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# NATIONAL PONANT EXPEDITIONS

au.ponant.com/national-geographic

# Travel Daily First with the news

Monday 18th March 2019

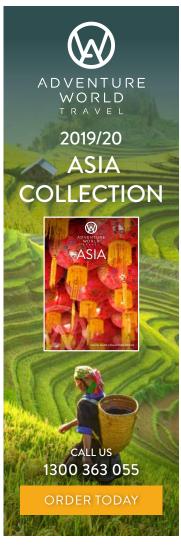


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#### Ponant + Nat Geo

**PONANT** is offering savings of up to 30% on a 23-strong portfolio of combined National Geographic & Ponant expeditions.

Ponant has joined forces with National Geographic to offer "unique and enriching voyages" for details see the cover page.



## **Travel Partners doubles**

#### EXCLUSIVE

TRAVEL Partners (TP) now has 200 home-based consultants in its Australia-wide network, and has almost doubled its TTV in the last year, following the Aug 2017 acquisition of the business by Flight Centre.

The figures were revealed last weekend in Bali, at the group's first overseas annual conference, which saw a jam-packed schedule featuring supplier presentations, novel networking sessions, agent updates, team building activities and a gala awards night.

"If we look back at when Flight Centre acquired Travel Partners we were 74 in the network and about \$60 million in TTV: last month we finished with 200 mobile members in our network and about \$111 million in TTV," said Flight Centre's General Manager of Premium Leisure Brands Danielle Galloway.

on close to 300 in our network." Galloway added.

The company's recently appointed GM, Kate Cameron, (TD 14 Nov 2018) also believes a savvy recruitment strategy has helped to drive Travel Partners' recent growth surge.

"Danielle [Galloway] has put in place a really good leadership structure within the team...we've now got account management, a head of finance, and a head of marketing," Cameron said.

She said Travel Partners now has six sales people on the road boosting the brand's profile - more from TP on pages four and five.

#### Today's issue of TD

Travel Daily today has nine pages of news and photos, a front cover page for **Ponant** plus full pages from:

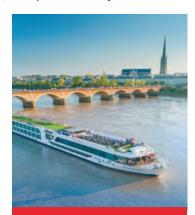
One&Only Wolgan Valley

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#### Winter at Wolgan

**EMIRATES** One&Only Wolgan Valley resort is offering winter rates starting at \$895 per person twin share including daily dining, regional wines, on-site nature activities and more.

For details see page 10 of today's Travel Daily.



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#### Showcase your sustainability!

THE upcoming **Travel Daily** Sustainability Summit will



include our first ever Travel & Tourism Sustainability Awards.

Free to enter, the awards will provide an opportunity to highlight excellence in travel sector sustainability initiatives, with a variety of categories including cruise, aviation, land supplier, culture, city, coast and ecotourism.

The awards will be announced during networking drinks at the close of the Summit which takes place on Tue 30 Apr 2019 at Sydney's Primus Hotel.

To enter just answer five simple questions about your sustainability initiative, with entries open until 12 Apr.

To view the criteria see sustainabilitysummit.com.au.

# Intrepid's best year yet

**INTREPID** Group recorded its best year for growth on record in 2018, clocking up a 19.5% rise in bookings for the APAC region, Regional Director Asia Pacific Brett Mitchell told Travel Daily.

The APAC region also recorded its biggest monthly result on record in its 30-year history in Feb, with an 18.4% growth in bookings on the group's previous record in Feb 2018, according to a sneak peak at the group's 2018 Integrated Annual Report provided to Travel Daily.

The majority of the boost in 2018 was attributed to new pax.

"It wasn't [achieved] through price increases, it was new customers joining on to our trips, which is exciting," Mitchell said.

Trade partner support was a key driver of the growth, with Intrepid seeing a 19% growth in trade partner business in 2018.

Product innovation also played a role, with Mitchell highlighting work in Intrepid's polar product, solo parent family holidays. women-only expeditions and refreshing existing itineraries.

The third key contributor was a shift "towards people wanting to travel in a sustainable, experience-rich way," he added.

The Integrated Annual Report is a combination of Intrepid's financial results and sustainability reporting, which Mitchell said details business performance "beyond just numbers".

"When you talk about growth you normally reflect that around numbers but you have to understand the underlying reasons and we feel a lot of that has got to do with the purpose," he said.

The full report is set to be revealed at the group's Global Summit in Apr.

#### Hyatt's Andaz heads to Sydney

**HYATT** Hotels is set to launch its "vibrant boutique luxury lifestyle" Andaz brand into the Australian market in 2022, with the planned opening of a new 55-storey building at 4-6 Bligh St, Sydney.

Architect Woods Bagot has won a design competition for the property, which was commissioned by Singaporebased SC Capital Partners Group.

The project will have an "urban room" on its first three storeys comprising retail space, above which will be a nine-level commercial office podium.

"The next 38 storevs will hold hotel rooms and suites which stop at the fiftieth floor," according to a description of the property by Woods Bagot.

"There, guests can enjoy a rooftop restaurant, bar and garden with panoramic views of the Sydney Harbour, the Heads and surrounding parks."





### Bedsonline APAC sales team

**ACCOMMODATION** wholesaler Bedsonline has today announced the appointment of Peter Jones as its new Regional Sales Manager for Pacific, under a new structure reflecting the consolidation of TravelCube into Bedsonline (TD 22 Jan 2019).

Jones will relocate to Sydney to take up the new role, moving from Palma de Mallorca where he was Head of Sales Europe for Hotelbeds' B2B activities division, Beyond the Bed.

Prior to that he was UK Regional Manager for Bedsonline, launching the brand into the UK and Ireland in 2008.

The new APAC sales structure will include long-time Travelcube staffer Shari Rokosuka as Area Sales Manager, overseeing Key **Account Managers and Sales** Executives across the region.

Hotelbeds, the parent company of GTA and Bedsonline, is consolidating its retail product

portfolio and offerings globally under the newly refreshed Bedsonline brand and platform, "establishing the world's leading provider of accommodation and complementary services designed exclusively for use by travel agents only," the company said.

Jones said he was thrilled to be taking on the new role, adding that across the Australian and NZ markets Bedsonline had already started reaching out to its key travel agent partners to explain the benefits of the enhanced Bedsonline offering.

"This includes enhancements we have made by meticulously selecting the best-of-class functionalities from the TravelCube platform, as well as the growth of our product portfolio to reach over 170,000 hotels and the strengthened position to negotiate the best deals for our travel partners."

Register at bedsonline.com.



#### Kimpton is coming

**INTERCONTINENTAL** Hotels Group has confirmed the imminent launch of its first Kimpton property in Australia, but has not detailed which city will host the boutique hotel brand.

The ongoing growth of IHG in Australia includes the new 148-room Holiday Inn & Suites in Wagga Wagga (TD Fri), with IHG regional MD Leanne Harwood also highlighting other planned expansion, including the Australasian debut of brands such as Regent and Six Senses.

She said the upcoming 01 Jul reopening of the iconic Hayman Island was on track, with "solid" bookings from both domestic and international clientele, according to a report in The Australian.

#### Mortimer in water

**AURORA** Expeditions marked a milestone in Shanghai last Fri, with its new *Greg Mortimer* hitting the water for the first time.

The momentous ceremony was fittingly attended by the vessel's namesake, Aurora co-founder Greg Mortimer himself along with MD Robert Halfpenny and guests from Sunstone Ships, which is developing the vessel.

The ship is now entering the final construction phase, with Halfpenny saying "we're delighted the *Greg Mortimer* has reached its sea testing phase ahead of schedule".

The ship is set to debut in Oct 2019 - more details in today's issue of Cruise Weekly.

### Window Seat

MOST passengers just want to get there as quickly as possible.

However, others perhaps want to savour the journey itself - as typified by a German man who last week demanded that a high speed train should slow down.

The unnamed 30-yearold from Heidelberg was particularly insistent, using a fire extinguisher to smash his way into the driver's cab en route from Frankfurt and Paris.

According to a report from Germany's Federal Police, the gentleman was somewhat inebriated at the time, and appeared to be panicked as he told the driver he was going much too fast.

Officers said the man was trying to save the passengers, but they still arrested him on charges of "dangerous interference in rail traffic".

#### 737 MAX deliveries

**BOEING** has paused deliveries of all Boeing 737 MAX aircraft to customers across the globe, as investigations into the recent Ethiopian Airlines crash continue.

The manufacturer is maintaining its production rate of 52 planes per month, and is reportedly working on contingency plans to park the aircraft until restrictions imposed by aviation authorities worldwide are lifted.

# Expedia TAAP FOOTY TIPPING SIGN UP BY THURSDAY 21 MAR FOR AFL

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Monday 18th March 2019

#### Silversea 2021 sale

SILVERSEA'S inaugural Expedition World Cruise 2021 has been released for sale, with the 167-day Silver Cloud voyage set to depart Ushuaia, Argentina, on 30 Jan 2021 and visit 30 countries across six continents.

Unique destinations on the pole-to-pole itinerary include Antarctica, Pitcairn Island, Easter Island, the Kimberley, Luxor, Svalbard, Iceland and Nordkapp, with prices starting at \$138k pp.

#### **CZ** dropping Cairns

CHINA Southern looks to be ceasing operations to Cairns. with GDS screens indicating reservations are now closed for its previously scheduled non-stop services from Guangzhou to the Far North Queensland city.

Reservation systems formerly indicated the route would cease in Apr but resume on 01 Jul, operating three times a week and then boosting to four weekly effective 14 Dec 2019.

#### **EXCITING NEW CRUISE SALES CONSULTANT ROLES**



Surry Hills, Sydney Competitive salaries + fantastic benefits

Viking is set to become the world's largest small-ship cruise company this year, so now is the perfect time to join our fun, supportive and rapidly expanding team!

We are looking for energetic, highly motivated individuals to fill the following roles:

#### • Full-Time Cruise Sales Consultant

You will sell our award-winning cruises, ensuring all sales targets are met. Enjoy a competitive salary package, generous sales incentives and health benefits.

#### • Part-Time Cruise Sales Consultant

Working on Mondays and Saturdays, either from home or our office, you will sell our award-winning cruises, ensuring all sales targets are met. You can expect a competitive hourly

To apply, please send a cover letter and your resume to jobsau@vikingcruises.com. Applications close March 21, 2019. Only successful candidates will be contacted. No agencies.

### All smiles at Travel Partners



LAST weekend's Travel Partners conference (see p1) was themed "Partners to your Success", and saw attendees brought up to speed on the stellar growth of the company over the last year.

Travel Partners' Managing Partner Jeff Hakim was optimistic in his assessment of how the company will perform over the next year, telling Travel Daily "We want to double the number of agents, we've done it before so

let's do it again," he said.

**GM Kate Cameron thrilled** attendees when she announced that next year's conference would take place in Hong Kong.

She's pictured above left with Managing Partner Jeff Hakim, and Flight Centre's General Manager of Premium Leisure Brands, Danielle Galloway.

To see more photos from the weekend, head to facebook.com/ traveldaily.

#### Qantas reiterates CX benefits

**QANTAS** has lodged a further submission to the International Air Services Commission, relating to its controversial proposed codeshare agreement with Cathay Pacific on the HKG route.

QF reiterated that its proposed pact would not allow sale of "stand-alone" SYD-HKG, MEL-HKG and BNE-HKG codeshare routes, but only connecting routes to and from beyond destinations.

"The proposed variation provides a significant number of new or improved connectivity options for consumers," Qantas said, adding "we strongly reject Virgin Australia's claim that the proposed variation 'does not give rise to any additional tourism or trade benefits".

QF said the ability for Cathay to codeshare on Qantas-operated sectors would result in CX being able to market a total of 18 new connecting destinations - such as Jinan, Guangzhou, Hangzhou, Qingdao, San Francisco and Los Angeles - along with 26 improved connecting destinations including Vancouver, Toronto, Jakarta, Bangkok and New York.

"This is a clear enhancement of consumer choice," Qantas said, adding that the expansion of routes to India is "particularly critical given distribution changes by Air India and Jet Airways".



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#### TM Sth America '20

**TRAVELMARVEL** has released its 2020 South America brochure.

The program includes the 20-day Highlights of South America, which visits Santiago, Buenos Aires, Rio de Janeiro and Lima, along with destinations such as Iguassu Falls, Christ the Redeemer on Corcorvado, Machu Picchu, Lake Titicaca & the Sacred Valley's Ollantaytambo Ruins.

Travelmarvel has also introduced the option of tailoring holidays to include additional attractions such as the Amazon Rainforest, the Galapagos Islands, Patagonia's Torres del Paine National Park, and the Nazca Lines in southern Peru.

The program also features the 33-day Highlights of South America and Chilean Fjords Cruise venturing through glacier-lined fjords, along the Chilean coast and the Falkland Islands.

**CLICK HERE** to view a range of South America earlybird offers.

#### Air NZ ups security

AIR New Zealand has capped one-way domestic fares for flights directly to and from Christchurch at \$139 to assist customers needing to travel there to support those affected by the shooting tragedy on Fri.

Since the attack, the airline has had compassionate fare assistance in place, offering free travel to immediate family of deceased as well as discounted compassionate fares to other affected friends and family.

Additionally, while there is "no specific threat to aviation" Air NZ has put in place extra measures for regional flights leaving Christchurch to provide "additional certainty and peace of mind to the airline and its customers and employees".

**MEANWHILE**, a long-serving Air New Zealand aircraft maintenance engineer, Lilik Abdul Hamid is among those killed in the attack.

### Agents pull their weight in Bali



**TRAVEL** Partners put its agents well and truly through their paces in Bali over the weekend, holding a competitive scavenger hunt across the popular beach region of Legian.

Capping off the final day of the independent travel network's annual conference, agents were divided into five groups to battle it out and see who could check off a list of iconic Balinese activities the fastest.

Challenges included striking a pose in front of the Ground Zero monument, mixing some traditional local mocktails, riding on a 3D roller coaster, and learning how to craft the perfect surfboard for the Bali break.

Line honours went to Team One (pictured **inset**) while an honourable mention should be given to team two **pictured top** who nursed *Travel Daily* around the difficult course.



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#### Sep visitation strong

TOURISM Research Australia figures for the 12 months to 30 Sep 2018 indicate ongoing strong growth in international visitation.

The International Visitor Survey statistics showed a 6% uplift in arrivals to 8.4 million, while spend jumped 5% to a total of \$43.2 million.

Interestingly the extra demand was only reflected in a 1% increase in visitor nights, to 271 million for the period.

TRA said apart from China there was a decline in the number of nights spent in Australia for the top five markets.

In particular, nights from the USA declined a hefty 13%, while NZ and the UK dropped 7% and Japan fell 2% as visitors spent less time in Australia during their trip.

That in turn led to lower spending from those markets.

India was Australia's fastest growing inbound market, showing a 20% uplift in arrivals to 324,000 and \$1.6b in spend, up 10%.

#### **New STA CEO**

STA Travel in the UK has announced the appointment of Ivan Walter as its new CEO, taking over from Reinhard Kotzaurek who will return to lead the company's Central Europe region.

Walter was appointed as an executive advisor to STA at the start of the year, and has extensive experience including 12 years at Kuoni and five years as CEO of GTA Travel.

Walter said Kotzaurek had "laid the foundations that will enable us to adapt to the changes of the industry and take STA Travel to the next level".

#### **Eurostar delays**

**THE** operators of the Eurostar rail service between the UK and France have advised passengers not to travel unless absolutely necessary, due to ongoing industrial action by French customs staff which have seen queues of more than five hours.

## Pirates at play at ANMM



SYDNEY'S Australian National Maritime Museum (ANMM) on the shore of Darling Harbour hosted about 200 guests at a function last Thu to showcase its range of options for memorable events and conferences.

Pirates-a-plenty mixed and mingled with guests (pictured) who sipped cocktails and rum (of course!), with the Museum last year hosting almost 500,000 special events delegates in 2018 across its 11 venues which have a total capacity of up to 2,500.

"The Museum is perfectly positioned to create a memorable, experience-based event, which is so important for organisers when trying to engage

conference delegates," said Acting GM Commercial Services, Rebecca O'Brien.

Experiences allow the Museum's ever-changing suite of exhibitions and tours to be integrated into a conference or event program, with current offerings include the Wildlife Photographer of the Year competition on loan from London's Natural History Museum until 25 Aug 2019.

The Museum also recently launched new Corporate Family Fun days providing access to vessels, treasure hunts, pirate guides and other experiences.

More info on the Australian National Maritime Museum is online at sea.museum/venues.



\*Advertised fares are for Business and Economy Class return travel departing from Melbourne inclusive of taxes and surcharges, correct as of 20 February 2019, subject to currency fluctuation and availability. Offer ends 22 March 2019. Business Class fares to Europe and Dubai are for travel commencing between 15 March 2019 and 12 December 2019. Economy Class fares to Europe are for travel commencing between 4 March to 27 March 2019, 8 April to 31 May 2019, 2 September to 12 September 2019 and 23 September to 30 November 2019. Exception: fares to Porto are valid from 2 September to 12 September 2019. 2019 and 23 September to 30 November 2019. Flights to Porto commence 2 July 2019. Economy Class fares to Dubai are for travel commencing between 4 March to 31 March 2019, 7 April to 31 May 2019 and 24 September to 30 November 2019. Higher levels apply for other travel periods. Flight restrictions, day-of-week surcharges, inbound blackout periods, amendment and cancellation fees apply. Additional travel periods, destinations and fares are available from Adelaide, Brisbane, Sydney and Perth. Further terms and conditions apply. For full terms and conditions, please visit emirates.com/au, your local travel agent or call Emirates on 1300 303 777. Offer subject to change. ^Porto service commences 2 July 2019.

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#### **Ensemble new CEO**

**ENSEMBLE** Travel Group's Board of Directors has appointed David Harris to the newly created position of CEO.

Ensemble Travel Group is a member-owned network of approx 850 top-tier travel agencies in the US and Canada, with expanded int'l presence in Australia/New Zealand.

Harris has served as Chair and Vice Chair of the North American Board for four years and was an active Director on board committees including Finance, Australia, Executive, Acquisitions and Compensation & Review.

Ensemble Travel Group SVP and General Manager Australia/NZ Trish Shepherd said Harris "has been particularly active in the expansion of Ensemble Travel in Australia and New Zealand and we look forward to working closely with him as this presence continues to grow".

The company reported a record year of growth in 2018.

#### SA \$129m deal

THE Australian Government has announced \$129 million to support arts, cultural, and heritage investment in the state as the next step of the Adelaide City Deal.

Federal Tourism Minister Simon Birmingham said the investment would "cement SA as a mustvisit destination for arts, culture and heritage tourists from right around the world".

Of the funds, \$85m will go towards construction of an Indigenous Art and Cultures Gallery, which is hoped to bring the "same type of uplifting tourist growth to SA" as Tasmania's investment in the Mona Gallery.

"Visiting The Cedars Heysen Art Gallery here in Hahndorf, seeing some of the original art in a fabulous location here in SA, visiting historic sites such as Old Govt House, all of them put together, ensuring that we have an amazing cultural experience for visitors," Birmingham said.

# Agents' alpine adventures



A TEAM of 30 Australian travel agents have passed the midway point in the annual Sno'n'Ski Mega famil (*TD* 11 Mar).

The ski and snow travel specialists are participating in lessons or guided sessions at four ski resorts, progressing their skills and getting to know the mountains and destinations.

The group started in Jasper, staying at the Fairmont Jasper Park Lodge and played on the peaks of Marmot Basin, Jasper National Park's only ski area.

Participants experienced the frozen waterfalls, ice caves and ice formations of Maligne Canyon and then headed south to Lake

Louise along the Icefields Parkway touring route.

During their stay at Fairmont Chateau Lake Louise, agents skied and snowboarded at Lake Louise Ski Resort.

Next on the agenda for the agents is Panorama Mountain Resort in British Columbia, which boasts ski-in/ski-out accommodation and is home to the Panorama Springs Pools.

The agents will then head to the alpine village of Banff for more skiing and boarding at the stunning landscapes of Banff Sunshine and Mt Norquay.

Agents are **pictured** above at Marmot Basin.





# Visit Vic luxury wine pods



**VISIT** Victoria has launched the "Wine Down Pop Up", a pop-up vineyard escape which will see two eco-luxury pods in converted



## A-LEAGUE WINNER R22

Congratulations

#### **KELLY DODD**

from Flight Centre Tuggerah

Kelly is the top tipper for R22 of *Travel Daily's* A-League footy tipping competition. She's won a \$250 travel voucher from



Travel Daily A-League tipping competition is sponsored by Etihad Airways and ReadyRooms, with the top tipper for the season winning a trip to Manchester to see Manchester City play.





NSW permit LTPS/18/28921 / ACT permit TP 18/01724

shipping containers move across Victoria's Gippsland, King Valley and Macedon from Apr-Jul 2019.

With bookings now available, visitors can use Wine Down Pop Up to find #YourHappySpace as a hub to explore the regions.

Included in the stay is a winery experience and complimentary bottle of wine, along with optional local experiences, a range of food hampers, yoga in the vines and picnic packs.

The Wine Down Pop Up containers (pictured) feature a private deck, a queen size bed, private bathroom, minibar, continental breakfast using regional produce and a hot tub.

Prices are \$275 to \$375 per night.

For more info **CLICK HERE**.

#### Air Canada suspend

AIR Canada is suspending the financial guidance it provided on 15 Feb and 28 Feb in respect of the first quarter and full year 2019, following Transport Canada's safety notice closing Canadian airspace to Boeing 737 MAX aircraft (*TD* 14 Mar).

The financial guidance provided for the years 2020 and 2021 with respect to annual margin (Earnings Before Interest, Taxes, Depreciation, Amortization) EBITDA margin and annual (Return On Invested Capital) ROIC as well as the cumulative free cash flow over the 2019-2021 period remains in place.

#### **BROCHURES**

THIS week's Brochures of the Week is brought to you by Exodus
Travels. If your firm is releasing a new brochure you'd like to make the
industry aware of, send a brief description summarising its features
and itineraries, including a PDF of the front
cover, and contact details to

cover, and contact details to

brochures@traveldaily.com.au.

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travels



#### Exodus Travels - Self-Guided 2019

Exodus Travels has launched its Self-Guided brochure for 2019. The program includes over 80 walking, cycling and mixed-activity self-guided itineraries across the UK & Ireland, France, Italy, Spain & Portugal, Malta and Central & Northern Europe. Each itinerary ranges in duration from five to 10 nights and has been crafted to showcase the landscapes of each region. Key features of each tour are hand-picked hotels, regional cuisine, full route notes and 24/7 support which give travellers

the freedom to enjoy their adventure at their own pace.



Travelmarvel - China, Japan & South Korea 2020
Travelmarvel has launched its 2020 China, Japan
and South Korea brochure. The program includes a
new eight-day tour of South Korea, where
travellers will witness the changing of the guard
ceremony at Gyeongbokgung Palace, learn how to
make kimchi, and gain an insight into the history
between north and south at the Demilitarised
Zone. Another highlight is the 12-day Discovering
Japan adventure, which features the snow-capped
Mt Fuji, Miyajima's Itsukushima torii gate and a

chance to sample tea at a traditional ceremony in Kyoto



#### Fred Olsen Cruise Lines - Australia 2019/20

The recently released Fred Olsen 2019/20 cruise program will see the line's fleet of four ships – Balmoral, Braemar, Boudicca and Black Watch – sailing from the UK ports of Southampton, Dover, Liverpool, Newcastle and Rosyth (for Edinburgh). The program also includes the South American Exploration on Balmoral in 2020, cruising 70 nights and visiting destinations in Brazil, Argentina, Peru and more, plus scenic cruising of the Chilean Fjords and the Panama Canal. Other highlights

include Baltic explorations aboard *Braemar*, a ship small enough to dock near St Petersburg and Balmoral's Wintertime Norway cruise that crosses the Arctic Circle and spends two nights in Alta, with the opportunity to view the northern lights.

#### All Suites milestones

**THE** All Suites brands by Hilton, experienced a successful 2018 marked by "growth domestically and abroad".

The three brands - Embassy Suites by Hilton, Homewood Suites by Hilton and Home2 Suites by Hilton - achieved "major milestones", including the opening of the category's 30th Canadian property and 1,000th property overall.

The brands will continue their international expansion throughout 2019, with more than 25 properties in the pipeline throughout the Americas and Asia, and more than 580 properties in the pipeline.

#### Singapore Feb stats

SIA Group airlines' Passenger Load Factor (PLF) in Feb 2019 was stable at 81.2%, an increase of 0.3 percentage points year-on-year, according to Singapore Airlines' Feb 2019 operating results.

Pax carriage grew 8.8% compared to 2018, outpacing a capacity injection of 8.3%.

Singapore Airlines' PLF improved 0.5 percentage points to 80.4%, along with pax carriage rising 9.1% compared to last year, ahead of capacity growth of 8.5%.

PLF improved for all route regions except for East Asia and the Americas due to shift of outbound Lunar NY traffic from Feb 2018-Jan 2019.



#### MOMAT Art Talk

THE National Museum of Modern Art, Tokyo this spring will launch Let's Talk Art! an English program enabling international guests to enjoy Japanese art from the 20th century.

For more info, **CLICK HERE**.



### **SUPER RUGBY R5 WINNER**

**Congratulations** 

#### **BRYAN HAMLEY** from Virgin Australia

Bryan is the top point scorer for Round 5 of Travel Daily's Super Rugby footy tipping competition. He's won \$100 travel credit courtesy of Expedia.



Travel Daily Super Rugby tipping competition is sponsored by Emirates, with the top tipper for the season winning flights from Sydney to Christchurch.



NSW permit LTPS/19/31793 / ACT permit TP 19/02664

#### Sleep struggle data

LACK of sleep is a primary concern for travellers, with four in five (80%) stating they have trouble sleeping when travelling away from home, according to a study commissioned by IHG Hotels & Resorts.

The findings from the survey also revealed that the business traveller loses around 58 minutes of sleep each night when staying away from home, averaging just five hours and 17 min of sleep.

The biggest causes of restless sleep is different environment (44%); unfamiliar noises (35%) and working late (35%).

To help travellers combat a restless night, IHG has piloted the use of portable and versatile JOURNI Mobile Task Light to help regulate sleep when travelling.

#### **Bonvoy racing**

**MARRIOTT** International is expanding its marketing partnership with Mercedes-AMG Petronas Motorsport for the upcoming F1 season.

Under the terms of the agreement, Marriott's newly renamed travel program, Marriott Bonvoy, will become the racing team's "Official Hotel Loyalty Program," while The Ritz-Carlton, one of Marriott's luxury brands, will become the team's "Official Hotel Partner."

Some of the Marriott Bonvoy experiences include being chauffeured by Lewis Hamilton and Valtteri Bottas to the circuit on race day and learning the ropes from the experts in the Pit Stop Challenge.



# JINGLE YOUR WAY TO LA

Delta Air Lines has partnered with *Travel Daily* to give agents the chance to win flights from Sydney to LAX in Delta's Premium Select cabin.

Delta launches the refurbished B777 in April on the daily Sydney-Los Angeles route. Help them sell the new Delta One and Delta Premium Select cabins - and you could win return tickets to LA!

To enter, come up with a jingle (max 200 words) about the new cabins and the Delta experience. You must include the following words; 'suite', 'daily', 'bed' and 'WiFi'.

Get creative for your chance to experience the Delta Premium Select cabin. CLICK HERE for some more information about Delta's new cabins. Send entries to delta@traveldaily.com.au

#### **Delta new Terminal**

**DELTA** Air Lines will have a new home at Louis Armstrong New **Orleans International Airport** (MSY) from 15 May, when its operations commence at Concourse C at the newly built North Terminal, located on the north side of the airfield.

Delta's last arrivals & departures at its current home on Concourse D in the existing South Terminal complex will occur on 14 May.

#### Get.Set.Eat. at Jen

**HOTEL** Jen has launched a "Get. Set.Eat." initiative until 25 Mar at eight of its properties across Beijing and Shenyang, China; the Maldives; Manila; Penang and Johor, Malaysia and Singapore.

"Get.Set.Eat." will feature a lineup of pop-ups to celebrate local food and beverage vendors.

#### **Intrepid & Sunrise**

**INTREPID** Travel is touring Japan this week with Channel Seven's Sunrise program, where four of Intrepid's popular trips will be showcased.

Highlights include the 12-day Southern Japan experience and the 11-day Cycle Japan.

#### Countess milestone

**AMERICAN** Queen Steamboat Company (AQSC) has completed a milestone on Fri in the construction of its American Countess, which will kick off its inaugural season on 05 Apr 2020.

The stern was stubbed to the bow and mid-body section at the Gulf Island Shipyard in Houma LA. The ship will feature four decks, 123 staterooms and will offer six- to 15-day trips, including the

"Mighty Mississippi" cruise.

#### LOOKING FOR A SPECIFIC INDUSTRY SUPPLIER?

#### CLICK HERE FOR THE 2019 AFTA TRAVEL PAGES SUPPLIER DIRECTORY



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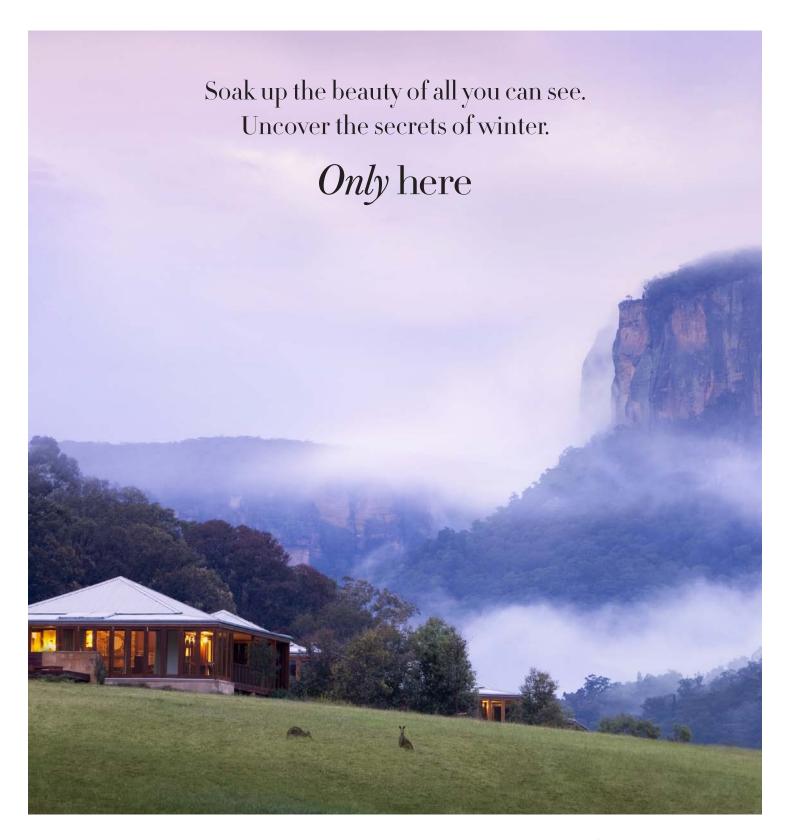
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# Working in partnership with the Australian Travel Industr



#### **Ultra Luxury Australian Specialist**

Sydney, Up to \$65k, DOE, Ref: 3836PE4

My client is a leading provider of luxury inbound travel arrangements & has unrivalled expertise in delivering tailored tours to groups visiting Australia & the Pacific. They offer bespoke itineraries - from city breaks to multi destination and special interest tours. I am looking for a talented inbound travel specialist to work with this creative travel team, you must have strong Australian tourism knowledge & experience in dealing with Western Markets. Excellent salary on offer.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

#### **Travel Product Coordinator**

Sydney, Up to 55k + Super, Ref: 1959JB1

Our client is seeking a vibrant Product Coordinator for their office based in Sydney CBD! You will be loading rates and product information into the system, working closely with the Product Manager on any product related queries and liaising with suppliers and industry partners as required. The ideal candidate will possess at least one year experience in a product load role. Experience with Tour Plan is highly desirable. The successful candidate will receive a generous base salary plus super.

For more information please call Jacqueline on (02) 9119 8744 or click APPLY now.

#### Travel Consulting | High End Agency

Brisbane, \$45-55k + Super + Bonus, Ref: 1784AW2

Exhausted in your current role? Want to get your work/life balance back? Fed up with micro management? Want to work autonomously with pride & passion? Ready to work within a supportive team environment? Want to provide outstanding customer service to valued customers? Want to sell HIGH END/LUXURY product & destinations? Ready for a new challenge? Want to earn BIG \$\$ ? IF you answered yes to 4 or more of these questions, then this travel consulting role is for you! APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

#### **Senior Luxury Travel Consultant**

Inner Suburbs MEL, Circa \$65k + Bonus + Super, Ref: 3825HC1

Amazing opportunity for an experienced travel consultant to enter a boutique travel business. This travel agency based in Melbourne is known for its excellent customer service and their holidays to stunning destinations. They have an outstanding reputation and believe in delivering the highest standards to their customers. In return for your hard-work and experience there is a HIGH base salary of up to \$65k + Bonus + Super and Monday-Friday ONLY (appt on Saturday only)!!!

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

#### **MICE Account Manager**

Sydney, \$Competitive, Ref: 39295J1

I am seeking a MICE experienced candidate who has solid experience in group logistics and ideally experienced with Events Air but someone who is also comfortable on the ground in events and escorting group tours. This is a diverse role where no two days are the same. Must love groups and managing group travel movement with some event / MICE experience also. This is a niche company with lots of opportunity to progress and diversify your career. Please call me today for a confidential chat!

For more information please call Sarah on (02) 9119 8744 or click APPLY now.

#### **Senior HR Advisor | Generalist**

Brisbane, Up to \$110k + super & bonus, Ref: 3236SZ2

With Worldwide offices & continuous growth, my clients are looking for an experienced HR Senior Advisor or Generalist to look after a team of approx. 80 in a standalone role reporting directly to the Global HR Director abroad. This role is heavily based on setting up procedures, ensuring compliances are followed, working along with the managers to lead any performance management and providing support & advise on commission payout & general payroll / awards structure from a HR perspective.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

#### **Travel Consultant | SKI Specialist**

Brisbane, Competitive Salary \$\$\$, Ref: 1372CGA1

Are you an experienced travel consultant with a passion for all things Ski? If so, this could be a great opportunity to specialise in what you love with likeminded people! This independent travel agency are looking for a new team member to join their growing team. Using your passion and experience of worldwide ski resorts, this role will allow you to specialise in a booming niche market. You will be required to have a minimum of three years' experience using both mid office systems and a GDS.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

#### **Travel Consultant | Boutique Agency**

Melbourne, \$40-50k + Bonuses, Ref: 3889MT1

Do you want to work for a boutique travel agency with an amazing tight knit team and earn a great salary with bonuses and have a piece of the business ? APPLY NOW!!! This is an amazing opportunity for a 2 year experienced travel consultant to create luxury travel packages for a large client base. You will be working from Monday to Friday with the occasional Saturday. You will also be working towards targets and in turn will be rewarded by earning an uncapped commission structure.

For more information please call Mark on (03) 9988 0616 or click APPLY now.



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