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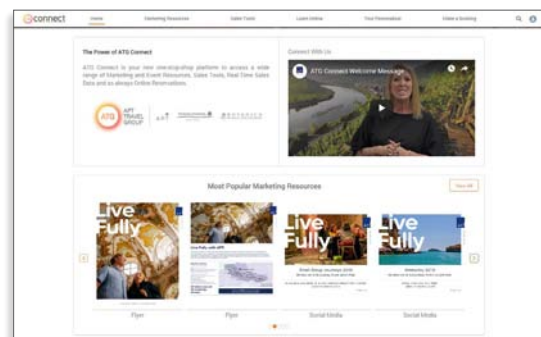


# BRAND NEW TRADE WEBSITE

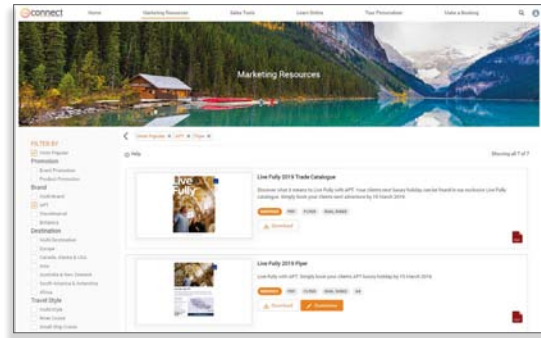
## The Power of ATG Connect

- 1. TRACK** your APT Travel Group success with real-time Sales Data and Reports available at your fingertips.
- 2. CUSTOMISE** our latest Promotional Material and Event Invitations with your logo and dedicated call to action within minutes.
- 3. ACCESS** our extensive range of exclusive Sales and Marketing resources that will see your Sales soar.

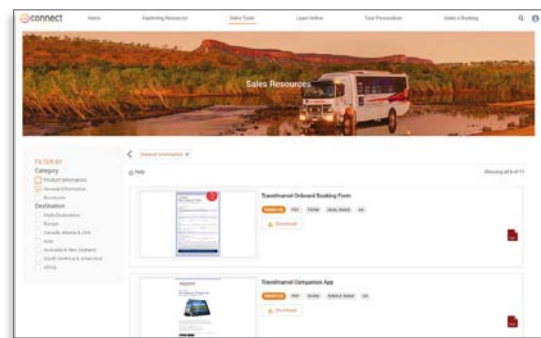
Stay tuned as we roll out new features and enhancements in 2019!



Homepage



Marketing Resources



Sales Tools





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## ATG trade site

APT Travel Group is offering \$5,000 in prizes for agents who register for its new ATG Connect trade website, which features real-time sales data, customisable collateral and a wide range of sales & marketing resources. See the **cover page** for details.

## EK revamps bag allowance

**EMIRATES** has announced a major revision of its free baggage allowances, shifting to a fare-based arrangement for Economy passengers, rather than a “one size fits all” approach.

Effective 04 Feb, the lower cost V and X (“Special”) class fares will come with a 15kg free baggage allowance, down from the current 20kg permitted.

The allowance for “Saver” fares (classes T, L, Q and N) will also reduce by 5kg to 25kg, while “Flex” (class K, U, B, M and W) and “Flex Plus” (class R, E and Y) will remain unchanged at 30kg and 35kg respectively.

For Piece Concept markets (to and from the Americas) the allowance for V and X class fares will reduce from 2 x 23kg to a single 23kg bag, but all other economy fares will remain at 2 x 23kg bags.

And on EK Fifth Freedom flights between the US and Europe the allowance becomes 1 x 23kg bag for classes V, X, T, L, Q and N.

EK reminded agents that the fare brand-based free allowance can vary on the inbound and outbound part of the journey.

The baggage information will be clearly shown on the flight ticket.

EK said it was enabling customers to select the fare and associated benefits “that are the most appropriate to their profile and journey”.

Allowances do not change for Business and First class passengers, and Emirates’ alliance partner Qantas also confirmed no changes for its customers.

## Tauk info events

**TAUCK** is inviting travel consultants to a series of upcoming free information nights in Brisbane, Melbourne & Sydney. Savings of up to \$1,000 per couple on airfares are available as part of an earlybird offer expiring 31 Mar - more on the **last page**.



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**Today's issue of TD**

*Travel Daily* today has seven pages of news, a front cover page for **APT**, a photo page for **Excite Holidays** plus full pages:

- Los Angeles Tourism
- AA Appointments jobs
- Tauk

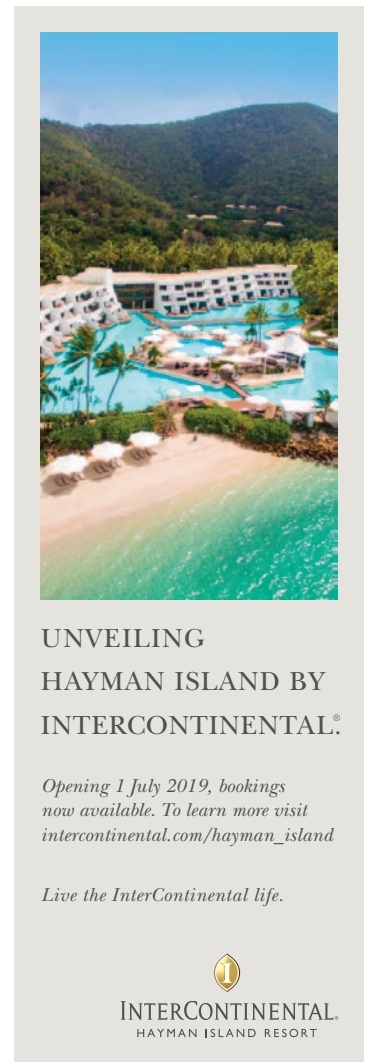


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## Traveltek CEO out

**KENNY** Picken, the founder and CEO of travel and cruise technology provider Traveltek, has announced his retirement.

Picken established Scotland-based Traveltek in 2002 and has grown the business to now operate in 35 countries, each year transacting over US\$11 billion in TTV through its platform.

He will retain a stake in the business alongside private equity firm YFM, which invested in 2016.

## Bestjet activist stirs pot

**THE** leader of a “Bestjet Fiasco Action Group” on Facebook has been aggressively chasing redress for affected consumers, including taking the questionable approach of telling members not to withdraw claims as unsecured creditors, despite receiving chargebacks from their banks.

The activist, who was appointed as one of four members of the Committee of Creditors at the first meeting convened by administrator Pilot Partners earlier this month (**TD** 04 Jan), formed the action group following the collapse of Bestjet late last year (**TD** 18 Dec 2018).

Currently there are just over 3,100 members of the group, which was established to “assist victims of Bestjet Travel Pty Ltd and Wynyard Travel Pty Ltd to obtain some redress of their problems, demand accountability from the companies’ owners, airlines, third party associates and the current Administrators of Bestjet, Pilot Partners”.

The leader, believed to have received a chargeback for her own tickets before rebooking at extra cost, also seeks “to change the way third party travel agents and commercial airlines are allowed to operate in the future”.

However in a post this week she noted that the possibilities of success in any civil legal action were being diminished as chargebacks were received.

While well-meaning, her enthusiasm is likely to be getting authorities offside, with a post yesterday controversially suggesting the setting up of a separate group to garner support for a lawsuit by the banks

themselves - with this group’s members proposed to be holders of fake Facebook accounts to anonymise shareholders lobbying financial institutions affected by the chargeback costs.

Passengers who receive chargebacks are also being urged to maintain their participation in the Bestjet Fiasco group, because she is quoting the support of its members in a series of letters complaining about the actions of airline staff which she emailed to the personal addresses of the CEOs of most carriers this week.

Posts on the group indicate a significant number of members have already received chargebacks and been able to rebook their flights, with financial institutions and airlines working quickly to address the issue.

However the activist has now suggested those who got their money back should submit a revised claim relating to other damages such as the cost of sending emails, phone calls, reissue fees and even “the cost of going to a GP because of the stress that has happened to you”.

Administrator Nigel Markey of Pilot Partners has confirmed that for the purposes of the Second Meeting of Creditors next Thu 31 Jan 2019 he is “prepared to admit damages claims as creditors for voting purposes”.

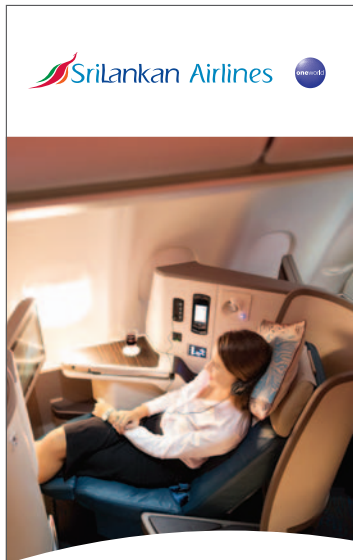
## KQ Rome, Geneva

**SKYTEAM** member Kenya Airways has confirmed the debut of a new triangular Nairobi-Rome-Geneva-Nairobi route, with 787-9 aircraft to operate the service twice weekly from 12 Jun.

## Viking Valhalla Club

**VIKING** Cruises has announced the launch of “Valhalla Club”, an incentive program to reward the top 20 agent sellers of its ocean and river cruises between 01 Jan and 30 Nov with a stateroom on board one of two popular Viking ocean voyages.

“Valhalla Club is a place of honour, our hall of fame and a nod to Viking’s Nordic roots,” said Viking National Sales Manager Keira Smith - info on 138 747.



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**HURRY ENDS 28 FEB**



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\* Travel via Bangkok; subject to availability. Inclusive of YQ, fares exclude taxes, fees and surcharges.



## LUFTHANSA GROUP

[Fare Details](#)



Find out where luxury and romance go hand in hand. Read more in the December issue of *travelBulletin*.

**CLICK** to read **travelBulletin**

## NCL sail for free

**NORWEGIAN** Cruise Line is running an incentive giving Australian and New Zealand trade partners the chance to sail for free on board *Norwegian Jewel*.

To be in the running, agents need to book five staterooms on *Jewel's* 19-day Sydney to Singapore departure on 13 Feb, to receive a free inside stateroom on any of the ship's sailings from 13 Feb-29 Mar 2019.

Full payment must be made by 11 Feb - **CLICK HERE** for more.

## Virgin slams QF, CX pact

**VIRGIN** Australia has made a submission to the International Air Services Commission about a request by Qantas and Cathay Pacific to expand their codeshare deal on the HKG route (**TD** 09 Jan).

QF and CX are seeking to deepen their relationship beyond the current arrangement, which sees QF passengers able to book on CX flights from Perth & Cairns.

Under the proposal Cathay would also be able to offer codeshare tickets on Qantas' Hong Kong flights from 31 Mar - which operate head to head with Virgin Australia's HKG services from Sydney and Melbourne.

"As the only other operator of flights between Australia and Hong Kong, Virgin Australia holds significant concerns the proposed

variation of the determination will result in an unnecessary expansion of both Qantas and Cathay Pacific's market power, to the detriment of the travelling public," Virgin wrote.

VA noted that CX and QF currently hold a combined seat capacity share of 90% on the Hong Kong route, with record passenger load factors exceeding 80% for the year to 31 Oct 2018.

Virgin Australia and Hong Kong Airlines had load factors of 66% and 61% respectively over the same period, before Hong Kong Airlines pulled out of the route.

VA said approval of the QF/CX plan would likely lead to higher fares and reduced choices "with corresponding implications for Australian tourism and trade".

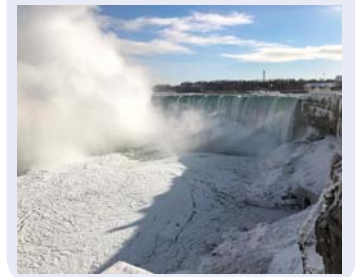


## Window Seat

**THOSE** wanting to see the water gushing at Niagara Falls will have to wait a little bit longer for the iconic tourist attraction to completely thaw.

Visitors who witnessed the rare event recently were quick to snap some photos, with one tourist telling *CNN* the place now looked a lot like Elsa's Castle from Disney's *Frozen*.

"There was even this set of stairs that were placed just outside the look-out spot and they had so much ice on them, it looked like Elsa had just cast her arm out and summoned up some stairs like she does in the movie," the woman said.



## ReadyRooms Bingo

**QANTAS** Holidays and associated brands have launched a ReadyRooms bingo incentive with 53 prizes up for grabs.

Every time an agent makes a ReadyRooms booking and payment before 09 Feb, they can enter their booking number into a ReadyRooms Bingo card and once they complete a row or column, they will be eligible to enter to win a prize.

Prizes include Trip Dollar\$, spa and restaurant vouchers - for the full details, **CLICK HERE**.

## Canada Corroboree 2019



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### WTTC travel trends

**THE** findings of a new report compiled by the World Travel & Tourism Council (WTTC) highlights that travellers are increasingly seeking “shared experiences that deliver meaning, self-improvement and stronger connections in a holiday”.

Further conclusions stated millennials and Gen Z have little loyalty to brands and are more influenced by personal networks, consumers are uncomfortable with over-automation, and brands earn trust by respecting clients’ privacy.

The report also identified five areas where change will be most profound in travel in the future: a greater emphasis on mental health and wellbeing, the gig and sharing economy, the power of data, keeping up with the changing face of destinations, and sustainable travel.

### Scenic roadshows

**SCENIC** Luxury Cruises & Tours will showcase its range of cruise and land journeys with a program of agent roadshows which will commence on 30 Jan.

Attendees will also have a chance to win a Scenic or Evergreen Mekong river cruise for two by attending an event.

To secure a spot at one of the events, [CLICK HERE](#).

### Princess 50 years

**PRINCESS** Cruises is celebrating 50 years of sailing to Alaska by introducing new entertainment, shore excursions and culinary options on board seven of its ships cruising to the US state.

The new program will sail from May to Sep and feature *Royal Princess*, marking the first time a Princess MedallionClass ship has ventured to Alaska.

**HELLOWORLD** Travel has opened an exclusive branded lounge at the Australian Open tennis tournament this year.

Positioned close to the Grand Slam Oval, the lounge is offering food and beverage options, as well as branded merchandise such as caps, jellybeans and sunscreen.

“The Helloworld Travel Lounge... is an inviting retreat away from the crowds and the hot weather, with comfortable seating and air conditioning on offer for our

Helloworld agents and their clients’ exclusive enjoyment,” said Helloworld Travel Group GM Retail and Commercial John Constable.

**Pictured** in the back row: Jacinta Crisp, ATG; Sally Lord, HLO; Debbie Wilke, HLO Waverley Gardens; Nadia Krasnov, HLO; Ian Mollison, HLO Balwyn North; Sharon Seddon, HLO Croydon Hills and Susan Curtis, HLO Knox.

Front row: Kathryn Feist, HLO; Courtney Gaynor, ATG; and Susan Haberle, ATG.

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- At least two year’s experience in a sales and marketing environment (in Travel or Tourism)
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- Well-developed verbal and written communication skills

#### WHY GLOBUS

- Achievable but challenging and rewarding sale incentive scheme
- Collaborative, driven and supportive Sales team to help you
- Fully serviced company car and all equipment provided

To apply, send your resume and covering letter to [hr@globus.com.au](mailto:hr@globus.com.au) by Friday, 25 January 2019.

**GLOBUS**  
family of brands

### REGIONAL SALES MANAGER

**Globus family of brands** is looking for an experienced and motivated **Regional Sales Manager** to grow and manage our sales teams in **VIC/SA/NT/TAS/WA!**

#### PRIMARY JOB DUTIES

- Coaching and performance management of team
- Monitor sales activity and effort
- Recruit, hire, and develop sales team members
- Build and maintain relevant networks and relationships with travel industry professionals

#### WHO ARE WE LOOKING FOR?

- At least 5 year’s experience in sales and marketing
- Exposure to managing sales teams
- Well-developed verbal and written communication skills
- Strategic thinking and forward planning skills

#### WHY GLOBUS

- Achievable but challenging and rewarding sale incentive scheme
- Collaborative, driven and supportive Sales team
- Fully serviced company car and all equipment provided

*\*Please note, this role is based in Victoria.*

To apply, send your resume and covering letter to [hr@globus.com.au](mailto:hr@globus.com.au) by Friday, 25 January 2019.

## New Tweed tourism

**TWEED** Heads on the NSW north coast has launched a new tourism body to manage the destination's marketing, tourism experiences, product development, industry events and visitor information services.

Called the Tweed Tourism Company (TTC), the new business will work closely with local companies and industry associations to generate a new strategic direction.

General Manager Bradley Nardi has been appointed to lead the team of industry professionals and brings a range of experience to the role including destination marketing & event development.



### WIN UP TO \$1000 by vlogging

To celebrate the Aussie summer, *Travel Daily* is joining Vloggi, the world's simplest video blogging platform to give readers Westfield shopping vouchers valued at \$1000 (1x \$500 and 2x \$250) and 10 movie vouchers.

Simply create 10-second video blogs using the Vloggi app. The videos that best encapsulate the summer spirit win. The content is up to you – a funky place, a great place to eat or stunning views.

Download the Vloggi app, which automatically compiles video clips into 10-second microvlogs. Or join multiple vlogs together into longer stories via the Vloggi website. Visit [summervlogs.com](http://summervlogs.com) to learn more and for T&Cs.

VLOGGING TIP 4 - Combine: Each Vloggi is a 10-second building block. Merge multiple Vloggis together to create video stories as you travel.



## 2019 travel trends

**GLOBAL** technology provider Sabre has released a new report predicting the top consumer trends for 2019.

According to the report, "Virtual Companions" or digital assistants will be important to travellers, while a trend for brands to launch "unique partnerships" to build "immersive brand experiences" will also be a priority.

Augmented reality and virtual reality are also becoming an important trend in the industry, while Sabre also notes it is seeing an increase in "digital nomads", or those who are "embracing alternative lifestyles" that don't tie them down to one company or location.

View the full report [HERE](#).

## Golden Eagle suite

**LUXURY** train operator Golden Eagle is celebrating its 30th birthday with the introduction of a new Imperial Suite.

Available from May, the spacious new option measures 11m<sup>2</sup>, and features a king-sized bed, private ensuite bathroom with a power shower and under-floor heating, plus the option of in-suite dining.

Guests who book the suite will also have access to a private car and guide at destinations along the route.

For more info, [CLICK HERE](#).

## Oman Air tech deal

**OMAN** Air has teamed up with TPConnects to enhance its retailing capabilities and NDC-enabled distribution.

The airline has integrated TPConnects' Offer and Order Management Solution to allow it to package, price and offer bundle and a la carte air and non-air ancillary products along with richer content through agents.

Oman said the deal would give agents access to "a complete direct storefront with easier access to broader airline inventory".

## Tauck to tackle the Douro



**CRUISE** operator Tauck has announced it will offer its first cruises along the Douro River in Portugal from 2020, with the journeys set to take place on board a brand new ship.

The *MS Andorinha*, render **pictured**, is being constructed specifically for the Douro, offering capacity for a maximum of 84 guests - a smaller number than any other vessel currently operating on the river.

"At Tauck, we measure success by the quality of the experience we provide our guests, and one of the best ways to ensure a warm, relaxing and engaging atmosphere on board is to avoid crowding too many guests into

a limited space," said Tauck CEO Dan Mahar.

The riverboat will feature a number of unique design elements that make it "perfectly suited to cruising the Douro".

"The Douro is a very different river, and so we've been consciously deliberate with the ship's design," said Mahar.

"We won't be the first company to operate on the Douro when we launch next year, but in terms of infrastructure, we're excited to have some surprises in store that will truly differentiate us."

Three new itineraries will feature with the ship's debut, for more information, call 1300 732 300 or [CLICK HERE](#).

## REGIONAL SALES MANAGER SYDNEY & NORTHERN NSW



### COMPETITIVE SALARY & BENEFITS

We're looking for an energetic, goal-orientated Regional Sales Manager to join our dynamic sales team on the road.

The ideal candidate will have exceptional relationship management skills and a successful track record of achieving sales targets within a similar previous role. Travel industry experience would be a bonus, but isn't necessary.

This position comes with a competitive salary package, fantastic industry perks and valuable health benefits.

Viking is set to become the world's largest small-ship cruise company this year, so now is the perfect time to join our fun, supportive and rapidly expanding team! To apply, please send a cover letter and your resume to [jobsau@vikingcruises.com](mailto:jobsau@vikingcruises.com)

Applications close 15 February 2019. Only successful candidates will be contacted. No agencies.



## Exciting times with the colourful NT



**DEMORA** Winterburn and Elise Kilpatrick from Helloworld Sunnybank Hills pose with some colourful entertainers.

**TO CELEBRATE** the 25th Anniversary of *The Adventures of Priscilla Queen of the Desert*, Excite Holidays and Tourism NT took 40 key agents on a colourful journey of Australia's breathtaking Northern Territory, Priscilla style.

Held at the Queensland Museum on 16 Jan, the "fabulous" event was filled with glitz, glamour, sequins and stilettos added to the delight.

Agents walked the hot pink carpet past the giant silver glitter stiletto, up the pink-lit stairs to the colour filled terrace balcony of the museum where they enjoyed delicious NT-inspired canapes showcasing local flavours and fusions.

Agents were treated to a special welcome to country by Ashley Ruska from the Nunukul Yuggera Aboriginal Dance Company, followed by a live drag show by

Brisbane's best queens, Vollie LaVonte, Miss Poodle & Solar Flair.

Agents also got to live out their inner fabulousness, with makeup artists, Solar Flair and Miss Poodle, giving everyone their very own Priscilla-inspired look.

Excite spoke about their new NT guide which launched on ENGAGE this week, while Tourism NT presented the group with an engaging, funny and educational video on their inspiring destination. Yas darling, yas!



**HEATHER** Tomlins and Erin Jackson, Travel Ed.



**THE** infamous Vollie LaVonte.



**ALL** the glitz and glamour!



**VOLLIE** LaVonte, Meagan Loane & Vanessa Richards, Excite Holidays & Carolyn Price, API Travel.



**AGENTS** had their makeup done in the spirit of Priscilla!



**PAUL** Buck, Helloworld Everton Hills.

**exc!te**  
HOLIDAYS



## Japan Bengaluru

**JAPAN** Airlines will launch a new nonstop daily service between Tokyo-Narita and Bengaluru, India in 2020.

As direct flights are not currently in service from Japan, the airline said the route would "provide customers from North America a new option".

## Boeing autonomous

**BOEING** yesterday successfully completed the first test flight of its autonomous passenger air vehicle prototype under a project to test and advance the safety and reliability of on-demand autonomous air transportation.

The device is powered by an electric propulsion system and designed for fully autonomous flight from takeoff to landing, with a range of 80km.

## Riviera's res open

**DISNEY'S** Riviera Resort has officially opened reservations for stays from Dec 2019.

The property, located in Walt Disney World Resort in Florida, was inspired by Walt and Lillian Disney's travels throughout Europe and brings the "elegance of a modern European retreat blended with a touch of old-world glamour and Disney charm".

The 300-room resort includes deluxe studios, one- and two-bedroom villas, & grand villas that can sleep up to 12 guests each.

## West Syd Airport

**WESTERN** Sydney Airport has put the call out for terminal designers, with the facility's CEO Graham Millett declaring "we're aiming for it to be selfie central".

Millett said like Singapore's Changi Airport, Western Sydney Airport would be "designed from the inside out" in a move to "wow" visitors.

The final terminal design is expected to be unveiled by the end of 2019 and the first stage of the facility is set to open in 2026.

# APPOINTMENTS

**WELCOME** to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Hotel brand and management company **Dream Hotel Group** has welcomed **Dimitri Mitropoulos** as Vice President of Food & Beverage. Mitropoulos will be responsible for providing strategic leadership, guidance and direction on all new and existing concepts and initiatives.

**Connecting Southern Gold Coast (CSGC)** CEO **Peter Doggett** has announced he will retire, effective 22 Feb. His career in tourism has spanned four decades, including more than 30 years in the Gold Coast's theme park and hotel industry. A new CEO will commence 28 Jan.

**Katie Skitterall** has been promoted to Director of UK Sales and Operations for **ATPI Group** with immediate effect. Skitterall will take on management of the UK sales team across its brands and sectors and the development of go-to-market and sales strategies.

Singapore-based design hotel group **Naumi Hotels** has welcomed **Jeremy Mossman** as General Manager of **Naumi Auckland Airport**. Prior to this, Mossman was working in Melbourne for five years with **Mantra Group** hotels.

**Virgin Atlantic** has appointed **Estelle Randle** as Head of Asia Pacific. Based in Hong Kong, Randle will lead the team across Asia Pacific, as well as oversee offline markets in Asia, Australia and New Zealand.

## Manchester Premi

**MANCHESTER** Airport has revealed plans to introduce a new private terminal available for passengers flying with commercial airlines.

The UK airport said the PremiAir experience would be able to be purchased by any customers, with prices starting from £50 (AU\$91).

Features of the new private terminal will include a personalised welcome, faster baggage services, a stylish lounge area, free food and drink, and a dedicated security channel.

## Lufthansa AI deal

**THE** Lufthansa Group has entered into a research agreement with mobile travel app Hopper to investigate how artificial intelligence can better predict flight demand.

"With this research alliance, the Lufthansa Group is further expanding its expertise in this area...this will enable us to provide our customers with even better data-driven, tailor-made offers in the future and is one of the central goals of our digital strategy for this year," said Lufthansa Vice President Digital Strategy Christian Langer.

## Air NZ extra flights

**AIR** New Zealand has announced additional flights between Christchurch and Hokitika to cater for the Wildfoods Festival in Mar.

The airline will operate two extra return services between Christchurch and Hokitika and a charter flight between Wellington and Hokitika between 08-10 Mar.

## UTracks ups Iceland

**UTRACKS** has added a third walking itinerary to its Laugavegur, Iceland, offering for the 2019 season.

The new four-day guided walk visits the Eyjafjallajokull volcano, steaming hot springs, and the green valley of Thorsmork.



**A-LEAGUE**  
**A-LEAGUE WINNER R15**  
Congratulations  
**CHRIS HALL**  
from **Qantas**

A-League tipping competition is sponsored by Etihad Airways and Excite Holidays, with the top tipper for the season winning a trip to Manchester to see Manchester City play.



NSW permit LTPS/18/28921 / ACT permit TP 18/01724

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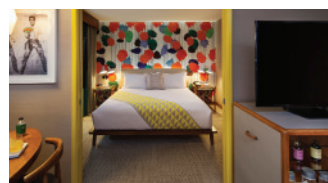
## Now Open: The Kinney - Venice



There's a new kid on the block in Venice, Los Angeles and that's The Kinney. Featuring 68 Guest Rooms and Crash Pad Suites and a great location near the iconic Abbot Kinney Boulevard. Guests can join 'The Breakfast Club' every morning, offering classic breakfast burritos, melt-in-your-mouth paninis, healthy protein shakes, Ausie brand Vittoria coffee & specialty drinks, and more. Then keep the good times rolling with ping pong tables, fire-pit and

outdoor pool side lounge seating in The Quad. Boasting an ideal Venice Beach address less than one mile from the famous Venice Beach boardwalk, The Kinney hotel is the perfect place to start your day, and especially your night.

[thekinneyvenicebeach.com](http://thekinneyvenicebeach.com)



## Two Bit Circus - Arts District

As the L.A. Arts District continues to blossom with new openings of every sort, the creative agency Two Bit Circus opens a brand-new Virtual Reality and arcade amusement park of the same namesake spearheaded by Eric Gradman and Brent Bushnell. The space is broken into six sections including traditional circus and arcade games at The Midway and The Arkane, VR and software experiences at The Arena and Club 01, escape rooms at Story Rooms and a dining area with food and drinks.

[twobitcircus.com](http://twobitcircus.com)



## L.A. Insider

Do you want to know how to replicate an In-n-Out Double Cheeseburger or how to create a Muscle Beach Style Smoothie?

Email [oceania@latourism.org](mailto:oceania@latourism.org) with your favourite L.A. Food icon by Friday 1 February and go in the draw to win a Los Angeles Cult Recipes cookbook! You must be an L.A. Insider to win.

Not yet an L.A. Insider? Complete the easy online program this week to be eligible! Head to [insider.discoverlosangeles.com](http://insider.discoverlosangeles.com) to get started.

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**LAX**  
*Los Angeles*  
*World Airports*

## LAX Update

Los Angeles World Airports (LAWA) is proud to announce that it has received the Airports Council International – North America award for Best Overall Customer Service Program in the category of Large Airports for its LAXceptional Xperience program at Los Angeles International Airport (LAX). This category recognises excellence in overall approaches to delivering airport customer service.

[flylax.com](http://flylax.com)

## The Dreamliner Way to L.A.

Are your passengers suffering from the post-holiday blues? Well with 320 days of sunshine a year, and some of the best shopping on the West Coast, why not book them a winter escape in LA? American Airlines state of the art Dreamliner aircraft departs daily from Sydney to Los Angeles and there's really no better way to fly. Our Dreamliner offers Flagship™ Business, Premium Economy, Main Cabin Extra, and Main Cabin. With AC power outlets, USB's, and international Wi-Fi, you can stay connected all the way to L.A. Happy New Year from American Airlines, we look forward to welcoming your passengers on board in 2019.

Check out: <https://bit.ly/2O9q1Ph>

## New! Young Hollywood Tour



In partnership with Starline Tours, the live, narrated two-hour Young Hollywood Tour takes guests into the world of hip, young and beautiful stars of Los Angeles. The new tour departs from Starline's Tour Centre at Hollywood & Highland and showcases the favourite hangouts of young celebrities in the neighbourhoods of Hollywood, West Hollywood, Beverly Hills, Century City, Melrose and Fairfax.

[younghollywood.com/tours](http://younghollywood.com/tours)

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**\*\*NEW\*\* CORPORATE IN THE TOP END**

**SENIOR CORPORATE TRAVEL CONSULTANT  
DARWIN- \$75K++**

Unique senior corporate travel consultant opportunity available now in Darwin. Working on this challenging and interesting account no two days will be the same as you book international and domestic travel plans. Enjoy a rewarding salary package along with the opportunity to move up the ladder through the comprehensive training and development programs in place. Previous corporate travel consulting experience is a must.

**\*\*NEW\*\* REPRESENT & DELIVER**

**BUSINESS DEVELOPMENT EXECUTIVE  
BRISBANE – up to \$68K PKG + BONUS**

New opportunity to join this boutique property as a BDE. You will be responsible for building & developing relationships, account managing existing clients, sourcing for new business opportunities across all segments, & negotiating contracts. Previous experience as a successful BDE or Sales Exec in hospitality essential, strong customer service, presentation & negotiation skills. Great salary plus bonuses on offer for the successful candidate.

**\*\*NEW\*\* MANAGE MULTIPLE STATES**

**REGIONAL SALES MANAGER  
MELBOURNE- STRONG PACKAGE \$85K BASE PLUS PLUS**

Are you looking for a step up this year? We have a rare opportunity based in Melbourne for an experienced sales manager that is looking to manage across multiple states. You will have three BDM's reporting into you across Australia. This is a reputable brand that you will love to represent. A strong base salary up to \$85K plus a very strong bonus scheme, fully maintained vehicle and all tools of trade are included.

**\*\*NEW \*\* LOVE ON THE ROAD SALES?**

**BUSINESS DEVELOPMENT MANAGER  
ADELAIDE– UP TO \$65K + CAR + BONUSES**

If you're well connected within the SA travel market and looking for a first class product to represent – don't miss out on this challenging BDM opportunity. Along with managing and growing existing leisure accounts you'll be confident in identifying and building new business opportunities to increase revenue, experienced in presenting and have strong negotiation skills. Previous experience in a similar industry sales role is preferred. Top package, car & benefits on offer.

**MOVE TO A NATIONAL TMC**

**SENIOR ACCOUNT MANAGER  
MELBOURNE- \$100K PLUS PLUS**

This award winning TMC are on the hunt for a senior strategic account manager to join their very successful team based in Melbourne. This is a company that has seen huge success and growth over the last few years and truly values their employees. With a supportive manager and strong brand - you won't be disappointed. Paying up to \$100K as a base plus bonuses and super on top.

**SHOWCASE YOUR STRATEGIC SKILLS**

**STRATEGIC SALES MANAGER  
SYDNEY– \$100K BASE PLUS COMMS**

These roles rarely come up so if you are a true sales professional from preferably a corporate background we want to hear from you. Positioned in Sydney you will have a solid sales background preferably from a TMC, enjoy a great base salary up to \$100K plus an amazing comms scheme, super and other benefits. Enjoy flexibility in your daily work environment and endless career opportunities.

**STEP UP FROM ASSISTANT TL**

**CORPORATE TEAM LEADER – PREMIUM BRAND  
SYDNEY - \$90K PACKAGE**

Be very quick for this rare gem. Working for a premium global brand, you will be leading a team of the very best consultants servicing corporate clientele. Strong leadership skills and strong travel industry knowledge required. Working in the CBD you will enjoy a strong base salary. Career progression is another huge reason for applying. Interviews commencing in the next two weeks.

**INSPIRING ROLE**

**BUSINESS DEVELOPMENT MANAGER  
NSW – STRONG SALARY PACKAGE**

This leading provider of educational tours for primary and secondary schools is on the lookout in Sydney. You will be responsible for managing a portfolio, building strong relationships & delivering presentations to increase & bring in new business. Strong salary + commissions. If you have an interest in sporting, music or culture this could be the role for you, based in the western suburbs.

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Wed 27th Feb  
BRISBANE

Thu 28th Feb  
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Tue 5th Mar  
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LIMITED SPACE AVAILABLE

Register here: [tauck.traveltheworld.com.au/event/](http://tauck.traveltheworld.com.au/event/)

## The Blue Danube

12 days from Prague to Budapest (or reverse)  
Departing 14 October 2019;  
other departure dates available, prices vary

Starting from \$8,740\*pp twin share |  
\$8,740\*pp solo travellers

### Tauck Experiences:

- **Tauck Exclusive!** Private Imperial Evening at a palace in Vienna featuring dinner and Viennese performers
- **Tauck Exclusive!** Private aperitif and dinner in Prague at Lobkowitz Palace, Prague Castle
- **Tauck Exclusive!** A private tour of Prague's Baroque libraries, Strahov Monastery
- All private Tauck shore excursions – AUD \$4,569 Value

RECEIVE UP TO \$1,000 OFF YOUR AIRFARES

Book your 2019 Europe land, river or small ship journey by 31 March and receive up \$1,000\* off your airfares per couple.



## Danube Reflections

8 days from Munich to Vienna (or reverse)  
Departing 17 Apr, 10 Jul & 24 Jul 2019;  
other departure dates available, prices vary

Starting from \$6,930\*pp twin share |  
\$9,695\*pp solo travellers

### Tauck Experiences:

- **Tauck Exclusive!** Private Imperial Evening at a private Vienna palace with dinner and Viennese performers
- Choice of sightseeing in Passau or medieval Cesky Krumlov in the Czech Republic
- Wine-tasting event at the village of Weissenkirchen, in Austrian wine country
- Tauck's private shore excursions and distinctive inclusions – AUD \$2,644 Value

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Book your 2019 Europe land, river or small ship journey by 31 March and receive up \$1,000\* off your airfares per couple.



## Royal Danube, Berlin & Krakow

14 days from Berlin to Krakow (or reverse)  
Departing 28 Jul & 4 Aug 2019;  
other departure dates available, prices vary

Starting from \$10,550\*pp twin share |  
\$14,770\*pp solo travellers

### Tauck Experiences:

- Tauck's private shore excursions and distinctive inclusions valued at AUD \$4,796!
- A Tauck Exclusive Imperial Evening at a private palace in Vienna
- A private underground dinner in Wieliczka Salt Mine outside of Krakow
- Wine tasting at a vineyard in the bountiful Wachau Valley

RECEIVE UP TO \$1,000 OFF YOUR AIRFARES

Book your 2019 Europe land, river or small ship journey by 31 March and receive up \$1,000\* off your airfares per couple.



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experience with  
Tauck

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\*Prices are per person in Australian dollars and are correct as at 21 January 2019. Prices are subject to availability and seasonal surcharges. Prices for the The Blue Danube is based on a category 1 cabin, no single supplements applicable in category 1 cabins only. Prices for the Danube Reflections itinerary & Royal Danube, Berlin & Krakow itinerary are based on category 3 cabins. Air Credit of \$1,000 per couple is only applicable when flights are booked with Tauck Australian on any 2019 Europe (river, land and small ship) journey booked between 12 January - 31 March 2019, and cannot be applied to bookings made prior to this date. Air Credit is not combinable with any other offer, non transferable, redeemable for cash or applied as a discount to your Tauck Journey. International Airfares from Australia re not included in the advertised tour prices. Change and cancellation conditions apply and will be advised at the time of booking. LIC 2TA003774.