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**Terms and conditions apply.** Promotion ends 11 June 2019. ACT Permit Number: TP19/03244. NSW Permit Number: LTPS/19/34312 and SA Permit Number: T19/678.

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australia



## Win with Virgin

VIRGIN Australia is inviting agents to take part in its Gigantic Giveaway incentive, with prizes including return flights, Velocity points and Apple AirPods.

For more information on how to enter, see the **cover page** of today's *Travel Daily*.

## Aussies flock to Japan

THE Japan National Tourism Organization (JNTO) is aiming for more growth in visitor numbers in 2019, on the back of a record half a million in 2018, representing a 11.6% rise on 2017 (**TD** 25 Jan).

Speaking with *Travel Daily* in Sydney last night, JNTO Sydney Office Executive Director Kana Wakabayashi said the office was hoping for "the same or more growth this year", especially given the Rugby World Cup will land in Japan later this year.

Wakabayashi said other global events set to head to Japan, including the Tokyo Olympics and Paralympics and the World Masters, would drive visitor numbers, along with more direct flights, such as Qantas' Sydney-Sapporo seasonal service set to commence in Dec (**TD** 18 Apr).

The office is working to promote travel to areas outside of the traditional "Golden Route", which covers Tokyo, Mt Fuji, Kyoto,

Osaka area and Hiroshima.

"We want to promote more regional Japan in addition to these main areas and we also really want to push the green [summer] season," she explained.

"The peak travel times for Australians is the winter for skiing and spring for cherry blossoms, so we want to show that Japan has so much to offer year-round."

JNTO will also introduce a third level to its travel agent e-learning platform in mid to late 2019, accompanied by an incentive and famil opportunities.

Last night marked JNTO's largest roadshow event, see **page four**.

### Today's issue of TD

*Travel Daily* today has eight pages of news and photos, a front cover wrap for **Virgin Australia**, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Bentours product profile pg

## Albatross incentive

ALBATROSS Tours is reminding agents they can score a \$250 Coles gift card when booking customers on an eligible Italian Lakes & Tuscany tour by 31 May.

The 16-day tour departs Milan on 12 Aug, for more information see **page nine**.

**TRAFALGAR**

#AGENTS FIRST

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## Serko eyes growth up north

**CORPORATE** travel and expense manager Serko has reported a 28% rise in total operating revenue to NZ\$23.4 million for the full year to 31 Mar, laying the foundation for further expansion in the northern hemisphere.

Operating revenue was up from the NZ\$18.3 million reported in the corresponding period last year, with recurring product revenue also up by 26% to NZ\$20.7 million, and total income increasing by a similar 28% to NZ\$24.6 million.

"Serko has delivered another successful year, benefitting from growing transactions and increasing average revenue per booking," Serko Chairman Simon Botherway said.

Serko has invested resources into pursuing growth opportunities in the northern hemisphere, recently rolling out a research and delivery strategy which involved cultivating relationships with Travel Management Companies (TMCs) and corporates in the region.

"In the new North American and UK markets, it is very pleasing

to note the number, and market presence, of those TMCs who have signed agreements to roll out Zeno," Botherway said.

"We are in an exciting transitional phase as we invest in the development of our global travel and expense management platform for the future...we expect northern hemisphere revenues to ramp up particularly in the second half," he added.

These agreements included Carlson Wagonlit Travel in the US.

However it was not all positive news for Serko, posting a 23% drop in net profit after tax of NZ\$1.63m, down from NZ\$1.83m.

## Natural Norway

**AGENTS** are being encouraged to discover more about the natural wonders of Norway with Bentours' range of products.

Offering daily departures via ships well as city tours through Bergen, Alesund, Trondheim, and Svalbard, the tour company offers plenty of options for travellers.

For more information, see **page 11** of today's issue.



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## Travel Daily en route to Nadi, Fiji

Today's issue of *TD* is coming to you courtesy of Tourism Fiji, which tonight kicks off its annual Fijian Tourism Expo.

2019 marks the sixth consecutive year for the Fijian Tourism Expo, which aims to provide a platform for the country's tourism sector to engage directly with international buyers and media.

Denarau Island Convention Centre at the Sheraton Fiji Resort is playing host, with hundreds of delegates set to gather this evening for the official opening.

It's then straight into the action, with two full days of pre-scheduled appointments, networking events and updates from suppliers and government.

Key supporters of the event include Fiji Airways, which flew many delegates to Nadi today.

## TTC marks agents' day

THE Travel Corporation (TTC) is today reprising last year's inaugural National Agent Appreciation Day, which aims to "celebrate the incredible work that agent partners do to connect travellers to their travel dreams".

The initiative is being led by Trafalgar, which is calling on the larger travel and tourism industry to "make this an industry-wide celebration of agents as recognition of the amazing work that they do".

A range of industry specials is being launched as part of the celebrations, including 50% off selected Trafalgar holidays in Jun, Jul, Aug and Sep 2019 for agents and a companion, 50% off AAT Kings Guided Holidays and Day Tours, 50% off Inspiring Journeys, up to 50% off Luxury Gold and a huge 60% off 2019 Uniworld Boutique River Cruise Collection.

Adventure World Travel is also offering 50% savings on Explore

Worldwide small group journeys for travel consultants, while Contiki has also joined the fun with 30-50% off for agents on select New Zealand trips.

Trafalgar's sales team is delivering surprise goodies to agents across the day, with recipients invited to share a photo using the #AusAgentsDay hashtag, and the brand's Global CEO, Gavin Tollman, will commission 100 trees to be planted to commemorate the occasion with long-term sustainability partner One Tree Planted.

Trafalgar MD Jason Wolff said "we are still determined to make #AusAgentsDay an annual celebration on the second last Wed of each May," inviting the industry to mark the date in next year's calendar to see what 2020 celebrations will bring.

See how *Travel Daily* celebrated the day in Window Seat (right).



## Window Seat

MILESTONES should always be celebrated with a bang, right?

AAT Kings certainly thinks so, which is why The Travel Corporation brand sent the *Travel Daily* team a smash cake to mark the second annual Agents Day today (see left).

Led by its Trafalgar brand, the day encourages the travel industry to recognise the hard work of travel agents around the country.

Cheers guys, as you can see we had a smashing good time.



LAST CHANCE TO ENTER

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### Virgin Voy @ C360

**CRUISE360** Australasia will welcome Virgin Voyages President & Chief Executive Officer Tom McAlpin as a speaker at the event which is set to take place in Sydney on 30 Aug.

McAlpin's appearance will mark the debut of Richard Branson's cruise brand at Cruise Lines International Association (CLIA) Australasia's annual forum, where he will present details of how the cruise line is preparing for an "epic sea change" in cruising.

"Tom's appearance at Cruise360 #NextGeneration will provide the Australasian travel community with an opportunity to hear about the new cruising demographic Virgin Voyages has identified," said CLIA Australasia Managing Director Joel Katz.

"This will be a chance to hear about how new cruisers can be discovered and enticed."

Virgin Voyages' *Scarlet Lady* debuts in 2020.

### Venture on sale

**ITINERARIES** are now on sale for the inaugural sailing of *Seabourn Venture* in 2021/22.

Seabourn's expedition ship will debut in Jul 2021 with a 10-day pre-inaugural Highlights of the English Channel cruise, departing Lisbon on 05 Jul.

In its first full season *Seabourn Venture* will visit destinations in the Arctic, Antarctic, the Amazon, Caribbean, Central and South America.

For more details of *Seabourn Venture's* itineraries [CLICK HERE](#).

### TD comp winners

**TWO** lucky agents will be visiting South Africa after winning the Acacia Africa and *Travel Daily* monthly competition.

FBI Travel's Maxine Barron and Best4Travel's Melinda Leenman will be going on the Southern African Magic open age Small Group Safari.



**JAPAN** National Tourism Organization (JNTO) held its largest roadshow event in Sydney last night, with 56 suppliers in attendance as part of its 2019 Japan Roadshow series.

JNTO is expecting a turnout of 600 attendees across the three-city roadshow, which started in Melbourne on Mon and will wrap up in Auckland on Thu.

"Australians have the number one spend in Japan of any other source market around the world and the Japanese inbound tourism suppliers are aware of that," JNTO Sydney Office Executive Director Kana Wakabayashi told *Travel Daily*.

"They see the potential that Australia and NZ have to continue growing so that's why they are continuing to come in droves."

Last night's event saw attendees updated by Wakabayashi before Business Development & Marketing Assistant Manager Sally Miles offered insight and tips for organising travel to Japan.

Australian Olympic Aerial Skier Jacqui Cooper, whose 20-year career saw her frequent the destination, also shared raving reviews of the country, and then attendees were given the chance to meet with the suppliers during a business session and networking event.

**Pictured** are: Kana Wakabayashi, Sydney Office Executive Director JNTO; Jacqui Cooper, guest speaker and Australian Olympic Aerial Skier and Sally Miles, Business Development & Marketing Assistant Manager JNTO.

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American Airlines

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## Ahoy Luxperience



**LUXPERIENCE** hosted an exclusive superyacht event in partnership with luxury charter yacht specialists Ahoy Club for a select group of agents on the Gold Coast this week.

The evening aboard *Sophia* was an opportunity to showcase Ahoy Club, and to update the buyers from south-east Qld on this year's "Experience is Everything" event.

"We are thrilled to have Ahoy Club join us for Luxperience this year," said the company's Event Director Michelle Papas.

"We are proud of the calibre of exhibitors this year, and Ahoy Club is taking a unique spot in our catalogue."

**Pictured** are The Travel Studio's MD Julie Marshall with colleagues Beth and Bob Malcolm, and Luxperience Buyer Relations Executive Arnie Lautaimi.

## New Kogan Travel

**KOGAN** Travel kicked off its first "May-Nia" sale yesterday.

The promotion marked the start of a sizeable overhaul of the website's travel offerings, and includes an 11-day China tour with flights for \$777 per person.

"These exciting promotions are just the beginning for the Kogan Travel refresh," said Sales and Business Development Manager Nick Ashley.

"We're looking to include flight booking portals and tailored trip experiences.

"We've also got some new and exciting partnerships on the horizon," he added.

May-Nia features four other deals alongside the China offer, and runs through to 23 May 11.59pm (AEST).

## O'Sullivan honoured

**TOURISM** Australia's Managing Director John O'Sullivan has been awarded a Tourism & Transport Forum (TTF) Australia Life Membership Award at the organisation's annual tourism conference Outlook 2019.

TTF Chief Executive Officer Margy Osmond said the honour was bestowed on O'Sullivan for his "significant contribution" to making Tourism Australia a global leader in national marketing.

"John has championed Australia as a destination and is a supporter of the Tourism and Transport Forum," Osmond said.

"It is an enormous pleasure for TTF to recognise all of O'Sullivan's hard work, innovation and commitment to the Australian tourism industry...this award is given to those who make a significant, real and lasting contribution to Australia's tourism," she added.

## Skal Perth event

**SKAL** International Perth is hosting its "June Networking Dinner at Sunset" event on Thu 13 Jun at Straits at Rendezvous Hotel Scarborough, Wesetern Australia.

The cost is \$59 for Skal Int'l members - [CLICK HERE](#) to register.

## Brazil DFAT update

**DFAT** has advised that from 17 Jun, Australians won't need a visa to travel to Brazil for tourism or business (**TD** 20 Mar).

However DFAT noted the Venezuelan Government has reopened its land border with Brazil, and there is an increased risk of violent protest and civil unrest occurring in the border region.

Brazil's travel advice has not changed, with Australians urged to exercise a high level of caution in the country overall.



## Business Development Manager - Australasia

Celestyal Cruises - the preeminent cruise line serving the Greek Islands and Eastern Mediterranean, is looking for an autonomous and motivated Business Development Manager.

Based in Sydney, this full-time contract position will work with and report directly to the Regional Manager APAC.

### Position

- Develop and maintain Celestyal Cruise's presence in the Australasian market
- Create business opportunities by identifying new prospects and evaluating their position in the industry
- Sell products by establishing contact and building relationships with new prospects
- Maintain relationships with clients by providing ongoing support, product training and guidance
- Identify product improvements or new products by remaining current on industry trends

### Requirements

- Well-developed verbal and written communication
  - Confident and articulate
  - Create and host Webinars and Online Training
  - Comprehensive experience in using Sales Force CRM system; or similar
  - Must have competent business computer skills: including office, email and Facebook
  - Able to construct fundamental Sales and Marketing plans
  - Passion and self-motivation
  - A Degree in Hospitality and Tourism Management, Business Administration, Marketing, Sales or Business Development
  - A minimum of 5 years Wholesale Travel Industry Sales related work experience
  - Independent, with a passionate desire to exceed sales targets
  - Requires flexibility with working hours - including weekends.
  - Australian Resident, valid Passport and Australian Driver's License
- Competitive salary, car allowance, laptop computer and sales target incentive.

**Please send applications - by 14 June 2019, to**  
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### Lindblad Galapagos

LINDBLAD Expeditions has announced the launch of its 2019/20 Galapagos brochure in partnership with National Geographic, offering a range of itineraries through the region as well as trips to Peru, Tropical Andes and Colonial Quito.

The new brochure includes options for passengers to enjoy animal encounters and daily opportunities to explore, including the use of Zodiacs, kayaks and stand-up paddleboards.

To mark the launch of the new offering, Lindblad is offering a fly free to Galapagos on select departures through Nov, when booked before 31 Jul.

For more info, call 1300 363 055 or **CLICK HERE** to order the brox.

### One Ocean cancels

THE Russian Government has ordered that two vessels from the One Ocean Expeditions polar fleet "remain at home" only a month before the start of the Arctic season.

According to the *Vancouver Sun*, the company has already been forced to rebook one large group of passengers who would have started their Arctic expedition in Spitzbergen, Norway.

"We're still trying to figure out what is going on," General Manager for OOE Catherine Lawton told the publication.

Adventure Canada has issued a note to agents advising that passengers affected by the cancellation of the 2019 Canadian Arctic and Greenland voyages can take up a replacement expedition with the same cabin category no extra cost, based on availability.

The case between OOE and its contractors remains ongoing.

THE Leading Hotels of the World kicked off its 2019 Leading Famils program recently by inviting six lucky agents to experience an action-packed 11-night itinerary around Italy and Switzerland.

The group met Leading Famils host Craig Adamson in Courmayeur, Italy, where they checked into their accommodation at Le Massif before jumping into a helicopter for a tour over the ice-capped Mont Blanc glaciers.

The participants then moved on to Zermatt, where they spent three nights at the Mont Cervin Palace hotel, including a visit to

Chez Vrony for lunch.

Next on the agenda was a trip to Gstaad Palace and Park Gstaad, and wrapping up with a visit to the Andermatt Village.

**Pictured** at Mont Blanc are Daniel Burger, Ski Buzz; Judy Tanner, Aurora Travel; Vivien Agosta, Port Travel; Craig Adamson, The Leading Hotels of the World; Yvonne Verstandig, Executive Edge; Belinda Layt, Savenio; Michael Nolan, Bayview Travel; & Betty Farigu, Le Massif.

Wendy Wu Tours.

## WIN

A LUXURY ESCAPE FOR TWO IN Vietnam

+ Each week one agent will win a \$500 gift card!

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## INstant TRAVEL

### Sales and Key Account Manager

Due to ongoing success and expansion, Innstant Travel is now recruiting **Sales and Key Account Managers** to join our team, in New South Wales.

**Are you who we're looking for?**  
As an Innstant Sales and Key Account Manager, you are a natural salesperson with a passion for people. You are an excellent networker with great communication skills and enjoy collaborating with others to identify new business opportunities.

**What you will do**

- Provide the management and sales power required to drive the overall business growth of our partner network
- Lead and develop strong relationships with agencies, industry influencers, and key decision-makers
- Collaborate closely with the Innstant team and our partners to identify business development opportunities.
- Champion new Innstant products and technologies and drive scalable adoption across our partner network
- Be an ongoing thought leader on industry initiatives and partner-level planning.

**Your skills and attributes:**

- Particularly adept at developing close, one-on-one relationships.
- Ability to work closely and constructively with all areas of the business
- Proven partnership building success in the Australian market
- A skilled networker
- A willingness to travel when necessary throughout Australia
- A current driver's license

If you believe you have the drive and ambition to become part of a winning team we would love to hear from you! **Please email your CV along with a covering letter to [lynda@innstanttravel.com](mailto:lynda@innstanttravel.com)**

Wendy Wu Tours.

## GREAT ASIA Stocktale Sale

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Inspiring tours from \$3,480PP

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## Niki Lauda passes

**CHAMPION** racecar driver and aviation entrepreneur Niki Lauda passed away yesterday, aged 70.

Lauda founded two airlines in his lifetime; Lauda Air in 1979, and Niki in 2003, the former being sold to OS, and the latter merging with Air Berlin in 2011.

He also took over Amira Air in 2016, renaming it Laudamotion.

The Austrian is considered one of the all-time greats of motorsport, but had suffered from overall poor health related to a crash in competition in Germany in the 1970s.

## Intrepid climate +

**INTREPID** Travel is set to become the first "climate positive" company of its kind by the year 2020.

The Melbourne-based company will undertake a marine initiative with the University of Tasmania to help combat climate change, and donate 40% of profits from family trips to other preservation projects.

## PR SYD changes

**PHILIPPINE** Airlines has made aircraft changes for Manila-Sydney, returning Airbus A330-300s to the route.

This aircraft replaces the previously-run Airbus A321neo.

From 01 Aug, route frequency will also be updated, reducing runs from nine to six each week, although a seventh will operate from 03 Dec 2019 to 30 Jan 2020.

## Beyond's bonus

**BEYOND** Travel is offering a bonus \$900 Discover More Travel Credit per couple on its eight-day coastal voyage "The Land of Ice & Fire" for select departures in Jun, Jul, Aug and Sep.

Agents who book and deposit by 28 Jun can secure the credit, which can be used on any Beyond Travel product such as pre- or post-cruise accommodation, transfers and optional sightseeing.

The trip is priced from \$2,455ppts - call 1300 363 554.

## GC whale watching

**SEA** World Cruises has unveiled the *Spirit of Migaloo II* ship in time for the upcoming humpback whale migration.

The \$4 million vessel provides six external viewing platforms and tiered stadium-style seating from sea level to the sun deck.

The ship also features a VIP Captain's Lounge, underwater video viewing, and the ability to listen to whale songs via the on-board underwater hydrophone.

## ACCOMMODATION

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



three years in the making.

The **JW Marriott Marco Island Beach Resort** has completed its comprehensive \$320 million transformation project, with the new Lanai Tower featuring more than 9,290m<sup>2</sup> of meeting space, a 1,114m<sup>2</sup> of events centre. The project's completion is



bdrooms with ensuite, and a deck with a barbecue grill and sunbeds. The villas are conveniently located next to the Anam spa.

The 12-hectare **Anam** resort on Vietnam's Cam Ranh peninsula has introduced new 267m<sup>2</sup> metre spa villas featuring their own spa facilities and a private pool. Set on a hill and commanding expansive vistas of Long Beach, the villas also offer two spacious



Bluetooth media hubs, updated flatscreen televisions and wi-fi compatibility for up to six devices.

**Park Hyatt Melbourne** has completed the renovation of its guestrooms, with the upgrade including custom-designed furniture whilst preserving the iconic wood-panelling present in all rooms.

Technological updates to the rooms include

## WIN FLIGHTS TO THE COOK ISLANDS



This week Cook Islands Tourism and Air New Zealand are giving agents the chance to win return economy flights from Sydney to Rarotonga direct. There are 15 return tickets to be won!

A journey to the Cook Islands is the perfect island escape for rest and relaxation, romance, family fun, and adventure. From turquoise blue lagoons to craggy volcanic peaks, it's picturesque. Air New Zealand operates a return direct service weekly, departing Sydney on a Friday evening and returning from Rarotonga on a Thursday afternoon.

To win have the most creative answer to the question below. Send your answer to [cookislands@traveldaily.com.au](mailto:cookislands@traveldaily.com.au)

What activity would you choose to do in the Cook Islands & why?

**AIR NEW ZEALAND**

**COOK ISLANDS**

Terms and conditions

## TTF visa calls

**TOURISM** and Transport Forum has released results of a survey, finding 75% of Australians believe time, cost, and difficulty of gaining a visa to Australia effects the country's competitiveness in international markets.

Australia's average process time of a visitor visa is 17 days or more, compared to an average of two in France and seven in Japan.

"Unless we begin to expedite these processes, we will lose critical visa market share," TTF CEO Margy Osmond said.

57% of Australians also believe more money is needed to promote Australia overseas.

## Cunard Alaska

**CUNARD** kicked off its return to Alaska with *Queen Elizabeth's* maiden call to her west coast homeport of Vancouver, Canada on 21 May.

The cruise line has announced an expanded 2020 program, including a visit to Glacier Bay as well as the Hubbard Glacier in Yukon.

Cunard is the only cruise line to offer 10-, 11-, and 12-day round-trip voyages from Vancouver in 2020, featuring stops in Ketchikan, Victoria, Juneau, and Skagway, among others.

## OP space resort

**SINGAPOREAN** developers One Pioneer is building a space-themed resort in Phuket worth US\$40 million.

Due in 2020, the project recognises the continued trajectory of tourism growth in the area, as well as the lack of new attractions.

"Once completed, it will comprise a 150-room hotel in a space-themed complex featuring visuals of astronauts and an indoor observatory," founder and CEO Janette Lee said.

"Our vision is to bring to life the dreams of mankind for an experience of space and Earth, targeting local and international."

## Rental car rates up

**AMERICAN** Express Global Business Travel's report on ground transportation, the 'Ground Monitor 2019', has found car rental rates will remain stable around the world for the next 12 months.

In the United States and Canada, a 1% increase in rental rates is predicted, with Central and South America slated for a 0.75% price increase.

The report covers seven years of car rental data, local gdp, inflation, and employment rates.



## DNSW secures *Hamilton*



**THE** Tony Award-winning musical, *Hamilton* will make its southern hemisphere debut at Sydney's Lyric Theatre in 2021.

The production is expected to generate more than \$84 million for the State's economy, along with hundreds of full time jobs, and attract more than 130,000 visitors, NSW Premier Gladys Berejiklian said.

Announcing that the state had secured the hit show, NSW Premier Gladys Berejiklian said it was a "great thrill to pip

Melbourne", for the rights to host *Hamilton* in 2021.

Having staved off competition from interstate and throughout Asia, Destination NSW CEO Sandra Chipchase said *Hamilton* would be a drawcard for domestic and int'l tourism, giving those who missed out on tix for Broadway and the West End shows the opportunity to attend.

**Pictured**, NSW Premier Gladys Berejiklian, announcing that Sydney would host the award-winning show, *Hamilton* in 2021.

## Excite Indonesia

**AGENTS** can now download Excite Holiday's new "Undiscovered Indonesia" guide.

The custom guide, produced in conjunction with Wonderful Indonesia, highlights what attractions are on offer to see across Indonesia, such as dining in Bali to historical landmarks in Yogyakarta and beyond.

## Raffles new hotels

**ACCOR** has added the Raffles Shenzhen to its collection.

The 168-room hotel is housed in the top floors of a 72-storey tower in China's One Shenzhen Bay complex, offering views over Shenzhen Bay and the bustling streets of Hong Kong.

The hotel also features a selection of serviced residences.



WIN A TRIP TO THAILAND

This month Centara and *Travel Daily* are teaming up to offer readers the chance to win a seven-night stay for two in a Deluxe Room at Thailand's Centara Grand Beach Resort & Villas Hua Hin with daily breakfast.

Centara Grand Beach Resort & Villas Hua Hin is one of Thailand's most famous hotels – originally built as the King's guesthouse in the 1920's it has been lovingly restored and extended over the years to a luxurious five-star resort. It is a short walk to the famous markets of Hua Hin with fabulous seafood, shopping and entertainment.

To be in the running, correctly answer each of the weekly questions across the month and have the most creative answer to the final question. Send your responses to [centara@traveldaily.com.au](mailto:centara@traveldaily.com.au)

Q3: Name one restaurant or bar you would like to experience at the Centara Grand Beach Resort Villas Hua Hin.

**CENTARA GRAND**  
BEACH RESORT & VILLAS  
HUA HIN

Terms and conditions

## No agent no cry

**BUSINESS** travellers from the Asia Pacific region are abandoning traditional agents when booking hotels and flights, research released by Carlson Wagonlit Travel (CWT) reveals.

CWT found 84% of Asia Pacific business travellers preferred to book hotels online rather than going through an agent, compared with 70% of Europeans.

The research found 69% of business travellers prefer to book their flights digitally, rather than have human interactions, with Asia Pacific travellers again the most likely to use technology.

However, when it comes to checking in and out of hotels travellers are more receptive to the human touch, CWT reported.

## Autocamp Yosemite

**AUTOCAMP'S** new outdoor hotel will officially open its full facilities, including its clubhouse and pool, on 10 Jun.

The new location features 102-Airstream suites, luxury canvas tents and accessible suites, 45 minutes from the centre of Yosemite National Park.

## Sth Sea Mantra

**SOUTH** Sea Cruises has launched its new day cruise, The Manta Ray Experience, with rates from FJD\$335 per adult, and child fares from FJD\$299 inc taxes.

The package includes return hotel transfers, snorkelling equipment, lunch and a 75-minute guided manta ray or reef snorkelling experience.

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Travel Daily

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\*Pricing is in Australian dollars and are per person twin share for the land tour only. Airfares are additional and can be arranged by your travel agent. This tour is not suited to anyone who has mobility issues. This promotion is valid for any NEW bookings made on the 12 August 2019 Italian Lakes & Tuscany tour between 23 April to the 31 May 2019. Tour booking conditions can be found on page 127 of the Europe & UK Small Group Touring 2019 brochure. Clients must book and pay in full by 31 May 2019 for the agent to receive one (1) \$250 Coles digital gift voucher per person booked. The agent's email address must be provided to enable Albatross Tours to send the digital Coles gift voucher.



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### Documentation/Tour Operations Manager

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You will be responsible for handling supplier communications & confirmations for specific tours, through to finalising documentation including detailed tour notes and itinerary. Some communication with travellers and booking of pre-and post-travel arrangements is involved. On occasion there will be the opportunity to accompany a group assisting the tour leader as a tour manager, This is a niche tour provider and a love of the arts, history, music, drama, theatre would be of high advantage.

For more information please call Paul on 02 9119 8744 or click [APPLY](#) now.

### Business Development | Ski Specialist

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Take advantage of this exciting opportunity to join a market leading company specialising in Ski, providing fully tailored ski travel packages for both direct travellers and Travel Agents. You will be the face of the company in NSW, responsible for driving business, identifying potential clients and outlining the fantastic service on offer. With such a great product/service offering behind you, you can expect to enjoy high conversion levels coupled with an uncapped incentive structure.

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If you are an experienced travel consultant but prefer to work behind the scenes - then this wholesale role is for you! Dedicated to providing outstanding service and the best deals available, you will be working as part of the largest wholesale ski brand in travel. This role gives you the chance to expand your knowledge, gain further experience and fast track your career! Earn BIG \$\$\$ and travel to ski destinations across the world! Visited min. 2 ski fields/resorts? APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

### Travel Consultant Melbourne West

Melbourne, Competitive Salary Ref: 3889MT3

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is located in an affluent area in Melbourne and looking for an experienced travel consultant to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. A love and passion for travel is essential, must have at least 3 years' experience. A HIGH BASE SALARY of up \$65k + bonuses is on offer!

For more information please call Mark on (03) 9988 0616 or click [APPLY](#) now.

### Digital Marketing Specialist

Sydney, Competitive, Ref: 4061SJ1

A travel industry digital marketing position has opened in Sydney. I am looking for someone with 3 years digital marketing experience & travel industry exposure, a candidate who wants to move into a specialist role with progression to management. Focus across all digital channels; social, EDMs, Adwords, analytics, SEO etc. A close nit team & a much loved international travel product. Competitive salary with great benefits, call me today for details and send your resume on the link below!

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

### Experienced Travel Consultant

South BNE, Competitive Salary, Ref: 1429CGA1

Our client is seeking an experienced Travel Consultant for their office in South Brisbane. You will ideally have worked in a retail travel agency, have strong experience using a GDS, ability to organise and book worldwide travel arrangements and must be able to work autonomously. There is competitive salary plus uncapped earning potential and you should have a passion to succeed and be keen to continue your career as this role evolves. APPLY NOW this is a very rare opportunity!

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

### Account Manager | No Experience needed

Mel North \$55-\$60k + Bonuses, Ref: 2355SZ1

No formal Account Management experience, no worries! We're looking for a travel agent with a professional yet engaging personality to farm relationships with existing accounts within the travel industry. Even though this is a "farming" role, there is still an element of BD so a keen interest for sales is important to be able to build your own relationships and network predominately over the phone, at times in person. No travelling/vehicle required & working only MON-FRI business hours.

For more information please call Serena on (03) 9988 0616 or click [APPLY](#) now.

### Digital Marketing Executive

Melbourne, Up to \$60k + Super, Ref: 4067HC1

This leading travel company is currently recruiting for a Digital Marketing Executive to join their busy office. As a Digital Marketing Executive you will be proficient in SEO and have a passion for social media to help grow their online presence through the creation of unique, engaging, informative and authoritative content. This is a fantastic opportunity to really develop and grow your career with reputable travel company paying up to \$60k + Super. Lots of potential to grow and develop!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.



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Norway's cities offer many highlights and bucket list adventures. Visit Bergen and the Bryggen Hanseatic Wharf, a UNESCO World Heritage site. Alesund offers fabulous art nouveau architecture, while in Trondheim, experience the stunning Nidaros Cathedral. Or perhaps, venture above the Arctic Circle to Tromso. Known as the 'gateway to the Arctic', your adventure may beckon you to see the polar bears in Svalbard!

Other highlights may include 'Norway in a Nutshell' rail journeys

on the Flamsbana, hiking to the peak of Pulpit Rock, self-drive tours through Lofoten, unique coach journeys, an array of cruises – or, the special summer and winter ranges of Bentours own 'escorted small group' tours with an abundance of departures.

### **ABOUT US**

No matter how you prefer to explore this wonderful Scandinavian country, the specialist team at Bentours can create your unique and cherished experiences.