

Travel Daily

First with the news

Wednesday 31st July 2019



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Albatross 2020 brox

ALBATROSS Tours is urging agents to pre-order the company's new 2020 Europe and UK small group touring brochure.

The program packs in new tours for 2020, including the 10-day Hidden Italy, the Lands of the Etruscans and 11-day Rhine Castles, Moselle Vineyards & Ancient Cologne.

For more, see **page 10**.

Free Morocco trip

ENTRIES close today for agents wishing to be in the running to win a trip to Morocco for two as part of this month's **Travel Daily** competition, run in partnership with Gate 1 Travel.

The winner will embark on the 11-night Kaleidoscope of Morocco itinerary, taking in the Roman ruins of Volubilis, city of Fez and more - see details on **page nine**.

Inspiring Vacations growth

EXCLUSIVE

FLEDGLING online tour operator Inspiring Vacations has grown from three staff to more than 50 since launching just 16 months ago, now selling its own curated trips to all seven continents.

Speaking to **TD** this week, co-founders Paul Ryan and Brendon Cooper, who established the business alongside James Cathie in Mar 2018, said building the business from scratch meant they were not constrained by existing ways of doing things - but they dismissed the label of "disruptors".

"If we are disrupting anything, we're disrupting how we bring this type of travel to customers.

"We're presenting our trips in a more convenient, value-for-money, customer-centric way," Ryan said.

Inspiring Vacations, which is

one of several travel firms making heavy investments in newspaper advertising, focuses on small group touring, to destinations where Australians are travelling in larger numbers and working closely with carefully selected suppliers and DMCS.

"We offer fully escorted trips for small groups of 16-20 pax, with mostly 4-5 star accom, with a good mix of inclusions, meals and sightseeing at compelling value for money prices," Cooper said.

Inspiring Vacations has a heavy focus on service, with the entire staff - from top to bottom - having weekly customer contact hours.

The company offers 24/7 coverage, through phone, email and web chat via its offices in Melbourne and Toronto, with every client assigned a personal consultant right from the start.

Technology empowers the Inspiring Vacations team to work flexibly, making staff recruitment and retention easier, Ryan said.

The model also sees staff take part in regular "inspection trips" where they experience the product on the ground and can help provide instant feedback.

Today's issue of TD

Travel Daily today has nine pages of news and photos, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Tripfuser product profile pg

The TIME is now

TODAY is the final day to submit an application for the **Travel Daily** Travel Industry Mentor Experience (TIME) scholarship.

The recipient will take part in the TIME program commencing on 04 Sep - more on **page eight**.



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Collette UK GSA

COLLETTE Vacations has restructured its operations in the UK to a GSA model, appointing Fred. Olsen Travel as its General Sales Agent effective from 01 Sep.

The business will operate under the trade focused Fred./Holidays tour operation in the UK.

Collette CEO Dan Sullivan Jr said the deal would help "streamline our global operations".

The company's Senior Vice President of Global Business Christian Leibl-Cote said Collette was not looking to appoint a GSA in Australia, noting the UK move would enable it to focus on the Australian market.

"This change...will undoubtedly enhance our ability to devote time and resources in the Australia market, as we continue to grow our team there," he said.

"We see a great deal of potential in Australia and are excited to continue this momentum."

Cruiseco CEO ships out

AMANDA McClelland, appointed to head up the Cruiseco consortium just over two years ago (*TD* 06 Jul 2017), has left the business after resigning from the role.

Cruiseco Chairman, Kevin Dale, confirmed her departure, telling *Travel Daily* the company now plans to appoint an interim CEO "with the intention to start a recruitment process within the next few months.

"Amanda has been instrumental in the ongoing development of the business since the retirement of Cruiseco founder, Steve Lloyd, two years ago," Dale said.

In Mar this year McClelland hosted the group's annual conference in Auckland, where she introduced a range of innovations including a new Cruiseco website and dynamic packaging as the result of a major technology upgrade.

The "seven figure" investment to support member businesses (*TD* 21 Mar) came as McClelland claimed Cruiseco was among the top five producers for most of the consortium's cruise line partners.

As well as the IT project, McClelland presided over the development of new "multi-brand" Cruiseco brochures, making it simpler for consultants to compare products for clients.

Dale hailed her "dedication and commitment to the company over the last two years".

Tripfuser special

TRIPFUSER is today highlighting its features and offering agents who submit an enquiry to the tailored travel platform the chance to go into a draw to win a \$5,000 custom trip.

The platform connects agents with in-destination providers. For more, see **page 12**.

Travel Daily on location in Greenland

Today's issue of *TD* is coming to you courtesy of Hurtigruten Cruises, aboard the new *MS Roald Amundsen*.

PASSENGERS aboard Hurtigruten's newest ship today went ashore to explore the remote eastern Greenland outpost of Myggbukta.

Inhabited sporadically in the first half of the 1900s, this was the site of a key weather station during World War II, while trappers also lived in the harsh environment for some years as they hunted Arctic foxes.

In the 1950s Myggbukta was also the site of an ill-fated Norwegian attempt to annex the area, but now it's deserted, and preserved as an historic monument making a unique opportunity for a shore visit.

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Tourism Port, Bougias and Dalitree

Explore tropical north Queensland, where the rainforest meets the reef in the August issue of *travelBulletin*.

CLICK to read
travelBulletin

Crown denies allegations

CLAIMS that Crown Casino facilitated illegal activities including money laundering, drug trafficking and previously reported abuse of immigration laws (**TD** 17 Oct 2016) are false, a spokesperson for the group says.

The claims highlighted in recent media reports have prompted Federal Attorney-General Christian Porter to order an internal investigation into the alleged misconduct by Commonwealth officials.

Calling for a Parliamentary Inquiry into the allegations, Andrew Wilkie MP, said “the allegations we know of so far are just the tip of the iceberg”.

Wilkie said the alleged illegal activity was beyond the remit of any single state or Commonwealth agency, adding that two servicing Victorian police officers had told his staff that “Crown is regarded as like

the Vatican, an independent sovereign state all its own, where the laws of Victoria and the laws of the Commonwealth do not apply”.

A Crown spokesperson refuted Wilkie’s claims as “ill-informed and an attempt to smear the company.”

“Crown absolutely rejects allegations of illegality made in parliament and in recent media reporting,” a spokesperson said.

“If there is any evidence of unlawful conduct, we encourage individuals or organisations to contact the relevant authorities.”

Crown also responded to an ASX Price Query, after a “significant increase in the volume of CWN’s securities traded”, on Mon and Tue saw the group’s share price fall by \$0.98, saying it was not aware of any price sensitive information that had not been made available to the exchange.

Michael James to race this weekend

THE ongoing Federal Court inquisition of people involved in the \$26 million collapse of Bestjet over the last few weeks does not appear to have dampened the motor racing ardour of Michael James, husband of the company’s founder, Rachel James.

The MRJ Racing Team is taking part in the Queensland 600 this weekend, with Michael at the wheel of the team Commodore alongside co-driver, Callan Sayers.

Last week another Michael James colleague, Craig McKim-Hill, testified as part of the Bestjet Public Examination (**TD** 25 Jul), confirming that despite distancing himself from the business in 2016, Michael was in the office four days a week prior to the company’s failure on 18 Dec.

McKim-Hill said he was Bestjet CEO for a short time, but added he was “really just a figurehead” answering daily to Michael James.



Window Seat

BIRD strikes can take down jet planes, but there’s no stopping when you get hit by a bin chicken while travelling 115km/h on Movie World’s DC Rivals HyperCoaster, just ask 10-year-old Paige Ormiston.

The Gold Coast girl was in the front seat of the super-fast rollercoaster when the dirty bird flew into her shoulder on Sun.

“I was very scared,” she said.

“I didn’t know what to do because I was stuck in a chair.”

“We went to the end I saw there were feathers all over the chair.”

A video of the ibis attack has been viewed more than 250,000 times on Facebook, featuring a couple of words the 10-year-old’s mother was less than impressed with.



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Universal take off

FLIGHT Centre Travel Group has initiated the second phase of its plan to rebrand all of its Student Flights shops as Universal Traveller in a move to expand its appeal to a broader range of travellers (**TD** 28 May).

The company told **TD** that it has already rebranded four Student Flights shops and the remaining 48 shops in Australia will be rebranded over the next week and a half.

Universal Traveller General Manager Sean Martin said "Work is well and truly underway and a fair bit of activity is taking place right now".

"Student Flights Pacific Fair was rebranded last night and Indooroopilly and Hurstville are scheduled for tonight.

"The remaining Student Flights shops should all be rebranded to Universal Traveller by the weekend after next, so we are in for a busy 10 days or so."

Hurtigruten to cruise down under

EXCLUSIVE

HURTIGRUTEN Cruises is set to deploy one of its ships in local waters within the next few years, with regional chief Damian Perry confirming the move this week.

"Our expedition fleet is doubling and we see strong potential for voyages in the Asia-Pacific," he told **TD**, with possible Australian itineraries to explore the Kimberley region as well as Tasmania and New Zealand.

He said it was likely the ship that would operate locally would be one of Hurtigruten's three new hybrid-powered "green" vessels.

The first of these, *MS Roald Amundsen*, is currently making its first voyage to Greenland (see **p2**) with two more similar 500-passenger vessels in the pipeline over the next few years.

More details in today's issue of **Cruise Weekly** - subscribe free at cruiseweekly.com.au.

SLH invites agent withIN

SMALL Luxury Hotels of the World (SLH) has this month launched a travel agency program called withIN, which is "aimed at gathering the very best travel agencies in the world".

Members are "curated by a specialist global sales team" and provided access to best available rates with the inclusion of special benefits and upgrades.

A total of 360 travel agencies have joined the program, including Smartflyer in Australia and international agencies 8 Continents Travel (China), RASK Travel (UK), Atelier Voyage (Germany), Protravel International (USA) and Superviagem (Brazil).

withIN is bookable via the GDS and the SLH Voice reservations team, with a travel agent website expected to launch in Q1 2020.

Members of the program receive commission levels at 10% on standard room types and 15% on suites.

They can also provide their clients with complimentary daily breakfast for two, an upgrade to the next room category and early check in/late check out (subject to availability), a credit worth \$50 per room per stay and free wi-fi.

Currently 235 SLH hotels have

signed up to participate in the program, including Ovolo The Valley (Brisbane), Vintry & Mercer (London) and The Outpost Hotel Sentosa (Singapore).

SLH VP Sales Carsten Lima said "We strongly believe in investing in our partnership approach to working with the best travel agencies so our relationship with them continues to go from strength to strength.

"With the launch of withIN, we are making this partnership approach bigger and better, so that selected travel agencies working with us benefit from even more opportunities to promote and sell our participating SLH hotels regardless of luxury network affiliation".

Eclipse famil offer

ECLIPSE Travel is offering agents the chance to join a luxury 13-day safari famil through Zimbabwe, Botswana and Zambia.

To register interest, agents need to sign up to Eclipse Travel's agent newsletter or update their profile and select Africa famil.

Bookings made on Eclipse's Africa program for the rest of 2019 will increase chances of selection.

A participation fee of US\$1,550 will apply.



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TravelManagers would like to congratulate our network of personal travel managers, the team at our National Partnership Office and thank all of the incredible suppliers we partner with. Being awarded Best Mobile Travel Advisor Network and Best Mobile Travel Advisor for Kathy Millet at the NTIA 2019 is acknowledgement of our commitment to growing the leading network in the industry.

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CWT warns of price hike

PRICES for airfares and hotel rates in Australia are forecast to rise more sharply than the global average in 2020, according to the *Global Travel Forecast*, which was published today.

Released by B2B4E travel management platform CWT and the Global Business Travel Association (GBTA), the report says airfares in Australia will rise by 4.7% for 2020, hotel rates jump 4.4%, and ground transport prices by 0.6%.

The airfare and hotel rises down under are the third highest in the Asia-Pacific region, after Indonesia and India and more than the modest global growth of 1.2% for flights and 1.3% for hotels.

"The risks and ambiguity have increased over the past few months – not least the threat of escalating trade wars, the impact of Brexit, possible oil supply shocks, and the growing

likelihood of recession," said Kurt Ekert, CWT's President and Chief Executive Officer.

"This forecast will help travel buyers make the right decisions in an increasingly challenging environment," Ekert said.

CWT Solutions Group Manager Asia Pacific Jaclynn Kidd said "Domestic business travel within Australia has been growing at a steady pace over the last few years, and we expect it will pick up further in 2019 and 2020 due to the weakened Australian dollar".

"A lot of international routes are also opening up into Australia, and with more international travellers, there is a compression in the supply of hotel rooms in major cities, as well as secondary cities, such as Canberra and Brisbane."

The figures follow sharp global rises in 2019.



A GROUP of 11 Personal Travel Managers recently participated in a 10-day exclusive TravelManagers famil to the Chinese provinces of Sichuan and Guizhou, which provided them with valuable first-hand insights to two of the country's lesser-known areas.

The group was hosted by China's National Tourism Office and China Travel Service, with flights provided by Air China.

They began their journey in Sichuan's capital Chengdu, where they explored the city's Wide and Narrow Alley area.

The group then flew to Guiyang, the capital of the neighbouring



province of Guizhou, where they ventured beyond the city to visit numerous sites of great natural beauty, including Xiaoqikong National Park and Mt Fanjing.

Pictured above meeting some of the locals are: Andrew Hallinan, Kirsty Whittaker, Carolyn Burgmann, Emma Rowan-Kelly, Carolyn Johnston, Chris Van Hoof, Anna Curran, Lyndal Hewitt, Natalie Miller, Sarah Birtwhistle, Sarah Segal.

Inset is a different kind of local the group met in Chengdu.

PRINCESS ACADEMY

unwind time

island

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CLOSING SOON

Register with Princess Academy by 11.59pm AEST 2nd of August, 2019 for the chance to win!*

MAJOR PRIZE: 7-night Western Caribbean Princess Cruise, roundtrip from Ft. Lauderdale, in a Balcony stateroom for 2 on Regal Princess + AUD \$5,000 EZair credit.

MINOR PRIZES: Win 1 of 10 AUD \$100 Visa gift cards.

*Conditions apply, click through for details. Open to AU & NZ res 18+ who are either; (a) employed as a travel agent for a WLCL registered travel agency in AU/NZ & are not a registered member of Princess Academy as at 1/7/19, or (b) the owner or manager of a travel agency eligible for WLCL registration in AU/NZ that is not a registered member of Princess Academy as at 1/7/19. Ends: 11:59pm AEST on 2/8/19. Limit 1 entry per person. Major Prize winner must take prize to coincide with cruise's departure on 1/12/19. Permits: NSW. LTPS/19/34710, ACT. TP19/03357, SA. T19/793

Scenic incentive

SCENIC yesterday launched the latest module updates for its new global e-learning platform, Agent Academy, with the release of South East Asia River Cruising courses.

As an incentive for agents to complete these new modules, Scenic is offering \$250 Rewards points to the first consultant in each Australian state to complete the two courses by 30 Aug, with the next 50 to complete the courses receiving \$50 Rewards points.

Agents can access Scenic Agent Academy [HERE](#).

RedDoorz funded

SINGAPORE-BASED hospitality booking platform RedDoorz has raised US\$45 million in a second round of funding led by Chinese firm, Qiming Venture Partners.

RedDoorz will use the funds to aggressively pursue growth strategies in South East Asia.

Win a trip to HK

THE Hong Kong Tourism Board is celebrating the third year of the Hong Kong Specialist Club by offering two Australian travel consultants the chance to win a place on the Hong Kong 2019 Global Famil.

Travelling from 15 to 19 Oct, travellers will spend five days in the destination, and will experience the city-state's new Hong Kong-Zuhai-Macau Bridge, and the Back Garden.

For more info, [CLICK HERE](#).

nib names CEO

TODAY nib Group has named Anna Gladman as Chief Executive Officer of its travel insurance business, nib Travel.

Gladman is currently CEO of Liberty Financial, a specialist Australian-based general insurer, and brings over 20 years' experience in the insurance and broader financial services industry to the role.

Luxury Lodges' new member



LUXURY Lodges of Australia (LLOA) has announced Mt Mulligan Lodge has become the newest member of the membership association's collection of properties.

Mt Mulligan Lodge opened in Apr this year & is a working cattle station situated in outback Qld.

The property offers guests experiences such as tours of the nearby Tyrconnell gold mine and Mount Mulligan coal mine, wildlife spotting, hikes around the southern face of Mount Mulligan, barramundi fishing in the weir, helicopter flights, and the opportunity to experience the day-to-day workings of an

Australian cattle station.

LLOA's Chairman James Baillie said the Mt Mulligan Lodge aligned with its aim to deliver a memorable guest experience.

"Demand by high-end guests for this sort of experience is growing rapidly globally...Mt Mulligan Lodge offers a new way for these guests to experience Northern Outback Queensland and its largely undiscovered outback territories," he said.

LLOA is a membership association of high-end experience-based lodges and camps comprised of 19 locations.

Pictured: A kayaking experience at Mt Mulligan Lodge.



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Cruise1st Tilda deal

FAMILY travel specialist TildaTravel has added cruising to its platform through a new partnership with Cruise1st. The updated offerings will feature alongside TildaTravel's current range of accommodation, car hire, airport transfers, lounge passes, insurance and foreign exchange. "We deliver the best cruise experiences at the best possible prices," said Carl Frier, Managing Director Australasia for Cruise1st. "Cruises are the perfect holiday solution for extended families as they deliver on board fun and care for everyone, from great-grandparents to babies. "We are pleased to offer our worldwide cruise expertise to TildaTravel's family customers."

Windstar prog out

WINDSTAR Cruises has launched its 2019-2021 Voyage Collection program, featuring 50 new itineraries visiting destinations including Australia, New Zealand, Indonesia, Israel, Egypt, and the Caribbean. The new brochure boasts more than 700 cruises, 2,500 personalised tours, and 200 new ports of call. Highlights include an expanded suite of Mediterranean sailings to Israel and Egypt, and a return to favourites such as the Corinth Canal in the Aegean Sea. "We're up to 330 ports and 2,500 shore excursions and place a monumental effort into designing cruises with more time in port," said Windstar President John Delaney. Request the brochure [HERE](#).



HELLOWORLD Travel has commenced its expanded Learning and Development Program by undertaking a series of new Agent Training Roadshows around the country. The sessions cover topics such as "Elite Sales Training", which are designed to assist agents

in maximising their chance of sales conversions, as well as transactional value. Discussions on how to enhance local marketing strategies such as individual branding are also addressed by HLO experts. Today the training session is taking place in Brisbane, while workshops in Perth and Adelaide are scheduled to happen in the coming week.


Pictured: The attendees in Brisbane enjoying the sessions.

Marketing chief joins

TRAFALGAR Tours has appointed Vera Straubinger as its new Head of Marketing, formally commencing in the role today. She joins the tour operator from Suncorp, where she was most recently the company's Group Brand Strategy Lead, and prior to that worked with Virgin Australia as a Brand Specialist. "Her significant experience working with high-profile brands, to deliver large-scale projects and marketing platforms that achieve results are a real asset to our team," said Trafalgar Managing Director Jason Wolf.

Empire State proj

NEW York City's Empire State Building has opened the second phase of its US\$165m reimagined Observatory Experience. Located on the second floor, the new 3,000m² collection of galleries take guests on a journey from the building's construction to its current place in pop culture, and includes the site in the 1920s, its construction, opening day and a special King Kong exhibit.



Product Executive

This position would suit a self-motivated, enthusiastic and highly organised individual with a strong passion for detail and computer skills. It encompasses the loading, maintenance and accuracy of product information and pricing in our internal reservations system and the generation of reports and competitive analysis. Monitor and analyse product profitability and growth through close communication and liaison with other departments and staff to build an effective link between reservation teams and the sales and marketing department. Manage supplier relations to ensure profitability and suitable products are developed and maintained in the region.

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Swiss-Belhotel Int'l expansion



SWISS-BELHOTEL International is expanding its operations in New Zealand with the signing of two hotel developments in Queenstown to launch late 2020.

Swiss-Belhotel & Residences Queenstown, and the younger, more value-conscious brand Zest Queenstown by Swiss-Belhotel will open together, with the Zest property to mark the brand's first foray into New Zealand.

Swiss-Belhotel & Residences will be a 4.5 star full-service hotel featuring 194 rooms and 32 apartments.

The development will comprise modern and local aesthetics, contemporary interiors and furnishings, as well as food and beverage outlets and a 24-hour reception.

The Zest property will include 223 rooms, 160 sleeping pods and communal bathrooms, large social facilities, dining areas, seamless technological fittings and a 24-hour reception.

The properties will be located 100 metres apart on Gorge Road, Queenstown, a 10-minute walk from the town centre.

Dream team grows

DREAM Cruises has appointed Natalie Freeman to the role of Sales Manager, Victoria and Tasmania.

Freeman brings with her a wealth of industry experience, and was most recently at Creative Cruising as National Key Account Manager and BDM for Queensland and WA.

Want to move up but need a helping hand?

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from *Travel Daily*

Travel Daily is offering readers the chance to receive a scholarship to the Travel Industry Mentor Experience, valued at over \$2,000.

[Click here to find out how to apply](#)



ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



lush palms.

Guests can enter their own personal bubble at **Amilla Fushi Maldives**, with the resort having recently introduced Skyhouse Bubble accommodation. The tranquil, treetop eyries are suspended 12 metres off the ground, located between a canopy of



on the seventh floor, and boasts 620m² of living and garden space, and views of the city.

After last month unveiling 29 newly-restored rooms & suites at **Le Meurice** in Paris, luxury hotel operators Dorchester Collection has now introduced the French property's crowning jewel, Belle Etoile Suite. Le Meurice's penthouse stands alone

Sky Voyager bump

DREAMWORLD'S pending attraction Sky Voyager (**TD 05** Nov) has reportedly sat dormant for almost nine months, with the Queensland State Government thus far not registering it, the *Gold Coast Bulletin* has reported.

The ride has reportedly yet to be ticked off by Workplace Health and Safety, despite finishing the ride in Nov (**TD 17** Dec).

The park was approached for comment, but did not respond.

Ponant additions

PONANT has expanded its range of luxury and expedition voyages for 2020/21 in Africa, Asia, the Indian Ocean and Polynesia, all now available for booking.

The program features 37 departures with new itineraries.

The cruise line is also advertising new special deals, including a first timers "welcome offer" of \$800 savings per stateroom, or a \$400 discount per stateroom for single occupancy.

IHG goes bulk

INTERCONTINENTAL Hotels Group's (IHG) entire estate - totalling around 843,000 guest rooms - will switch to bulk-sized bathroom amenities by 2021.

IHG currently has an average of 200 million bathroom miniatures in use across its entire hotel estate every year.

As a result of the initiative, the company said it would see a significant reduction in plastic waste.

"It's more important than ever that companies challenge themselves to operate responsibly", said Keith Barr, Chief Executive Officer of InterContinental Hotels Group.

Thai ups MEL

THAI Airways is increasing its Bangkok-Melbourne service for the northern winter, currently flying 11 times weekly.

From 27 Oct, the service will increase to 14 times weekly on board an Airbus 900XWB.



The Visit USA Organisation (Australia) is seeking the services of a PR professional to manage communications for the organisation.

Applications are invited from today with responses to the RFP to close on the 5th of August.

[Click HERE to access the RFP document.](#)

Princess Cruises jazzing up



PRINCESS Cruises says its upcoming ships *Sky Princess* and *Enchanted Princess* will feature “the only jazz theatres at sea”, called Take 5.

The new immersive musical experience, celebrating the cultural and musical history of the genre, will hit the high seas on *Sky* when it debuts in Oct and Jun for *Enchanted* (TD 02 Jul).

Take 5 will offer experiences “honouring the roots of jazz”, along with dance lessons, speakers and workshops,

guest performers, after-hours parties and surprise pop-up performances.

It will also highlight how destinations have helped shape the jazz genre.

The new lounge (render above) will feature hand-crafted cocktails by Princess partner and master mixologist Rob Floyd.

Princess MedallionClass members will also be able to order a drink directly to their seat at the lounge.

Back to Durak

TRAVEL Daily is once again putting the call out to staff who worked at Durak Travel Centres, who are invited to a 50th anniversary celebration of the brand’s beginnings in western Sydney in 1969 (TD 11 Feb).

Those who worked at the Beecroft, Castle Hill, Parramatta and Winston Hills locations are called to celebrate at Castle Hill RSL on 28 Sep.

RSVP to kvtc@bigpond.com.

Festival of Wot?

ONLINE travel website Wotif has launched its latest campaign, called “Festival of Wot?” in a move to invigorate domestic tourism.

The campaign will see Wotif launch a countrywide competition encouraging entrants to nominate what makes their towns, cities and suburbs unique for the chance to be awarded a new festival in honour of the unique offering.

For more details on the campaign, [CLICK HERE](#).

WIN A TRIP TO morocco

This month Gate 1 Travel is joining Travel Daily to give agents the chance to win a trip to Morocco for two. The 11-night Kaleidoscope of Morocco trip takes in ancient wonders such as the UNESCO-listed Roman ruins of Volubilis, the ancient desert city of Ait Benhaddou, the imperial city of Fez and the bustling medina of Marrakesh. [Click here for more trip details.](#)

To win you need to correctly answer one question each week in July, and at the end of the month tell us in 25 words or less why you should be the person to win this prize. Send your answers to gate1@traveldaily.com.au.

Q5 - Tell us in 25 words or less why you should win this wonderful prize.

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Malaysia amenities

MALAYSIA Airlines has refreshed its in-flight amenities for Business class and Business Suite travellers, with the carrier partnering with Aspinall of London for the update.

The new kits will be rolled out from 01 Aug, and will feature Payot’s lip balm and hand and body lotion.

Malaysia Airlines also aims to provide on-board wi-fi fleet-wide by the middle of 2020, with the carrier initially making wi-fi available on its Airbus A350-900 and planning to extend the service to the A330-300 and A330-200 in Oct.



Hilton Shanghai

HILTON has opened the 307-room Double Tree By Hilton Shanghai Jing’an.

The property is the second property for the brand in Shanghai and is located in the trendy Jing’an District.

Bentours 50% off

BENTOURS is hosting a 50% off flash sale on its Across the Wilderness tour to Iceland.

This small group tour travels round trip from Reykjavik for 11 days, departing 22 Aug, and combines the island’s most notable spots with explorations of its unspoiled highlands.

Travelling by modified mountain truck, the tour usually leads in at \$6,729 per person, but is currently on sale from \$3,364 per person.

To access the flash sale, call Bentours on 1800 221 712.



Pre-Order our NEW 2020 Europe & UK Small Group Touring Brochure

PRE-ORDER BROCHURE

EXCITING NEW TOURS FOR 2020

**Hidden Italy, the Lands of
the Etruscans**
10 Days - Rome to Rome



Watch the tour preview video

**Belgium & Holland,
Cobblestones and Windmills**
10 Days - Brussels to Amsterdam



Watch the tour preview video

**Rhine Castles, Moselle
Vineyards & Ancient Cologne**
11 Days - Amsterdam to Frankfurt



Watch the tour preview video



Working in partnership with the Australian Travel Industry

Corporate Groups Consultant

Sydney South, \$70k + Super, Ref: 4147PE1

Our client is looking for a travel professional with Groups & Corporate travel experience to join a fantastic award winning agency. The successful candidate will ideally have a good telephone manner with excellent customer service skills. You will be experienced in the travel industry & have experience with group air & corporate travel bookings. You will also receive on the job training in Events & be offered the possibility of flexible full time hours & some days working from home.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Corporate Leisure Travel Consultant

Sydney CBD, Competitive Salary, Ref: 1871RL2

A fantastic opportunity has become available with this corporate travel business for an experienced leisure travel consultant that wants to move into a corporate environment and take a step back from face to face sales. As a corporate leisure travel consultant you will provide leisure travel solutions to the corporate clientele. No existing client base required ** Mon - Fri with no late night trade this is your chance to reclaim your weekends!! Take advantage of this great opportunity!

For more information please call Ronny on (02) 9119 8744 or click [APPLY](#) now.

Luxury Groups Travel Consultant

MEL, Up to \$60k DOE + Super, Ref: 2258AB1

Do you only want to sell luxury tailor made trips? Do thrive on providing excellent and unforgettable customer service? Live your best work life (Mon-Fri only) every day, surrounded by people who share your passion for luxury travel. We're on the hunt for a Groups consultant (min 2yrs in retail or wholesale) with Africa product knowledge being advantageous. You'll be rewarded with a lucrative salary, ongoing training, & getting your weekends back. Interested? Contact me ASAP and APPLY NOW.

For more information please call Anisha on (03) 9988 0616 or click [APPLY](#) now.

Luxury Travel Consultant

BNE, Competitive Salary, Ref: 3794MT1

Do you want to work in an award winning travel agency, with specialised, luxury products? Our client is looking for an experienced travel consultant to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. A love and passion for travel is essential, must have at least 3 years' experience. A COMPETITIVE SALARY \$40k +commission + super and close to the beach. If you're interested PLEASE APPLY NOW!

For more information please call Mark on (07) 3123 6107 or click [APPLY](#) now.

Senior Retail Consultant | Blue Mountains

Western Sydney, Up to \$80k+, Ref: 3323AJ1

A rare opportunity to join one of the most sought after Retail Travel Agencies in the Great Western Sydney area has just presented itself. This well-established and friendly agency is now on the lookout for an experienced Travel Consultant to join the ranks in order to deliver high levels of customer service to their large loyal client base. Salary is negotiable depending on experience and the range on offer is up to one of the highest agencies in NSW! Interviewing now so get in quick!

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Reservation Manager

Melbourne, High Salary + Bonus, Ref: 4138SJ2

I have a dream Sales Manager role available in Melbourne suitable for a travel industry professional who loves people management and sales management. Either senior managers or experienced consultants who have leadership aspirations can apply as the right culture fit is essential. Motivate and drive your team to success reporting on their progress and statistics and coach and mentor sales techniques. Great salary, monthly bonuses based on your teams performance and a growing travel company.

For more information please call Sarah on (03) 9988 0616 or click [APPLY](#) now.

Wholesale Travel | Ski Specialist

BNE, Salary + Ski Famils, Ref: 1842AW7

If you are an experienced travel consultant ready for a new challenge - this is the role for you! Have you hit the slopes?! Want a Travel Famil Every Year? Dedicated to providing outstanding service and the best deals available, you will be working as part of the largest wholesale ski brand in travel. This role gives you the chance to expand your knowledge, gain further experience and fast track your career! Earn BIG \$\$\$ and travel to ski destinations across the world! APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Online Travel | Wholesale Cruise

BNE, Salary + Bonus + Famils, Ref: 3978AW2

Deliver B2B sales and service and join the Online Travel Trend! Sell Australia's number 1 holiday - CRUISE! The ideal candidate will be ready to step away from face to face consulting and happy to work within a supportive and driven team! Utilise your cruise and travel knowledge and earn UNCAPPED commission! Ready for a new challenge? Only want to work one weekend a month and look forward to ship inspections and FAMILS?! Work in this dynamic and fun call centre team and APPLY NOW!!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.



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Tailored Travel at Your Fingertips

Imagine a service where you can get insider access to the best sights, activities and restaurants, where you can chat directly with in-destination experts and design the perfect tailored trip at the click of a button.

IN COMES Tripfuser. Understanding the increased need for agents to connect directly with in-destination local suppliers, Tripfuser purpose-built an easy to use digital travel platform to do just that.

The popular destination of Vietnam, Tripfuser's first launched country, is the perfect example. Spanning 1,000

kilometres from north to south, there is a wealth of things to do and see in Vietnam, whether your client wants ultimate luxury or unique cultural experiences. From exploring natural wonders like Ban Gioc Waterfall to savouring pho in Hanoi's Old Quarter and discovering the Mekong Delta by bicycle; all of this and more is possible with Tripfuser.

Tripfuser's local suppliers are dedicated to designing the perfect tailored trip; whatever your clients' desires may be! In addition, Tripfuser's Travel Concierge Team helps agents to make tailored travel possible for all of their clients by providing support and confidence from the planning stages right through to travelling.

Not sure where to start? Tripfuser's Trip Gallery has more than 1,000 trip

itineraries from 220 trusted local suppliers in 54 countries for agents to explore. Every trip plan is fully customisable and travel agents also have the ability to design trips from scratch. With tailored trip itineraries typically being delivered to travel agents within 24 hours, there is no reason not to give it a try.

View the Vietnam Trip Gallery **HERE**.

EXCLUSIVE OFFER

Submit a genuine enquiry on the Tripfuser platform and go into the draw to win a \$5,000 Custom Trip to any Tripfuser destination! Sign up or log in **HERE**.