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RTW fare specials

QANTAS is promoting special prices on Round The World itineraries under the **oneworld Explorer** and **Global Explorer** fares, which are on sale between 03 and 30 Jun for travel originating in Australia.

Fares are based on continents visited or distance flown, and can cover up to 160 countries and over 1,000 destinations - see the **cover page** for more details.

Sustainability in TD

THE success of the inaugural **Travel Daily Sustainability Summit** on 30 Apr has seen a number of participants keen to maintain the momentum, so we have today launched a new regular "Sustainability Matters" feature.

Hurtigruten has sponsored the first edition, with Intrepid Travel and Tourism NT also set to provide upcoming contributions.

See the new feature on **page seven** of today's **Travel Daily**.

Australian Global Entry trial

EXCLUSIVE

AUSTRALIAN citizens will be able to enrol in America's "Global Entry" trusted traveller program, under a trial expected to roll out in the coming months.

Officials from US Customs and Border Patrol (CBP) confirmed plans for the initiative overnight at the IPW conference in Anaheim, California.

"A joint statement has been signed to develop a limited Global Entry pilot for Australian citizens.

"CBP expects the limited pilot to begin this calendar year," a spokesperson told **Travel Daily**.

The Global Entry program provides expedited clearance for pre-approved, low-risk travellers arriving at US border points.

Targeting frequent travellers, membership costs US\$100 for five years and requires an application via a dedicated website followed by background checks and an in-person appointment at an

"enrolment centre".

Benefits of the scheme include TSA Pre-Check status in security lines, reduced wait times via self-serve kiosks and no paperwork to be filled out by hand.

Currently members of the scheme can use Global Entry Customs Kiosks at over 75 airports when entering the US from international ports, avoiding ever-lengthening waits on arrival.

When Australia is integrated into the program it will join other countries including the UK, Singapore, Argentina, Canada, Colombia, India, Germany, South Korea, Switzerland and Mexico.

Today's issue of TD

Travel Daily today has nine pages of news and photos, a front cover page for **Qantas**, a **Famil in Focus** for **Grand Pacific Tours**, plus a full page from:

- AA Appointments jobs

Sun Peaks SilverStar interchange

CANADIAN ski destinations Sun Peaks Resort and SilverStar Mountain Resort have announced a new season pass holder reciprocal program, seeing all winter alpine pass holders from each destination receive two free days of skiing or snowboarding at the affiliate resort.

Summer bike park season pass holders will also receive one free day of mountain biking, and for both summer and winter users a 25% discount on lift tickets will apply for the remainder of each season once the free days have been utilised.

The new program will apply to the summer 2019 and winter 2019/20 seasons.

"Providing more value and opening up new experiences for our season pass holders is a key benefit of this exciting new initiative," said Sun Peaks Resort spokesman Aidan Kelly.

SILVERSEA
EXPEDITIONS

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Sell any Silversea Expedition departing in 2020 and go into the draw to win an expedition voyage every week in June. Plus, receive 5% bonus commission for each new booking made on all Silversea Expedition 2020 bookings. We are also pleased to offer a further reduction for solo travellers – ask us about our expedition voyages with low single supplements starting from 10%.

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Taloni to Zagame

ADAM Taloni, ex Ovolo and Mantra, has been appointed as the new General Manager for Zagame's House, the new 97-room hotel in Melbourne created by the renovation of the former Downtowner on Lygon St.

More appointments on [page 7](#).

More sign to QF channel

QANTAS continues to urge agents to sign up for its new NDC-based Qantas Channel, as GDS providers confirm they will no longer pay QF segment rebates to agencies that join the platform.

The airline yesterday confirmed it was continuing to work with the industry as it prepares for the Qantas Channel launch on 01 Aug, welcoming new GDS partners Axess and TravelSky.

Qantas also confirmed that American Express Global Business Travel had finalised its QF Channel agreement, as one of more than 2,500 agencies now registered to participate.

"We've seen a lot of positive momentum from the trade," said Qantas Executive Manager, Sales & Distribution, Igor Kiwatkowski.

"We believe that ultimately the new Qantas Channel program will empower GDS, agency and technology partners to deliver enriched, personalised

experiences to our mutual customers," he said, with those who sign up avoiding a \$17.50 per sector GDS booking fee.

However as detailed in this month's *travelBulletin* ([CLICK HERE](#)) there is still unrest and uncertainty among the industry, with agents needing to reinvent their businesses yet again due to the loss of income from GDS.

A notice to participating travel agencies from Amadeus obtained by *Travel Daily* confirms that once they sign up for the platform, "an amendment to your existing GDS agreement with Amadeus must be executed before you can book in the Qantas Channel.

"This short amendment will clarify...that all QF segments will be ineligible for rebates and volume calculations under your contract with Amadeus," the letter adds, with users required to agree to the new terms prior to being able to use the platform.

HU halves Sydney

HAINAN Airlines is winding down its flights between Changsha and Sydney, with the current twice weekly A330-300 frequency cut to just one flight a week, effective from 01 Jul.

The route is closed for reservations on/after 13 Sep.

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VIEW CRUISES

HLO buys NZ sports biz

HELLOWORLD Travel (HLO) has announced the purchase of New Zealand sports travel company the Williment Travel Group for an undisclosed amount (**TD** breaking news).

HLO stated the acquisition would allow the business to broaden its range of travel offerings for network members.

“The Williment team with their breadth of product and experience across a wide range of sporting codes and in event management adds a new dimension to our New Zealand business,” said Helloworld Chief Executive Officer and Managing Director Andrew Burnes.

“[The purchase] will allow the business to open up the amazing offerings Williment has to the market via our Helloworld network members,” he added.

The company was established by former All Blacks rugby union player Mick Williment, and boasts

tour packages across a range of sports including rugby league, rugby union, tennis, motor racing, horse racing, netball, and cricket.

Williment Travel General Manager Adair Cameron said joining the HLO network would allow the business to spread its wings and expand its reach in the travel market.

“To join up with the strength of the Helloworld Travel Group will enable the business to broaden our product range and distribution options,” he said.

“The experience and knowledge our sports travel specialists have gained over almost 50 years gives them an intimate understanding of the elements that make sporting tours a successful and memorable experience,” Cameron added.

The HLO share price is currently trading at \$4.50 per share, and follows a challenging YTD, which saw a dip from \$6.07 on 02 Jan.

WSA signs MOUs

VIRGIN Australia and Qantas have both signed memoranda of understanding with Western Sydney Airport, which will see the carriers provide insights into the design and planning of the facility.

Airport CEO Graham Millett said the agreements were a “tremendous vote of confidence” in Nancy-Bird Walton Airport, saying this was a “significant next step” in its development.

“The insights we’ll gain from working with the airlines help us build an airport that people will love using,” he said.

Qantas CEO Alan Joyce said it was an opportunity to create a great experience for passengers as well as an efficient operation to help keep fares lower.

Paul Scurrah, VA CEO and MD, said the MOU was a great example of industry partners working together, with elements of the pact covering passenger and cargo operations, airport access and sustainability.



Window Seat

TIME to put away the passport? Maybe - at least for 21-year-old Lexie Alford who claims to be the youngest person ever to have visited every country in the world.

Alford (@LexieLimitless) has 83,000 Instagram followers, and documented the end of her quest last week when she arrived in North Korea.

Travel is definitely in her blood, with the intrepid adventurer telling *Forbes* that she grew up in a family that owns a travel agency in California.

After a childhood filled with international explorations she realised she had already been to 72 countries by the age of 18, and has since managed to crack all 192 sovereign nations over the last three years or so.



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Cruise lines Cuba pullout

A NEW policy imposed by the US Administration yesterday is seeing cruise lines scramble to adjust itineraries, after the imposition of a ban on passenger ship visits to Cuba.

The change sees the end of the "group people-to-people educational travel" category which enabled cruise ships to visit the country, and is effective immediately.

Last year about 800,000 travellers visited Cuba on 17 lines, with the new policy affecting cruise operators large and small.

Cruise Lines International Association Global Chairman, Adam Goldstein, said "we are disappointed that cruises will no longer be operating to Cuba.

"While out of our control, we are genuinely sorry for all cruise line guests who were looking forward to their previously booked itineraries to Cuba."

Royal Caribbean Cruises has

announced immediate itinerary changes on sailings departing this week, while Carnival Corp's Holland America, Carnival Cruise Line and Seabourn brands will also substitute other ports for planned visits to Havana.

Norwegian Cruise Line Holdings, among the first operators to deploy significant capacity to Cuba which is a passion for CEO Frank del Rio, confirmed it had ceased all calls to the country.

MSC Cruises said it would share updated Caribbean itineraries for its *MSC Armonia* later today, while fledgling line Virgin Voyages, which had included Cuba in its first *Scarlet Lady* season in 2020 said it would revise its voyages next week.

The US State Department said the policy shift was due to strong economic ties between travel and other sectors in Cuba, meaning "tourism has served to line the pockets of the Cuban military".



ROYAL Caribbean Cruises Limited (RCL) continues to be committed to responsible travel and sees sustainability as an issue going forward for the company, and the industry as a whole.

Speaking exclusively with *Travel Daily* on board *Spectrum of the Seas* sailing out of Shanghai this week, Jennifer Love, RCL SVP for Safety, Security, Environment and Medical/Public Health, talked about the challenges facing the cruise industry as both consumers and destinations look to address environmental and community responsibility issues.

The company is committed to reducing its emissions and

has already reached previously set targets, with newbuilds embracing the latest tech to decrease their carbon footprint.

RCL also works with communities in places such as Haiti to bring positive impact to the local people.

Love spoke about the commitment the company has to environmental impact by the use of the latest technology in treating water, and reducing landfill with the implementation of on board efficiencies to reduce waste.

She is pictured above with Layla Salman, Trade Training Executive of Sales for RCL Cruises.

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Thursday 6th June 2019

Travel Daily
on location in
Anaheim, USA

Today's issue of *Travel Daily* is coming to you from IPW2019 in Anaheim, California courtesy of Visit USA and American Airlines.

IPW wraps up today with a gala final event at Knotts Berry Farm, where delegates will be treated to the latest and greatest thrill rides as they network and enjoy local cuisine.

Attendees were also today treated to a lunchtime performance by pop star Jason Derulo, who wowed the crowd along with a troupe of scantily clad dancers.

Travel Daily was in the front row - check out our up close and personal photos and video at facebook.com/traveldaily.

Next year's IPW will take place in Las Vegas, Nevada from 30 May to 03 Jun 2020.

Aussie carriers plot TSA Pre-Check

US CUSTOMS and Border Protection (CBP) has confirmed that it is in "active talks" with Qantas and Virgin Australia, over participation in the Transportation Security Administration's (TSA) Pre-Check program.

To become a "Pre-Check" airline, carriers must integrate IT systems with CBP platforms so that approved travellers can have their security status automatically added to boarding passes.

A representative of CBP told *Travel Daily* at IPW in Anaheim this week that the agency expects to announce the Pre-Check participation of "one, or maybe two Australian airlines" this year.

However, the Pre-Check program is also changing to reduce the number of flyers who are automatically given the fast-track status as more travellers sign up for trusted traveller programs.

We Betts it really sparkles



PULSE Travel has welcomed Lisa Betts to its exclusive Diamond Club after reaching the milestone of 10 years with the business.

The company's founder Stan Klinakis created the club at the very start of Pulse's inception, rewarding 10-year stalwarts with a one carat diamond for every 10 years of service.

"The working lifestyle at Pulse Travel is second to none," said recent inductee Lisa Betts.

"Pulse Travel understands that there is also a need for work/life balance, we all work well as a team and this is a major drawing card for both staff and clients alike," she added.

To date, Travel Pulse has handed out one carat diamonds to seven team members, three employees have scored two carats, and one person has made it to the holy grail of three diamonds.

"Staff satisfaction has, and will always be, a focal point for our business," Klinakis said.

"We are here not only to build a successful business, but also to have fun along the way...ensuring our employees are motivated, supported and grow with the Pulse family is something we pride ourselves on," he added.

Pictured: Anthea Klinakis, Executive; Lisa Betts, Team Leader and Stan Klinakis, MD.

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Dublin	\$1,289*	\$7,369*
Manchester	\$1,299*	\$7,399*
Barcelona	\$1,329*	\$7,249*
Amsterdam	\$1,379*	\$7,259*
Paris	\$1,419*	\$7,429*
Athens	\$1,449*	\$7,469*
Munich	\$1,449*	\$7,329*

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*Advertised fares are for Business and Economy Class return travel departing from Melbourne inclusive of taxes and surcharges, correct as of 22 May 2019, subject to currency fluctuation and availability. Offer ends 11 June 2019. Business Class fares to Europe and Dubai are for travel commencing between 11 June 2019 and 20 March 2020. Economy Class fares to Europe are for travel commencing between 2 September to 12 September 2019, 23 September to 30 November 2019 and 13 January to 20 March 2020. Economy Class fares to Dubai are for travel commencing between 24 September to 30 November 2019, and 13 January to 20 March 2020. Higher levels apply for other travel periods. Flight restrictions, day-of-week surcharges, inbound blackout periods, amendment and cancellation fees apply. Additional travel periods, destinations and fares are available from Adelaide, Brisbane, Sydney and Perth. Further terms and conditions apply. For full terms and conditions, please visit emiratesagents.com, see your GDS or call Emirates on 1300 303 777. Offer subject to change.

Geographer detailed

CORAL Expeditions has revealed further details of its fifth ship, *Coral Geographer*, which is on track for delivery in Dec 2020 (**TD** 13 May).

The 120-passenger vessel is currently under construction at VARD shipyard, and will feature the same state-of-the-art specifications of its recently launched sister ship, *Coral Adventurer*.

"We've witnessed significant demand for our unique style of expedition cruising, and the business has confidence to order a fifth ship only weeks after launching *Coral Adventurer*," said Mark Fifield, Group General Manager, Coral Expeditions.

"We are confident in the ongoing strength of the expedition sector, along with the vessel's size, her design and her capabilities...she represents the perfect balance between being

large enough for ocean voyaging yet having a small and intimate ship feel to maximise our guest experience," Fifield added.

In addition to the features already available on board *Coral Adventurer*, *Geographer* will offer guests an increased proportion of bridge deck suites, up from two to six, all with "horizon bathtubs".

The ship will set sail on her first itinerary on 06 Jan 2021, sailing over 25 nights from Singapore to the Seychelles and making calls at Sumatra, Sri Lanka, and a number of remote atolls in the Maldives.

She will arrive into Fremantle, WA, in late Mar 2021.

Bookings for *Coral Geographer's* first two voyages are on sale now, with the third itinerary taking passengers across the Indian Ocean open to expressions of interest.

For more info on the ship and its journeys, call 1800 079 545.

Academy awards Club 33 dinner



LAST night some lucky delegates to the US Travel Association's IPW trade show in Anaheim went behind normally closed doors to experience an exclusive dinner in Disneyland's Club 33.

This secret members-only enclave, located upstairs from New Orleans Square, hosted its second ever private function, courtesy of the new Academy Museum of Motion Pictures, an attraction currently under development in Los Angeles.

Located on the corner of Wilshire and Fairfax in LA, the Museum will be "the world's premier institution dedicated to the art and science of movies".

Set to open later this year, the

Academy Museum already has a collection of about 2,500 rare artefacts representing motion picture technology, costume design, production design, makeup and hairstyling along with a host of promotional items.

There's also more than 12 million photographs, 190,000 film and video assets, thousands of screenplays, posters and production art.

Visitors under 18 will be given free access under a recently announced grant from the George Lucas Family Foundation.

Pictured at last night's event are the Museum's Director of Sales, Rowena Adalid with Craig Gibbons from Los Angeles Tourism - academymuseum.org.

BENCH AFRICA'S GIDEON CHEILYK TO RETIRE AFTER 43 YEARS IN THE INDUSTRY

After an amazing career in both Australia and the UK, Gideon has announced his plans to retire shortly after this financial year finishes. A true legend in the industry, Gideon will be sorely missed by all his colleagues at Bench Africa. He plans to spend his retirement chasing his passions, spending time with family as well as well as pursuing his love of skiing and passion for travel in general and Africa in particular.

QUEENSLAND BDM POSITION AVAILABLE

Gideon's departure means there will soon be a new position available at Bench Africa as its Queensland BDM. Do you have firsthand travel experience of Africa as well as sales experience and a passion for delivering great service? There are some big shoes to fill but if you feel you have the feet to fill them, then please email your resume to jobs@benchafrika.com.au with a summary of where you have travelled in Africa.



Discover some of the best ski resorts in the northern hemisphere in June issue of *travelBulletin*.

CLICK to read
travelBulletin



Hotham is now Epic

THE 2019 Epic Australia Pass and 2018-19 Epic Pass will now provide unlimited access to Hotham Alpine Resort, in addition to Perisher Ski Resort and Falls Creek Alpine Resort.

To celebrate the announcement, the deadline to purchase the 2019 Epic Australia Pass has been extended to 18 Jun.

Purchase the Pass [HERE](#).

Out for the Countess

FOLLOWING a thorough review by the cruise line's technical and nautical team, Uniworld Boutique River Cruise Collection has revealed the next six sailings for its *River Countess* vessel have been cancelled following a collision with *MSC Opera* in Venice (**TD** 03 Jun).

The cancellations include a number of Gems of Northern Italy tours scheduled in Jun and Jul.

She is expected to return to service for the cruise line from 21 Jul.

Pier One room reno

PIER One Sydney Harbour will undergo a \$10 million refurbishment of all of its rooms and suites as part of an ongoing five-year renovation project.

The design will be inspired by the hotel's harbour surroundings, with works to kick off this month and be completed by Sep.

No Venezuela help

DFAT has advised Australian travellers to Venezuela they no longer have consular assistance available to them in the country, and will instead need to contact the Australian Embassy in Colombia for assistance.

737 Max winging it

BOEING believes that faulty wing parts suspected to be on a batch of its fleet (**TD** 04 Jun) will not affect the return of its problematic 737 MAX aircraft, which could take off again as early as Jul this year.

Ramada Adelaide

WYNDHAM Hotels & Resorts has announced a new hotel under its Ramada brand for Adelaide's Playford area.

The Ramada by Wyndham Playford is set for the city's north, a noted growth pocket.

With construction to commence later this year and be worth around \$90 million, an opening has been set for the first quarter of 2021.

"Playford is emerging as the gateway to the northern regional areas of South Australia and the hotel will play a significant role in city's ongoing expansion," said Joon Aun Ooi, Wyndham President and Managing Director South East Asia & Pacific Rim.

"We are proud to have a hotel of this calibre as the first Ramada by Wyndham hotel for SA."

Quark Ultramarine

QUARK Expeditions has announced its new polar expedition ship set to sail in late 2020 will be named *Ultramarine*.

Fitted with modern contemporary decor and a 70-day operational range, the *Ultramarine* also includes two helidecks, where the ship's two twin-engine helicopters can be found, as well as 20 zodiacs.

Hayman pledge

AHEAD of World Ocean Day on Sat, Hayman Island by InterContinental has made a pledge to protect its surroundings.

The property will only supply reef-safe sunscreen to guests upon its 01 Jul opening, there will be no single use plastic across the resort, efficient in-room thermal technology systems will be used and water use and recycle irrigation systems are being installed on the island.

Tourists will be encouraged to join the pledge, with information on the topic available pre-arrival, in-room and online.



SUSTAINABILITY MATTERS

Today's Sustainability Matters is brought to you by Hurtigruten

Can cruising be emission free?



Cruise companies **not** engaged in developing solutions fit for the environment are in trouble as

sustainability proves to be a true and immediate test for the industry.

Our commitment to the environment; to be stewards of the oceans, fuels our investing in long term sustainable solutions towards the ultimate goal of zero emission cruising.

We go well beyond the removal of plastic as we understand that sustainability matters to us, to the traveller and to the industry. And our biggest challenge is ahead of us as we fight for a ban on heavy fuel oil (HFO).

This month we set sail with the world's first hybrid technology, battery powered, purpose built expedition cruise ship; Ms Roald Amundsen.

Hurtigruten will operate the world's greenest fleet powered by liquefied natural gas, battery shore power, hybrid electric power and liquefied bio gas made from organic waste such as rotten fish.

All of these initiatives will reduce emissions. But why is this not the standard in the cruise industry?

While others sit on their hands, Hurtigruten will actively lead by example.

To learn more visit www.hurtigruten.com.au/sustainability

Damian Perry, Managing Director APAC, Hurtigruten



APPOINTMENTS

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which is brought to you by Travel Trade Recruitment.

If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.



RoomIt by CWT has named **Shannon Hyland** as Senior Vice President Global Supply. Hyland will be tasked with overall leadership and execution of supplier strategy and market management.

One&Only Resorts has appointed **Michele Giraud** as General Manager of the soon-to-be opened One&Only Portonovi in Montenegro. His new role is to oversee the opening of the resort, building and leading its team and introducing "extraordinary guest experiences".

Phil Donnelly has taken on the Chief People Officer role with **Travelport**, effective immediately. Based in Travelport's global headquarters in Berkshire, UK, Donnelly will help execute the company's talent strategy.

1000 Mile Travel has announced the dual head office appointments of **Yosef Levi** as Technology and Implementations Manager and **Angie Sivertsen** as Strategic Client Manager. Levi and Sivertsen were colleagues at their most recent postings at CT Connections Group.

Amelia Cody has taken up the role of Marine Biologist at **Outrigger Konotta Maldives Resort**. She was most recently in the same role at Conrad Rangali Resort, also in the Maldives.

Treehouse Hotels launch

SUSTAINABILITY focused hotel investment group, Starwood Capital, has announced the launch of its latest brand, Treehouse Hotels.

Starwood Chair and CEO Barry Sternlicht, described Treehouse Hotels as “the little brother” of the group’s 1 Hotels brand, with a more casual feel.

Starwood said Treehouse would “embrace the sustainable protocols that underpin Starwood’s hotel portfolio”.

The first Treehouse Hotel is slated to open later this year in London, with a date yet to be confirmed.

The hotel will feature 95 guest rooms, including 15 suites, and penthouse restaurant and a rooftop bar with 360° skyline views, “offering guests a new type of hotel experience”.

Treehouse London will be located at 14-15 Langham Place, Marylebone, directly opposite the BBC’s headquarters.

“It’s really exciting to showcase our first property in one of the great travel markets in the world,” Sternlicht said.

“I believe this Treehouse... will fill a void in the London marketplace...a hotel that revels in the fun of it all and doesn’t take itself too seriously.”

Make it Maitland

MAITLAND is looking to attract a new generation of visitors with its latest “Make it Maitland” marketing campaign.

Supported by Destination NSW, the \$200,000 campaign is targeted at 35 to 55-year-old Sydneysiders looking for a weekend getaway, State Government Minister for Tourism, Stuart Ayres said.

“Research shows that over 55s are significantly more aware of Maitland than others so we have a real opportunity through this campaign to grow awareness and destination appeal with a slightly younger audience,” he said.

Princess Discovery

PRINCESS Cruises will be busting myths about sharks as part of its celebration of the Discovery Channel’s Shark Week.

The line will “sharkify” the *Caribbean Princess* for its eight Northern Hemisphere sailings until 27 Jul.

As part of its Discovery at SEA program, *Caribbean Princess* will be celebrating sharks all season with a variety of activities and games designed to educate guests about the species.

Princess Cruises will also offer a range of shark adventures including a great white shark encounter in Honolulu or a whale shark experience in La Paz.

Viking Wanderlust

VIKING Cruises is offering savings of up to \$6,000 per couple, complimentary stateroom upgrades and free flights as part of its Wanderlust Cruise Sale.

The sale includes an extensive selection of itineraries throughout Europe, Asia, Australasia and the Americas, departing from 2019 through to 2021, and is available for bookings made before 31 Aug, unless sold out prior.

CLICK HERE for more details.

IHG Lyon open

INTERCONTINENTAL Hotel Group has completed its four-year renovation of the historic Grand Hotel-Dieu complex in Lyon, France.

The InterContinental Lyon - Hotel Dieu features 144 rooms, 34 suites, including the 150m² Presidential Suite, 1,500m² of flexible convention and reception halls, with Le Tigre Spa within the hotel’s grounds.

Standard rooms start from \$455 per night.

FAMIL IN FOCUS

FAMIL in Focus is our feature showcasing some of the photos from recent industry famils. If you want your famil to be featured, email advertising@traveldaily.com.au.



LAST week, Grand Pacific Tours hosted its annual South Island Ultimate Famil with 19 travel agents from Australia, New Zealand, United Kingdom, USA and Canada. The famil visited the must-do attractions of the South Island including Christchurch, Mount Cook, Queenstown, Te Anau and Dunedin.

While in Queenstown, the group boarded the vintage steamship *TSS Earnslaw* and cruised across Lake Wakatipu to Walter Peak Station to enjoy a gourmet barbeque dinner at the Colonel’s Homestead. Another highlight of the tour was Larnach Castle in Dunedin, where guests heard stories of its scandalous history on a guided tour before enjoying a delicious Devonshire tea and exploring the Garden of International Significance – a popular attraction with Grand Pacific Tours travellers.

The agents had a rare opportunity to travel on the Ultimate Small Group Coach, featuring 20 luxury leather seats on a full-size coach. They learnt about this unique style of travel, not offered by any other operator. Ultimate Small Group Touring has been tailored to provide the highest level of comfort, service and quality without compromise.

Grand Pacific Tours is the New Zealand coach holiday specialist offering a range of all inclusive, value for money holidays. Choose from five styles of touring with a selection of itineraries to suit all budgets and interests and over 200 GUARANTEED departures per year - for more info **CLICK HERE**.

The group is **pictured** above in front of the *TSS Earnslaw* in Queenstown. They were joined by Geraldine from Real Journeys (front centre).

RIGHT: Agents enjoying the luxury of the Ultimate Small Group Touring Coach.



LEFT: The Ultimate Small Group Touring Coach parked outside Larnach Castle in Dunedin.



Thursday 6th June 2019

Italy celebrates National Day



ITALIAN National Day celebrations took place in Sydney's Leichhardt suburb last night with a gathering of travel and tourism industry members and representatives.

The event was supported by the Italian National Tourism Board with Emanuele Attanasio, Marketing and Media Relations representative telling *Travel Daily* that this year's event was an opportunity to promote one of Italy's most recognised Renaissance polymaths.

"The Italian National Day was a great platform for the tourist board to present our latest promotion which begins on television this week."

"A series of 30-second

advertisements will promote Leonardo 500, to commemorate the 500 year anniversary since the death of Leonardo da Vinci," Attanasio said.

Pictured is Emanuele Attanasio from the Italian National Tourism Board.

Westin marathons

WESTIN Hotels & Resorts Asia-Pacific celebrated Global Running Day on 05 Jun by revealing deals with the Melbourne Marathon Festival, the Shanghai Int'l Marathon & the Tokyo Marathon.

Marriott Bonvoy members can access training sessions at select properties, along with the chance to be part of their local teams.



Terms and conditions



WIN FLIGHTS TO SINGAPORE

This month Travel Daily and Singapore Airlines are teaming up to test agents' knowledge on Singapore Airlines for a chance to win two return Economy Class tickets to Singapore.

Simply enter by answering the weekly questions during the month and have the most creative response to the last question to win. Send your answers to singaporeairlines@traveldaily.com.au

1. How many destinations do Singapore Airlines, SilkAir and Scoot collectively fly to globally?

- a) 75 cities c) 110 cities
b) Over 130 cities d) 80 cities



Globus cleanup

TO CELEBRATE yesterday's World Environment Day, Globus family of brands revealed it plans to increase sustainability efforts and reduce waste while also contributing to The Ocean Cleanup (TOC), a non-profit organisation focused on ridding the oceans of plastics.

As part of this commitment, when travellers choose e-documents over printed itineraries, Globus has pledged to donate funds to The Ocean Cleanup - **CLICK HERE** for more.

Outrigger cocktails

OUTRIGGER Hotels & Resorts has rolled out a new "Living Coral" cocktail program that will see sales proceeds going towards coral health and resiliency for the month of Jun as part of World Oceans Month.

The program forms part of the hotel group's larger OZONE conservation initiative, which educated guests with a range of activities and volunteer projects designed to protect the ocean environments surrounding the brand's beachfront destinations.



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This unique sales opportunity will see you working for an innovative brand and being responsible in growing their portfolio of franchisee members nationally. The ability to develop a strong sales pipeline combined with effective negotiation skills and the ability to close the deal will be the keys to success. A strong base salary plus car allowance and bonuses is on offer along with long term career development. Call for a confidential chat today.

TAKE THE REIGNS

**CLUSTER GM - OPERATIONS
SYDNEY – SALARY PACKAGE \$170K**

This prestigious hotel group is looking for a talented cluster GM Operations to act as 2IC to the company COO. Your role will include mentoring GMS, devising and implementing national strategies to drive revenue and client satisfaction and oversee key projects including major refurbishments and renovations. If you have proven experience as a Regional GM this is the perfect next step.

ARE YOU WELL CONNECTED NATIONALLY

**TRADE SALES MANAGER
SYDNEY –SALARY PACKAGE \$113K PLUS BONUS**

If you have a proven track record and have established key relationships within the key distribution networks, our client wants YOU! Established global operator in the Australian market with this newly created role to strengthen their distribution and partnerships primarily in Australia but also some overseas markets. Some travel will be required. We are looking for a commercially focused individual who is able to present and influence at the executive level.

LOOKING FOR SALES SUPERSTARS

**SALES MANAGER
SYDNEY – HIGH BASE SALARY PLUS BIG BONUSES**

This unique opportunity will suit a strong Tourism or Hospitality Sales Manager that understands and is motivated by the sales process and looking for that something different. This global company, with over 20 offices worldwide is seeing huge growth in the Australian market and now looking for a strong sales manager to join them. You'll need established relationships in the travel and hospitality trade with previous experience for an OTA highly desirable.

TAKE CHARGE

**RETAIL TRAVEL TEAM LEADERS
SYDNEY & MELBOURNE – \$85K PKG + BONUSES**

We have several superb management opportunities available across NSW & VIC. As a hands on manager you'll know the secrets of closing a sale and be able to motivate and inspire your team to achieve strong results. Working for a reputable and highly respected travel brand you'll enjoy a strong base salary + commission, ongoing career development opportunities, access to five star famils and more. Previous travel management experience is a must.

PROMOTE A DOMESTIC PRODUCT?

**AGENT SALES MANAGER
SYDNEY – SALARY PACKAGE \$82K PLUS+ BONUS**

Do you have contacts or connections in the domestic trade market, are you interested in promoting an iconic attraction? If you have a good knowledge of the local hotel market and attractions please call today. This is a great opportunity for an industry BDM to broaden their career, you will be responsible for increasing sales of this product through key distribution partners, \$75K base plus super plus a strong bonus is of offer. Interviews have commenced.

IT'S A NUMBERS GAME

**REVENUE MANAGER
BRISBANE - UP TO \$100K PKG**

We are seeking a talented revenue manager to join a busy and successful property in Brisbane. Working with dept, heads you'll be able to drives and implement sales strategies to increase room and F& B revenue whilst managing a small team and keeping abreast of market trends. A strong salary package and long term career stability on offer. Previous hotel revenue management experience a must.

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