



UNVEILING HAYMAN ISLAND BY INTERCONTINENTAL*. OPENING 1 JULY 2019.

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Reservations are now available.

Travel Daily First with the news

Monday 14th January 2019



Hayman bookings

THE InterContinental Hayman Island Resort, launching on 01 Jul, is now open for reservations.

The five-star property is offering guests 25% in savings and complimentary breakfast for bookings of three nights or more. For info, see the cover page.



Kakadu set for upgrade

KAKADU Tourism has welcomed pledges of up to \$220 million by the Liberal National Party and Labor Party to "rejuvenate Kakadu National Park's ageing tourism infrastructure".

The funding would go towards upgrading roads, accessibility, camping facilities, and establishing Jabiru as a tourism and hospitality centre.

"Our Cooinda and Jabiru properties are fully Indigenous owned and have provided the lifeblood of Kakadu's tourism industry for many decades, but there is no doubt that tourism

Today's issue of TD

Travel Daily today has six pages of news, including a front cover page for Hayman, a photo page for Silversea Cruises plus full pages from:

- One&Only Atlantis The Palm
- Travel Trade Recruitment



infrastructure has really held back the industry from progressing since the pinnacle of the Crocodile Dundee days," said Kakadu Tourism Chair Rick Allert.

Allert added that although "Jabiru's Crocodile Hotel is renowned around the world", the town requires "a re-invigoration of services and facilities along with a new vision to help rejuvenate the destination".

The Kakadu National Park is set to celebrate the 40th anniversary of its declaration in Apr.

The crocodile hotel is **pictured**.

CMV AU Sales Mgr

CRUISE & Maritime Voyages (CMV) Australia has appointed Darren Chigwidden as its National Sales Manager for Australia and New Zealand, effective 29 Jan.

Chigwidden will be based in Adelaide and provide support for local agent partners.



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*Conditions apply, available at www.qhv.com.au

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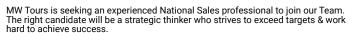




National Sales Manager

Brisbane - Business Development/Management





Click here to find out MORE

Emirates updates

EMIRATES has revealed further network changes for 2019 due to the closure of Dubai International Airport's southern runway in Apr and May (TD 12 Jul 2018).

Emirates will suspend flights EK 418/419 between Bangkok and Syd from 01 Jun, and return to serving Syd with three flights a day non-stop to Dubai.

From 31 Mar, Emirates will serve Perth with a once daily Airbus A380 service non-stop from Dubai.

The runway closure will result in up to 48 Emirates aircraft not being utilised, with a 25% reduction in the overall number of flights operated by the airline during the 45-day period.

Emirates will deploy additional flights to several markets in Africa starting in Jun and multiple destinations across Europe will be served by extra flights during peak travel season leading up to and lasting through the northern summer of 2019.

RwandAir appoints local GSA

AFRICAN airline RwandAir has announced the appointment of CVFR Travel Group offshoot Airline Rep Services as its General Sales Agent (GSA) in Australia.

The company has established a Sydney-based call centre to service the needs of local travel agents and customers, with Airline Rep Services MD Roheena Gidwani saying the agreement was "an amazing opportunity to partner with RwandAir and its growth story for the ANZ region".

RwandAir is based in the Rwandan capital Kigali, and offers long-haul services to destinations such as Dubai, Mumbai, Brussels, London and Johannesburg.

The carrier's CEO Yvonne Manzi Makolo said Airline Rep Services had been selected to handle RwandAir's sales and distribution in Australia and New Zealand "due to their standards and wealth of experience in air travel management.

"We are challenging them to capitalise on their strengths and capabilities to help maximise our sales and revenues, promote the airline's presence in both markets and connect our customers to over six destinations in Africa, Middle East, Europe and Asia,"

RwandAir operates 12 aircraft including two A330s, with plans to further expand the airline's network to include Guangzhou, Tel Aviv and New York.

Other Airline Rep Services clients include Malindo Air, Batik Air and Jet Airways.

CLIAs a sellout

CRUISE Lines International Association (CLIA) Australasia has confirmed that its upcoming Cruise Industry Awards ceremony is now at full capacity.

The industry night of nights will take place in Sydney on 23 Feb more in today's Cruise Weekly.

Trafalgar incentive

TRAFALGAR has announced that its annual "Acclaim" top achievers trip will visit Africa in 2019 - and for the first time it will be a global event with agents from all of the company's sales regions competing to take part.

Acclaim 2019 will be a 10-day trip taking in seven destinations, starting in Cape Town with highlights from the company's top-selling "Essence of South Africa" trip and plenty of VIP experiences along the way.

The destination is particularly special to Trafalgar global CEO Gavin Tollman, whose family hails from South Africa.

"It's one of those places that, when you leave it, you understand the very essence of the reason we travel," he said.

Trafalgar's 10% early payment discount expires on 31 Jan, with agents urged to lock in bookings by 15 Jun in order to be in the running for the trip.



CLICK HERE FOR ITINERARIES OR CALL 1300 255 200

NCL NORWEGIAN Feel Free







Club Med winner

KRISTEN Delugar from RACV Cruises & Tours has won a Club Med holiday for two in Asia or the Indian Ocean thanks to her winning entry to the Countdown to Christmas competition run by Club Med and Travel Daily.

To enter the competition, agents were asked to write in 25 words or less which Club Med resort they would like to visit.

Delugar's creative entry read: "A White Christmas has always been a dream, skiing and snowboarding makes me beam, natural beauty, gourmet dining, St Moritz Roi Soleil - a magical finding!"

Rex, Mildura heal divide

REGIONAL Express (Rex) has signed a new four-year deal with Mildura Airport to maintain services to Melbourne, Adelaide and Broken Hill after overcoming a stoush over increased airport taxes (TD 19 Jul 2018).

"We are pleased that relations with Mildura Airport have been repaired following the personal involvement of the Chairs of both the Mildura Airport and Rex Boards," said Rex General Manager Network Strategy & Sales Warrick Lodge.

Rex has also flagged its intentions to reconsider the re-introduction of the Mildura-Sydney route once the pilot shortage has eased.

"I look forward to continuing conversations with Rex that will again see direct flights to Sydney a reality," said Mildura Airport Chairman Peter O'Donnell.

Rex has also introduced a new Community Fare scheme between Mildura and Adelaide.

The cheaper \$129 ticket price is available on 25% of total seats between the two destinations for advanced bookings of 30 days prior to departure.

The Community Fare will also be offered for all remaining seats within 24 hours prior to take off.

Scheme has been a runaway success everywhere it has been introduced and we have seen up to 28% of all tickets sold on some routes in WA sold under the scheme," Lodge said.

"We are sure that the Mildura community will also reap the same benefits," he added.

"The Community Fare

Traveltek new COO

TRAVEL technology specialist Traveltek has appointed Phil Astall as its new COO.

Astall brings over 15 years of industry knowledge, with experience in improving business performance, revenue and customer success.

He joins Traveltek from Expedia where he spent six years in the role of Global Senior Director.

Window Seat

THOSE not salivating at the prospect of revelling in a Monopoly theme park should not be allowed to pass Go and certainly not collect \$200!

Monopoly Dreams is opening in Hong Kong later this year, allowing visitors to explore interactive attractions based on the popular board game such as the Jail, Community Chest, and the less envied Water Works.

The iconic Rich Uncle Pennybags mascot and his cast of colorful characters can be viewed in augmented reality, hologram and 4D interactive game technologies. We'll buy it!



Constellation comp

CONSTELLATION Journeys is offering agents the chance to win two tickets on an around-theworld luxury cruise as part of a new sales incentive.

The prize is valued at \$43,800 and is open to Australian and NZ agents who make a Constellation booking between 9.00am 21 Jan and 5.00pm 08 Mar and email 25 words on why they wish to join the cruise - email info@ constellationjourneys.com.au.







GRAND PACIFIC TOURS

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2019/20

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> 5 STYLES OF TOURING

DEPARTURES

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Fiji companion sale

FIJI Airways has launched "The Greatest Companion Getaway". offering two-for-one fares on selected days from 21 Jan-31 Mar.

The offer is for selected Fiji Airways flights from Sydney, Brisbane, Adelaide, Melbourne, Auckland, Wellington or Christchurch, and across to Los Angeles, San Francisco or Honolulu to Nadi or Suva.

Fares for two adults Sydney-Nadi lead in at \$999. Sale ends 19 Jan.

Albatross '19 100%

ALBATROSS Tours has confirmed 100% of its available 2019 European summer small group tours between Apr-Oct are guaranteed to depart.

The company also promised once a tour is deposited, the price will not go up if the value of the Australian dollar drops.

For more information, contact Albatross on 1300 135 015.

Brand Tasmania

THE Tasmanian Government has established a new statutory authority, Brand Tasmania.

It is the first statutory place branding authority in Australia and aims to ensure the state "continues to stand out from the crowd and compete in the global market place," Tasmanian Premier Will Hodgeman said.

Brand Tasmania is expected to be up and running by the end of Mar, with expressions of interest to fill positions on the board closing 25 Jan.

Insight \$799 USA

INSIGHT Vacations is offering travellers return flights to North America in 2019 from \$799 when flying to the West Coast USA or from \$999 when flying to the East Coast USA and Canada.

The fares apply when booking select 2019 itineraries and are available until 15 Feb.

Call 1300 727 767 for more.



Crooked joins Evolution

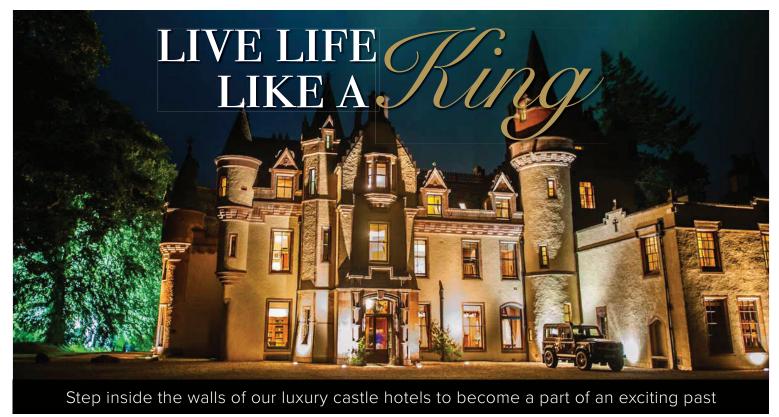


BOUTIQUE small group tour operator Crooked Compass has become the latest company to join the Evolution Travel Collective (ETC) portfolio.

All reservations enquiries will continue to be directed back to an expert within the Crooked Compass reservation team and the ETC team will provide on-theground training and support to travel agents across Australia and New Zealand.

The deal marks the launch of a Crooked Compass sales team in the market.

Crooked Compass founder Lisa Pagotto is pictured above with Pete Rawley, Chief Executive Officer of ETC.



CONTACT US TODAY LUXURYCASTLEHIRE.CO.UK

Travel Daily

Mon 14th January 2019



AGENTS enjoying Panorama.

THE Pommery Pop Up Bar for arriving guests.

Silver Muse's Down Under inaugural

AS SILVER Muse continues her travels around Australia during her inaugural season Down Under, agents and cruisers alike continue to be wowed by her understated elegance and modern finishings, as well as tantilising wines and world-class cuisine prepared by the outstanding onboard team.

Last week she called upon Melbourne and Burnie, where Captain Marco Sangiacomo, Adam Armstrong, Leanne Fonagy, Anastasia Kotanidis and Craig Owens welcomed guests aboard.

Treating guests to a pop-up Pommery Bar and the "Four Seasons" string quartet in Melbourne cruise terminal before a tour around the stunning flagship and lunch in "Indochine", the proud Silversea team is showcasing *Silver Muse* in true celebratory styl

After crossing the Tasman, Silver Muse has arrivin New Zealand, and will commence her maiden calls upon Akaroa, Picton, Napier, Gisborne and Auckland this week.

The Silversea team is continuing to raise funds for Rural Aid, with a contribution from all booki in Jan being donated – **CLICK HERE** for more information.



STATE OF THE STATE

RUTH McKenzie, TransWorld Travel; Pat Craig, Helloworld Toorak; Anastasia Kotanidis; Debbie Kotton, Allure Travel; Tracey Nelson, Bayview Travel and Craig Owens.



KAISEKI Restaurant.

JULIE Wheelhouse, Helloworld; Daniel Toby, Helloworld; Anastasia Kotanidis and Julie Pratt, Helloworld.





LUCY
Edwards,
Inge Fransen,
Leanne Fonagy,
Anastasia
Kotanidis and
Craig Owens.





JULIE Lu, Helloworld Lower Templestowe; Anastasia Kotanidis; Ines Iniesta, Luxury Gold; Shelley Jacquemin, TA Toorak and Renear Gilles, Brighton Travelworld.

SAROO Brierley, author of A Long Way Home — made into the movie LION; Adoni Astrinakis, Artist; Daniel Gocs, Jewish News; Gabriella Gocs and Neil Matheson.





Sydney hotel supply

SYDNEY hotel performance continued to outpace supply in Dec, according to STR's preliminary data.

During the month absolute occupancy levels were the fourthhighest in the market since 2000, but was still 1.4% lower than last year's result, while the average daily rate fell 1.1% to \$245.93.



To celebrate the Aussie summer, Travel Daily is joining Vloggi, the world's simplest video blogging platform to give readers Westfield shopping vouchers valued at \$1000 (1x \$500 and 2x \$250) and 10 movie vouchers.

Simply create 10-second video blogs using the Vloggi app. The videos that best encapsulate the summer spirit win. The content is up to you – a funky place, a great place to eat or stunning views.

Download the Vloggi app, which automatically compiles video clips into 10-second microvlogs. Or join multiple vlogs together into longer stories via the Vloggi website. Visit summervlogs.com to learn more and for T&Cs.

VLOGGING TIP 1 - Compose: Frame a video like a photo. Take 3-5 seconds, hit pause and take another angle. No need to move the phone. vleggi

TIME intake 2019

THE Travel Industry Mentor Experience (TIME) is seeking applicants for its mentoring program, with expressions of interest due by Mon 21 Jan.

"To see TIME mentees grow and develop so much professionally and personally through the sixmonth program is unbelievably satisfying," says TIME Founder, Penny Spencer.

TIME intake will commence 13 Feb, for more info CLICK HERE.

TAG Macao move

TAG Aviation has launched its first fixed base operation in the Asia Pacific.

Located in Macao, the facility provides business aviation services including pax facilitation, business-executive amenities, on-site customs and immigration clearance, along with aircraft maintenance and servicing.

"Macao is rapidly developing as an important destination of choice for business aviation and the industry's development enjoys the strong support of the Macao Government," said TAG Aviation Holding Director & Pres TAG Aviation Asia, Steven Young.

Alphonse all year

SEYCHELLES private island, Alphonse Island, which is part of Blue Safari Seychelles, will now remain open all year round.

Alphonse Island features 22 private Beach Bungalows and five Beach Suites with two bathrooms, a lounge area and private plunge pools, overlooking the Indian Ocean.

The island also features tennis courts, a diving centre with PADI courses and a games room.

BROCHURES

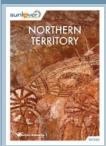
WELCOME to Brochures of the Week, *Travel Daily*'s Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to



Trek America - USA, Canada, & South America 19 Road trip specialist Trek America has launched its 2019 brochure featuring beer tours of America's East and West coasts and a new exploration of the Deep South which ends at the Austin City Limits Festival. The 15-day Deep South and Festival Sounds gives travellers the opportunity to dive into the history of America's music scene, attend the Austin Limits Festival, visit Elvis Presley's Graceland mansion and wildlife spotting in Great Smoky Mountains National Park.



Qantas Holidays - Hong Kong & China 19/20 Qantas Holidays has released its 2019/20 Hong Kong & China brochure, featuring new tours such as the nine-day Classic China which takes travellers Great Wall of China at Mutianyu and the Temple of Heaven. Other new tours include the 16-day Iconic China, the 16-day Yangtze and Imperial China extended tours. The program also includes new day trips in Macao and China, along with foodie adventures in Beijing, Shanghai and Xian.



Sunlover Holidays - Northern Territory 19/20 Sunlover Holidays has released its 2019/20 Northern Territory brochure. The brochure features a range of new accommodation and tours including airboat rides in Darwin, and MacDonnell Ranges and Devils Marbles day tours out of Alice Springs. Along with extended touring options, new additions this year include an overnight Top End Safari Camp tour and a private three-day Mary River Wetlands, Kakadu and Arnhem Land tour.

Visit Florida CEO

FLORIDA'S tourism marketing corporation Visit Florida has named Dana Young as its President and CEO.

Young was most recently a Senator for District 18 in Hillsborough County and is the first female to lead the company.

She has been tasked with strengthening the state's tourism industry and building on its economic success.

"I understand the vital importance of tourism to our state and look forward to working with industry businesses to inspire travel to Florida," Young said.

No holiday for 33%

ONE in three Aussies (33%) aren't going on a summer holiday over Dec and Jan, according to new research from comparison website, Finder.

The study also indicated that of those staying back, 40% lack the funds for a summer getaway, while 32% have a trip planned for a different time of year.

A further 28% simply don't want to pay the summer tax for a holiday.

"It's no secret that prices often skyrocket during the holiday season, but keep an eye out for Jan specials," suggests Angus Kidman, Travel Expert at Finder.

Travel Daily

Travel Daily is part of the Business Publishing Group family of publications.

Produced each weekday since 1994. Travel Daily is Australia's leading travel industry publication EDITORIAL

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Inbound Luxury Travel Designer

Sydney, Up to \$65k, DOE, Ref: 3836PE1

My client is a leading provider of luxury inbound travel arrangements & has unrivalled expertise in delivering market-leading tailored tours to groups visiting Australia & the Pacific. They offer bespoke itineraries _ from city breaks to multi destination and special interest tours. æl am looking for a talented inbound travel specialist to work with this creative travel team, you must have strong Australian tourism knowledge & experience in dealing with Western Markets. Excellent remuneration is on offer.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

Travel Consultant

Sydney, \$50k + Super + Commission, Ref: 8233JB1

My client is seeking an experienced Travel Consultant with a minimum of 1-2 years experience for their high end agency located in Sydneyls western suburbs. The ideal candidate will have a passion for luxury travel, enjoy building tailor made itineraries and be able to provide exceptional customer service to new and existing clients. Experience using a GDS, preferably Galileo, is essential. The successful candidate will enjoy a competitive base salary plus a generous commission structure.

For more information please call Jacqueline on (02) 9119 8744 or click APPLY now.

Travel Consultan Retail WITH Work Life Balance

Sunshine Coast, \$50-60k + super + coms, Ref: 6334AW1

The ideal candidate will have a wealth of travel knowledge and pride themselves in delivering sales through service! Ideally, you have at least 18/24 months travel industry experience! Love tailor made itineraries and talking about all things travel? Join this boutique retail agency where you actively engage with clients, suppliers and team members! Share your love and passion for travel, have REAL work life balance - MONDAY to FRIDAY ONLY!! - and earn ABOVE average coms! APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

Africa Destination Specialist

Melbourne, \$50k-\$60k + Super, Ref: 3818HC1

AFRICA destination specialists say hello to your dream travel job! If Africa is your passion and you have travelled the region extensively, why not specialise in what you love to do! This is a fantastic opportunity for an experienced tailor made travel consultant to join the expanding team in this leading, award-winning luxury tour operator based in Melbourne. You will be creating bespoke holidays and group travel to Africa. A well above average salary, Monday - Friday and famils.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Corporate Consultant

Sydney, \$60k, Ref: 1622AJ1

An exciting opportunity has presented itself in the Hills District for an experienced Corporate Travel Consultant. In order to be successful for this role, you will be an experienced team player who is confident when dealing with corporate clients. You will be servicing existing clients and will enjoy building and nurturing relationships while helping out with every aspect of the clients travel requirements. Enjoy working in a friendly and welcoming environment with a great

For more information please call Antony on (02) 9119 8744 or click APPLY now.

Retail Travel Consultant Not your standard agency!

Adelaide, \$55k-\$75k + super, Ref: 3793SZ1

Working in a modern, inviting agency with a traditional twist! This agency is all about servicing customers to your best ability!! You are valued for your expert knowledge & being focused on customer experience. There are premium coffee, tea, champagne options available to your customers whilst they are waiting for you or sitting in front of you for a consultation! We are looking for a go getter, open to LSM, self-promotion & building own clientele over time! Flexible hours, FT or PT options.

For more information please call Serena on (02) 9119 8744 or click APPLY now.

Online Travel Consultant

Brisbane, \$40-50k + Super + Com, Ref: 1359CGA1

IÍm looking for a travel industry professional who wants to step away from face to face sales & work for a leading online travel provider. You will be booking packages & tailor making international holidays as well as assisting with online bookings while always delivering excellent customer service. A fun & vibrant team in luxurious offices & a real chance for career progression. A great base salary is on offer with lucrative commissions & the chance to work for an industry leader.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

Travel Agent Assistant NO SALES

Nth Melbourne, \$45k + Super, Ref: 3617JP1

Do you love the being a Travel Agent yet you feel like the sales element of the role isn't really your thing? This is the role for you! Enjoy all the thrill and benefits of working in the industry without the pressure of the sales day in day out. Provide support to the sales and operations teams with a number of duties including assisting with reservations and admin duties. You will be rewarded with a regular salary and the greatest benefit of Monday to Friday hours ONLY! Don't wait, apply now!

For more information please call Josh on (03) 9988 0616 or click APPLY now.



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