernisation ever".

Enhancements include refreshed staterooms and suites, the addition of The Retreat for suite guests with an exclusive new sundeck and lounge, updated restaurants, bars and lounges, & a new spa and casino.

With more than \$500m in upgrades planned across the fleet, *Celebrity Millennium* is the first of seven ships to be revitalised by 2023.

Hawaiian kids' yoga

HAWAIIAN Airlines has launched this month a new "Yoga and Mindfulness for Kids" four-part video series.

Watch the "Energize" video [HERE](#) and the "Calm" video [HERE](#).

Vietnam flight sale

VIETNAM Airlines has launched a promotional fare deal on all flights travelling from Sydney and Melbourne to Ho Chi Minh City and Hanoi, until 28 Feb.

Travellers can fly Sydney and Melbourne to Ho Chi Minh City from \$728 return in Economy, and from \$735 Economy return to Hanoi.

The offer is valid for travel until 07 Dec.

Chiva afternoon tea

CHIVA-SOM in Bangkok has introduced a complimentary afternoon tea to guests in The Orchid Lounge from 2.30-5pm each day.

The menu includes mochi with sweet red bean paste, tropical fruits with savoury almond balls and mango sticky rice.

From 01 May to 31 Oct, Chiva-Som will be closed for completion of its refurbishment program.

NOMINATIONS CLOSE TOMORROW

CLOSING 5PM FRIDAY 15TH FEBRUARY

[CLICK HERE TO NOMINATE](#)

NTIA2019 // ICG SYDNEY // SATURDAY 20TH JULY 2019



afta

**NATIONAL TRAVEL
INDUSTRY AWARDS**

Korean Air lends a hand



A GROUP of volunteers from Korean Air visited the Korean city of Manado, North Sulawesi earlier this month to help a local community that needed assistance with several construction projects.

The charitable volunteers also visited the village of Yettrang, which is known for its high poverty rate and lack of education, helping locals to build a new dormitory for its orphanage and spending time with the children.

Korean Air currently has a total

of 25 volunteer groups that actively help with community projects and rehabilitation centres for the disabled, with workers also lending a hand in Cambodia and typhoon-struck Bicol in the Philippines in 2018.

The program forms part of Korean Air's corporate social responsibility program, which aims to give back to society.

Pictured: Korean Air employees pose together with local residents after constructing the foundation for a dormitory at a local orphanage.

WIN A CRUISE

AND EXPERIENCE THE VIKING DIFFERENCE

This month Viking Cruises is giving *Travel Daily* readers the chance to win a deluxe veranda stateroom on New York, Bermuda & the West Indies departing on 10 October 2019 on *Viking Sun*.

To be in the running to win all you need to do is these two simple steps:

1. SNAP A PICTURE

Send us a photo showing your favourite Viking ocean cruise inclusion.

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Entrants need to be registered for Rewards by Viking. Make sure you submit your Rewards ID number with your photo. If you



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haven't already, register at www.rewardsbyviking.com.

The most creative entry will win! Send your entries to viking@traveldaily.com.au



APAC hotels boom

HOTEL room construction in the Asia Pacific for Jan increased by 31.4% when compared to the previous corresponding period.

The overall pipeline for the month saw 1,719 properties in development, totalling 387,195 rooms across the region.

Leading the charge for Jan on a percentage basis was Vietnam, which had 23,359 rooms under construction and represented 24.6% of existing supply.

China dwarfed all other nations in sheer number terms, with 204,295 rooms in development.

Film Bhutan trip

NATURAL World Safaris has partnered with hotelier The COMO Group to launch "Bhutan's first Film and Photography Expedition" from 02 to 09 Jun.

The itinerary offers travellers the opportunity to capture Bhutan through the lens of a camera guided by acclaimed photographer Michael Turek.

Prices for the trip start from \$10,706 per person for single accommodation or \$8,170 ppts.

Package includes English speaking guides, body treatment, and all museum entry fees.

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Travel Daily is part of the Business Publishing Group family of publications.

Produced each weekday since 1994, *Travel Daily* is Australia's leading travel industry publication.

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Travel Daily operates by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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business events news

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HOTEL FINANCIAL CONTROLLER
BRISBANE – UP TO \$120K PKG

Come and lead the finance team of this leading five star property in Brisbane. Overseeing all facets of the hotel's finance operations you'll be responsible for achieving budget expectations and maximising profit. Your experience in a similar finance role will ensure you keep a team motivated and focused on delivering high results for guests and hotel owners. A strong salary package along with CBD parking and other great perks on offer. Apply to find out more.

***NEW * FARMERS NEEDED**

CORPORATE ACCOUNT MANAGER
ADELAIDE – \$80K ++

Are you well connected within the SA corporate market and looking to be part of a forward thinking company? As part of the Account Management team you will be responsible for day to day management of corporate client activity including data analysis, relationship management and resolving any service related issues. A strong salary package along with career opportunities are on offer. Call today to find out more

INSPIRING ROLE

BUSINESS DEVELOPMENT MANAGER
NSW – STRONG SALARY PACKAGE

This leading provider of educational tours for primary and secondary schools is on the lookout in Sydney. You will be responsible for managing a portfolio, building strong relationships & delivering presentations to increase & bring in new business. Strong salary + commissions. If you have an interest in sporting, music or culture this could be the role for you, based in the western suburbs.

LEAD FROM THE FRONT

CORPORATE TEAM LEADER – PREMIUM BRAND
SYDNEY - \$90K PACKAGE

Be very quick for this rare gem. Working for a premium global brand, you will be leading a team of the very best consultants servicing corporate clientele. Strong leadership skills and strong Travel Industry knowledge required. Working in the CBD you will enjoy a strong base salary. Career progression is another huge reason for applying. Interviews commencing in the next two weeks.

MANAGE MULTIPLE STATES

REGIONAL SALES MANAGER
MELBOURNE- STRONG PACKAGE \$85K BASE PLUS PLUS

Are you looking for a step up this year? We have a rare opportunity based in Melbourne for an experienced sales manager that is looking to manage across multiple states. You will have three BDM's reporting into you across Australia. This is a reputable brand that you will love to represent. A strong base salary up to \$85K plus a very strong bonus scheme, fully maintained vehicle and all tools of trade are included.

MOVE TO A GLOBAL ROLE

SENIOR ACCOUNT MANAGER
MELBOURNE- \$100K PLUS PLUS

This award winning TMC are on the hunt for a senior strategic account manager to join their very successful team based in Melbourne. This is a company that has seen huge success and growth over the last few years and truly values their employees. With a supportive manager and strong brand you won't be disappointed. Paying up to \$100K as a base plus bonuses and super on top.

SHOWCASE YOUR STRATEGIC SKILLS

CORPORATE BDM
MELBOURNE - STRONG PACKAGE

These roles rarely come up so if you are a true sales professional from preferably a corporate background we want to hear from you. Positioned in Melbourne you will have a solid sales background preferably from a TMC, enjoy a great base salary up to \$100k plus an amazing comms scheme, super and other benefits. Enjoy flexibility in your daily work environment and endless career opportunities.

PASSIONATE ABOUT PRODUCT

PRODUCT MANAGER
GOLD COAST – up to \$80K PKG + BONUSES

Looking for a new product role? This leading travel company has a Product Manager role based in their Gold Coast office available now. Managing amazing destinations you will be responsible for the contracting and design of itineraries to the destination as well as working with Marketing, Distribution, Yield and Revenue Management teams. Recent experience in a similar role is a must. Interviewing now – call to find out more.

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