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Want your career search handled confidentially? Call the experts!

****NEW** FINANCE SAVVY**

**FINANCE OFFICER
SYDNEY- \$60K PLUS SUPER**

Rare finance role based in the city, working for a well-established agency specialising in wholesale and retail. You will be part of a close team and handle accounts payable and receivable, payroll when needed, financial reporting, auditing etc. Working hours are Monday to Friday and the office is close to trains and buses. Interviews to commence this week with a start ASAP.

****NEW** EXCITING SALES OPPORTUNITY**

**NSW SALES MANAGER
SYDNEY - BASE SALARY TO \$100K PLUS BIG BONUSES**

This unique opportunity will suit a strong Tourism or Hospitality sales manager that understands and is motivated by the sales process and is looking for that something different. This Global Company with over 20 offices worldwide is seeing huge growth in the Australian market and is looking for a strong sales manager with established relationships in the travel and hospitality trade, if you have worked for an OTA this will be highly desirable.

INSPIRING ROLE PROMOTING THE USA

**BUSINESS DEVELOPMENT MANAGER
NSW – STRONG SALARY PACKAGE PLUS CAR**

This leading provider of educational tours for primary and secondary schools is on the lookout in Sydney. You will be responsible for managing a portfolio, building strong relationships & delivering presentations to increase & bring in new business. Strong salary plus a fully maintained car. You will have a passion for learning whilst being able to present to large groups.

ON THE ROAD AGAIN

**TRAVEL INDUSTRY BDM
MELBOURNE - SALARY PACKAGE UP TO \$75K**

We are searching for a Sales Executive who is passionate along with the ability to source and secure new business to join this industry leader. You will have a real drive, passion and understanding of the travel market along with the ability to establish relationships and conduct presentations to secure wins for the business. Be rewarded with a supportive team and be proud to walk through the doors with this product under your arm

SHOWCASE YOUR STRATEGIC SKILLS

**CORPORATE BDM
MELBOURNE - STRONG PACKAGE**

These roles rarely come up so if you are a true sales professional from preferably a corporate background we want to hear from you. Positioned in Melbourne you will have a solid sales background preferably from a TMC, enjoy a great base salary up to \$100k plus an amazing comms scheme, super and other benefits. Enjoy flexibility in your daily work environment and endless career opportunities.

GROW, RETAIN AND BUILD

**BUSINESS DEVELOPMENT MANAGER
BRISBANE – UP TO \$85K PKG**

We have an exciting opportunity available for an experienced business development manager/sales executive to join a market leader. Specialising in group travel you'll be comfortable in retaining and growing your clients' business along with looking for new business opportunities. You will understand the importance of a strong call cycle and be confident in presenting to large groups. Enjoy a strong salary package + bonuses + tools of the trade provided.

MOVE INTO HOTEL SALES

**HOTEL BUSINESS DEVELOPMENT MANAGER - MICE
BRISBANE – UP TO \$80K PKG**

Love the thrill of the chase? An expert in the MICE sector? Then this new sales role is for you. We are currently looking for a sales orientated and driven BDM to join this leading five star property in Brisbane. Working closely with the sales team you will be responsible for generating leads, increasing sales, entertaining top clients and facilitating hotel inspections. A strong salary package along with long term career progression on offer. Call to find out more.

TAKE CHARGE

**RETAIL TRAVEL TEAM LEADER
BRISBANE – \$85K PKG + BONUSES**

Come and lead this small retail travel team. As a hands on manager you'll know the secrets of closing a sale and be able to motivate and inspire your team to achieve strong results. Working for a reputable and highly respected travel brand you'll enjoy a strong base salary + commission, ongoing career development opportunities, access to five star famils and more. Previous travel management experience is a must.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

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