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EXCITEMENT continues to mount in the lead-up to this year's National Travel Industry Awards, taking place on Sat 20 Jul at Sydney's International Convention Centre - followed by the unmissable Singapore Airlines After Party - see the **cover page**.

ATG's new three-star brand

EXCLUSIVE

APT Travel Group (ATG) is set to unveil a new "value-based" touring brand, targeting strong demand in the three-star market.

Dubbed **TravelGlo**, the new brand is expected to feature products in the British Isles, Scandinavia and Europe including Russia and Italy, distributed through existing preferred partnerships alongside other ATG brands including Travelmarvel, Botanica and APT.

Building on the company's existing partnership with UK-based Great Rail Journeys, TravelGlo will initially feature an

economy rail-based program, but may expand into other areas too.

ATG CEO Chris Hall told **Travel Daily** the TravelGlo brand was being introduced due to the "extremely successful" Great Rail Journeys product currently offered through Travelmarvel.

"We see a significant opportunity to build on this, with increasing demand across the board for affordable, quality touring product," he said.

With the tag line "Go far for less", TravelGlo will operate under the APT Travel Group umbrella with full ATAS accreditation.

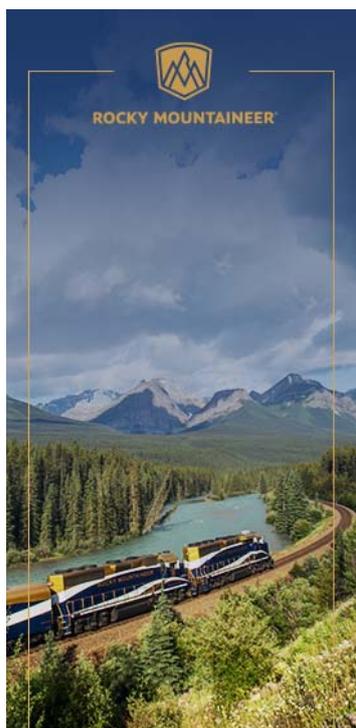
Each TravelGlo departure will be led by an experienced Tour Manager, with trips featuring daily breakfasts, some dinners, must see sights and ample free time, Hall said.

It's understood the first TravelGlo brochure will be released as soon as next week, along with a dedicated website.

Albatross New Year

ALBATROSS Tours is today showcasing its range of European New Year tours, including bonus extras on trips to Bavaria, Austria and Switzerland.

Agents who register and book may also win a spot on the Paris, Lyon & French Alps tour - see **p7**.



Complete **TRACKS** and become a Rocky Mountaineer Specialist today!

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ALL ABOARD AMAZING

Today's issue of TD

Travel Daily today has six pages of news and photos, a front cover page for **AFTA After Party**, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment

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Phil Hoffmann
mobile travel

Webjet, Travelport deal

WEBJET will be able to provide New Distribution Capability (NDC) standard content under a new long-term technology agreement with Travelport.

The eight-year deal is an expansion of a nearly 20-year partnership between Travelport and Webjet and will see the Online Travel Agent (OTA) soon deploy Travelport Trip Services.

Travelport said the solution would provide the latest APIs to deliver "faster, lighter and more accurate search responses" that are mobile optimised.

Travelport Global Head of OTA Sales Rob Brown told *Travel Daily* the deal came at a time of industry change, with the NDC rollout and significant technology and competitive pressures.

"As we see these changes, providing full content will become more difficult for agencies like Webjet and so this deal will allow them to provide the level of content that their consumers expect today, quickly and efficiently," he said.

Brown also confirmed the partnership would allow NDC-

enabled airlines to provide customised offers to the consumer through Webjet.

MEANWHILE, Travelport overnight named Greg Webb as its new CEO, effective 01 Aug.

He will succeed Gordon Wilson, who will step down as the President and CEO after 28 years with the company.

Webb has served as SVP & GM of travel tech provider, Oracle Hospitality, and spent 20 years at Sabre, including as Vice Chairman.

Blues or Maroons?

DIHARD rugby league fans will be biting their nails ahead of tonight's State of Origin final.

TD readers have until 7.50pm tonight (AEST) to answer the third round of questions for the chance to win an NRL jersey of their choice, courtesy of TMS Talent:

- 1) Who do you think will score the first try in Game 3?
- 2) How many field goals will be kicked during Game 3?
- 3) What will the final score be at the end of Game 3?

Email your answers **HERE**.



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Rajasthan Tourism

Discover the variety of wonders in India's Rajasthan province in the July issue of *travelBulletin*.

CLICK to read
travelBulletin

Travel Daily on the Danube River

Today's issue of *TD* is coming to you courtesy of APT, which will this week christen its brand new *AmaMagna* on the Danube River as it cruises between Budapest and Vienna.

ANTICIPATION is building aboard *AmaMagna* today as she reaches Austria, where a formal naming ceremony will take place tomorrow afternoon in Grein.

The "fat lady", as some have described her, is 22m wide - double the 11m of traditional European river ships, but carries only about 20% more passengers giving significant opportunity for enhanced onboard offerings.

AmaMagna is docked in Vienna, where guests can cycle the city, explore highlights like the Schonbrunn Palace, or simply soak up the local atmosphere.

Windstar heads down under

WINDSTAR Cruises overnight confirmed the expansion of its global cruise portfolio to include a 2020/21 program in the waters of Australia and New Zealand.

The 312-passenger *Star Breeze* will operate locally from Nov 2020 until Feb 2021, offering six itineraries taking in the Great Barrier Reef, Tasmania's Freycinet National Park, a 15-day Auckland-roundtrip NZ voyage and more.

"We've had a tremendous focus on adding new destinations in recent years," said Windstar President, John Delaney.

"Announcing cruises to an entirely new continent on small ship voyages, as only Windstar does them, is a major move for the company and exciting news for our guests who are seeking out new places to explore."

Delaney said the new Australia and NZ cruises would also see the expansion of Windstar's "Signature Expeditions" activity

range, currently only available on the line's Alaska sailings, offering onboard expedition leaders, kayaking and Zodiac trips.

Star Breeze will shortly undergo a comprehensive makeover which will see the addition of two new dining venues and 50 new suites - windstarcruises.com.

Ackerman resigns

THE Globus Family of Brands has confirmed the resignation of its long-time New Zealand General Manager, Troy Ackerman. Ackerman has been with the company for about a decade, and moved across the Tasman to lead the business there in 2014.

Globus MD Australasia, Gai Tyrrell, said Ackerman would be sadly missed, adding "we wish him every success for the future".

She confirmed the company would search for a new leader for NZ once Ackerman leaves in Aug.



Window Seat

YOU'VE heard of the canny Scotsman - and a passenger on board an Easyjet flight from Nice to Edinburgh this week certainly reinforced the money-saving stereotype.

John Irvine was told that his bag was 8kg overweight when trying to check-in, but rather than paying for excess baggage he quickly unpacked and piled on about 15 shirts and jumpers - despite the temperature being about 30°C.

His family posted images of the incident on Twitter, saying "Dad is absolutely bloody roasting".

They added that "trying to get through security was a struggle because they thought he was trying to smuggle something under all his clothes".

HURRY ENDS 16 JULY

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Travelmarvel names

TRAVELMARVEL has revealed the names of its three new European river ships, after a nationwide competition which saw Queenslander Amanda Poeppmann win a cabin for two on the European Gems itinerary.

The winning names are *Travelmarvel Polaris*, *Travelmarvel Vega* and *Travelmarvel Capella*, with the first of the new "Contemporary Class" vessels to debut in Apr 2020, followed by her two sister ships a year later.

The ships will feature 91 cabins, with those on middle and upper decks having wide, horizontal electric windows which create a French style balcony when lowered to make the most of cabin space regardless of weather.

There will also be a rooftop bar, terrace garden and heated whirlpool, while a new casual dining and social area called McGeary's Bar will offer "hearty, pub-style meals".

Longer river ships?

LEGISLATIVE changes currently being considered by authorities in Europe could see river cruise ships extended by 20m to 155m.

AmaWaterways President, Rudi Schreiner, discussed the move during this week's *AmaMagna* christening cruise, saying if approved it would inevitably lead to a new generation of ships.

"Up until 2005-6 you were not allowed to transit ships longer than 110m through the Main-Danube canal," he said, whereas many are currently 135m long.

"That year they changed it, and immediately everyone moved to 135m-long ships."

He said a move to 155m was not confirmed yet, but "the moment they make it official, people will start building bigger ships".

Schreiner also confirmed that at this stage Ama had no intention of building another *AmaMagna*-style double-width ship, but that could change due to pax demand.

REPRESENTATIVES of all of the owners of AmaWaterways are on board the new *AmaMagna* on the River Danube this week, in the lead up to the ship's formal christening ceremony tomorrow.

AmaMagna's godmother is US TV personality Samantha Brown, who will preside over the festivities in Grein, Austria.

The ship is built and operated by AmaWaterways, which has a 23-strong fleet and a firm focus on the river cruising sector.

A key attraction of the business is its family-owned ethos, with co-founders Rudi Schreiner and Kristin Karst along with Brendan Vacations' Jimmy Murphy who was joined by Geoff McGeary,

owner of the APT Travel Group.

More recently, travel-focused private equity group Certares has also taken a stake in Ama, with its CEO Colin Farmer on board the ship this week.

Pictured above in Jimmy's Bar and Restaurant (named after the late Jimmy Murphy who died in 2015) on board *AmaMagna* this week are, from left:

Susan Murphy, Non Executive Director AmaWaterways; Colin Farmer, Senior Managing Director Certares; ATG Group Managing Director Chris Hall; and AmaWaterways co-founders Kristin Karst, Executive Vice President, and Rudi Schreiner, President.



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Expedia TAAP Destinations JUN 19



Expedia TAAP reported continued stronger trading through June. TAAP agents booked 1175 different destinations, across 140 Countries in June. A nice jump in Activities last month as more agents are seeing great value in the easy Transfers in TAAP.

The top ten destinations booked last month were Sydney, Melbourne, Brisbane, Singapore, London, Perth, Bali, Hong Kong, Tokyo and Gold Coast. Paris, Los Angeles, New York and sunny Canberra, just outside the top 10.

Japan continues great growth and USA and Canada had their strongest month for many months. Switzerland, Ireland and the UK led the European growth. Regionally, EMEA down to 28%, OCEANIA up to 41%, Asia up 1 to 19% and North America steady at 11% of the transaction mix.

Some of the out of the way destinations included Revelstoke BC Canada, Olbia Italy, Nassau Bahamas, Yichang China and Muscat Oman. Wherever they're going, we've got you covered.

Expedia TAAP, keep your customers coming Back.



QF LATAM c'share

QANTAS has extended its codeshare agreement with LATAM to include five new South American destinations.

From 01 Aug passengers will be able to redeem Qantas Points and Status Credits on flights from the carrier's Santiago hub to Montevideo, Belo Horizonte, Curitiba and Florianopolis (via Sao Paulo), and from 15 Oct, Brasilia.

APT trade incentive

APT Travel Group is offering Australian and New Zealand agents the chance to score a prize of \$200 cash when booking an APT or Travelmarvel 2019 escorted coach tour through either Queensland, Tasmania, Western Australia or New Zealand by 31 Jul.

The operator is also giving away \$150 for 2020 coach tours through the same regions, as part of its Cash Coach incentive.

Samoa sales office

SAMOA Airways has opened a walk-in sales office within the Samoa Consulate in Liverpool, New South Wales.

The airline's CEO Tupuivao Seiuli Alvin Tuala said the outlet will enable more effective engagement with its customer base.

Samoa Airways has also announced its Australian and New Zealand call centre has transitioned to a 24-hour service.

Hurry now to Harry

AGENTS are being offered the opportunity to win a place on a famil to Melbourne including the chance to see the two-part stage show, *Harry Potter and the Cursed Child*, with Viva! Holidays.

The operator is marking the launch of its Show & Stay packages for the production with incentives for the top selling agents with prizes awarded every fortnight until 03 Nov.

For more info **CLICK HERE**.



A TEAM of 10 Personal Travel Managers from Travelmanagers recently participated in a 12-day famil of Vietnam, hosted by Vietnam Travel & Cruise, specifically designed to showcase the country's best experiences and locations for women-only holidays.

With demand for this niche holiday market on the increase, the group was escorted by KJ Slater, Australian-based Business Development Manager for Vietnam Travel & Cruise, and were treated to walking tours of Hoi An.

They also enjoyed an overnight cruise of Ha Long Bay, hiking explorations and cable car rides in the mountainous Sapa region and cycle tours of the capital Hanoi.

"The knowledge I now have of Vietnam as a destination, particularly for solo female travellers and women-only groups, means I can now sell it

confidently," said Engadine-based PTM Lois Crook.

Pictured: Experiencing traditional Vietnamese village life by trying their hand with centuries-old fishing techniques, are Anne Maree Selmo, Kerry Cleasby and front row: Judy Gillings, Lois Crook.

Virgin Galactic NYSE

RICHARD Branson's space tourism venture Virgin Galactic is preparing to list on the New York Stock Exchange.

Branson said the float would provide the company with "more investors and in doing so, open space to thousands of new astronauts".

Virgin's proposed 90-minute flight experience includes a few minutes of weightlessness and will set prospective travellers back US\$250,000 per trip, with more than 600 people signed up.

Want to move up but need a helping hand?



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Travel Daily is offering readers the chance to receive a scholarship to the Travel Industry Mentor Experience, valued at over \$2,000.

Click here to find out how to apply

Escarpment rebuttal

ESCARPMENT Group (EG) Operations Manager Adam Holmes has categorically denied the Hydro Majestic Hotel has exploited workers (**TD** yesterday). "We have a long history of hosting interns from multi-racial multi-cultural backgrounds," the statement said. "EG does not charge any fees for their training. "We deny any allegations of underpayment or exploitation. "All trainees are paid in accordance with the award and have a minimum salary of \$49,950pa plus superannuation. "The group said "We do not deduct their rental and they receive their salary in full."

Latitude goes north

LATITUDE 33 has released a new expedition to Iceland and Greenland for 2020. The 20-night Venture to the North is limited to 20 guests, and incorporates a 14-night cruise aboard the new *Seabourn Venture* with stays in five-star accommodation in London's May Fair hotel and Iceland's The Retreat at Blue Lagoon. Commencing in London on 31 Aug 2020, guests will fly to Iceland, where they will depart on the cruise for Greenland. Prices lead in at \$31,874ppts, including return Economy airfares from Australia, all accommodation, expedition gear and daily tours.

ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Spa Azor has opened at the **Azor Hotel** in Ponta Delgada on Sao Miguel Island in Portugal. The luxury eco-spa uses 100% natural and organic products, and is open to both guests and the general public. Facilities include an indoor pool, sauna, Turkish bath, aromatic shower and three treatment rooms.



The five-star **Landmark London** has unveiled a major refurbishment of its 291 rooms and selected suites as part of its 120th anniversary. Set in the heart of Marylebone, Alex Kravetz Design has completed the makeover in just over two and a half years, with each room receiving new beds and furnishings.



One of Puerto Rico's iconic hotels has once again opened its doors following a US\$100 million renovation. The **Caribe Hilton Hotel San Juan** sustained damage during Hurricane Maria, but has now reemerged with new designs for all 652 rooms, a state-of-the-art spa and fitness centre, and new pool area.

WIN A TRIP TO morocco

This month Gate 1 Travel is joining Travel Daily to give agents the chance to win a trip to Morocco for two. The 11-night Kaleidoscope of Morocco trip takes in ancient wonders such as the UNESCO-listed Roman ruins of Volubilis, the ancient desert city of Ait Benhaddou, the imperial city of Fez and the bustling medina of Marrakesh. Click here for more trip details.

To win you need to correctly answer one question each week in July, and at the end of the month tell us in 25 words or less why you should be the person to win this prize. Send your answers to gate1@traveldaily.com.au.

Q2. Arabic is one of the official languages of Morocco. What is the other one?



flyadeal cuts MAX

SAUDI low-cost carrier flyadeal has become the first airline to officially drop its Boeing 737 MAX order of 50 aircraft, replacing them with 30 Airbus A320neos. The new deal also includes the option to purchase a further 20 A320neo family aircraft. The cancellation of the \$5.9 billion deal will see flyadeal operate an all-Airbus fleet. Boeing stated that flyadeal's "schedule requirements" was behind the 737 MAX axing.

MCY appointment

SUNSHINE Coast Airport (MCY) has appointed Gareth Williamson as new General Manager Aviation Business Development. Williamson is responsible for the management and implementation of the airport's airline marketing and relationship management strategy.

Sofitel joins Virtuoso

SOFITEL Sydney Darling Harbour has been accepted into the travel network Virtuoso. Comprised of more than 1,700 suppliers in 100 countries, the partnership will open up new sales and marketing opportunities for the network's 17,500 luxury travel advisors. Sofitel Sydney Darling Harbour will offer exclusive amenities to guests booking via a Virtuoso travel advisor or at Virtuoso.com.

Aurora expert joins

AURORA Expeditions has revealed mountaineer, writer, photographer, Sir Charles Bonnington, will join passengers on board the cruise line's South Georgia & Antarctic Odyssey voyage. The guest lecturer will join the 22-day sailing from 10 to 31 Mar 2020 aboard *Greg Mortimer*.



ENJOY NEW YEAR IN EUROPE WITH ALBATROSS



A Bavarian Fairytale New Year

7 DAYS | LUZERN TO MUNICH
DEPARTS 28 DECEMBER 2019

- Explore historic Luzern and stay 5 nights over New Year in the Bavarian village of Hohenschwangau
- Relax on a horse drawn carriage ride through the beautiful countryside
- Be guided through Neuschwanstein Castle and Hohenschwangau Castle
- Enjoy the views on a cable car ride to Tegelberg
- Visit picturesque Wieskirche, extravagant Linderhof Palace and Kloster Ettal

OVER \$700 VALUE OF EXTRAS INCLUDED

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8 DAYS | LUZERN TO INTERLAKEN
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- Celebrate New Year in Interlaken
- Spend 5 days exploring the Bernese Oberland
- Take the funicular train up the Jungfraujoch
- Explore ancient Bern and lakeside Thun
- Experience the cliff top village of Murren
- Travel to the Schilthorn summit
- Visit spectacular Grindelwald
- Explore ancient Bern and lakeside Thun
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OVER \$800 VALUE OF EXTRAS INCLUDED

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New Year with the Sound of Music

7 DAYS | MUNICH TO SALZBURG
DEPARTS 28 DECEMBER 2019

- See 'The Sound of Music' Schloß and enjoy a New Year's Eve Gala event
- Explore picturesque Salzburg, and enjoy dinner in the 1200 year old St Peter Stiftskeller
- Experience a nostalgic carriage ride through Filzmoos to the Oberhofalm mountain hut
- Spend a day in the majestic Salzammergut
- See 'The Sound of Music' Church in Mondsee
- Explore Berchtesgaden, enjoy a cruise along Lake Königssee and explore the Salt Mines

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For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

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Senior Graphic Designer

Melbourne, Competitive salary, Ref: 4139SZ1

Join a market leader in a global organisation and be a part of the marketing department. This role requires someone with a great eye for creativity, editing and proofing all copies supplied for layout, ensuring accurate transfer of copy into InDesign along with designing artwork for web, online & reviewing brochure production. You will also have a direct report so an ideal person will have experience working with a more junior member in the capacity of being the Senior designer.

For more information please call Serena on (03) 9988 0616 or click [APPLY](#) now.

Business Development / Sales Manager

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Do you have sound understanding of Corporate Travel Sales, Business Development experience and a proven sales record? A Travel Management company are looking for a Business Development Manager to assist with their ongoing expansion across the travel market. You will be sourcing new leads, building rapport and developing relationships with key prospects across corporate prospects. I am looking for someone with good corporate networks in Sydney and a hunter mentality ready to enjoy great \$\$\$!

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Pricing Analyst

Sydney, Competitive, Ref: 4132SJ1

A much loved travel company are seeking a Pricing Analyst to join their successful team. The pricing analyst is responsible for developing pricing architecture proposals and setup accordingly, as well as assisting product with coordinating promotions and tasks requested by head of department. Salary negotiable and travel experience preferred. This is a great role to step up into! If this matches your experience I would love to hear from you! Please give me a call for a confidential discussion.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Corporate Travel Consultant

Perth, Circa \$65k + super, Ref: 4138SJ1

We are on the look out for a great Corporate Travel Consultant to join a boutique travel management company in their luxurious offices in Perth. Dealing with SME corporate accounts & luxury leisure bookings I require a candidate with experience across both. Using your travel industry experience & excellent customer service skills this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work & enjoy a fantastic salary package.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.

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For more information please call Serena on (03) 9988 0616 or click [APPLY](#) now.

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