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APT Cash or Cabin

APT Travel Group's Cash or Cabin trade incentive is running until 31 May. To qualify, agents need to book & deposit the selected itineraries by the end of the month. Winners announced on 10 Jun. For more, see **page eight**.

Hurtigruten local office

NORWEGIAN expedition cruise line Hurtigruten is targeting "substantial growth" by launching a dedicated Australian sales, marketing and operations office.

Hurtigruten has attracted 60,000 guest nights across its fleet of 16 ships from the Australian market for 2019 sailings, which has fuelled the decision to establish the local office.

"Hurtigruten's story and experiences resonate very well with the Australian market, and our customer insights indicate that our travellers have a strong focus on sustainability," said Hurtigruten Australia and APAC

Managing Director Damian Perry.

"The exclusively operational Hurtigruten Australia/NZ team will be passionate like-minded experts and leaders that will support the travel industry and partnerships to build our brand," he added.

No details have yet been released on the timing and location of the new office, with Perry telling *Travel Daily* there was "still a lot of development work to do" and the company is responding to the industry's needs and support for both trade and traveller.

Hurtigruten has invested more than US\$850 million in sustainable technology and initiatives, including a hybrid battery powered ship.

Uber class action

MAURICE Blackburn Lawyers has commenced class action proceedings against ridesharing firm, Uber.

The firm claimed Uber has acted "illegally" in its submission to the Victorian Supreme Court.

Speaking at *Travel Daily's* Sustainability Summit in Sydney on Tue, Cosmos and Avalon UK CEO Giles Hawke flagged concerns about Uber and Airbnb.

"Airbnb and Uber two of the most well known new entrants [to the tourism market]," he said.

"They're not always doing a good thing," adding greater regulation was required.

Eclipse moves yard

IMAGES have emerged online of Scenic's "World's First Discovery Yacht", *Scenic Eclipse*, being moved from Uljanik shipyard in Pula, to the Viktor Lenac facility on the Adriatic coast.

Scenic Eclipse is due to be delivered on 15 Aug.

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Mojo Nomad Melb

OVOLO Group will launch its Mojo Nomad brand in Australia with the opening of Mojo Nomad South Yarra in mid-2020.

The property will offer approximately 100 rooms, F&B and community focused spaces, a cinema room, library, gym and lounge and be located nearby Chapel St and public transport.

The Mojo Nomad brand launched in Hong Kong in 2017 and targets "global nomads".

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from:

- APT
- Travel Trade Recruitment

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Viking Egypt ship

VIKING Cruises has announced it will launch a new ship in Egypt, doubling the company's owned capacity in Egypt when the vessel debuts in Sep 2020.

To be called *Viking Osiris*, the ship is currently under construction and its design is based on that of the Viking Longships and it is built specifically for the Nile River.

Viking Osiris will host 42 guests in 41 staterooms and will join the company's other ship on the Nile, *Viking Ra*, which launched in 2018 as Viking's first owned and operated ship on the Nile.

Also launching next year are two new five-day Pre-Cruise Extensions to enhance guests' knowledge of Egyptology prior to arriving in Cairo.

Discover Fraser acq

IMPERIUM Tourism Holdings (ITH) has revealed the acquisition of Discover Fraser Island as it continues its expansion of adventure tourism in the Queensland region.

The company, which offers a fleet of "eye catching, purpose built, four-wheel drive vehicles" will represent one of the flagship products of ITH's recently rebranded Discovery Adventure Group, and is one of the only few operators licensed to conduct guided eco tours on Fraser Island.

Discover Fraser Island will continue to operate from Noosa, servicing the Sunshine Coast.

Jetstar to South Korea

JETSTAR has announced Australia's first low fares direct service linking Australia and South Korea, with flights from the Gold Coast to Seoul to launch on 08 Dec.

The flights will be operated under a codeshare with Jeju Air and are scheduled for three times per week utilising Boeing 787-8 Dreamliner aircraft.

Jetstar Group Chief Executive Officer Gareth Evans said South Korea had the potential to quickly become one of the most popular Asian destinations for Australian travellers.

"By introducing low fares to Seoul, we expect that South Korea will be a country that jumps to the top of many Australian traveller's bucket lists," he said.

"We know from experience that low cost flights have a strong

influence on setting tourism trends, which we've seen in markets like Japan where the number of Australian visitors has doubled since we first launched flights in 2007."

It's anticipated the services will bring more than 50,000 visitors annually and inject more than \$170 million to the local Gold Coast economy.

Flights will depart the Gold Coast at 1.20pm on Wed, Fri & Sun.

To mark the launch, Jetstar is today offering fares from \$179 one way.

TNZ China deal

TOURISM New Zealand has signed a Memorandum of Understanding with Tencent to help boost the growth of Chinese Free Independent Travellers heading to New Zealand.

Tencent Holdings is a provider of internet value-added services in China and the deal aims to strengthen the company's integrated marketing outreach in mainland China & deepen TNZ's understanding of Chinese tourists.

Cathay's trifecta

CATHAY Pacific has announced a series of upgrades across its Sydney, Melbourne and Perth services, offering pax "a greener, quieter travel experience".

The airline will be the first to launch the new Airbus A350-1000, with the plane taking off from Melbourne to Hong Kong on 27 Oct, and Perth on 28 Oct.

A330 aircraft servicing CX111 and CX110 scheduled slots from Sydney will be replaced by A350-900 aircraft from 28 Oct.

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Read about the benefits and wonders of small group touring in the April issue of *travelBulletin*.

CLICK to read
travelBulletin



Ikon Pass targets Aussie skiers

MT BULLER ski resort has joined NSW's Thredbo, NZ's Coronet Peak, The Remarkables and Mt Hutt on the Ikon Pass (**TD** 17 Apr), in a move to ramp up the local presence of US ski giant, Alterra Mountain Company.

Alterra owns 14 North American resorts, but has also partnered with additional operators to offer 39 destinations on the Ikon Pass.

Alterra has two pass products, both available through local ski wholesalers - the Ikon Base Pass with unlimited and five-day access with some blackout dates, and the Ikon Pass itself which offers unlimited skiing, seven-day access and no blackouts across the portfolio including Australia, NZ, Japan, Chile, Canada and the USA.

North American properties on the pass include Aspen, Deer Valley, Mammoth Mountain, Steamboat, Big Sky and Squaw Valley as well as a host of resorts in New England, with

Alterra's Senior VP of Sales, Bob Stinchcomb, telling **TD** he strongly encouraged travel agents to tap into the lucrative ski market.

"The Ikon Pass allows people to experience an overseas ski adventure, but also bookend it with a local snow holiday, making it a no-brainer," Stinchcomb said.

Niseko United in Japan is also part of the pass, appealing to both Australian and US skiers, he said.

Special offers, available only to Australian customers for the next few weeks, include a promotional price from US\$159 for a 2019/20 kid's (under 12) season pass when bought in conjunction with an adult product, and passes bought in the promotional period are also valid for both the 2019 and 2020 seasons at Mt Buller.

"We are 100% trade friendly... we value having local specialists who are effectively an extension of our sales team to help educate the market," he said.

QT Newcastle plan

EVENT Hospitality & Entertainment Limited has inked a management deal with Iris Capital for a QT Hotel in Newcastle.

The 106-room property will be in a converted former historic David Jones building in the East End Precinct and will retain the building's heritage features.

It will include a boutique rooftop bar, a QT signature dining concept and bar and be located within a short walking distance to Newcastle's harbour & beaches.

"Newcastle is Australia's largest regional centre and with the \$700m Iris investment, combined with the \$650m NSW Government investment, the city is being revitalised & QT will be at the heart of this precinct," Event Hospitality and Entertainment CEO Jane Hastings said.

The property is the fourth new hotel currently being developed for the QT brand across Australia and New Zealand.



Window Seat

STAR Wars fans have reason to celebrate, with California Legislature declaring that 04 May is officially *Star Wars* Day in celebration of Disneyland's upcoming attraction, *Star Wars: Galaxy's Edge*.

The 04 May has long been the unofficial "*Star Wars* Day" due to the turn of phrase, "May the force be with you," used by Jedi masters in the movies.

The California resolution was authored by Democratic Assemblyman Tom Daly and says it "commends the Disneyland Resort and the Walt Disney Company for their decades-long record of enhancing the quality of life for people in California and beyond".

The new attractions are set to open on 31 May.



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Bonus Status Credits will be earned by the Qantas Frequent Flyer member travelling on eligible Qantas flights booked under the registered Qantas Business Rewards Member's ABN

Veriu lands in Mel

VERIU has announced it will open a new 95-key branded property in Melbourne, adjacent to the city's Queen Victoria Market in late 2022.

The group plans to continue its expansion into the Melbourne market, confirming it has a further two hotel sites in the Melbourne pipeline and five to six locations within inner suburban areas.

Veriu said it intended to add 500 rooms to the city's market over the next five years.

Quest refurb done

REFRESHED and refurbished, Azamara Club Cruises' *Azamara Quest* is back on the seas with six new Ocean View state rooms, and increased capacity for 702 guests (previously 690).

The ship's casino has been converted into a lounge called The Den.

Fiji profits plummet

PROFITS in Fiji Airways Group have slumped 42% for the year to Dec 2018, on the back of currency fluctuations and soaring fuel prices.

The airline reported record revenues of more than F\$1 billion for the first time, up 10% on the 2017 financial year.

However the group recorded pre-tax profits of F\$55.3 million, down significantly from 2017, when it saw profits before tax of F\$95.8 million.

Fiji Airways CEO Andre Viljoen said "2018 was characterised by significant highs and lows", with revenue growth offset by costs.

"Fuel price increases alone accounted for F\$31.5 million being taken off our targeted bottom line, while unfavourable foreign exchange variations added another negative impact of \$8.2 million," he said.

The airline also expanded its fleet during the year.



Reservations & Customer Service Manager

New role with one of Australia's fastest growing European Tour Operators
(BRISBANE BASED)

Albatross Tours is excited to commence our search for a truly remarkable person to lead our small, busy Reservations & Customer Service Team.

The prime focus of this role is to create remarkable memories for our customers throughout their journey from initial enquiry, through to departure and beyond whilst driving the efficiency of our sales, administrative and booking processes.

Key criteria and experience required

- 3+ years' experience leading and managing a travel reservations team or similar
- Ability to lead, inspire and manage individual performance
- You genuinely care about customer support, solving problems for customers and exceeding their expectations
- Have a passion for travel and the travel industry, and you are a natural at building lasting relationships
- IT savvy with CRM, GDS and booking system experience
- Can adapt quickly to changing priorities and customer needs
- A team player at every level of the organisation

If this sounds like you, or perhaps someone you know, we would love to hear from you! We will be offering a competitive package including travel benefits, and a fun, small (growing!) team environment.

Send your initial confidential expression of interest to Michele via michele@albatrosstours.com.au

(No recruitment agencies at this stage)

Amazon airport tech on show



TRAVEL technology was one of the key elements of this week's Amazon Web Services Summit, which took place at Sydney's International Convention Centre.

About 15,000 delegates took part in the Summit which included extensive educational updates along with demonstrations of Amazon platforms which enable rapid development of advanced systems in areas such as augmented reality, 3D modelling, identity verification, machine learning and multilingual voice control.

Participants included Melbourne-based Elenium Automation, which has built an airport services platform using Amazon technology allowing customer check-in, baggage handling and boarding.

Elenium customers include Etihad Airways, which is implementing elements of the platform, including self-service transfer kiosks, in its new Midfield Terminal in Abu Dhabi.

The full cloud-based system allows passengers to check-in for their flight and register their biometric data on their mobile

Croatia agent rates

CRUISE Croatia is offering agent and companion rates on sailings around the Dalmatia Islands of Croatia on a selection of departures in May, Jun, Jul and Aug this year.

Agents can book eight-day cruises around the Dalmatia Islands from \$675.

The cruises depart from either Dubrovnik or Split.

For more information, email sales@beyondtravel.com.au.

device before arriving at the airport, reducing queuing.

Artificial intelligence-based bag drop terminals scan and memorise suitcases placed on the belt and automatically assign them to the guest reservation, removing the need for bag tags.

The system also allows identification of passengers at duty-free shops, while customer service kiosks can be located throughout the terminal to assist with airport information and disruption management.

Finally boarding channels automatically validate travellers as they enter the aerobridge, eliminating the need for a printed boarding pass.

Pictured at the event yesterday with the innovative kiosk are Elenium's George McKibbin and Mark Burns.

Qantas Money app

QANTAS has integrated its Travel Money app into the Qantas Money app and website.

Customers will now be able to use the app to top up their Travel Money card, view their balance or lock their card if it is stolen or lost.

The app will also allow them to link multiple bank accounts to the card.

Library 15% comm

AGENTS can earn 15% commission and secure their clients a 15% discount on stays of two or more nights at The Library in Koh Samui which are booked before 15 May.

The offer is available for stays in a Smart Studio, Exotic Suite or Secret Pool Villa until 31 Jul.

Email rsvn@thelibrarysamui.com for more.

Google's travel insights

AUSTRALIAN travel companies need to put mobile first if they want to take advantage of the growth in travel bookings online, according to latest trends presented by search giant Google.

Speaking at a Google partners travel event in Sydney yesterday, Google Digital Marketing Specialist Erik Henry said that every 15 minutes there was close to 13,000 travel searches across five different query categories including air, accommodation, rentals, cruise and car hire.

"Our figures show that travel searches on mobile grew by 12% in 2018 over the previous year with implications for how travel companies target customers.

"Often mobile is cheaper for a cost per click advertising campaign and our clients used to say 'my customers don't shop that way', but that's clearly not the case now," Henry said.

Other data presented showed in 2018 customers paid an average of 38 visits across websites before they purchased an international airfare with Henry saying "the path to purchase is no longer linear".

Henry urged travel brands

Ecoventura Theory

GALAPAGOS Islands sustainable cruising specialist, Ecoventura has welcomed *MV Theory* to its fleet.

The *MV Theory* is a 20-pax yacht with 10 cabins - [CLICK HERE](#).

Avis campaign

AVIS Australia has launched an "Art of Discovery" brand campaign, aiming to "inspire customers' road trip journeys by championing the creative work of local Australian and NZ artists".

As part of the campaign, an art exhibition and auction will be held in Syd in Nov, with proceeds donated to the company's charity partners R U OK? and Cure Kids New Zealand.

to preference speed as part of a mobile experience "because customers are getting impatient" but emphasised that personalisation was also critical.

"According to our data we see that 66% of Australians expect personalisation based on their search activity."

Google's stablemate YouTube was also seen as a critical tool for travel marketing with almost 16 million Australian users per month, spending on average 40 hours per month with 55% of people that search for travel online going onto YouTube for more information gathering.

Data presented indicated customers are twice more likely to pay more attention to ads on YouTube compared to other social media platforms.

Lyttelton Port

NEW Zealand's first custom-built cruise ship facility is set to be opened by the Lyttelton Port Company (LPC) in Nov 2020, in time for the 2020/2021 summer cruise ship season.

LPC CEO Peter Davie said more than 70 bookings for cruise ships for the 2020/21 season have been received.

CWT travel study

AROUND 60% of Australian business travellers would rather have their luggage misplaced than miss a flight, according to research by B2B4E travel management platform CWT.

Research also indicated that Aussies prefer the window seats, with 55% saying they prefer scooting all the way in.

When it comes to ground transportation, 65% of Australian respondents said they prefer taxis to ride-sharing services.

Travellers are also open to sharing data on their travel preferences, with 85% "extremely" or "somewhat" willing to share info.

FAMIL IN FOCUS

FAMIL in Focus is our feature showcasing some of the photos from recent industry famils. If you want your famil to be featured, email advertising@traveldaily.com.au.



ORMINA Tours recently hosted a group of agents and their partners on a seven-day exploration of Malta.

The trip featured visits to many prehistoric sites such as 6,000 year-old temples and fossil-studded cliffs, with the group also treated to a trip to some of the world's most stunning beachside settlements.

Accommodation on the famil saw agents staying at a range of boutique hotels in Valletta including luxurious stays at the Palazzo Consiglia and The Phoenicia, as well as The Westin Dragonara Resort in St Julian's.

But perhaps the most fun on the famil was had on the range of tours the group participated in, such as a guided sightseeing tour of the country's capital Valletta and an excursion to Gozo, the island of the nymph Calypso and the home of Malta's prehistoric wonders.

The lucky agents were: Garry O'Day, Holiday World; Rebecca Norberry Kempsey, Travel & Cruise; Julie Lambert, Travelworks Travel & Cruise; Nicole Vrakking, Claremont Travel & Cruise; Deb Moffat, Northshore Travel; and Cathy Sullivan, Eastern Hill Travel.

For more information on the trip, [CLICK HERE](#).

The group is pictured above basking in the Maltese sun.

RIGHT: The group exploring the ruins of the Tarxien Temples.



LEFT: Taking in the amazing views of the Grand Harbour.

Sustainability on everyone's agenda

MEMBERS of the travel and tourism industry united at Tue's sold-out *Travel Daily's* Sustainability Summit under a common desire to commit to a sustainable future.

The day was crammed with learning and insight, with stirring key note addresses including European sustainability in practice through to how technology and innovation can deliver cleaner cruising.

Panel sessions conjured debate on the questionable need for brochures and documentation as well as the hot topic of overtourism and its consequences.

Leaders on sustainability from outside of the travel industry helped break through the "echo chamber" by challenging conventional wisdom within the travel industry with the day providing opportunity for all attendees to exchange ideas and best practices.

The summit wrapped up with the inaugural *Travel Daily* Travel and Tourism Sustainability Awards, with winners celebrating into the night.

Next year the summit will be held on Earth Day, on 22 Apr.



THE team from Intrepid celebrating their win in the Travel & Tourism Sustainability Awards.



GILES Hawke flew in from the UK to deliver a key note address & is pictured with Gai Tyrrell, both from the Globus family of brands.

WALKLEY award-winning author of *Quitting Plastic*, Louise Williams.



BENTOURS team showing their support for sustainability.

CLIMATE change advocate and Australian of the Year, Tim Flannery delivers a stirring speech.



HELPING support the sustainability cause are Angus Tandy and Susan Haberle of APT Travel Group with Andrew Millmore from Travel the World.



MONIQUE Ponfoort and Sarina Bratton of PONANT with *Travel Daily's* Jenny Piper.



BROCHURES were a hot topic of debate for this panel with the jury still out on whether print and documents will remain a need within the travel industry.



DAMIAN Perry and Daniel Skjeldam of Hurtigruten.



INTREPID Group Chief Purpose Officer Leigh Barnes.

Agents learn about Macao



SIX product managers from Australian and NZ travel wholesale agencies were recently invited by the Macao Government Tourism Office to view all the latest product of the Asian region at the seventh annual Macao International Travel (Industry) Expo (MITE) at The Venetian Macao.

During the four-day visit, the group experienced Macao and the Macanese cuisine.

The managers also had the chance to board the shuttle bus for the drive across the new Hong

Kong-Zhuhai-Macao bridge link.

Pictured are Jay Soysa, Fathom Asia AIM Holidays; Yogesh Batra, Exotic Holidays; Jacob Iwikau, Scenic Tours; Stephen Cao, Acrossia/Worldway Holidays; Richard Froggatt, MGTO; Yogesh Batra, Exotic Holidays; Kim Robertson, Inter Asia Tours and Sam Chen, Helen Wong's Tours.

Virgin perishables

GUESTS travelling on Virgin Australia operated services to and from Hong Kong from 07 May will be permitted to carry frozen seafood, meat and other frozen products (perishable products) as checked baggage.

Autograph in Kenya

AUTOGRAPH Collection Hotels, welcomed Sankara Nairobi to its portfolio, marking the debut for the brand in Kenya.

The hotel comprises of 168-rooms along with restaurants, bars, social and meeting spaces & fitness facilities.

TRAVEL SPECIALS



WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

Greece and Mediterranean Travel Centre is offering a discount of \$150pp for bookings made on its Glories of Turkey and Small Group Turkish Odyssey programs. Travellers can also save \$100pp on the Classics of Turkey & Small Group Authentic Adventure itineraries. Payments need to be made by 31 May. Call 1300 661 666 for more.

Aircalin has released its new special, "New Caledonia On Sale", offering flights direct to Noumea from only \$261 from SYD & BNE and \$273 from MEL, one way including all taxes. The offer is available until 24 May. For further details, [CLICK HERE](#).

Oaks Hotels, Resorts & Suites in New Zealand has launched a winter sale, with savings of up to 30% on accommodation at participating resorts, plus 10% off with Experience Oz. The sale runs until 30 Jun. More information can be found [HERE](#).

Great Train Journeys is offering a "two-for-one" deal on the Deccan Odyssey in India until 31 May for selected departure dates in Sep 2019 – Apr 2020. To find out more details, email gtj@raileurope.com.au.

Alliance Rocky base

ALLIANCE Airlines will expand its Queensland operations and establish a new base in Rockhampton, with the support from Qld Government's Advance Qld Industry Attraction Fund.

Qld Minister for State Development, Manufacturing, Infrastructure and Planning, Cameron Dick said the \$12.5 million project "brings greater connectivity, potential new routes, increased private charters and new tourism ventures to Central Queensland".

Alliance MD Scott McMillan said "since Alliance was founded in 2002...we have grown to become [the] largest charter operator...for the resources sector".

Hayman name team

HAYMAN Island by InterContinental has welcomed nine new hires to guide the resort from 01 Jul.

The appointees include Director of Sales for Hayman Island, Adam Leonard; Business Development Manager for MICE Conversion, Gabriella Highman; Business Development Manager, Erin Williams; Director of Restaurants and Bars, Joshua Dows; and Exec Sous Chef, Anthony Kramer.

Carnival slides

CARNIVAL Cruise Line has selected Green Lightning as the winning name for its new green waterslide that will be featured onboard *Carnival Splendor* upon her arrival into Australia in Dec, following a state-wide comp.

Debbie Dye from Cooranbong, NSW beat almost 3,000 entries.

Garden Inn Africa

HILTON Garden Inn is celebrating growth in Africa with four open properties & an additional 14 in the pipeline just three years after opening its first hotel in 2016.

Ruby arr in Alaska

PRINCESS Cruises' 50th year sailing in Alaska has begun with the arrival of *Ruby Princess* into Ketchikan & Juneau last weekend.

From May-Sep seven Princess ships will be completing Alaskan itineraries, marking the cruise line's "largest ever Alaska deployment".

"Alaska continues to be a bucket-list destination for Australians & one in three people who cruise to Alaska cruise with Princess," said Sales & Marketing Director, Nick Ferguson.

UTracks Camino

UTRACKS has released its updated and expanded guide to the Camino Trails.

The new program offers a collection of walking and cycling trips of varying lengths, guided and self-guided, along the Spanish Camino, French Way of St James, the Portuguese Camino, the Via Francigena and the St Frances Way.

To see the guide [CLICK HERE](#).

CASH OR CABIN

Exclusive Trade Incentive
makes a comeback!



**BOOK FOUR &
WIN!
FREE CABIN*
OR \$1,000 CASH***

**Pack your bags or laugh all the way to the bank
with 'Cash or Cabin' thanks to APT and Travelmarvel.**

To qualify simply book and deposit any one of the following holidays
departing in 2019 between 1 April to 31 May:

- APT and/or Travelmarvel Europe River Cruise
- APT and/or Travelmarvel Mekong River Cruise
- APT Kimberley Coast Cruise

Winners will be congratulated by Monday 10 June 2019!



Book and deposit by **31 May 2019** to win!

Call Reservations on 1300 278 278 or visit www.atgconnect.com.au today.



Working in partnership with the Australian Travel Industry

Senior Travel Consultant - Central Coast

Central Coast, Salary + Commission, Ref: 4453JB1

My client is seeking an experienced Travel Consultant with a minimum of 2 years experience for their high end agency located in the Central Coast! The ideal candidate will have a passion for luxury travel, enjoy building tailor made itineraries and be able to provide exceptional customer service to new and existing clients. Experience using a GDS, preferably Galileo, is essential. The successful candidate will enjoy a competitive base salary plus a generous commission structure.

For more information please call Jacqueline on (02) 9119 8744 or click [APPLY](#) now.

Contracting Manager

Sydney, Competitive, Ref: 3979SJ2

I am seeking a product manager or contracting manager who has cruise and group exposure. You will need contacts across an international product network and be familiar with tailor making high touch group tours which offer every component of the trip – from air, land and sea components down to day tours and catering. A varied and exciting role with a much loved travel company. The right salary will be offered & this is a chance to use your expertise to contract complex travel tours.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Corporate Leisure Travel Consultant

BNE CBD, Competitive Salary + Bonuses, Ref: 4039SZ1

Have you had a min of 2.5 years or close to in Leisure / Retail travel and would like to step into a role working within corporate brands booking leisure travel for those corporate accounts then this could be the next step for your career. This is a non F2F consulting role & will be done from the comfort of a newly renovated & exclusive office environment where you are amongst likeminded team mates. Sales through service only & KPI based on quality not quantity so a mature outlook is required.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Travel Consulting | High End Agency

QLD, \$45-55k + super + coms, Ref: 1784AW4

Exhausted in your current role? Want to get your work/life balance back? Fed up with micromanagement? Want to work autonomously with pride & passion? Want to provide outstanding customer service to valued customers? Want to sell HIGH END/LUXURY product & destinations? Use your ability and proficiency to create customised travel itineraries including flights, accommodation, transfers and stopovers and create sales through SERVICE! APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Head of Client Services

Sydney, up to \$80k + super, Ref: 3983PE1

The Client Services Team is the first & primary point of customer contact & is responsible for answering queries, processing bookings, taking payments for deposits & final balances & assisting clients with their pre-tour and post-tour travel arrangements including flights & accommodation. To be successful you will have experience in directing and overseeing the overall Client Services function, to drive results, and to direct, supervise and coach the members of the Client Services team.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Corporate Consultant | Northern Beaches

Sydney, Up to \$70k, Ref: 1112AJ1

Due to continued growth, an exciting opportunity has presented itself in the Northern Beaches for an experienced Corporate Travel Consultant within a market leading company. You will be servicing existing clients and will enjoy building and nurturing relationships while helping out with every aspect of the clients travel requirements. You will be experienced and confident when dealing with corporate clients. A background with Event Management or Group Travel also favourable.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Travel Consultant | SKI Specialist

Brisbane, Competitive Salary \$\$\$, Ref: 1372CGA1

Are you an experienced travel consultant with a passion for all things Ski? If so, this could be a great opportunity to specialise in what you love with likeminded people! This independent travel agency are looking for a new team member to join their growing team. Using your passion and experience of worldwide ski resorts, this role will allow you to specialise in a booming niche market. You will be required to have a minimum of three years' experience using both mid office systems and a GDS.

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Business Development – Ski & Snow Accounts

MEL, \$65k + Comms + Super, Ref: 4015HC1

Working in sales & looking to work for a niche travel brand? You will be representing a well-known & respected company, a true market leader for their ski division. If you are tired of working for a company that has too many restrictions and wish to sink your teeth into something that is a bit more creative, challenging & simply different whilst utilising your amazing sales experience, this is the role for you! Strong career development opportunities and new & exciting changes to come!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.



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online... on mobile... in branch