# Travel Daily First with the news

Wednesday 20th March 2019

# CTM tracking at top end

**ALBATROSS** Tours is reminding agents about its most loved Christmas market tours which include packages to Germany and Austria, France, and the Czech Republic.

Albatross Xmas

For more information on prices and itineraries, see page 10.



**CORPORATE** Travel Management (CTM) today confirmed it is expecting to record \$150 million in underlying EBITDA for the current financial year, right at the upper end of its

previously advised guidance. An investor presentation also forecast TTV of \$6.5 billion for FY19, as well as a 15% target for organic growth in FY20/21.

The comprehensive summary of operations painstakingly justified any assumptions, with CTM continuing to lick its wounds after last year's "short selling" attack by hedge fund VGI Partners (TD 29 Oct 2018) which saw the company's shares plummet. The presentation particularly

# Today's issue of TD

Travel Daily today has nine pages of news and photos, plus full pages from:

Albatross Tours

Mountaineer

Rocky

ROCKY MOUNTAINEER

Travel Trade Recruitment

RECEIVE

AUD<sup>\$550°</sup>

PER COUPLE IN ADDED

VALUE CREDIT

highlighted CTM's "operating cash conversion" explaining that halfyear reporting timing differences occur when the "reporting period date relative to air and rail fixed payment cycle dates, falls at a different time in the payment cycle vs the last reporting period".

Win one of 8 spots on a Switzerland famil!

CTM said such timing differences were typically only 1-7 days, as well as being "industrywide and not isolated to CTM".

The company also highlighted that it is currently processing more than six million transactions per annum via its in-house developed client technology tools. Since these are conducted

on its own platforms, these bookings are cheaper than those transacted via third parties, which CTM said "explains the higher EBITDA margins versus peers". Local tech continues to be a key driver for the company, creating

the ability to quickly adapt its offerings to clients, CTM said.

A HOLIDAYS

BOOK BY 29 MARCH 2019



witzerland.

**DEPARTURE** times for South Africa's Blue Train have been aligned to 4pm from both Cape Town and Pretoria, with the aim of reducing confusion and improving passenger experience. Off-train excursion and arrival times will not be impacted.



# \$100 BONUS POINTS

Applicable when booking Scenic or Evergreen 2019/2020 **Europe River Cruises\*** 



\*Terms and conditions apply





# **Bangkok increase**

THAI AirAsia has announced that from late Apr the carrier will increase the frequency on its Bangkok Don Mueang to Shenzhen route.

Starting 30 Apr, a second daily flight will be added to the service using an Airbus A320.



**ROYAL** Caribbean International has announced plans to bring Serenade of the Seas to Sydney for the first time, from Oct 2020 to Apr 2021.

Serenade of the Seas will sail from Sydney's Overseas Passenger Terminal and features 18 dining venues, bars & lounges including the Safari Club, Congo Bar and Zanzibar Lounge.

It will also offer its passengers a rock-climbing wall, indoor cinema, nine-hole mini golf course, a Nursery and Adventure Ocean kids' club and three pools.

The 2,400-guest megaliner boasts Whoopi Goldberg as her

# Tourism Fiji push

TO MARK International Day of Happiness today, Tourism Fiji has launched a new campaign that celebrates the "Bula spirit".

The marketing push ties into the brand's tagline "where happiness finds you" and sees the creation of a "Bulanaires List" which features people from around the world who embody happiness and the Bula spirit.

"Success is often portraved through the annual 'rich lists' that showcase the increased number of billionaires each year... perhaps instead we need to consider finding happiness and contentment as a measure for being rich," said co-creator of the list, Professor Lea Water.

Read more about the Bulanaires List by CLICKING HERE.

Leigh Barnes Chief Purpose Officer, Sustainability SUMMIT

30 April 2019 Primus Hotel, Sydney

Serenade to Australia

godmother and features a total of 1,073 staterooms.

"Our company ethos has always been to bring Australians our world-class style of cruise holidavs - direct to their doorstep," said Susan Bonner, **Royal Caribbean International** Managing Director, Australia and New Zealand.

"We're thrilled to be bringing a brand-new ship to Sydney, and returning to Queensland with our newer and larger megaliner, both packed to the rafters with features for families and couples alike," she said.

Yesterday RCI announced it would deliver Queenslanders with their own cruise ship, with Radiance of the Seas to homeport from Brisbane's International Cruise Terminal (TD 19 Mar). Full details and on-sale date information is expected to be revealed soon.

CLICK HERE for more.



Register quick!

Hear from:

Intrepid Group

Today's issue of *TD* is coming to you courtesy of Cruiseco, which is hosting its annual conference in Auckland this week.

**MEMBERS** of the Cruiseco consortium are travelling across the Tasman today in the leadup to the Cruiseco conference, taking place at the Pullman Auckland this weekend.

The event kicks off tomorrow with "Exhibition Day," allowing cruise lines to showcase their wares alongside seminars by Cruiseco agents.

A gala dinner on Thu night sets the scene for two days of plenary sessions, with industry leaders discussing best practices, new developments and more, which will be reported in upcoming issues of TD and Cruise Weekly.



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# Boeing affirms safety focus

**DENNIS** Muilenberg, CEO of aircraft manufacturer Boeing, has issued an open letter to airlines, passengers and the aviation community saying the company "understands and regrets the challenges for our customers and the flying public" caused by the grounding of 737 MAX aircraft across the globe.

Muilenberg said the company was united with regulators, customers and government authorities in its desire to support the investigation into last week's Ethiopian Airlines crash, which went down shortly after take-off last week, as well as the prior Lion Air 737 MAX accident.

"Based on facts from the Lion Air Flight 610 accident and emerging data as it becomes available from the Ethiopian Airlines Flight 302 accident, we're taking actions to fully ensure the safety of the 737 MAX," he said. Muilenberg said work was progressing "thoroughly and rapidly" to learn more about the ET incident and understand the information from the plane's cockpit voice and flight data recorders.

He said Boeing would shortly release a software update and related pilot training for the 737 MAX that will address concerns discovered in the aftermath of the two accidents.

# Samoa commission

**SAMOA** Airways has announced commission level for tickets issued in Australia and New Zealand by authorised IATA Retail Agents and Consolidators will now be 5%.

The carrier has also reminded agents that its Economy class Fiafia Saver fares include one 7kg carry-on bag, 23kg of checked baggage, meals, wi-fi & drinks. Find out what exactly is the new Qantas Channel and what it means for you in the March issue of *travelBulletin*.

CLICK to read traveBulletin

# Japan, TP venture

JAPAN Airlines (JAL) and Travelport Worldwide have agreed to form a joint venture which unifies Travelport's Japan K.K. business and JAL's subsidiary Axess under the one Travelport Axess brand.

The proposed combined entity will operate a Global Distribution System tailored to the needs of the Japanese travel industry.

Travelport Axess will continue to offer travel agents services through Axess' GDS platform, and also enable access to Travelport's GDS platforms, Apollo and Galileo.

"This announcement and our ongoing partnership with Japan Airlines is a significant advance in the provision of state-of-theart technology for the Japanese travel industry," said Travelport CEO Gordon Wilson.

The new joint venture is expected to be operational from 01 Jun 2019.





TYPICALLY the act of scaling tall mountains is the exclusive domain of adventure tourists, however a determined canine named Mera has broken through the chew-toy ceiling to reach the summit of Baruntse.

The stray dog befriended a mountaineering expedition in Nepal before following them to the top of the Himalayan peak.

"I just hope that she won't get into trouble for having climbed Baruntse without a permit," one of the climbers mused.

We say let sleeping dogs lie.





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# Russia visas go up

**THE** cost of obtaining a visa for Russia in Australia will increase by \$50 effective 01 Apr, due to a change in processing arrangements which has seen the documentation outsourced to a third party.

The Consulate General of the Russian Federation in Sydney will no longer be providing assistance with visa applications after the end of the month, with The Visa Machine MD Luke Crawford urging prospective travellers to the destination to lodge applications ASAP to avoid the additional impost.

See thevisamachine.com.

# VisitBritain Mgr

VISITBRITAIN has confirmed the appointment of George Christakis as Commercial Manager Australia and NZ. He joins after four years with Tourism Northern Territory.

# **Record Adelaide**

**PRINCESS** Cruises will offer double the number of cruises it operates to and from Adelaide during the 2020-21 summer season, on the back of higherthan-expected demand for its inaugural season in 2019-20.

The 20-cruise program will increase the number of dep from the SA port by almost 25% compared with 2018-19.

Princess Cruises Senior Vice President Asia Pacific Stuart Allison said the new program reflected the popularity of cruises along Australia's southern coast.

The company's 2020-21 program is expected to generate \$20 million for the South Australian economy through port charges, ship supplies, passenger and crew spending.

The announcement follows a record cruise season for the state, with 82 ships and 170,000 passengers and crew docking in South Australia.

# Agents live the luxe life



A GROUP of six lucky Helloworld and Magellan agents were recently treated to a trip to Singapore and Paris, thanks to British Airways and Shangri-La Hotels & Resorts.

The top selling agents, who won their coveted spot on the famil, enjoyed a Club World Business class flight to Singapore before checking into Shangri-La Singapore's prestigious Valley wing accommodation.

From there the group boarded one of British Airways' A380 planes, jetting over to Paris where they revelled in the luxury of the Shangri-La Paris while sipping Champagne and enjoying views of the Eiffel Tower.

The group then headed back to London to experience the iconic Shangri-La at The Shard, taking in the views at the "highest High Tea" in the city.

**Pictured** enjoying a taste of luxury in Singapore are: Rochelle Bird, Anywhere Travel; Spencer Bladon, British Airways; Jacqui Keating, Smartflyer; Shangri-La doorman; Melissa Pointon, Savenio; Carol Mclaren, Shangri-La; Emma Dalton, The Travel Authority; Melissa George, Destination HQ; and Nicole Reber, Mosman Travel.

# **BULA** NAIRES

# Share in Fiji's Bula Spirit Bulanaires.com





Travel Daily

on location in

Marseille, France

Today's issue of TD is coming

to you courtesy of Atout

France which is this week

hosting 15 Australian tour

operators at Rendez-Vous En

France.

appointments for the Australian

contingency in Marseille today,

with suppliers, tourism boards

IT HAS been a busy day of

who have completed - on

and DMCs across France.

The fun is just beginning

though, with attendees set to

return tomorrow for round two.

In the evening, buyers were

whisked away to a soiree fit

for a king, held at the Palais

du Pharo which was built by

To see the highlights, follow

Napoleon III in 1858.

us on Facebook HERE.

average - 15 meetings each

Wednesday 20th March 2019

# Swell packages

**SWELL** Lodge on Christmas Island has announced a suite of new special interest packages for 2019 focusing on the island's natural environment.

The all-inclusive packages include: a wellness retreat running 14-21 May and 20-27 Aug, a dive option from 21-28 May and 17-24 Sep, a bird and nature week running 27 Aug to 03 Sep, and an ocean swimming week offered 08-15 Oct. For more info, CLICK HERE.

# **Oaks Easter specials**

**OAKS** Hotels & Resorts has revealed a range of discounted Easter deals which include onenight stays from \$82 per person.

Bookings for two nights or more at any participating Australian or New Zealand hotel for stays between 10 Apr and 06 May will receive a 25% discount, plus a host of bonus extras when using the promo code "MYOAKS".

# A journey through time



ATOUT France took guests on a journey through time last night at an event held at the Palais du Pharo in Marseille.

The experiential event immersed guests in France's past, present and future.

Various recreations of important cultural sites were spread throughout the extravagant palace, each representing cultural shifts throughout time, such as the Grand Siecle - a celebration of the 17th century which Voltaire considered "as one of the great centuries of civilisation".

France Vacations Director Sonia Jones, who has participated in Rendez-Vous En France 11 times, praised the tradeshow, adding that it was of huge value to her and her business.

"Atout France does such a good job...we are so lucky to have such good representation in Australia," she told TD.

"The value that I get from Rendez-Vous En France is that I get to deal with the local tourist offices and learn about the different regions in person.

"Every region is like another country and you have to have basic knowledge about the destination before you build on it with knowledge about hotels, tour operators and DMCs."

Atout France Australia Director Patrick Benhamou is pictured centre with special guests Eric Jeunemaitre, President, Visit Paris Region (left) and Bruno Goimier, **Communications Director, Pernod** Ricard.





**Travel Daily** 













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# Westin Darwin starts

**THE** development of the luxury Darwin Westin Hotel has kicked off this week, with roadwork construction formally commencing at the site.

The \$200 million property is expected to open in 2022.

"The Darwin Westin Hotel will spearhead a new tourism stream that will include upmarket holiday makers and business travellers," said Northern Territory Planning and Logistics Minister Eva Lawler.

# Brazil visa change

**BRAZIL** has ended visa requirements for Australian citizens travelling to the country for tourism or business purposes as part of a decree by the Brazilian Government this week.

The move also applies to tourists from the United States, Canada and Japan and is designed to significantly increase the number of visitors to the country. Brazil wants to hit 12 million annual visitors by 2022.

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To apply, please send a cover letter and your resume to jobsau@vikingcruises.com. Applications close March 21, 2019. Only successful candidates will be contacted. No agencies.

# MTA's life in the fast lane



A TEAM from MTA - Mobile Travel Agents enjoyed a special opportunity to mingle with drivers, pit crews and racing identities in the exclusive F1 Paddock area at the Formula 1 Australian Grand Prix in Melbourne last weekend.

The exciting behind-the-scenestrip was part of an F1 Experiences program which provides die-hard race fans with a host of unique access programs only available via the organisation's official ticket packages.

These include driver meet-and-

# Rosewood HK opens

**THE** 322-room Rosewood Hong Kong hotel has officially opened its doors to the public.

The luxury property is located in the middle of the Victoria Dockside district on the shores of Victoria Harbour.

"Rosewood Hong Kong sets bold new benchmarks for design, guest experience, cuisine, and culture," said Rosewood Hotel Group Chief Executive Officer Sonia Cheng.

Features include 80% of its rooms with harbour views, suites with private lap pools, a gym, wellness centre, and eight upscale eateries. greets, pit lane and track tours, podium access, and personalised trackside hospitality inside the Champions Club and other benefits.

**Pictured**: Wendy Brockbank, co-BDM Vic/Tas/SA/WA; Georgia Traill, Anna Forlin, Kathy Thomaidis and co-BDM Vic/Tas/ SA/WA, Clare Kearns.

# Contiki Asia on sale

**CONTIKI** is offering 10% off select Asia trips when booked before 31 Mar.

Trips on sale include the eightday Thai Island hopper west.

# Daydream cruise

**THE** full suite of Cruise Whitsundays tours and transfers are now bookable for Daydream Island guests ahead of the island's reopening in mid-Apr.

Transfers to and from Daydream Island are also available for guests travelling to or from Airlie Beach and Hamilton Island.

From 01 Apr, Cruise Whitsundays will offer a year-round 15% backpacker discount on its Great Barrier Reef Adventures, Camira Sailing Adventure and Whitehaven Beach half-day cruise.

For more info CLICK HERE.



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# Agents enjoy Show & Go



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# More for Radisson

MEMBERS of Radisson Rewards, the global loyalty program of Radisson Hotels Group, can now redeem their points with over 25 airlines after the hotel group updated its portfolio of airline partners.

Members can either set their account profile to automatically convert points with their preferred airline every time their account reaches 10,000 points, or redeem points in increments of 2,000, 50,000, or 100,000.

"We're excited to expand the value of our membership by providing guests an easy way to earn airline miles while also enjoying the benefits of being a Radisson Rewards member," said Efrem Berman, Head of Global Loyalty and Engagement, Radisson Hotel Group.

"Members will receive memberonly rates and have access to exclusive benefits that are sure to create memorable moments." Find out more **HERE**.

# WA marketing push

**THE** West Australian Government has committed to providing Tourism Western Australia with \$12 million in funding to aid the promotion of the state overseas.

The boost will aim to help attract tourists from key South East Asian markets, including Singapore, Malaysia, Indonesia and Hong Kong, as well longhaul destinations such as the UK, Germany, and the USA.

"We are starting to see an increase in the overall number of international visitors coming to Western Australia and we're keen for this to continue, so we're boosting our marketing efforts in the countries we know it will have an immediate impact," said WA Premier, Mark McGowan.

"The additional funding has the potential to attract thousands more overseas visitors to WA, bring millions of dollars into the state, and create thousands of local jobs," he added.



**BRISBANE** Airport and Philippine Airlines recently hosted a Show & Go event for interested travel agents.

The event saw more than 100 attendees converge on the airport's International Terminal where they were treated to a cocktail party at the Botanist Cafe, along with a series of announcements about the airline's new A321neo aircraft.

Guests also had the chance to win a trip to Boracay, flying the next day in Business class to Manila for three nights at the Movenpick Resort & Spa.

**Pictured** at the event are Sam Heine, National Sales Manager, Philippine Airlines; one of the lucky winners Tia Pai; Norj Delos Reyes, Tourism Attache Philippine Department of Tourism; and Leonie Vandeven, Media & Corp Communications Manager, Brisbane Airport.

# Save with Peregrine

**PEREGRINE** Adventures is offering a range of discounted cruising itineraries on voyages departing Croatia and Vietnam in Apr 2019.

Guests can save \$2,119 per person on the 15-day Cruising the Coast of Vietnam: South to North journey departing 25 Apr, as well as have the chance to save \$1,015 on the eight-day Croatia Coastal Cruising: Split to Dubrovnik, departing 20 Apr - more **HERE**.

# SIGN UP FOR 2019 AFL FOOTY TIPPING

AFL footy tipping is back for 2019 with the grand prize of flights from Emirates to Europe, plus weekly prizes from Expedia.

CLICK ON THE AFL LOGO TO SIGN IN OR JOIN FOR 2019.



# SIGN UP BY THURSDAY 21 MAR FOR AFL







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# Magellan rewards winners



MAGELLAN Travel recently whisked away its award winners on an all-expenses paid, sevennight luxury reward journey in Northern California.

The group flew Business class courtesy of Qantas Airways and were hosted by Visit California Senior Trade Industry Manager Melanie Bednall and Magellan Travel GM Andrew Macfarlane.

The journey saw the group experience the stunning San Francisco Bay area, Napa Valley and Monterey County.

Key highlights of the itinerary included staying at the Cavallo Point Lodge at the foot of the iconic Golden Gate Bridge, wine tasting by way of a bike tour in the Napa Valley, private luxury spa treatments and experiencing beekeeping at Carmel Valley Ranch Bees. The final days saw the group drive along the coastlines toward Big Sur in classic American vintage vehicles.

"Our award winners make an outstanding contribution to the success of their agencies, our group and the industry at large," Macfarlane said.

"It was a great honour to host the stars of our members' businesses as nominated by their peers and judged by Magellan management."

The winners of the 2019 Magellan Travel awards will be announced at the Group's annual conference to be held at Sails in the Desert, Uluru in Aug.

**Pictured** wine tasting in the Napa Valley are: Blair Leslie, Joanne Cranston, James Jang, Melanie Bednall, Tina Killeen and Andrew Macfarlane.

**夏秋方東國中** 

Consolidated Travel 👧

# Pandaw new order

**PANDAW** has revealed the construction of a new fourteen cabin K-class ship for Myanmar.

In the tradition of naming all K-class ships after original Irrawaddy Flotilla vessels, the new build is to be named the *Kanee Pandaw.* 

"Like all Pandaw's expedition ships the *Kanee* will carry mountain bikes and is being aimed at a younger demographic and family travel into these remote reaches," the company said in a statement.

Pandaw said the departure of three K-class vessels to India saw it necessary to order one more to meet demand on the Upper Irrawaddy, Chindwin and Delta.

# Air Canada changes

**AIR** Canada has revised its schedule to 30 Apr due to the closure of Canadian airspace to Boeing 737 MAX aircraft.

The airline has grounded its 27 737 MAX and was expecting six new aircraft of the same type in Mar and Apr, before Boeing suspended deliveries.

The carrier has extended leases for aircraft which were scheduled to exit the fleet, accelerated the in-take of recently acquired Airbus A321 aircraft from WOW Airlines & hired other carriers to provide immediate extra capacity.

Air Canada has implemented a number of route changes and temporarily suspended some routes - more **HERE**.



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# Sydney traffic rise

**INTERNATIONAL** pax numbers moving through SYD grew 0.4% in Feb, slightly ahead of the Prior Corresponding Period (PCP), according to the Sydney Airport Traffic Performance Feb 2019.

"Double-digit passenger growth continues from a number of Asian markets with South Korea and India growing 18.7% and 11.9% respectively in Feb," said Sydney Airport CEO Geoff Culbert.

Yet, "domestic passenger numbers were down 2.7% on the PCP", along with higher-thanusual cancellation rates.

# Delta donates \$100k

**DELTA** Air Lines is contributing US\$100,000 to the American Red Cross to aid in flooding relief, provide shelter, food and clean-up support for Midwest communities such as Nebraska.

"Our commitment to global communities means lending a hand to our employees and customers when they need it most," said Tad Hutcheson, MD, Community Engagement.

Customers can donate through **SKYWISH**, the charitable arm of Delta's SkyMiles frequent flyer program.



# **JINGLE YOUR WAY TO LA**

Delta Air Lines has partnered with *Travel Daily* to give agents the chance to win flights from Sydney to LAX in Delta's Premium Select cabin.

Delta launches the refurbished B777 in April on the daily Sydney–Los Angeles route. Help them sell the new Delta One and Delta Premium Select cabins – and you could win return tickets to LA!

To enter, come up with a jingle (max 200 words) about the new cabins and the Delta experience. You must include the following words; 'suite', 'daily', 'bed' and 'WiFi'.

Get creative for your chance to experience the Delta Premium Select cabin. **CLICK HERE** for some more information about Delta's new cabins. Send entries to delta@traveldaily.com.au

# ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily*'s Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates(a)traveldaily.com.au.



Amilla Fushu, Maldives, has welcomed the addition of its new Skyhouse with Bubble accommodation. The treetop private bubble is suspended 12m high, between a canopy of palms and features custom-fitted wooden floors, a rotating daybed,

telescope, and modern furnishings. A removable cover provides solar protection during the day. The 220m<sup>2</sup> Skyhouse also boasts living spaces; a private pool and a bathroom.



Crowne Plaza-Dallas Market Center hotel has wrapped up its multi-million dollar renovation which included enhancements to the hotel lobby, guest rooms, exterior, meeting space, pool and fitness centre. The refreshed property features new furniture,

mattresses, textiles, refrigerators and bathrooms, with 120 units now containing the WorkLife Room design – a patented and trademarked room design concept by Crowne Plaza Hotels & Resorts.



NSW bush retreat **Turon Gates** has added six new riverside, self-catering glamping tents to its 6,000-acre Blue Mountains property. The new 50m<sup>2</sup> tents feature neutral-toned teak and canvas interiors along with a four-poster bed plus daybed rary bathroom and a kitchenette with a

and lounge area, contemporary bathroom and a kitchenette with a Nespresso coffee machine and a Danish wood burner stove.

# Lufthansa eco steps

**THE** Lufthansa Group is implementing new measures as part of its corporate responsibility program.

All Business flights for Lufthansa Group staff are now CO2-neutral, retroactively to 01 Jan.

In order to achieve this, CO2 emissions will be offset by the Swiss climate protection foundation myclimate, with all donations going towards certified climate protection projects.

Pax flying with the Network Airlines have had the option of offsetting their CO2 emissions for many years, and in the future the option will be made easier by integrating the offer directly into the booking masks.

The Group aims to convert its ground ops services in its home markets Germany, Austria & Switzerland to a CO2-neutral operation by 2030.

# **United changes**

**UNITED** Airlines has adjusted its San Francisco – Amsterdam service from year-round to summer seasonal operations.

The changes are effective from 03 Nov to 31 Dec.

# Taiwan airline order

**STARLUX** Airlines of Taiwan has ordered 17 widebody aircraft, comprising of 12 A350-1000s and five A350-900s from Airbus.

The new airline plans to deploy these aircraft on its long-haul services from Taipei to Europe and North America, as well as selected destinations within the Asia-Pacific region.

STARLUX Airlines founder and Chairman, K.W. Chang said, the "extra-long-range capability, significantly lower operating costs & high pax comfort were key factors in our decision".

# Travel Daily

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Pharmacy Daily

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Find out more

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- Stay 2 nights in the centre of beautiful Lyon Explore 4 Christmas Markets in Paris, Lyon,
- Annecy and Milan
- Stay 4 nights in beautiful Megeve surrounded by the soaring peaks of the Mont Blanc massif Visit lakeside Annecy and Courchevel 1850
- Explore world famous Chamonix and take the glacier train to the dramatic Mer du Glace
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- Enjoy 3 nights in Dresden & see the glorious Zwinger Palace
- Stay 2 nights in the centre of Prague and visit the impressive Hradcany Castle
- Enjoy a free day to explore the city of Prague and dine out in a local Czech restaurant

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# **Corporate travel Consultant | OBT Specialist**

Sydney, Up to \$65k + Super, Ref: 3947PE1

My client, A boutique travel management company are looking for a Domestic Online Implementations Travel Consultant to join their team. You need to be driven, demonstrate attention to detail, want to grow & develop with the team. You will be responsible to implement & maintain the online system, Serko along with managing corporate clients online & offline domestic bookings. Must have experience in Amadeus, Tramada & Serko. If this sounds like you please apply to join this fun family team.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

## **Travel Product Coordinator**

Sydney, Up to 55k + Super, Ref: 1959JB1

Our client is seeking a vibrant Product Coordinator for their office based in Sydney CBD! You will be loading rates and product information into the system, working closely with the Product Manager on any product related queries and liaising with suppliers and industry partners as required. The ideal candidate will possess at least one year experience in a product load role. Experience with Tour Plan is highly desirable. The successful candidate will receive a generous base salary plus super.

For more information please call Jacqueline on (02) 9119 8744 or click APPLY now.

# **Regional Travel Role | Sales AND Service**

Rockhampton, \$45-\$50k + Comms, Ref: 1966AW1

The role will be heavily customer service focused offering your expertise on worldwide destinations. Consulting across all platforms, including face to face, online and over the phone, this regional community travel agency is looking for New Regional Travel Consultant to join their team! Time for some work/life balance?? Deliver EXCEPTIONAL service Earn BIG \$\$\$ and join this Regional Travel Agency NOW! Only work 2x SATURDAY mornings per month and get your work/life balance back!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

# **Travel Adventure Consultant - Japan**

### Sth Est Melbourne, \$58k + Super, Ref: 3904HC12

Sell hiking adventure trips to Japan in a sales office based environment - A product you will love! This respected travel company are looking for someone to join their growing team. Enjoy great benefits such as Monday to Friday only + One RDO a month! Great team environment where you will feel valued every single day. They're looking for someone who has a true passion and personal experience for hiking and trekking holidays - sales experience and travel to Japan is a must.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

# **Cruise Expert**

### Sydney, Competitive Salary, Ref: 5988AJ3

Due to expansion, an exciting opportunity is now available to join one of the largest private cruise companies. They are looking for an experienced Cruise Consultant who has either has experience working with groups or would be interested in transitioning into a Group based position. Utilise your high attention to detail and superior organisational skills in order to take the next step in your career in Travel. Work in a central CBD location (conveniently close to public transport).

For more information please call Antony on (02) 9119 8744 or click APPLY now.

# **Air & Groups Travel Coordinator**

### Brisbane, \$50k + super + bonuses, Ref: 3618SZ1

If you are an experienced travel agent wanting to step away from the F2F sales & keen to work closely with the Manager on better understanding airline contracting, negotiation & group products, this is your chance to do so! We need someone GDS trained (ideally Galileo) to take part in a newly created role due to growth. Your day to day duties will be to look after different groups heading away on a booked holiday & manage the logistics & ensuring all group payments are finalised.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

# **Travel Consultant | SKI Specialist**

### Brisbane, Competitive Salary \$\$\$, Ref: 1372CGA1

Are you an experienced travel consultant with a passion for all things Ski? If so, this could be a great opportunity to specialise in what you love with likeminded people! This independent travel agency are looking for a new team member to join their growing team. Using your passion and experience of worldwide ski resorts, this role will allow you to specialise in a booming niche market. You will be required to have a minimum of three years' experience using both mid office systems and a GDS.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

## **Travel Consultant | Boutique Agency**

### Melbourne, \$40-50k + Bonuses, Ref: 3889MT1

Do you want to work for a boutique travel agency with an amazing tight knit team and earn a great salary with bonuses and have a piece of the business ? APPLY NOW !!! This is an amazing opportunity for a 2 year experienced travel consultant to create luxury travel packages for a large client base. You will be working from Monday to Friday with the occasional Saturday. You will also be working towards targets and in turn will be rewarded by earning an uncapped commission structure.

For more information please call Mark on (03) 9988 0616 or click APPLY now.

