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SIA thanks industry

SINGAPORE Airlines has formally thanked the travel agents of Australia for its nomination as “Best International Airline - On-Line” in this year’s National Travel Industry Awards, with voting now open. See the **cover page** for more.



\$100 BONUS POINTS

Applicable when booking Scenic or Evergreen 2019/2020 Europe River Cruises*

*Terms and conditions apply

ACCC calls out STA Travel

STA Travel is the subject of Federal Court proceedings instigated by the Australian Competition Consumer Commission (ACCC) which have accused the youth travel company of “misleading claims” in regard to its MultiFLEX Pass. The ACCC alleges that STA Travel misled consumers by running advertisements that suggest a customer who changes the date of their flight after purchasing a MultiFLEX Pass would not pay any fees or charges, or would only be charged the difference in the cost of the airfare and taxes. The consumer watchdog contends that STA Travel actually charged many consumers hidden

commissions and other fees on top of the difference in airfare and taxes - in some cases even where there was no difference in airfares and taxes. “We were particularly concerned about STA Travel’s advertisements because they explicitly said MultiFLEX Pass consumers would avoid fees for date changes,” said ACCC Commissioner Sarah Court. “Some advertisements, for example, said that the MultiFLEX Pass allowed consumers to purchase date changes ‘upfront’, to ‘prepay’ for date changes, or to make ‘fee free’ or ‘no fee’ date changes...however, we allege that some consumers were paying STA Travel hundreds of dollars in hidden commissions and other fees that they were never told about,” she added. The ACCC is seeking penalties, injunctions, costs, and other orders against STA Travel.

Today's issue of TD

Travel Daily today has nine pages of news, a front cover wrap for **Singapore Airlines**, plus a full page from:

- AA Appointments jobs

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Padman on board

DAVID Padman, Head of Associate, Helloworld for Business and Affiliate Networks, has today been appointed as a Director of AFTA. Padman steps into the Board seat left vacant by last year’s retirement of Mike Thompson.

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We would love to have your vote in category 31
Best Agency Support Service
 We can't win this without you!

[click here to vote](#)
 voting closes 12 April 2019

Pherous resolution

CORPORATE Travel Management (CTM) yesterday confirmed that the Australian Securities and Investment Commission has reinstated the personal investment company of CEO Jamie Pherous.

A paperwork snafu led to the company being deregistered over non-payment of the \$262 annual fee (**TD** 26 Mar) but this has now been resolved, the company said yesterday.

Pherous continues to indirectly hold 20.74 million shares, and "has not sold and does not intend to sell" any of them, CTM said.

Interestingly, an update to investors released by CTM yesterday also noted that a company called Pherous Holdings Pty Ltd had been registered with ASIC by two senior executives at VGI Partners - the hedge fund which attacked CTM last year in a short-selling raid.

Pherous said this company was "unrelated to him".

Air NZ shuffles the deck

AIR New Zealand is continuing to focus strongly on customer experience, with the outcome of a wide-ranging business review announced today (**TD** breaking news) including new routes, cabin upgrades and the rollout of free wi-fi on international services effective immediately.

The carrier has responded swiftly after announcing a lower outlook for the 2019 financial year a month ago (**TD** 28 Feb) with CEO Christopher Luxon saying NZ is now planning for a slowing in demand growth of 3-5% over the next three years.

Changes to the airline's network will focus on stimulating tourism to, from and within New Zealand, and include the Nov 2019 launch of non-stop services between Auckland and Seoul.

Frequencies to Taipei and Chicago will increase to up to five weekly from Dec, while capital management measures will see

the deferral of four narrow-body and two wide-body aircraft to free up cash flow.

Product innovations in the pipeline include the rollout of an enhanced version of Air NZ's Business Premier seat from the end of the year, with the product to be implemented across the wide-body fleet by Dec 2020.

A new "more spacious economy cabin product" is also expected to be in service on long-haul aircraft by mid-2020, Luxon added.

Nine lounges across the NZ network will be upgraded over the next two years, while an efficiency program is expected to result in annualised savings of \$60 million.

"I am confident that the actions we are taking, along with the continued dedication and focus of our phenomenal people, will support a return to earnings growth in this lower demand growth environment," Luxon said.

Vale Praveen Chugh

THE global travel agency community is in shock today after the sudden death of Praveen Chugh, President of the Travel Agents Federation of India (TAFI).

Along with his leadership of the sector in India, Chugh was a key member of the World Travel Agents Associations Alliance, and represented agents at various IATA bodies.

AFTA CEO Jayson Westbury, who worked alongside Chugh in a range of global forums, told **TD** the TAFI President's death was a "very big and sudden loss".

Park Hotel Melb

PARK Hotel Group has inked a management deal with Roxy-Pacific Holdings Limited to open Park Hotel Melbourne in 2022.

The 23-storey Park Hotel Melbourne will be located on Little Bourke Street and feature 319 guest rooms and suites and five function rooms.

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South Korea is more than technology and BBQ! Discover more in the April issue of *travelBulletin*.

CLICK to read
travelBulletin



Celestyal set for Aussie growth

THE establishment of an Australian office last year by Greek cruise line Celestyal Cruises (**TD** 17 Sep 2018) is already bearing fruit, with the company yesterday announcing new itineraries expected to appeal

strongly to local clientele.

Celestyal Chief Commercial Officer, Leslie Peden, hosted an event alongside local MD, Stewart Williams, showcasing the brand which is poised to benefit from significant pent-up demand for the Eastern Mediterranean.

Peden noted that interest in Greece by Australians was currently at an all-time-high, while Celestyal's long-time commitment to Turkey, Egypt and Israel meant it was highly experienced in operating in the sometimes volatile region.

Australians currently comprise about 4% of Celestyal's passenger numbers, with the line currently undergoing rapid expansion in its distribution as it establishes new offices across the globe.

That's likely to lead to expanded capacity in the future, but at present Celestyal is focused on boosting patronage of its existing two vessels.

In 2020 the company is set to operate off-season cruises in the Adriatic, leveraging on strong demand for Croatia, while Australian passengers are also expected to embrace the new eight-day "Eclectic Aegean" and "Three Continents" itineraries.

Williams highlighted key aspects of the Celestyal offering, including its all-inclusive experience featuring entertainment, unlimited beverages, gratuities and selected shore excursions.

More from Celestyal in tomorrow's *Cruise Weekly*.

NZ's new visitor fee

THE New Zealand Government yesterday unveiled details of a new levy on international visitors.

The Electronic Travel Authority for New Zealand (eTA) will launch this coming Jul and become mandatory for citizens of visa waiver countries by Oct 2019.

Australian citizens will be exempt, while Australian permanent residents will need to apply for the eTA but are not required to pay the tourist tax.

However citizens of 60 other countries will need an eTA, including all European citizens as well as those from the USA, Japan, UAE, Hong Kong, Canada, Singapore and South Korea.

All airline and cruise line crew, no matter their nationality, will need to apply for a Crew eTA before travelling to NZ, which will be valid for up to five years.

Prospective visitors will be able to apply for the new permit online and pay a new "International Visitor Conservation and Tourism Levy" of up to NZ\$12, with the eTA valid for two years - more info online at www.etanewzealand.com.

CX buys HK Express

CATHAY Pacific has announced the US\$628 million acquisition of low-cost carrier Hong Kong Express, owned by HNA Group.

CX said it intended to continue operating HK Express, which has a 24-strong A320/321 fleet, as a "stand-alone airline using the low-cost carrier business model".



Window Seat

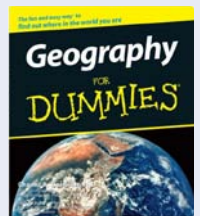
PEOPLE who live in glass houses shouldn't throw stones.

That's the harsh lesson being learnt by the social media team at Irish low-cost carrier (LCC) Ryanair this week, after they tried poking fun at the British Airways blunder which saw a flight destined for Dusseldorf instead land in Edinburgh (**TD** 26 Mar).

Ryanair sent a cheeky tweet including a **picture** of the book *Geography for Dummies* along with the message, "Hey, British Airways, we have a present for you".

However they weren't ready for the response from the Twittersphere, which saw a number of quick quips including one user who tweeted a picture of *Customer Service for Dummies*, and another of *Employment Law for Dummies* - highlighting Ryanair's questionable track record.

Another clever social media user noted that Ryanair would probably call Edinburgh "Dusseldorf North," while others said BA had missed an opportunity, with the LCC likely to have charged double for the second destination.



Travel Daily

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- Airline

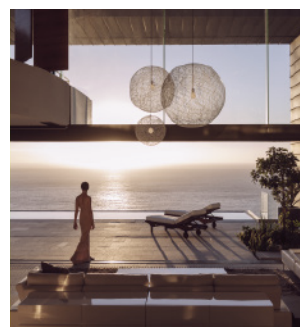
Entries close 12/04/2019

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Silversea taking on the world



SILVERSEA'S Senior VP Expeditions and Destination Experiences Conrad Combrink was in Sydney yesterday to talk up the cruise line's first ever expedition world cruise.

Setting sail from Argentina in 2021, the 167-day sailing called The Uncharted World will visit 30 countries and 107 ports on board its 296-passenger *Silver Cloud*.

"This voyage took us about six months to put together and we wanted to make sure we touched on all of the important highlights like the Arctic, the Antarctic and everywhere in between," Combrink said.

The reaction from the market for the expedition world cruise has "far exceeded our expectations," Combrink added, with both confirmed bookings and options seeing more than

50% of the cruise already sold.

"Last week we opened it up for those interested in the full world cruise...and then towards next year we will open up for segments - but only if there's spots left," he said.

More broadly, Combrink said the Aussie market was performing really well in the expedition space for Silversea, rebounding from a slight dip a few years ago.

"Australia dropped down to third globally for expedition, but we're now back to number two so we are very encouraged by that," Combrink said.

"This has been driven by the growth in our capacity and the growth in destinations offered," he added.

Pictured: Silversea Cruises' Conrad Combrink in Sydney.

New brand debut in Syd

ASIAN property development group Ascott Residence Trust (Ascott REIT) has signed a deal to acquire Sydney's Felix Hotel, located close to the airport, for \$60.6 million.

The 150-room property will be rebranded as the Citadines Connect Sydney Airport upon its completion in May, marking the debut of the company's new business hotel chain in Australia.

A sub-brand of Ascott's well-established Citadines serviced residence brand, Citadines Connect business hotels will cater to frequent travellers who are "constantly connected".

"The Citadines Connect brand,

which offers contemporary and tech-enabled hotel accommodation in well-connected locations, cater to highly mobile business travellers who appreciate convenience, fuss-free services, online connectivity and recreational experiences," said Alfred Ong, Ascott's Head for Global Operations.

The hotel offers self-check in kiosks, smart washing machines, content streaming-enabled TVs, as well as "Grab and Go" counters offering food and beverage options and "daily necessities", meeting pods, and a 24-hour gymnasium.



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Check out our careers video to see your future: <https://www.qbt.travel/company/careers/>

If you are interested in applying for this role, please send your resume and cover letter to careers@helloworld.com.au **quoting your preferred city location.**

Only shortlisted candidates will be contacted.

Thank you for nominating ANA in the 2019 NTIA Awards

Category 19: Best Airline International – On-Line



ANA would really appreciate your support

- 5-Star Airline by Skytrax (6 consecutive years)
- World's Best Airline Cabin Cleanliness 2018 by Skytrax
- Best Airline Staff in Asia 2018 by Skytrax
- 2018 Airline Of The Year by Air Transport World





Inspiration of JAPAN | A STAR ALLIANCE MEMBER



Princess new ships

PRINCESS Cruises and Fincantieri today signed the final contracts for the construction of two next-generation 175,000-tonne cruise ships, set for delivery in Monfalcone in late 2023 and spring 2025.

The vessels will be “the largest ships ever built so far in Italy” with the news following the initial signing of a memorandum of agreement between the two parties in 2018 (**TD** 24 Jul 2018).

The ships will each accommodate approximately 4,300 guests and be the first Princess Cruises ships to be dual-fuel powered, primarily by Liquefied Natural Gas.

“Princess Cruises continues to grow globally, adding new ships to our fleet built by our long-time trusted ship building partner, Fincantieri, who brings decades of expertise to these next-generation cruise ships,” said Princess Cruises Pres Jan Swartz.

Viking low on fuel

THE Norwegian Maritime Authority (NMA) has concluded that “low oil pressure” was the direct cause of the engine failure suffered by *Viking Sky* last weekend which led to the ship becoming stranded in rough seas off the coast of Norway (**TD** Mon).

The Norwegian body said the level of lubricating oil in the tanks was “within set limits” but that heavy seas in Hustadvika probably caused movements in the tanks so large that the supply to the oil pumps stopped.

“This triggered an alarm indicating a low level of lubrication oil, which in turn shortly thereafter caused an automatic shutdown of the engines,” the NMA said.

Viking released a response stating “We have inspected the levels on all our sister ships and are now revising our procedures to ensure that this issue could not be repeated”.

Hilton highlights hospitality



HILTON Hotels is celebrating 100 years in 2019, and is making the most of the commemoration with a major campaign to showcase “The Hilton Effect”.

Hilton President APAC, Alan Watts (**pictured**), was in Sydney yesterday, and hosted an event at the West Hotel alongside the property’s GM Jane Lyons and Heidi Kunkel, Hilton VP Operations Australasia.

The Hilton Effect is “the positive, world-altering impact that Hilton has had, and continues to have, on billions of lives and thousands of communities around the globe,” with the trip debuting a touching video about one of its local team, Georgia Spencer,

who is following in the footsteps of her father Ashley who led the Hilton business locally before his untimely death (**TD** 13 Apr 2015).

Watts also highlighted the plethora of innovations created by Hilton in its long history - ranging from hotel air conditioning, reservations systems, the in-room telephone, the first minibar, the Pina Colada and even Red Velvet cake.

He said rather than “acquiring our way to success,” Hilton remained firmly focused on its core strategy of service which had in turn led to a strong Asia-Pacific development pipeline.

See the Australian Hilton Effect at traveldaily.com.au/videos.

Brisbane Airport Voted Best Airport in Australia/Pacific 2019 by travellers globally



bne.com.au



it all begins here

El Questro sole use

EL QUESTRO'S Homestead in the Kimberley is now available for exclusive use bookings.

The nine-suite property can be reserved on a sole-use basis on limited dates in the shoulder season, for a min of six couples.

Sole-use bookings of four nights or more will receive a 15% saving. Rates include dining, premium beverages, exclusive use of the Zebedee thermal springs and a Chamberlain cruise, guided gorge walks and boat tours.

Call 1800 837 221 for more information.

Going the extra mile

ETIHAD Airways has announced its members can now use Etihad Guest Miles to bid on upgrades.

Guests will be able to make two or more individual bids at the same time and will receive email and SMS updates.

The auction will take place from 48 to six hours prior to departure.

Summit renovation

CELEBRITY Cruises has unveiled a host of upgrades on board *Celebrity Summit* as part of its \$500 million fleet-wide modernisation program.

The refurbishment has seen *Summit* receive redesigned staterooms and suites, new sundecks and lounges, updated bars and restaurants, as well as a refreshed spa and casino area.

"*Celebrity Summit* is better than she's ever been, with modernised spaces and exciting new experiences," said Celebrity Cruises President and CEO Lisa Lutoff-Perlo.

It's TIME to network

TRAVEL Industry Mentor Experience (TIME) is hosting several networking events in Apr.

Sessions will take place in Perth on 04 Apr ([CLICK HERE](#)), Melbourne on 09 Apr ([CLICK HERE](#)), and Brisbane on 17 Apr ([CLICK HERE](#)).

Another sparkle for Spencer



LONG-SERVING 24x7 Solutions General Manager Mena Clark has joined the diamond club, receiving a pair of one-carat diamond earrings for reaching 10 years of continuous employment for the company.

The famed Spencer Group of Companies' recognition and rewards program sees staff receive a carat of sparkling diamonds upon completing 10 years of employment.

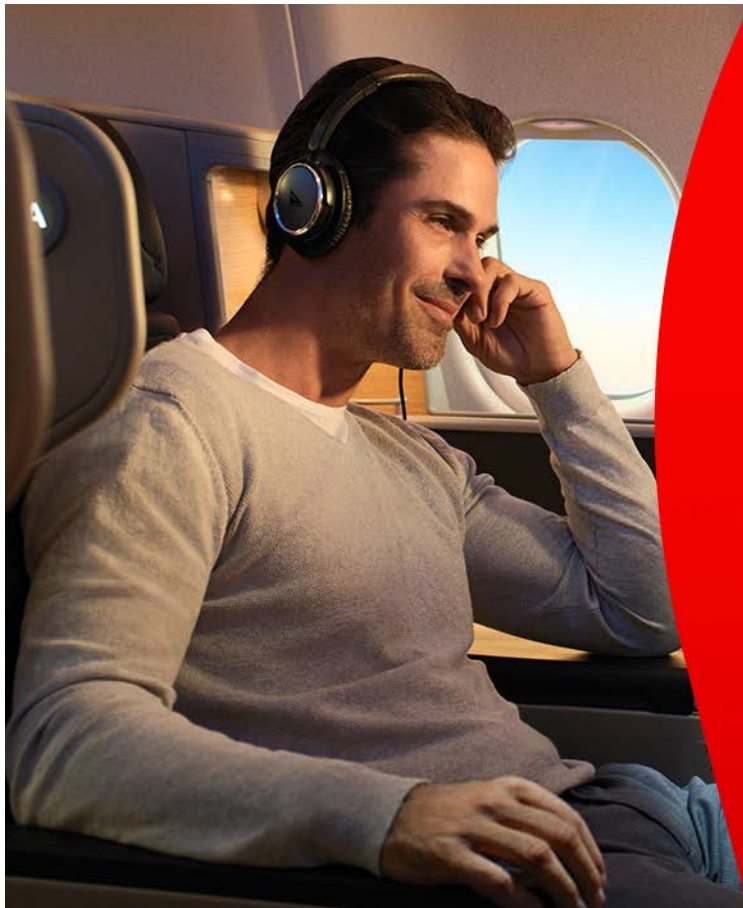
"10 years is a huge commitment

to one company—one absolutely worthy of a diamond," said Spencer Group of Companies MD Penny Spencer.

"That loyalty and experience brings so many benefits to 24x7's clients," she added.

Founded by Penny Spencer in 2007, 24x7 Solutions offers B2B solutions for Australian travel management companies (TMCs) by providing professional, after-hours client services.

Clark is **pictured** with her bling.



Premium Cabin Sale

First, Business and Premium Economy on sale now

Sale ends 2 April.

[Find out more](#)



Sale ends 11:59 (AEDT) 2 April 2019, unless sold out prior. Selected routes, travel dates, days and conditions apply.

Perth attractions

TOURISM Council WA has revealed 16 new proposed attractions and experiences for Perth that aim to encourage visitors to stay longer while injecting an estimated \$165m into the local economy.

Proposed attractions include a cable car to be installed from Elizabeth Quay to Kings Park; Thermal Baths along the Swan River; an Optus Stadium Roof Climb experience; Helicopter tours from a Swan River helipad; and a Perth Abseiling adventure.

To download the full proposal, **CLICK HERE**.



Train of thought
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This week *Travel Daily* & Railbookers have teamed up to give away a \$50 gift card of your choice each day.

Yankee Leisure Group offers a portfolio of fully customisable rail travel experiences to destinations throughout the world, with its brands including Amtrak Vacations, Railbookers, and VIA Rail Vacations by Railbookers. Agents can book in AUD, earn excellent commission, and book two years ahead with no currency fluctuation risk. Visit www.railbookers.com.au or www.amtrakvacations.com.au and order a brochure today.

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railbookers

What commission does Railbookers and Amtrak Vacations offer for packages?

MEL Smart Security

MELBOURNE Airport has introduced a new Smart Security screening point in a move to cut stress for international travellers.

The redeveloped security system in the airport's T2 is being promoted as "Australia's first Smart Security screening point" featuring eGates, body scanners, automated tray return systems, & three additional screening lanes.

Acting Chief of Aviation David Hall said it would cut the time passengers spent in queues.

Brunei new law

DFAT is advising travellers to Brunei to continue to "exercise normal safety precautions" following the introduction of a new sharia law from 03 Apr.

The update "applies to Muslims, non-Muslims and foreigners, even when on Brunei registered aircraft and vessels".

Swiss-Bel in Switz

GLOBAL hospitality management chain Swiss-Belhotel International has signed its first property in Switzerland.

The deal will see Hotel de Parc in Baden rebranded as Swiss-Belhotel Du Parc, Baden.

The property has 107 contemporary rooms and suites, a restaurant, business corner and complimentary bicycle service.

Wine at altitude

CONSTELLATION Journeys is offering a private Penfolds wine tasting at 40,000 feet, on board a privately chartered Qantas 747.

The experience is open to guests travelling in Business Prestige and Business class on the company's 2019 Around the World journey.

The tasting will include wines selected by QF Sommeliers and will be conducted by the carrier's inflight hospitality team.

The next Constellation Journeys 20-day global tour departs Sydney in Sep.

Brisbane's new arty hotel



ART Series Hotels has opened The Fantauzzo in Brisbane's Howard Smith Wharves.

Inspired by Australian painter Vincent Fantauzzo, the 166-suite property is located under Brisbane's Story Bridge, offering views of the Brisbane CBD.

Accor Chief Operating Officer Pacific, Simon McGrath, said it was exciting to "finally share this stunning property", the first Art Series Hotel to open under Accor's management.

The hotel's art collection includes six original Fantauzzo artworks, and more than 500 prints displayed throughout the property.

Guests of the hotel can enjoy

complimentary art tours, access to in-room art channels and libraries of Fantauzzo's work.

The hotel is designed to provide a contrasting backdrop to Fantauzzo's work using dark tones and muted finishes, rather than the white of traditional galleries.

The Fantauzzo features a rooftop pool & bar, gym and function facilities.

Accor's Simon McGrath is **pictured** with artist Vincent Fantauzzo.

Inset: Art Series Hotels' The Fantauzzo hotel.



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Thursday 28th March 2019

SA Tourism, G push

SOUTH African Tourism has partnered with G Adventures for a "Choose your Adventure" campaign, which will see six Aussie social media influencers travel to South Africa.

The campaign is tailored to highlight the country's reputation as an "adventure playground", with influencers giving their followers free reign over their itineraries.

Using Instagram Polls, followers will have the power to vote on activities they want them to participate in the next day.

Timeless Tokyo site

TOKYO Convention & Visitors Bureau last month launched a new planning tool for luxury travel specialists outside of Japan, Timeless Tokyo, with the aim of increasing the allure of Tokyo as a luxury travel destination.

In addition to featuring history and tradition, art, architecture, food and drink, outdoor activities, and exclusive experiences, the website also includes info on local professionals such as luxury hotels and destination management companies.

CLICK HERE to view the site.



JINGLE YOUR WAY TO LA

Delta Air Lines has partnered with *Travel Daily* to give agents the chance to win flights from Sydney to LAX in Delta's Premium Select cabin.

Delta launches the refurbished B777 in April on the daily Sydney–Los Angeles route. Help them sell the new Delta One and Delta Premium Select cabins – and you could win return tickets to LA!

To enter, come up with a jingle (max 200 words) about the new cabins and the Delta experience. You must include the following words; 'suite', 'daily', 'bed' and 'WiFi'.

Get creative for your chance to experience the Delta Premium Select cabin. **CLICK HERE** for some more information about Delta's new cabins. Send entries to delta@traveldaily.com.au

APPOINTMENTS



WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Metro Hotels has appointed **Sri Kodali** to the role of Business Development Manager for NSW and Victoria. Kodali will be responsible for maintaining and growing the domestic leisure, corporate and government business for properties in Sydney and Melbourne.

Six Senses Fiji has welcomed **Frans Westraadt** as its new General Manager. Westraadt has worked for Six Senses since 2014, when he joined as Resident Manager at Six Senses Laamu.

Regent Seven Seas Cruises and **Oceania Cruises** have appointed **Rebecca Scaffidi** and **Carlos Rodrigues** to their Business Development teams. Scaffidi takes the role of Business Development Manager for Regent Seven Seas Cruises and Oceania Cruises in WA and NT, with Rodrigues acting as a temporary Business Development Executive for Regent Seven Seas Cruises in NSW and ACT.

Jessica Mellor has become the new General Manager of **The Star Gold Coast's** Hotel, Food & Beverage, and Events department. Mellor is responsible for overseeing hotel, restaurant, bars and events.

Rupert Hallam has been appointed General Manager of **Hilton Adelaide**. Hallam has more than 25 years in hospitality and tourism, with experience across all facets of hotel management.

Virgin Vinyl at sea

VIRGIN'S new cruise brand, Virgin Voyages, has released retails of the music experience for its first ship, *Scarlet Lady*, due to sail its inaugural season in 2020.

Scarlet Lady will be equipped with a record shop called Voyage Vinyl and a private karaoke and gaming lounge called The Groupie.

Voyage Vinyl will also double as a performance spot for live sets mixed by *Scarlet Lady's* resident DJs such as producer/remixer, MK (Marc Kinchen), and electronic music duo Sofi Tukker.

East Arnhem tours

INDIGENOUS tourism operator Lirrwi Tourism is offering two new full-day adventures in East Arnhem Land in 2019.

Developed by the Yolngu people, the day tours operate from Nhulunbuy and include the Gove Gululu Day Tour, where visitors learn about Yolngu culture, and explore Daliwoi Bay, Maccassans Beach, and Turtle Beach.

More info can be found **HERE**.

Sycuan Casino app

SAN Diego's Sycuan Casino Resort has partnered with guest engagement and staff management platform, Intelity, to provide guests with access to the Sycuan mobile app.

The app can be used to check-in/out, as a mobile key, and the ability to request amenities and book reservations, view current promotions, message staff, and control the in-room smart TV.

The luxury casino resort has recently completed a \$260m expansion, which includes the addition of a 12-storey hotel tower, new restaurants, meetings and event space, a spa, and gym.

2nd Force for Good

A FORCE For Good hub has announced the launch of its second event for International Woman's Day 2020, to be held in Auckland on 09 Mar 2020.

Additionally, the initiative has welcomed 12 males from Canada, Sydney and Melbourne to join its male advocates board.

To contact the hub **CLICK HERE**.



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PERTH -\$65K PACKAGE DOE**

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**BUSINESS DEVELOPMENT MANAGER
NSW – STRONG SALARY PACKAGE PLUS CAR**

This leading provider of educational tours for primary and secondary schools is on the lookout in Sydney. You will be responsible for managing a portfolio, building strong relationships & delivering presentations to increase & bring in new business. Strong salary plus a fully maintained Car. You will have a passion for learning whilst being able to present to large groups.

LOOKING FOR HUNTERS

**SENIOR SALES MANAGER
MELBOURNE OR SYDNEY - \$80K-\$100K base plus bonus**

This unique opportunity will suit a strong Tourism or Hospitality sales manager that understands and is motivated by the sales process and is looking for that something different. This Global Company with over 20 offices worldwide is seeing huge growth in the Australian market and is looking for a strong sales manager with established relationships in the travel and hospitality trade, if you have worked for an OTA this will be highly desirable.

IT AND CHANGE MANAGEMENT SAVVY

**SYSTEMS CHANGE CONSULTANT
SYDNEY OR BRISBANE- \$68K PKG**

Fancy yourself system savvy? We currently have a superb opportunity available for a motivated consultant who is experienced in system testing, release management and system support to join a global leader. In addition to holding the role of system change management consultant you'll work closely with the Team Leader to motivate and support other team members. Rarely does such a role consider external applicants –apply now to be in the running.

LEAD, MOTIVATE & GROW

**RETAIL TRAVEL TEAM LEADERS x 2
BRISBANE INNER SUBURBS – \$85K PKG + BONUSES**

Are you an assistant manager sick of waiting in the wings? Or a retail travel manager in need of a new challenge? We are currently looking for 2 experienced travel team leaders to step into successful agencies in Brisbane and take charge. Along with consulting with five star clients, you'll manage a team including hiring, training and motivating along with creating local marketing initiatives to grow the business. Top \$\$ and benefits on offer.

ARE YOU A SWEET TALKER?

**BUSINESS DEVELOPMENT MANAGER – HOTEL SALES
BRISBANE- UP TO \$80K PKG**

Love the thrill of the chase? An expert in the MICE sector? Then this new sales role is for you. We are currently looking for a sales orientated and driven BDM to join this leading five star property in Brisbane. Working closely with the sales team you will be responsible for generating leads, increasing sales, entertaining top clients and facilitating hotel inspections. A strong salary package along with long term career progression on offer. Call to find out more.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

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