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## Travel Daily

on location in  
Nadi, Fiji

Today's issue of **TD** is coming to you courtesy of Tourism Fiji, which is running the Fijian Tourism Expo on Denarau Island this week.

**FTE2019** wraps up tonight after two days of appointments and networking, with palpable optimism about the future of the Fijian tourism industry pervading the high energy event.

Last night a special function at the Denarau Racquet Club celebrated Tourism Fiji's "Bulanaires" who reflect the country's wealth of happiness.

Delegates will visit the new Pullman Nadi Bay Resort for a farewell function this evening, with many participants also heading off for post-famils to experience the country's tourism product for themselves.

## Fiji focuses on happiness

**AUSTRALIA** continues to be Fiji's largest inbound market, but is growing slower than other emerging sources of visitation for the country.

Speaking to **TD** yesterday at the 2019 Fijian Tourism Expo (FTE), Tourism Fiji CEO Matt Stoeckel said Australian arrivals were up 1.3% for the 12 months to 30 Apr, with the timing of Easter and the school holidays contributing to a particularly strong Apr this year.

"It's modest growth, but in the right direction," he said.

A total of 32,850 Australians arrived in Fiji last month, boosting the rolling annual total to 367,499.

That meant the Australian market comprised almost 42% of Fiji's visitation, with New Zealand at 22% in second place but showing stronger growth of 7.6%.

The standout performer for Fiji in the last 12 months has been Japan, surging more than 150% to almost 15,000 visitors following

the return of Fiji Airways to the Nadi-Tokyo route.

Stoeckel said he believed there was still significant growth potential for Australia.

"We are investing heavily in the market," he said, with Fiji expected to continue to feature prominently on TV screens in the coming months with shows such as *Australian Survivor* and *Love Island* along with the recent *Bachelor in Paradise* reality show.

Stoeckel also highlighted the "Bulanaires" happiness campaign.

"We want to differentiate by focusing on our key value proposition - our people," he said.

More from FTE on **page six**.

### Today's issue of **TD**

**Travel Daily** today has seven pages of news and photos, a front cover page for **Silversea Cruises**, plus full pages from:

- APT
- Travel Trade Recruitment

## Silversea gets wild

**SILVERSEA** Cruises is showcasing its new Wild Expeditions brochure, which invites travellers to explore the remotest reaches of the globe in "all-inclusive understated opulence" - see the **cover page**.

## Vomo's new GM

**VOMO** Island Fiji has welcomed Justin King as its new General Manager, joining the property after almost seven years running Saffire Freycinet in Tasmania.

King takes up his new role as Vomo undertakes a significant expansion, including last month's opening of a new adults-only zone and infinity pool adjacent to the secluded Rocks Bar & Restaurant as a "sophisticated addition to family-friendly Vomo".

Vomo is located on its own private island about 15 minutes from Nadi Airport by seaplane or helicopter, with 28 resort villas and four "luxury holiday residences" - see [vomofiji.com](http://vomofiji.com).



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## Hyatt lifestyle push

**HYATT** Hotels Corporation has established a new lifestyle division, which brings together Hyatt's and former Two Roads Hospitality's lifestyle brands, including Andaz, Alila, Hyatt Centric, Joie de Vivre Hotels, Thompson Hotels and tommie.

Former CEO of Two Roads Hospitality Asia Frederic Flageat-Simon has been named Global Head of Lifestyle Operations and tasked with developing the global operations strategy for Hyatt's new lifestyle division.

"With the introduction of a dedicated lifestyle division, we're able to dive deeper into our guests' preferences and further carve out Hyatt's role in this important segment," said Hyatt Chief Commercial Officer Mark Vondrasek.

## travelBulletin still on top

**TRAVEL Daily's** sister publication **travelBulletin** has retained its number one ranking for readership and distribution in the latest Audited Media Association of Australia figures, which have just been released.

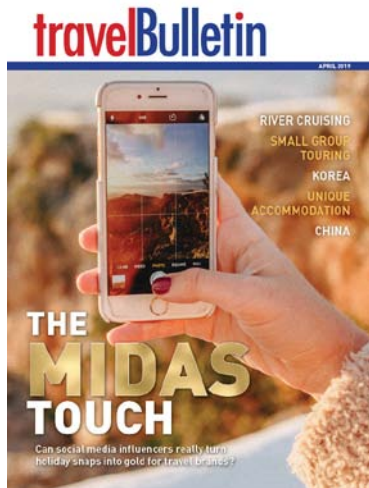
The results confirm an Average Total Distribution for **travelBulletin** in the period 01 Apr 18 to 31 Mar 19 was 6,770, ahead of **TravelTalk** magazine at 6,440.

Digital distribution was a particular strength of **travelBulletin**, with an increase of 6% on the prior period to achieve an average distribution of 1,433 online readers.

**Travel Weekly's** print publication remained absent from the independent auditing process.

**travelBulletin** remained the most frequently published travel industry magazine with 11 editions per year.

Director of the Business Publishing Group, parent company of **travelBulletin**, Jenny Piper, said the magazine continued to go



from strength to strength, with engagement with the industry the key to delivering fresh, relevant & interesting content.

## Hurti's LBG deal

**EXPEDITION** cruise line Hurtigruten has inked a multi-year deal with Norway-based Biokraft to supply climate-neutral liquefied biogas (LBG).

The deal is the largest contract for supply of LBG to a shipping operator and will see Hurtigruten receive near-daily delivery of biogas produced from organic waste to its ships, which are the first cruise ships to be powered by fossil-free LBG.

Hurtigruten will fit at least six of its ships with gas-powered engines and large battery packs by 2021.

## Avalon incentive

**AVALON** Waterways is running a trade incentive offering agents who book three passengers a free cruise for themselves & a friend.

The deal applies to passengers booked and deposited on 2019 departures between 20 May-31 Jul, 2019.

For further details, contact [sales@globus.com.au](mailto:sales@globus.com.au).



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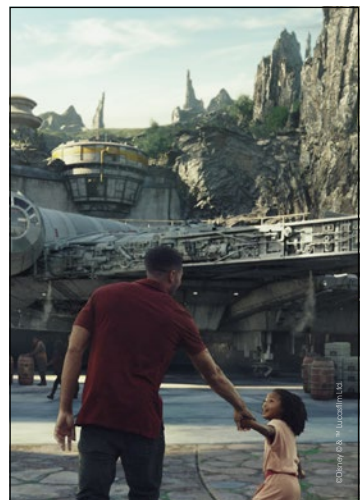
## Vivid begins tonight

**VIVID** Sydney, the largest festival of light, music and ideas in the Southern Hemisphere will switch on its lights tonight.

The annual event will run until 15 Jun and feature largescale light installations and projections; music performances and collaborations; public talks by thought leaders, industry seminars, conferences and creativity workshops.

"Vivid Sydney is incredibly popular and last year 2.25 million people attended across the 23 days and nights of the festival," said NSW Minister for Jobs, Investment, Tourism and Western Sydney Stuart Ayres.

Ayres encouraged visitors "to be mindful of popularity on weekends" and consider heading to Vivid Mon-Wed nights.



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## How to see Vietnam and Laos

Read the Autumn edition of *Travel & Cruise Weekly*

### Fate of 737 MAX

**THE** United States' Federal Aviation Administrator (FAA) has confirmed there is no timetable for Boeing's 737 MAX to return to the skies, with Acting Director General Dan Elwell saying if it took a year for the grounding to be lifted, "so be it".

The FAA met with international air regulators on Thu to determine what is needed to return the 737 MAX to service, with senior officials from the administrator detailing findings from the two crashes in Ethiopia and Indonesia, which killed a total of 346 people.

Nearly 60 air regulators from Australia, Brazil, China, the European Union, Ethiopia, Indonesia and South Korea are attending the meeting at an FAA office in Texas.

With around 5,000 of the aircraft on order from airlines around the world, Boeing has claimed the two crashes had already cost the company \$1 billion.

### CZ/AY codeshare

**CHINA** Southern and Finnair yesterday confirmed a reciprocal codeshare partnership to begin 01 Jun, covering services between HEL and CAN and beyond.

CZ services to be operated by AY include Helsinki to Amsterdam, Billund, and Copenhagen.

AY services to be operated by CZ include Guangzhou to Changsha, Chongqing and Hangzhou.

## Booking.com on Amadeus

**AMADEUS** has signed a hospitality distribution agreement with Booking.com to integrate its accom content into the Amadeus Travel Platform platform.

Under the deal, agents will be able to access Booking.com's vast amount of listings, including hotels, motels, resorts, homes, and apartments, through the Amadeus Travel Platform, marking a 30% boost on what is currently available.

Over the coming months, the content will become available across Amadeus' selling points, including Amadeus Selling Platform Connect, and Amadeus cytric Travel & Expense, for corporate bookers.

"We're constantly on the lookout for strategic collaborations that can enable us to reach even more people around the globe, empowering them to easily discover and book their ideal travel experience," said

Booking.com Vice President of Partnerships Ripsy Bandourian.

Amadeus' Executive VP of Travel Content Sourcing, Travel Channels Jorge Elliott said "we're confident the partnership will bring a number of benefits to our travel seller community.

"Amadeus' technology combined with Booking's content means that travel sellers can search, book, and integrate Booking's content seamlessly."

Peter Wolters, Amadeus' Executive Vice President of Hotels, Mobility & Insurance said "hospitality is a top priority for Amadeus, and we are actively investing to further enrich our portfolio in terms of IT & content.

"We are proud to move our business forward with a hospitality provider known for success on a global stage."

### Virgin to Mumbai

**VIRGIN** is relaunching its Heathrow to Mumbai route after flights were suspended earlier this year, with the first service set to depart on 27 Oct.

Juha Jarvinen, Executive Vice President of Commercial said, "2019 marks a significant period of growth for Virgin Atlantic, and I'm delighted we're continuing to expand our route network once more by returning to Mumbai."

Virgin is also due to launch flights to Tel Aviv starting Sep, and Sao Paulo in 2020.

### Dream Aussie dep

**DREAM** Cruises has released a series of short sector itineraries along Australia's east coast for 2019/20, with fares leading in at \$286 per person twin share for a two-night cruise from Brisbane to Sydney.

The line has also added Newcastle as an embarkation point, with the first departure from the port a four-night cruise to Brisbane, on 04 Nov.



### Window Seat

**UBER** is going under. Underwater, that is.

The rideshare company has launched a submarine partnership with Tourism & Events Queensland; the target - the Great Barrier Reef.

Uber users in Australia, the United States, Canada, the United Kingdom, France, and New Zealand will be able to enter a competition with a winner from each country selected to travel to Queensland for a rideshare unlike any other.

A ride in the "scUber" will allow travellers to explore the reef at a depth of up to 30 metres, with 180-degree views.

The competition runs from 27 May to 18 Jun, with places limited, so if you don't get in quickly, you'll be sunk.

### FAA 777 conditions

**BOEING** must demonstrate the composite fuel tanks on its 777-9 aircraft can withstand tire debris impact, if it is to receive certification from the US Federal Aviation Administration.

The requirements mirror those issued by the FAA in 2007 for the 787, with an additional focus on how pressure waves from debris impacts could damage the aircraft's fuel tanks.

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Viking will be the world's largest small ship cruise company in 2019.

Please send a short cover letter and resume to: [jobsau@vikingcruises.com](mailto:jobsau@vikingcruises.com)

Applications close **Friday 31 May 2019**. Only successful applicants will be contacted. No agencies!

Friday 24th May 2019

## Oasis \$165m reno

**ROYAL** Caribbean International's *Oasis of the Seas* will undergo a \$165 million renovation and return to service in Nov as the vessel marks its 10-year anniversary.

Under the 63-day modernisation the ship's top deck will be refreshed with FlowRider surf simulators, nine-deck-high zip line and twin rock-climbing walls.

A range of food and beverage outlets and entertainment spaces will be included in the works, including Portside BBQ, El Loco Fresh and Sugar Beach.

## Ctrip revenue up

**ONLINE** travel booking provider Ctrip has seen revenue grow by 21% to US\$1.2 billion in Q1 2019, compared to the previous corresponding period.

The company's direct booking program Skyscanner achieved approximately 250% growth in bookings year-over-year, Ctrip said in its unaudited Q1 2019 financial results.

Despite the company's significant increase in revenue, its gross margin fell to 79% of the quarter, compared with 82% for Q1 2018.



## Business Development Manager - Australasia

Celestyal Cruises - the preeminent cruise line serving the Greek Islands and Eastern Mediterranean, is looking for an autonomous and motivated Business Development Manager.

Based in Sydney, this full-time contract position will work with and report directly to the Regional Manager APAC.

### Position

- Develop and maintain Celestyal Cruise's presence in the Australasian market
- Create business opportunities by identifying new prospects and evaluating their position in the industry
- Sell products by establishing contact and building relationships with new prospects
- Maintain relationships with clients by providing ongoing support, product training and guidance
- Identify product improvements or new products by remaining current on industry trends

### Requirements

- Well-developed verbal and written communication
- Confident and articulate
- Create and host Webinars and Online Training
- Comprehensive experience in using Sales Force CRM system; or similar
- Must have competent business computer skills: including office, email and Facebook
- Able to construct fundamental Sales and Marketing plans
- Passion and self-motivation
- A Degree in Hospitality and Tourism Management, Business Administration, Marketing, Sales or Business Development
- A minimum of 5 years Wholesale Travel Industry Sales related work experience
- Independent, with a passionate desire to exceed sales targets
- Requires flexibility with working hours – including weekends.
- Australian Resident, valid Passport and Australian Driver's License

Competitive salary, car allowance, laptop computer and sales target incentive.

Please send applications - by 14 June 2019, to [s.williams@celestyalcruises.com](mailto:s.williams@celestyalcruises.com)

## Disney famil spot

**AGENTS** keen to experience a galaxy far, far away can earn a chance to win the second spot on the Journey to *Star Wars*: Galaxy's Edge Mega-Fam.

To be eligible to win, agents need to sell and log at least one qualifying Virgin Australia and/or Delta Airlines return fare ex-Australia or NZ to the US into the Journey to Galaxy's Edge incentive portal, between 25 May and 07 Jun.

Agents can also register their interest and learn more about the famil through the portal **HERE**.

## TTF calls on SA govt

**TOURISM** and Transport Forum (TTF) is urging the South Australian Government not to "choke the goose that lays the golden egg", by failing to invest in tourism and infrastructure.

TTF CEO Margy Osmond noted in the Forum's pre-SA Budget submission that foreign visitor numbers to the state fell by 3% in the year to Dec 2018, coinciding with a 3% drop in expenditure.

"This decline in visitor numbers off the back of last year's budget cut is proof SA cannot rely on a 'build it and they will come' strategy," she said.

## Trafalgar 10% offer

**SAVE** clients 10% on USA & Canada trips with Trafalgar by booking & paying before 18 Dec.

The deal applies to selected departure dates between 30 Apr-22 Oct 2020.

The 15-day Scenic Parks Explorer is available from \$5,827 per person, twin share and visits the Grand Canyon and Monument Valley.

## TA UnDiscover push

**TOURISM** Australia last week extended its UnDiscover Australia campaign to Germany.

The promotion is being run by Tourism Australia in cooperation with Singapore Airlines, Tourism Northern Territory and Tourism Western Australia, and aims to challenge the stereotypes associated with Australia by showcasing the uniqueness the destination has to offer.

The \$600k-campaign will run until Jun and focuses on digital out-of-home and display media.

## TECHNOLOGY UPDATE

Today's Technology Update is brought to you by Rezdy

**Rezdy and TOMIS. A game-changing digital marketing intelligence integration for our customers**



Earlier this month, we were excited to announce the release of our new integration with **TOMIS** (Tour Operator Marketing Intelligence

Software).

So what is TOMIS? TOMIS helps tour operator businesses grow direct bookings through innovative marketing software and services based on 8 years of industry experience.

Acting as a personal marketing assistant, TOMIS automates previously manual marketing processes, helping save operators valuable time and allowing them to focus on running their business and drives real increases in direct booking revenue.

TOMIS is more than just software. It also provides a full digital marketing agency, data science team in-house, and provides operators options manage marketing and website services.

The integration seamlessly aggregates our customers marketing and sales data into one place. From there and, without any manual input, TOMIS analyses the best times to market tours across platforms such as Facebook, Google, and the web as well as campaign recommendations, custom-built A.I. Chatbots and health monitoring for your website.

Rezdy's value has always been built around helping customers grow their business by enabling them to move sales online and automate their bookings.

We're excited to be building on that original proposition, and unlocking new tools to grow direct online bookings through this new partnership.

This new integration brings insights, intelligence, and marketing automation tools to help our customers supercharge growth of their online booking channels that were previously limited to the big players.

More info available here: <https://www.rezdy.com/rezdy-tomis-integration/>

**Simon Mainwaring,**  
Head of Product, Rezdy





## Back-Roads hits the US



### WIN FLIGHTS TO THE COOK ISLANDS



This week Cook Islands Tourism and Air New Zealand are giving agents the chance to win return economy flights from Sydney to Rarotonga direct. There are 15 return tickets to be won!

A journey to the Cook Islands is the perfect island escape for rest and relaxation, romance, family fun, and adventure. From turquoise blue lagoons to craggy volcanic peaks, it's picturesque. Air New Zealand operates a return direct service weekly, departing Sydney on a Friday evening and returning from Rarotonga on a Thursday afternoon.

To win have the most creative answer to the question below. Send your answer to [cookislands@traveldaily.com.au](mailto:cookislands@traveldaily.com.au)

What activity would you choose to do in the Cook Islands & why?

AIR NEW ZEALAND

COOK ISLANDS

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**BACK-ROADS** Touring launched its new 2020 program at an event in Sydney on Wed, with the collection featuring seven new tours to North America.

The fresh additions explore California, New England, the South, and Mid-Atlantic.

Some of the highlights include oyster shucking in Rhode Island, Jeep tours of Monument Valley with a Navajo guide, a journey on Mt Washington Cog Railway, and a food tour of New Orleans' French Quarter.

With tours ranging from six to 11 days in length, departure cities include Los Angeles, San Francisco, Phoenix, New Orleans, Washington DC, and Boston.

**Pictured** are Dylan Hearne, Head of Australia/NZ Sales; Jillian St George, Trade and Marketing Manager; Karla Englart, Campaigns Manager and Bridget Cowley, Queensland Business Development Manager.

### KE's 200th Boeing

**KOREAN** Air began purchasing Boeing aircraft in 1971, and on 14 May, the airline received delivery of its 200th aircraft from the manufacturers.

The airline currently operates 119 of Boeing's aircrafts on both domestic and international flights, commercial and freight.

The first KE purchased 48 years ago was a B707-3B5C.

## TRAVEL SPECIALS

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au)

**The Library** in Koh Samui is offering a 20% discount on its best available rates on bookings across all room types received by 30 Jun for stays of three nights or more. Discounted rates lead in at THB11,965 (AU\$545) per night. Call 02 9211 6590 for details.

Clients can save 10% off New Zealand with **Contiki's** Kiwi Bucket List 10-day journey. The trip from Auckland through to Queenstown starts at \$2,928 per person, twin share, discount included. Sale ends 30 Jun, and covers departures between 17 Nov and 17 Feb. For more information, call 1300 266 845.

**Bench Africa** is offering a special on its Northern Experience tour. Starting in Cape Town, the maximum 12-passenger safari travels through Namibia and Botswana, and ends at Victoria Falls. The total savings offered is \$660, equal to 10%. Visit [www.benchafrika.com.au](http://www.benchafrika.com.au) for details.

Savings of \$2,000 per couple are available for **Lindblad Expeditions'** 12-day Journey to Antarctica on board the *National Geographic Explorer* when booked before 31 Oct. For more information, call 1300 361 012.

### Airline financials

**THE** International Air Transport Association's (IATA) *Airline Financial Monitor* for Apr indicates a further fall in aggregate profits for the airline industry compared to the same quarter of the previous year.

The outcome is mixed at the regional level, with improvement in Asia Pacific, broad stability in North and Latin America, but significant weakening in Europe.

However, the global airline share index outperformed the wider equities market in Apr, with better-than-expected earnings outcomes in some regions.

Oil and jet fuel prices climbed again last month, driven by the ending of US sanction waivers on Iranian oil imports.

Global base fare pax yields continued to decline in Feb, with both premium and economy cabin yields under pressure.

Annual growth in industry-wide revenue passenger kilometres eased to 3.1%, its weakest annual outcome since early 2010.

### ACTE Exec Director

**THE** Association of Corporate Travel Executives (ACTE) has confirmed the appointment of Leigh Bochicchio as its new Executive Director.

Selected after an extensive external search process, Bochicchio brings years of industry and ACTE experience, having served on the Board of Directors, as well as two terms as nominations committee chair. She commences 17 Jun.

### Pacific MoC inked

**THE** Pacific Aviation Safety Office (PASO) and the South Pacific Tourism Organisation (SPTO) signed a Memorandum of Cooperation (MoC) on 08 May, covering information sharing and coordination.

The tie-up will also work to strengthen ties between two regional organisations & enables increased cooperation & collaboration on new and emerging projects.

### Bench appointment

**BENCH** Africa has appointed Nicki De Jager as its Victoria/Tasmania State Manager.

Previously with Rail Plus, De Jager brings a wealth of travel experience to the role, including personal travel throughout Africa.

### TM Kimberley '20

**TRAVELMARVEL** has launched four Kimberley Coast cruising expeditions for 2020.

Guests can enjoy the main Kimberley Coast Cruise, or they can combine this with the Top End Cruise, the West Coast Discovery, and the Darwin and Broome Stays.

Aboard the *Coral Adventurer*, guests can spot humpback whales, sharks, dugongs, green turtles, and crocodiles, and Zodiac to the King George and Horizontal Falls.

The main cruise itinerary is 12 days, but guests can combine this with a land touring to extend to up to 28 days.



**TOURISM** Fiji's annual Fijian Tourism Expo has reflected the ongoing development of the country's hospitality offering, with more than 100 local exhibitors meeting with 172 international buyers and media who have travelled to Denarau Island for the event.

Tourism is a key driver of the local economy, responsible for about 30% of the country's Gross Domestic Product and approximately one in three jobs.

It's no wonder then that everyone in the community sees themselves as an ambassador, with friendly "Bulas" greeting guests at every turn.

As product develops, Fiji is able to sharpen its focus on niche markets such as the luxury sector,



MICE and spa tourism, with health and wellness facilities burgeoning in resorts across the country - complementing Fiji's traditional target markets of families, couples and honeymooners.

Photos on this page were taken on the trade show floor as well as at the various networking activities during the show - lots more at [facebook.com/traveldaily](https://facebook.com/traveldaily).



**FIJI Airways Regional Manager, John Nickel**, celebrating the arrival later this year of FJ's new flagship A350XWB aircraft.



**JUSTIN King and Karen Marvell** from Vomo Island.



**JASON "Zac Efron" Sacriz** from Tourism Fiji.



**PETER and Jenny Bourke** from Nukubati and The Fiji Orchid.





## ATG sales team to Kimberley



APT Travel Group took its 35-member sales team from across Australia and New Zealand to Broome, Western Australia, for its annual National Sales Conference.

The sales team got to explore Broome and gain an insight into APT's Kimberly and Outback Wilderness operations, including a trip to Willie Creek Pearl Farm and a Kimberley Cruise.

APT Head of Sales, Susan Haberle said getting first-hand experience of the region was

important for the sales team.

"They've all been really impressed to have been given the opportunity to see for themselves what this style of touring in the Kimberley is all about, and excited to share their insights with our trade partners," she said.

**Pictured**, APT's Australia and New Zealand sales team exploring Broome's waterways.

### Bendigo service up

**QANTASLINK** will increase services between Bendigo and Sydney from six return per week to daily from 17 Aug.

The carrier said the move is due to strong demand, noting the response to the direct service has been very positive from residents, business and leisure travellers.

The route has been in operation for less than two months (**TD** 10 Dec 2018) and will be serviced by a 50-seat Q300 turboprop aircraft.

### Air NZ Apr figures

**AIR** New Zealand carried a total of 1,384,000 passengers in Apr, a 3.4% rise on the same period last year, the airline's latest traffic statistics show.

The airline also saw a 4.4% increase in revenue pax kilometres in Apr, lower than the 5.3% recorded for the financial YTD.



WIN A  
TRIP TO  
THAILAND

This month Centara and *Travel Daily* are teaming up to offer readers the chance to win a seven-night stay for two in a Deluxe Room at Thailand's Centara Grand Beach Resort & Villas Hua Hin with daily breakfast.

Centara Grand Beach Resort & Villas Hua Hin is one of Thailand's most famous hotels – originally built as the King's guesthouse in the 1920's it has been lovingly restored and extended over the years to a luxurious five-star resort. It is a short walk to the famous markets of Hua Hin with fabulous seafood, shopping and entertainment.

To be in the running, correctly answer each of the weekly questions across the month and have the most creative answer to the final question. Send your responses to [centara@traveldaily.com.au](mailto:centara@traveldaily.com.au)

Q3: Name one restaurant or bar you would like to experience at the Centara Grand Beach Resort Villas Hua Hin.

**CENTARA**  
GRAND  
BEACH RESORT & VILLAS  
HUA HIN

Terms and conditions

### Sabre's OV alliance

**TRAVEL** tech provider, Sabre, has extended its partnership with Vietnam Airlines, with the carrier adopting its Sabre AirVision In-Flight solution.

The In-Flight platform has been designed to drive savings in catering, and could help reduce meal waste to less than 1% and cut inventory costs by 4% over the next five years.

### Rocco Rome open

**ROCCO** Forte Hotels has opened its second hotel in Rome, offering 104 rooms and suites.

The property boasts sweeping views of the city and features six food and beverage outlets, a 550m<sup>2</sup> Rocco Forte Spa and a central courtyard.

### Airbus, SAS deal

**AIRBUS** and SAS Scandinavian Airlines will conduct joint research into hybrid and full electric aircraft.

The collaboration will begin in Jun and continue through to the end of 2020, as the companies strive to cut CO2 emissions from aircraft and create a more sustainable aviation industry.

### Qld Wilson Is works

**CLEAN-UP** works on Wilson Island in Queensland's Gladstone Region have been completed as part of the Queensland State Government's \$25 million Great Barrier Reef Island Resorts Rejuvenation Program.

The island's resort will be open for bookings in the spring.

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Travel Daily

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*Travel Daily* is part of the Business Publishing Group family of publications.

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#### EDITORIAL

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### **Inbound Travel Consultant | High Paying**

**Sydney, Up to \$70k + Bonus DOE, Ref: 3836PE5**

My client is a leading provider of luxury inbound travel arrangements & has unrivalled expertise in delivering tailored tours to groups visiting Australia & the Pacific. They offer bespoke itineraries - from city breaks to multi destination and special interest tours. I am looking for a talented inbound travel specialist to work with this creative travel team, you must have strong Australian tourism knowledge & experience in dealing with Western Markets. Excellent salary on offer.

For more information please call Paul on  
(02) 9119 8744 or click [APPLY](#) now.

### **Business Development | Ski Specilaist**

**Sydney, \$60-\$65k + Bonuses, Ref: 1557AJ1**

Take advantage of this exciting opportunity to join a market leading company specialising in Ski, providing fully tailored ski travel packages for both direct travellers and Travel Agents. You will be the face of the company in NSW, responsible for driving business, identifying potential clients and outlining the fantastic service on offer. With such a great product/service offering behind you, you can expect to enjoy high conversion levels coupled with an uncapped incentive structure.

For more information please call Antony on  
(02) 9119 8744 or click [APPLY](#) now.

### **High End Leisure Travel | Relocation Option**

**Brisbane, \$50-60k + super + coms, Ref: 2493AW2**

This role will be heavily customer service focused offering your expertise on worldwide destinations. Consulting across all platforms, including face to face, online and over the phone; this established, boutique, travel agency is looking for High End Leisure Travel Consultants to RELOCATE and join their team! Looking for a new challenge? Ready to get your work/life balance back? Want to earn BIG \$\$\$?! Offer sales through service and earn \$10k more than your current base salary! APPLY NOW!

For more information please call Amanda on  
(07) 3123 6107 or click [APPLY](#) now.

### **Digital Marketing | Global Company**

**Melbs, Up to \$60k + super, Ref: 4067HC1**

This marketing role includes, but it not limited to, SEO, email and social media campaigns and measuring performance with Google Analytics. This is an integral part of the company's future development and also success in the Australian market. If you are working in digital marketing this is a fantastic career move! Experience in digital marketing in the travel industry is preferred. Get heaps of travel perks and discounts across the globe. COMPETITIVE SALARY UP TO \$60k + BONUSES!!

For more information please call Mark on  
(03) 9988 0616 or click [APPLY](#) now.

### **Digital Marketing Specialist**

**Sydney, Competitive, Ref: 4061SJ1**

A travel industry digital marketing position has opened in Sydney. I am looking for someone with 3 years digital marketing experience & travel industry exposure, a candidate who wants to move into a specialist role with progression to management. Focus across all digital channels; social, EDMs, Adwords, analytics, SEO etc. A close nit team & a much loved international travel product. Competitive salary with great benefits, call me today for details and send your resume on the link below!

For more information please call Sarah on  
(02) 9119 8744 or click [APPLY](#) now.

### **Travel Consultant | Step away from face to face**

**South BNE, \$43-48k + Super + Bonuses, Ref: 1429CGA1**

Our client is seeking an experienced Travel Consultant for their office in South Brisbane. You will ideally have worked in a retail travel agency, have strong experience using a GDS, ability to organise and book worldwide travel arrangements and must be able to work autonomously. There is competitive salary plus uncapped earning potential and you should have a passion to succeed and be keen to continue your career as this role evolves. APPLY NOW this is a very rare opportunity!

For more information please call Courtney on  
(07) 3123 6107 or click [APPLY](#) now.

### **Concierge & Airfares Consultant**

**Melbourne CBD, \$55k + super & bonuses, Ref: 3426SZ3**

Working within the Operations team & reporting directly to the Operations & Customer Experience Manager, you will be servicing new and existing clients to book their travel (exclusive packages) & providing any additional options i.e different airline carrier / better connections etc. Through this process, it's all about building strong relationship with customers as it's not a sales position. Working only Mon-Friday & no weekends, you have some flexibility in work hours & company benefits

For more information please call Serena on  
(03) 9988 0616 or click [APPLY](#) now.

### **Luxury Travel Consultant**

**Melbourne, \$65k + super + bonus, Ref: 3985MT2**

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is located in an affluent area in Melbourne and looking for an experienced travel consultant to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations to round the world holidays. A love and passion for travel is essential, must have at least 3 years' experience. BASE SALARY of up \$65k + bonuses !!

For more information please call Mark on  
(03) 9988 0616 or click [APPLY](#) now.



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