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Travel Daily

First with the news

Wednesday 27th March 2019



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TravelManagers' record Feb

TRAVELMANAGERS has confirmed a strong start to 2019, with the group's best ever trading month in Feb and predictions this will feed into a record first quarter for the network.

Executive GM, Michael Gazal, said there had been particularly strong sales in escorted touring, up 45% year-on-year, while adventure travel had surged 61% compared to Feb 2018.

"These are segments in which personal travel managers demonstrably add value to

their clients' holidays, offering expertise in helping to choose the best operators and products to match their needs and expectations and constructing individually-tailored itineraries around these experiences."

Gazal said TravelManagers now had more than 560 members across every state and territory in Australia, while top selling destinations for 2019 so far this year include the Middle East and Asia alongside strong growth in niche sectors such as Sri Lanka, Nepal and the Maldives.

The Caribbean, while still relatively small in terms of overall numbers, was also showing "dramatic" growth, he added.

Outrigger Qld keen

OUTRIGGER Hospitality Group has confirmed it is hoping to re-enter Australia, four years after selling its local operations to Mantra Group (**TD** 19 Mar 2015).

A delegation visiting last week confirmed Outrigger was the underbidder for the Hilton Surfers Paradise, bought by Jerry Schwartz (**TD** 03 Jan 2019).



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10m Velocity points

VIRGIN Australia is giving away a whopping 10 million Velocity loyalty points to members of its accelerate program for small and medium businesses - see the cover page for details.

Today's issue of TD

Travel Daily today has eight pages of news, a front cover page for **Virgin Australia**, a photo page for **Mumbrella** plus full pages from:

- Albatross Tours
- Travel Trade Recruitment

Southern Africa: Canyon to Cape

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Sale ends 11:59 (AEDT) 2 April 2019, unless sold out prior. Selected routes, travel dates, days and conditions apply.



Travel Daily

Wednesday 27th March 2019



Can social media influencers really turn beautiful images into sales? Find out in the April issue of *travelBulletin*.

CLICK to read
travelBulletin

Uber Dubai deal

UBER is expanding its operations in the Middle East, yesterday announcing the US\$3.1 billion acquisition of Dubai-based ride hailing service Careem Networks.

It is Uber's largest purchase ever, and comes in the lead-up to an expected public float.

Thomas Cook Money review

BRITISH travel giant Thomas Cook has announced a review of its Thomas Cook Money financial division, less than a year after setting up a new Australian outpost in Hobart (*TD* 16 May 18).

The company overnight confirmed the departure of Anth Mooney, its UK based Chief of Retail and Money, after a two year stint during which he launched a range of new travel insurance products and pre-paid cards along with the Tasmanian operation.

The new Australian business, which marked the return of the Thomas Cook Brand after an

18-year absence, was supported by up to \$300,000 in payroll tax assistance from the state govt.

CEO Peter Fankhauser said the review would be headed by Chief of Tour Operating, Will Waggott, who joined Thomas Cook just a few weeks ago.

Options for the business include "aligning the leadership and operations team for Thomas Cook Money more closely with the tour operating business," he added.

Thomas Cook has had a tough summer, last Fri announcing the closure of 21 stores as buying patterns continue to shift online.

TC conference

TRAVEL Counsellors has announced that this year's annual conference will take place at the Pullman Adelaide from 14-16 Jun.

The event will be themed TCX for "Travel Counsellors Experience," featuring workshops, supplier updates and gala awards.

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Princess 2020/21 program

PRINCESS Cruises yesterday unveiled its full 2020/21 Australasian program, announcing the local deployment of *Sapphire Princess* as well as confirming earlier announcements about the local

debut of *Regal Princess* (TD 16 Nov 2018) and a significant season homeporting out of Adelaide (TD 20 Mar).

Going on sale on 11 Apr, the full range offers 123 voyages operated by five Princess vessels sailing from six homeports across the country between Oct 2020 and Apr 2021.

Speaking at a launch event in Sydney yesterday, Sales & Marketing Director, Nick Ferguson, said it would be Princess' biggest ever Australian summer program.

The Grand-class *Sapphire Princess* will operate from Melbourne, while other firsts for the season will be the arrival of Carnival Corporation's "Ocean Medallion" technology aboard the 3,560-pax *Regal Princess*.

Roundtrip voyages to New Zealand will be offered from Brisbane, Sydney and Melbourne - more in today's *Cruise Weekly*.

Etihad to be sure

ETIHAD has expanded its codeshare network with Irish carrier Aer Lingus, with the addition of 11 new routes effective from 31 Mar 2019.

The additions will see the EY code placed on Aer Lingus flights from Dublin onward to Bilbao, Bologna, Bordeaux, London City, London Gatwick, Milan Malpensa, Minneapolis/St Paul, Munich, Palma Mallorca, Santiago de Compostela and Zurich.

QF AFL ambush

QANTAS was forced to remove the letters "AFL" from a Back Your Team domestic campaign last weekend, which allowed footy fans to buy fares for the grand final later this year, and then trade them in for another route if their team missed out in Sep.

According to *The Australian*, rival Virgin Australia was furious at the promotion, having signed an exclusive five-year partnership with the AFL last year.

The AFL reportedly sent in its legal team to ask QF to cease implying it had an association with the football code, with the stoush coming to a head on Mon - the first day new VA CEO Paul Scurrah was in the hot seat.

SIA-DBS Bank deal

SINGAPORE Airlines today announced a new Memorandum of Understanding with Singapore-based DBS Bank "to enable a seamless banking and travel customer experience for travellers".

The MoU will see the introduction of flight booking and merchandising capabilities on DBS platforms, a DBS-SIA Rewards Program on the KrisPay "digital wallet" and the expansion of payment options for SQ customers using the bank's PayNow platform.

KrisFlyer members will be able to instantly convert DBS loyalty points into KrisPay miles, with the initiatives expected to roll out gradually during 2019.



Window Seat

SWIMMERS don customised suits to help them glide more easily through the water when competing, so it makes sense that travellers on a plane have a similar option - or does it?

A naked man was arrested in Moscow after trying to board a plane while shouting about how clothes "made him less agile and aerodynamic".

Eyewitnesses said the passenger managed to pass through security checks fully clothed at Domodedovo Airport before suddenly changing into his birthday suit and running on to the jet bridge connecting the terminal with the plane.

"He said he flies with more agility when undressed," a bemused witness said.

Canada fly free

TRAVELMARVEL is offering an exclusive "fly free" deal to Canada and Alaska in 2020, in conjunction with early bookings by two guests of its Highlights of the Rockies & Alaska Cruise.

Launching early due to strong demand, the 17-day trip includes an eight-day tour taking in Whistler, Banff and Jasper and an optional VIA Rail overnight train journey in Sleeper Plus class.

The trip continues with a Holland America Inside Passage Cruise - 1300 196 420.

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Intention weakens

THE number of Australians planning to take a holiday in the next 12 months has decreased, according to the latest *Roy Morgan Leading Indicator Holiday Travel Intention, Dec 2018* report.

In Dec, 13.94 million Australians (67.6%) said they intend to take a holiday in the next 12 months, a drop of 250,000 or 1.8% from the same time 12 months ago.

Domestic holidays suffered the largest drop in intentions, down 270,000 or 2.5%, compared to 20,000 or 0.9% down for overseas holidays.

Currently, the figures suggest that 52% of Australians intend that their next holiday will be domestic (down from 54.3% 12 months ago) and 10.8% are planning to take an overseas one (down from 11.1%).

A total of 1.01 million holiday intenders haven't yet decided their likely holiday destination for the next 12 months.

Scenic's new app

GUESTS on Scenic Luxury Cruises and Tours will be able to keep track of their progress on their devices using a new app.

Downloaded before departure, the Scenic Tailormade App allows guests to access information about more than 140 locations, with the Riverview Commentary System providing highlights and points of interest along Europe's major waterways.

On shore the Independent City Tours function provides expert commentary and an offline navigation system to help visitors discover European cities at their own pace.

The app also features My Cruise, which provides the Daily Cruise Program including full listings of Scenic Freechoice and Scenic Enrich excursions and experiences.

Travel Wallet and Badge Scan options are also featured as part of the app.

GLOBAL travel management and events businesses ATPI Sports Events has inked a two-year deal with ABB FIA Formula E Championship team NIO.

The partnership sees ATPI become the official NIO Formula E Travel Desk and kicked off over the weekend at the FWD Sanya E-Prix in China.

"We are looking forward to working together with the NIO Formula E team to drive forward the new partnership and be part of this exciting new world of electric racing," ATPI Group Regional Managing Director UK, France & Benelux Adam Knights.

ATPI Sports Events delivers travel, events, corporate hospitality, ticketing, branding and sponsorship activation

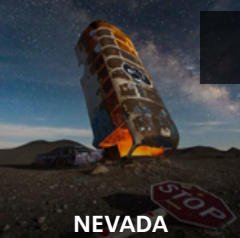
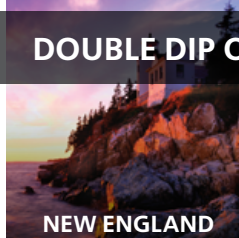
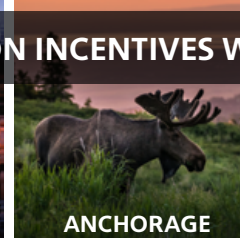



programs for global sporting events, sports bodies and corporate brands.

Pictured are: Dougie MCGovern, Formula E Partnerships NIO (UK); Adam Knights, Regional Managing Director UK, France & Benelux ATPI Group; Angelika Sodian, Managing Director, NIO (UK); Michiel Aulbers, Global Commercial Head of Sports ATPI Group and Kevin Hall, Head of Partnership Sales NIO (UK).

Regent escapes

REGENT Seven Seas Cruises has launched an Exhilarating Escapes to Asia and the South Pacific campaign, offering savings of up to 25% plus a reduced deposit of 10% - [CLICK HERE](#) for details.

DOUBLE DIP ON INCENTIVES WITH SELL YOUR WAY TO THE USA!

 NEVADA	 NEW ENGLAND	 ANCHORAGE	 WASHINGTON, DC	 OREGON	 AMERICAN AIRLINES
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A GROUP of Flight Centre agents experienced St Patrick's Day in New York City, before taking on the United Airlines Half Marathon.

The team of 10 runners spent eight weeks training together for the 21km race around the Big Apple and were supported by a six-agent cheer squad.

Arriving in New York in the evening, the team enjoyed a few night caps before registering for the Run NYC with United Airlines race the following morning.

After completing the registration the group joined the city's legendary St Patrick's Day parade, before going on a site inspection with Kimpton Eventi.

On race day the team made

their way to Brooklyn for the 6am start in Prospect Park, braving the elements and brisk one degree temperature.

Thankfully the runners weren't feeling the chill for long as they ran over the Manhattan Bridge, past Grand Central Station & through Times Square, crossing the finish line in Central Park before relaxing in the United Airlines VIP Runners' Area, followed by an afternoon in Hell's Kitchen.

The next couple of days were spent sightseeing with Urban Adventures, plus a hosted dinner with The Standard High Line in a private wine room.

The Flight Centre team are **pictured** with their medals in the United Airlines VIP Runners' Area.

Fly free to Alaska

LINDBLAD Expeditions-National Geographic is offering Australian travellers free return Economy class flights to Alaska.

The offer is available to guests booking Lindblad's 14-day Treasures of the Inside Passage tour departing on 06 or 12 May.

The cruises sail from Seattle, Alaska, to Sitka along the Inside Passage, with guests experiencing the Alaskan wilderness.

Call 1300 363 055 for more.

Metro's new BDM

METRO Hotels has appointed Sri Kodali to the role of Business Development Manager for NSW and Victoria.

Kodali brings more than 15 years of industry experience to the role and was previously Regional Sales Manager NSW/Victoria for Oakwood Asia Pacific and Director of Sales & Marketing for APX Hotels & Apartments.

Crystal world cruise

CRYSTAL Cruises has released its 2022 world cruise, which will take in 55 UNESCO sites and offer a choice of five cruise options.

The Myths, Marvels and Monuments: A Cultural Mosaic journey will feature highlights including the Sydney Opera House and Taj Mahal, the cultural wonders of Rome and Istanbul, and mosaics of Paphos.

A new deposit policy offers 15% reduced deposit requirement for guests already booked on the 2020 or 2021 full world cruises.

Qantas IASC Indo

THE IASC has allocated 284 seats per week of capacity in each direction on the Indonesia route.

Qantas can also use the capacity for Jetstar or to provide joint services with any wholly-owned subsidiary of the Qantas Group.

The determination is valid for five years.

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Wednesday 27th March 2019

Melb chauffeur

DRIVEMYCAR has partnered with Mercedes-Benz Melbourne to launch a luxury car rental service at Melbourne airport.

Starting from \$73 a day, business travellers and tourists can travel in a range of new Mercedes-Benz cars including A-Class, B-Class, CLA, C-Class, X-Class and GLA vehicles.

"This collaboration will appeal to tourists, business travellers and those seeking to experience Mercedes-Benz for weekends away or extended vehicle evaluations," said DriveMyCar CEO, Chris Noone.

CLICK HERE for more info.



Train of thought Win a \$50 voucher

This week *Travel Daily* & Railbookers have teamed up to give away a \$50 gift card of your choice each day.

Yankee Leisure Group offers a portfolio of fully customisable rail travel experiences to destinations throughout the world, with its brands including Amtrak Vacations, Railbookers, and VIA Rail Vacations by Railbookers. Agents can book in AUD, earn excellent commission, and book two years ahead with no currency fluctuation risk. Visit www.railbookers.com.au or www.amtrakvacations.com.au and order a brochure today.

To win, be the first agent to send the correct answer to the question to railbookers@traveldaily.com.au

Call Railbookers' whistle blowers for a clue on 1300 938 534

railbookers

Which country can you experience the Glacier Express?

ACCC clarifies

THE Australian Competition and Consumer Commission (ACCC) has released a statement clarifying its position on the proposed codeshare agreement between Qantas and Cathay, in response to Qantas' recent submission to the Int'l Air Services Commission (IASC) (**TD** 18 Mar).

The ACCC said Qantas "appears to have misunderstood the statement" that the proposed conduct may make it "easier for Qantas and Cathay to coordinate their price & capacity decisions".

The consumer watchdog clarified that its "objective in identifying this as an area for analysis by the IASC was not to allege that there had been or would be collusion".

On The Go Budget

ON THE Go Tours has launched new budget tours to Vietnam, Cambodia and Thailand.

The tours use both private and public transport such as buses, trains and a bamboo train ride.

With an average group size of 18 and accommodation ranging from three-star hotels to an overnight junk boat.

Highlights include the 10-day Essential Vietnam from \$896 and features Ha Long Bay's largest island, Cat Ba Island, UNESCO listed ancient town Hoi An, and the beaches of Mui Ne.

Additionally, the 11-day Cambodia Explorer from \$971 explores Ho Chi Minh City, Phnom Penh and Angkor Wat.

Sri Lanka no visa

THE Sri Lankan Cabinet has endorsed a proposal to extend the on-arrival visa facility for citizens of 39 countries including New Zealand and Australia.

Local tour operator Total Holiday Options said the new arrangement was a means to boost tourist arrivals to the country.

An initial trial period will take place from 01 May to 31 Oct.

ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Hotel de Paris Monte-Carlo has unveiled its new luxury suite, which pays tribute to Prince Rainier III, Monaco's "Prince builder". A 525m² "rooftop villa", the Prince Rainier III Suite features two bedrooms and the possibility to extend to 600m² with a third adjoining room - all of which overlooks Monaco's Place du Casino. In terms of amenities, the suite contains a sauna, private bar in the lounge, an office space and a 135m² terrace with an infinity pool.



All of **Dallas Marriott Las Colinas'** 364 guest rooms, and three presidential suites have been renovated to reflect the ranching history of Las Colinas. Rooms with balconies overlook Lake Carolyn, a Concierge Level and lake view Hospitality and Parlor Suites feature two bedrooms, 2.5 bathrooms and a sofa bed. The three Parlor Suites are the largest sleeping rooms in the hotel, with one room containing a king-sized bed and the second bedroom featuring two Queen beds with a view of Lake Carolyn. The furnishings include a flat screen tv, an eight-seat dining table, a fold out sofa and kitchenette.



The Hyatt Regency Bangkok's new Spectrum Lounge & Bar is spread over three levels featuring an alfresco terrace, with daybeds and private tables. The new venue serves a selection of tapas such as smoked Scottish salmon & Russian caviar atop bagels, wagyu beef sliders, and crispy soft shell crab with tamarind sauce on a taro fritter, along with craft cocktails, wine, and a beer selection. With a total space of 280m², Spectrum can host 80 guests indoor and 295 people when utilising the indoor and outdoor spaces.

Hyatt eyes Krakow

HYATT Hotels Corporation has entered into a franchise agreement with 3M Hotels Group for the first Hyatt hotel in Krakow, marking the return of the Hyatt brand to Poland.

Hyatt Place Krakow will feature 216 guestrooms and boast approx 300m² of meeting space and a workout area connected to a relaxation zone offering dry and steam saunas.

Other features include the Zoom restaurant and the Lobby Bar.

The hotel is set to open in 2021.

Qatar lands Muscat

QATAR Airways celebrated the opening of its new office in Muscat with a gala dinner held early this week at the Kempinski Hotel Muscat.

Speaking at the gala event, Qatar Airways Group Chief Executive Al Baker said, "Oman has always been a key market for us, with 70 direct flights to three destinations in Oman, and it will continue to be so in the future".

Qatar Airways connects pax from Oman to over 160 destinations.

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Travel marketers prepare for summit

THE 2019 Mumbrella Travel Marketing Summit is just around the corner with a jam-packed program featuring top international speakers from companies including Tourism New Zealand, Expedia and Trip.com.

There's also local talent from Royal Caribbean, Airbnb, Avalon Airport and APT Travel Group.

Hundreds of attendees joined the gathering last year for a full day of thought leadership, debate and sharing of best practices.

A firm fixture on the travel scene for marketers spanning the travel and tourism sector, this year's summit will feature the latest developments in content marketing, social media, video marketing and customer engagement.

The summit will take place on 11 Apr at the Four Seasons Hotel Sydney.

Travel Daily readers can save \$150 on tickets with promo code **TDTRAVEL19** - **CLICK HERE**.



HARI Nair, Expedia Group Media Solutions.



MARTIN Lane, Founder and CEO of Mumbrella opens the 2018 summit.

OVER 350 delegates attended the 2018 marketing summit spanning the AU and NZ travel and tourism sectors.



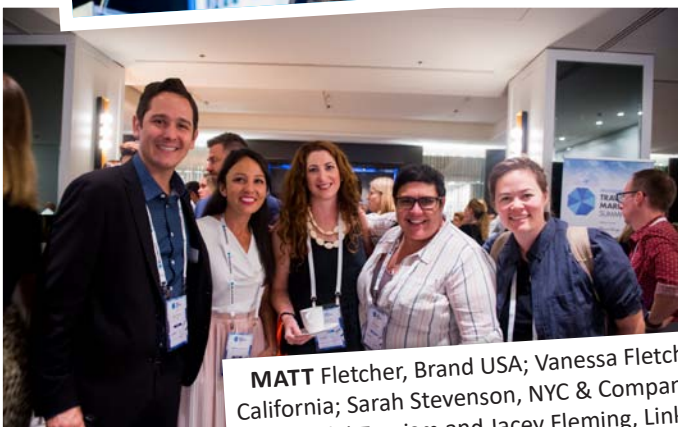
THE need to encourage regional and rural tourism was up for discussion.

THE summit provides an educational experience with attendees able to ask pointed questions of the guest speakers.



ONE of the panel sessions featured speakers from Taronga Conservation Society, Destination Melbourne, Google and The Destinationists.

FLYING in from the UK to give a rousing keynote address was Simon Ferguson of Travelport.



MATT Fletcher, Brand USA; Vanessa Fletcher, Visit California; Sarah Stevenson, NYC & Company; Kylee Kaye, Linkd Tourism and Jacey Fleming, Linkd Tourism.

FRIENDS from Flight Centre and Trip.Com joining in the summit experience.



SATIC's new name

SOUTH Australia's peak tourism advocacy and business development body, the South Australian Tourism Industry Council (SATIC) has launched a new brand name and website.

The not-for-profit organisation is now trading as Tourism Industry Council of South Australia (TICSA), with the updated website available to view at ticsa.com.au.

Carnival Spa & Bar

CARNIVAL Cruise Line has launched its "Spa & Bar Dollars" sale across a selection of 2019 & 2020 sailings, offering couples reduced rates & up to \$400 credit to spend at a range of onboard spas and beverage outlets.

The offer is available on select itineraries between 11 Apr 2019 and 30 Dec 2020, and can be applied on bookings made before 18 Apr - more info [HERE](#).

More MAX 8 drama

A **SOUTHWEST** Airlines Boeing 737 MAX 8 was forced to make an emergency landing on Tue afternoon after pilots reported an engine problem.

According to *The Washington Post*, the aircraft was on its way to a facility in California for "short term storage" and was not carrying any passengers.

"The crew followed protocol and safely landed back at the airport," Southwest said in a statement.

Hawaiian incentive

HAWAIIAN Airlines is closing entries for its Extra Comfort incentive at midnight tonight.

Agents who book clients on the airlines' Extra Comfort seating from Sydney or Brisbane to Honolulu or one of the airline's 13 mainland USA cities have the chance to win 200,000 HawaiianMiles plus three nights in Rainbow Tower Ocean Front accommodation at the Hilton Village Waikiki Beach Resort.

[CLICK HERE](#) for details.



JINGLE YOUR WAY TO LA

Delta Air Lines has partnered with *Travel Daily* to give agents the chance to win flights from Sydney to LAX in Delta's Premium Select cabin.

Delta launches the refurbished B777 in April on the daily Sydney-Los Angeles route. Help them sell the new Delta One and Delta Premium Select cabins - and you could win return tickets to LA!

To enter, come up with a jingle (max 200 words) about the new cabins and the Delta experience. You must include the following words; 'suite', 'daily', 'bed' and 'WiFi'.

Get creative for your chance to experience the Delta Premium Select cabin. [CLICK HERE](#) for some more information about Delta's new cabins. Send entries to delta@traveldaily.com.au

Qld accom update

TOURISM and Events Queensland has released its figures for the month of Feb, with figures showing the state experienced steady levels in its Average Daily Rates when compared with the previous year.

Occupancy rates decreased 2.1 percentage points to 66.8%, with Revenue Per Available Room (RevPar) also dropping \$3.11 to \$110.16.

Room supply increased by 2.7% during the period, with demand dropping only slightly at 0.1%.

Extreme weather events impacted the accommodation sector, with demand dropping in the Whitsundays and Tropical North Qld, however occupancy, demand and RevPar "were up significantly" in Townsville, due to "increased presence" of media and disaster relief workers.

EW no single supp

EUROPEAN Waterways has waived its single supplement on over 40 departures in 2019, including cruises through Burgundy and the Canal du Midi.

Eligible cruises are available from Apr through to Jul, with savings of up to \$3,520.

See europeanwaterways.com.

Insight 10% off

INSIGHT Vacations and Luxury Gold are offering travellers up to 10% off select journeys to North and South America until 31 Mar.

Itineraries included in the deal are the 16-day Best of Eastern Canada and USA trip, the nine-day Best of California, as well as Luxury Gold's nine-day Southern Grace experience.

Terms and conditions apply, call 1300 727 767 for information.

Travel Daily

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Entries close 12/04/2019

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DISCOVER THE BEAUTY OF AUSTRIA THIS CHRISTMAS

If you have clients considering Christmas in Europe this year, no Christmas experience is complete without a visit to beautiful Austria. Austria regularly gets the vote as 'the most beautiful country in Europe', and to see it at Christmas time is so very special.

Albatross Tours has a comprehensive range of Christmas experiences that feature the majestic beauty of the traditional cities of Vienna, Salzburg and Innsbruck, combined with the charm and 'cultural immersion' in small towns and villages in the mountains and countryside.

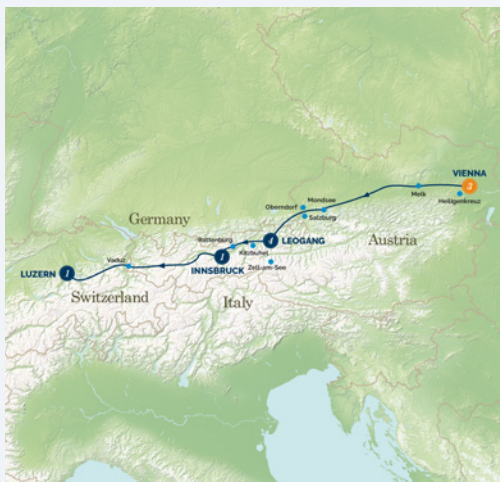


German & Austrian Christmas Markets

10 DAYS | FRANKFURT TO MUNICH
DEPARTS 30 NOV, 5 & 9 DEC 2019

- Savour the fabulous Christmas Markets in Frankfurt, Rothenburg, Würzburg, Bamberg, Nürnberg, Innsbruck, Salzburg and Munich
- Stay 2 nights in Rothenburg
- Explore Innsbruck and see the 'Golden Roof'
- Relax over 3 nights in Oberammergau and experience the funicular and cable car rides up the Zugspitze mountain
- Stay 2 nights in the centre of Salzburg and enjoy a walking tour of the old town
- Visit Neuschwanstein Castle, Linderhof Palace, and picturesque Füssen

[Find out more](#)



Austrian White Christmas

10 DAYS | VIENNA TO LUZERN
DEPARTS 19 DEC 2019

- Celebrate Christmas over 4 nights in Leogang village in an 800 year old coaching Inn with festive drinks in the Samerstall stables and a horse drawn carriage ride on Christmas Day
- Savour the fabulous Christmas Markets in Vienna, Salzburg, Innsbruck and in the grounds of the delightful Schönbrunn Palace at dusk
- Stay 3 nights in Vienna and explore the Vienna Woods visiting the Heiligenkreuz Monastery
- Enjoy a farewell night in the lovely lakeside town of Luzern

[Find out more](#)



Austrian Lakes Christmas Holiday

8 DAYS | MUNICH TO MUNICH
DEPARTS 21 DEC 2019

- Celebrate Christmas over 7 nights with all breakfasts and dinners included, in the delightful first class White Horse Inn beside Lake Wolfgangsee
- Visit Prien, and cruise across Lake Chiemsee to enjoy a guided tour through Ludwig's Royal Palace of Herrenchiemsee
- Take a cruise across Wolfgangsee to visit Strobl and ride on the Zwölferhorn Mountain cable car in St Gilgen
- Dress up and take a trip down the Berchtesgaden Salt Mines, and relax on a horse-drawn carriage ride on Christmas Day

[Find out more](#)

We are delighted to be nominated in this year's NTIA Awards and would like to ask you to help us become a finalist! It's as easy as voting for us as your favourite agency support service.

It will take five minutes to complete:

VOTE TRAVEL TRADE RECRUITMENT IN CATEGORY 31 :
'BEST AGENCY SUPPORT SERVICE'



<https://www.surveymonkey.com/r/2019NTIAVoting>

**VOTE FOR TRAVEL
TRADE RECRUITMENT**



Commercial Manager | Luxury Brand Sydney, Salary DOE Please enquire, Ref: 3974PE1

My clients have a newly created position within their Amazing Brand. The position will assist in achieving annual guest/revenue targets + my client's annual/five-year plans through the provision of regular reporting, analysis & business intelligence. Sitting on the management team you will act as a liaison between head office & local teams to maximize the sales & marketing effectiveness of the AU/NZ market. I am seeking an analytical & structured self-starter that can work with little supervision.

For more information please call Paul on
(02) 9119 8744 or click [APPLY](#) now.

Travel Product Coordinator Sydney, Up to 55k + Super, Ref: 1959JB1

Our client is seeking a vibrant Product Coordinator for their office based in Sydney CBD! You will be loading rates and product information into the system, working closely with the Product Manager on any product related queries and liaising with suppliers and industry partners as required. The ideal candidate will possess at least one year experience in a product load role. Experience with Tour Plan is highly desirable. The successful candidate will receive a generous base salary plus super.

For more information please call Jacqueline on
(02) 9119 8744 or click [APPLY](#) now.

Retail Travel Consultant | North Side Brisbane Brisbane, \$45-50k + Super + Comms, Ref: 1784AW1

Want to provide outstanding customer service to valued customers of an award winning agency? Want to get your work/life balance back? Then this is the role for you! Earn BIG \$\$\$ - with above average commissions! Work with a team of travel professionals & have a role that allows you to expand your knowledge, gain further experience & fast track your career! If you have passion for & enjoy creating tailor made itineraries; love talking about all things travel & are sales driven - APPLY NOW.

For more information please call Amanda on
(07) 3123 6107 or click [APPLY](#) now.

Pricing & Product Coordinator N.W Melbourne, \$45-\$50k + Super, Ref: 3978HC12

A rare opportunity to enter product & pricing within the travel industry for an international touring company! This role would be perfect for a graduate with 1-2 years in travel who is looking to get into product and pricing - a truly amazing opportunity with a reputable company. You will be preparing tour quotes & lead effective price adjustments for new & existing products. No need to travel to the city - work close to home and commute! Monday - Friday, good working hours

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Boutique Leisure Consultant | ACT Canberra, Up to \$55k + Comms, Ref: 7774AJ4

I have just taken on an exciting in one of Canberra's well established and leading Retail Travel Agencies. This agency pride themselves on their high levels of customer service and therefore service a high level of repeat clientele loyal to the agency. A great team fit is important as they have an exceptional environment and are looking for a positive team player to join them. This is an exceptional opportunity and you can rest assured you will be well looked after for the years to come.

For more information please call Antony on
(02) 9119 8744 or click [APPLY](#) now.

Air & Groups Travel Executive Brisbane, \$65k pkg + super, Ref: 3618SZ1

If you are an experienced travel agent wanting to step away from sales & keen to work closely with the Aviation Manager on better understanding airline group support, fares & products, then this is your chance to do so! We need someone GDS trained (ideally Galileo) to take part in a newly created role due to growth. Your day to day duties will be to look after different groups heading away on a booked holiday & manage the logistics & ensuring all group payments are finalised.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Sales Team Leader Gold Coast, Competitive Salary \$, Ref: 1346CGA1

A fantastic opportunity to work within a leading travel company as their Team Leader. This team of experienced travel consultants are looking for a motivated & proactive leader. You will ideally have excellent experience in people & sales management as well as a passion for travel. You would be involved in creating an environment which is exceptional and therefore you will attract and retain staff. Work-life balance is paramount, great salary + comms, modern office & a central location in the GC.

For more information please call Courtney on
(07) 3123 6107 or click [APPLY](#) now.

Senior Luxury Travel Consultant East Mel, circa \$65k + bonus + Super, Ref: 3825MT1

Do you want to work in a leading award winning travel agency located in an affluent area? Our client is Leading Agency part of the Virtuoso Group, who are looking for an experienced Travel Consultant to join their elite ranks. A love and passion for luxury travel is essential. Customer focused where your hard work is returned in a HIGH BASE SALARY up to \$65k + bonus + super. Monday - Friday, 9am - 5.30pm with Saturday's (Appointments Only). If you're interested PLEASE APPLY NOW !!

For more information please call Mark on
(03) 9988 0616 or click [APPLY](#) now.



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