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AA Appointments Australia turns 20 this year and we sincerely thank you for allowing our team the opportunity to assist you with your recruitment needs.

You can help us celebrate this milestone at the NTIA.

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Category 31: Best Agency Support Service

<https://www.surveymonkey.com/r/2019NominationSupplierCat>

Want your career search handled confidentially? Call the experts!

***NEW * PASSIONATE ABOUT PRODUCT**

PRODUCT MANAGER

GOLD COAST – up to \$80K PKG + BONUSES

Looking for a new product role? This leading travel company has a Product Manager role based in their Gold Coast office available now. Managing amazing destinations you will be responsible for the contracting and design of itineraries to the destination as well as working with Marketing, Distribution, Yield and Revenue Management teams. Recent experience in a similar role is a must. Interviewing now – call to find out more.

***NEW * FARMERS NEEDED**

CORPORATE ACCOUNT MANAGER

ADELAIDE – \$80K ++

Are you well connected within the SA corporate market and looking to be part of a forward thinking company? As part of the Account Management team you will be responsible for day to day management of corporate client activity including data analysis, relationship management and resolving any service related issues. A strong salary package along with career opportunities are on offer. Call today to find out more

RARE FINANCE ROLE

FINANCE MANAGER

SYDNEY - STRONG PACKAGE \$95K BASE PLUS

This established travel company based in the CBD are looking for a new leader of their accounts team. This company is seeing huge growth this year and needs a superstar in finance to take the lead. You will ideally have a background in travel accounting including payroll, strong management skills also required. You will enjoy a salary of \$95k plus super plus a comfortable supportive team and company structure.

LEAD FROM THE FRONT

CORPORATE TEAM LEADER – PREMIUM BRAND

SYDNEY - \$90K PACKAGE

Be very quick for this rare gem. Working for a premium global brand, you will be leading a team of the very best consultants servicing corporate clientele. Strong leadership skills and strong Travel Industry knowledge required. Working in the CBD you will enjoy a strong base salary. Career progression is another huge reason for applying. Interviews commencing in the next two weeks.

MANAGE MULTIPLE STATES

REGIONAL SALES MANAGER

MELBOURNE- STRONG PACKAGE \$85K BASE PLUS PLUS

Are you looking for a step up this year? We have a rare opportunity based in Melbourne for an experienced sales manager that is looking to manage across multiple states. You will have three BDM's reporting into you across Australia. This is a reputable brand that you will love to represent. A strong base salary up to \$85K plus a very strong bonus scheme, fully maintained vehicle and all tools of trade are included.

MOVE TO A GLOBAL ROLE

SENIOR ACCOUNT MANAGER

MELBOURNE- \$100K PLUS PLUS

This award winning TMC are on the hunt for a senior strategic account manager to join their very successful team based in Melbourne. This is a company that has seen huge success and growth over the last few years and truly values their employees. With a supportive manager and strong brand you won't be disappointed. Paying up to \$100K as a base plus bonuses and super on top.

SHOWCASE YOUR STRATEGIC SKILLS

CORPORATE BDM

MELBOURNE - STRONG PACKAGE

These roles rarely come up so if you are a true sales professional from preferably a corporate background we want to hear from you. Positioned in Melbourne you will have a solid sales background preferably from a TMC, enjoy a great base salary up to \$100k plus an amazing comms scheme, super and other benefits. Enjoy flexibility in your daily work environment and endless career opportunities.

TAKE CHARGE

RETAIL TRAVEL TEAM LEADER

BRISBANE – \$85K PKG + BONUSES

Come and lead this small retail travel team. As a hands on manager you'll know the secrets of closing a sale and be able to motivate and inspire your team to achieve strong results. Working for a reputable and highly respected travel brand you'll enjoy a strong base salary + commission, ongoing career development opportunities, access to five star famils and more. Previous travel management experience is a must.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

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