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## Qantas leads punctuality

**QANTAS** has been crowned the most punctual airline for 2018, achieving the highest on time arrival rate among the major domestic airlines, the latest figures from the Bureau of Infrastructure and Regional Development (BITRE) show.

The Aussie carrier recorded the best on time arrival performance of 82.2% for the 12 months to Dec 2018 and clocked up a leading 83.5% on time departure rate.

Qantas flew a total 219,902 flights of its scheduled 223,722 for the period.

Virgin Australia and Regional Express notched up the next best performance figures, with both airlines recording an overall rate

of 81.3% in 2018.

Jetstar was the next best with a 75.2% punctuality rate, while Tigerair Australia delivered the worst report card with a 68.75% on time performance rate.

The best performing domestic routes saw the Adelaide to Gold Coast route take top spot for arrivals with a 90.8% on time performance.

Second spot went to the Cairns/Townsville route (90.3%), with Brisbane to Emerald grabbing third spot on the list (90%).

For on time departures, the most punctual route was Adelaide/Port Lincoln with 92.1% of services on time, followed by Darwin-Alice Springs (91.9%), & Perth/Newman (90.7%).

## VA points galore

**VIRGIN** Australia is offering businesses which are part of the accelerate program the chance to win a share of 10m Velocity Points.

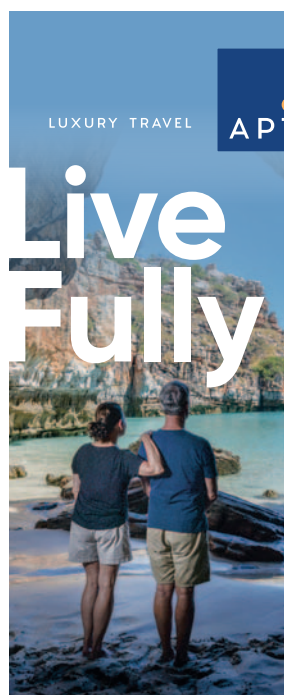
Businesses can go into the draw for 100 prizes of 100,000 points on offer when they book and fly with VA between 01 and 31 Mar.

For more information, check out the **cover page**.

## Today's issue of TD

**Travel Daily** today has eight pages of news, including a front cover page for **Virgin Australia**, a photo page for **The Hotel Connection**, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment



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## Qatar & EU sign deal

**QATAR** Airways and the European Union have initialled a Comprehensive Air Transport Agreement (CATA) in Brussels earlier this week, and signed a Memorandum of Consultations (MoC), which is set to open a new era of "stronger cooperation and connectivity".

The agreement has been described as "the first of its kind" between the European Union and a Gulf Cooperation Council (GCC) Member State (**TD** 06 Feb).

It has been designed to provide a "significant competitive edge to air carriers of both sides and a sustainable framework for the launch of future pax and cargo operations in the few remaining restricted markets in Europe".

Qatar Airways Group CEO Akbar Al Baker said the "agreement

will open doors to a host of new opportunities for airlines in Europe and Qatar, ensuring fair access to markets".

European Commission VP Jyrki Katainen added, the EU-Qatar agreement "creates strong foundations for a long-term relationship promoting fair and free trade, high standards and a single set of rules and values".

Additionally, European Commissioner for Transport Violeta Bulc said the unity sets out ambitious standards for fair competition, transparency and social issues.

Qatar Airways will add a number of destinations to its network in 2019, including Malta, as well as many more.

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RIVER CRUISING  
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## Albatross Europe

**ALBATROSS** Tours is showcasing new itineraries for 2019 including its European Christmas, New Year & Winter and Winterland offerings.

Highlights include the eight-day Luzern to Zurich trip & the seven-day Luzern to Munich adventure.

For more, see **page nine**.

## Antarctica: In Shackleton's Wake

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## Tourism hub for GC

**THE** Queensland Government has commenced the search for an operator to develop a new tourism hub on the Gold Coast and expects to receive between 10 and 20 bidders to register their interest.

Described as similar to the Queen's Wharf project in Brisbane, the hub is estimated to create "more than 6,000 local jobs and attract an extra million tourists each year," said Queensland Tourism Industry Development Minister Kate Jones.

According to the Queensland Govt, a number of global resort operators have indicated their interest in investing in the city.

The development would need to include new entertainment venues, convention space, high-end dining and retail experiences and luxury hotels to be approved.

The focus would not be on gaming revenue, with the casino section of the development restricted to 5% of the floor area.

## FC brands poised for growth



**FLIGHT** Centre's independent brands are ready for further expansion in Australia and overseas, Graham 'Skroo' Turner declared at the recent inaugural Flight Centre Travel Group Global Independent Summit.

The three-day event brought representatives from Flight Centre's independent brands together to "foster a global

leadership community".

The independent brands, including Travel Partners and Travel Associates in Australia, were identified by Turner as key drivers of growth in the leisure sector worldwide.

The brands' network now extends to Australia, NZ, USA, Canada and South Africa.

**Pictured** at the summit is Cath McLeod, Travel Managers Group (NZ); David Coombes, Flight Centre (NZ); Chantal Gouws, Flight Centre Associates (ZA); Skroo Turner, Flight Centre Travel Group (AU); Danielle Galloway, Flight Centre (AU); Ashleigh Teixeira, Flight Centre Brokers (NZ); Tracey van der Walt, Flight Centre Brokers (NZ); Sue Matson, Flight Centre (NZ); Kate Cameron, Travel Partners (AU); Lee Zanello, Independent by Flight Centre (CA); James Bovino, Independent by Liberty Travel (US) and Ray Hands, Travel Partners (AU).



## Window Seat

**THE** University of Sydney has become an unlikely travel destination as tourists, mainly from China, flock to the campus in the mistaken belief the popular *Harry Potter* movie franchise was filmed there.

The reason for the confusion?

Well, apart from the university's 19th century sandstone look which bears a slight resemblance to Hogwarts, the buzz is being generated by Chinese tourism websites that are making the false claim in a bid to lure more tourists.

Harry Potter broke a few rules along the way too, we suppose.



## NATIONAL ACCOUNT MANAGER

Virgin Australia are looking for a National Account Manager reporting to the Head of Industry Sales and Operations, we're looking for someone to negotiate, implement and manage commercial agreements between Virgin Australia and the Global/National accounts.

You must have at least 2 years' experience account management experience airline/ travel industry sales.

**Applications close 8 March 2019.**

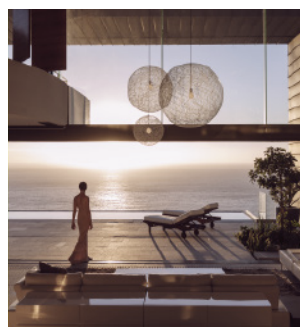
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## GTJ on track to growth



**RAIL** Europe hosted more than 120 agents in Sydney last night for a product update from 10 rail partners in its Great Train Journeys (GTJ) portfolio.

"Great Train Journeys is a growing part of Rail Europe's business and has a life of its own with its own brochure and a dedicated team of four account managers, showcasing the breadth and depth of the product," Rail Europe's Commercial Director Richard Leonard told *Travel Daily*.

"Great Train Journeys is the

legacy product for the business, offering rich and incredible train journeys worldwide and generating high value bookings," he said.

The Great Train Journeys showcase kicked off in Melbourne on Mon, and will continue onto Brisbane before concluding next week in Auckland, New Zealand.

**Pictured** last night at the Pullman Hyde Park are: Gareth Coakley, Journey Beyond; Alicia Privitera, Great Train Journeys and Herbie Rosenberg representing The Blue Train.

Travel Daily presents



## Virgin AF deal

**VIRGIN** Atlantic, Air France and KLM have announced their first codeshare agreement, which is set to "create new transatlantic travel options to and from North America, and provide more opportunities to earn frequent flyer miles".

The partnership enables customers to build their ideal trip across the Atlantic by combining flights operated by Air France, KLM, Virgin Atlantic and Delta.

Additionally, customers travelling on codeshare flights will be able to earn miles, and redeem them via their airline loyalty scheme.

## World Exp cycling

**WORLD** Expeditions has launched eight new cycle trips for this year.

The trips include countries such as Jordan and Kazakhstan, cycling in Ladakh, e-biking itineraries in remote China, historic rail trails in Canada and mountain biking in Morocco.

Highlights include the 15-day Bike and Hike Madagascar, from \$5,290 per person.

## Qantas Fly Away

**QANTAS** has launched its Fly Away sale to Malaysia, Cambodia, Thailand, Sri Lanka and India, running until 11 Mar.

Economy, Premium Economy, Business and First class travel dates include 01 May-20 Jun, 09 Jul-19 Sep & 08 Oct-21 Nov.

To view all sale fares, eligible cities and travel periods, visit your GDS.

## Coral sea trials

**CORAL** Expeditions has successfully completed its first sea trials of its new world expedition ship *Coral Adventurer*.

Coral Expeditions Executive Director Paul Chacko said "While we could have easily justified a bigger ship, we restricted her to 120 pax, which we feel is the limit for a true expedition experience."

"The company is poised to further develop its new-build program to cater for growing demand for expedition cruising."

Following final touches, including the fitting of Australian art and photographs, she will begin her maiden voyage from Singapore to Darwin on 24 Apr.



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## Scenic pre-release

**SCENIC** has revealed a preview of its 2020 Europe River Cruise program, which includes a range of limited time pre-release offers available to book until 30 Apr.

Offers include flights to Europe year round when booking cruises of 11 days or longer.

There's also the chance to upgrade to Business class from \$3,995pp incl taxes when booking a Sapphire or Diamond Deck suite on selected 11-day cruises, plus 50% off for solo travellers on select 11-day cruises.

## Airbus redeploys

**AIRBUS** has begun a series of discussions with social partners across Europe regarding the redeployment of its employees following the transition of its A380 aircraft.

Between 3,000 and 3,500 Airbus positions could be impacted over the next three years when it ceases A380 production.

## Rex misses out

**REGIONAL** Express (Rex) has voiced its disappointment at not being invited to take part in the Mount Gambier Regional Airport Strategy, with General Manager for Network Strategy and Sales Warrick Lodge saying the carrier was "intentionally snubbed".

"More than 90% of Mount Gambier Airport's revenue comes from Rex...we have worked very hard to establish a partnership agreement with District Council of Grant and being snubbed from the Airport Strategy Committee is not in the spirit of partnership," Lodge said.

## AA, Hyatt deal

**AMERICAN** Airlines and Hyatt Hotels have teamed up to offer World of Hyatt and AAdvantage members the chance to earn more points and miles on qualifying American flights and Hyatt Hotel stays.

The enhanced program is expected to launch later this year.

## Join the world's largest independent hotel brand

Preferred Hotels & Resorts is seeking a sales coordinator in Sydney for a one-year contract. You will provide support to the sales director while improving productivity, growing sales, and increasing brand loyalty, in addition to some general office and client support. A phenomenal opportunity to use your organization and customer service skills in the exciting travel/hotel industry.

Learn more and apply at  
[www.preferredhotels.com/careers](http://www.preferredhotels.com/careers)



## Aus success for Switzerland



**THE** Australian market is a "success story" for visitor numbers to Switzerland, according to Switzerland Tourism's VP, Urs Eberhard.

Following last week's results reporting a 7% year-on-year increase in Australian visitor numbers for 2018 (**TD** 01 Mar), Eberhard told **Travel Daily**, "We've grown more than 40% since we decided to enter the Australian market eight years ago".

Almost 52% of Australians stayed longer than eight nights in Switzerland, compared to some of their top markets that spend on average, between two to four nights in the country.

"Australia is almost a record holder, having overtaken Japan last year for more overnights," said Eberhard.

The statistics further revealed that the average daily spend for Australians was 260 Swiss Francs, also "at the upper end", according to Eberhard.

River cruises departing Basel contributed to growing numbers, as did the winter season that saw the highest growth over the Dec/Jan period.

"Winter was almost nonexistent a few years ago, but now it too is a success story with the growing popularity of the winter markets, festivities and itineraries surrounding this," said Eberhard.

SWISS International Air Lines'

recently launched "Stopover Switzerland" packages (**TD** 18 Feb) designed for tourists is also expected to attract new visitors.

"It's important that we have first-time visitors and give them a taste of what Switzerland has to offer," said Eberhard.

The tourism board's successful Nature Wants You Back campaign also continues to be promoted, with a focus on hiking for the 2019 summer, set to launch next month.

Expressing his gratitude to the Australian travel industry for their contribution to the growth, Eberhard said, "The travel trade is very important to Switzerland - they are multipliers and sell to the mass.

"I'm proud of this result and the great job our local office does in supporting trade enquiries and offering the necessary tools and training," he added.

Switzerland Tourism will be undertaking sales calls to agents and wholesalers with 10 Swiss suppliers in May, holding training sessions for reservation teams and further promoting key initiatives and events including the Switzerland Travel Academy, Swiss Travel Pass SuperStar fam and Switzerland Travel Mart.

**Pictured** above in Sydney yesterday are Urs Eberhard and Switzerland Tourism's Birgit Weingartner and Mark Wettstein.

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## Railbookers webinar

**AGENTS** are invited to register now for Railbookers' webinar on the Canada and VIA Rail products.

The 15-minute session will be held on 13 Mar, at 10am and again at 4pm AEDT, and agents who register but cannot attend will still receive the link to watch the recording.

The webinar will cover how to earn commission and top rail holidays - [CLICK HERE](#) to register.

## Chadstone res open

**DUE** to open in Nov 2019, Hotel Chadstone Melbourne is now taking bookings for its first guests.

The property is part of the MGallery by Sofitel brand and cost around \$130 million to build.

Hotel Chadstone will target the five-star luxury market and will offer 250 rooms across 12 storeys, plus a rooftop bar, swimming pool and wellness centre.

Once opened the property will be the 11th MGallery hotel in Aus.

## Solomons oil spill

**A GROUNDED** bulk carrier on the Rennell Islands which continues to spill oil is causing "grave concerns" Tourism Solomons, Chief Executive Officer Josefa Tuamoto said.

The tanker ran aground on a reef during Cyclone Oma late last month and has so far spilled 75 tonnes of oil next to the UNESCO World Heritage listed marine sanctuary, according to SBS.

Australian and New Zealand experts have been deployed to contain the spill, but Tuamoto said he was worried about the damage already done.

In addition, he expressed alarm at the possible economic impact that the oil spill could have on tourism, particularly from divers who make up a large percentage of visitors to the island nation.

"To lose even a part of this much valued source of international visitation would be nothing short of a catastrophe," Tuamoto said.

## ACCOMMODATION

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Botswana's **Sanctuary Chobe Chilwero** has reopened its doors after receiving a major facelift. The property's 15 suites now feature a blend of modern design and distinct traditional African finishes, with a palette of pale sky blues, soft greys and sandy yellows. Three of the suites also include an additional bedroom - ideal for families. The lodge's lounge, library and dining room also have new interiors inspired by the local landscape including mosaic floors and geometric prints.



Two new bungalows, one inspired by Marilyn Monroe and the other by Howard Hughes, have been revealed by the **Beverly Hills Hotel**. The historic bungalows, first opened in 1915, are being carefully restored and redesigned by Champalimaud Design. They both feature amenities and design inspired by their famous visitors, such as Chanel No.5 bath amenities in bungalow one (for Marilyn Monroe) and an aviation cocktail kit in bungalow four (for Howard Hughes).



Following a US\$20 million renovation, **San Juan Marriott Resort & Stellaris Casino** has taken the wraps off its newly designed rooms. The new design features wood-look tile floors, giving a more contemporary appearance. Walls are now grey, with pops of colour from vibrant decorations. The renovations also included refreshing the resort's signature restaurant, a new landscape design, pool deck and sundeck area.

## ADARA cloud up

**ADARA** has launched the ADARA Destination Marketing Cloud globally, providing data to travel brands on traveller behaviour, booking insights and searching.

Layton Han, ADARA CEO said, "Typically, tourism brands have had to guess their total share of a particular market, getting only a partial view of consumer behaviour and bookings...[the] Cloud delivers a much more comprehensive picture".

## G for Good projects

### IN CELEBRATION of

International Women's Day on Fri, G Adventures has added four new G for Good projects.

The new programs are focused on supporting women and youth across Africa and join 70 other G for Good projects across a range of destinations where G Adventures trips visit.

The new projects being supported include Tribal Textiles in Zambia, Lusumpuko Women's Club in Zimbabwe, Princess Sewing Cooperative in Zimbabwe and AidChild's Equation Cage & Gallery in Uganda.

## Oceanwide 2020

**OCEANWIDE** Expeditions has announced its 2020 Arctic expedition cruise program, which visits Svalbard, Greenland and northern Norway.

The itineraries remain dynamic, depending on ice, weather and wildlife conditions, but give an outline of possible landing sites, animal encounters and a variety of activities available.

These include hiking, kayaking, ski mountaineering, snowshoeing, scuba diving, photo workshops and information sessions on polar subjects.

[CLICK HERE](#) for more details.

## Delta Sabre NDC

**DELTA** Air Lines has become the latest addition to Sabre's Beyond NDC program.

Delta and Sabre will also work with other carriers & Airline Tariff Publishing Company (ATPCO) to create new approaches to shopping based on next generation storefront (NGS) standards under development.

Sabre's NGS will allow comparison of airlines by product details, giving agents and third parties more information.

## EXCITING NEW CRUISE SALES CONSULTANT ROLES



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To apply, please send a cover letter and your resume to [jobsau@vikingcruises.com](mailto:jobsau@vikingcruises.com). Applications close March 21, 2019. Only successful candidates will be contacted. No agencies.



## The Hotel Connection hits the East Coast



**THE** Hotel Connection and their visiting European hoteliers and DMCs. From left are: Madeline Pack, The Hotel Connection; Paolo Kastelec, Fontelunga Hotel & Villas; Filippo Curinga, IDI; Virginia Irurita, Made for Spain & Portugal; Cindy Kam, The Hotel Connection; Sarah Whitty, The Hotel Connection; Katherine Laing, The Hotel Connection; Linda Gant, The Hotel Connection; Julian Pearl, Unforgettable Croatia; Doug Greenwood, Cheval Residences London; Isabel Onandia, Unico Hotels Spain and Samantha McGetrick, The Hotel Connection.

**THE** Hotel Connection's annual roadshow made its way up and down the East Coast of Australia last week, with lunches, dinners and cocktail parties galore.

The 10-day roadshow kicked off in Queensland with an exclusive dinner at Alchemy in Brisbane and Fellini on the Gold Coast.

Some of The Hotel Connection's top agents were invited to dine with the visiting European hoteliers and DMC's; Paolo Kastelec from Fontelunga Hotel & Villas, Filippo Curinga from IDI, Virginia Irurita from Made for Spain & Portugal, Isabel Onandia from Unico Hotels Spain, Julian Pearl from Unforgettable Croatia & Doug Greenwood from Cheval Residences London.

It was off to Melbourne next for a fabulous cocktail party at Melbourne Yacht Squadron's Harbour Room in St Kilda.

As the sun set over the bay, 100 of Melbourne's top agents

enjoyed presentations from the visiting hoteliers, as well as The Hotel Connection team for Edwardian Hotels London.

The last stop was Sydney, where a small group of agents were treated to a private dinner at Aria.

The following night saw a much larger group of agents attending a cocktail function at Studio.

With its jaw dropping views of Sydney, guests enjoyed an evening of canapes and presentations.



**ENJOYING** a drink at Studio in Sydney with The Hotel Connection's top agents.



**SARAH** Whitty from The Hotel Connection welcoming her guest speakers to the stage at Studio.



**ATTENDEES** at Studio.



**OYSTERS** and sunsets at The Harbour Room in St Kilda.



**ATTENDEES** at the Sydney event.



**JULIAN** Pearl from Unforgettable Croatia presenting during "Lunch & Learn" at FBI Travel in Melbourne.



**THE** Studio event.



**CATCHING** up at Alchemy in Brisbane.



THE HOTEL CONNECTION



## Lux Coll Seychelles

**THE** Luxury Collection has revealed plans to debut in the Seychelles, signing on luxury private resort North Island.

The property is owned by the North Island Company and is anticipated to join The Luxury Collection's portfolio of hotels later this year.

North Island features 11 private villas, spa, gym, infinity pool, and sunset bar and restaurant located on the western side of the island.

## TripAdvisor sponsor

**TRIPADVISOR** has announced the global rollout of its Sponsored Placements offering, enabling accommodation providers the option of listing "top of search" sponsored listings on the popular travel review site.

The new service launched last year exclusively to accommodation clients with a Business Advantage subscription.

TripAdvisor boasts 490 million visitors browsing its travel site every month.

## Curio ups Caribbean

**CURIO** Collection by Hilton has expanded its presence in the Caribbean by signing its first property in the Cayman Islands.

Set to open in 2021, the newbuild 80-room Curio Collection by Hilton property in the Cayman Islands will feature multiple restaurants, a poolside cafe and a fully equipped gym.

It will also have a spa, conference facilities, and pool with a swim-up bar.

## USTA new Chair

**THE** US Travel Association (USTA) has announced the appointment of Elliott L. Ferguson II as its new National Chair.

He is currently the President and CEO of Destination DC and has served on the association's board for seven years.

Ferguson succeeds Wyndham Hotels and Resorts' President and CEO Geoff Ballotti.

"I'm eager to work with the board to advocate for policies that will support US Travel's mission and position," Ferguson said upon accepting the role.



## JINGLE YOUR WAY TO LA

Delta Air Lines has partnered with *Travel Daily* to give agents the chance to win flights from Sydney to LAX in Delta's Premium Select cabin.

Delta launches the refurbished B777 in April on the daily Sydney-Los Angeles route. Help them sell the new Delta One and Delta Premium Select cabins – and you could win return tickets to LA!

To enter, come up with a jingle (max 200 words) about the new cabins and the Delta experience. You must include the following words; 'suite', 'daily', 'bed' and 'WiFi'.

Get creative for your chance to experience the Delta Premium Select cabin. **CLICK HERE** for some more information about Delta's new cabins. Send entries to [delta@traveldaily.com.au](mailto:delta@traveldaily.com.au)

## Avani ups Vietnam

**AVANI** Hotels & Resorts has revealed a major push on Vietnam, planning the opening of three new hotels in the country.

The trio of properties include the 149-room Avani Vung Tau Resort, the 217-key Avani Saigon hotel, and the 315-room Avani Cam Ranh Resort & Villas.

All of the hotels are scheduled to open by 2022 and will join two existing hotels in Vietnam which include the Avani Hai Phong Harbour View and the Avani Quy Nhon Resort.

## Tourism head dies

**NEPALESE** Tourism Minister Rabindra Adhikari has died in a helicopter crash in the east of the country, according to a spokesperson from Nepal's Home Ministry.

Adhikari had been visiting the Taplejung district to inspect the construction of an airport.

## Opera at Uluru

**VOYAGES** Indigenous Tourism Australia has announced that Opera Australia will perform an exclusive concert on the sacred grounds surrounding Uluru.

The one-off event is priced from \$750 per person twin share and include two nights' accommodation at Ayers Rock Resort, breakfast daily, return airport transfers and a ticket to the opera - more info **HERE**.

## Port Macq foodie

**PORT** Macquarie is home to a range of new food and beverage experiences such as Cassegrain Wines' five-course degustation dinner called Taste, taking place next 01 Jun & priced at \$105pp.

Rockin' Oysters on the Camden Haven is running tours to learn about farming and the opportunity to taste the produce with the experience starting from \$70pp for a one-hour session.

## SIGN UP FOR 2019 FOOTY TIPPING

Footy tipping is back for 2019 with the grand prize of flights from Emirates for each code, plus weekly prizes from Expedia.

**CLICK ON THE CODE BELOW TO SIGN IN OR JOIN FOR 2019.**

**SIGN UP BY THURSDAY 14 MAR FOR NRL**



**SIGN UP BY THURSDAY 21 MAR FOR AFL**





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Our client is seeking a Domestic Corporate Travel Consultant for their office near Perth CBD! You will have the ability to organise and book business travel arrangements whilst delivering an unparalleled level of client care. You will ideally possess a background in corporate travel, have strong experience using Amadeus and be able to work autonomously. Experience using Tramada is also desirable. The role is Monday to Friday and the successful candidate will enjoy a competitive salary.

For more information please call Jacqueline on  
(02) 9119 8744 or click [APPLY](#) now.

**Regional Travel Consultant**  
**Rockhampton, \$45-55k + super + bonus, Ref: 1966AW1**

The role will be heavily customer service focused offering your expertise on worldwide destinations. Consulting across all platforms, including face to face, online and over the phone, this regional community travel agency is looking for a Regional Travel Consultant to join their team! Fancy a 'sea' change? Want to get your work life balance back? Only work 9xdays/fortnight! If you have an approachable personality & down to earth demeanour, with a driven and motivated work ethic - APPLY NOW!!

For more information please call Amanda on  
(07) 3123 6107 or click [APPLY](#) now.

**Senior Wholesale Travel Consultant**  
**Melbourne, \$60k + Bonuses, Ref: 3643HC12**

Want to work for a boutique wholesaler committed to providing first class customer service? This small, boutique and independently owned company is looking for a talented and confident travel consultant, happy to move into a wholesale role. Focusing on tropical destinations and luxury products, you will put together amazing and exotic itineraries! Working with a fantastic, established team, you will deliver exceptional customer service online and over the phone. APPLY NOW!

For more information please call Hannah on  
(03) 9988 0616 or click [APPLY](#) now.

**Admin & Customer Support Officer**  
**Sydney, to \$55k + Super, Ref: 3765PE7**

My client is on the hunt for a Customer Relations officer for their luxury brand, based at their offices in Sydney CBD. You will maintain a high standard of service in dealing with post travel issues & ensuring customer satisfaction is resolute. Accurately deal with all communications & correspondence in a timely manner to reach good resolutions which minimise losses and retain business. This is an exciting behind the scenes opportunity for someone with prior experience in this particular field.

For more information please call Paul on  
(02) 9119 8744 or click [APPLY](#) now.

**Wholesale Japan Travel Specialist**  
**Brisbane, Base + Comms on Deposit, Ref: 34885Z2**

Global tour operator running exclusive, luxury, small group journeys & private FIT touring to Japan is on the lookout for an experienced travel / res consultant to look after all things Japan! Specialising in an area will only assist with your product knowledge & stability in a job especially when the company has big plans for growth & will reach the pinnacle by 2020. Our clients promote from within & you will have the opportunity to step into management or any other departments of interest.

For more information please call Serena on  
(07) 3123 6107 or click [APPLY](#) now.

**Cruise Travel Consultant**  
**South BNE, up to \$45k, Ref: 1385CGA1**

Seeking a dynamic, enthusiastic, sales focused travel consultant with at 12 months experience within a sales role. Come and join a leading name in travel within their growing department. This company really looks after their staff so expect excellent working environment and amazing perks! This role is for someone with a proven background in achieving targets and displays the highest level of customer service. Don't wait, apply now if you're ready to take your next step in your career.

For more information please call Courtney on  
(07) 3123 6107 or click [APPLY](#) now.

**Luxury Travel Consultant - Part Time**  
**Bayside (VIC), \$65k + Bonus, Ref: 3914HC1**

If you want to work part-time hours, be a part of a Travel & Cruise Agency and earn an excellent salary - APPLY NOW! This is a fantastic opportunity for an experienced tailor made travel consultant to join the expanding team in this leading, luxury clientele based agency. You will be creating bespoke holidays and booking luxury travel packages. The ultimate purpose of this role is to create and convert the sale of high quality tailor-made itineraries to exceed clients expectations.

For more information please call Hannah on  
(03) 9988 0616 or click [APPLY](#) now.



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