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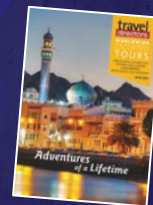
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MORE INFO

NZ goes full Monty!

TOURISM New Zealand is today highlighting Monty from Maunga Hikurangi, one of the country's local guides showcased as part of the promotion of the organisation's upcoming 100% Pure New Zealand Specialist Family - for details see the **cover page**.



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JNTO



Hurtigruten team in place

THE recruitment drive for Hurtigruten Cruises' new Australian office (**TD** 03 May) is largely complete, with the company on track to open the operation on 02 Sep this year.

Hurtigruten MD Asia-Pacific, Damian Perry, told **TD** the initial complement would comprise about 10 staff, including a newly appointed Marketing Director, and an Inside Sales Manager with a team to support the trade.

A new PR and Communications Manager is being signed off this week, while other roles currently in process include a Sales Director and two Key Account Managers - one based in Sydney and the other in the Melbourne office.

"We've been looking for people who want to be part of a purpose-driven company," Perry said, with the company having aspirations to quadruple its Australian and NZ business - off a "solid base" - over the next two

to three years.

He said the new office, which replaces Hurtigruten's previous GSA arrangements, would allow travel agents to more easily capitalise on the expansion of the Norwegian company's fleet, which includes the brand new *MS Roald Amundsen* (see **pages 4, 5**).

"We are keen to sit down with any strategic partner - large or small - to talk about groups, multiple departures or even charters," Perry said.

Hurtigruten is in a major growth phase, with the company seeing its expedition product resonating strongly with the local market.

Today's issue of TD

Travel Daily today has seven pages of news and photos, a front cover page for **Tourism New Zealand**, plus full pages from:

- Windstar Cruises
- Travel Trade Recruitment

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ROCKY MOUNTAINEER

Windstar training

WINDSTAR Cruises is offering agents the chance to win a cruise by completing its online training.

The training covers the Windstar difference, provides access to sales and support resources, agent rates and more.

For details, see **page eight**.

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Travel Daily
on location near the
North Pole

Today's issue of *TD* is coming to you courtesy of **Hurtigruten Cruises**, aboard the new **MS Roald Amundsen** cruising between **Svalbard & Greenland**.

BABY it's cold outside...
The ice-strengthened **MS Roald Amundsen** is today cruising across the Arctic Ocean in the lead-up to an exploration of the world's largest National Park on the eastern coast of Greenland.

We're expecting to encounter remote communities along with plenty of wildlife, with scores of whale sightings over the last day or so and high hopes that a polar bear may be on the agenda.

Daylight 24 hours a day also means there's plenty of time to enjoy the scenery - see **Travel Daily** and **Cruise Weekly** this week for all the polar action.

Star Alliance biometrics

STAR Alliance has signed a partnership with IT, network and biometric tech company **NEC Corporation** to enhance passenger experience at airports through biometric data recognition technology.

The first solution is set to be rolled out by Q1 2020, with customers who opt in to be able to seamlessly pass through airport touchpoints which traditionally require both a passport and/or boarding pass, such as check-in kiosks, bag-drop, lounges, and boarding gates.

Using a secure identity management solution which utilises facial recognition tech, the platform is designed to improve the travel experience for frequent flyer program customers of Star Alliance airlines.

The platform will also aim to help airports and Star Alliance members increase their operational efficiency.

Customers will have the option to enrol in the new platform, and can then use their biometrics data multiple times at the touchpoints of any participating airport whenever they travel with a Star Alliance airline.

Personal data, such as photo and other identification details, are encrypted and stored within the platform.

Data will only be processed with the consent of the passenger, with the system having been designed in compliance with applicable data protection laws.

Travellers may still be required to show their passport during security and immigration procedures.

Star Alliance Chief Executive Officer **Jeffrey Goh** said the strategic partnership would "help us make the way from curb to gate to aircraft a much simpler, yet innovative experience for our customers".

Bali flight shake-up

INDONESIA'S Transport Minister, **Budi Karya Sumadi**, has revealed plans to divert Aussie travellers to Bali on budget airlines to a second airport in the island's north.

Construction on the second int'l airport will kick off next year, with the hub designed to ease traffic to Denpasar's **Ngurah Rai Int'l**, which will in the future only welcome full-service carriers.

Under the plan unveiled to **Nine News** yesterday, **Sumadi** said low-cost airlines such as **Jetstar**, **Air Asia** and **Lion Air** would land at the new airport in the northern village of **Kubutambahan**, located several hours away from tourist hotspots such as **Kuta**.

In response, **Jetstar** told **Travel Daily** said, "our services into Denpasar are very popular, with customers loving the convenience the airport provides...but we are open to understanding more about the...second airport proposal."

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Hotel rates to creep up

ROOM rates at hotels in Melbourne and Sydney are expected to only increase slightly in 2020, according to a new report released by Amex Global Business Travel.

The *Hotel Monitor 2020* says prices in most key cities across the globe will experience modest rises, with a global boom on hotel construction increasing supply while at the same time international trade tensions are impacting demand.

“Together these factors will restrict the ability of hotels to raise room rates in many business destinations,” Amex said.

Rates in Melbourne will go up by 2%, the company forecast - twice the rate of Sydney, which has a predicted 1% uplift.

American Express GBT Regional GM Jo Sully said the fact prices would rise at all was a reflection that Sydney and Melbourne are among the region’s most

important business destinations.

The report predicts the strongest increases in room rates in the Asia-Pacific region, with Tokyo expecting a 4% uplift and Bangalore going up 5%.

“Domestic travellers are increasingly filling hotel beds, compensating for any falls in international visitor numbers stemming from a less optimistic global economic outlook.”

In Europe, rate rise will be tempered by low growth and uncertainties around Brexit - complemented by a record high in hotel development in key markets such as London, which will see a further 10,000 new rooms open in 2019 and 2020.

Flat occupancy in the USA along with a full pipeline of new hotels will also drive competition and limit the ability of hotels to raise prices, while in the Middle East Doha prices are forecast to fall 10%, and remain static in Dubai.

O’Sullivan on board

JOHN O’Sullivan has today commenced as Chief Executive Officer and Executive Director of Experience Co, as announced in May (*TD* 06 May).

O’Sullivan joins from Tourism Australia, where he led the tourism board as Managing Director from Mar 2014.

In his new role, he will oversee the ongoing strategic review of the business, in a move to “renew focus on growth from the core portfolio and simplify the business through rationalisation of non-core assets and corporate support functions”, Experience Co said in a statement.

Meanwhile, Bob East will step down from his role as Executive Chairman with immediate effect and resume his former role as Non-Executive Chairman.

Experience Co confirmed Managing Director Anthony Boucaut will join the board as Non-Executive Director, with effect from 01 Sep.



Window Seat

HAVING to endure a long flight in close quarters with another passenger is hard enough when flying Economy, let alone having to sleep next to them as well.

So, spare a thought for a 71-year-old woman who was told by Air Canada after a flight delay she would have to share a hotel room with a perfect stranger - with only one bed!

Air Canada said in a statement that the ordeal was the result of a “misunderstanding”.

“It is not our policy to have passengers who are not travelling together share a room,” the airline lamented.

Thankfully for septuagenarian Mahele Nyota, the 35-year-old man was a “perfect gentleman”.

He slept on the room’s sofa to alleviate the awkwardness.

HURRY, OFFER ENDS WEDNESDAY

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ibis Styles East Perth



IBIS Styles East Perth is scheduled to open this Sep, within walking distance to Optus Stadium and Langley Park.

The 252-room, 18-floor newbuild will have “functionality at its core” and offer practical, rooms with modern technological amenities including free wi-fi.

The hotel will be the world’s largest high-rise modular hotel in terms of room numbers offered.

The modular construction trend sees entire rooms built in modules in half the time of a regular build and constructed like pieces of Lego.

A rendering is **pictured**.

Qantas ups offsets

QANTAS has seen a 15% rise in frequent flyers choosing to offset their flights since it began incentivising members to fly carbon neutral in early Jul.

The airline began offering its frequent flyers 10 Qantas Points for every dollar spent on reducing their carbon footprint earlier this month, marking the highest standard earn rate of any Qantas Frequent Flyer initiative.

Qantas has also partnered with Harvard University to grow its Fly Carbon Neutral program.

The initiative brings together a team of scholars to assess business initiatives aimed at improving accountability, sustainability & generate positive social and environmental impacts.

Protest at HKG

THOUSANDS of demonstrators, including airport staff and flight attendants took part in Fri’s sit-in protest at Hong Kong International Airport (**TD** 26 Jul).

The airport demonstrations were designed to inform visitors of the ongoing protests in Hong Kong which were triggered by a bill which would have allowed extraditions to mainland China, but have evolved into a call for wider democratic reforms, *Al Jazeera* reports.

AFL

AFL R19 WINNER

Congratulations

CHLOE FRANKLIN

from The Travel Agency

Chloe is the top point scorer for Round 19 of *Travel Daily's* AFL footy tipping competition. She’s won \$100 travel credit courtesy of Expedia.



Travel Daily AFL tipping competition is sponsored by Emirates, with the top tipper for the season winning flights to Europe.



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QANTAS
Spirit of Australia

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New fares daily. Sale ends 29 July.

[Find out more](#)

New Zealand

\$38m Quest Preston

QUEST Apartment Hotels has partnered with property developer Pellicano to develop a six-storey mixed-use property in Melbourne's suburb of Preston.

Valued at more than \$38m, the property will feature 79 Quest serviced apartments over three floors, along with ground floor retail tenants, a carpark and 21 private apartments.

"Located on the iconic shopping strip of High Street, visitors will soon be able to take full advantage of what Preston has to offer at one of our premium apartment hotels," Quest Apartment Hotels General Manager – Growth, James Shields said.

Think Viking info

VIKING Cruises has revealed further locations for its second round of information sessions for 2019, dubbed Think Viking Information Session.

Travel agents are invited to bring clients along to the events, which will be held across the country, including in the Sutherland Shire & Manly in NSW, Mornington Peninsula & Ballarat in VIC, and Toowoomba & the Gold Coast in Qld - for more, [CLICK HERE](#).

Globus Escape

GLOBUS' latest trade incentive is called "Book 8 and Escape", not "Book 8 and Save", as reported in *Travel Daily* on Fri.

Hurtigruten is Inspiring...



THE chiefs of Inspiring Vacations are among several industry partners on board Hurtigruten's *MS Roald Amundsen* in the Arctic Circle this week, experiencing the product for themselves after featuring Hurtigruten in a recent campaign.

They are part of the first ever famil aboard the brand new hybrid-powered ship, which combines an ice-strengthened hull and full expedition capabilities with an upmarket on-board offering.

Multiple restaurants, lounges, a large spa, science centre and sauna are capped off with a rooftop infinity pool, offering the unique opportunity to swim in sub-zero temperatures at the back of the ship, surrounded by limitless icy ocean, icebergs or the remotest of landscapes.

Of course the water is nice and warm, with the pool and two hot tubs heated by residual energy from the ship's engines, in keeping with the top-to-bottom environmental design credentials

of the new ship.

The *Roald Amundsen* aims to minimise its emissions through a range of technologies, including a hybrid power plant which allows the ship to effectively operate on batteries when in the most sensitive environments.

Recycling, zero discharges and reduction in single use plastics are also key design principles, with the same technologies to be implemented on two upcoming sister ships as well as a major refurbishment project for the existing Hurtigruten fleet.

The on-board expedition team have spent the last couple of days preparing for landings, kayak expeditions and other activities once the ship makes landfall, with guests fully equipped with new souvenir jackets as well as special boots to minimise the impact on delicate environments.

Inspiring Vacations' Paul Ryan and Brendon Cooper are pictured above in the on-board Aune restaurant with Hurtigruten Asia-Pacific MD, Damian Perry.

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Product Executive

This position would suit a self-motivated, enthusiastic and highly organised individual with a strong passion for detail and computer skills. It encompasses the loading, maintenance and accuracy of product information and pricing in our internal reservations system and the generation of reports and competitive analysis.

Monitor and analyse product profitability and growth through close communication and liaison with other departments and staff to build an effective link between reservation teams and the sales and marketing department.

Manage supplier relations to ensure profitability and suitable products are developed and maintained in the region.

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Gourmet taste of AAT Kings



A NUMBER of award-winning wineries in the Hunter Valley were showcased to media by the team at AAT Kings last Fri to highlight its revamped gourmet guided holiday experiences available in the region.

Guests enjoyed wine sampling at Tintilla Estate, lunch at Bimbadgen Winery, renowned for hosting concerts and entertainment acts, and Leogate Estate, who have supplied Qantas with shiraz for its First and Business class international services for the past four years.

The day trip was also an opportunity for the team to highlight the environmental credentials of the brand with MD Matt Cameron-Smith saying “sustaining and supporting the destinations we visit is of great importance to us at AAT

Kings...and we are dedicated to minimising the impact of our operations in any way we can”.

Cameron-Smith is **pictured** second from left together with members of the marketing and operations team.

Tourism WA push

TOURISM Western Australia has kicked off a new campaign with Jetabout Holidays Singapore to promote travel packages to WA, particularly the Coral Coast, Perth and the Southwest.

Part of the State’s \$12 million marketing boost, the campaign is designed to appeal to Singapore’s love of the outdoors.

Running until the end of Dec, the campaign will be rolled out via online digital media, social media and travel search engines.



The Visit USA Organisation (Australia) is seeking the services of a PR professional to manage communications for the organisation.

Applications are invited from today with responses to the RFP to close on the 5th of August.

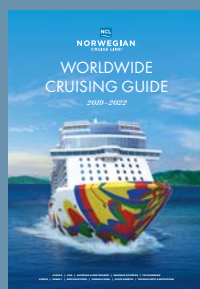
[Click HERE to access the RFP document.](#)

BROCHURES

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Sun Island Tours - Egypt, Jordan & Israel 2020
Sun Island Tours has gone to press with its 2020 Egypt, Jordan & Israel brochure. The 52-page program features new tours and 5% discounts on selected itineraries when booked and fully paid by 31 Mar 2020. A number of new experiences debut in the brochure, including the 20-day Best of Egypt, Israel & Jordan partially escorted tour, including a Nile Cruise and touring of the Pyramids of Giza, the Dead Sea and Petra, as well as touring other significant sites in the region.



NCL - Worldwide Cruising Guide 2019-22
Norwegian Cruise Line has launched its latest Worldwide Cruising Guide for 2019-2022. The brochure features new itineraries and fleet upgrades as part of the Norwegian Edge initiatives. The Worldwide Cruising Guide provides insights into the breadth of NCL's onboard experiences – showcasing the variety of freestyle dining, entertainment, amenity and accommodation options available.

Goh's Dream

GENTING Hong Kong has appointed Michael Goh as President of Dream Cruises and Head of International Sales for Genting Cruise Lines.

Goh has been with Genting Hong Kong for 20 years and has been tasked with laying the sales and marketing strategies for the upcoming arrival of the first of two 204,000 gross tonne Global Class ships in 2021.

He will continue to be based in Singapore and was most recently Genting Cruise Lines' Senior Vice President International Sales.

NZ extends rate

THE National Travel Industry Awards celebrations haven't stopped at Air New Zealand, with the carrier extending its special agent rate through to 31 Jul.

Until 5pm Wed, agents can lock in a trip for themselves and up to three friends to either Auckland, Wellington, Christchurch or Queenstown from \$299 per person return from Brisbane, Gold Coast, Sydney and Melbourne, and \$399 from Perth and Adelaide.

The special marks the airline's win of Best Int'l Airline - Online.

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Travel Daily

Monday 29th July 2019

Moulin Rouge Mel

MOULIN Rouge The Musical will make its way to Melbourne in 2021.

Fresh from its Broadway debut, the show's inaugural Australian run will be hosted by the Regent Theatre.

Bonington Aurora

MOUNTAINEER, writer and photographer Chris Bonington will join Aurora Expeditions' South Georgia & Antarctic Odyssey from 10-31 Mar 2021.

Sailing on the line's new ship, *Greg Mortimer*, Bonington will share stories from his career.

Also featured on this 22-day voyage will be sea kayaking, snorkelling and a Shackleton crossing.

MGM income drops

MGM Resorts International has reported a fall in net income in Q2 from \$124 million to \$43 million on the prior year quarter, which the company has attributed to a decline in gaming.

Non-gaming revenues were up 5% due to "a robust performance" across rooms, f&b and entertainment segments.

Chairman and CEO Jim Murren said the results were in line with the company's expectations and he was still confident MGM would achieve its 2020 targets of \$3.6-\$3.9b in consolidated Adjusted EBITDA.

JAL loyalty deal

JAPAN Airlines has expanded its loyalty program offering by partnering with rewards solution Ascenda and e-commerce firm Loylogic to launch JAL Mileage Bank (JMB) World Marketplace.

JMB World Marketplace is an online experience which is designed to enable members to easily redeem and collect miles when shopping, booking hotels and renting cars.

WIN A TRIP TO morocco

This month Gate 1 Travel is joining Travel Daily to give agents the chance to win a trip to Morocco for two. The 11-night Kaleidoscope of Morocco trip takes in ancient wonders such as the UNESCO-listed Roman ruins of Volubilis, the ancient desert city of Ait Benhaddou, the imperial city of Fez and the bustling medina of Marrakesh. Click here for more trip details.

To win you need to correctly answer one question each week in July, and at the end of the month tell us in 25 words or less why you should be the person to win this prize. Send your answers to gate1@traveldaily.com.au.

Q5 - Tell us in 25 words or less why you should win this wonderful prize.

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NRL R19 WINNER

Congratulations

MATTHEW KENSETT

from *Silversea Cruises*

Matthew is the top point scorer for Round 19 of *Travel Daily's* NRL footy tipping competition. He's won \$100 travel credit courtesy of Expedia.



Travel Daily NRL tipping competition is sponsored by Emirates, with the top tipper for the season winning flights to Europe.



NSW permit LTPS/19/31793 / ACT permit TP 19/0264

New Tassie walk

TASMANIA'S West Coast has been chosen as the preferred location for the State's next Iconic Walks location.

The State Govt will invest up to \$20m to deliver a multi-day, hut-based "Philosopher's Tale" walk from Queenstown to Tullah in a move to enhance the visitor economy throughout the region.

Ovolo heli tour

OVOLO Central in Hong Kong has launched "The Sky's the Limit", a new experience giving guests the opportunity to take in the city from a helicopter.

The package includes free transfers to and from the tour, pre-flight cocktails, a bottle of champagne and a high tea taster from vegetarian restaurant VEDA.

New Anantara

ANANTARA Hotels Resorts & Spas has launched its first Spanish location, Anantara Villa Padierna Palace Benahavis Marbella.

Overlooking the Mediterranean Sea, the new resort boasts 132 guestrooms, suites and pool villas, and offers three golf courses, a spa, Club de Mar private beach club and event spaces.

Crowne Ankara

INTERCONTINENTAL Hotels Group is expanding its Turkish footprint with the signing of Crowne Plaza Ankara.

In agreement with Angora Birikim A.S, the new four-star development in the heart of the country's capital is set to open in 2022, featuring 189 guest rooms.

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Produced each weekday since 1994, *Travel Daily* is Australia's leading travel industry publication.

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For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Wholesale Travel | Accounts

BNE, Salary + Travel Perks, Ref: 503723AW1

The Wholesale Accounts team member is responsible for vendor reconciliation and resolution of variances. This involves but is not limited to, account reconciliation; identifying invoicing discrepancies and raising and responding to queries with vendors and sales consultants. If you thrives on the challenge of balancing a high transaction volume with delivering exceptional customer service -then this role is for you! Work in Accounts for an international Wholesale Travel company! APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Travel Role | Relocation Package

QLD, Salary + Relocation Bonus, Ref: 1966AW5

The role will be heavily customer service focused offering your expertise on worldwide destinations. Consulting across all platforms, including face to face, online and over the phone, this boutique travel agency is looking for a Travel Consultant to RELOCATE and join their team! Time for some work/life balance?? Deliver EXCEPTIONAL service and Earn BIG \$\$\$, while having LOW living costs! Explore Tropical North QLD, start the new FIN year with a new challenge and APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.



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