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Options include a 22-day voyage from Antarctica to Africa departing 25 Feb 2020 from \$12,534ppts, along with other options in the Falklands, South Georgia and Antarctica.

More details on the **cover page**.

Asia cruise boom

CRUISE Lines International Association has released its *2018 Asia Cruise Industry Ocean Source Market Report*, with the region last year recording a record 4.24 million ocean cruisers.

Asian passengers had an average age of 45.4 years, lower than the global average, while travellers from the region also preferred shorter sailings with 89% cruising for four-six nights.

More details in tomorrow's issue of *Cruise Weekly*.

Chile makes Aussie push

TRAVEL marketing agency GTI Tourism has been appointed by the National Tourism Service of Chile to handle its PR and trade representation in Australia.

GTI will be charged with boosting interest in Chile in Australia via a targeted trade marketing and press communications strategy.

"Australians have a passion for adventure travel, and we are determined encourage more to visit by showing them the incredible adventures they can have in Chile and the increasing ease of getting here," Vice Minister of the Chilean Ministry of Economy, Development and Tourism Monica Zalaquett said.

Zalaquett described recent Australian visitor numbers to Chile as "steady year-on-year growth", with the new marketing strategy to also seek out ways to increase the length of stay and

spend of Australian visitors, as well as reduce the seasonality of visits and encourage travel to multiple Chilean destinations in one trip.

The Director of the National Tourism Service of Chile Andrea Wolleter said the rise in direct flights between the two countries has also provided the impetus for a renewed marketing approach.

"Australia is a key priority for Chile because of the increasing accessibility through direct flights and air capacity as well as the ever-growing interest in adventurous and nature-based travel," she said.

GTI General Manager Georgia Gregerson welcomed the account win, describing Chile as a hub for "world-class wineries, cosmopolitan cities, ski fields, and deserts".

In 2018, 52,500 Australians visited Chile.

TAA chief starts

MICHAEL Johnson has this week commenced his new role as CEO of Tourism Accommodation Australia (TAA), with one of his key priorities being combatting rising energy prices.

He said the organisation was currently negotiating a new "aggregated Power Purchase Agreement" on behalf of members, which will "break the back of electricity prices".

Johnson's career includes former GM roles with Parkroyal and Sydney's Amora Hotel.

He said other priorities include a "continued focus on the issues of unregulated accommodation" as well as the temporary skilled visa system.

Today's issue of TD

Travel Daily today has nine pages of news and photos, a front cover page for **Ponant**, plus a full page from:

- TMS Talent



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NTIA tickets on sale

TICKET requests formally opened this morning for the 2019 National Travel Industry Awards gala dinner, which will take place at the International Convention Centre, Sydney, on Sat 20 Jul.

The event at the world class venue will feature a "surprise act from an international superstar" along with a host of lucky door prizes thanks to Qantas (major sponsor), Air New Zealand (beverage sponsor) and Star Alliance (gold sponsor).

All attendees will be invited to "win their dream holiday with Qantas," with prizes worth \$20,000 and \$10,000 up for grabs by entering a competition at afta.com.au.

The night of nights will once again wrap up with the Singapore Airlines After Party, while **Travel Daily** and *travelBulletin* are proud to once again be the event's major media sponsors - lodge ticket requests by **CLICKING HERE**.

SYD likely for HA 787-8

EXCLUSIVE

HAWAIIAN Airlines flights between Australia and Honolulu are expected to be among the first routes for the carrier's new Boeing 787-8 *Dreamliner* aircraft, once they join the fleet in 2021.

It's now 15 years since the 2004 debut of HA's first non-stop services from Sydney, and yesterday Regional Director Andrew Stanbury and his team celebrated the milestone with a special event in Sydney (see p5).

Stanbury told **TD** that while final deployment details were not yet available, the 787-8 aircraft is "ideally suited" to Australian routes, with HA currently flying from Brisbane and Sydney.

Since the inaugural flight on 17 May 2004, HA has carried more than 1.7 million guests between Sydney and Honolulu, with a significant proportion - about one in five - now flying onward with

Hawaiian to its 13 gateways on the US mainland.

Stanbury said all HA fares allow for a free stopover in Hawaii, with the one-stop option to destinations such as New York, Boston, Seattle, Las Vegas, San Francisco, Long Beach, Portland and Phoenix making it an ideal alternative for trans-Pacific travel.

In addition, the Honolulu-North America sectors are domestic flights, simplifying the travel experience, he noted.

Hawaiian recently expanded its codeshare agreement with Virgin Australia (**TD** 01 Apr), putting the HA code on VA services from several ports feeding into Hawaiian's BNE, SYD and AKL-HNL flights along with the ability to earn points and status credits on both carriers.

The airline is also celebrating its Australian milestone with \$15 add-on fares to neighbour islands.

Bestjet creditors meeting tomorrow

PILOT Partners, the liquidators of the collapsed Bestjet Travel Pty Limited, will tomorrow convene another meeting of creditors.

The gathering will take place at 11am at the Pilot Partners office in Eagle Street Brisbane, with the aim of providing an update on the investigations into the collapse as well as reconstituting a Committee of Inspection following the resignation of several members of a previously appointed committee.

The most recent report from Pilot Partners (**TD** 02 May) indicated that several players involved in the collapse will be summonsed to testify before the Federal Court of Australia in Jul.

Bestjet's collapse came just six weeks after the business was purportedly sold by Rachel James, who has failed to comply with requests to hand over the records of the firm, which owes \$26m.



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Read about sustainable practices and whether companies can really have an impact in the May issue of *travelBulletin*.

CLICK to read
travelBulletin



Rex ahead of the rest

REGIONAL Express (Rex) displayed the best on time performance during Apr, the latest figures released by The Bureau of Infrastructure, Transport and Regional Economics (BITRE) show.

The regional carrier clocked 86.1% of its arrival flights on time, while managing to operate on time departures at a rate of 88%.

The next best performing airline for arrivals was QantasLink with 84%, followed by Virgin Australia (83.7%), Qantas (82.5%), with Tigerair Australia performing the most poorly with only 71.3% of its arrival flights on time.

For departures, Virgin grabbed second spot with 88%, while QantasLink bagged third position with 84.4% of its flight departures on schedule.

The best performed route for Apr was the Sydney to Proserpine (Whitsundays region) service

which saw 96.9% of flights depart and arrive on time.

The next best routes for departures was the Adelaide to Port Lincoln route (95.1%), Darwin to Alice Springs (94.7%), Proserpine to Syd (93.8%), and Alice Springs to Darwin (93.5%).

On the arrivals front, second spot was grabbed by Proserpine to Sydney (93.8%), followed by Port Lincoln - Adelaide (93.7%), then Adelaide - Gold Coast and Darwin to Alice Springs both averaging 93.4%.

On the ground, the most punctual airports for arrivals in Apr were Port Lincoln and Alice Springs which both saw 93.1% of its flights touch down on time, followed Kalgoorlie (92.5%), and Newman (91.7%).

For departures, Port Lincoln also led the way, scoring 93.4% of on time flights, with Emerald next on 92.3% and Alice Springs (91.6%).

City trips, Priceless

MASTERCARD has unveiled its new Priceless Cities program that provides cardholders with a range of exclusive Aussie travel experiences.

The Priceless Cities options available include a photography lesson on board a helicopter above Sydney's eastern beaches, a behind-the-scenes cooking class at the popular restaurant Bennelong in Sydney, and a glamping adventure through the Mornington Peninsula in Victoria.

To see the full list of experiences available, **CLICK HERE**.

Jumeirah Beach deal

THE recently refurbished Jumeirah Beach Hotel in Dubai is offering agents the chance to save up to 40% on room rates for bookings made by 30 Sep.

Room prices start from \$540 per room, per night, with amenities including a kids' club and five swimming pools.



Window Seat

ATTENTION all Spice Girls fans, this is a bus you people are going to "Wannabe" on.

Airbnb is giving its customers the chance to stay on the bus that featured in the 1997 enduring film *Spice World* on 14-15 Jun.

Parked in London, the living area includes pink Union Jack cinema chairs, vintage 90s pop memorabilia and bold interiors.

Unfortunately, there is no guarantee any of the old Spice Girls crew will be there, but they're not doing too much these days so they might be?



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HA celebrates 15 years



THOSE with long memories will recall a night at the former Sydney International Convention Centre in 2004 when Hawaiian Airlines launched its first non-stop flights from Sydney to Honolulu with a \$99 industry fare.

A frenzy of excitement ensued, with everyone, from newbie travel consultants to the most senior executives, scrambling to complete a questionnaire in order to qualify for the bargain.

Fast forward 15 years and Hawaiian still clearly loves travel

agents, yesterday hosting a celebratory function in Sydney where every attendee was lucky enough to receive a new suitcase - reminding them of the carrier's generous baggage allowance.

The HA team is **pictured** at the event, from left: Bahrat Narsey, Joyce Weir, Karen Macmillan, Andrew Stanbury, Bart Druitt, Keiryn Osbourne, Jenny Edmunds, Janis Jenkins, Celeste Arthur, Gillian Haywood & Andrew Best.

Lots more pics from the event at facebook.com/traveldaily.

MoMo's for KL

ORMOND Group's new social hotel brand, MoMo's, will launch in Kuala Lumpur this Oct, ahead of a 2022 opening in Melbourne.

The property will offer 99 guestrooms and be located in the heart of the city's Chow Kit neighbourhood.

It will feature "micro rooms" and a large events space in lieu of a traditional lobby, where the hotel plans to host performance art, workshops, exhibitions, and live music.

Rates will start at AU\$40 per room per night.

Virgin a disruptor

RICHARD Branson's Virgin Voyages' 2020 debut has been tipped to be a major industry disruptor by a report covering the global cruise industry's key trends and issues released by ResearchAndMarkets.com.

The adults-only cruise brand plans to target millennials and gen-Zs, as they begin to make up a larger portion of tourism revenue.

The report, *Exploring Cruises: Key market trends and issues in the cruise industry*, also highlights growth slated for 2019, with 30 million estimated travellers for the year, up 6% from 28.2 million in 2018.



A-LEAGUE

A-LEAGUE TOP TIPPER

Congratulations

MATT PATERSON

from *Stuba*

Matthew is the top tipper for *Travel Daily's* A-League footy tipping competition. He's won a trip to Manchester to see Manchester City play, courtesy of sponsor Etihad Airways and a \$2,000 voucher from ReadyRooms.

Thanks to all A-League tippers for your participation.

Thank you to Etihad Airways, ReadyRooms and Keith Prowse Travel for your support.

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New Caledonia dreaming



NEW Caledonia Travel Connection (NCTC), New Caledonia Tourism and Aircalin hosted a group of eight sun-seeking agents on a famil to the French Pacific island last week.

The agents, who qualified for the trip during the last NCTC incentive, enjoyed seven days of local food, culture and sights.

The NCTC team is hosting a New Caledonia webinar on 23 May, [CLICK HERE](#) to register.

Pictured: Kate Davies, MTA - Mobile Travel Agents; Sandrine Le Gaillard, Entire Travel Group; Christine Steel, Travel Focus; Vanesa Tihic, Boutique Travel Services; Karin Evert, TravelManagers; Rebecca Thompson, Travelaffare; Sally Malerba, Aurora Travel; Amor Delport, Helloworld Toowoomba Ranges; Lauren Galli, The Departure Lounge Berwick; and Larry Burrows, Aircalin.

NZ biz on show

AUCKLAND is set to host the latest showcase of conference and incentive products when Conventions and Incentives New Zealand (CINZ) hosts CINZ MEETINGS on 29 and 30 May.

The expo will feature over 190 exhibitors, including 90 buyers and media from Australia and 100 from NZ, courtesy of Air NZ.

"We are being talked about in the global arena, and it's great to be bringing many of these influential decision-makers here to experience New Zealand for themselves," said Sue Sullivan, Chief Executive of CINZ.

For more information on the event, [CLICK HERE](#).

Enderby's new look

HERITAGE Expeditions has revealed a fresh new look for its *Spirit of Enderby* ship, ahead of the cruise line's 2019 Russian Far East season.

Updates to the ship include new wallpaper inside all suites and hallways, while laminate aluminium plates have been fixed to the lower half of the hallway walls that "reflects her industrious lineage".

Bathrooms have also been refreshed with new floors, and new lights added throughout.

SUPER S RUGBY SUPER RUGBY R14 WINNER

Congratulations

ALANA TOWERS from Scenic

Alana is the top point scorer for Round 14 of *Travel Daily's* Super Rugby footy tipping competition. She's won \$100 travel credit courtesy of Expedia.



Travel Daily Super Rugby tipping competition is sponsored by Emirates, with the top tipper for the season winning flights from Sydney to Christchurch.



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HYDERABAD	3,528
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Virtuoso's Beijing best



MORE than 60 travel agencies and partner suppliers across Asia Pacific came together over the weekend for Virtuoso's regional forum in Beijing, where they enjoyed two days of workshops and events.

The showcase wrapped up with the company's annual Luxury Awards, with members taking home titles across 15 different luxury categories.

Winners were chosen for their product and advisor performance

on bookings made in the Asia Pacific region over the last year.

"Over the past 12 months, Virtuoso revenues for Australia and New Zealand grew by 30% so this year's award winners have achieved exceptional growth in a business that is already outpacing the rest of the market quite significantly," said Michael Londregan, Managing Director, Virtuoso APAC.

Pictured: The 2019 Virtuoso Luxury Award winners.

onefinestay 5%

AGENTS can earn an additional 5% commission when booking clients at a range of onefinestay properties across Italy by 15 Jul.

The private rental company offers a range of properties in Florence, Milan and Rome, with the incentive valid for stays throughout 2019.

For booking enquiries, email advisors@onefinestay.com.

QF extends wkend

QANTAS has extended its weekend fares from Perth to Broome, following a successful 12-month trial designed to boost tourism to the region.

The weekend flights, operating on Fri, Sat, and Sun, are available to book from \$179 one-way and are available for travel until 17 Aug 2019.

For more information, head to qantas.com.

TTF cheers ScoMo

THE Tourism and Transport Forum (TTF) has welcomed Scott Morrison and his Coalition following its election win on Sat, with Chief Executive, Margy Osmond, saying the organisation looks forward to working closely with the new Government.

"The Morrison Government made a range of key commitments in the tourism and transport space prior to the election which we have welcomed," Osmond said.

"We were particularly pleased to see the commitment to visa reform and a strong focus on regional communities and the contribution they do and will make, to the capacity of the industry," she added.

TTF has pledged to work with the Govt on further investment for Tourism Australia, a review of the Pax Movement Charge, and investment in rail networks.



Business Development Manager - Australasia

Celestyal Cruises - the preeminent cruise line serving the Greek Islands and Eastern Mediterranean, is looking for an autonomous and motivated Business Development Manager.

Based in Sydney, this full-time contract position will work with and report directly to the Regional Manager APAC.

Position

- Develop and maintain Celestyal Cruise's presence in the Australasian market
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- Identify product improvements or new products by remaining current on industry trends

Requirements

- Well-developed verbal and written communication
 - Confident and articulate
 - Create and host Webinars and Online Training
 - Comprehensive experience in using Sales Force CRM system; or similar
 - Must have competent business computer skills: including office, email and Facebook
 - Able to construct fundamental Sales and Marketing plans
 - Passion and self-motivation
 - A Degree in Hospitality and Tourism Management, Business Administration, Marketing, Sales or Business Development
 - A minimum of 5 years Wholesale Travel Industry Sales related work experience
 - Independent, with a passionate desire to exceed sales targets
 - Requires flexibility with working hours - including weekends.
 - Australian Resident, valid Passport and Australian Driver's License
- Competitive salary, car allowance, laptop computer and sales target incentive.

Please send applications - by 14 June 2019, to s.williams@celestyalcruises.com

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Agents living the dream



DREAM Cruises recently hosted a group of agents from Western Australia on a five-night cruise from Singapore on board its 3,352-passenger *Genting Dream*.

The group from Asia Escape Holidays were chaperoned by Dream Cruises Sales Manager WA & SA Katrina Katich, with highlights including a Penfolds

food and wine pairing experience, a bridge and helipad tour, as well as snorkelling in North Bali.

Pictured enjoying their time on the ship were: Peter Minniti, John Davidson, Linda Hosking, Sarah Nazzari, Katrina Katich, Alexandra Berrie, Corinne Kirk, Captain Magnus, Joanne Brown, Karen Way, Mark Kidd, and Brad Schell.

Hyatt lands in Lisbon

HYATT Hotel Corporation has announced plans to develop its first Hyatt branded hotel in Portugal, Hyatt Regency Lisbon.

The hotel is scheduled to open in late 2020 and will feature 200 hotel rooms, a spa, a swimming pool and a rooftop terrace bar.

Hyatt Regency Lisbon will be located on prime waterfront real estate facing the Tejo River.

Regent grows menu

REGENT Seven Seas Cruises (RSSC) has announced plans to introduce a range of plant-based menu options across its fleet.

From 01 Oct, more than 200 plant-based selections will be added across all meal times, with dishes such as Wild Mushroom Tart with Brittle Pie Crust, Mushroom Duxelles and Red Pepper Coulis, and Falafel Fritters.

SYD lends a hand

SYDNEY Airport has launched a new service to provide extra assistance for elderly travellers and people with disabilities.

The new initiative, undertaken in partnership with Medical Travel Companions, allows less mobile guests to access a qualified companion to assist them throughout the airport.

Passengers interested in booking the new service can **CLICK HERE**.

IHG ANA Beppu

INTERCONTINENTAL Hotels Group (IHG) has announced it will open the ANA InterContinental Beppu Resort & Spa on the Japanese island of Kyushu.

Slated to open on 01 Aug, the 89-room resort will feature a range of amenities including restaurants, meeting rooms and an infinity pool.

NZ CAA admit

NEW Zealand's Civil Aviation Authority (CAA) has concluded it will make sweeping changes to its safety inspection procedures following a fatal Fox and Franz helicopter crash on Fox Glacier that killed seven tourists in 2015.

CAA Chairman said the operator had a "poor safety culture" and it failed in its audit of the company.

Tremezzo expands

THE Grand Hotel Tremezzo in Italy has acquired the historic luxury Lake Como property Villa Passalacqua.

The purchased property is famed for its architecture and ancient gardens, providing new luxury accommodation options for Grand Hotel Tremezzo guests.

Another new addition for the hotel is a new gourmet restaurant dedicated to the late Italian chef Gualtiero Marchesi.

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An exciting opportunity exists for an experienced Business Development Executive to join Viva Holidays, Sunlover Holidays, and our associated brands based in Melbourne.

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To be successful in this role you will be an experienced travel industry sales expert who is highly personable and quick to form strong business partnerships. In addition, you will have strong commercial and communication skills.

Please apply by email with a covering letter and a full Curriculum Vitae to careers@helloworld.com.au

Applications close 25 May 2019

Only successful applicants will be contacted.

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MTA indulges for a cause



MTA - Mobile Travel Agents assistance team member Miranda Barclay (pictured back row, third from right) has successfully raised more than \$100 at a special morning tea for Perinatal Anxiety & Depression Australia.

Barclay's home-made cupcakes were a hit with her colleagues, who contributed a gold coin donation to the cause.

Perinatal Anxiety & Depression Australia (PANDA) supports women, men, and families affected by anxiety and depression during pregnancy and in the first year of parenthood.

PANDA also operates Australia's only dedicated National Helpline for individuals and their families to recover from perinatal anxiety and depression, an illness that affects up to one in five expecting or new mums and one in 10 expecting or new dads.

First Nations TC

QUEENSLAND indigenous leader William Enoch-Tranby has been selected to join the First Nations Tourism Committee.

Currently working as the Cultural Development Officer for CaPTA Group, Enoch-Tranby will attend committee consultations to discuss the growth of Indigenous tourism in Queensland, and develop the First Nations Tourism Plan, among other assignments.

WIN FLIGHTS TO THE COOK ISLANDS



This week Cook Islands Tourism and Air New Zealand are giving agents the chance to win return economy flights from Sydney to Rarotonga direct. There are 15 return tickets to be won!

A journey to the Cook Islands is the perfect island escape for rest and relaxation, romance, family fun, and adventure. From turquoise blue lagoons to craggy volcanic peaks, it's picturesque. Air New Zealand operates a return direct service weekly, departing Sydney on a Friday evening and returning from Rarotonga on a Thursday afternoon.

To win have the most creative answer to the question below. Send your answer to cookislands@traveldaily.com.au

What activity would you choose to do in the Cook Islands & why?

AIR NEW ZEALAND

COOK ISLANDS

Terms and conditions

AFTA UPDATE

from Jayson Westbury



I HAD the great pleasure of attending the Hawaiian Airlines 15 years of service to Sydney event yesterday,

along with many from across the travel industry and a very big congratulations to the HA team for a great event and celebration.

At every opportunity in the current industry climate when I am talking to senior airline executives, the issue of NDC is raised. As airlines now start to really think about what their strategy might be, how this may benefit them and travel agents and what is a reasonable timetable to implement a change, now is the time to be talking.

For Hawaiian it is clear that its NDC strategy for now is one that ensures travel agents will continue to enjoy access to competitive airfares and services without having to pay for it, and to continue to do this via the technology companies that are already in place with agents.

In a way, one could say Hawaiian has a class-leading NDC strategy, that is to say it will for the immediate future continue to distribute its products and services in the same way as it has for the past 15 years as it provided opportunities to Australians to head abroad via travel agents.

As HA initiates conversations with technology providers it will keep front and centre a clear understanding that it is a destination carrier, with the

needs of leisure customers at the core of every decision.

For HA, an NDC strategy that serves its customers and enables the carrier's trade partners will be the right outcome.

The thing about NDC is that it is an enormous undertaking and investment by airlines to make any significant change to the way they distribute products, and the question that I always ask is: will the NDC strategy sell more tickets and make airlines and agents more money?

Sadly, the response is all too often either a "not sure about that" or "that's not the point of NDC". So the next question is – what is NDC about then?

And there is no common industry-led response to that, as it seems airlines, while using the IATA standard as outlined in resolution 787, will be looking to commercialise and implement their NDC strategy in many different ways.

Importantly for Hawaiian, my view is that it has a great NDC strategy which is easy to understand and no doubt the agency community will embrace it – as in effect, its strategy is to continue to provide access to selling their products in the same way it does today.

With a great deal of exciting changes coming for Hawaiian, with aircraft and products on offer, it is bound to continue to do very well from Australia as the airline is making it easy to do business with it. Well done HA.

New Cal BDM MICE

NEW Caledonia Tourism has appointed Jackie Caldwell as Business Development Manager - MICE, Australia.

Caldwell has more than 30 years' experience in the business events industry in Australia.

India DFAT update

DFAT has advised political rallies can be expected in India in the period surrounding the general election results, which are due 23 May.

Travel advice for the country has not changed, with Australians recommended to exercise a high level of caution overall when travelling to India, particularly in Jammu and Kashmir.

QTA Award noms

THERE'S still time for Queensland tourism operators to get on board with the 2019 Queensland Tourism Awards, with nominations closing 31 May.

Winners will be announced on Friday 08 Nov at at Novotel Twin Waters on the Sunshine Coast.

Aurora single deal

AURORA Expeditions is offering no single supplement for a stateroom or category C balcony on a number of its 2020 cruises.

The deal covers itineraries including to Patagonia & Chilean fjords, Iceland, Jan Mayen & Svalbard, Iceland Circumnavigation, Arctic Discovery, and Inuit Arctic & Beyond.

Explorer turns Maroon



MONEY

WELCOME to Money, *TD's* Tue feature on what the Australian dollar is doing.

AU\$1 = US0.692

TENSIONS between the USA and China have had a negative impact on Australian currency, despite positive gains following the election.

The AUD climbed more than 1% against the greenback, before ending up 0.6% overnight.

RBA head Philip Lowe is scheduled to address the economic & policy outlook this afternoon, which could have flow on effects for currencies.

Wholesale rates this morning.

US	\$0.692
UK	£0.543
NZ	\$1.058
Euro	€0.619
Japan	¥76.23
Thailand	฿22.02
China	¥4.784
South Africa	9.956
Canada	\$0.929
Crude oil	US\$63.10

P&O Cruises welcomed 100 Queensland Rugby League "Super Fans" on board *Pacific Explorer* in Sydney on Mon ahead of this year's State of Origin series, which kicks off next month.

The company, which is the only cruise line to have a ship based year-round in Brisbane and is will set sail on its first Maroons Members cruise in Oct, offered the Maroons Members the chance to tour the ship, enjoy lunch, and meet a range of past and present rugby players while on board, including Sam Thaiday.

"The opportunity to rub shoulders with current and former Origin stars behind enemy lines has provided a unique experience for our Members, which is what this partnership with P&O Cruises is all about," said Queensland Rugby League Managing Director Robert Moore.

"This spectacular event has reinforced just how passionate Queensland fans are about their rugby league team," he added.

Pictured: Sam Thaiday with a group of Maroons "Super Fans".



WIN A TRIP TO THAILAND

This month Centara and *Travel Daily* are teaming up to offer readers the chance to win a seven-night stay for two in a Deluxe Room at Thailand's Centara Grand Beach Resort & Villas Hua Hin with daily breakfast.

Centara Grand Beach Resort & Villas Hua Hin is one of Thailand's most famous hotels – originally built as the King's guesthouse in the 1920's it has been lovingly restored and extended over the years to a luxurious five-star resort. It is a short walk to the famous markets of Hua Hin with fabulous seafood, shopping and entertainment.

To be in the running, correctly answer each of the weekly questions across the month and have the most creative answer to the final question. Send your responses to centara@traveldaily.com.au

Q3: Name one restaurant or bar you would like to experience at the Centara Grand Beach Resort Villas Hua Hin.

CENTARA GRAND
BEACH RESORT & VILLAS
HUA HIN

Terms and conditions

AAT free Tas flights

AAT Kings is urging agents to book travel in the off season by highlighting a range of deals for off-peak travel.

Deals include free return Economy class flights to Tasmania with bookings of its "Tasmania Wonders Guided Holiday" itinerary - more info **HERE**.

Allianz appoints

KATE Walker has been appointed as the Head of Direct Business for Allianz Partners UK.

The newly created role will see Walker help the company to renew its focus on offering insurance and assistance solutions to consumers under the Allianz Assistance brand.

SeaDream's grant

SEADREAM has received a US\$1.8 million grant from Enova to go towards its hybrid megayacht, due in 2021.

Backed by the Norwegian Ministry of Climate and Environment, the ship is being developed with an sustainability-focused approach to energy and climate technology.

ANA A380 delivery

JAPANESE airline, All Nippon Airways, has taken delivery of the second of its three custom Airbus A380 planes that have been designed specifically for the Narita - Honolulu route.

Each aircraft features "FLYING HONU" livery which depict themes from Hawaiian culture and folklore.

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Head of Groups - Melbourne \$80K to \$90K + super + commission

Lead a newly created travel division for this reputable wholesaler. Foster the expansion and growth of group-based travel for the Australian market. Must have experience with groups, product and reservations to secure this great role. [VIEW JOB](#)

Operations Manager - Sydney \$50K to \$60K + super + allowances

Great opportunity to join a special interest tour operator for a consultant with leisure, wholesale or tour operations experience looking to take the next step in their career. Manage supplier communications, payments & handle group bookings. [VIEW JOB](#)

Digital Marketing Executive - Melbourne \$55K + super

Join this luxury travel brand as a Digital Marketing Executive. The role will span social media, marketing campaign coordination, eDMs, SEO, paid search and website management including development and content creation. [VIEW JOB](#)

Regional Sales Manager - Melbourne \$75K + super

This well-regarded Adventure Travel company is experiencing growth and are now looking for a Regional Sales Manager to handle a combination of account management, sales & leadership. Previous sales experience required. [VIEW JOB](#)

Travel Consultant - Sydney \$55K + super

Our client is an award winning, family-run independent travel agency in the inner west with 40 years of experience crafting unique itineraries for varying travel needs around the globe. They are looking for an experienced consultant to join their team. [VIEW JOB](#)

Business Development Exec. - Sydney \$55K + super + allowances

Promote amazing ski & snowboarding resorts around the world on behalf of this leading wholesaler. An on-road sales role for a passionate skier/boarder with a travel consulting background keen to step up into Business Development. [VIEW JOB](#)